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General Information

In order to minimize the time and effort that you will put into your study you should make an effort to learn what facilities the University offers, to investigate the best methods of study and to discover as much as possible about the course for which you are enrolled.

This Handbook has been specially designed as a detailed source of reference for you in all matters related to your Faculty. The General Information Section is intended to help you put the Faculty into perspective with the University as a whole, to introduce you to some of the services available to students and to note some of the most important rules and procedures.

For fuller details about the University and its activities you should consult the University Calendar.

Now, see the following sixteen pages for other general information which may be of value to you.

Some people who can help you

Note: All phone numbers below are University extension numbers. If you are outside the University, dial 663 0351 and ask for the extension or dial 662—and then the extension number.

If you are experiencing difficulties in adjusting to the requirements of the University, you will probably need advice. The best people to talk to on matters relating to progress in studies are your tutors and lecturers. If your problem lies outside this area, there are many other people with specialized knowledge and skills who may be able to help you.

The Deputy Registrar (Student Services), Mr P. O'Brien, and his Administrative Assistant, Mr S. Briand, are located on the first floor of the Chancellery. They will see students who need advice and who have problems and are not sure whom they should see about them. Mr Briand looks after financial assistance matters. Enquire at room 148A, phone 2482 or 3164.

The Assistant Registrar (Examinations and Student Records), Mr J. Warr, is located on the ground floor of the Chancellery. For particular enquiries regarding Student Records (including matters related to illness affecting study) contact Mr. B. Newell (phone 2141), and regarding Examinations, Mr J. Grigg (phone 2143). This section can also advise on matters relating to discontinuation of subjects and termination of courses. General enquiries should be directed to 3711.

The Assistant Registrar (Admissions and Higher Degrees), Mr J. Hill, is located on the ground floor of the Chancellery. For particular enquiries regarding undergraduate courses phone Mr J. Beauchamp on 3319. General enquiries should be directed to 3711.

The Assistant Registrar (Student Employment and Scholarships), Mr J. Foley, is located on the ground floor of the Chancellery. Enquiries should be directed to 2086 (undergraduate scholarships), 2525 (graduate scholarships), and 3259 (employment).

The Housing Officer, Mrs J. Hay, is located in the Student Amenities and Recreation Unit in Hut B at the foot of Basser Steps. For assistance in obtaining suitable lodgings phone 3803.

The Student Health Unit is located in Hut E on College Road. The Director is Dr M. A. Naphali. For medical aid phone 2679.

The Student Counselling and Research Unit is located at the foot of Basser Steps. The Head is Mr G. Gray. For assistance with educational or vocational problems ring 2600-2605 for an appointment.
The University Librarian is Mr A. Norton. Central Library enquiries should be directed to 2048.

The Chaplaincy Centre is located in Hut F at the foot of Basser Steps. For spiritual aid consult Rev B. W. Wilson (Anglican)—2684; Rev Father J. King or Rev Father M. Fallon (Catholic)—2379; Pastor H. Davis (Church of Christ)—2683; Rev P. Holden (Methodist)—2683; Pastor G. Rollo (Seventh Day Adventist)—2683; Rabbi M. Kantor (Jewish)—3273.

The Students' Union is located on the second floor of Stage III of the University Union where the SU full-time President or Education Vice-President are available to discuss any problems you might have. In addition the SU offers a range of diverse services including legal advice (full-time solicitor available), clubs and societies services, second-hand bookshop (buy or sell), new records/tapes at discount, food co-op, a professional nursery/kindergarten (House at Pooh Corner), a typesetting service, electronic calculators (bulk purchasing), health insurance and AUS insurance, an information referral centre (the Infakt Bus) and publications such as Tharunka, Orientation Magazine, Concessions Book and counter-course handbooks. For information about these phone 2929.

Calendar of Dates

1976

**Session 1**

(14 weeks)

March 1 to May 9.

*May Recess*: May 10 to May 16

May 17 to June 13

*Midyear Recess*: June 14 to July 18

**Session 2**

(14 weeks)

July 19 to August 22

*August Recess*: August 23 to August 29

August 30 to October 31

*Study Recess*: November 1 to November 7

**January**

Thursday 1

New Year's Day—Public Holiday

Friday 9

Last day for application for review of results of annual examinations

**February**

Saturday 7

Deferred examinations end

Monday 16

Enrolment period begins for new students and students repeating first year

Tuesday 17

Last day for appeal against exclusion by students who infringed re-enrolment rules at annual examinations

Middle 20

Deferred examination results available

Monday 23

Enrolment period begins for second and later year students

Tuesday 24

Last day for application for review of deferred examination results

Friday 27

Last day for application for permission to re-enrol by students who infringed re-enrolment rules at deferred examinations

**March**

Monday 1

**Session 1 commences**

Friday 12

Last day for acceptance of enrolments by new students (late fee payable)

**Thursday 18**

Last day for appeal against exclusion by students who infringed re-enrolment rules at deferred examinations

Thursday 25

Last day for acceptance of enrolments by students re-enrolling in second and later years (late fee payable)

Friday 26

Last day for students other than those attending the University for the first time to discontinue without failure subjects which extend over Session 1 only

Monday 29

Last day to enrol in additional subjects

**April**

Friday 16 to Monday 19

Friday 23

**May**

Tuesday 4

Publication of provisional timetable for June/July examinations

Monday 10

**May Recess begins**

Wednesday 12

Last day for acceptance of corrected enrolment details forms

Friday 14

Last day for students other than those attending the University for the first time to discontinue without failure subjects which extend over Session 1 only

Sunday 25

Anzac Day

Monday 26

Public Holiday

**June**

Thursday 7

Last day for students attending the University for the first time to discontinue without failure subjects which extend over Session 1 only

Monday 26

Australina Day—Public Holiday

Tuesday 27

Deferred examinations begin

**May Recess ends**
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<td>Tuesday 25</td>
<td>Deferred examinations begin</td>
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<td>February</td>
<td>Saturday 5</td>
<td>Deferred examinations end</td>
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<td>Enrolment period begins for second and later year students</td>
</tr>
<tr>
<td></td>
<td>Tuesday 22</td>
<td>Last day for applications for review of deferred examination results</td>
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</table>

**The Academic Year**

The academic year is divided into two sessions, each containing 14 weeks for teaching. There is a recess of five weeks between the two sessions as well as short recesses of one week within each of the sessions.

Session 1 commences on the first Monday of March.
Organization of the University

Rapid development has been characteristic of the University of New South Wales since it was first incorporated by an Act of Parliament in 1949, under the name of the New South Wales University of Technology.

In 1975 the University had 18,128 students and 3,984 staff who worked in more than eighty buildings. These figures include staff and students at Broken Hill (W. S. and L. B. Robinson University College), Duntroon (the Faculty of Military Studies) and Jervis Bay.

The Council

The chief governing body of the University is the Council which has the responsibility of making all major decisions regarding its policy, conduct and welfare.

The Council consists of 42 members representative of the professions, commerce and industry, the legislature, employee organizations, rural, pastoral and agricultural interests, and the academic staff of the University, its graduates and students.

The Council meets six times per year and its members also serve on special committees dealing with such matters as finance, buildings and equipment, personnel matters, student affairs and public relations.

The Chairman of the Council is the Chancellor, Sir Robert Webster, and the Deputy Chancellor is the Hon. Sir Kevin Ellis.

The Professorial Board

The Professorial Board is one of the two chief academic units within the University and includes all the professors from the various faculties. It deliberates on all questions such as matriculation requirements, the content of courses, the arrangement of syllabuses, the appointment of examiners and the conditions for graduate degrees. Its recommendations on these and similar matters are presented to Council for its consideration and adoption.

The Faculties

The Dean, who is also a professor, is the executive head of the Faculty. Members of each Faculty meet regularly to consider matters pertaining to their own areas of study and research, the result of their deliberations being then submitted to the Professorial Board.

The term "faculty" is used in two distinct senses in the University. Sometimes it is used to refer to the group of Schools comprising the Faculty, and at others to the deliberative body of academic members of the Schools within the Faculty.

The eleven Faculties are Applied Science, Architecture, Arts, Biological Sciences, Commerce, Engineering, Law, Medicine, Military Studies, Professional Studies, and Science. In addition, the Board of Studies in General Education fulfills a function similar to that of the faculties. The Board of Studies in Science is responsible for the academic administration of the Science course.

The Schools

Once courses of study have been approved they come under the control of the individual Schools (eg the School of Chemistry, the School of Mathematics). The professorial Head of the School in which you will be studying will be the person in this academic structure with whom you will be most directly concerned.

Executive Officers

As chief executive officer of the University the Vice-Chancellor, Professor Rupert Myers, is charged with managing and supervising the administrative, financial and other activities of the University.

He is assisted in this task by three Pro-Vice-Chancellors, Professor J. B. Thornton, Professor R. E. Vowels and Professor A. H. Willis; the Deans and the three heads of the administrative divisions.

General Administration

The administration of general matters within the University comes mainly within the province of the Registrar, Mr C. G. Plowman, the Bursar, Mr T. J. Daly, and the Business Manager (Property), Mr R. K. Fletcher.

The Registrar’s Division is concerned chiefly with academic matters such as the admission of students, and the administration of examinations as well as the various student services (health, employment, amenities, and counselling).

The Bursar’s Division is concerned with the financial details of the day-to-day administration and matters to do with staff appointments, promotions, etc. The Property Division is concerned with the maintenance of buildings and grounds and equipment, and includes the University Architect’s office.

Student Representation on Council and Faculties

Three members of the University Council may be students elected by students. All students who are not full-time members of staff are eligible to stand for a two-year term of office. The students who are elected to the Council are eligible for election to the Committees of Council.

Students proceeding to a degree or a graduate diploma may elect one of their number to a Faculty for each 500 registered students, with a minimum of three students per Faculty. Elections take place towards the end of the academic year for a one-year term of office.
Open Faculty Meetings

If you wish you may attend a Faculty meeting. You should seek advice at the office of the Faculty whose meeting you wish to attend, as different faculties have their own rules for the conduct of open meetings.

Identification of Subjects by Numbers

For information concerning the identifying number of each subject taught in this faculty, turn to the first page of the main section below entitled Subject Descriptions and Textbooks.

See the Calendar for the full list of identifying numbers and subjects taught in the University.

General Studies Program

Almost all undergraduates in Faculties other than Arts and Law are required to complete a General Studies program. The Department of General Studies publishes its own Handbook which is available free of charge. All enquiries about General Studies should be made to the General Studies Office, Room GS4, Morven Brown Building (663 0351 Extn. 3478).

Student Services and Activities

General Information

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Accommodation

There are seven residential colleges on campus which offer accommodation to male and female students. The philosophy of the management, the residence fees and facilities vary from college to college. In addition to the basic fees charged most colleges make additional minor charges such as a registration fee and a power charge. It is anticipated that the fees in most colleges will be increased for 1976. Assistance is also provided in finding off-campus accommodation.

The Kensington Colleges
The Kensington Colleges comprise Basser College, Goldstein College, and Philip Baxter College. They house 450 men and women students, as well as staff members. Fees are payable on a session basis. Apply in writing to the Master, PO Box 24, Kensington, NSW 2033.

International House
International House accommodates over 120 students from Australia and twenty other countries. Preference is given to more senior undergraduates and graduate students. Apply in writing to the Warden, International House, PO Box 88, Kensington, NSW 2033.

New College
This Church of England College is open to all students without regard to race or religion. It has accommodation for approximately 220 students and is co-educational. Enquiries should be addressed to the Master, New College, ANZAC Parade, Kensington, NSW 2033.

Shalom College
Shalom College provides accommodation for 86 men and women students. Non-resident membership is available to students who wish to avail themselves of the Kosher dining room and tutorial facilities. Apply in writing to the Master, Shalom College, The University of New South Wales, PO Box 1, Kensington, NSW 2033.

Warrane College
An affiliated Roman Catholic residential college, Warrane provides accommodation for 200 men students, both graduate and undergraduate. Non-resident membership is available to male students who wish to participate in College activities and make use of its facilities. Fees are payable on a session basis. Apply in writing to the Master, Warrane College, PO Box 123, Kensington, NSW 2033.

Off-campus Housing
The Student Amenities and Recreation Unit maintains an up-to-date record of different types of off-campus housing including hostels, full board, bed and breakfast, flats and houses for rent. For information and assistance apply to the Housing Officer, Hut B, at the foot of Basser Steps (extension 3260).
**Student Employment**

The Student Employment Unit offers assistance with career employment for final year students and graduates of the University. This service includes the mailing of regular job vacancy notices to registered students and a campus interview program for final year students.

Careers advice and assistance is also available to undergraduates. Assistance is offered in finding vacation employment which gives either course-related experience or industrial training experience, where this is a course requirement. Information and advice regarding cadetships, undergraduate and graduate scholarships is also available.

The service is located in the Chancellery on the ground floor.

Phone extension 3259 for employment and careers advice, or extension 2086 for cadetships and industrial training information.

**Student Health**

The Student Health Unit, staffed by qualified medical personnel, offers free medical and first-aid services to male and female students. The service is not intended to replace private or community health services and thus if chronic or continuing conditions are revealed or suspected you will be advised and referred to your own doctor or an appropriate hospital. The health service is not responsible for fees incurred in these instances. Confidential appointments can be made at Hut E at the foot of Basser Steps between 9 am and 5 pm Monday to Friday. Phone extension 2679 or 3275.

**Student Counselling and Research**

The Student Counselling and Research Unit provides individual and group counselling for all students—prospective, undergraduate and graduate. If you have any personal needs, worries or confusion use this free, informal, personal service to help you sort out the basic issues. If the counsellor can't help you himself he usually knows someone who can.

Counselling appointments are available during sessions and recesses between 9 am and 7 pm. Phone 663 0351 extensions 2696 and 2600 to 2605, or call during Unit office hours, 8.30 am to 5.30 pm. Urgent interviews are possible on a walk-in basis between 9 am and 5 pm. Group counselling programs are offered both day and evening between 9 am and 9 pm by special arrangement.

**Student Amenities and Recreation**

This Unit, working in close liaison with the Sports Association, assists various recognized clubs by arranging and providing facilities and by handling on their behalf all inquiries and applications for membership.

It also provides a recreational program for students and staff at the Physical Education and Recreation Centre; liaises with the Public Transport Commission of New South Wales on matters concerning student travel concessions; and assists students in finding suitable accommodation off the campus.

Concessional application forms for all types of travel may be obtained at the Student Amenities and Recreation Unit or at the Information Desk in the Chancellery.

The Student Amenities and Recreation Unit is located in Hut B at the foot of Basser Steps. The various services may be contacted by phone on the following extensions: Sports Association, 2235; Physical Education and Recreation Centre, 3271; Travel, 2617; Accommodation, 3260.

**Physical Education and Recreation Centre**

The Physical Education and Recreation Centre consists of eight squash courts and a main building. The latter has a large gymnasium and ancillary practice rooms for fencing, table tennis, judo, weight-lifting and a physical fitness testing room. The Supervisor of Physical Recreation is responsible for the Centre and provides a recreational program for both students and staff. If you would like to take part in any of the programs contact the Supervisor on extension 3271.

**The University Union**

The University Union provides the facilities students, staff and graduates require in their daily University life and thus an opportunity for them to know and understand one another through associations outside the lecture room, the library and other places of work.

The Union is housed in three buildings near the entrance to the Kensington Campus from Anzac Parade. These are the Roundhouse, the Blockhouse and the Squarehouse. Membership of the Union is compulsory at $45 per year for all registered students and is open to all members of staff and graduates of the University.

The full range of facilities provided by the Union includes a cafeteria service and other dining facilities, a large shopping centre, cloak room, banking and hairdressing facilities, showers, a women's lounge, common, games, reading, meeting, music, practice, craft and dark rooms. Photocopying, sign printing, and stencil cutting services are also available. The Union also sponsors special concerts (including lunchtime concerts) and conducts courses in many facets of the arts including weaving, photography, creative dance and yoga. Exhibitions are held in the John Clark Gallery.

The University Union should not be confused with the Students' Union or Students' Representative Council as it is known in some other universities. This latter body has a representative function and is the instrument whereby student attitudes and opinions are crystallized and presented to the University and the community.

**The Students' Union**

The Students' Union is run by students and represents them on and off campus. Presidential elections are by
popular vote and all students who have completed two years at the University are eligible for election.

Membership is compulsory at $10 per annum.

The activities of the Students’ Union include:
1. Infakt—a student-run information referral service. If you want someone to talk to or need help of any kind see the people at Infakt located in the bus at the foot of Basser Steps.
2. A casual employment service.
3. Organization of Orientation Week.
4. Organization of Foundation Day.
5. A nursery/kindergarten, “The House at Pooh Corner”.
6. Publication of the student paper “Tharunka”.
7. A free legal service run by a qualified lawyer employed by the Students’ Union Council.

The Students’ Union is affiliated with the Australian Union of Students (AUS) which represents students on the national level.

The Students’ Union is located on the second floor, Stage III, the Union.

Chaplaincy Centre

This service is provided for the benefit of students and staff by five Christian Churches and by the Jewish congregation. Chaplains are in attendance at the University at regular times. A Chapel is also available for use by all denominations. For further details, turn to page 2.

Student Clubs and Societies

CASOC All clubs and societies on campus (except sporting clubs) are loosely organized under the umbrella of CASOC, which is a committee of the Students Union. Some of these clubs are: the Motor Cycle Club; Chess Club; Dramsoc; Opunka; Ngunnagan Club; Kite Club and the Jazz Society.

The Sports Association The Sports Association caters for a variety of competitive sports for both men and women. Membership of the Association is compulsory for all registered students and the annual subscription is $6.

Details of sporting facilities are available in the Orientation Magazine, available at the Student Amenities and Recreation Unit (Hut B at the foot of Basser Steps).

School and Faculty Associations Many schools and faculties have special clubs with interests in particular subject fields. Enquire at your Faculty Office for information.

Other Services and Activities

University Co-operative Bookshop Limited Membership is open to all students, on payment of a fee of $5, refundable when membership is terminated. Members receive an annual rebate on purchases of books.

Cashier’s Hours The University cashier’s office is open from 9.30 am to 1.00 pm and from 2.00 pm to 4.30 pm, Monday to Friday. It is open for additional periods at the beginning of Session 1. Consult notice boards for details.

Australian Armed Forces Enquiries should be directed to:

Royal Australian Navy: Royal Australian Naval Liaison Officer, Professor J. S. Ratcliffe, Commander, R.A.N.R., at the School of Chemical Engineering. Phone extension 2406.

University of New South Wales Regiment: The Adjutant, Regimental Depot, Day Avenue (just west of Anzac Parade). Phone 663 1212.

Royal Australian Air Force: Undergraduates interested in the R.A.A.F. Undergraduate Scheme should contact The Recruiting Officer, Defence Forces Recruiting Centre, 320 Castlereagh Street, Sydney.

Financial Assistance to Students

Tertiary Education Assistance Scheme

Under this scheme, which is financed by the Australian Government, assistance is available as follows:
- for full-time study in approved courses
- subject to a means test
- on a non-competitive basis
- to students who are not bonded
- to students who are permanent residents of Australia.

Students in the following types of university courses will be eligible for assistance:
- Undergraduate and graduate degree courses
- Graduate diplomas
- Approved combined Bachelor degree courses
- Master's qualifying courses where the course is the equivalent of an honours year and the student has not attempted an honours year.

Benefits

Means-tested Living Allowance The maximum rates of living allowances are $1,000 per annum for students living at home and $1,600 per annum for students living away from home. The maximum rates of living allowance will be paid where the adjusted family income is equal to or less than $7,600 per annum. The adjusted family income is assessed by subtracting from the gross income of both parents their business expenses and an amount of $450 for each dependent child other than the student.
When the adjusted family income exceeds $7,600 p.a. the amount of living allowance will be reduced by $2 for every $10 of income until the family income exceeds $15,200 per annum. After this level, the living allowance will be reduced by $3 for every $10 of income.

A concession may be made where there are other children in the family undertaking tertiary education with scholarship assistance from schemes other than the Tertiary Education Assistance Scheme of less than $600 pa.

Students qualifying for living allowance will also receive the following allowances where appropriate:

**Incidentals Allowance** The Incidentals Allowance of $100 is designed to help the student meet the cost of fees which have not been abolished—the Students' Union, University Union and Sports Association fees, and other expenses associated with their studies.

**Travel Allowance** Students whose home is in the country may be reimbursed the cost of three return trips per year, during vacation time.

**Dependants’ Allowance** This is made up of allowances of $15 per week for a dependent spouse and $7 per week for each child.

**How to Apply** If you were a 1975 Higher School Certificate candidate or a tertiary student receiving an allowance, you were sent forms last October. Other students may obtain forms from the Admissions Section or the Student Employment and Scholarships Unit, or from the Regional Director, Department of Education, Central Square, 323 Castlereagh Street, Sydney, N.S.W. 2000 (Telephone 218 8800). The administrative closing date for 1976 applications was 31 October 1975.

**Scholarships, Cadetships, Prizes**

1. **Undergraduate Scholarships** In addition to finance provided under the Australian Government’s Tertiary Education Assistance Scheme there are a number of scholarships, cadetships, prizes and other forms of assistance available to undergraduate students. Details of procedures for application for these awards are contained in the Calendar.

There are also special scholarships not administered by the University, information about which may be obtained from the School office.

Further information and advice regarding scholarships is available from the Student Employment and Scholarships Unit in the Chancellery Building.

2. **Graduate Awards** An honours degree is generally an essential requirement for gaining one of the many graduate scholarships which are available at the University. Therefore gifted students should not neglect the opportunity to qualify for honours and thus become eligible for an award.

Details of graduate awards are contained in the University Calendar.

**Other Financial Assistance**

In addition to the Tertiary Education Assistance Scheme financed by the Australian Government the following forms of assistance are available:

1. **Deferment of Payment of Fees** Deferments may be granted for a short period, usually one month, without the imposition of a late fee penalty, provided the deferment is requested prior to the due date for fee payments.

2. **Short Term Cash Loans** Donations from the Students’ Union, the University Union and other sources have made funds available for urgent cash loans not exceeding $100. These loans are normally repayable within one month.

3. **Early in 1973 the Australian Government made funds available to the University to provide loans to students in financial difficulty. The loans are to provide for living allowances and other approved expenses associated with attendance at University. Repayment usually commences after graduation or upon withdrawal from the course. Students are required to enter into a formal agreement with the University to repay the loan.**

From the same source students who are in extremely difficult financial circumstances may apply for assistance by way of a non-repayable grant. In order to qualify for a grant a student must generally show that the financial difficulty has arisen from exceptional misfortune.

In all cases assistance is limited to students with reasonable academic records and whose financial circumstances warrant assistance.

Inquiries about all forms of financial assistance should be made at the office of the Deputy Registrar (Student Services), Room 148A, in the Chancellery.

**Financial Assistance to Aboriginal Students**

Financial assistance is available from a number of sources to help Aboriginal students. Apart from the Australian Government’s Tertiary Education Assistance Scheme there is a Commonwealth Aboriginal Study Grant Scheme. Furthermore, the University may assist Aboriginal students with some essential living expenses in exceptional circumstances.

All inquiries relating to this scheme should be made at the office of the Deputy Registrar (Student Services), Room 148A, in the Chancellery.

**Rules and Procedures**

The University, in common with other large organizations, has some agreed ways of doing things in order...
to operate efficiently and equitably for the benefit of all members. The rules and procedures listed below will affect you at some time or another. In some cases there are penalties (e.g. fines or exclusion from examinations) for failure to observe these procedures and therefore they should be read with care.

The information is arranged as answers to questions most asked by students. The first group of questions concerns admission and enrolment, the second fees and other money matters, the third examinations, and the remainder more general matters such as student conduct on campus.

Admission and Enrolment

How do I qualify for admission? In order to enter an undergraduate course you must qualify for matriculation to the University, satisfy requirements for admission to the course of subjects chosen; and be selected for admission to the faculty or course you wish to enter. Full details of matriculation and admission requirements are contained in a pamphlet obtainable at the Admissions Office and in the Calendar. All students, except those enrolling in graduate research degrees (see below), must lodge an authorized enrolment form with the Cashier on the day the enrolling officer signs the form.

All students, except those enrolling in graduate research degrees (see below), must pay the required fees or lodge an enrolment voucher or other appropriate authority. If a student is unable to pay the fees the enrolment form must still be lodged with the Cashier and the student will be issued with a "nil" receipt. The student is then indebted to the University and must pay the fees by the end of the second week of the Session for which enrolment is being effected. Penalties apply if fees are paid after that time (see below). Payment may be made through the mail in which case it is important that the student registration number be given accurately.

New Undergraduate Enrolments Persons who are applying for entry in 1976 must lodge an application for selection with the Metropolitan Universities Admissions Centre, PO Box 7049, GPO, Sydney 2001, by 1 October 1975. Those who are selected will be required to complete enrolment at a specified appointment time before the start of Session 1. Compulsory fees must be paid on the day of the appointment. In special circumstances, however, and provided class places are still available, students may be allowed to complete enrolment after the prescribed week, subject to the payment of a penalty (see below).

Application forms and details of the application procedures may be obtained from the Admissions Office.

First Year Repeat Students First year students who failed more than half the programme at the 1975 Annual Examinations and who were not granted any deferred examinations should NOT follow the above procedure. They are required to show cause why they should be allowed to continue in the course, and should await instructions in writing from the Registrar as to the procedure.

Later Year Enrolments Students should enrol through the appropriate School in accordance with the procedures set out in the current year's booklet, Enrolment Procedures, available from the Admissions Office and from School offices.

New Research Students Students enrolling for the first time in graduate research degrees will receive an enrolment form by post. They have two weeks from the date of offer of registration in which to lodge the enrolment form with the Cashier and pay the appropriate fees. Completion of enrolment after this time will incur a penalty (see below).

Re-enrolling Research Students Students re-enrolling in research degrees should lodge the enrolment form with the Cashier as soon as possible but no later than the end of the second week of Session 1. Completion of enrolment after this date will incur a penalty (see below).

Submission of Graduate Thesis or Project Report at Commencement of Session 1 A candidate who has completed all the work for a graduate degree except for the submission of a thesis or project report is required to re-enrol and pay fees as outlined above unless the thesis or project report is submitted by the end of the second week of Session 1 in which case the candidate is not required to re-enrol. Those required to re-enrol may claim a refund of fees if able to withdraw (see below).

Miscellaneous Subject Enrolments Students may be permitted to enrol for miscellaneous subjects (ie as students not proceeding to a degree or diploma) provided the Head of the School offering the subject considers it will be of benefit to the student and there is accommodation available. Only in exceptional cases will subjects taken in this way count towards a degree or diploma. A student who is under exclusion may not be enrolled in miscellaneous subjects which may be counted towards any course from which he has been excluded.

Final Dates for Completion of Enrolments No enrolments for courses extending over the whole year or for Session 1 only will be accepted from new students after the end of the second week of Session 1 (12 March 1976) except with the express approval of the Deputy Registrar (Student Services) and the Head of the School concerned; no later year enrolments for courses extending over the whole year or for Session 1 only will be accepted after the end of the fourth week of Session 1 (26 March 1976) without the express approval of the Deputy Registrar (Student Services). No enrolments for courses occupying Session 2 only will be accepted after the end of the second week of Session 2 (30 July 1976) without express approval of the Deputy Registrar (Student Services).
Can I change my course program? If you wish to seek approval to substitute one subject for another, add one or more subjects to your program or discontinue part or all of your program, you must make application to the Registrar through the Head of the School responsible for the course on forms available from the School office. The Registrar will inform you of the decision. Application to enrol in additional subjects must be submitted by the end of the fourth week of Session 1.

It is emphasized that failure to sit for examinations in any subject in which you are enrolled will be regarded as failure to satisfy the examiners in that subject unless written approval to withdraw without failure has been obtained from the Registrar.

Withdrawal from subjects. Students are permitted to withdraw from subjects without being regarded as having failed, provided they apply by the dates indicated.

First Year Students
1. one-session subjects: the end of the eighth week of session;
2. double-session subjects: the end of the second week of Session 2.

For the purpose of this rule a first-year student is defined as one who is attending the University for the first time either on a full- or part-time basis and is enrolled in the first year or first stage of a course.

Other Students
1. one-session subjects: the end of the fourth week of session;
2. double-session subjects: the end of the May Recess.

How do I enrol after an absence of twelve months or more? If you have had a leave of absence for twelve months and wish to resume your course you should follow the instructions about re-enrolling given in the letter granting your leave of absence. If you do not fully understand or have lost these instructions, then you should contact the Admissions Office in December of the preceding year or before October in the year preceding the one in which you wish to resume your course.

If you have not obtained leave of absence from your course and have not been enrolled in the course over the past twelve months or more, then you should apply for admission to the course through the Metropolitan Universities Admission Centre before 1 October in the year preceding that in which you wish to resume studies.

Are there any restrictions upon students re-enrolling? The University Council has adopted the following rules governing re-enrolment with the object of requiring students with a record of failure to show cause why they should be allowed to re-enrol and retain valuable class places.

First-year Rule
1. A student enrolled for the first time in any undergraduate course in the University shall be required to
show cause why he/she should be allowed to continue the course if that student fails more than half the program in which he/she is enrolled. In order that students may calculate half their program, the weighting of subjects in each course is defined in Schedule A,* which may be varied from time to time by the Professorial Board.

Repeated-failure Rule

2. A student shall be required to show cause why he/she should be allowed to repeat a subject which he/she has failed more than once. Where the subject is prescribed as part of the student's course he/she shall also be required to show cause why he/she should be allowed to continue that course. Failure in a deferred examination as well as in the initial examination counts for the purposes of this rule as one failure.

General Rule

3. The Re-enrolment Committee may, on the recommendation of the relevant faculty or board of studies, review the academic progress of any student. If that student’s academic record seems to demonstrate, in the opinion of the Committee, the student’s lack of fitness to pursue a subject or subjects and/or a course or courses, the Committee may require that student to show cause why he/she should be allowed to re-enrol in such subject(s) and/or course(s).

The Session-unit System

4. A student who infringes the provisions of Rules 1 or 2 at the end of Session 1 of any year will not be required to show cause at that time but will be allowed to repeat the subject(s) (if offered) and/or continue the course in Session 2 of that year, subject to the rules of progression in that course.

B Such a student will be required to show cause at the end of the year, except that a student who has infringed Rule 2 at the end of Session 1, repeats the subject(s) in question in Session 2, and passes it/them, will not be required to show cause on account of any such subject.

Exemption from Rules by Faculties

5. A faculty or board of studies examination committee may, in special circumstances, exempt a student from some or all of the provisions of Rules 1 and 2.

B Such a student will not be required to show cause under such provisions and will be notified accordingly by the Registrar.

‘Showing Cause’

6. A student wishing to show cause must apply for special permission to re-enrol. Application should be made on the form available from the Examinations and Student Records Section and must be lodged with the Registrar by the dates published annually by the Registrar. A late application may be accepted at the discretion of the University.

B Each application shall be considered by the Re-enrolment Committee which shall determine whether the cause shown is adequate to justify the granting of permission to re-enrol.

Appeal

7. A Any student who is excluded by the Re-enrolment Committee from a course and/or subject(s) under the provisions of the Rules may appeal to an Appeal Committee constituted by Council for this purpose with the following membership*:

A Pro-Vice-Chancellor nominated by the Vice-Chancellor who shall be Chairman.

The Chairman of the Professorial Board, or if he is unable to serve, a member of the Professorial Board, nominated by the Chairman of the Professorial Board, or when the Chairman of the Professorial Board is unable to make a nomination, nominated by the Vice-Chairman.

One of the category of members of the Council elected by the graduates of the University, nominated by the Vice-Chancellor.

The decision of the Committee shall be final.

B The notification to any student of a decision by the Re-enrolment Committee to exclude him/her from re-enrolling in a course and/or subject(s) shall indicate that the student may appeal against that decision to the Appeal Committee. In lodging such an appeal with the Registrar the student should provide a complete statement of all grounds on which the appeal is based.

C The Appeal Committee shall determine the appeal after consideration of the student’s academic record, his/her application for special permission to re-enrol, and the stated grounds of appeal. In exceptional circumstances, the Appeal Committee may require the student to appear in person.

Exclusion

8. A A student who is required to show cause under the provisions of Rules 1 or 3 and either does not attempt to show cause or does not receive special permission to re-enrol from the Re-enrolment Committee (or the Appeal Committee on appeal) shall be excluded from re-enrolling in the subject(s) and course(s) on account of which he was required to show cause. Where the subjects failed are prescribed as part of any other course (or courses) he/she shall not be allowed to enrol in any such course.

* It is proposed that under this arrangement, the membership of the Appeal Committee will be Pro-Vice-Chancellor J. B. Thornton (Chairman), Professor D. M. McCallum, Chairman of the Professorial Board, and a member of Council in the category of members elected by the graduates of the University, nominated by the Vice-Chancellor.
B A student who is required to show cause under the provisions of Rule 2 and either does not attempt to show cause or does not receive special permission to re-enrol from the Re-enrolment Committee (or the Appeal Committee on appeal) shall be excluded from re-enrolling in any subject he/she has failed twice. Where the subject failed is prescribed as part of the student's course he/she shall also be excluded from that course. Where the subject failed is prescribed as part of any other course (or courses) he/she shall not be allowed to enrol in any such course.

C A student excluded from a course or courses under the provisions of A or B may not enrol as a miscellaneous student in subjects which may be counted towards any such course.

Re-admission after Exclusion

9. A An excluded student may apply to the Re-enrolment Committee for re-admission after two academic years.

B An application for re-admission after exclusion should be made on the form available from the Examinations and Student Records Section and should be lodged with the Registrar not later than 31 August in the year prior to that for which re-admission is sought. A late application may be accepted at the discretion of the University.

C An application should include evidence that the circumstances which were deemed to operate against satisfactory performance at the time of exclusion are no longer operative or are reduced in intensity and/or evidence of appropriate study in the subject(s) (or the equivalent) on account of which the applicant was excluded.

Restrictions and Definitions

10. A These rules do not apply to students enrolled in programs leading to a higher degree or graduate diploma.

B A subject is defined as a unit of instruction identified by a distinctive subject number.

How do I apply for admission to degree or diploma? Applications for admission to a degree or diploma of the University must be made on the appropriate form by 12 September, in a student's final year. Forms are mailed to all final year students. Don't forget to inform the University if you subsequently change your address so that correspondence related to the ceremony will reach you without delay. Applicants should ensure that they have completed all requirements for the degree or diploma, including industrial training where necessary. Any variation such as cancelling of application in order to proceed to an honours degree or submission of an application following discontinuation of honours program, must be submitted in writing to the Registrar no later than 30 January.

Fees*

Do I have to pay fees for tuition? No. There are no fees for tuition but other fees and charges are payable.

What other fees and charges are payable? These include those charges raised to finance the expenses incurred in operating student activities such as the University Union, the Students' Union, the Sports Association and the Physical Education and Recreation Centre. Penalties are also incurred if a student fails to complete procedures as required. Charges may also be payable, sometimes in the form of a deposit, for the hiring of kits of equipment which are lent to students for their personal use during attendance in certain subjects. Accommodation charges, costs of subsistence on excursions, field work, etc., and for hospital residence (medical students) are payable in appropriate circumstances.

How much is my contribution to student activities and services on campus? All students (with the exceptions noted below) will be required to pay the following fees if enrolling for a program involving two sessions. Those enrolling for only one session will pay one-half of the Student Activities Fees, but the full University Union entrance fee, if applicable.

University Union entrance fee—$20 payable on first enrolment

Students Activities Fees:
University Union—$45 annual subscription
Sports Association—$6 annual subscription
Students' Union:
Students enrolling in full-time courses—$10 annual subscription
Students enrolling in part-time courses—$3 annual subscription
Miscellaneous—$25 annual fee.
(The miscellaneous fee is used to finance expenses generally of a capital nature relating to student activities. Funds are allocated to the various student bodies for projects recommended by the Student Affairs Committee and approved by the University Council.)

Depending on the subject being taken, students may also be required to pay:
Pathology Instrument Kit—$10
(Refundable on return in satisfactory condition)

Who is exempt from payment of fees?

1. Life members of University Union, Sports Association, and Students' Union are exempt from the relevant fee or fees.

2. Students enrolled in courses classified as External are exempt from all Students Activities Fees and the University Union entrance fee.

* Fees quoted are current at the time of publication and may be amended by the Council without notice.
3. University Union fees and subscriptions may be waived by the Deputy Registrar (Student Services) for students enrolled in graduate courses in which the academic requirements require either no or minimal attendance on the Kensington campus.

4. Students who while enrolled at another university in Australia in a degree or diploma course are given approval to enrol at the University of New South Wales but only in a miscellaneous subject or subjects to be credited towards the degrees or diplomas for which they are enrolled elsewhere are exempt from all Student Activities Fees and the University Union entrance fee.

5. Undergraduate students of a recognized university outside Australia who attend the University of New South Wales with the permission of the Dean of the appropriate faculty and of the Head of the appropriate school or department to take part as miscellaneous students in an academic program relevant to their regular studies and approved by the authorities of their own institution are exempt from all Student Activities Fees and the University Union entrance fee.

6. Graduate students not in attendance at the University and who are enrolling in a project only, other than for the first time, are exempt from all Student Activities Fees.

7. Graduate students resubmitting a thesis or project only are exempt from all Student Activities Fees.

How much will textbooks and special equipment (if any) cost? You must allow quite a substantial sum for textbooks. This can vary from $200 to $600 depending on the course taken. These figures are based on the cost of new books. The Students’ Union operates a second-hand bookshop. Information about special equipment costs, accommodation charges and cost of subsistence on excursions, field work, etc., and for hospital residence (medical students) are available from individual schools.

Are fees charged for examinations? Generally there are no charges associated with examinations; however, two special examination fees are applied:

Examinations conducted under special circumstances—for each subject $11
Review of examination result—for each subject $11

What penalties exist for late payment of fees? The following additional charges will be made in 1976 when fees are paid late:

Failure to lodge enrolment form according to enrolment procedure $20
Payment of fees after end of second week of session $20
Payment of fees after end of fourth week of session $40

Will I receive any refund if I withdraw from a course?
Yes. The following rules apply:

1. If you withdraw from a course you are required to notify the Registrar in writing.

2. Where notice of withdrawal from a course is received by the Registrar before the first day of Session 1 a refund of all fees paid will be made. After that time only a partial refund will be made. See the Calendar for details.

Examinations

When are examinations held? Most annual examinations are held in November-December but examinations in many subjects are also held during the Midyear Recess.

Provisional timetables indicating the dates and times of examinations and notices of the location of examinations are posted on the central notice boards in the Biological Sciences Building, the Chancellery, Central Lecture Block, Dalton Building (Chemistry), Main Building (Mining and Physics), and in the Western Grounds Area on 4 May and 21 September. You must advise the Examinations Unit (Chancellery) of a clash in examinations by 17 May and 1 October. Final timetables are displayed and individual copies are available for students on 1 June and 19 October.

Misreading of the timetable is not an acceptable excuse for failure to attend an examination.

In the assessment of your progress in University courses, consideration is given to work in laboratory and class exercises and to any term or other tests given throughout the year as well as to the results of written examinations.

How are examination passes graded? Passes are graded: High Distinction, Distinction, Credit and Pass. A Pass Conceded may be granted to a student whose mark in a subject is slightly below the standard required for a pass but whose overall satisfactory performance warrants this concession.

A Terminating Pass may be granted where the mark for the subject is below the required standard. A terminating pass will not permit a student to progress further in the subject or to enrol in any other subject for which a pass in the subject is a co-requisite or prerequisite. A student given a terminating pass may attempt a deferred examination, if available, to improve his performance but should he fail in such attempt, the terminating pass shall stand.

When are examination results available? Final examination results will be posted to your term address (which can be altered up to 30 November) or to your vacation address (fill in a form obtainable at the Information Desk, Chancellery, also by 30 November). Results are also posted on School notice boards and in the foyer of the Sir John Clancy Auditorium. No examination results are given by telephone.

Can examination results be reviewed? Examination results may be reviewed for a fee of $11 a subject, which is refundable in the event of an error being discovered.
This review consists mainly of ensuring that all questions attempted have been marked and checking the total of the marks awarded. Applications for review must be submitted on the appropriate form to the Examinations and Student Records Section together with the necessary fee by the following dates:

Annual examinations held in November/December 1976 —Friday 7 January 1977.
Deferred examinations held in January/February 1977 —Tuesday 22 February 1977.

Are allowances made if students are sick before or during an examination? A student who through serious illness or other cause outside his control is unable to attend an examination is required to bring the circumstances (supported by a medical certificate or other evidence) to the notice of the Registrar not later than seven days after the date of the examination, and may be required to submit to medical examination.

A student who believes that his performance in a subject has been affected by serious illness during the year or by other cause outside his control, and who desires these circumstances to be taken into consideration in determining his standing, is required to bring the circumstances (supported by a medical certificate or other evidence) to the notice of the Registrar as soon as the circumstances are known but not later than seven days after the date of the examination.

All medical certificates should be as specific as possible concerning the severity and duration of the complaint and its effect on the student’s ability to take the examinations.

A student who attempts an examination, yet claims that his performance is prejudiced by sickness on the day of the examination must notify the Registrar or Examination Supervisor before, during, or immediately after the examination, and may be required to submit to medical examination.

A student suffering from a physical disability which puts him at a disadvantage in written examinations should apply to the Registrar in writing for special provision when examinations are taken. The student should support his request with medical evidence.

Use of electronic calculators Where the use of electronic calculators has been approved by a faculty or school, examiners may permit their use in examinations. Authorized electronic calculators are battery operated with the minimum operations of addition, subtraction, multiplication and division and are of a type in common use by university students. They are not provided by the University, although some schools may make them available under special circumstances.

How are examinations conducted? Examinations are conducted in accordance with the following rules and procedure:

1. Candidates are required to obey any instruction given by an examination supervisor for the proper conduct of the examination.
2. Candidates are required to be in their places in the examination room not less than ten minutes before the time for commencement.
3. No bag, writing paper, blotting paper, manuscript or book, other than a specified aid, is to be brought into the examination room.
4. No candidate shall be admitted to an examination after thirty minutes from the time of commencement of the examination.
5. No candidate shall be permitted to leave the examination room before the expiry of thirty minutes from the time the examination commences.
6. No candidate shall be re-admitted to the examination room after he has left it unless during the full period of his absence he has been under approved supervision.
7. A candidate shall not by any improper means obtain, or endeavour to obtain, assistance in his work, give, or endeavour to give, assistance to any other candidate, or commit any breach of good order.
8. Smoking is not permitted during the course of examinations.
9. All answers must be in English unless otherwise directed. Foreign students who have the written approval of the Officer-in-Charge of Examinations may use standard translation dictionaries.
10. A candidate who commits any infringement of the rules governing examinations is liable to disqualification at the particular examination, to immediate expulsion from the examination room, and to such further penalty as may be determined in accordance with the By-laws.

Should I list my sources? Students are expected to acknowledge the sources of ideas and expressions that they use in essays. To provide adequate documentation is not only an indication of academic honesty but also a courtesy enabling the marker to consult your sources with ease. Failure to do so may constitute plagiarism which is subject to a charge of academic misconduct.

Under what circumstances are deferred examinations granted? Deferred examinations may be granted in the following cases:

1. When a student through illness or some other acceptable circumstance has been prevented from taking the annual examination or has been placed at a serious disadvantage during the annual examinations.
2. To help resolve a doubt as to whether a student has reached the required standard in a subject.
3. To allow a student by further study to reach the required standard in a subject.
4. Where a student’s progression or graduation is inhibited by his failure in one subject only, a deferred examination may be granted notwithstanding his failure otherwise to qualify for this concession.
In the Faculties of Arts, Commerce and Law special circumstances apply in the granting of deferred examinations. Details in each circumstance are given in the section Faculty Information in the respective handbooks for these faculties, or in the Calendar.

Deferred examinations must be taken at the centre at which the student is enrolled, unless he has been sent on compulsory industrial training to a remote country centre or interstate. In this case the student must advise the Registrar, on a form available from his school or the Information Desk, the Chancellory, of relevant particulars, before leaving for his destination, in anticipation that deferred examination papers may have to be forwarded to him. Normally, the student will be directed to the nearest university for the conduct of the deferred examination.

Can I buy copies of previous examination papers? Yes—for 5c each from the Union Shop in the University Union.

Student Conduct on Campus

Is there a detailed code of rules related to the general conduct of students? No. The University has not considered it necessary to formulate a detailed code of rules relating to the general conduct of students.

However, now that you have become a member of the University you should understand that this involves an undertaking on your part to observe its rules, by-laws and other requirements, and to pay due regard to any instructions conveyed by any officer of the University.

What are the rules related to attendance at classes? You are expected to be regular and punctual in attendance at all classes in the course or subject in which you are enrolled. All applications for exemption from attendance at lectures or practical classes must be made in writing to the Registrar.

In the case of illness or of absence for some other unavoidable cause you may be excused by the Registrar for non-attendance at classes for a period of not more than one month or, on the recommendation of the Dean of the appropriate Faculty, for a longer period.

Applications for exemption from lectures (leave of absence) should be addressed to the Registrar and, where applicable, should be accompanied by a medical certificate. If examinations have been missed, state this in your application.

If you fail a subject at the annual examinations in any year and re-enrol in the same course in the following year, you must include in your program of studies for that year the subject in which you failed. This requirement will not be applicable if the subject is not offered the following year; is not a compulsory component of a particular course; or if there is some other cause which is acceptable to the Professorial Board, for not immediately repeating the failed subject.

If you attend less than eighty per cent of your possible classes, you may be refused permission to sit for the examination in that subject.

Why is my University Union card important? All students are issued with a University Union membership card. Your card must be carried during attendance at the University and shown on request.

The number appearing on the front of the card above your name is your student registration number used in the University's records. This number should be quoted in all correspondence.

The card must be presented when borrowing from the University libraries, when applying for travel concessions and when notifying a change of address. It must also be presented when paying fees on re-enrolment each year when it will be made valid for the year and returned. Failure to present the card could result in some inconvenience in completing re-enrolment.

If you lose your Union card it is important to notify the University Union as soon as possible.

New students will be issued with University Union cards on enrolment.

Why should I inform the University if I change my address? If you change your address you should notify the Student Records Section of the Registrar's Division as soon as possible. Failure to do this could lead to important correspondence (including examination results) not reaching you. The University cannot accept responsibility if official communications fail to reach students who have not notified their change of address.

Change of Address Advice Forms are available at Faculty and School offices and at the Information Counters on the Ground Floor of the Chancellory Building.

These will be accepted up to 30 November, except for final year students who may advise changes up to four weeks before their graduation ceremony.

Will the University release information to third parties without my permission? In general, no. The University treats examination results and information it receives from a student as confidential and will not reveal such information to third parties without the permission of the student except at the discretion of senior officers in circumstances considered of benefit to the student and when it is either impossible or impracticable to gain the student's prior permission. This happens rarely. This policy is considered so important that it often involves officers of the University in very difficult situations, for example, when they must refuse to reveal the address of a student to parents or other relatives.

In spite of the policy, there are sometimes accusations made that the University has revealed information, including addresses (especially to insurance companies). All students should be aware that students' addresses are eagerly sought by various commercial agents and that sometimes tricks are used to obtain them. For example, from time to time people claiming to be from the University telephone students or their families and ask for information (usually another student's address) which is often given, unsuspectingly. There is evidence that this is a technique used by commercial agents.
It would be generally helpful if students (and their families and friends) are cautious in revealing information, making it a practice to ask the name, position, and telephone extension of any caller claiming to be from the University and, if suspicious, returning the call to the extension given.

How are student records kept up to date? Enrolment details forms will be sent to all students on 26 April and 30 August. It is not necessary to return these forms unless any information recorded thereon is incorrect. Amended forms must be returned to the Admissions and Student Records Section within fourteen days. Amendments notified after the closing date will not be accepted unless exceptional circumstances exist and approval is obtained from the Registrar. Amended forms returned to the Registrar will be acknowledged in writing, within fourteen days.

Is there any rule related to the ownership of students' work? Yes. The University reserves the right to retain at its own discretion the original or one copy of any drawings, models, designs, plans and specifications, essays, theses or other work executed by you as part of your courses, or submitted for any award or competition conducted by the University.

Can I get a permit to park on campus? Because of the limited amount of parking space available, only the following categories of students may apply for a permit: motor cycle owners (annual fee $3.90; masters and doctoral candidates (ballotted issue, annual fee $7.80); graduate, and senior undergraduate students who have completed two or three years of a full-time or part-time course (annual fee $3.90—only a limited number of permits available for students who have completed two years). A permit will allow access to the campus between 5 pm and 11 pm on weekdays and during library hours on Saturdays, Sundays and public holidays. Enquiries should be made to the Property Section, Room 240, the Chancellery, or phone 663 0351, extension 2920. It should be noted that increasing demand for parking space may require the imposition of further restrictions and that rates may change for 1976.

Lost Property? All enquiries concerning lost property should be made to the Superintendent on extension 3580 or to the Lost Property Office at the Union.

Further Information

Where can I get further information concerning courses, admission requirements, scholarships and enrolment procedure?

General

Any student who requires information on the application of these rules or any service which the University offers, may make enquiries from the Admissions Office, the Student Counselling Unit or the Registrar.

Admissions Office

The Admissions Office provides students with information concerning courses, admission requirements and enrolment procedure.

It will receive applications from students who wish to defer or resume courses of study, to transfer from one course to another, or seek any concession in relation to a course in which they are enrolled.

These applications should, wherever possible, be lodged before the beginning of the academic year in which the concession is to apply.

Students in doubt as to whether an application is necessary to cover their own particular situation should enquire at the Admissions Office.

The Admissions Office is located in the Chancellery on the upper campus. Office hours are from 9 am to 1 pm and 2 pm to 5 pm. Monday to Friday. An evening service is provided during the enrolment period.

Notices

Official University notices are displayed on the notice boards and students are expected to be acquainted with the contents of those announcements which concern them. These boards are in the Biological Sciences Building, the Sciences Building, the Chancellery (lower ground floor), Central Lecture Block, Dalton Building (Chemistry), Electrical Engineering Building, Main Building (foyer, Mining), Main Building (Physics) and in the Western Grounds Area.

Appeals

Section 5 (c) of Chapter III of the By-laws provides: 
"Any person affected by a decision of any member of the Professorial Board (other than the Vice-Chancellor) in respect of breach of discipline or misconduct may appeal to the Vice-Chancellor, and in the case of disciplinary action by the Vice-Chancellor, whether on appeal or otherwise, to the Council".

The Calendar

Please consult the Calendar if you want a more detailed account of the information contained in this section.
A Message from the Dean

The Faculty of Commerce has more students enrolled in its subjects than any other faculty in the University. It provides a wide range of undergraduate and graduate courses in fields such as accounting, behavioural science, economics, economic history, econometrics, finance, industrial relations, information systems, marketing, operations research, organizational behaviour and taxation and legal studies. Research degrees at masters and doctoral level may also be pursued within the Faculty in most of these disciplines.

The Bachelor of Commerce degree, both pass and honours, is widely recognized by the business community, professional bodies and the public sector as a relevant academic preparation for a wide range of careers. The recently introduced Master of Commerce program serves a dual purpose. It is a means of professional and academic updating for commerce graduates, and it offers an opportunity to graduates in a field outside commerce to pursue one or more of the disciplines offered in the Faculty at a suitably advanced level. The Master of Commerce (Honours) degree provides an advanced combination of course work and research for commerce graduates.

Although the rapid growth and diversification of the Faculty in recent years has placed pressure on resources of all types, the Faculty continues to develop new approaches in its teaching programs, including audio visual courses, laboratory methods and fieldwork assignments. Extensive computer facilities are now available for both teaching and research, thus ensuring a sound grounding for all students in this important area.

The Faculty is particularly concerned with encouraging increasing student participation in every phase of its activities and has developed an effective system of student representation at all levels.

A. S. CARRINGTON
Dean
Staff

Comprises Schools of Accountancy, Economics, Marketing and The Graduate School of Business

Dean
Professor A. S. Carrington

Chairman
Professor J. W. Nevile

Professor of Business Administration and Co-ordinator of Interdisciplinary Graduate Studies
Neville Reginald Wills, BEc MSc Syd., FRGS Lond.

Executive Assistant to the Dean (Student Counselling and Guidance)
Kenneth Deakin Rivett, MA PhD Melb.

Senior Administrative Officer
Anthony Michael McNamara, BA Syd.

Administrative Assistant
Ethel June Hing, BEc Syd.

Programming Unit

Professional Officer
Kenneth John Schofield, BSc BE N.S.W.

Programmer
Graham William Starkey, BSc N.S.W.

School of Accountancy

Professor of Finance, Head of School of Accountancy and of Department of Finance
Rex Charles Olsson, BEc Syd., MBA PhD N.Y., FASA

Professor of Accountancy and Head of Department of Management Accounting and Information Systems
Athol Sprott Carrington, MCom N.Z., FASA, FCA(NZ), CMANZ, FCIS

Professor of Accountancy
Ronald Arab Ma, BCom Lond., MBA Br. Col., FCCA, AASA

Professor of Accountancy and Head of Department of Financial Accounting
William James McKelvie Stewart, BA BCom Melb., FASA

Professor of Information Systems
Cyril Henry Putnam Brookes, BE MEngSc Syd., DPhil Oxon., MIEAust

Professor of Accountancy and Head of Department of Legal Studies and Taxation
John Lawrence Ryan, BA St. Thomas, BCL New Br., PhD Lond.

Professor of Accountancy
Vacant

Executive Assistant
Ronald Gordon Dryen, BA N.S.W., FASA

Department of Finance

Lecturers
Anthony Dante Castagna, BCom N’cle. (N.S.W.), MBA N.S.W.
Peter Raymond Dodd, MEc OId., BCom DipEd N’cle. (N.S.W.)
Toan My Pham, BEc Tas., MCom N.S.W., AASA (Senior)
Michael Thomas Skully, BSBA Arizona; MBA Utah, DipEcon Stockholm
Walter Stephen Van der Mye, BCom N.S.W., AASA(Senior)

Department of Financial Accounting

Senior Lecturers
Maxwell England Aiken, BCom N.S.W., MEc Syd., AASA(Senior), ACIS
Anthony Ashley Forster, BEc Syd., FASA, FCA, FGIS, PIA, CIA
David Joseph Fraser, BEc Syd., MCom N.S.W., FCA, AASA, ACIS
Victor Michael Levy, BEc Syd., AASA, ACIS
Malcolm Conrad Miller, MCom N.S.W., AASA(Senior), ACA, ACIS

Lecturers
Brian Booth, BCom Qld., MCom N.S.W., AASA(Senior) AUUQ
Peter Hoadfield Eddey, MCom N.S.W., AASA(Senior)
Nina Kingston, MCom N.S.W., DipCom Syd., AASA
David Alexander McDonell, BCom N.S.W., AASA(Senior), ACA
Richard Donald Morris, BCom Qld., MBA N.S.W., AAUQ(Prov.)
Marcus John O’Connor, BCom N.S.W.
Alexander James Pekin, BCom Mib., MCom N.S.W., MA(HospAdmin) Iowa, AHA
Alfred Edward Fulton Rofe, BComm Syd., BCom N.S.W., AASA(Senior), ACIS
Paul Anthony James Truda, BEc Syd., ACA

Department of Legal Studies and Taxation

Senior Lecturers
Albert William Lacey, LLB Syd., PhD Lond., MBSC
Robert Bryan Vermeesch, LLM Syd.

Lecturers
Hilton Leigh French, LLB Syd., BA N.E.
Timothy James McCarthy, BCom N.S.W., LLB Syd., AASA, ACIS
Andrew Llewellyn Terry, LLM Cant.

Tutors
Alexander Henry Robert Hillston, BJur N.S.W.
Michael David Lyons, BComm Syd.

Department of Management Accounting and Information Systems

Associate Professors
Walter Leonard Burke, BA BEc Syd., FASA, ACIS
Philip John Grouse, MSc Syd., BD Lond., ThL.

Senior Lecturers
Ronald Gordon Dryen, BA N.S.W., FASA
Michael John Lawrence, BSc BE Syd., MS PhD Calif.
John Henry McClelland, BSc MArSc Mibl.

Lecturers
Graham William Bradley, BEc Syd., MCom N.S.W.
Lawrence Eugene Case, BSc Ill., MBA Penn.
Basil Dale, BA N.E., MCom N.S.W., AASA, ACIS
Victor Andrew False, BCom N.S.W., AASA(Senior)
David Rose Jeffrey, BComm Qld., AAUQ, AASA(Senior)
Eric Andreas Kulakauskas, BEc Tas.
David Lewis, BE Qld., MBA N.S.W.
John Stanley MacManus, BComm N.S.W.
Kenneth Thomas Trotman, BComm N.S.W., AASA
Terrence Robert Vagg, BComm N.S.W.
John Frederick Williams, BComm N.S.W., AASA(Prov.)

First Year Studies Unit

Associate Professor
Gordon Howitt, BEc Syd., MCom N.S.W., ASTC, AASA(Senior), ACIS

Senior Tutor
Dennis James Haskell, BCom N.S.W., AASA(Prov.)

Tutors
Stephen Ross Bishop, BEc Monash, AASA
Nikhil Ranjan Das, MCom Rajsh., DipNIPE
Lynden Harry Leslie Lyons, BComm N.S.W.
William Linton Raper, BComm N.S.W.
Peter Schelluch, BComm N.S.W.
Dominic Hoeg Staun, BA Acc. Canberra CAE

School of Economics

Professor of Economics, Head of School of Economics and of Department of Economics
John Warwick Neve, BA W.Aust., MA PhD Calif., FASSA

Professor of Economic History and Head of Department of Economic History
William Gordon Rimmer, MA PhD Camb., AM Harv., FRHistS

Professor of Statistics and Head of Department of Econometrics
Nanak Chand Kakwani, MA PhD Delhi

Professor of Economics and Head of the Department of Industrial Relations
John Rodeney Niland, MCom N.S.W., PhD III.

Research Professor of Economics
Murray Chilvers Kemp, BComm MA Mibl., PhD Johns H.

Visiting Professors
Milton Durber, BA Clark, MA PhD Wls.
Shigeru Ishiwata, BA Int.ChristianUniv., Tokyo, MEd PhD Hitotsubashi, Tokyo

Professor of Economics
Maurice McManus, BComm PhD Birm.

Professor of Economics
Vacant

Administrative Assistant
Stephen Lee Marks, BSc Syd.

Department of Economic History

Associate Professor
Srinivasa Ambirajan, MA PhD And. and Manch.

Lecturers
David Leonard Clark, BEc PhD Syd.
Barrie Drummond Oyster, MA Syd., PhD Tor.
Ian Clifford Inkerster, BA E. Anglia
David Meredith, BA Exe.
Stephen James Nicholas, BA Syr., MA Iowa.
John Albert Perkins, BSc Econ(Hon) Hull
Peter Roger Shergold, BA Hull, MA III.

Tutors
Gary Kenneth Chittick, BEc N.E., BA Macq.
Kewin Leonard Morgan, BA Bel.

Annual General Meeting

The Annual General Meeting of the University of New South Wales will be held...
Department of Economics

Associate Professors
Gregory Duncan McColl, MSc(Econ) PhD Lond.
Neil Runcie, BEc Syd., PhD Lond.
Douglas John Stalley, MEc Adel., MBA Col., AUA

Senior Lecturers
Peter Calvo, MSc(Econ) PhD Lond.
Gregory Michael Folie, BEc Meib., MSc(Econ) Lond., PhD St’ton, DIC, MIE Aust.
Robert Victor Horn MSc Syd., DrPerPol Cologne
Richard Manning, BA Otago, MA Cant., PhD LaT.
Kenneth Deakin Rivett, MA PhD Meib.

Lecturers
David Ross Chapman, MA(Econ) Essex
Robert Maxwell Conlon, MCom N.S.W.
Norman James Dudley, BAgEc PhD N.E.
Geoffrey Francis Fishburn, BA PhD N.S.W.
Peter John Forsyth, MEc Syd.
Paul John Forward, MCom DipEd N.S.W., MSc(Econ) Lond.
David Ronald Gallagher, MAEc N.E.
Ihor Gordijew, BEc Syd., PhD N.S.W.
Charles William Junor, MCom N.S.W.
Fu-Chi Liu, MA Taiwan, PhD Roch.
Thomas Gregory Parry, MEc Syd., PhD Lond.
Behara Bhaskara Rao, BA And., MA Ban., BSc(Econ) Lond.
Charles Wesley Reynolds, BA MSc(Econ) Lond.
Margaret Joan Vipond, BA Durh.
Geoffrey Herbert Waugh, BSc Syd., MCom N.S.W.

Senior Tutors
Thomas Victor Edwards, BEc Syd.
Rita Hardie, BEc Syd., MCom N.S.W.
Andrew Chikyena Lo, BA Melb., MA N.S.W.

Tutors
Garry Alan Ferris, BEc Syd.
Kevin Vincent Forde, BCom N.S.W.
Michael Joseph Lauer, BCom N.S.W.
Leonard John Perry, DipEd MCom N.S.W.
Bronwyn Joy Richardson, BA Macq.

Teaching Fellows
Helen Beatrice Bendall, BA N.S.W.
Robert John McMillan, MCom Cant.

Research Assistant
Stephen Ellwood Satchell, BA N.S.W., MA Syd.

Department of Econometrics

Senior Lecturers
Eric Richard Sowey, BEc Syd., BSc PhD N.S.W., MSc Lond.
John Allen Zerby, MA Penn State and Vanderbilt

Lecturers
Ronald Anthony Bewley, BA Sheff.
Warren Richard Hughes, MCom Auck., DBA Indiana
John Lewis Knight, MCom N.S.W.
Anthony David Owen, BA Leic., MA Kent
Nripresh Podder, MA Calc., PhD N.S.W.

Department of Industrial Relations

Senior Lecturers
Saheb Dayal, MA All., MSc Lond., PhD Cwm.
William Ernest Hotchkiss, MEc Syd., MCIT
Frank Seymour Stevens, BEc Syd., MA Stan., PhD N.S.W.

Lecturers
Brahma Dabscheck, MEc Monash
Stephen Jerome Frenkel, BA Camb., MA Warw.

Tutor
Margaret Leonard, MA Ill.

School of Marketing

Professor of Marketing and Head of School
Roger Alexander Layton, MEc Syd.

Professor of Business Administration and Head of Department of Behavioural Science
Dexter Colboyd Durphy, BA MEd DipEd Syd., PhD Harv.

Senior Lecturers
George Holmes, DipM(Liv.) MA Lanc.
Raymond Christopher O’Leary, BE Syd., MA Lanc.

Lecturers
John Julian Galloway, BA N.E., MA PhD Mich-State
Stanley Glaser, BA Syd.
Kenneth LeLievre, MA Syd.
David Francis Midgley, BSc Salt., MSc PhD Brad.
John Tohri Yamaguchi, BS Col., PhD A.N.U.

Tutors
Michael Ian Halliday, BAgEc N.E., MSc N’cle (N.S. W.)
Neil Andrew Richardson, MCom N.S.W.
Joan Carol Zielinski, AB Emmanuel Coll. Boston

Department of Behavioural Science

Associate Professor

Senior Lecturers
Anthony Francis Donovan, MA PhD N.U.I.
Barry Russell Maley, BA Syd., MA A.N.U.

Lecturer
Alan Matthew Bordow, BS Wis., MA PhD Col. State

The Graduate School of Business

Acting Head of School
Professor Roger Alexander Layton, MEc Syd.
Faculty Information

Faculty of Commerce

Enrolment Procedures

All students re-enrolling should enrol through the Faculty. This enrolment must be effected before the commencement of Session 1.

During October, each student must obtain from the Faculty Office his or her personal University Enrolment Form and a Form C22/76 which includes a blank timetable on the reverse side.

Neither form should be completed until results of subjects taken in 1976 are published and the 1975 Faculty of Commerce Handbook is consulted. Unless students have been granted a deferred examination or are awaiting decisions of show-cause committees, they must return the completed forms to the Faculty Office not later than 16 January 1976. Forms not received by this date will not be processed until the late enrolment period and students concerned will incur late fees.

The following instructions should be read carefully before completing the required forms.

It is imperative that students consult the rules governing the BCom degree. Particular attention is drawn to Rules 5 (maximum number of subjects in a session), 12 (the order in which subjects may be taken), 13 to 25 (giving details of the requirements for each specialization), 26 (showing prerequisites) and 27 (transitional rules for those students originally admitted under the old regulations). Students are reminded that if they enrol in subjects in contravention of these rules their enrolment in such subjects will be automatically cancelled.

University Enrolment Form

Details already recorded on form should be checked. If any information is incorrect, students should make the necessary alterations. Students are required to complete the section of the form dealing with their enrolment in both sessions and the details of subjects on the form must agree with those shown on Faculty Form C22/76.

Faculty Enrolment and Proposed Timetable

These forms are required for the purpose of processing re-enrolments and providing a Faculty record of each student. In addition the timetable form is designed to provide a copy of the timetable finally approved to be returned to each student.

It is important that all information be carefully provided. In drawing up their proposed timetables students should consult the timetables published in the Faculty Handbook and any amendments shown on the noticeboards at the entrance to the Commerce building.

The timetable proposed by students will be taken to indicate their first preferences for tutorial groups. Enrolment Officers will make alterations to tutorial times in accordance with the need to meet accommodation and other requirements. In this respect, full-time students should note that they will be deemed to be available at all reasonable hours for allocation to tutorials. Part-time students will be deemed to be available on all week nights between 6 pm and 9 pm but are free to elect to attend day classes. Any student wishing to seek special exemption from these requirements must lodge a written application with his enrolment form.

Students are asked to indicate subjects offered by the Department of General Studies as General Studies I and/or II. Final allocation to classes will be made by the Department of General Studies during enrolment week.

Students who find that they need to apply for variations of the
standard course programs must submit an application for course variation on Form T/11. Such applications must be submitted with enrolment forms. Form C22/76 and proposed timetable should be prepared on the assumption that the application will be approved, but subjects which require special approval should not be entered on the University Enrolment Form (such entries will be made by Enrolling Officers).

Enrolment Timetable
Students should attend the Faculty Office, First Floor, Commerce Building, to collect their enrolment forms at one of the times indicated below.

All re-enrolling Students and New Students with Advanced Standing

Surnames A to G
- Tuesday 24 February
  - 2.00 pm to 4.30 pm
  - 6.00 pm to 8.00 pm
- Wednesday 25 February
  - 2.00 pm to 4.30 pm
- Friday 27 February
  - 6.00 pm to 8.00 pm

Surnames H to R
- Wednesday 25 February
  - 2.00 pm to 4.30 pm
  - 6.00 pm to 8.00 pm
- Thursday 26 February
  - 2.00 pm to 4.30 pm
- Friday 27 February
  - 6.00 pm to 8.00 pm

Surnames S to Z
- Thursday 26 February
  - 2.00 pm to 4.30 pm
  - 6.00 pm to 8.00 pm
  - Friday 27 February
    - 2.00 pm to 4.30 pm
    - 6.00 pm to 8.00 pm

Honours Courses
Rule 9 of the BCom regulations provides that students may make written application to the Head of the School concerned for permission to enrol in Honours Courses. Such applications may be made at the end of either the first year or the second year of the course (or the corresponding stages of a part-time course). Students who have good first year or second year results are encouraged to take Honours Courses. They should make application to the relevant Schools as soon as possible after the announcement of 1975 results.

Enquiries
Students with general enquiries, e.g., those who are uncertain as to their standing in the course should in the first instance contact the Faculty Administrative Assistant (Room 132, Commerce Building, telephone 663-0351 extensions 2326 or 2561). Students with special problems may seek help from Dr. K. Rivett, Executive Assistant to the Dean (Student Counselling) who may be contacted on extension 3616 (Room 130). In the case of enquiries specific to a particular School contact should be made as follows: School of Accountancy—extension 3413 and School of Economics—extension 2560. In particular, students expecting to complete the course in 1976 should make a point of checking their programs at the Faculty Office to avoid the possibility of not meeting the degree regulations.

Interviews
Students whose programs are approved without amendment to subjects in which they elect to enrol are not required for interview. Enrolment Officers will make any necessary alterations to tutorial timetables and no interviews need be held in such cases. If any question arises in relation to the subjects proposed or to any other detail, students will be asked to attend for interview at a time to be notified.

Miscellaneous Subject Enrolments
Students may be permitted to enrol for miscellaneous subjects (i.e., as students not proceeding to a degree or diploma) provided the Head of the School offering the subject considers
it will be of benefit to the student and there is accommodation available. Only in exceptional cases will subjects taken in this way count towards a degree or diploma. A student who is under exclusion may not be enrolled in miscellaneous subjects which may be counted towards any course from which he has been excluded.

Master of Commerce
Candidates continuing formal graduate courses should contact Miss E. Hing in the Faculty Office as soon as possible after 30th October 1975. Completion of enrolments will take place in the Faculty Office, Commerce Building. Enrolment details are the same as for undergraduate students re-enrolling. Students with special problems may seek help from Professor N. R. Wills, Co-ordinator of Interdisciplinary Graduate Studies.

Examinations

Deferred Examinations and Show-cause Decisions
Students who have been granted deferred examinations or who are required to show-cause should not complete their enrolment forms until the results are known. It is expected that results will be available by Friday, 20th February 1976, and the students concerned should complete their enrolment forms and return them to the Faculty Office on that day.

Except in exceptional circumstances, deferred examinations may only be granted in Commerce degree courses in subjects taught by schools of the Faculty or by those schools in the Faculty of Arts listed in 1. below, or in Arts degree courses in subjects offered by the School of Economics, when a student through illness or for some other acceptable reason has been prevented from taking the examination or has been placed at a serious disadvantage during the examination:

1. Except on medical or compassionate grounds, no deferred examination may be granted in the Arts degree course in subjects offered by the Schools of Drama, English, French, German, Geography, History, History and Philosophy of Science, Philosophy, Political Science, Russian, Sociology, Spanish and Latin American Studies.

2. The granting of deferred examinations in Law degree courses shall be subject to the following rules:
   A In the case of subjects taken in another faculty or board of studies the rules of that faculty or board of studies shall apply;
   B In other cases, deferred examinations shall be granted only in exceptional circumstances, and only if a deferred examination is considered necessary to assess a student's performance in a subject.

In subjects under the control of the various schools in the Faculty of Commerce the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students will be advised of the weighting at the commencement of Session 1.

Students may be required to sit for an oral and/or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 and in the first two weeks of December. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held. The student will be advised by the Faculty of Commerce of the place and time of the examination, and will be required to attend no sooner than five days after the posting of notices by the Faculty.

During the examination period that follows Session 2, a student who is offered a supplementary examination on medical or compassionate grounds, and who continues to be disadvantaged, may decline to take the supplementary examination without prejudice to his chance of being granted a deferred examination.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

Student Facilities and Associations

Faculty of Commerce Library-Reading Room
Officer-in-Charge: Pamela Gildea
The library-reading room for undergraduate honours and graduate students in the Faculty of Commerce is located in the John Goodsell Building. Largely as a result of a series of annual grants of $500 made since 1961 by the Public Accountants’ Registration Board of New South Wales and other grants and donations by public authorities and business organizations, the reading room contains books and periodicals covering a wide range of subjects. The reading room is open from 9 am to 7 pm Mondays to Fridays.

Students wishing to use these library facilities should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

Student and Professional Associations
The Commerce Society
The Commerce Society is the student body of the Faculty, and every Commerce student regardless of his course is automatically admitted as a member.

A membership card is issued annually during the enrolment period, and if for some reason a Commerce student does not receive a card he should contact a committee member as soon as possible.

*Because admission to all courses in the Faculty is subject to strict quotas, miscellaneous subject enrolment must be very limited in 1976.*
as possible. The membership card entitles the holder to free admission to some COMSOC functions, concessional prices for certain other functions and other benefits as determined from time to time by the committee and as notified.

The Annual General Meeting of the Society is held in the third week of March when the Executive and General Committees are elected. First year students are particularly encouraged to attend this meeting and to become involved with the affairs of the Society.

Academic activities of the Society include presentation of Faculty Hours, during which prominent business/political/academic figures address meetings on relevant topics; representation of students at committees considering course-related grievances; the award of a proficiency prize for outstanding achievement in the fields of both academic and student activity; and various other pursuits.

Socially, the Society presents several staff/student gatherings; sports activities; concerts; dinner dances; film screenings; the Commerce Faculty Formal; the Bacchus Balls; and others as determined by the committee.

A Commerce Society notice board is situated adjacent to the stairwell on the ground floor of the Commerce Building. On this board are displayed notices of functions, staff/student gatherings and various other activities. Another form of communication is the Society's Newsheet, published periodically.

The Society emphasizes that participation by members in its activities is an important determinant of COMSOC's success. Members are, therefore, encouraged to attend the functions and meetings of their Society, and to take an active part in its management.

President: Alan Field
Hon Secretary: Brenda Morgan
Hon Treasurer: Phillip Napier
(Mail to: Box 81, The Union)

AIESEC
AIESEC membership is open to all undergraduates and recent graduates of the Faculty. It affords members the opportunity to:

1. meet top level Australian executives—both in seminars and on a more personal basis at interviews;
2. participate in the organization of the committee on this campus. This includes administrative activities and also the reception of and hospitality to overseas trainees;
3. take part in business games and other associated events;
4. attend AIESEC conferences, principally in Australia;
5. undertake a traineeship lasting from two to twelve months in any one of fifty-seven member nations. Competition for traineeships is increasing to the extent that active membership of the local committee is regarded as an important basis for selection.

Membership fee is $1.00 per year. Enquiries may be directed to the following:

The Secretary
AIESEC—LC
Box 148
University Union
University of NSW
Kensington 2033

The Economic Society of Australia and New Zealand
Students are eligible for membership of the Economic Society of Australia and New Zealand at a concessional rate through the New South Wales Branch. The Branch’s financial year commences on 1st April and the student subscription rate is $7.50 per annum compared with a full subscription rate of $12.50 per annum. This concession applies to full-time students. The application for membership form is available from the School of Economics office and requires the attestation of a University Lecturer or Tutor. Membership forms and information about the Society are also available from: The Hon Asst Secretary, The Economic Society of Aust & NZ (NSW Branch), C/- Mutual Life & Citizens’ Assurance Co Ltd, PO Box 200, North Sydney, 2060. Telephone 290 1855.

Members receive the Society’s Journal, The Economic Record, which is published four times a year, monthly Economic Monographs on current topics, Economic Papers (three to four times a year), and advance of recently published books. They may also subscribe at concessional rates to The Australian Quarterly and The Australian Economic Review. Meetings are held on the third Thursday of each month in the State Office Block Theatrette, Phillip St. The Branch also holds a one-day winter “school” each year at which current economic topics are discussed by a panel of speakers.

The Commerce Society nominates one representative on the Branch Council.

Statistical Society of Australia: New South Wales Branch
The Branch offers student membership to undergraduates who are following a recognized course of study which includes Statistics. The subscription for a student member is $5 per annum.

The regular general meetings of the Branch are held usually on the second Thursday of each month from March to November. The Branch conducts a Research Section, and membership of this group is open to members of the Branch free of charge. Each year the Branch also conducts a symposium for the study and discussion of particular statistical techniques or of statistical methods in a specialized field; symposia are open to members at reduced rates.

Members of the Branch receive The Australian Journal of Statistics, which is published three times a year by the Statistical Society of Australia.

Applications and requests for further information should be sent to the Hon Secretary, Dr A. J. Miller, Alpha House, 60 King Street, Newtown 2042.

Market Research Society of Australia (NSW Division)
Market research can be defined as the provision of information related to a marketing problem and the use of that information in a way which reduces risks in management’s decision-making. Companies are becoming increasingly aware of the value of marketing research in all phases of their business and their demand for good researchers is growing. There is considerable scope in manufacturing and service organizations and advertising agencies, as well as with specialist marketing research practitioners.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.
Established in Australia since 1955, the Society has over 800 members in its four State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and "workshops" on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly Newsletter, and a bi-annual Journal of Market Research. At the regular monthly meetings a variety of papers on marketing research and marketing is discussed.

A fully affiliated branch of the Society operates on campus as the "UNSW Marketing Society" (see entry following).

Membership fees are: Full $15; Associate $12; Student (full time) $3. Address: MRS of Australia, NSW Div, Box 334, PO, North Sydney, NSW 2060. Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students.

The Society is closely affiliated with the Market Research Society of Australia and membership is open only to students who are members of that Society. Membership of both societies is thus secured by payment of membership fee, $3 for full-time and $8 for part-time students to the MRS.

In its first year of operation the Society had over 150 members.

The main objectives of the Society are:
1. to supplement the marketing course by developing close links with industry;
2. to represent marketing students in activities on campus;
3. to sponsor seminars, case studies and workshop sessions by companies on campus and visiting guest speakers; and
4. to provide employment service for full- and part-time employment.

For further information and membership applications contact:
Kim Harding (President), 127 Condamine St, Balgowlah Hts 2093, (94 6376), OR
The Marketing Office, 3rd Floor, Commerce Building.

Economic History Society

The Economic History Society was formed by students to promote an active interest in the discipline and to provide a common, social forum for both students and members of staff.

Newly formed, the Economic History Society is open to new ideas and to people who are concerned with fostering an interest in the subject. At present the Society meets on a regular basis and its activities centre on a program of short papers by visiting speakers and members of the society on interesting and topical aspects related to the study of economic history. Wine and supper are provided at each meeting. It is hoped to expand this program to include as wide a variety of activities as possible to cater for the interests of as many students as possible. Membership is open to anyone who may be interested.

All enquiries may be directed to:
The Secretary
Economic History Society
C/- Department of
Economic History
University of New South Wales

The Industrial Relations Society of New South Wales

This Society is formed from representatives of the universities, management, trade unions, Government and the professions. Its objects are to foster discussions, research, education and publication in industrial relations. Its activities include regular lecture meetings, a two-monthly newsletter, study or discussion groups and an annual week-end convention. In addition all members receive four times per year, a copy of the Journal of Industrial Relations Society of Australia. From time to time the Society distributes to members copies of monographs on industrial relations subjects. Similar societies exist in other States.

Student membership fee, which includes subscription to the Journal, is $5 per annum. Student membership is available to full-time students only. The ordinary membership fee including Journal subscription is $10.00.

Inquiries to:
The Honorary Secretary
Industrial Relations Society of NSW
GPO Box 4479
Sydney 2001
Undergraduate Study

Bachelor of Commerce Degree Courses

The Faculty of Commerce consists of the Schools of Accountancy, Economics and Marketing. The Graduate School of Business will continue in existence until the completion of the present MBA program and the beginning of active operation by the Australian Graduate School of Management, which is a separate entity within the University.

School of Accountancy

Accounting, Finance and Systems Courses

Accountancy is concerned with the provision of information for the management of economic resources and activities by means of measurement, communication and interpretation of financial data; with the development of information systems; and with the financial accountability and management of business and public enterprises.

Throughout the accountancy course, students concentrate on acquiring knowledge of the concepts of accounting and the quantitative methods necessary for their measurement. This is achieved through a sequence of "Accounting and Financial Management" subjects. Concurrent studies in law, economics, information systems and finance cover important aspects of the environment in which the accounting system operates. Knowledge of these related disciplines is essential to the development of accounting concepts and to their application in the real world.

A range of electives provides wide opportunity to pursue special areas of interest in related fields. These electives may be grouped in sequence to enable students to combine with their major specialization in accounting an additional specialization that will satisfy their individual interests and particular career objectives. Sample course outlines are as follows:

1. For students wishing to take a combined specialization in accounting and systems.

**Year 1**

**Session 1**
As per Table 1

**Session 2**
As per Table 1

**Year 2**

**Session 1**
14.522 Accounting and Financial Management IIA
14.602 Information Systems IIA
15.062 Economics IID or
15.042 Economics IIC
Option

**Session 2**
14.542 Accounting and Financial Management IIB
14.603 Information Systems IIB
14.613 Business Finance II
15.072 Economics IIE or
15.002 Economics IIA

**Year 3**

**Session 1**
14.563 Accounting and Financial Management IIIA
14.604 Information Systems IIIA
Option

**Session 2**
14.583 Accounting and Financial Management IIIB
14.605 Information Systems IIIB
Option
2. For students wishing to take a combined specialization in accounting and finance.

**Year 1**

- **Session 1**
  - As per Table 1

- **Session 2**
  - As per Table 1

**Year 2**

- **Session 1**
  - 14.522 Accounting and Financial Management IIA
  - 14.602 Information Systems IIA
  - 14.732 Business Law I
  - 15.062 Economics IID or
  - 15.042 Economics IIC

- **Session 2**
  - 14.542 Accounting and Financial Management IIB
  - 14.613 Business Finance II
  - 14.742 Business Law II
  - 15.072 Economics IIE or
  - 15.002 Economics IIA

**Year 3**

- **Session 1**
  - 14.563 Accounting and Financial Management IIIA
  - 14.614 Business Finance IIIA

- **Session 2**
  - 14.583 Accounting and Financial Management IIIB
  - 14.615 Business Finance IIIB

3. For students wishing to qualify for professional practice in accountancy.

**Year 1**

- **Session 1**
  - As per Table 1

- **Session 2**
  - As per Table 1

**Year 2**

- **Session 1**
  - 14.522 Accounting and Financial Management IIA
  - 14.602 Information Systems IIA
  - 14.732 Business Law I
  - 15.062 Economics IID or
  - 15.042 Economics IIC

- **Session 2**
  - 14.542 Accounting and Financial Management IIB
  - 14.603 Information Systems IIB or
  - 14.773 Operations Research in Business
  - 14.613 Business Finance II
  - 15.072 Economics II or
  - 15.002 Economics IIA

**Year 3**

- **Session 1**
  - 14.563 Accounting and Financial Management IIIA
  - 15.222 Industrial Relations IIA or
  - 28.012 Marketing Systems

- **Session 2**
  - 14.583 Accounting and Financial Management IIIB
  - 14.752 Business Organization and Policy

Students with a good academic record are encouraged to enter the honours course in the second or third year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the Head of School before the student enrols in the second or third year of the full-time course or in the third or fifth stage of the part-time course. Applications to enrol should be addressed to the Head of School as soon as possible after the publication of results in the year concerned.

Before finalizing their enrolment, students are advised to discuss their requirements with staff members from the School of Accountancy to ensure that all possible subject combinations are given consideration.

*The order of these subjects may be varied to suit individual preferences.*
Professional Recognition of Accountancy Courses

The Commerce degree courses in Accounting, Finance and Systems are recognized by professional organizations in accordance with the details set out below:

The Australian Society of Accountants has accepted this University as an approved tertiary institution for the purpose of the Society’s qualifying examination. Graduates who complete the Commerce (Accounting, Finance and Systems) course are exempted from the Society’s examinations and qualify for provisional membership. If their course includes 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law. They are also eligible for associate membership subject to practical experience requirements. Graduates completing this degree without these specified electives are required to pass a paper corresponding to each of those areas not covered by the degree course undertaken.

The honours course and the Master of Commerce (Honours) course offered by this School are acceptable in satisfaction of the academic requirements for advancement to senior associate status of the Society. The Master of Commerce Course may, depending upon the overall academic studies completed by the applicant, be accepted by the Society for exemptions in respect of either the qualifying examination or the requirements for advancement to senior associate status.

The Institute of Chartered Accountants in Australia. A graduate who has completed the Accounting, Finance and Systems course for the Bachelor of Commerce degree will be eligible under the Institute’s new admission requirements to enter the ‘Professional Year’ leading to membership, provided he has included in his course the optional subjects, 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law.

The Public Accountants’ Registration Board of New South Wales will exempt from its examinations graduates who complete the course provided they include in their course the optional subjects: 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law.

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations: a graduate completing the accountancy course for the degree of Bachelor of Commerce will be granted exemption from eight of the thirteen subjects prescribed in the Institute’s examination syllabus, provided he includes in his course the optional subjects: 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law. Exemption on a provisional basis may be granted to undergraduates at an advanced stage of their course.

The Australian Computer Society recognizes that students have successfully completed the units Information Systems II A, II B and either Information Systems IIIA or Advanced File Design and Commercial Programming have achieved the standard of knowledge required for the grade of Associate Member, and IIIB. In addition, the Society recognizes that students who have successfully completed the units Information Systems II A, II B and either Information Systems have successfully completed the units Information Systems II A, II B and either Information Systems IIIA or Advanced File Design and Commercial Programming have achieved the standard of knowledge required for the grade of Associate Member.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

School of Economics

The School of Economics offers full-time and part-time courses leading to the degree of Bachelor of Commerce with specialization in Economics, Econometrics, Economic History and Industrial Relations. The full-time courses extend over three years for a Pass Degree and four years for an Honours Degree; the part-time courses extend over six years for a Pass Degree and seven years for an Honours Degree.

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course, are encouraged to apply for enrolment for the Honours course. Such applications must be approved by the Head of the relevant Department before enrolling in the second or third year of the full-time course, or in the third or fifth stage of the part-time course. Applications should be addressed to the Head of the relevant Department as soon as possible after the publication of the results in the year concerned.

Economics Courses

The specialization in economics aims at providing a basic training in economics which is suitable for a wide range of vocations in the private and public sectors of the economy. The pass course includes a minimum of nine units in economics, four in quantitative methods and techniques, two in accounting and two in economic history. The core subjects in economics serve as an introduction to all the principal areas of economic analysis, and a wide range of optional subjects allows students to pursue their interests in particular fields in greater depth. As well as providing instruction in such traditional fields as economic development, public finance, labour economics and industrial economics, the Department also provides session units in monetary theory and policy, natural resource economics, public sector economics, urban and regional economics, economic planning, the Soviet economy and the political economy of contemporary capitalism. Two units relating to the Japanese economy have also been introduced.

Students who wish to become professional economists are strongly advised to take the Honours course. This requires considerable additional work in economic theory and its various applications, and also provides the opportunity for students to study particular areas of interest in greater depth.

Economic History Courses

Economic History is a distinct academic discipline which seeks to provide an understanding of contemporary issues through the study of economic development in the past. It utilizes the methods of analysis of both Economics and History. The pass course is designed to meet the needs of teachers and can with advantage be combined with units from other social sciences. More advanced training at the honours level is available for those who intend to proceed to a higher degree with a view to becoming professional economic historians in the field of tertiary education.

Econometrics Courses

Students who elect to major in econometrics will find that the work of the econometrician is complementary to that of the theoretical and applied economist, and that it is of direct use
to the Public Service and to financial, commercial and industrial enterprises. In consequence, the demand for properly trained econometricians is increasing more rapidly than the supply. The purpose of the course providing for specialization in econometrics is to train graduates capable of meeting this demand.

Industrial Relations Courses

Industrial relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management functions.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise for the individual, trade unions, employers and government bodies in respect of work.

The specialization in industrial relations aims at providing a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial relations or manpower specialists with government bodies and international labour organizations.

School of Marketing

Marketing, which became a distinct discipline only in recent decades, is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate and graduate courses leading to the degrees of Bachelor of Commerce and Master of Commerce. These courses provide training at three levels—for senior marketing executives, for undergraduates with a special interest in and aptitude for marketing positions, and for graduates with a first degree in any appropriate area.

A program to train senior marketing executives is provided each year by the School of Marketing in conjunction with the Institute of Administration. In addition, the School offers short, executive courses through Unisearch Ltd.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance and systems, and economics. Students who have met the requirements of either of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the courses includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. Courses so broadly based give the prospective marketing executive a comprehensive type of university training which enables him to adapt effectively to modern business both in the domestic and other fields.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical marketing research will probably have availed themselves of the option to do extra work in mathematics.

The Master of Commerce course is designed to provide a specialist training at graduate level in specific areas of marketing skill. In particular, students can develop an interest in such areas as marketing research, international marketing, and quantitative analysis in marketing. By combining subjects from the School of Marketing with subjects offered by other Schools in the Faculty, it is possible to complement studies in marketing with work in financial management, industrial relations or economics. The Master of Commerce degree offers a flexible structure within which students can put together units for a degree course that best suits their needs.

Behavioural Science

The Department of Behavioural Science is located, for administrative purposes, in the School of Marketing. The Department was created within the Graduate School of Business in 1970 and currently offers graduate units in the MBA and MCom programs. Members of staff are trained in the behavioural sciences and have broad experience in educational programs for experienced managers and professionals in both the private and public spheres.

The Behavioural Science units provide a critical understanding of the social context of modern organizations with a particular emphasis on changing and conflicting social values; of the organization as a social and technical system, and of human personality and the changing role of the individual in relation to work and organization. They also provide the skills needed for effective personal and organizational development.
Rules Governing the Award of the Degree of Bachelor of Commerce

Preliminary

Rule 1
The degree of Bachelor of Commerce may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely, Class I, Class II in two Divisions and Class III. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2
A person on whom the Pass degree of Bachelor of Commerce has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce.

Passing in a Subject

Rule 3
Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:
A. attend such lectures, seminars and tutorials as may be prescribed in that subject;
B. complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;
C. pass the examination or examinations in that subject.

Minimum Time for Completion

Rule 4
A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Normal Program

Rule 5
A candidate will not normally be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student. The Head of the School concerned may, in exceptional circumstances, grant such exemptions from this rule as he considers appropriate.

Nomination of Course

Rule 6
A candidate must nominate on his enrolment form the specialization he intends to take when enrolling for the first year in the case of a candidate in a full-time course or the second year in the case of a student in a part-time course, provided that change of specialization will be permitted automatically up to enrolment for the second year of a full-time course or the third year of a part-time course.

Humanities Subjects

Rule 7
A candidate shall include among his options two subjects (totaling not less than three hours per week for two sessions) which are any subjects, other than economics, offered by the Department of General Studies or any subjects, other than economics, that are qualifying subjects for the degree of Bachelor of Arts at the University of New South Wales.

Rule 8
A subject taught by the Department of General Studies and the corresponding Arts subjects may not both be counted towards the requirements for the degree and no more than...
two subjects taught by the Department of General Studies may be counted towards the requirements of the degree.

Honours Degree

Rule 9
Upon completion of the first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate’s later performance is unsatisfactory permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Credit for Subjects Passed at Another University

Rule 10
Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce.

Options

Rule 11
Subject to Rules 7 and 8 above and Rules 13 to 25 below, the options may be chosen from any approved subjects taught in the University which require at least one and a half hours of class contact for two sessions or three hours of class contact for a session. The approval for subjects to count as options is given by the Head of the School responsible for the candidate’s specialization. Where such options are prescribed in the following tables, the Head of the School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

An Arts subject of at least three hours’ class contact per week studied for a whole year shall count as two options.

Order of Progression of Subjects

Rule 12
To fulfil the requirements of the degree a candidate shall pass the subjects as set out in any one of Rules 13 to 25. Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management IA and IB and Economics IA and IB in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years, subject to Rules 5 and 26.
Commerce

Session 2
14.542 Accounting and Financial Management IIIB 4
14.613 Business Finance II 3
15.072 Economics IIE or 4
15.002 Economics IIA 3
  Option 2

Year 3
Session 1
14.563 Accounting and Financial Management IIIA 4
  Option 3
  Option 4
Session 2
14.583 Accounting and Financial Management IIIB 4
  Option 5
  Option 6

* Laboratory sessions as required are additional to the prescribed hours.
15.042 Economics IIC is normally available only in Session 2. Students wishing to take 15.042 should enrol in 15.002 Economics IIA in Session 1 and 15.042 in Session 2.
15.002 Economics IIA is normally available only in Session 1. A student who passes 15.002 in Session 1 is required to enrol in 15.042 in Session 2.

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Accounting, Finance and Systems—Honours—Full-time Course

Bachelor of Commerce
BCom

Rule 14
To complete the requirements for the Honours degree specializing in Accounting, Finance and Systems a candidate shall pass the subjects as set out in Table 2 below with the requirement that at least two options shall be chosen from:
14.603 Information Systems IIB
14.604 Information Systems IIIA
14.605 Information Systems IIIB
14.608 Advanced File Design and Commercial Programming
14.614 Business Finance IIA
14.615 Business Finance IIIB
14.703 Advanced Auditing
14.732 Business Law I
14.742 Business Law II
14.752 Business Organization and Policy
14.762 Industrial Law
14.773 Operations Research in Business
14.783 Taxation Law

Honours options shall be selected from the following:
14.842 Stamp, Death, Estate and Gift Duties
14.847 Corporate Strategic Planning I
14.848 Corporate Strategic Planning II
14.853 Advanced Systems Management
14.854 Decision and Cost Analysis
14.855 Financial Management
14.856 Management Planning and Control
14.857 Operations Research for Management I
14.858 Advanced Studies in Auditing
14.859 Advanced Studies in Taxation
14.860 Corporate Organization and Strategy
14.861 International Accounting
14.862 History and Philosophy of Accounting
14.863 Issues in Financial Accounting and Reporting
14.864 Australian Capital Markets
14.866 Advanced Studies in Company Law
14.869 Production Management
14.872 The Legal Regulation of Business
14.873 Corporate Finance
14.875 Seminar in Finance
14.878 Security Markets and Portfolio Theory
14.879 Empirical Research in Finance
14.887 Information Systems IV B
14.898 Project Seminar

Bachelor of Commerce
BCom

Table 2

Year 1
Session 1
14.501 Accounting and Financial Management I A 4
15.001 Economics IA 3½
15.601 Economic History IA 3½
15.411 Quantitative Methods A or 3
10.001 Mathematics I or 
10.011 Higher Mathematics I 6

Session 2
14.511 Accounting and Financial Management IB 4
14.601 Law in Society 3
15.011 Economics IB 3½
15.421 Quantitative Methods B or 3
10.001 Mathematics I or 
10.011 Higher Mathematics I 6

Year 2
Session 1
14.532 Accounting and Financial Management IIA (Honours) 4
14.602 Information Systems IIA 3
15.062 Economics IIB or 3
15.042 Economics IIC 4
  Option 1
Session 2
14.552 Accounting and Financial Management IIIB (Honours) 4
14.613 Business Finance II 3
15.072 Economics IIE or 4
15.002 Economics IIA 3
  Option 2
Year 3

Session 1
14.573 Accounting and Financial Management IIIA (Honours) 4
  Option 3 3
  Option 4 3

Session 2
14.593 Accounting and Financial Management IIIB (Honours) 4
  Option 5 3
  Option 6 3

Rules: Degree of Bachelor of Commerce

Year 4

Session 1
14.851 Current Developments in Accounting Thought—Financial 3
14.852 Current Developments in Accounting Thought—Managerial 3
14.897 Seminar in Research Methodology or 3
14.852 Current Developments in Accounting Thought—Managerial 3
14.886 Information Systems IVA 3
14.897 Seminar in Research Methodology or 3
14.876 Business Finance IVA 3
14.877 Business Finance IVB 3
14.875 Seminar in Finance 3

Session 2
Honours Option 1 3
Honours Option 2 3
14.794 Honours Thesis 3

* Laboratory sessions as required are additional to the prescribed hours.
* 15.042 Economics IIC is normally available only in Session 2. Students wishing to take 15.042 should enrol in 15.002 Economics IIA in Session 1 and 15.042 in Session 2.
* 15.002 Economics IIA is normally available only in Session 1. A student who passes 15.002 in Session 1 is required to enrol in 15.042 in Session 2.

Table 3

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A or</td>
<td>3</td>
</tr>
<tr>
<td>10.001 Mathematics I or }</td>
<td>6</td>
</tr>
<tr>
<td>10.011 Higher Mathematics I }</td>
<td>6</td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
<td>4</td>
</tr>
<tr>
<td>15.011 Economics IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.611 Economic History IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.421 Quantitative Methods B or</td>
<td>3</td>
</tr>
<tr>
<td>10.001 Mathematics I or }</td>
<td>6</td>
</tr>
<tr>
<td>10.011 Higher Mathematics I }</td>
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<tr>
<td>15.602 Economic History IIA</td>
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<td>15.622 Economic History IIB</td>
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<td>15.062 Economics IID</td>
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<td>15.642 Economic History IIC</td>
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<td>15.662 Economic History IID</td>
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<tr>
<td>15.002 Economics IIA or }</td>
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<tr>
<td>15.072 Economics IIE</td>
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<tr>
<td>15.603 Economic History IIIA**</td>
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<td>Option 3</td>
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<td>Option 4</td>
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<td>15.623 Economic History IIIB**</td>
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Laboratory sessions as required are additional to the prescribed hours.

15.042 Economics IIC is normally available only in Session 2. Students wishing to take 15.042 should enrol in 15.002 Economics IIA in Session 1 and 15.042 in Session 2.

15.002 Economics IIA is normally available only in Session 1. A student who passes 15.002 in Session 1 is required to enrol in 15.042 in Session 2.

** An additional option under Rule 15 may be taken in place of this subject with permission of the Head of School of Economics.

### 359 Economic History—Honours—Full-time Course

#### Bachelor of Commerce

BCom

#### Rule 16

To complete the requirements for the Honours degree specializing in Economic History a candidate shall pass the subjects as set out in Table 4 below with the requirement that at least two options shall be chosen from:

- 15.643 Economic History of British Imperialism
- 15.653 Aspects of British Economic and Social Change, 1740-1850
- 15.663 Economic Change in Modern India 1750-1950
- 15.673 The Modernization of the Chinese Economy
- 15.683 The Economic History of Russia since 1861
- 15.703 The Origins of Modern Economics
- 15.713 Economic Thought from Karl Marx to John Maynard Keynes
- 15.743 The Economic History of Urbanization
- 15.753 Science, Society and Economic Development
- 15.665 Economic and Social History of Modern Germany
- 15.685 Introduction to Econometric History
- 15.675 Economy of China since 1949
- 15.655 The Commercial and Financial Revolutions in Europe in the 17th and 18th Centuries
- 15.745 Government and Economy in the Twentieth Century

### Table 4

#### Year 1

<table>
<thead>
<tr>
<th>Session 1</th>
<th>Hours per week for single session*</th>
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<tbody>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
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<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
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<tr>
<td>15.411 Quantitative Methods A or 10.003</td>
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<tr>
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<table>
<thead>
<tr>
<th>Session 2</th>
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<tbody>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
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<td>15.011 Economics IB</td>
<td>3½</td>
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<td>15.611 Economic History IB</td>
<td>3½</td>
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<tr>
<td>15.421 Quantitative Methods B or 10.001</td>
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<tr>
<td>10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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</table>

#### Year 2

** Session 1 **

- 15.612 Economic History IIA (Honours) 4
- 15.632 Economic History IIB (Honours) 4
- 15.042 Economics IIC or 15.062 Economics IID 4
- 15.062 Economics IID Option 1 3

** Session 2 **

- 15.652 Economic History IIC (Honours) 4
- 15.672 Economic History IID (Honours) 4
- 15.002 Economics IIA or 15.072 Economics IIE 4
- 15.072 Economics IIE Option 2 3

### Year 3

** Session 1 **

- 15.613 Economic History IIIA (Honours) 3
- 15.633 Economic History IIIB (Honours) 3

** Session 2 **

- 15.672 Economic History IID (Honours) 3

### Year 4

** Session 1 **

- 15.604 Economic History IVA 3
- 15.634 Approaches to Economic and Social History 3
- 15.194 Thesis 3

** Session 2 **

- 15.614 Economic History IVB 3
- 15.624 Seminar in Research Methods 3
- 15.194 Thesis 3

* Laboratory sessions as required are additional to the prescribed hours.

15.042 Economics IIC is normally available only in Session 2. Students wishing to take 15.042 should enrol in 15.002 Economics IIA in Session 1 and 15.042 in Session 2.

** 15.002 Economics IIA is normally available only in Session 1. A student who passes 15.002 in Session 1 is required to enrol in 15.042 in Session 2.

** An additional option under Rule 16 may be taken in place of this course with the permission of the Head of School of Economics.

#### 353 Economics—Pass—Full-time Course

#### Bachelor of Commerce

BCom

#### Rule 17

To complete the requirements for the Pass degree specializing in Economics a candidate shall pass the subjects as set out in Table 5 below with the requirement that at least two options shall be chosen from:

- 15.043 The Soviet Economy
- 15.053 Economic Development
Rules: Degree of Bachelor of Commerce

15.063 Monetary Theory and Policy
15.073 Natural Resource Economics
15.082 Labour Economics
15.083 Public Finance
15.092 The Political Economy of Contemporary Capitalism
15.093 Public Sector Economics
15.123 Regional and Urban Economics
15.163 Industrial Organization and Control
15.183 Economic Planning
15.203 Japanese Economic Policy
15.213 Japanese International Economic Relations
15.413 Econometrics A
15.423 Econometrics B
15.432 Mathematical Models and Methods A
15.434 Mathematical Economics A
15.442 Mathematical Models and Methods B
15.444 Mathematical Economics B
15.476 Operations Research in Economics
15.703 The Origins of Modern Economics
15.713 Economic Thought from Karl Marx to John Maynard Keynes

* Students may not enrol in both 15.422 Quantitative Economic Techniques B and 15.442 Mathematical Models and Methods B. Students who have satisfied the prerequisite for 15.442 Mathematical Models and Methods B may substitute 15.442 for 15.422 Quantitative Techniques B.

Table 5

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
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<td>Session 1</td>
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<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.001 Economics IA</td>
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<tr>
<td>15.601 Economic History IA</td>
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<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<tr>
<td>Session 2</td>
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</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
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<tr>
<td>15.011 Economics IB</td>
<td>3½</td>
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<tr>
<td>15.611 Economic History IB</td>
<td>3½</td>
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<tr>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<th>Year 2</th>
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<tr>
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<td>15.412 Quantitative Economic Techniques A Option 1</td>
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<tr>
<td>15.412 Quantitative Economic Techniques A Option 2</td>
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<tr>
<td>Session 2</td>
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<td>15.422 Quantitative Economic Techniques B Option 3</td>
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<table>
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<th>Hours per week for single session*</th>
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<tr>
<td>15.003 Economics IIIA Option 4</td>
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<td>15.003 Economics IIIA Option 5</td>
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</tr>
<tr>
<td>15.023 Economics IIIB Option 6</td>
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<tr>
<td>15.023 Economics IIIB Option 7</td>
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</table>

* Laboratory sessions as required are additional to the prescribed hours.

1 Economics students undertaking a sub-major or major in mathematics take mathematics in Year 1. In Year 2 they may substitute Statistical Inference A and B for Quantitative Economic Techniques A and B and take two or three Mathematics II units. In Year 3 they may take up to four Mathematics III units. Students who take three or four Mathematics III units will be exempt from one or two options respectively required under Rule 17.

353 Economics—Honours—Full-time Course

Bachelor of Commerce
BCom

Rule 18

To complete the requirements for the Honours degree specializing in Economics a candidate shall pass the subjects as set out in Table 6 below with the requirement that two options shall be chosen from:

15.043 The Soviet Economy
15.053 Economic Development
15.073 Natural Resource Economics
15.082 Labour Economics
15.083 Public Finance
15.092 The Political Economy of Contemporary Capitalism
15.093 Public Sector Economics
15.123 Regional and Urban Economics
15.163 Industrial Organization and Control
15.183 Economic Planning
15.203 Japanese Economic Policy
15.413 Econometrics A
15.423 Econometrics B
15.432 Mathematical Models and Methods A
15.434 Mathematical Economics A
15.442 Mathematical Models and Methods B
15.444 Mathematical Economics B
15.476 Operations Research in Economics
15.703 The Origins of Modern Economics
15.713 Economic Thought from Karl Marx to John Maynard Keynes

* Students may not enrol in both 15.422 Quantitative Economic Techniques B and 15.442 Mathematical Models and Methods B. Students who have satisfied the prerequisite for 15.442 Mathematical Models and Methods B may substitute 15.442 for 15.422 Quantitative Economic Techniques B.
Table 6

<table>
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<tr>
<th>Year 1</th>
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<th>Hours per week for single session*</th>
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<td>Session 1</td>
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<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<td>15.001 Economics IA</td>
<td>3 1/2</td>
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<tr>
<td>15.601 Economic History IA</td>
<td>3 1/2</td>
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</tr>
<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<td></td>
</tr>
<tr>
<td>10.011 Higher Mathematics I</td>
<td>6</td>
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<tr>
<td>Session 2</td>
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<td></td>
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<tr>
<td>14.511 Accounting and Financial Management IB</td>
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</tr>
<tr>
<td>15.011 Economics IB</td>
<td>3 1/2</td>
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<tr>
<td>15.611 Economic History IB</td>
<td>3 1/2</td>
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<tr>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<tr>
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Year 2

| Session 1 | |  |
| 15.012 Economics IIA (Honours) | 4 |
| 15.412 Quantitative Economic Techniques A | 3 |
| Option 1 | 3 |
| Option 2 | 3 |
| Session 2 | |  |
| 15.032 Economics IIB (Honours) | 4 |
| 15.052 Economics IIC (Honours) | 4 |
| 15.422 Quantitative Economic Techniques B | 3 |
| Option 3 | 3 |

Year 3

| Session 1 | |  |
| 15.013 Economics IIIA (Honours) | 4 |
| 15.173 Research Methods and Methodology | 3 |
| Option 4 | 3 |
| Session 2 | |  |
| 15.033 Economics IIIIB (Honours) | 4 |
| Option 5 | 3 |
| Option 6 | 3 |

Year 4

| Session 1 | |  |
| 15.004 Economics IVA | 6 |
| 15.194 Thesis | |
| Session 2 | |  |
| 15.014 Economics IVB | 6 |
| 15.194 Thesis | |

* Laboratory sessions as required are additional to the prescribed hours.
† Economics students undertaking a sub-major or major in mathematics take mathematics in Year 1. In Year 2 they may substitute Statistical Inference A and B for Quantitative Economic Techniques A and B and take two or three Mathematics II units. In Year 3 they may take up to four Mathematics III units. Students who take three or four Mathematics III units will be exempt from one or two options respectively required under Rule 17.

356 Econometrics—Pass—Full-time Course

Bachelor of Commerce
BCom

Rule 19

To complete the requirements for the pass degree specializing in Econometrics a candidate shall pass the subjects as set out in Table 7 below with the requirement that at least two options shall be chosen from:

| Session 1 | |  |
| 15.003 Economics IIIA | |
| 15.023 Economics IIIB | |
| 15.433 Decision Theory | |
| 15.434 Mathematical Economics A | |
| 15.443 Sampling Theory | |
| 15.444 Mathematical Economics B | |
| 15.453 Time Series Analysis | |
| 15.457 Applied Multivariate Analysis | |
| 15.467 Measurement of Income Inequality | |
| 15.476 Operations Research in Economics | |
| 15.477 Monte Carlo Methods and Simulation Techniques | |

Table 7

<table>
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<tr>
<th>Year 1</th>
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<th>Hours per week for single session*</th>
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<td>Session 1</td>
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<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<td>15.001 Economics IA</td>
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<td>10.011 Higher Mathematics I</td>
<td>6</td>
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<tr>
<td>Session 2</td>
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<tr>
<td>14.511 Accounting and Financial Management IB</td>
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<td>15.011 Economics IB</td>
<td>3 1/2</td>
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<tr>
<td>15.611 Economic History IB</td>
<td>3 1/2</td>
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<td>6</td>
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Year 2

| Session 1 | |  |
| 15.432 Mathematical Models and Methods A | 3 |
| 15.452 Statistical Inference A | 3 |
| 15.042 Economics IIC or 15.062 Economics IID | 4 |
| Option 1 | 3 |
| Session 2 | |  |
| 14.511 Accounting and Financial Management IB | 4 |
| 15.011 Economics IB | 3 1/2 |
| 15.611 Economic History IB | 3 1/2 |
| 15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I | 3 |
| 10.011 Higher Mathematics I | 6 |

Year 3

| Session 1 | |  |
| 15.432 Mathematical Models and Methods A | 3 |
| 15.452 Statistical Inference A | 3 |
| 15.042 Economics IIC or 15.062 Economics IID | 4 |
| Option 1 | 3 |
| Session 2 | |  |
| 14.511 Accounting and Financial Management IB | 4 |
| 15.011 Economics IB | 3 1/2 |
| 15.611 Economic History IB | 3 1/2 |
| 15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I | 3 |
| 10.011 Higher Mathematics I | 6 |

* Laboratory sessions as required are additional to the prescribed hours.
† Economics students undertaking a sub-major or major in mathematics take mathematics in Year 1. In Year 2 they may substitute Statistical Inference A and B for Quantitative Economic Techniques A and B and take two or three Mathematics II units. In Year 3 they may take up to four Mathematics III units. Students who take three or four Mathematics III units will be exempt from one or two options respectively required under Rule 17.
356
Econometrics—Honours—Full-time Course
Bachelor of Commerce
BCom
Rule 20
To complete the requirements for the Honours degree specializing in Econometrics a candidate shall pass the subjects as set out in Table 8 below with the requirement that at least two options shall be chosen from:
15.003 Economics IIIA
15.023 Economics IIIB
15.433 Decision Theory
15.438 Advanced Mathematical Economics A
15.439 Advanced Mathematical Economics B
15.443 Sampling Theory
15.453 Time Series Analysis
15.457 Applied Multivariate Analysis
15.467 Measurement of Income Inequality
15.476 Operations Research in Economics
15.477 Monte Carlo Methods and Simulation Techniques

Table 8

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
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<tr>
<td>Session 1</td>
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<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
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<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
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<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3 6</td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
<td>4</td>
</tr>
<tr>
<td>15.011 Economics IB</td>
<td>3½</td>
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<tr>
<td>15.611 Economic History IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3 6</td>
</tr>
</tbody>
</table>

* Laboratory sessions as required are additional to the prescribed hours.
** 15.042 Economics IIC is normally available only in Session 2. Students wishing to take 15.042 should enroll in 15.002 Economics IIA in Session 1 and 15.042 in Session 2.
* 15.002 Economics IIA is normally available only in Session 1. A student who passes 15.002 in Session 1 is required to enroll in 15.042 in Session 2.

358
Economics and Econometrics—Combined Honours—Full-time Course
Bachelor of Commerce
BCom
Rule 21
To complete the requirements for the Honours degree with combined Honours in Economics and Econometrics a candidate shall pass the subjects as set out in Table 9 below:

Table 9

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
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</thead>
<tbody>
<tr>
<td>Session 1</td>
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</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
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</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
</tr>
</tbody>
</table>
set out in Table 10 below with the requirement that at least four options shall be chosen from:

15.556 Manpower Policy
15.557 Wages and Incomes Policy
15.566 Industrial Conflict
15.567 Social Aspects of Work and Unionism
15.571 Industrial Relations Theory
15.572 Industrial Democracy
15.574 Industrial Relations Methods
15.576 Labour History
12.651 Psychology (Industrial Relations)*
14.762 Industrial Law
90.501 Trade Unions and the Law
90.551 Settlement of Industrial Disputes
15.611 Economic History IB, or
14.601 Law in Society

* This subject is equivalent to two options

### Table 10

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
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<tr>
<td>Session 1</td>
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<td>14.501 Accounting and Financial Management IA</td>
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<td>15.601 Economic History IA</td>
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<td>Session 2</td>
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<td>15.555 Labour Market Economics</td>
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<td><strong>Year 3</strong></td>
<td></td>
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<tr>
<td>Session 1</td>
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<tr>
<td>15.534 Industrial Relations IIIA</td>
<td>4</td>
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<td>Option 4</td>
<td>3</td>
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<tr>
<td>Option 5</td>
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<td></td>
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<tr>
<td>Session 2</td>
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<td></td>
</tr>
<tr>
<td>15.525 Industrial Relations IIA</td>
<td>3</td>
<td></td>
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<tr>
<td>15.042 Economics IIC or</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.555 Labour Market Economics</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>15.565 Industrial Relations Sociology</td>
<td>3</td>
<td></td>
</tr>
</tbody>
</table>

* Laboratory sessions as required are additional to the prescribed hours.

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**355 Industrial Relations—Pass—Full-time Course**

**Bachelor of Commerce**

**BCom**

**Rule 22**

To complete the requirements for the Pass degree specialising in Industrial Relations a candidate shall pass the subjects as
Session 2
15.535 Industrial Relations IIIB
  Option 6  4
  Option 7  3

* Laboratory sessions as required are additional to the prescribed hours.

† 15.042 Economics IIC is normally available only in Session 2. Students who enrol in 15.042 in Session 2 are required to take three options in Session 1 and no options in Session 2.

355
Industrial Relations—Honours—Full-time Course

Bachelor of Commerce
BCom

Rule 23
To complete the requirements for the Honours degree specializing in Industrial Relations a candidate shall pass the subjects set out in Table 11 below with the requirement that at least four options shall be chosen from:

15.556 Manpower Policy
15.557 Wages and Incomes Policy
15.566 Industrial Conflict
15.567 Social Aspects of Work and Unionism
15.571 Industrial Relations Theory
15.572 Industrial Democracy
15.574 Industrial Relations Methods
15.576 Labour History
12.651 Psychology (Industrial Relations)*
14.762 Industrial Law
90.501 Trade Unions and the Law
90.551 Settlement of Industrial Disputes
15.611 Economic History IB, or
14.601 Law in Society

* This subject is equivalent to two options.

Table 11

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3⅔</td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3⅔</td>
</tr>
</tbody>
</table>
| 15.411 Quantitative Methods A or 
  10.001 Mathematics I or 
  10.011 Higher Mathematics I | 3
| 6 |
| Session 2 |
| 14.511 Accounting and Financial Management IB | 4 |
| 15.011 Economics IB | 3⅔ |
| 15.511 Industrial Relations IA | 3 |
| 15.421 Quantitative Methods B or 
  10.001 Mathematics I or 
  10.011 Higher Mathematics I | 3
| 6 |

Year 2

<table>
<thead>
<tr>
<th>Session 2</th>
<th>Hpw for ss*</th>
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<tbody>
<tr>
<td>15.528 Industrial Relations IIA (Honours)</td>
<td>3</td>
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</table>
| 15.042 Economics IIC or 
  15.062 Economics IID | 4
| Option 1 | 3 |
| Option 2 | 3 |

Session 2
15.529 Industrial Relations IIB (Honours) | 3 |
15.555 Labour Market Economics | 3 |
15.565 Industrial Relations Sociology | 3 |
  Option 3 | 3 |

Year 3

Session 1
15.538 Industrial Relations IIA (Honours) | 4 |
  Option 4 | 3 |
  Option 5 | 3 |

Session 2
15.539 Industrial Relations IIB (Honours) | 4 |
  Option 6 | 3 |
  Option 7 | 3 |

Year 4

Session 1
15.541 Comparative Industrial Relations—Developed Countries | 2 |
15.545 Industrial Relations Case Studies A | 2 |
15.546 Industrial Relations Project Seminar A | 2 |
15.194 Thesis | 2 |

Session 2
15.547 Comparative Industrial Relations—Less Developed Countries | 2 |
15.548 Industrial Relations Case Studies B | 2 |
15.549 Industrial Relations Project Seminar B | 2 |
15.194 Thesis | 2 |

* Laboratory sessions as required are additional to the prescribed hours.
† 15.042 Economics IIC is normally available only in Session 2. Students who enrol in 15.042 are required to take three options in Session 1 and no options in Session 2.

School of Marketing

349
Marketing—Pass—Full-time Course

Bachelor of Commerce
BCom

Rule 24
To complete the requirements for the Pass degree specializing in Marketing a candidate shall pass the subjects as set out in Table 12 below with the requirement that at least two options shall be taken from:

14.522 Accounting and Financial Management IIA
14.583 Accounting and Financial Management IIIB
Commerce

14.602 Information Systems MA
14.613 Business Finance II
14.732 Business Law I
14.752 Business Organization and Policy
14.773 Operations Research in Business
15.043 The Soviet Economy
15.053 Economic Development
15.092 The Political Economy of Contemporary Capitalism
15.163 Industrial Organization and Control
15.643 Economic History of British Imperialism
15.623 Economic History II
15.673 Modernization of the Chinese Economy
15.683 The Economic History of Russia since 1861
15.713 Economic Thought from Karl Marx to John Maynard Keynes
15.452 Statistical Inference A
15.462 Statistical Inference B
15.522 Industrial Relations IA
15.542 Industrial Relations IB
28.206 Seminar in Marketing A
28.207 Seminar in Marketing B

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
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<td></td>
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<tr>
<td></td>
<td>15.001 Economics IA</td>
<td>14.601 Law in Society</td>
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<tr>
<td></td>
<td>15.601 Economic History IA</td>
<td>15.011 Economics IB</td>
</tr>
<tr>
<td></td>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<tr>
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</table>

<table>
<thead>
<tr>
<th>Year 2</th>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>15.042 Economics IIC or 15.062 Economics IID</td>
<td>15.072 Economics IIE or 15.002 Economics IID</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>28.012 Marketing Systems</td>
<td>28.022 Marketing Models</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>28.032 Behavioural Science Option 1</td>
<td>28.042 Consumer Behaviour Option 2</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>3</td>
</tr>
</tbody>
</table>

Potential Honours graduates are required to undertake a special unit in Year 3 full-time and Year 6 part-time, namely Marketing Research (Honours). On successful completion of this unit, they become eligible to apply for enrolment in the Honours programme.

Students are required to register in Session 1 for thesis work.

349
Marketing—Honours—Full-time Course
Bachelor of Commerce
BCom

Rule 25

To complete the requirements for the Honours degree specializing in Marketing a candidate shall pass the subjects as set out in Table 13 below with the requirement that at least two options shall be chosen from:

14.522 Accounting and Financial Management IIA
14.583 Accounting and Financial Management IIIB
14.602 Information Systems II
14.613 Business Finance II
14.732 Business Law I
14.752 Business Organization and Policy
14.762 Industrial Law
14.822 Operations Research in Business
15.043 The Soviet Economy
15.053 Economic Development
15.092 The Political Economy of Contemporary Capitalism
15.163 Industrial Organization and Control
15.643 Economic History of British Imperialism
15.623 Economic History IIIB
15.673 Modernization of the Chinese Economy
15.683 The Economic History of Russia since 1861
15.713 Economic Thought from Karl Marx to John Maynard Keynes
15.452 Statistical Inference A
15.462 Statistical Inference B
15.522 Industrial Relations IA
15.542 Industrial Relations IB
28.206 Seminar in Marketing A
28.207 Seminar in Marketing B

Potential Honours graduates are required to undertake a special unit in Year 3 full-time and Year 6 part-time, namely Marketing Research (Honours). On successful completion of this unit, they become eligible to apply for enrolment in the Honours programme.

Students are required to register in Session 1 for thesis work.
Table 13

Year 1

<table>
<thead>
<tr>
<th>Session 1</th>
<th>Hours per week for single session*</th>
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<tbody>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4</td>
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<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
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<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
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<tr>
<td>15.411 Quantitative Methods A or</td>
<td></td>
</tr>
<tr>
<td>10.001 Mathematics I or</td>
<td>3</td>
</tr>
<tr>
<td>10.011 Higher mathematics I</td>
<td>6</td>
</tr>
<tr>
<td>14.601 Law in Society</td>
<td>3</td>
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</table>

Year 2

<table>
<thead>
<tr>
<th>Session 1</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>15.042 Economics IIC or</td>
<td>4</td>
</tr>
<tr>
<td>15.062 Economics IID</td>
<td>4</td>
</tr>
<tr>
<td>28.012 Marketing Systems</td>
<td>4</td>
</tr>
<tr>
<td>28.032 Behavioural Science</td>
<td>4</td>
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<tr>
<td>Option 1</td>
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Year 3

<table>
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<tr>
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<tbody>
<tr>
<td>28.063 Promotional Management</td>
<td>3</td>
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<tr>
<td>28.073 Strategic Marketing</td>
<td>4</td>
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<tr>
<td>Option 3</td>
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<table>
<thead>
<tr>
<th>Session 2</th>
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<tbody>
<tr>
<td>28.053 Information Management</td>
<td>3</td>
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<tr>
<td>28.083 Managerial Marketing</td>
<td>4</td>
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<tr>
<td>28.143 Marketing Research (Honours)**</td>
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<td>Option 4</td>
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Year 4

<table>
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<tbody>
<tr>
<td>28.202 Comparative Marketing Systems</td>
<td>4</td>
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<td>28.203 Seminar in Marketing Theory</td>
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<table>
<thead>
<tr>
<th>Session 2</th>
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<tbody>
<tr>
<td>28.204 Thesis</td>
<td>4</td>
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<tr>
<td>28.205 Methods of Marketing Research</td>
<td>4</td>
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</tbody>
</table>

* Laboratory sessions as required are additional to the prescribed hours.

** 15.042 Economics IIC is normally available only in Session 2. Students wishing to take 15.042 should enrol in 15.002 Economics IA in Session 1 and 15.042 in Session 2.

** 15.002 Economics IA is normally available in Session 1. A student who passes 15.002 in Session 1 is required to enrol in 15.042 in Session 2.

This subject may be taken in Session 1.

Prerequisites

Rule 26

A candidate may not enrol in any subject listed in the left-hand column below unless he has passed the corresponding subjects listed as a prerequisite in the right-hand column.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
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<tbody>
<tr>
<td>14.603 Information Systems IIB</td>
<td>14.602 Information Systems IIA</td>
</tr>
<tr>
<td>14.703 Advanced Auditing</td>
<td>14.542 Accounting and Financial Management IIB</td>
</tr>
<tr>
<td>14.762 Industrial Law</td>
<td>14.601 Law in Society</td>
</tr>
<tr>
<td>14.842 Stamp, Death, Estate and Gift Duties</td>
<td>14.783 Taxation Law</td>
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</table>
### Prerequisites (Rule 26 continued)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
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<tbody>
<tr>
<td>14.872 The Legal Regulation of Business</td>
<td>14.732 Business Law I</td>
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<tr>
<td>15.011 Economics IB</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.002 Economics IIA</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.022 Economics IIB</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.042 Economics IIC</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.062 Economics IID</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.072 Economics IIE</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.003 Economics IIIA</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.023 Economics IIIB*</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.082 Labour Economics</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.053 Economic Development</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.103 International Economics</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.123 Regional and Urban Economics</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.163 Industrial Organization and Control</td>
<td>Any Year II Economics subject</td>
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<tr>
<td>15.093 Public Sector Economics</td>
<td>15.002 Economics IIA and 15.042 Economics IIC; or 15.062 Economics IIB and 15.072 Economics IIE</td>
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<tr>
<td>15.063 Monetary Theory and Policy</td>
<td>15.002 Economics IIA and 15.042 Economics IIC; or 15.062 Economics IIB and 15.072 Economics IIE</td>
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<tr>
<td>15.083 Public Finance</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<td>15.173 Research Methods and Methodology</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<tr>
<td>15.183 Economic Planning</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<tr>
<td>15.092 The Political Economy of Contemporary Capitalism</td>
<td>15.022 Economics IIB or 15.022 Economics IIB</td>
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<tr>
<td>15.043 The Soviet Economy</td>
<td>15.022 Economics IIB or 15.022 Economics IIB</td>
</tr>
<tr>
<td>15.073 Natural Resource Economics</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<tr>
<td>15.203 Japanese Economic Policy</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<tr>
<td>15.213 Japanese International Economic Relations*</td>
<td>15.022 Economics IIB or 15.022 Economics IIB</td>
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<td>15.611 Economic History IB</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<td>15.602 Economic History IIA</td>
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<td>15.622 Economic History IIB</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<td>15.642 Economic History IIC</td>
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<td>15.662 Economic History IID</td>
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<td>15.603 Economic History IIIA</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<td>15.623 Economic History IIIB</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<tr>
<td>15.643 British Imperialism since 1870</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.663 Economic Change in Modern India 1850-1950</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.673 The Modernization of the Chinese Economy</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.683 The Economic History of Russia since 1861</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.703 The Origins of Modern Economics</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
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<td>15.713 Economic Thought from Karl Marx to John Maynard Keynes</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.743 The Growth of Cities in the Nineteenth and Twentieth Centuries</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.753 Science, Society and Economic Development</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
</tr>
<tr>
<td>15.763 Population in History</td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
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<tr>
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<td>15.052 Economics IIC Honours and one of: credit or better in either 15.412 Quantitative Economic Techniques A; or 15.422 Quantitative Economic Techniques B; or pass in 15.442 Mathematical Models and Methods B</td>
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<td></td>
<td>15.061 Economic History IA</td>
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## Prerequisites (Rule 26 continued)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
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<tbody>
<tr>
<td>15.421 Quantitative Methods B</td>
<td>15.411 Quantitative Methods A</td>
</tr>
<tr>
<td>15.412 Quantitative Economic Techniques A</td>
<td>15.421 Quantitative Methods B or with permission of the Head of the School of Economics, 10.001 Mathematics I or Higher Mathematics I</td>
</tr>
<tr>
<td>15.422 Quantitative Economic Techniques B</td>
<td>15.411 Quantitative Methods A or with permission of the Head of the School of Economics</td>
</tr>
<tr>
<td>15.452 Statistical Inference A</td>
<td>10.001 Mathematics I or</td>
</tr>
<tr>
<td>15.462 Statistical Inference B</td>
<td>10.011 Higher Mathematics I</td>
</tr>
<tr>
<td>15.432 Mathematical Models and Methods A</td>
<td>15.421 Quantitative Methods B or Mathematics I</td>
</tr>
<tr>
<td>15.442 Mathematical Models and Methods B</td>
<td>15.452 Statistical Inference A</td>
</tr>
<tr>
<td>15.413 Econometrics A</td>
<td>15.411 Quantitative Methods A or</td>
</tr>
<tr>
<td>15.423 Econometrics B</td>
<td>15.462 Statistical Inference B</td>
</tr>
<tr>
<td>15.453 Time Series Analysis</td>
<td>15.462 Statistical Inference B</td>
</tr>
<tr>
<td>15.443 Sampling Theory</td>
<td>10.311 Theory of Statistics II and any Year II Economics subject</td>
</tr>
<tr>
<td>15.433 Decision Theory</td>
<td>15.442 Mathematical Models and Methods B or a credit or better in 15.422 Quantitative Economic Techniques B</td>
</tr>
<tr>
<td>15.457 Applied Multivariate Analysis</td>
<td>15.462 Statistical Inference B</td>
</tr>
<tr>
<td>15.467 Measurement of Income Inequality</td>
<td>15.442 Mathematical Models and Methods B or, with permission of the Head of the School of Economics, Mathematics II</td>
</tr>
<tr>
<td>15.476 Operations Research in Economics</td>
<td>15.438 Advanced Mathematical Economics A</td>
</tr>
<tr>
<td>15.477 Monte Carlo Methods and Simulation Techniques</td>
<td>15.434 Mathematical Economics A</td>
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<td>15.434 Mathematical Economics A</td>
<td>15.473 Econometrics B (Honours)</td>
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<td>15.438 Advanced Mathematical Economics A</td>
<td>15.414 Simultaneous Equation Techniques</td>
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<td>15.439 Advanced Mathematical Economics B</td>
<td>15.011 Economics IIB or</td>
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<td>15.444 Mathematical Economics B</td>
<td>15.511 Industrial Relations IA</td>
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<tr>
<td>15.414 Simultaneous Equation Techniques</td>
<td>15.511 Industrial Relations IA</td>
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<td>15.424 Applied Econometrics</td>
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<tr>
<td>15.525 Industrial Relations IIA*</td>
<td>15.525 Industrial Relations IIA</td>
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<td>15.528 Industrial Relations IIA (Honours)*</td>
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<td>15.526 Industrial Relations IIB</td>
<td>15.529 Industrial Relations IIA (Honours)</td>
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<td>15.526 Industrial Relations IIB</td>
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<tr>
<td>15.534 Industrial Relations IIIA</td>
<td>15.529 Industrial Relations IIB (Honours)</td>
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<td>15.538 Industrial Relations IIIA (Honours)</td>
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<td>15.535 Industrial Relations IIIB</td>
<td>15.538 Industrial Relations IIIA (Honours)</td>
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<tr>
<td>15.539 Industrial Relations IIIB (Honours)</td>
<td>15.539 Industrial Relations IIIIB (Honours)</td>
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<tr>
<td>15.541 Comparative Industrial Relations: Developed Countries</td>
<td>15.541 Comparative Industrial Relations: Less Developed Countries</td>
</tr>
<tr>
<td>15.545 Industrial Relations Case Studies A</td>
<td>15.548 Industrial Relations Case Studies B</td>
</tr>
<tr>
<td>15.546 Industrial Relations Project Seminar A</td>
<td>15.549 Industrial Relations Project Seminar B</td>
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<tr>
<td>15.547 Comparative Industrial Relations: Less Developed Countries</td>
<td>15.555 Labour Market Economics or</td>
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<tr>
<td>15.548 Industrial Relations Case Studies B</td>
<td>15.555 Labour Market Economics or</td>
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<td>15.549 Industrial Relations Project Seminar B</td>
<td>15.555 Labour Market Economics or</td>
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<td>15.555 Labour Market Economics</td>
<td>15.082 Labour Economics</td>
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<tr>
<td>15.556 Manpower policy</td>
<td>15.082 Labour Economics</td>
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<tr>
<td>15.557 Wages and Incomes Policy</td>
<td>15.082 Labour Economics</td>
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<td>15.565 Industrial Relations Sociology</td>
<td>15.525 Industrial Relations IIA and any Year II Economics subject</td>
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<tr>
<td>15.541 Comparative Industrial Relations: Less Developed Countries</td>
<td>15.525 Industrial Relations IIA</td>
</tr>
<tr>
<td>15.548 Industrial Relations Case Studies B</td>
<td>15.525 Industrial Relations IIA</td>
</tr>
<tr>
<td>15.549 Industrial Relations Project Seminar B</td>
<td>15.525 Industrial Relations IIA</td>
</tr>
<tr>
<td>15.555 Labour Market Economics</td>
<td>15.525 Industrial Relations IIA</td>
</tr>
</tbody>
</table>
The topic selected must be submitted for approval no later than the following times:
1. For the honours courses in Accounting, Finance and Systems or Marketing, the end of the second session in the second last year of the course.
2. For courses in Economics, Economic History, Econometrics, Econometrics/Economics or Industrial Relations, the end of the August recess in the second last year of the course.

For the honours courses in Accounting, Finance and Systems and in Marketing the students must submit a detailed statement to his supervisor showing the manner in which it is proposed to deal with the topic not later than 30 April and not later than the first week of Session 1 of the year following that in which a topic must be submitted for approval of all other courses.

The thesis for any course leading to an honours degree must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Kate L. Turabian, A Manual for Writers of Term Papers, Theses and Dissertations, Phoenix Books, University of Chicago Press, 1955, and W. R. Parker, The MLA Style Sheet, Modern Language Association, N.Y., latest ed. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

Undergraduate Thesis

Each student enrolled for an honours degree in the Schools of Accountancy, Economics or Marketing must present a thesis in his final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the honours degree should not exceed 10,000 words.
Undergraduate Study

Combined Commerce/Law Degree

Courses for the Degree of Bachelor of Commerce/Bachelor of Laws

With the establishment of the Faculty of Law, the University has instituted a course leading to the combined degree of BCom/LLB. The Bachelor of Commerce may be taken either as a pass or honours degree, the combined degree taking five or six years respectively. Students wishing to take the Bachelor of Commerce as an honours degree must consult the Head of the School in which they wish to study for honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance and Systems, Economics or Industrial Relations. In the modern world of business and administration there is a need in many fields for the combined professional skills of accountancy and law. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business reorganizations. With the growing complexity of commerce, including international business activities and large-scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as full-time advisers or undertake specialized professional practice. In the public sector also the increasing scale and complexity of governmental undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

The combination of the Economics specialization and Law is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the Public Service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined degree of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practise law in the industrial jurisdiction.

Rule 28

Rules Relating to the Degree of Bachelor of Commerce/Bachelor of Laws

General Rules and Rules relating to the Degree of Bachelor of Commerce, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the Degree of Bachelor of Commerce/Bachelor of Laws.

Candidates for the combined Commerce/Laws degree may be awarded the degree of BCom either when they have successfully completed the entire combined course or when they have completed the requirements for the BCom degree. In deciding when students have completed the requirements for the BCom the following concessions will apply:

1. For students enrolled in the BCom (Accounting, Finance and Systems)/LLB course:
   A Students who have passed 90.111 The Legal System will be exempted from two Rule 7 options.
   B Students who have passed 90.121 Common Law I and 90.211 Public Law I will be exempted from Economic History I, Law in Society and two Rule 11 options.
   C Students who have passed 90.401 and 90.402 Business Associations will be exempted from one Rule 13 option.
   D Students who have passed any other elective in the field...
Commerce

of business law will be exempted from one Rule 13 option.

2. For students enrolled in the BCom (Economics)/LLB course:
A Students who have passed 90.111 The Legal System will be exempted from one Rule 7 option.
B Students who have passed 90.121 Common Law I and 90.211 Public Law I will be exempted from one Rule 11 option.
C Students who have passed either 90.401 and 90.402 Business Associations or 90.501 Trade Unions and the Law will be exempted from one Rule 17 option.
(Note: Any third year law subject not already used to gain an exemption from a BCom degree unit may be counted as a Rule 11 option.)

3. For students enrolled in the BCom (Industrial Relations)/LLB course:
A As for 2. A above.
B As for 2. B above.
C 90.501 Trade Unions and the Law and 90.551 Settlement of Industrial Disputes may be counted as Rule 22 options.
Candidates who discontinue the joint programme before its completion may apply to the Faculty of Commerce and be credited with such subjects as the relevant School deems appropriate.

Students requiring admission to the course leading to the combined Commerce/Laws degree shall be required to meet the normal Faculty of Commerce prerequisites for entry.
Candidates for honours in the Commerce course must complete one year additional to the minimum of five years required for the pass Commerce/Laws degree.

Rule 29

Courses in Bachelor of Commerce (Accounting, Finance and Systems, Economics, Industrial Relations)/Bachelor of Laws Combined Degree

Degree requirements are set out in tabular form as follows:

Table 14 Pass Degree. Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws.
Table 15 Pass Degree. Bachelor of Commerce (Economics)/Bachelor of Laws.
Table 16 Pass Degree. Bachelor of Commerce (Industrial Relations)/Bachelor of Laws.

Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws

BCom LLB

Table 14

| Year 1 | Hours per week for single session*
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A, or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>6</td>
</tr>
<tr>
<td>90.111 The Legal System</td>
<td>4</td>
</tr>
<tr>
<td>90.161 Criminal Law</td>
<td>2</td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
<td>4</td>
</tr>
<tr>
<td>15.011 Economics IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.421 Quantitative Methods B, or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>6</td>
</tr>
<tr>
<td>90.111 The Legal System</td>
<td>4</td>
</tr>
<tr>
<td>90.161 Criminal Law</td>
<td>2</td>
</tr>
<tr>
<td>Year 2</td>
<td></td>
</tr>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.522 Accounting and Financial Management IIA</td>
<td>4</td>
</tr>
<tr>
<td>15.062 Economics IIB or 15.042 Economics IIC</td>
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<tr>
<td>90.141 Common Law I</td>
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</tr>
<tr>
<td>90.211 Public Law I</td>
<td>4</td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.542 Accounting and Financial Management IIB</td>
<td>4</td>
</tr>
<tr>
<td>15.072 Economics IIE or 15.002 Economics IIA</td>
<td>4</td>
</tr>
<tr>
<td>90.141 Common Law I</td>
<td>4</td>
</tr>
<tr>
<td>90.211 Public Law I</td>
<td>4</td>
</tr>
<tr>
<td>Year 3</td>
<td></td>
</tr>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.563 Accounting and Financial Management IIA Approved Accounting Option*</td>
<td>4</td>
</tr>
<tr>
<td>Session 2</td>
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<tr>
<td>14.583 Accounting and Financial Management IIB Approved Accounting Option*</td>
<td>4</td>
</tr>
<tr>
<td>NOTE: In Year 3 Law subjects, approved by the Faculty of Law, totalling 12 credit points, must be taken. In 1976 these Law subjects shall be 90.122 Common Law 2, and 90.301 Property and Equity, each taught over 2 sessions and each involving 4 class hours per week.</td>
<td></td>
</tr>
</tbody>
</table>

Years 4 and 5

Compulsory and Elective Law subjects to complete LLB requirements.\

* Laboratory sessions as required are additional to the prescribed hours.
** 15.042 Economics IIC will normally be available only in Session 2. Students wishing to take 15.042 should enrol in 15.002 Economics IIA in Session 1 and 15.042 in Session 2.
† 15.002 Economics IIA will normally be available only in Session 1. A student who passes 15.002 in Session 1 will be required to enrol in 15.042 in Session 2.
‡ Unless students have strong preferences for the Mathematics subjects they are strongly advised to take Quantitative Methods which has been designed to complement the study of Economics and Accounting and Financial Management.
Combined Commerce/Law Degree

The approved Accounting Option shall be 14.602 Information Systems IIA or 14.613 Business Finance IIA. The electives must include 90.401 and 90.402 Business Associations I and II and two other electives selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

Note: Students who wish to take the BCom Honours Degree must take in Accounting and Financial Management—14.532 IIA (Honours), 14.552 IIB (Honours), 14.573 IIA (Honours) and 14.593 IIB (Honours) in lieu of the corresponding pass subjects, and must interpolate an honours year in Accounting between Years 3 and 4 of the above program.

474
Bachelor of Commerce (Economics)/Bachelor of Laws
BCom LLB

Table 15

<table>
<thead>
<tr>
<th>Year</th>
<th>Hours per week for single session*</th>
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</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IIA</td>
<td>4</td>
</tr>
<tr>
<td>15.001 Economics I</td>
<td>3½</td>
</tr>
<tr>
<td>90.111 The Legal System</td>
<td>4</td>
</tr>
<tr>
<td>90.161 Criminal Law</td>
<td>2</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A* or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>6</td>
</tr>
</tbody>
</table>

| Session 2 |                                |
| 14.511 Accounting and Financial Management IIB | 4 |
| 15.011 Economics IB | 3½ |
| 90.111 The Legal System | 4 |
| 90.161 Criminal Law | 2 |
| 15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I | 6 |

| Year 2 |                                |
| Session 1 |                                |
| 15.002 Economics IIA | 4 |
| 15.412 Quantitative Economic Techniques A | 3 |
| 90.141 Common Law IA | 4 |
| 90.211 Public Law I | 4 |

| Session 2 |                                |
| 15.042 Economics IIC | 4 |
| 15.022 Economics IIB | 4 |
| 90.141 Common Law IA | 4 |
| 90.211 Public Law I | 4 |

| Year 3 |                                |
| Session 1 |                                |
| 15.003 Economics IIIA | 4 |
| Economics Option—to be chosen from the list in Rule 17 | 3 |

| Session 2 |                                |
| 15.023 Economics IIIIB | 4 |
| 15.422 Quantitative Economics Techniques B | 3 |

Year 4 and 5

Compulsory and Elective Law subjects to complete LLB requirements.

Laboratory sessions as required are additional to the prescribed hours.

Unless students have strong preferences for the Mathematics subjects, they are strongly advised to take Quantitative Methods, which has been designed to complement the study of Economics and Accounting and Financial Management.

Note: Students who wish to take the BCom Honours Degree must take 15.012 Economics IIA (Honours), 15.032 Economics IIB (Honours), 15.052 Economics IIC (Honours), 15.013 Economics IIIA (Honours) and 15.033 Economics IIIB (Honours) in lieu of the corresponding pass subjects, and must interpolate an honours year in Economics between Years 3 and 4 of the above programme, except that with the permission of the Head of School a student may take an honours year at a later stage.

475
Bachelor of Commerce (Industrial Relations)/Bachelor of Laws
BCom LLB

Table 16

<table>
<thead>
<tr>
<th>Year</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IIA</td>
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<tr>
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<td>3½</td>
</tr>
<tr>
<td>90.111 The Legal System</td>
<td>4</td>
</tr>
<tr>
<td>90.161 Criminal Law</td>
<td>2</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A* or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>6</td>
</tr>
</tbody>
</table>

| Session 2 |                                |
| 14.511 Accounting and Financial Management IIB | 4 |
| 15.011 Economics IB | 3½ |
| 90.111 The Legal System | 4 |
| 90.161 Criminal Law | 2 |
| 15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I | 6 |

| Year 2 |                                |
| Session 1 |                                |
| 15.042 Economics IIC | 4 |
| 15.022 Economics IIB | 4 |
| 90.141 Common Law IA | 4 |
| 90.211 Public Law I | 4 |

| Session 2 |                                |
| 15.023 Economics IIIIB | 4 |
| 15.422 Quantitative Economics Techniques B | 3 |

Year 2

| Session 1 |                                |
| 15.511 Industrial Relations IA | 3 |
| 15.525 Industrial Relations IIA | 3 |
| 90.141 Common Law IA | 4 |
| 90.211 Public Law I | 4 |
Commerce

Session 2

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
<th>Hpw for ss*</th>
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<tbody>
<tr>
<td>15.526</td>
<td>Industrial Relations IIIB</td>
<td>3</td>
</tr>
<tr>
<td>90.141</td>
<td>Common Law IA</td>
<td>4</td>
</tr>
<tr>
<td>90.211</td>
<td>Public Law I</td>
<td>4</td>
</tr>
</tbody>
</table>

Option—a subject other than a Law subject to be chosen from the list in Rule 23

Year 3

Session 1

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
<th>Hpw for ss*</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.534</td>
<td>Industrial Relations IIIA</td>
<td>4</td>
</tr>
<tr>
<td>15.062</td>
<td>Economics IID or</td>
<td>4</td>
</tr>
<tr>
<td>15.042</td>
<td>Economics IIIG</td>
<td>4</td>
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Session 2

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
<th>Hpw for ss*</th>
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<tbody>
<tr>
<td>15.535</td>
<td>Industrial Relations IIIB</td>
<td>4</td>
</tr>
<tr>
<td>15.555</td>
<td>Labour Market Economics</td>
<td>3</td>
</tr>
</tbody>
</table>

NOTE: In Year 3 Law subjects, approved by the Faculty of Law, totalling 12 credit points, must be taken. In 1976 these Law subjects shall be 90.122 Common Law 2, and 90.301 Property and Equity, each taught over two sessions and each involving four class hours per week.

Years 4 and 5

Compulsory and Elective Law subject to complete LLB requirements.

* Laboratory sessions as required are additional to the prescribed hours.
† Unless students have strong preferences for the Mathematics subjects, they are strongly advised to take Quantitative Methods, which has been designed to complement the study of Economics and Accounting and Financial Management.

Note: Students who wish to take the BCom Honours Degree must take 15.528 Industrial Relations IIA (Honours), 15.529 Industrial Relations IIB (Honours), 15.538 Industrial Relations IIIA (Honours), and 15.539 Industrial Relations IIIB (Honours), in lieu of the corresponding pass subjects and must interpolate an honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School a student may take an honours year at a later stage.
Graduate Study

The Faculty of Commerce includes the Schools of Accountancy, Economics, and Marketing.

The Graduate School of Business will continue in existence until the completion of the present MBA program and the beginning of active operations by the Australian Graduate School of Management, which is a separate entity within the University.

Suitably qualified candidates may enrol for the Degree of Doctor of Philosophy. In addition, courses are available leading to the degrees of Master of Commerce (Honours) and Master of Commerce. These are offered in the Schools of Accountancy (accounting finance, and information systems), Economics (economic history, econometrics, economics, industrial relations) and Marketing. Normally all applicants for registration for the degree of Master of Commerce (Honours) should be graduates in Commerce seeking advanced specialization in their own discipline, although there is provision for non-Commerce graduates to be admitted in special cases, usually subject to a qualifying program. The requirements for the Master of Commerce (Honours) degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by studying formal courses.

The conditions governing the award of higher degrees are set out in the Calendar.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon a week, may be required for up to four sessions of the part-time program.

The detailed course requirements of the various Schools and Departments are set out below. In each case certain units are designated as core units. Full-time students will normally include the core units among the units studied in the first two sessions and part-time students among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

School of Accountancy

263
Master of Commerce (Honours)
MCom (Hons)

1. All students shall study the following core units:
School of Economics

Department of Economic History

259 Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:
   15.684G Aspects of Australian Economic History
   15.634G Approaches to Economic and Social History
   15.605G Special Subject in Economic History I; The Economy of Britain from 1870 to 1940: External Transactions
   15.615G Special Subject in Economic History II; The Economy of Britain from 1870 to 1940: Internal Transactions
   15.624G Seminar in Research Methods

2. In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:
   15.645G Business History
   15.674G Comparative Economic History
   15.694G Peasant Societies in Transition

3. All students shall enrol in 15.698G Research Seminar for at least one session. Students may only enrol in the Research Seminar while they are enrolled for the thesis.

Department of Econometrics

260 Master of Commerce (Honours) MCom(Hons)

1. All students shall study the following core units:
   15.454G Simultaneous Equation Techniques
   15.464G Applied Econometrics
   15.474G Mathematical Economics A
   15.484G Mathematical Economics B
   One further unit chosen from the following list:
   15.003 Economics IIIA
   15.023 Economics IIIB
   15.405G Operations Research in Industrial Economics
   15.433 Decision Theory
   15.443 Sampling Theory
   15.453 Time Series Analysis
   15.455G Applied Multivariate Analysis
   15.465G Measurement of Income Inequality
   15.475G Monte Carlo Methods and Simulation Techniques

2. In addition, students must either submit a research report and take 15.415G Advanced Econometrics A, 15.425G Advanced Econometrics B, 15.435G Advanced Mathematical Economics A, 15.445G Advanced Mathematical Economics B, plus one elective, or submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.
3. The elective may be any approved graduate unit offered by the School of Economics or any approved graduate or fourth year honours unit offered by the School of Mathematics.

4. All students must enrol in 15.498G Research Seminar for at least one session. Students may only enrol for the Research Seminar while they are enrolled for the thesis.

Department of Economics

264
Master of Commerce (Honours)
MCom(Hons)

1. All students shall study the following core units:

15.154G Microeconomic Analysis I
15.174G Macroeconomic Analysis I
15.184G Macroeconomic Analysis II
15.404G Research Methods
15.417G Quantitative Analysis A, except that students who have already passed an equivalent subject are required to take another subject in lieu of Quantitative Analysis A.

2. In addition, students must either submit a research report and take five electives or submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The electives shall be chosen from the following list, except that with the permission of the Head of the School any other approved graduate or fourth year honours units may be included:

Prerequisite

15.164G Theory of the Firm
15.214G International Trade
15.215G International Finance
15.224G Public Sector Economics
15.225G Competition Policy
15.234G Monetary Theory and Policy
15.235G Quantitative Economic Policy
15.245G Contemporary Economic Issues
15.244G Natural Resource Economics
15.254G Urban and Regional Economics
15.405G Operations Research in Industrial Economics

15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I
15.154G Microeconomic Analysis I

15.454G Simultaneous Equation Techniques
15.437G Econometric Methods A
15.447G Econometric Methods B
15.464G Applied Econometrics
15.474 Mathematical Economics A
15.435G Advanced Mathematical Economics A
15.445G Advanced Mathematical Economics B
15.484G Mathematical Economics B
15.415G Advanced Econometrics A
15.425G Advanced Econometrics B
15.435G Advanced Mathematical Economics A
15.445G Advanced Mathematical Economics B

4. All students shall enrol in 15.198G Research Seminar for at least one session. Students may only enrol for the Research Seminar while they are enrolled for either the Research Project or the Thesis.

Department of Industrial Relations

254
Master of Commerce (Honours)
MCom(Hons)

1. All students shall study five of the following core units:

15.505G Comparative Industrial Relations—Developed Countries
15.525G Industrial Relations Case Studies A
15.555G Industrial Relations Project Seminar A
15.535G Comparative Industrial Relations—Less Developed Countries
15.545G Industrial Relations Case Studies B
15.576G Industrial Relations Project Seminar B

2. In addition, students must submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis.

3. All students shall enrol in 15.598G Research Seminar for at least one session. Students may only enrol in the Research Seminar while they are enrolled for the thesis.
School of Marketing

253
Master of Commerce (Honours)
MCom(Hons)

1. All students shall study the following core units:
   28.203 Seminar in Marketing Theory I
   28.205 Methods of Marketing Research
   28.202 Comparative Marketing Systems
   28.907G Seminar in Contemporary Marketing Issues

2. In addition, students must either submit a research report and take 28.901G Buyer Behaviour, 28.904G Seminar in Marketing Theory II, 28.905G Marketing Strategy plus two graduate or fourth year honours electives, or submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The two electives may be chosen from any graduate units taught by the Faculty or any other graduate or fourth year honours units within the University approved by the Head of School. Electives offered by the School of Marketing are 28.902G Mass Communications in Marketing and 28.903G International Marketing.

4. All students shall enrol in 28.998G Research Seminar for at least one session. Students may only enrol in the Research Seminar while they are enrolled for either the Research Report or the Thesis.

Course Requirements for the Degree of Master of Commerce

1. A candidate shall study any two pairs of units from the list below; a candidate who holds an appropriate degree may be given credit for some of these units.
   15.114G Economics A and 15.125G Economics B
   15.614G Economic History A and 15.654G Economic History B

   15.565G Industrial Relations A and 15.575G Industrial Relations B
   28.911G Marketing A and 28.912G Marketing B.

2. *A candidate shall study eight further units including units in one or both of the disciplines studied under clause 1. At least five of the eight units must be graduate units offered by the Faculty. The remaining three units may be any approved units. Of the eight further units no more than two may be chosen from the list in clause 1. The program of eight units must be approved either by the relevant Head of School or by the Graduate Studies Adviser.

   *For the purpose of fulfilling clause 2 of the course requirements for the degree of Master of Commerce, approval normally is given for units prescribed for the degree of Master of Commerce (Honours) with the exception of 14.951G Current Developments in Accounting Thought—Financial and 14.952G Current Developments in Accounting Thought—Managerial.

School of Accountancy

840
Master of Commerce
MCom

Elective  Prerequisite*

Group 1
14.953G Advanced Systems Management
14.954G Decision and Cost Analysis
14.955G Financial Management
14.956G Management Planning and Control
14.969G Production Management

Group 2
14.947G Corporate Strategic Planning I
14.948G Corporate Strategic Planning II
14.960G Corporate Organisation and Strategy
14.961G International Accounting
14.962G History and Philosophy of Accounting
14.963G Issues in Financial Accounting and Reporting
14.966G Advanced Studies in Company Law
14.972G The Legal Regulation of Business

14.996G Management Accounting and Information Systems
14.970G Accounting Concepts and Financial Reporting, and
14.971G The Legal Environment of Business
### School of Economics

#### Department of Economic History

**845**

**Master of Commerce**

**MCom**

**Elective**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tr>
<td>15.605G</td>
<td>Special Subject in Economic History I; The Economy of Britain from 1870 to 1940: External Transactions</td>
</tr>
<tr>
<td>15.615G</td>
<td>Special Subject in Economic History II; The Economy of Britain from 1870 to 1940: Internal Transactions</td>
</tr>
</tbody>
</table>

* Applicable except where the candidate's first degree includes an economic history major.

#### Department of Econometrics

**842**

**Master of Commerce**

**MCom**

**Elective**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.405G</td>
<td>Operations Research in Industrial Economics</td>
</tr>
<tr>
<td>15.415G</td>
<td>Advanced Econometrics A</td>
</tr>
<tr>
<td>15.425G</td>
<td>Advanced Econometrics B</td>
</tr>
<tr>
<td>15.435G</td>
<td>Advanced Mathematical Economics A</td>
</tr>
<tr>
<td>15.445G</td>
<td>Advanced Mathematical Economics B</td>
</tr>
<tr>
<td>15.454G</td>
<td>Simultaneous Equation Techniques</td>
</tr>
<tr>
<td>15.464G</td>
<td>Applied Econometrics</td>
</tr>
<tr>
<td>15.474G</td>
<td>Mathematical Economics A</td>
</tr>
<tr>
<td>15.484G</td>
<td>Mathematical Economics B</td>
</tr>
<tr>
<td>15.455G</td>
<td>Applied Multivariate Analysis</td>
</tr>
<tr>
<td>15.465G</td>
<td>Measurement of Income Inequality</td>
</tr>
<tr>
<td>15.475G</td>
<td>Monte Carlo Methods and Simulation Techniques</td>
</tr>
</tbody>
</table>

* Per permission of Head of School of Economics, Mathematics II

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* Applicable except where the candidate's first degree includes an economic history major.

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* Applicable except where the candidate’s first degree includes three years of accounting studies.
**Department of Economics**

**843**  
**Master of Commerce**  
**MCom**

<table>
<thead>
<tr>
<th>Elective</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.154G Microeconomic Analysis I**</td>
<td>15.114G Economics A*</td>
</tr>
<tr>
<td>15.174G Macroeconomic Analysis I**</td>
<td>15.125G Economics B*</td>
</tr>
<tr>
<td>15.164G Theory of the Firm</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.184G Macroeconomic Analysis II</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.204G International Economics</td>
<td>15.114G Economics A and 15.125G Economics B</td>
</tr>
<tr>
<td>15.214G International Trade†</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.215G International Finance†</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.224G Public Sector Economics</td>
<td>15.164G Theory of the Firm</td>
</tr>
<tr>
<td>15.225G Competition Policy</td>
<td>15.184G Macroeconomic Analysis II</td>
</tr>
<tr>
<td>15.234G Monetary Theory and Policy</td>
<td>15.184G Macroeconomic Analysis II</td>
</tr>
<tr>
<td>15.235G Quantitative Economic Policy</td>
<td>15.154G Microeconomic Analysis I and 15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.245G Contemporary Economics Issues</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.244G Natural Resource Economics</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.254G Urban and Regional Economics</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.405G Operations Research in Industrial Economics</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.474G Mathematical Economics A</td>
<td>15.125G Economics B and Mathematical Models and Methods B or, with permission of Head of School of Economics, Mathematics II</td>
</tr>
<tr>
<td>14.484G Mathematical Economics B</td>
<td>15.474G Mathematical Economics A</td>
</tr>
<tr>
<td>15.435G Advanced Mathematical Economics A</td>
<td>15.484G Mathematical Economics B</td>
</tr>
<tr>
<td>15.437G Econometric Methods A</td>
<td>15.462 Statistical Inference B or 15.477 Theory of Statistics II</td>
</tr>
<tr>
<td>15.445G Advanced Mathematical Economics B</td>
<td>15.435G Advanced Mathematical Economics A</td>
</tr>
<tr>
<td>15.447G Econometric Methods B</td>
<td>15.437G Econometric Methods A or 10.312C Theory of Statistics III</td>
</tr>
</tbody>
</table>

* Applicable except where the candidate's first degree includes an Economics major.
** 15.417G is a prerequisite or co-requisite.
† Students cannot count both 15.204G and either 15.214G or 15.215G towards their degree.

**Department of Industrial Relations**

**846**  
**Master of Commerce**  
**MCom**

<table>
<thead>
<tr>
<th>Elective</th>
<th>Prerequisite</th>
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</thead>
<tbody>
<tr>
<td>15.505G Comparative Industrial Relations: Developed Countries</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.525G Industrial Relations Case Studies A</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.555G Industrial Relations Project Seminar A</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.535G Comparative Industrial Relations: Less Developed Countries</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.545G Industrial Relations Case Studies B</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.576G Industrial Relations Project Seminar B</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.577G Manpower Policy</td>
<td>15.555 Labour Market Economics, or 15.082 Labour Economics</td>
</tr>
</tbody>
</table>
15.578G Wages and Incomes Policy
15.579G Industrial Conflict
15.580G Social Aspects of Work and Unionism
15.581G Industrial Relations Theory
15.582G Industrial Relations Methods
15.586G Industrial Relations Research Methodology
15.587G Leisure in Society

15.555 Labour Market Economics, or
15.082 Labour Economics
15.565 Industrial Relations Sociology
15.565 Industrial Relations Sociology
15.575G Industrial Relations B
15.575G Industrial Relations B
15.575G Industrial Relations B
15.575G Industrial Relations B

School of Marketing

844
Master of Commerce
MCom

Elective

<table>
<thead>
<tr>
<th>Course</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>28.901G Buyer Behaviour</td>
<td></td>
</tr>
<tr>
<td>28.902G Mass Communications in Marketing</td>
<td></td>
</tr>
<tr>
<td>28.903G International Marketing</td>
<td></td>
</tr>
<tr>
<td>28.904G Seminar in Marketing Theory II</td>
<td></td>
</tr>
<tr>
<td>28.905G Marketing Strategy</td>
<td>28.913G</td>
</tr>
<tr>
<td>28.907G Seminar in Contemporary Marketing</td>
<td>Marketing</td>
</tr>
<tr>
<td>issues</td>
<td>Management</td>
</tr>
<tr>
<td>28.921G Sales Management</td>
<td>28.914G</td>
</tr>
<tr>
<td>28.922G Industrial Marketing</td>
<td>Marketing</td>
</tr>
<tr>
<td>28.923G Diffusion of Innovations</td>
<td>Research</td>
</tr>
</tbody>
</table>

Department of Behavioural Science

<table>
<thead>
<tr>
<th>Course</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>28.936G Behavioural Science II</td>
<td>28.935G</td>
</tr>
<tr>
<td>28.942G Sociology of Occupations and</td>
<td>Behavioural</td>
</tr>
<tr>
<td>Professions</td>
<td>Science I</td>
</tr>
<tr>
<td>28.951G Experiential Learning Groups</td>
<td>28.941G</td>
</tr>
<tr>
<td>28.955G Development and Management of Human</td>
<td>Behavioural</td>
</tr>
<tr>
<td>Resources</td>
<td>Science I</td>
</tr>
<tr>
<td>28.958G Organisational Communications</td>
<td>or</td>
</tr>
</tbody>
</table>

* Applicable except where the candidate's first degree includes a marketing major.

The Graduate School of Business

The Graduate School of Business was established in 1968 as a result of the University's reorganization of its business studies program. This fully inter-disciplinary, multi-professorial Graduate School replaced the former School of Business Administration. Two graduate courses were offered, the Master of Business Administration and the Diploma in Administration programs.

Although the Graduate School of Business is within the Faculty of Commerce, admission to the Master of Business Administration and to the Diploma in Administration programs was not restricted to nor intended primarily for graduates in commerce and economics. The conditions for both awards permitted graduates of any Faculty to apply for admission to these programs.

Course Requirements for the Degree of Master of Business Administration*

The program leading to the degree of Master of Business Administration (MBA) may be taken on a full-time basis over two years (four semesters), or on a part-time basis over three years (six semesters).

The course work of the Master of Business Administration Program consists of two categories: the Compulsory Core Courses and the Elective Courses.

* No admissions in 1976 or thereafter.
The Compulsory Core Courses are:
33.301G The Social Framework of Business
33.302G Behavioural Science I
33.303G Management Accounting and Information Systems I
33.304G Micro-Economics and Business Decisions
33.305G Organization Theory I
33.306G Quantitative Analysis in Business I
33.308G Behavioural Science II
33.309G Macro-Economics and Policy
33.310G Management Accounting and Information Systems II
33.311G Organization Theory II
33.313G Quantitative Analysis in Business II
33.314G Finance I
33.315G Marketing I
33.316G Strategic Planning and Problem Solving I
33.317G Finance II
33.318G Marketing II
33.319G Strategic Planning and Problem Solving II
33.322G Industrial Relations I
33.323G Production Systems

The Elective Courses, which will be chosen by the student in consultation with the staff and with the approval of the Chairman of the Graduate School of Business, are:
33.324G Experiential Learning Groups
33.325G The Individual and the Organization
33.326G Business Law and Taxation
33.327G Financial Planning and Control
33.328G Seminar in Accounting and Law
33.329G Development and Management of Human Resources
33.330G Seminar in Economics
33.332G International Economics
33.333G Seminar in Industrial Relations
33.334G Seminar in Organizational Behaviour
33.335G Organizational Analysis
33.339G Operations Research in Management
33.340G International Business
33.341G Australian Financial Structure
33.342G Investments
33.344G Educational Process
33.349G Multi-national Marketing
33.351G Research Project*
33.353G Introduction to Japanese Business
33.354G Contemporary Japanese Business
33.355G Government and Business in Australia

* This research project counts as one elective in the MBA program.

In addition, suitably qualified students may satisfy elective requirements by undertaking Master of Commerce subjects with the permission of the Head of School. Available subjects include:

Accountancy
14.952G Current Developments in Accounting Thought—Managerial
14.953G Advanced Systems Management
14.954G Decision and Cost Analysis
14.955G Financial Management
14.956G Management Planning and Control
14.960G Corporate Organization and Strategy

Economics
15.224G Public Sector Economics
15.245G Contemporary Economic Issues

Finance
14.964G Australian Capital Markets
14.966G Theory of Finance

Marketing
28.904G Seminar in Marketing Theory II*
28.905G Marketing Strategy*

* These subjects are normally available to all MBA students, provided that students wishing to enrol in 28.904G Seminar in Marketing Theory II have the required mathematical background.

841 Master of Business Administration MBA

Full-time Program

Year 1

<table>
<thead>
<tr>
<th>Session 1</th>
<th>Hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>33.301G The Social Framework of Business</td>
<td>2</td>
</tr>
<tr>
<td>33.302G Behavioural Science I</td>
<td>3</td>
</tr>
<tr>
<td>33.303G Management Accounting and Information Systems I</td>
<td>2</td>
</tr>
<tr>
<td>33.304G Micro-Economics and Business Decisions</td>
<td>2</td>
</tr>
<tr>
<td>33.306G Quantitative Analysis in Business I</td>
<td>3</td>
</tr>
<tr>
<td>33.315G Marketing I</td>
<td>2</td>
</tr>
<tr>
<td>33.316G Strategic Planning and Problem Solving I</td>
<td>3</td>
</tr>
<tr>
<td>33.323G Production Systems</td>
<td>3</td>
</tr>
<tr>
<td>plus Electives</td>
<td>4</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>16</strong></td>
</tr>
</tbody>
</table>

Year 1

Session 2

| 33.305G Organization Theory I | 3 |
| 33.308G Behavioural Science II | 3 |
| 33.309G Macro-Economics and Policy | 2 |
| 33.310G Management Accounting and Information Systems II | 2 |
| 33.313G Quantitative Analysis in Business II | 3 |
| 33.318G Marketing II | 2 |
| **Total** | **15** |

Year 2

Session 1

| 33.311G Organization Theory II | 3 |
| 33.314G Finance I | 2 |
| 33.316G Strategic Planning and Problem Solving I | 3 |
| 33.323G Production Systems | 4 |
| plus Electives | 4 |
| **Total** | **16** |
Graduate Study

Year 2
Session 2
- 33.317G Finance II: 2 Hpw
- 33.319G Strategic Planning and Problem Solving II: 3 Hpw
- 33.322G Industrial Relations I: 3 Hpw
- Electives: 8 Hpw
Total: 16 Hpw

* During the first three weeks of Semester 1 all students, except those with relevant experience, will also undertake a compulsory non-credit course in computer programming.

Part-time Program

Year 1
Session 1*
- 33.301G The Social Framework of Business: 2 Hpw
- 33.302G Behavioural Science I: 3 Hpw
- 33.303G Management Accounting and Information Systems I: 2 Hpw
- 33.306G Quantitative Analysis in Business I: 3 Hpw
Total: 10 Hpw

Year 2
Session 1
- 33.304G Micro-Economics and Business Decisions: 2 Hpw
- 33.311G Organization Theory II: 3 Hpw
- 33.314G Finance I: 2 Hpw
- 33.315G Marketing I: 2 Hpw
Total: 9 Hpw

Year 3
Session 1
- 33.316G Strategic Planning and Problem Solving I: 3 Hpw
- 33.323G Production Systems: 4 Hpw
- Electives: 4 Hpw
Total: 11 Hpw

* During the first three weeks of Semester 1 all students, except those with relevant experience, also undertake a compulsory non-credit course in computer programming.
Subject Descriptions and Textbooks

The following pages contain a list of most of the subjects offered for courses leading to the Degrees of Bachelor of Commerce, Bachelor of Commerce/Laws, Master of Commerce, Master of Commerce (Honours) and Master of Business Administration. In general the list is arranged according to subject numbers and the School responsible for the subject.

Students are required to have their own copy of the prescribed Textbooks. Lists of Reference Books for additional reading, and of textbooks where not given here, will be issued by the Schools. Normally students may consult either the edition shown or later editions. For General Studies subjects see the Board of General Studies Handbook, which is available free of charge.

Information Key
The key to the information supplied about each subject listed below is: L (Lecture), T (Laboratory/Tutorial), and the figure following in each case, the hours per week.

Identification of Subjects by Numbers
Each subject provided by a School has an identifying number. The integer is the identifying number of the School and the numbers after the decimal point distinguish the subject from others conducted by that School, some of which may have the same name. For example, Physics I has several variations. The subject number 1.001 denotes Physics I and is the physics subject included in first year Applied Science, Science and Engineering course programs; 1.011 is the corresponding subject at a higher level; 1.081 is the special Physics I subject included in the first year Medicine course; and so on.

As well as providing a clear means of identifying subjects with the same or similar names, the subject number is also used in the recording of enrolment and examination information on machine data processing equipment. It is therefore emphasized that students should cite both the correct subject name, subject number and course code in all correspondence or on forms dealing with courses.

You should become familiar with the identifying numbers of the subjects listed in this handbook:

<table>
<thead>
<tr>
<th>Identifying Number</th>
<th>School, Faculty or Department</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>School of Mathematics</td>
</tr>
<tr>
<td>12</td>
<td>School of Psychology</td>
</tr>
<tr>
<td>14</td>
<td>School of Accountancy</td>
</tr>
<tr>
<td>15</td>
<td>School of Economics</td>
</tr>
<tr>
<td>27</td>
<td>School of Geography</td>
</tr>
<tr>
<td>28</td>
<td>School of Marketing</td>
</tr>
<tr>
<td>33</td>
<td>Graduate School of Business</td>
</tr>
<tr>
<td>90</td>
<td>School of Law</td>
</tr>
</tbody>
</table>

See the Calendar for the full list of subjects and their identifying numbers and for summaries of the disciplines taught in each School or Department.

School of Mathematics

Undergraduate Study

Mathematics I is appropriate for students with mathematical ability and interest. Students with a good 1st Level HSC pass should attempt 10.011, whilst students with a 2F HSC pass may attempt 10.001. In other circumstances, 15.411 and 15.421 Quantitative Methods may be a more suitable choice.

10.001
Mathematics I

Calculus, analysis, analytic geometry, linear algebra, and introduction to abstract algebra, elementary computing.
Preliminary Reading

Bell E. T. *Men of Mathematics* 2 Vols Pelican
Courant R. & Robbins H. *What is Mathematics* OUP
Polya G. *How to Solve It* Doubleday Anchor
Sawyer W. W. *A Concrete Approach to Abstract Algebra* Freeman
Sawyer W. W. *Prelude to Mathematics* Pelican

Textbooks
Blatt J. M. *Basic Fortran IV Programming (Miditran Version)* Computer Systems (Aust.)
Shields P. C. *Elementary Linear Algebra* 2nd ed Worth
Thomas G. B. *Calculus and Analytic Geometry* 4th ed Addison-Wesley

10.011
**Higher Mathematics I**

Calculus, analytic geometry, linear algebra, an introduction to abstract algebra, elementary computing.

Preliminary Reading
As for 10.001 plus:
David F. N. *Games, Gods and Gambling* Griffin
Felix L. *The Modern Aspect of Mathematics Science*
Huff D. *How to Lie with Statistics* Gollanecz
Reid C. *From Zero to Infinity* Routledge & Kegan Paul

Textbooks
Blatt J. M. *Basic Fortran IV Programming (Miditran Version)* Computer Systems (Aust.)
Spivak I. *Calculus* Benjamin

Mathematics II

Consists of the units 10.111A, 10.111B Pure Mathematics and 10.211A Applied Mathematics. Suitably qualified students may attempt the corresponding higher units.

10.111A
**Pure Mathematics II (Linear Algebra)**

Vector spaces, inner products, linear operators, spectral theory, quadratic forms. Linear programming: convex sets and polyhedra, feasible solutions, optimality, duality.

Textbooks
Tropper A. M. *Linear Algebra* Nelson

10.111B
**Pure Mathematics II (Analysis)**


Textbooks
Sneddon I. N. *Fourier Series* Routledge
Spiegel M. R. *Advanced Mathematics for Scientists and Engineers* Schaum
Spiegel M. R. *Theory and Problems of Vector Analysis* Schaum

10.211A
**Higher Applied Mathematics II (Mathematical Methods)**

Mathematics III

Consists of four of the Level III units, chosen in consultation with the School of Mathematics. Suitably qualified students may attempt the corresponding higher units.

School of Psychology

Undergraduate Study

12.001
**Psychology I**

The content and methods of psychology as a behavioural science, with special emphasis on the biological and social bases of behaviour, learning, and individual differences. Includes training in methods of psychological enquiry, and the use of elementary statistical procedures.
**School of Accountancy**

**Undergraduate Study**

**Service Course Subjects**

14.001

**Introduction to Accounting A**  
L2


**Textbook**  
Thacker R. J. *Introduction to Modern Accounting with Student Guide* 2nd ed Prentice-Hall

14.002

**Introduction to Accounting B**  
L2

Pre-requisite: 14.001.

An introduction for non-Commerce students to managerial accounting, long-range planning, budgeting and responsibility accounting; cost determination, cost control and relevant cost analysis.

**Textbook**  

14.012

**Accounting for Builders**  
L2

Accounting information for management purposes. Management planning and control, including such techniques as critical path method.

**Textbook**  
Moore C. L. & Jaedicke R. K. *Managerial Accounting* 3rd ed South-Western

14.013

**Accounting for Health Administration I**  
L2


**Textbooks**  
Carrington A. S. Battersby G. B. & Howitt G. *Accounting—an Information System* Whitcombe & Tombs  
Levy V. M. *Public Financial Administration* Law Book  
Levy V. M. *Financial Management of Hospitals* Law Book

14.023

**Accounting for Health Administration II**  
L2

Introduction to the fund theory of accounting. The recording of hospital transactions in the various funds and the preparation, analysis and interpretation of historical accounting reports. Internal control, budgeting and cost analysis in the hospital context.

**Textbooks**  
Carrington A. S. Battersby G. B. & Howitt G. *Accounting—an Information System* Whitcombe & Tombs  
Levy V. M. *Financial Management of Hospitals* Law Book

14.051

**Law for Builders I**  
L2

Introduction to the law, including brief outline of sources of law in New South Wales and the system of judicial precedent. Contractual rights and obligations. The law of partnership. General principles of law of contract. General principles of law of agency.

**Textbooks**  

14.052

**Law for Builders II**  
Prerequisite: 14.051.

The law of negotiable instruments. General principles of insurance law. Sale of goods and general introduction to the law of bankruptcy and company law. The law related to non-commercial succession to property.
Textbooks
As for 14.051.

14.053
Law for Builders III
Prerequisite: 14.052.

Industrial law, including reference to Commonwealth and State statutory provisions dealing with conciliation and arbitration, State and Commonwealth awards, industrial disputes, employers’ associations, trade unions, introduction to real property and local government law.

Textbooks
Cullen C. L. & Macken J. J. An Outline of Industrial Law 3rd ed Law Book Co
O’Dea R. Industrial Relations in Australia 2nd ed West

14.081
Introduction to Financial Analysis

For non-Commerce students. The basic concepts and principles necessary to make effective financial management decisions.

The nature of financial management, the business environment, financial analysis, planning and control, capital investment decisions, organization of the financial structure, operating and working capital management, growth and development, and the causes and prevention of financial instability and failure. Specific industry studies.

Textbook

Accountancy Course Subjects

14.501
Accounting and Financial Management IA

The basic concepts of financial model building and information systems, including the double-entry recording system, the accounting cycle, income measurement and financial reporting, and an introduction to basic elements of taxation and auditing.

Textbooks
Carrington A. S. Battersby G. B. & Howitt G. Accounting—an Information System Whitcombe & Tombs
Haskell D. J. Howitt G. Kingston N. & Williams J. F. Exercises and Solutions in Accounting and Financial Management UNSW

14.511
Accounting and Financial Management IB

Development of basic concepts introduced in Accounting and Financial Management IA, including management accounting and operations research, corporate reporting, business finance, system design, elementary computer programming and applications.

Textbooks
As for Accounting and Financial Management IA, plus Hendriksen E. S. Accounting Theory Rev ed Irwin

Subject Descriptions and Textbooks

Textbooks
As for Accounting and Financial Management IA.

14.522
Accounting and Financial Management IIA

The design, production and use of accounting and other quantitative information in the planning and control of organizations, with particular reference to manufacturing activities and to long- and short-term decision-making and financial planning.

Textbooks
Burke W. L. & Smyth E. B. Accounting for Management 2nd ed Law Book Co
Chase R. B. & Aquilano N. J. Production and Operations Management Irwin

14.532
Accounting and Financial Management IIA (Honours)

The content of this subject includes that of Accounting and Financial Management IIA as well as additional and more advanced work in management accounting.

Textbooks
As for Accounting and Financial Management IIA.

14.542
Accounting and Financial Management IIB

A critical examination of concepts and problems in income measurement and financial reporting for various forms of undertaking with particular reference to corporate organizations, including associated aspects of auditing and taxation.

Textbooks
Eddey P. H. & Miller M. C. eds Issues in External Reporting UNSW
Taylor R. B. & O’Shea B. P. Questions on Company Accounting Butterworths
The Companies Act, 1961 (as amended) Govt Printer Sydney

14.552
Accounting and Financial Management IIB (Honours)

The content of this subject includes that of Accounting and Financial Management IIB as well as additional and more advanced work in financial accounting.

Textbooks
As for Accounting and Financial Management IIB, plus Hendriksen E. S. Accounting Theory Rev ed Irwin
14.563 Accounting and Financial Management IIIA L3T1


Textbooks
Lee L. N. & McPherson L. A. Consolidated Statements and Group Accounts Law Book
Taylor R. B. & O'Shea B. P. Questions on Company Accounting Butterworths
The Companies Act, 1961 (as amended) Govt Printer Sydney

14.573 Accounting and Financial Management IIIA (Honours) L4T1

The content of this subject includes that of Accounting and Financial Management IIIA as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

Textbooks
As for Accounting and Financial Management IIIA, plus:
Hendriksen E. S. Accounting Theory Rev ed Irwin

14.583 Accounting and Financial Management IIIB L3T1

Management Accounting: an advanced treatment of management accounting theory and applications including statistical cost analysis, cost accounting, control systems, budgetary and strategic planning and decision models.

Textbooks
Rappaport A. ed Information for Decision-making Prentice-Hall

14.593 Accounting and Financial Management IIIB (Honours) L4T1

The content of this subject includes that of Accounting and Financial Management IIIB, as well as additional and more advanced work in both management accounting and management information systems.

Textbooks
As for Accounting and Financial Management IIIB.

14.601 Law in Society L2T1

The nature of law, the sources of law, the Australian legal system, legal reasoning, the administration of justice, the legal profession, selected areas of substantive law and important issues in law in our society.

Textbooks
Derham D. Maher F. K. H. & Waller L. An Introduction to Law 2nd ed Law Book
Friedman W. Law in a Changing Society Penguin
Lloyd D. The Idea of Law Pelican
Sawer G. The Australian and the Law Rev ed Penguin

14.602 Information Systems II A L2T1

Introduction of information systems in business and commerce, systems design concepts, the theory of modelling, feasibility studies, internal control and auditing. An introduction to programing.

Textbooks
Alexander M. J. Information Systems Analysis Science Research Associates
Forkner I. & McLeod R. Jr Computerised Business Systems Wiley

14.603 Information Systems IIIB L2T1

A design of information systems at an advanced level, broad introduction to operations research in business, additional experience with higher level program languages and data manipulation.

Textbooks
Clifton H. D. Systems Analysis of Business Data Processing 2nd ed Business Books
Grouse P. J. An Introduction to Computer Programing in PL/1 Part 1 The Simple Subset 2nd ed New College Publications

14.604 Information Systems IIIA L2T1

Concepts and advantages of real-time systems, the design of more complex information systems utilizing data base and communication concepts, more complex data structures and the design of large systems, additional programing experience with higher level languages plus some contact with operating systems.

Textbooks
Clifton H. D. Systems Analysis of Business Data Processing 2nd ed Business Books
Clifton H. D. Data Processing Systems Design Business Books
Martin J. Introduction to Teleprocessing Prentice-Hall

14.605 Information Systems IIIB L2T1

Students will be assigned a small project on a module of a systems development project involving analysis, design, programing and implementation. The theme throughout the course is the iterative nature of the analysis and design process. A series of seminars on the aspects of design currently being encountered by students in their projects is presented.
Textbooks

As for 14.604 Information Systems IIIA, plus:

14.608 Advanced File Design and Commercial Programming L2T1

File design for a variety of applications, more detailed analysis of data base management systems, experience in writing programs in a commercially oriented higher level language.

Textbooks

Van Tassel D. Program Style, Design, Efficiency, De-Bugging and Testing Prentice-Hall

14.613 Business Finance II L2T1

The finance function of business. Factors influencing allocation of funds to competing alternatives, including working capital, capital expenditures, debt retirement, and cash distribution to owners (dividends); analysis of principles formulating the financial structure; financial strategies for stimulating and supporting the survival and prosperity of the firm.

Textbooks

Weston J. F. The Scope and Methodology of Finance Prentice-Hall

14.614 Business Finance IIIA L2T1

Issues of critical significance to business such as strategic investment decisions, acquisitions and mergers, managing cash flows, capital structure, dividend policy, investment risk analysis and lease-buy decisions. The primary emphasis is on developing a framework for relating investment and financing decisions in a manner consistent with company and financial objectives.

Textbooks


14.615 Business Finance IIIB L2T1

The analysis and management of investment portfolios, fundamental analysis, technical analysis, and various equity valuation models. Other topics covered in the course include: measurement of investment performance, sources of investment information; the efficient market hypothesis and its implications for investment strategy; and forecasting for investment.

Textbooks

Ford H. A. J. Principles of Company Law Butterworths
Gower L. C. B. The Principles of Modern Company Law 3rd ed Stevens
Afterman H. B. & Baxt R. Cases and Materials on Corporations and Associations Butterworths
Companies Act (N.S.W.) 1961 (as amended) Govt. Printer Sydney

14.703 Advanced Auditing L2T1

Advanced aspects of auditing, including auditing standards and responsibilities, problems of valuation and verification, organization and application to various forms of accounting systems including computer systems, and investigations.

Textbooks

Aiken M. E. Hulme K. G. & Grouse P. J. Normative Audit Control for On-line Real-time Systems UNSW
Stettler H. F. Systems Based Independent Audits 2nd ed Prentice-Hall

14.732 Business Law I L2T1

Common Law and statutes relating to business, with special reference to the law of contracts, sale of goods and an introduction to the law relating to business organizations.

Textbooks

Statutes.
Partnership Act (N.S.W.) 1892 Govt. Printer Sydney
Sale of Goods Act (N.S.W.) 1923 (as amended) Govt. Printer Sydney

14.742 Business Law II L2

The law relating to business organizations, with particular reference to companies, and other areas of law relevant to commerce, including banker and customer, hire purchase, insurance and bankruptcy.

Textbooks

Ford H. A. J. Principles of Company Law Butterworths
Gower L. C. B. The Principles of Modern Company Law 3rd ed Stevens
Afterman H. B. & Baxt R. Cases and Materials on Corporations and Associations Butterworths
Companies Act (N.S.W.) 1961 (as amended) Govt. Printer Sydney
14.752 Business Organization and Policy L2T1

The relationship of organization theories and behavioural considerations to the functions of management and of accounting, with particular reference to organization structures, communication, motivation, inter-personal and inter-group relationships and decision processes. Corporate strategy, policy formulation and integration of business functions.

Textbooks
Ansoff H. I. Corporate Strategy Penguin
Leavitt H. J. Managerial Psychology 3rd ed Chic UP

14.762 Industrial Law L2T1

Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade unions. The industrial law powers of Government. The Commonwealth Conciliation and Arbitration Systems, awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field.

Textbooks
Cullen C. L. & Macken J. J. An Outline of Industrial Law 3rd ed Law Book Co
Isaac J. E. & Ford G. W. eds Australian Labour Relations: Readings 2nd ed Sun
O'Dea R. Industrial Relations in Australia 2nd ed West

14.773 Operations Research in Business L2T1

The formulation and application of mathematical and statistical models for the solution of managerial and industrial problems, including mathematical programing, probability and statistical decision theory, simulation, network analysis, inventory and queueing models.

Textbook
Fatseas V. Operations Research in Business: an Introduction UNSW

14.783 Taxation Law L2T1


Textbooks
Australian Master Tax Guide C.C.H. Australia
1975 Annual Taxation Summary Taxpayers' Association

Acts
Estate Duty Act 1914, as amended (Commonwealth).
Estate Duty Assessment Act 1914, as amended (Commonwealth).
Gift Duty Act 1941, as amended (Commonwealth).
Gift Duty Assessment Act 1941, as amended (Commonwealth).
Payroll Tax Act 1971, as amended (N.S.W.).
Sales Tax (Exemptions and Classifications) Act, as amended (Commonwealth).
Sales Tax Assessment Acts Nos. 1-9, 1930, as amended (Commonwealth).
Sales Tax Procedure Act 1934, as amended (Commonwealth).
Stamp Duties Act 1920, as amended (N.S.W.).
14.857  
Operations Research for Management I
As for 14.957G

14.858  
Advanced Studies in Auditing
As for 14.958G

14.859  
Advanced Studies in Taxation
As for 14.959G

14.860  
Corporate Organization and Strategy
As for 14.960G

14.861  
International Accounting
As for 14.961G

14.862  
History and Philosophy of Accounting
As for 14.962G

14.863  
Issues in Financial Accounting and Reporting
As for 14.963G

14.864  
Australian Capital Markets
As for 14.964G

14.865  
Investment Analysis and Management
As for 14.965G

14.866  
Advanced Studies in Company Law
As for 14.966G

14.867
Production Management
As for 14.967G

14.868
The Legal Regulation of Business
As for 14.968G

14.869
Corporate Finance
As for 14.969G

14.870
Seminar in Finance
An analytical approach to finance, emphasising conceptual and measurement problems; the statistical and mathematical tools employed in financial and investment analysis.

Textbooks

14.871
Business Finance IVA
As for 14.971G

14.872
Business Finance IVB
As for 14.972G

14.873
Security Markets and Portfolio Theory
As for 14.973G

14.874
Empirical Research in Finance
As for 14.974G

14.875
Information Systems IVA
As for 14.975G
14.887
Information Systems IVB

As for 14.987G

14.897
Seminar in Research Methodology

As for 14.997G

14.898
Project Seminar

Graduate Study

Service Course Subjects

14.042G
Industrial Law L2

The elements of the law of contract and tort as applied to industrial law; the New South Wales and Commonwealth industrial arbitration systems, including award making and interpretation, and industrial disputes; workers' compensation.

Textbooks
O'Dea R. Industrial Relations in Australia 2nd ed West
Williams E. Learning the Law 8th ed Stevens

14.062G
Accounting for Engineers L1

Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning.

Textbook
Moore C. L. & Jaedicke R. K. Management Accounting 3rd ed South-Western

Accountancy Course Subjects

14.940G
Accounting and Financial Management A L2T1

An integrated introduction to management information systems and essentials of accounting. Concepts of information, measurement and communication; the accounting process as an information system; accounting systems and records; financial reporting and interpretation.

Textbooks
Carrington A. S. Battersby S. G. & Howitt G. Accounting—An Information System Whitcombe & Tombs

14.941G
Accounting and Financial Management B L2T1

Management information systems including internal reporting and control, cost concepts and decision analysis, budgetary control, and profit planning, standard costs, responsibility accounting and performance measurement. Accounting and operations research including budget simulation and decision models. Integrated information systems. Financial reporting and forms of business organization, and financial management.

Textbooks
Carrington A. S. Battersby S. G. & Howitt G. Accounting—An Information System Whitcombe & Tombs

14.942G
Stamp, Death, Estate and Gift Duties L2T1

The legislation respecting duties and taxation on death, estate and gift transactions; and the study of stamp duties.

Textbooks
No set texts.

14.947G
Corporate Strategic Planning I L3

Corporate planning, strategy and objectives; the development of planning techniques for environmental analysis, technological forecasting and the use of scenarios, the practical development of corporate modelling, including the use of simulation packages.

Textbooks
No set texts.

14.948G
Corporate Strategic Planning II L3

Framework for strategic analysis of business situations at general management level, including appraisal of internal functional corporate characteristics, and appraisal of external environmental conditions. Examination of approaches to formulating and structuring business strategies, and their implementation, including the role and functions of corporate planning in this process. Detailed analysis of the strategic problems of selected industries and companies in Australia and overseas, with particular attention to the use and application of theoretical frameworks to practical problems.

Textbooks
Ansoff H. I. Corporate Strategy Penguin
Christensen C. R. et al Business Policy. Text and Cases 3rd ed Irwin
Hussey D. Corporate Planning, Theory and Practice Pergamon

Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
14.951G
Current Development in Accounting
Thought—Financial

Objectives and functions of accounting with particular reference to
problems of periodic income estimation, value and valuation,
measurement and communication. Evaluation of accounting valuation
methods, including historical cost, general price level accounting, current
value and relative price change accounting models. Contemporary
developments in accounting thought arising from alterations in social
attitudes, the law and professional pronouncements.

Textbooks*
Income Calif. UP
Ijiri Y. Theory of Accounting Measurement American Accounting
Association
Thomas A. L The Allocation Problem Part II American Accounting
Association

14.952G
Current Developments in Accounting
Thought—Managerial

The conceptual basis of managerial accounting and information sys-
tems. Management systems and the management process. Business
objectives; multiple and conflicting goals. Quantification of objectives.
Information theory and communication within organizations. Develop-
ments in decision models, project and period planning, budgetary
models and control systems, and measurement of performance, includ-
ing motivation and behavioural considerations.

Textbooks*
No set texts.

14.953G
Advanced Systems Management

Concepts of information, data, coding and transmission. Characteris-
tics of various communications techniques. Information systems
analysis, design, implementation and operation based on computer
applications. Methods of system specification including graphical,
tabular and linguistic methods. The data base and data structures. For-
amal structures. List processing. Economics of various access methods
and file designs. File processing methods, including sorting and up-
dating operations. Archival files and file security. Social aspects of file
retention. Hardware characteristics of various storage techniques. An
examination and appraisal of information systems in use in financial,
corporate and industrial undertakings. Differences in functional
information needs, and in the staffing and organizational location of
the information processing department.

Textbooks*
Clifton H. D. Data Processing Systems Design Business Books
Clifton H. D. Systems Analysis for Business Data Processing 2nd ed
Business Books

14.954G
Decision and Cost Analysis

Organization for decision-making. The structure and analysis of
decisions. Decision models and uncertainty. Simulation. Cost concepts
and decisions. Pricing and marketing decisions. Use and limitations of
cost functions and the analysis of cost behaviour, including the applica-
tion of correlation and regression techniques. Product cost, joint cost,
overheads and other cost formulations. Sensitivity analysis. Use of
statistical cost control and variance analysis, linear programming and
good programming in relation to profit planning and financial budgeting.

Textbooks*
Dopuch N. Birnberg J. G. & Demski J. Cost Accounting: Accounting
for Management’s Decisions 2nd ed Harcourt, Brace & Jovanovich
Miller D. W. & Starr M. K. The structure of Human Decisions Prentice-
Hall
Welsch G. A. & Cyert R. M. eds Management Decision Making Pen-
guin

14.955G
Financial Management

Long-range planning, corporate strategy and business objectives. Exec-
utive, managerial and operational control. Project planning. Cost-
volume-profit analysis. Capital budgeting and project evaluation. Cor-
porate modelling. Operational budgeting and control. Budget models
and motivation. Responsibility accounting, inventory control, Program
accounting and performance budgeting. Standard costs and
performance reporting. Network analysis in financial management.

Textbooks*
No set texts.

14.956G
Management Planning and Control

Planning and control problems of decentralized organizations. Budget-
ingar for and control of expense centres, plants and profit centres.
Evaluation of managerial performance. Non-profit measures of per-
formance. Interdivisional arrangements. Internal profit measurement
and transfer pricing. Administration of the capital budget. Organization,
staffing and appraisal of the accounting and information services.

Textbooks*
Anthony R. N. Dearden J. & Vancii R. F. Management Control Systems
rev ed Irwin
Benston G. J. ed Contemporary Cost Accounting and Control Dickens-
on
Lorsch J. W. & Lawrence P. R. Organization Planning: Cases and Con-
cepts Irwin & Dorsey
Rosen L. S. Topics in Managerial Accounting McGraw-Hill
Solomons D. Divisional Performance: Measurement and Control Irwin

* Reading is required from a wide variety of books and journal articles. Specific
recommendations are available on application to the School of Accountancy.
14.957G
Operations Research for Management I L3

The application of mathematical and statistical techniques to the solving of management problems. The structuring of the decision problem, mathematical model construction, mathematical programing, probability and statistical decision theory, inventory and queuing theory. Simulation models and applications with particular reference to models of business organizations.

Textbooks*

14.958G
Advanced Studies in Auditing L3

The methodology and postulates of auditing. The nature of evidence. Auditing standards. Social, ethical and legal responsibilities. The audit report and its relevance to the information needs of users. Reservations and qualifications in audit reports. The auditor and company failures. Auditing problems in special areas including mergers, take-overs and company groups. Development of analytical auditing techniques. The internal audit, the operational audit and the management audit. Audit of E.D.P. systems.

Textbooks*
No set texts.

14.959G
Advanced Studies in Taxation† L3

Selected topics in income tax with special reference to commercial organizations and the international aspects of taxation including exchange controls.

Textbooks*
No set texts.

14.960G
Corporate Organization and Strategy L3

Rationale of corporate organization and social, legal, accounting, financial and behavioural implications arising from the corporate structure. The company as a financial device and the role of the stock exchanges. Problems related to organizational structure, including communication and accountability in divisionalized or decentralized organizations and multi-corporate groups. Forms of corporate growth and associated questions of accounting, legal and financial policies and practices. Interorporate ventures. Company failures.

Textbooks*
Ansoff H. I. ed Business Strategy Penguin
Baxt R. The Rae Report: Quo Vadis Butterworths
Gilbert M. ed The Modern Business Enterprise Penguin
Masterman G. G. ed Big Business in Australia A. & R.
Weinberg M. A. Blank M. V. & Greystock A. L. Weinberg On Takeovers And Mergers 3rd ed Sweet & Maxwell
Companies Act 1961 (as amended) Govt Printer Sydney

14.961G
International Accounting L3


Textbooks*
No set texts.

14.962G
History and Philosophy of Accounting L3

The processes by which accounting thought, practices and institutions originated and developed in the ancient, mediaeval and modern eras. Impact of accounting development on, and its reaction to, economic, political, sociological and cultural changes in society. Environmental influences of the pre-Christian era on the development of extant universal accounting principles. Special-purpose account keeping in the Middle Ages, with particular reference to the church, manor, banking house and trading company. Causal factors in the development of basic concepts of continuity, periodicity, accruals and limited liability. Philosophy, influence and constraints of the double-entry system. Impact of the Industrial Revolution and changing corporate environments on accounting development. Legislative and institutional influences on accounting. Origin and development of educational and professional accountancy bodies. Historical development of modern cost accounting. Accounting developments up to the time of World War II.

Textbooks*
No set texts.

14.963G
Issues in Financial Accounting and Reporting L3

Current issues in the field of financial accountability. Factors influencing the desirability and extent of corporate accountability to external parties. Legal, institutional and professional reporting requirements. Reporting on diversified activities and structures. Evaluating company performance through published company reports. Accounting aspects of inventories, long-lived assets including intangibles, leases, pensions and long-service leave, tax allocation, funds flow and inter-company investment. Proposals for improvement and extension of company reporting in terms of effectiveness and informational content.

Textbooks*
No set texts.

* Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy
† This course may not be offered in 1976.
14.964G
Australian Capital Markets
L3

An examination in relation to corporate and individual financial decisions of Australian financial institutions including capital markets and the banking system, the non-bank financial intermediaries, the official short-term money market, the inter-company loan market, the commercial bills market, and the markets for corporate equity and corporate debt. Government policy and regulations. The investment policies of savings and investment institutions. Evaluation of the structure and the strategies of lending institutions. International capital markets as sources of funds. Overseas investment in Australia. Emerging trends.

Textbooks*
No set texts.

14.965G
Investment Analysis and Management
L3


Textbooks*
No set texts.

14.966G
Advanced Studies in Company Law
L3

The law relating to company financing and liquidation with special reference to expansion devices including take-overs, mergers and amalgamations; present and projected securities legislation; the liquidation process including winding-up, receivership, bankruptcy. Exchange and markets. Taxation and investment policy.

Textbooks*
No set texts.

14.967G
Special Topic in Accounting
L3

An advanced theme to be selected from any area of accounting where justified by demand and by the significance of the subject matter. Normally a different theme will be chosen for each session, either specialist topics such as Public Sector Accounting, Production and Industrial Accounting, or a treatment in greater depth of an area covered in one of the other listed subjects.

Textbooks
American Institute of Certified Public Accountants Social Measurement McGraw-Hill
Collier B. Measurement and Environmental Protection Bureau of Business Research, Research Monograph No 34
Livingston J. L. & Gunn S. C. Accounting for Social Goals Harper & Row
Pearce D. W. Cost-Benefit Analysis MacMillan
Seidler L. J. Social Accounting: Theory, Issues and Cases Melville

14.968G
Corporate Reporting
L3


Textbooks
Eddy P. H. & Miller M. C. eds Issues in External Reporting UNSW
Hendriksen E. S. Accounting Theory rev ed Irwin

14.969G
Production Management
L3

Decision processes in production management; the nature, use and limitations of quantitative, qualitative and heuristic techniques; the production process and planning and control; the human (physical and behavioural) considerations; job design; the socio-technical system and organizational implications; design of optimal production systems.

Textbook
Wild R. The Techniques of Production Management Holt, Rinehart & Winston

14.970G
Accounting Concepts and Financial Reporting
L3


Textbooks
Eddy P. H. & Miller M. C. eds Issues in External Reporting UNSW
Taylor R. B. & O'Shea B. P. Questions on Company Accounting Butterworths
Companies Act 1961 (as amended) Govt Printer Sydney

* Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
The legal system, including the respective roles of parliaments and the courts, with particular reference to the High Court of Australia. The nature of torts, contracts and crimes. Basic concepts of tax law. Trusts in modern uses, including tax planning. The law relating to forms of business organization, including partnerships, joint ventures and corporations, and associated taxation aspects. The management of corporate organizations, with special reference to the rights and obligations of members, officers and directors. Some legal problems associated with multinational organizations. Aspects of contract and tort having particular relevance to commercial activity. The legal control of restrictive trade and monopoly practices.

Textbook
Case and statutory references and materials, as supplied

The law affecting business transactions. Facilitative and restrictive laws considered by reference to contractual restraints on trade, conspiracy, hire purchase sale of goods and consumer protection laws, with emphasis on the restrictive trade practices provisions of the Trade Practices Act 1974 (Com.).

Textbook

Statutes
Trade Practices Act, 1974 (Com.)
Consumer Protection Act, 1969 (N.S.W.)

The fundamental aspects of business financial decision-making, including: analysis of the firm's role in the market system and nature of its objective; implications of firm's goal for choice between alternative investment projects (capital budgeting problem); analysis of effects of financial structure and dividend policy on value of the firm and cost of capital, corporate financial problems such as, leasing, mergers and management of short-term assets.

Textbooks

The economic theory of choice applied to the allocation of financial resources over time under conditions of uncertainty. The analysis of choice under uncertainty employing the expected utility approach in

a means variance framework, leading to the concepts of market perceived risk, market equilibrium theory for the financial decisions of firms are examined in depth.

Textbooks
Fama E. F. & Miller M. H. The Theory of Finance Holt, Rinehart & Winston

An analytical approach to finance, emphasizing the more theoretical topics of financial decisions, the main types of decisions (both investment and financing) and the theoretical and analytical techniques most appropriate for solving them. Extensive use is made of linear programming, statistics and mathematical tools to show how modern quantitative techniques can be employed to optimize financial decisions.

Textbooks


Textbooks
Elton E. J. & Gruber M. J. eds Security Evaluation and Portfolio Analysis Prentice-Hall
Francis J. C. Investment Analysis and Management McGraw-Hill

Intended primarily for advanced students in finance. Advanced theory of finance, with emphasis on empirical research and methods employed to achieve the stated results. Designed to enable students to identify difficulties and policy implications from this research.

Textbook
Hays W. L. Statistics for Social Scientists Holt, Rinehart & Winston

Theory and practical examples of communications based systems design, networks of computer systems, management of data processing installations, equipment selection.
Subject Descriptions and Textbooks

Textbooks
No set texts.

14.987G
Information Systems IVB
L3

Minicomputer hardware and software and applications design. Expected future developments in the technology of computing and their impact on applications. Information theory, artificial intelligence.

Textbooks
No set texts.

14.994G
Master of Commerce Thesis

14.996G
Management Accounting and Information Systems
L3

The conceptual basis and operational aspects of managerial accounting and information systems. Management systems and the management process. Business objectives, multiple and conflicting goals. Quantification of objectives. Information theory and communication within organizations. Developments in decision models, project and period planning, cost accounting, budgetary models and control systems, and measurement of performance, including motivation and behavioural considerations.

Textbooks
Benston G. J. ed Contemporary Cost Accounting and Control Dickenson
Emery J. C. Organisational Planning and Control Systems Macmillan
Hein L. W. Contemporary Accounting and the Computer Dickenson
Rappaport A. Information for Decision-making Prentice-Hall.

14.997G
Seminar in Research Methodology
L3


Textbooks
Berto D. The Process of Communication Holt, Rinchart & Winston
Kuhn T. The Structure of Scientific Revolutions Collier
Salmon W. C. Logic Prentice-Hall
Stirling R. R. ed Research Methodology in Accounting Scholars Book Co.

14.998G
Project Seminar
L2

Textbooks
La Nauze J. A. Presentation of Historical Theses M.U.P.
Selliz C. Jahoda M. Deutsch M. & Cook S. W. Research Methods in Social Relations Rev ed Methuen
Turabian K. L. A Manual for Writers (of Term Papers, Theses and Dissertations) 3rd ed Chicago UP

14.999G
Master of Commerce Report in Accountancy

School of Economics

Undergraduate Study

Department of Economic History

15.601
Economic History IA—The Making of Modern Economic Society

The forces determining the pattern and course of economic development in the later nineteenth and twentieth centuries. Stages of economic development; the transformation of agrarian society; the triumph of industrialism and liberal democracy. Pax Britannica and the European hegemony. The First World War and capitalist society in crisis; competing forms of political and economic organization; shifts in world power. The quest for unity in Europe. Problems of affluence in advanced industrial economies. The development of the administrative state and the multi-national corporation. The progress of the underdeveloped nations.

Preliminary Reading
Hohenberg P. M. A Primer on the Economic History of Europe Part I Random House

Textbooks
Hughes J. Industrialization and Economic History McGraw-Hill
15.602
Economic History IIA—European Economy and Society to 1800

The economic development of medieval Europe; the interaction of population growth, migration, agricultural expansion, technology, industry and trade. Demographic crisis and the consequences of a declining population in the Later Middle Ages. The expansion of Europe 1500-1700 with reference to the relative decline of the Mediterranean and Eastern Europe and the emergence of an Atlantic economy; discoveries, colonization and overseas trade; agrarian change and the emergence of mercantile capitalism.

Preliminary Reading
Lopez R. S. The Commercial Revolution of the Middle Ages Prentice-Hall
Miskimin H. The Economy of Early Renaissance Europe Prentice-Hall

Textbooks
Cipolla C. ed The Fontana Economic History of Europe Vols I and II
Davis R. The Rise of the Atlantic Economies Weidenfeld & Nicolson
Hodgett G. A. J. A Social and Economic History of Medieval Europe Methuen

15.603
Economic History IIIA—Australian Economic Development in the Nineteenth Century

The course examines the basic features of the growth of the colonial economies up to Federation. Areas of special attention include: the foundation and expansion of the wool industry; the growth of a capital and labour market; the impact of Imperial policy; the effects of the Gold Rushes; the long boom, 1860-1890; the causes and effects of major economic fluctuations; and the economic aspects of Federation. The relationship of these developments to changes in the international economy in the nineteenth century and some of the longer-run consequences of growth in this period are discussed.

Preliminary Reading
Blainey G. The Tyranny of Distance Sun Books
Clark C. M. H. A Short History of Australia Mentor

Textbooks
Butlin N. G. Investment in Australian Economic Development 1860-1900 Department of Economic History Reprint ANU
Fitzpatrick B. The British Empire in Australia 1834-1939 Macmillan
Roberts S. H. A History of Australian Land Settlement Macmillan

15.604
Economic History IVA

Textbooks
Lists given from time to time.

15.611
Economic History IB—Australian Economic Development in the Twentieth Century

Origins and evolution of the modern Australian economy from Federation to the present day. Topics include: a general overview of Australian economic development and its main features; economic fluctuations and their consequences, especially the Great Depression of the 1930s; the rise of Australian economic institutions; changes in the philosophy of development and the role of the State; the impact of war on the Australian economy; the growth of manufacturing and the creation of an industrial base; problems of the rural sector; and changes in the Australian standard of living. Throughout the course particular attention is given to Australia's changing economic relations with other countries.

Preliminary Reading
Alexander F. Australia since Federation Nelson

Textbooks
Boehm E. A. Twentieth Century Economic Development in Australia Longman
Forster C. ed Australian Economic Development in the Twentieth Century Allen & Unwin
Schedvin C. B. Australia and the Great Depression Sydney UP
Wheelwright E. L. & Buckley K. eds Essays in the Political Economy of Australian Capitalism Vol 1 ANZ Book Co

15.612
Economic History IIA Honours—European Economy and Society to 1800

As for 16.602, with additional work.

15.613
Economic History IIIA Honours—Australian Economic Development in the Nineteenth Century

As for 16.603, with additional work.

15.614
Economic History IVA

Textbooks
Lists given from time to time.

15.622
Economic History IIB—American Economic and Social Development before the Civil War

Economic and social life in Colonial America: land, labour and capital. The impact of the American Revolution and an economic interpretation of the Constitution. The growth of regional differences in the U.S.A.

* Paperback.
analysis of the slave plantation economy in the South; the development of manufacturing enterprises in the North-East; and the influence of the migration West upon American growth. The role of the State in stimulating economic development; innovations in transportation and in manufacturing production; and the response of the American worker to industrialization.

Preliminary Reading
Degler C, Out of Our Past Harper & Row

Textbooks
Brownlee W. E. Dynamics of Ascent: a History of the American Economy Alfred A. Knopf
Genovese E. The Political Economy of Slavery Random House
Robertson R. M. History of the American Economy Harcourt, Brace & World
Taylor G. R. The Transportation Revolution 1815-1860 Harper & Row

15.623
Economic History IIIB The Transformation of the Japanese Economy since 1868

Preliminary Reading
Storry, R. A History of Modern Japan Penguin

Textbooks
Allen G. C. A Short Economic History of Japan 3rd ed Allen & Unwin
Bieda K. Structure and Operation of the Japanese Economy Wiley
Lockwood W. W. The State and Economic Enterprise in Japan Princeton UP

15.632
Economic History IIIB Honours—American Economic Development before the Civil War
Course and reading list as for 15.622, plus additional textbook:

15.633
Economic History IIIB Honours—The Transformation of the Japanese Economy since 1868
As for 15.623, with additional work.

15.642
Economic History IIC—European Industrialization in a Nationalistic Framework
Agarian change and industrial growth; the industrial revolution in Britain and Belgium; the paradox of French development; the unification and rise of Imperial Germany; the modernization of Tsarist Russia; Europe's less developed economies and mass emigration; European imperialism and the origins of the First World War.

Preliminary Reading
Hohenberg P. A Primer on the Economic History of Europe Random House

Textbooks
Cipolla C. ed The Fontana Economic History of Europe Vols III & IV
Kemp T. Industrialization in Nineteenth Century Europe Longman
Landes D. S. The Unbound Prometheus CUP
Milward A. & Saul S. A. An Economic History of Continental Europe Vol I Allen & Unwin

15.643
Economic History of British Imperialism
Imperialism in the late 19th century; theories of imperialism and the British case; the search for markets, spheres of influence and the "Scramble for Africa"; the South African War; the British colonial system: trusteeship, paternalism and economic development; did colonies pay?; social aspects and acculturation; the colonial economies 1945 to 1960; the struggle for independence.

Preliminary Reading
Cross C. The Fall of the British Empire Paladin
Oliver R. & Fage J. D. A Short History of Africa Penguin African Library
Shaw A. G. L. ed Great Britain and the Colonies 1815 to 1865 Methuen

Textbook
No set texts. A reading list is provided.

15.652
Economic History IIC Honours—European Industrialization in a Nationalistic Framework
As for 15.642, with additional work.

15.653
Aspects of British Economic and Social Change, 1740-1850
Sources and problems. England's economy and society on the eve of the Industrial Revolution; commercial expansion; the agricultural scene; population growth; the factory system; the French wars; the role of the State; the emergence of an industrial economy; the growth of cities; wages, poverty, social unrest and "the condition of England question". England in the 1840s.

* Paperback.
Preliminary Reading
Briggs A. The Age of Improvement Longman

Textbooks
Clark G. K. The Making of Victorian England Methuen®
Flinn M. W. Origins of the Industrial Revolution Longman®
Harrison J. F. C. The Early Victorians, 1832-51 Weidenfeld & Nicolson®
Hartwell R. M. The Industrial Revolution and Economic Growth Methuen®

15.655 The Commercial and Financial Revolutions in Europe in the 17th and 18th Centuries

The main commercial and financial developments in Europe in the 17th and 18th centuries. The decline of Spain and Portugal contrasted with the rise of the northern maritime powers Holland, France and England. The expansion of European commerce: the near and Far East, and the Atlantic economy, trade and war; shipping, ship building and the growth of the joint-stock company. Changes in commercial thought and policy: economic rivalry and the colonial systems of England, France and Holland. Developments in banking, currency, public finance and commercial services. The significance of the commercial and financial revolutions for the Industrial Revolution.

Preliminary Reading
Hill C. Reformation to Industrial Revolution Pelican®
Wilson C. England's Apprenticeship, 1603-1763 Longman

Textbooks
Davis R. The Rise of the Atlantic Economies Weidenfeld & Nicholson®
Minchinton W. E. ed The Growth of English Overseas Trade in the 17th and 18th Centuries Methuen®
Coleman D. C. ed Revisions in Mercantilism Methuen®

15.662 Economic History IID—Economic and Social Change in the United States since the Civil War

Agrarian protest movements; industrial concentration and combination; American business leaders in the late nineteenth century; the American standard of living prior to the First World War. Immigration and the development of unionism 1890-1950. Problems of twentieth century agriculture; the 1920s cause of, and responses to, the Great Depression. Demographic changes since 1880; the role of the Negro in American economic life: the concept of an American "working class". Business interests and war; government interventionism; and the American "welfare state".

Preliminary Reading
Hays S. B. The Response to Industrialism 1885-1914 Chicago UP®

Textbooks
Brownlee W. E. Dynamics of Ascent: a History of the American Economy Alfred A. Knopf
Jones M. American Immigration Chicago UP®
Robertson R. M. History of the American Economy Harcourt, Brace & World

15.663 Economic Change in Modern India 1750-1950

The elements of stagnation and areas of change in the Indian economy from 1750 to the present day. Trends in population, output, national income, international trade and other economic indicators. Attention is focused on the impact of land tenure systems, economic policies and social structure on the course of economic development in India.

Preliminary Reading
Cohn B. India: The Social Anthropology of a Civilization Prentice-Hall®
Spear T. G. P. A History of India Vol II Pelican®

Textbook
Gadgil D. R. The Industrial Evolution of India in Recent Times 5th ed OUP®

15.665 Economic and Social History of Modern Germany

The development of German economy and society: theagrarian economy of the eighteenth century and the east-west division of Germany; the impact of the French Revolution and Napoleonic Wars on the agrarian and industrial structures of Germany; economy and society during the period 1815-1848, modern industrialization after 1850, agrarian change, internal migration and the rise of the labour movement 1873-1914; the Weimar economy and the Great Depression; Nazi policy and recovery; the war economy; and post-war developments in the East and West German economies.

Textbooks
No set texts. A reading list is provided.

15.672 Economic History IID Honours—Economic Change in the United States since the Civil War

Course and reading list as for 15.662, plus additional textbook:

® Paperback.
15.673
The Modernization of the Chinese Economy

Characteristics of Chinese economic history from the eighteenth century to the present day; society, agrarian structure, administrative organization, the science and technology in Imperial China. The slow modernization of the economy, foreign domination, and the Chinese reaction to colonialism. The impact of the 1911 Revolution, Japanese colonialism and the uneven development of the Chinese economy between the First and Second World Wars. Assessment of Chinese economic performance since 1949.

Textbooks
Elvin M. The Pattern of the Chinese Past Methuen
Feuerwerker A. The Chinese Economy 1870-1911 Michigan UP
Feuerwerker A. The Chinese Economy 1912-1949 Michigan UP

15.675
Economy of China since 1949

The evolution, structure and working of the Chinese economy since 1949. Developments in the area of economic planning, agrarian organization and in the industrial sector. The role of ideology in Chinese economic life, and the significance of China in the world economy.

Textbooks
Chen N. R. & Galenson W. The Chinese Economy under Communism Aldine
Donnithorne A. China's Economic System Allen & Unwin
Eckstein A. Liu T. C. Galenson W. eds Economic Trends in Communist China Aldine
Wheelwright E. L. & McFarlane B. The Chinese Road to Socialism Penguin*

15.683
The Economic History of Russia since 1861

The "backwardness" of Russia in 1850s. Emancipation and the start of modernization under autocratic rule; railway developments and "the great spurt": War, Revolution, and the Stolypin Reforms. The impact of the First World War. The Revolution of 1917 and its economic consequences; war communism; Lenin's New Economic Policy; the industrialization debates of the 1920s; Stalin's collectivization and forced industrialization. The invasion of Russia and post-war recovery. Soviet domination of Eastern Europe, Comecon, and changes in international economic policy.

Preliminary Reading
Kochan L. The Making of Modern Russia Penguin*

Textbooks
Falkus M. E. The Industrialization of Russia 1700-1914 Papermac
Nove A. An Economic History of the USSR Penguin*
Gerschenkron A. Economic Backwardness in Historical Perspective Harvard UP Penguin*

15.685
Introduction to Econometric History

The relationship between historical fact, economic theory, and statistical analysis. The construction of explicit mathematical models which approximate historical events, and the application of econometric techniques and computer programing to economic history.

Textbooks
No set texts. A reading list is provided.

15.703
The Origins of Modern Economics

The development of classical economic thought from its scholastic origins to the writings of John Stuart Mill. Contributions to economic analysis and policy of David Hume, Adam Smith, Quesnay, Ricardo, Malthus, Senior and Mill. Impact of classical economics on later developments in economic thinking as well as on the economic policy of some countries.

Textbooks
Coats A. W. ed The Classical Economists and Economic Policy Methuen*
Cipolla C. ed The Fontana Economic History of Europe Vol 111 The Industrial Revolution Collins/Fontana*
Mill J. S. Principles of Political Economy Pelican
Ricardo D. Principles of Political Economy and Taxation Pelican*
Rima I. ed Readings in the History of Economic Theory Holt Rinehart*
Smith A. The Wealth of Nations Pelican

15.713
Economic Thought from Karl Marx to John Maynard Keynes

Economic thought from Marx to Keynes with emphasis on the main personalities, the intellectual and social climate of the period, and the lasting impact of the work of Marx, Jevons, Walras, Menger, Wieser, Bohm Bawerk, Pareto, Marshall, Wicksell, Pigou and Keynes on the future development of the discipline.

Textbooks
Freedman R. ed Marx on Economics Pelican*
Jevons W. S. The Theory of Political Economy Pelican*
Lekachman R. The Age of Keynes Pelican*
Napoleoni C. Economic Thought of the Twentieth Century Martin Robertson*
Rima I. ed Readings in the History of Economic Theory Holt Rinehart*
Schumpeter J. Ten Great Economists Allen & Unwin/University*

15.743
The Economic History of Urbanization

The nature of cities; urban growth in Britain, North America and Australia; demographic characteristics; economic profiles and relationships; municipal enterprise; residential patterns; social structures and institutions; urban elites and political control. Case studies of government, business and environmental change in mercantile towns, factory towns, streetcar suburbs and metropolitan regions.

Preliminary Reading
Dyos H. J. ed The Study of Urban History Arnold
Thernstrom S. & Bennett R. eds Nineteenth Century Cities: Essays in the new Urban History YUP*
Frank A. G. Capitalism and Underdevelopment in Latin America Penguin*

* Paperback
15.745
Government and Economy in the Twentieth Century

The range, costs and benefits of government activities in the modern State, with special reference to the working of Federation in Australia.

Textbooks
No set texts. A reading list is provided.

15.753
Science, Society and Economic Development

The rise of modern science and its relationship to other cultural movements; the growth of applied science after 1700; science and technology in the Industrial Revolution; industrial research; analysis of models designed to link science and education with modern economic development. Students are expected to participate in detailed case studies.

Preliminary Reading
Bernal J. D. Science in History Penguin*

Textbooks
No set texts. A reading list is provided.

15.003
Economics IIIA

Macroeconomic theory and policy including an introduction to the theory of economic policy, the structure and dynamic characteristics of macro-models, recent developments in monetary theory and policy, theories of inflation and policy in a dynamic setting.

Textbooks
Makin J. H. Macroeconomics Holt-Saunders
Nevile J. W. Fiscal Policy in Australia 2nd ed Cheshire
Nevile J. W. & Stammer D. eds Inflation and Unemployment Pelican*

15.004
Economics IVA

Advanced macroeconomics.

Textbooks
No set texts. A reference list is provided.

15.011
Economics IB

Macroeconomic analysis as related to some aspects of the Australian economy, including national income and product, money and banking, consumption, investment, liquidity preference, the Keynesian model of income determination and economic growth.

Textbooks
Rowan D. C. Output, Inflation and Growth Aust ed Macmillan*

15.012
Economics IIA (Honours)

This subject covers the syllabus of 15.002 Economics IIA at greater depth.

Textbooks
As for 15.002 Economics IIA.

15.013
Economics IIIA (Honours)

This subject covers the syllabus of 15.003 Economics IIIA at greater depth and includes an introduction to the theory of economic growth.

Textbooks
Nevile J. W. Fiscal Policy in Australia 2nd ed Cheshire

* Paperback.
15.014 Economics IVB
Advanced topics in micro-economics, international trade and related areas.

Textbooks
No set texts. A reference list is provided.

15.022 Economics IIIB
An introduction to welfare economics and its application to some contemporary problems of public policy.

Textbooks
Ferguson C. E. Micro-Economic Theory 3rd ed Irwin
Layard R. ed Cost-Benefit Analysis Penguin

15.023 Economics IIIB
International trade and investment, tariffs, and other restrictions, the balance of payments, external balance, the international monetary system.

Textbooks
McColl G. D. ed Overseas Trade and Investment Pelican

15.024 Economics IVC
Advanced macro-economics.

Textbooks
No set textbooks. A reference list is provided.

15.032 Economics IIIB (Honours)
This subject covers the syllabus of 15.022 Economics IIIB at greater depth.

Textbooks
As for 15.022 Economics IIIB

15.033 Economics IIIB (Honours)
This subject covers the syllabus of 15.023 Economics IIIB at greater depth.

Textbooks
As for 15.023 Economics IIIB, plus:
Bhagwati J. ed International Trade Penguin

15.034 Economics IVD
Advanced topics in micro-economics and related areas.

Textbooks
No set texts. A reference list is provided.

15.042 Economics IIC
Extensions to the Keynesian model of income determination to include the government and overseas sectors and a more detailed examination of both demand and supply functions; money and financial institutions; an introduction to dynamic economics.

Textbooks
Nevile J. W. Fiscal Policy in Australia 2nd ed Cheshire
Rowan D. C. Output, Inflation and Growth Aust ed Macmillan
Wrightsman D. An Introduction to Monetary Theory and Policy Free Press

15.043 The Soviet Economy
Solving of basic economic problems in the contemporary Soviet economy within a socialist institutional framework, with emphasis on analysis of the actual operation of the Soviet economy and assessment of the degree of success and efficiency with which it meets its own posited goals. For comparative, illustrative and analytical purposes reference is made to other East European socialist countries, including Yugoslavia.

Textbooks
Bernard P. J. Planning in the Soviet Union Pergamon
Campbell R. W. Soviet-type Economies Macmillan
Dirlam J. B. & PLummer J. L. An Introduction to the Yugoslav Economy Merrill

15.052 Economics IIC (Honours)
This subject covers the syllabus of 15.042 Economics IIC, but in greater depth.

Textbooks
As for 15.042 Economics IIC.

15.053 Economic Development
The gap between the welfare of the rich and the poor nations. Earlier theories of development as a basis for an appreciation of the various economic and non-economic theories of underdevelopment; such as social and technological dualism, balanced and unbalanced growth, structural change and development. The general principles and techniques of development planning and their application in particular countries.
Textbooks
Bernstein H. *Underdevelopment and Development* Penguin
Spiegelglas S. & Welsh C. J. *eds Economic Developments* Prentice-Hall
Sutcliffe R. B. *Industry & Underdevelopment* Addison-Wesley

15.062
Economics IID
Unemployment and inflation; goals of macroeconomic policy; introduction to monetary, fiscal and incomes policies; money, credit and financial institutions; monetary policy in Australia; theory of fiscal policy, fiscal policy in Australia, and Commonwealth-State financial relations.

Textbooks
Nevile J. W. *Fiscal Policy in Australia* 2nd ed Cheshire
Nevile J. W. & Stammer D. W. *eds initiation and Unemployment* Pelican
Rowan D. C. *Output, Inflation and Growth* Aust ed Macmillan

15.063
Monetary Theory and Policy
The theory of money, contemporary financial institutions and monetary policy with special reference to inflation; classical, Keynesian and post Keynesian theories of the role of money; theoretical analysis and empirical evidence on the demand for and supply of money; the Phillips Curve; the theory of banking and the development and role of non-bank financial intermediaries; the Monetary Revival; issues in the control of inflation by monetary policies including indicators of monetary policy, lags and timing, the level and structure of interest rates.

Textbooks
Kaufman G. G. *Money, the Financial System and the Economy* Rand-McNally
Runcie N. *ed Australian Monetary and Fiscal Policy: Selected Readings* Lond UP

15.072
Econoconomics IIE
The application of micro-economics to pricing and investment decisions of firms. The nature and effects of oligopolistic competition. Aspects of international trade and investment. Nature of benefit-cost analysis and its application to public investment decisions.

Textbooks
Boehm P. *Social Efficiency: a Concise Introduction to Welfare Economics* Macmillan
Findlay R. *Trade and Specialization* Penguin
McColl G. D. *ed Overseas Trade and Investment* Pelican
Needham D. *Economic Analysis and Industrial Structure* Holt Rinehart & Winston
Snape R. H. *International Trade and the Australian Economy* 2nd ed Longman

15.073
Natural Resource Economics
Nature of natural resources and rents, optimization of natural resource use in space and time, decision criteria in natural resource policy, natural resources and the intangible qualities of life.

Textbooks
Dorfman R. & N. *eds Economics of the Environment* Norton
Barnett H. J. & Norse C. *Scarcity and Growth: The Economics of Natural Resource Availability* Johns Hopkins UP

15.082
Labour Economics
The theory of the labour market and applications to the Australian situation, including labour supply and demand, with emphasis on structural changes in the labour force, and the effects of technology and migration, work-lease preferences; unemployment and underemployment; wage theory and practice, with reference to market forces, collective bargaining and government regulation; the Australian arbitration system and its interaction with other wage determinants; wage differentials.

Textbooks
Horn R. V. *Australian Labour Market Economics* Cheshire
Niland J. R. & Isaac J. R. *eds Australian Labour Economics Readings* Sun Books
Rees A. *The Economics of Work and Pay* Harper & Row

15.083
Public Finance
The theory of public household and applications to the Australian situation, including the role of government in the economy; principles and types of public expenditure; economic and welfare effects of different types of taxes and social service systems, actual taxation systems and reform proposals; loan finance and public debt; federal and centralized fiscal systems and local government finance; budget effects and the role of fiscal policy.

Textbooks
Commonwealth of Australia *Taxation Review Committee (Asprey Report)*
Dixon J. *ed The Public Sector* Pelican

15.092
The Political Economy of Contemporary Capitalism
The main features of modern capitalism and the applicability of orthodox economic theory to the explanation of its characteristics. Various critiques of modern capitalism, including liberal-democratic, Marxist and neo-Marxist. Features of Australian capitalism and their origins and explanations.

Textbooks
Baran P. A. & Sweezy P. *Monopoly Capital* Penguin
Desai M. *Marxian Economics* Gray-Mills Pub
Galbraith J. K. *The New Industrial State* 2nd ed Penguin
15.093
Public Sector Economics

Public goods and social issues, such as poverty, health, education, transport and conservation. Case studies employing benefit analysis to evaluate public projects and examine economic, social and environmental impacts of investment projects. The pricing policies of public utilities.

Textbooks
Layard R. ed Cost-Benefit Analysis Penguin
Millward R. Public Expenditure Economics McGraw-Hill
Munby D. ed Transport Penguin
Turvey R. ed Public Enterprise Penguin
Turvey R. Economic Analysis and Public Enterprises Allen & Unwin

15.103
International Economics†

International trade and investment, tariffs and other restrictions on trade, the balance of payments, internal and external balance, and the international monetary system, with emphasis on Australia's position in the international economy.

Textbooks
Cooper R. ed International Finance Penguin
McColl G. D. ed Overseas Trade and Investment Pelican

15.123
Regional and Urban Economics

The theory of urban and regional economics and its policy implications. Regional income and growth, location theory, urban land values and structure, urban growth, the economics of city size, urban transportation and fiscal problems.

Textbooks
Edel M. & Rothenberg J. eds Readings in Urban Economics Macmillan
Richardson H. W. Elements of Regional Economics Penguin
Richardson H. W. Urban Economics Penguin
Stilwell E. J. B. Australian Urban and Regional Development ANZ Book Co

15.163
Industrial Organization and Control

The structure of industry, interrelationships between the role of the business firm and industrial structure, multi-national corporations; factors affecting size-structure and performance such as economies of scale, barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; legal origins of public policy towards industrial structure, monopolization and restrictive trade practices; types of legislative control; a comparative study of public policy in the UK, US, EEC and Australia.

Textbooks
Ohkawa K & Rosovsky H. Japanese Economic Growth Stanford UP
Komiya R. ed Postwar Economic Growth in Japan Calif UP
Lockwood W. W. ed The State and Economic Enterprise in Japan Princeton UP
Tsuru Shigeto Essays on Japanese economy Kinokuniya Bookstore
Allen G. C. Japan's Economic Recovery OUP

* This subject may not be taken by students majoring in economics, who must take 15.023, Economics IIB. It may be taken by other students as an option.
15.213
Japanese International Economic Relations

Japan’s international trade, investment and balance of payments policies. Present and anticipated problems relating to external economic policies, including alternative strategies for international economic relations.

Textbooks
No set texts. A reference list is provided.

15.414
Simultaneous Equation Techniques

The problem of identification and estimation of simultaneous-equation models. Methods of estimation including both limited and full information methods. Asymptotic distribution theory and its application to the choice of estimators.

Preliminary Reading
Johnston J. Econometric Methods 2nd ed McGraw-Hill*

Textbook
Theil H. Principles of Econometrics Wiley

Department of Econometrics

15.411
Quantitative Methods A

Matrix Algebra: Matrices in economics; operations with matrices; matrix inverse; determinants and solutions of linear equations.

Calculus: Sets; functions and relations; the concept of a limit and continuity; the derivative of a function; tangents; maxima and minima; technique of integration; area and definite integral.

Applications of the above concepts and methods in accountancy and economics.

Textbook
Haeussler J. E. F. & Paul R. S. Introductory Mathematical Analysis; For Students of Business and Economics Prentice Hall

15.412
Quantitative Economic Techniques A

Correlation analysis; simple and multiple regression analysis with applications in economics. Breakdown of the classical assumptions. Index numbers. Introduction to simultaneous equation models.

Textbooks
No set texts. A reading list will be provided.

15.413
Econometrics A

Multivariate normal distribution and the distribution of certain quadratic forms.

Relationship between variables, the general linear model and its applications in economics, standard errors of estimate and tests of hypotheses, prediction, specification errors, estimation with restricted coefficients and generalized least-squares.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill*
Kmenta J. Elements of Econometrics Collier-Macmillan

15.421
Quantitative Methods B

Frequency distributions, measures of central tendency, dispersion and skewness, introduction to probability theory, the binominal distribution, the normal distribution, estimation of population parameters and confidence intervals, hypothesis tests, the t distribution.

Textbook
Hamburg M. Basic Statistics: A Modern Approach Harcourt-Brace, Jovanovich

15.422
Quantitative Economic Techniques B

Theory and applications of linear difference and differential equations, input-output analysis and linear programming.

Textbook
Chiang A. C. Fundamental Methods of Mathematical Economics 2nd ed McGraw-Hill*

15.423
Econometrics B

The concept of probability limit, convergence in probability and in distribution, estimation of regression model when classical assumptions are invalid, multicollinearity, serial correlation, heteroscedasticity, stochastic regressors, instrumental variables and errors in variables.

Textbooks

15.424
Applied Econometrics

Distributed lag models and their economic applications in both single-equation and simultaneous-equation models, with emphasis on consumption functions, investment functions, business inventory functions and monetary models. Frequency and time domain analysis of lagged relationships with computer applications.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill*
Kmenta J. Elements of Econometrics Collier-Macmillan

* Paperback.
Subject Descriptions and Textbooks

Preliminary Reading
Kuh E. & Schmalensee R. L. An Introduction to Applied Macroeconomics North-Holland

Textbooks
No set texts. A reading list is provided.

15.432
Mathematical Models and Methods A

Linear algebra including vector spaces, matrix operations and differentiation of matrix functions; characteristic equations and quadratic forms; solution of simultaneous linear equations and convex sets. Emphasis on economic applications.

Textbooks
Dhrymes P. Distributed Lags Holden-Day

15.433
Decision Theory

Utility theory in decision-making under uncertainty. Interpretations of probability and axioms for rational and consistent decision-making, including Bayes Theorem. Theory of conjugate prior distributions and applications for the normal and Bernoulli processes. Terminal and preposterior analysis in decision-making.

Textbook
Raiffa H. & Schlaifer R. Applied Statistical Decision Theory M.I.T. Press*

15.434
Mathematical Economics A

General optimization problems in economics; individual preference and utility; social utility function and existence of general economic equilibrium.

Textbooks
No set texts. A reading list is provided.

15.438
Advanced Mathematical Economics A

Value theory and general equilibrium analysis.

Textbook
Arrow K. J. & Hahn F. General Competitive Analysis Holden Day

15.439
Advanced Mathematical Economics B

Some advanced topics in mathematical economics.

Textbooks

* Paperback.
15.453
Time Series Analysis


Textbook
Kendall M. G. Time Series Analysis Griffin

15.457
Applied Multivariate-Analysis

Multivariate normal distribution, distribution of certain quadratic forms, generalized $T^2$ statistic and Wishart distribution. Analysis of variance and covariance, canonical correlations, principal components, discriminate analysis, factor analysis and cluster analysis. Emphasis is placed on the application of multivariate analysis in economics including the use of computer.

Textbooks
Graybill F. A. An Introduction to Linear Statistical Models McGraw-Hill
Morrison D. F. Multivariate Statistical Methods McGraw-Hill

15.462
Statistical Inference B

Point estimation, properties of estimators, the method of moments, the method of maximum likelihood, asymptotic properties of maximum likelihood estimators, interval estimation, test of hypotheses, regression and correlation and analysis of variance.

Textbook
As for 15.452 Statistical Inference A.

15.463
Econometrics A (Honours)

As for 15.413, but with additional work.

15.467
Measurement of Income Inequality

Well-known income distributions including Pareto, log normal and Fisk-Champernowne, Lorenz curve and its properties, inequality measures and their derivation, inequality measures based on a social welfare function. Estimation of Lorenz curve and inequality measures from grouped observations. Applications of the Lorenz curve analysis to the problems of direct and indirect taxation and Government cash benefits. Emphasis is placed on Australian data.

Textbooks
No set texts. A reading list is provided.

15.473
Econometrics B (Honours)

As for 15.423, but with additional work.

15.476
Operations Research in Economics

The structure of the decision problem in economics, model construction and mathematical programming, Queueing theory and its application in transport, inventories and related fields. Topics in optimization and model simulation.

Textbook

15.477
Monte Carlo Methods and Simulation Techniques


Textbooks
No set texts. A reading list is provided.

Department of Industrial Relations

15.501
Introduction to Industrial Relations

For students in Faculties other than Commerce and Arts. Important industrial relations concepts, issues and procedures: the origins, evolution and operation of the Australian system of industrial relations; the structure and role of trade unions and employer bodies; the function of industrial tribunals such as the Australian Conciliation and Arbitration Commission and the N.S.W. Industrial Commission; wages structure and determination; employment, unemployment and retraining; the nature and causes of strikes and other forms of industrial conflict; the processes and procedures for conflict resolution. Particular attention, where appropriate to class composition, is paid to individual industries.

Preliminary Reading
Hyman R. Strikes Fontana*
Martin R. Trade Unions in Australia Penguin*
Portus J. H. Australian Compulsory Arbitration, 1900-1970 Hicks, Smith

Textbooks
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books*
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books*
Rosow J. M. ed The Worker and the Job: Coping with Change Prentice Hall*

* Paperback.
15.511
Industrial Relations IA

A multi-disciplinary introduction to a range of important concepts and issues in industrial relations. Political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern employer/employee relations with material drawn from both Australian and overseas experience. The nature and implications of: strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions and the Australian Council of Salaried Professional Associations; the employer industrial relations function and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

Preliminary Reading
Hyman R. Strikes Fontana*
Martin R. Trade Unions in Australia Penguin*
Portus J. H. Australian Compulsory Arbitration 1900-1970 Hicks, Smith

Textbooks
Hawkins K. Conflict and Change: Aspects of Industrial Relations Holt, Rinehart & Winston*
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books*
Rosow J. M. ed The Worker and the Job: Coping with Change Prentice Hall*
Walker K. F. Australian Industrial Relations Systems 2nd ed Harvard UP

15.525
Industrial Relations IIA

The development and operation of industrial relations systems overseas with special attention to their relevance and applicability to the Australian context. The role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level. Specific countries studied include the United States, England, France, Germany, India, Singapore and Japan.

Preliminary Reading
Bloom G. & Northrup H. Economics of Labor Relations Irwin
Clegg H. A. The System of Industrial Relations in Great Britain Blackwell
Howells J. M. Woods N. S. & Young F. J. L. Labour and Industrial Relations in New Zealand Pitman Pacific Books*
Walker K. Australian Industrial Relations Systems 2nd ed Harvard UP

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.526
Industrial Relations IIB

The structure, policies and operation of institutions important to the Australian industrial relations systems. The origins and operation of the Australian Conciliation and Arbitration Commission and other industrial relations tribunals operating at the national level; the origins and operation of the State industrial tribunals, including the New South Wales Industrial Commission, and the Victorian and Tasmanian wages boards; the origins, evolution and structure of Australian trade unionism; trade union non-industrial activities (green bans and economic enterprises); amalgamation and other forms of institutional rationalization; union and management industrial relations training/education; the employer industrial relations and personnel function, and the origin and operation of employer associations; the industrial relations role of non-industrial bodies such as Women’s Electoral Lobby and the Secret Ballot Society; the functions of government instrumentalities and the impact of government policies, the role of governments as employers and public sector unionism; and the role in Australia of international bodies such as the International Labor Office, the Organization for Economic Cooperation and Development, and the International Confederation of Free Trade Unions.

Preliminary Reading
Bain G. Coates D. & Ellis V. Social Stratification and Trade Unionism Heinemann
Martin R. Trade Unions in Australia Penguin*
Rawson D. W. A Handbook of Australian Trade Unions and Employers’ Associations 2nd ed ANUP

Textbooks
Caiden G. E. Public Employment Compulsory Arbitration in Australia Michigan-Wayne State Univ*
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books*
McCarthy W. E. J. ed Trade Unions Penguin*
Mathews P. W. D. & Ford G. W. eds Australian Trade Unions Sun Books*

15.528
Industrial Relations IIA (Honours)

This course includes the content of 15.525, with an additional two hour seminar each week providing a more advanced treatment of industrial relations issues in particular countries.

Textbooks
Millen B. The Political Role of Labor in Developing Countries Brookings Institute
Sturmthal A. Comparative Labor Movements—Ideological Roots and Institutional Development Wadsworth
Sturmthal A. & Scoville J. eds The International Labor Movement in Transition Illinois UP

15.529
Industrial Relations IIB (Honours)

This course includes the content of 15.526, with an additional two hour seminar each week providing a more advanced treatment of the structure and policies of institutions important to the Australian industrial relations system.

* Paperback.
15.534 Industrial Relations IIIA

Methods and procedures in industrial relations conflict resolution. Techniques from Australian and overseas experience, including collective bargaining, productivity bargaining, conciliation, mediation, and compulsory, voluntary and final offer arbitration, each of which is examined with respect to their: form and character; acceptability to employers, unions, government policy and public interest; effectiveness in conflict resolution and attitude change; legal, cultural, economic, social and political implications; and relevance to grievance issues in contrast to the determination of work rules in an award/agreement context. Simulation exercise material, case studies from Australia and overseas, and films of conflict resolution procedures in operation.

Preliminary Reading

International Labour Office Conciliation in Industrial Disputes ILO*
International Labour Office Collective Bargaining ILO*
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books*

Textbooks

Flanders A. ed Collective Bargaining Penguin*
International Labour Office Collective Bargaining in Industrialized Market Economies ILO
Riach P. A. & Howard W. A. Productivity Agreements and Australian Wage Determination Wiley*

15.535 Industrial Relations IIIB

Contemporary issues in Industrial Relations. Integration of material covered in earlier courses with contemporary developments in Australian industrial relations. Course draws on material generated from recent industrial relations research to examine a limited number of topics in depth. Small seminar groups, each with a set list of topics, cover such areas as: union amalgamation, incomes policy, manpower policy; productivity bargaining, worker participation, flexi-time and the shorter hours movement; developments in industrial relations legislation, multinationals and industrial relations, penal sanctions, labour market discrimination, or trade union training and education.

Preliminary Reading

Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books*
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books*

Textbooks

No set texts. A reading list of journal articles, reference texts and other material is supplied.

15.538 Industrial Relations IIIA (Honours)

Covers the content of 15.534, with an additional two hour seminar each week providing a more advanced treatment of theory and procedures in arbitration, bargaining, conciliation and mediation.

Textbooks

Brown W. Piecework Bargaining Heinemann
Hyman R. Disputes Procedure in Action Heinemann

15.539 Industrial Relations IIIB (Honours)

Principles, procedures, techniques and data sources used for research in the field of industrial relations.

Preliminary Reading

Myrdal G. Objectivity in Social Research Duckworth*
Walker K. F. Research Needs in Industrial Relations Cheshire*

Textbooks

Derber M. Research in Labour Problems in the US Random House
Stacey M. Methods of Social Research Pergamon*
Moser C. A. & Kalton G. Survey Methods in Social Investigation 2nd ed Heinemann

15.541 Comparative Industrial Relations: Developed Countries

A comparative analysis of industrial relations issues in a number of overseas countries in advanced stages of industrialization. Origins, evolution, structure, operation, problems and philosophy of industrial relations in the United Kingdom, the Soviet Union, and countries in North America and Western Europe.

Preliminary Reading

Sturmthal A. Comparative Labor Movements—Ideological Roots and Institutional Development Wadsworth*
Sturmthal A. & Scoville J. eds The International Labor Movement in Transition Illinois UP

Textbooks

Kassalow E. Trade Unions and Industrial Relations—An International Comparison Random House
Windmuller J. P. Collective Bargaining in Industrialized Market Economies—A Comparative Study of Methods and Practices ILO Studies and Reports, New Series No 80

* Paperback.
15.545
Industrial Relations Case Studies A

A series of case studies highlighting a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

Preliminary Reading
Lane T. & Roberts K. Strike at Pitkingtons Fontana*
Riach P. A. & Howard W. A. Productivity Agreements and Australian Wage Determination Wiley*

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.546
Industrial Relations Project Seminar A

This course offers students an individual program of study for an in-depth examination of an established body of industrial relations literature. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.547
Comparative Industrial Relations: Less Developed Countries

A comparative analysis of industrial relations issues in a number of countries at early and intermediate stages of economic development, focusing on: the development of industrial labour forces, the evolution and functioning of institutions important to industrial relations, the role of government in labour markets, and the emergence of alternate patterns of labour-management relations.

Preliminary Reading
Millen B. The Political Role of Labor in Developing Countries Brookings Institute

Textbooks

15.548
Industrial Relations Case Studies B

A series of case studies highlighting a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation.

Preliminary Reading
Walker K. F. Australian Industrial Relations Systems 2nd ed Harvard UP

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.549
Industrial Relations Project Seminar B

Individual program of study for an in-depth examination of an established body of industrial relations literature. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.555
Labour Market Economics

Economics of the labour market. The theory of labour market operations and an evaluation of it in the light of a range of research evidence from Australia and overseas. The supply of labour, including work-leisure tradeoffs, hours of work, occupational choice and participation rates; demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and manpower policy issues; underemployment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history, and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift; wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation.

Preliminary Reading
Freeman R. B. Labour Economics Prentice-Hall UP
Phelps Brown E. N. The Economics of Labour Yale UP

Textbooks
McCormick B. J. & Smith E. O. eds The Labour Market Penguin*
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books*
Rees A. The Economics of Work and Pay Harper & Row

* Paperback.
15.556
Manpower Policy†

The origins, evolution and operation of Australian manpower policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographical and vocational labour mobility; occupational choice theory and practice; the nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; manpower projections and manpower planning, at the enterprise and national level; and labour market discrimination.

Preliminary Reading
Levitan S. & Taggart M. Reality and Rhetoric in Manpower Policy Johns Hopkins UP*
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books*
Perlm R. The Economics of Education McGraw-Hill*

Textbooks
Blaug M. An Introduction to the Economics of Education Penguin*
Somers G. ed Retraining the Unemployed Wisconsin UP
Thurrow L. Investment in Human Capital Wadsworth*

15.557
Wages and Incomes Policy†

The relationships between movements in wage and salary incomes to desired economic objectives. The formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience and its implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, "needs" elements, productivity gearing, minimum and social wage levels and manpower issues.

Preliminary Reading
Clegg H. How to Run an Incomes Policy Heinemann*
Fellner W. et al The Problem of Rising Prices OCED
Niland J. R. & Isaac J. E. eds Readings in Australian Labour Economics Sun Books*

Textbooks
Galenson W. ed Incomes Policy: What Can We Learn from Europe? School of Industrial and Labor Relations Cornell Univ
Isaac J. E. Wages and Productivity Cheshire
Ulman L. & Flanagan R. Wage Restraint—A Study of Incomes Policy in Western Europe Callt UP

15.565
Industrial Relations Sociology

Sociological aspects of employer-employee relations and industrial work, referring to major sociological views and theories to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation; the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement; work group identification and affiliation; social aspects of labour market operation, wages and unemployment; and attitudes to work.

Preliminary Reading
Allen V. L. The Sociology of Industrial Relations Longman*
Best F. ed The Future of Work Prentice-Hall
Faunce W. A. Problems of an Industrial Society Mcgraw-Hill

Textbooks
Eldridge J. E. T. Sociology and Industrial Life Nelson
Fox A. A Sociology of Work in Industry Macmillan
Faunce W. A. ed Readings in Industrial Sociology Meredith

15.566
Industrial Conflict†

The nature and significance of conflict in industrial relations situations. The theories of Marx, Dunlop, Parsons, Darendorf and others and their applicability to a range of industrial relations issues, including: the dimensions of conflict; the functional and dysfunctional nature of industrial conflict; the debate between the "order" and "conflict" views of society; the relationship between conflict and the formation of "classes" in society; the relationship between industrial and political conflict; the regulation of conflict and its institutionalisation; and the role of the State in conflict resolution and regulation.

Preliminary Reading
Brown W. The Earnings Conflict Penguin
Hawkins K. Conflict and Change: Aspects of Industrial Relations Holt, Rinehart & Winston*
Hyman R. Strikes Fontana*

Textbooks
Dahrendorf F. Class and Class Conflict in an Industrial Society Routledge

15.567
Social Aspects of Work and Unionism

The application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Authority structures in work situations; job re-design and enrichment; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism; the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context.

Preliminary Reading
Burns T. ed Industrial Man Penguin*
Howe I. ed The World of the Blue Collar Worker*
Martin R. M. Trade Unions in Australia Penguin*

Textbooks
Bain G. S. The Growth of White Collar Unionism Oxford Paperbacks*
Warner M. ed The Sociology of the Workplace: An Interdisciplinary Approach Allen & Unwin

* Paperback.
* This course may be offered in alternate years only.
15.571
Industrial Relations Theory†

The origins, evolution and operation of industrial relations systems. A range of explanations for labour movements, covering: the origin and development of trade unions; the goals and ideologies of labour institutions; the reasons for union participation; and the social and economic impact of trade unions. Bakunin’s ‘scientific’ anarchism; Brentano’s theory of Guilds and Unions; the ideas of Marx, Engels and Lenin; the Webb’s concepts of Industrial Democracy; Tannenbaum’s philosophy of labour; Commons’ ‘extension of the market’; Perlman and scarcity consciousness; Polyanyi’s ‘double movement’; and Kerr, Dunlop, Harbison and Myers, and the convergence theory. The Dunlop systems approach to industrial relations theory, and the contributions of Walker and others; the government ‘interventionist’ model, covering the ties between labour organizations and pro-labour political parties in less developed countries.

Preliminary Reading

Textbooks
Dunlop J. T. Industrial Relations Systems Holt
Kerr C. Dunlop J. T. Harbison F. & Myers C. Industrialism and Industrial Man OUP
Industrialism and Industrial Man Reconsidered, Final Report of the Inter-University Study of Labor Problems in Economic Development
Somers G. ed Essays in Industrial Relations Theory Iowa State UP

15.572
Industrial Democracy

Different forms of worker involvement in management decision-making in Australia, Western Europe, Yugoslavia and North America. Concepts of industrial democracy, such as joint consultation; worker participation in management; industrial co-determination and worker self-management; contemporary theories of industrial democracy; West Germany’s co-determination system; Sweden’s model of ‘disciplined’ democracy in industry; joint consultation in British industry; worker self-management in industrial enterprises in Yugoslavia; and Scanlon Plans and other forms of union-management cooperation in the United States and Canada; and collective bargaining as an exercise in industrial democracy in the United Kingdom and the United States.

Preliminary Reading
Jenkins D. Job Power Penguin
Pool M. Workers Participation in Management Routledge & Kegan Paul
The Committee on Worker Participation in Management (Private Sector) Worker Participation in Management South Aust Govt Printer

Textbooks
Clarke R. O. Fatchett D. J. & Roberts B. C. Worker Participation in Management in Great Britain Heinemann
Coates K. & Topham T. The New Unionism: The Case for Worker Control Penguin
Hunnis G. Garson D. & Case J. eds Workers’ Control: a Reader on Labor and Social Change Random House

15.574
Industrial Relations Methods

Methods and skills utilized in industrial relations practice. The content and character of industrial awards and agreements; the preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wage, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures.

Preliminary Reading
Fisher R. Basic Negotiating Strategy Penguin

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.575
Industrial Relations Research Methodology

A range of principles, procedures, techniques and data sources used for research in the field of industrial relations.

Preliminary Reading
Moser C. A. & Dalton G. Survey Methods in Social Investigation 2nd ed Heinemann
Myrdal G. Objectivity in Social Research Duckworth

Textbooks
Derber M. Research in Labor Problems in the U.S. Random House
Stacey M. Methods of Social Research Pergamon

15.576
Labour History†

A detailed analysis of the origins and evolution in Australia to 1940 of labour movements, trade unions, employer bodies, conciliation and arbitration tribunals and other institutions important to the industrial relations system. Comparative attention is given to appropriate movements overseas.

Preliminary Reading
Child J. Unionism and the Labor Movement Macmillan
Harris J. The Bitter Fight Qld UP
Sutcliffe J. T. A History of Trade Unionism in Australia Macmillan

Textbooks
Ebbels R. N. ed The Australian Labor Movement, 1850-1907 Rawson’s Bookshop
Fitzpatrick B. C. A Short History of the Australian Labor Movement Rawson’s Bookshop

* Paperback.
† This course may be offered in alternate years only.
Graduate Study

Department of Economic History

15.605G
Special Subject in Economic History I: the Economy of Britain from 1870 to 1940: External Transactions


Preliminary Reading
Ashworth W. An Economic History of England 1870-1939 Methuen*

Textbooks
No set texts. A reading list of primary and secondary sources is supplied.

15.615G
Special Subject in Economic History II: the Economy of Britain from 1870 to 1940: Internal Transactions


Preliminary Reading
Ashworth W. An Economic History of England 1870-1939 Methuen*

Textbooks
No set texts. A reading list of primary and secondary sources is supplied.

15.644G
Economic History A

The medieval agrarian economy and approaches to medieval development; manorialism and serfdom; population growth and economic change; technical determinism; the Black Death and the late medieval economy. The expansion of Europe 1500-1750; Spain and Portugal; the 'Price Revolution' of the 16th century; religion and capitalism; the rise of Holland; the 'Crisis' of the 17th century; England, from privateering to empire; merchants and mercantilism. Agrarian change and industrial growth; the breakdown of feudalism in the West and the "second feudalism" of the East; changes in agricultural techniques; the domestic system of industry.

Preliminary Reading
Hill C. Reformation to Industrial Revolution Penguin
Hohenberg P. A Primer of the Economic History of Europe Random House*

Textbooks
Cipolla C. ed The Fontana Economic History of Europe Vols. I and II Collins*
North D. & Thomas R. P. The Rise of the Western World C.U.P.

15.645G
Business History

A comparison of business history as a field study in the United States and Great Britain. Sources of information. Scope, concepts, and models in business history. Studies of particular firms, industries, and entrepreneurs. The role of government in business. A synthetic approach to business activity, the organization and operation of enterprises in the 18th, 19th and 20th centuries.

Preliminary Reading
Cochran T. C. The American Business System, Historical Perspective 1900-1957 Harvard UP*
Huges J. The Vital Few 2nd ed OUP*

Textbooks
No set texts. A reading list is supplied.

15.654G
Economic History B

The industrial revolution in Britain; population growth, agrarian change and industrialization, social change and social movements. The spread of industrialization to the Continent; case studies and comparisons of Belgium, France, Germany and Russia; the role of banking, the state, and the railway. Europe's less-developed economies and mass emigration. The growth of a world economy; the 'Great Depression' 1873-96, imperialism, and the origins of the First World War.

* Paperback.
Subject Descriptions and Textbooks

Textbooks
Cipolla C. ed The Fontana Economic History of Europe Vols. Ill and IV Collins*
Kemp T. Industrialization in Nineteenth Century Europe Longman*
Landes D. S. The Unbound Prometheus C.U.P.*

Preliminary Reading
Shanin T. Peasants and Peasant Societies Penguin

Textbooks
No set texts. A reading list is supplied.

Department of Economics

15.674G
Comparative Economic History
A comparative study of the economic history of India, China and Japan. The similarities and dissimilarities in their experience of economic change. Explanations are sought in terms of the different roles played by agriculture, industrialization, capital formation, government activity, ideology and external economic forces in the evolution of these economies.

Preliminary Reading
Allen G. C. A Short Economic History of Japan 3rd ed Allen & Unwin*
Elvin M. The Pattern of the Chinese Past Eyre Methuen
Spear T. G. P. A History of India Vol. II Pelican*

Textbooks
No set texts. A reading list is supplied.

15.684G
Aspects of Australian Economic History
The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. The economic collapse of the 1890s and readjustment. The changing structure of the Australian economy in the twentieth century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination, Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments.

Preliminary Reading
Boehm E. A. Twentieth Century Economic Development in Australia Longman*
Fitzpatrick B. The British Empire in Australia 1834-1939 Macmillan*

Textbook
No set text. A reading list of primary and secondary sources is supplied.

15.694G
Peasant Societies in Transition
European peasant societies from the 18th to the 20th century. The theory of peasant economy; land tenure systems; subsistence farms; craft industries; institutions of marriage, family and inheritance patterns; Malthusian crises and the break-up of predominantly subsistence-type societies, including migration, the problems of acculturation, and the adjustment of the peasant economy; agricultural cooperation and the agriculturalization of the countryside.
15.174G
Macroeconomic Analysis I

Short-term aggregative models of a closed economy including a detailed examination of consumption, investment and wage rate theories and some examination of the role of money and the rate of interest.

Textbooks
Evans M. K. Macroeconomic Activity: Theory, Forecasting and Control Harper & Row

15.184G
Macroeconomic Analysis II

Theories of inflation and of cyclical fluctuations and growth; introduction to macroeconomic policy.

Textbooks
No set texts.

15.199G
Report (Economics)

15.204G
International Economics

Basic theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, the balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

Textbooks
Cooper R. ed International Finance Penguin
McColl G. D. ed Overseas Trade and Investment Pelican

15.214G
International Trade

The pure theory of international trade, with emphasis on the development of techniques suitable for problem-solving in this field. Theoretical aspects of customs unions, the determination of exchange rates, effective versus nominal rates of protection, and criteria for rationalization of existing tariff structures.

Textbooks
Corden W. M. Trade Policy and Economic Welfare Oxford UP

15.215G
International Finance

The foreign exchange market and stability conditions; the classical and Keynesian theories of balance of payments adjustments; the analysis of exchange rate changes; flexible exchange rates and optimum currency areas; external and internal balance; the international monetary system.

Textbooks
Cooper R. ed International Finance Penguin
Scammell W. M. International Monetary Policy Macmillan

15.224G
Public Sector Economics

Public expenditure; resource allocation and pricing policies in the public sector; investment decisions and benefit-cost analysis; transport economics.

Textbooks
No set texts.

15.225G
Competition Policy

The concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; the implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents and trademarks, multi-nationals, international cartels.

Textbooks
No set texts. A reading list is supplied.

15.234G
Monetary Theory and Policy

Keynesian and pre-Keynesian monetary theory and the "neo-classical synthesis", the demand for money, the velocity of circulation and "monetarism"; the theory of portfolio behaviour, monetary policy with reference to the structure of the economy, lags and lags, and non-bank financial intermediaries; monetary policy in an open economy.

Textbooks
Burrows P. & Hitiris T. Macroeconomic Theory: a Mathematical Introduction Wiley
Smith W. & Teigen R. ed Readings in Money, National Income and Stabilization Policy 3rd ed Irwin
15.235G
Quantitative Economic Policy

The structure of quantitative economic models, estimation problems, forecasting characteristics; the control theory approach to economic policy and the derivation of decision rules, models of stabilization policy and long-run planning in various countries; applications of policy models in further fields, e.g. regional economics.

Textbooks
No set texts.

15.244G
Natural Resource Economics

An examination of why planning and evaluation of development and use of complex natural resource systems are necessarily preceded by derivation of decision rules for system management. Systems simulation and dynamic programming. Use of these techniques individually and in combination with each other, as management and planning tools in dynamic, stochastic natural resource systems; and demonstration of the tradeoffs between various economic criteria applied to these systems. Case studies of such application to water systems, biological systems, and storage of unconventional (e.g. solar-based) power generation.

Textbook
Wagner H. W. Principles of Operations Research with Applications to Managerial Decisions Prentice-Hall

15.245G
Contemporary Economic Issues

Seminars on contemporary economic issues.

Textbooks
No set texts.

15.254G
Urban and Regional Economics

The application of economic theory to the analysis of urban and regional development and growth. Topics include (in regional economics) location theory, regional income theory, determinants of labor and capital migration, and regional growth; and (in urban economics) intra-urban location theory, urban structure and growth, and urban policies.

Textbooks
Richardson H. W. Regional Growth Theory Macmillan

15.404G
Research Methods

Scope, definition and logical analysis of the method of economics, ethics, economics and the place of value judgments; research methods including bibliographical techniques, econometric techniques especially multiple regression and introduction to computing methods.

Textbooks
No set texts. A reading list is provided.

15.405G
Operations Research in Industrial Economics

Advanced optimization theory including stochastic programming and control theory with applications in production, marketing and finance. Markov processes and their applications for the firm in sequential decision making.

Textbook

15.415G
Advanced Econometrics A

Recent theoretical developments in estimation techniques in simultaneous stochastic equation models.

15.417G
Quantitative Analysis A

Logical foundations for quantitative analysis, inductive and deductive reasoning, mathematical concepts, such as functions, derivatives and elasticity, maxima and minima with applications in economics, ordinary difference and differential equations. Introduction to matrix algebra.

Textbook
Chiang A. C. Fundamental Methods of Mathematical Economics 2nd ed McGraw-Hill

15.425G
Advanced Econometrics B

Seminars on advanced topics.

4 Paperback.
15.427G
Quantitative Analysis B

Probability theory and sampling distributions, including normal, student t, chi-square and F distribution. Hypothesis testing, point and interval estimation. Correlation and regression analysis. Methods of constructing and estimating economic models.

Textbook

15.435G
Advanced Mathematical Economics A

As for 15.438.

15.437G
Econometric Methods A

The statistical specification of economic relationships, sources of information—time series and cross-section data, the general linear model and its applications in economics, standard errors of regression coefficients and tests of hypothesis, specification errors, estimation with the restricted coefficients and generalized least-squares. Zellner’s seemingly unrelated regression equations estimator and its applications in the estimation of demand relations. Forecasting with general linear models.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill
Kmenta J. Elements of Econometrics Collier-Macmillan

15.445G
Advanced Mathematical Economics B

As for 15.439.

15.447G
Econometric Methods B

The concept of probability limit, convergence in probability and in distribution, estimation of regression models when classical assumptions are invalid, multicollinearity, serial correlation, heteroscedasticity, stochastic regressors, instrumental variables and errors in variables. Introduction to interdependent models with special reference to Australian data.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill
Kmenta J. Elements of Econometrics Collier-Macmillan

15.454G
Simultaneous Equation Techniques

As for 15.414 with additional work.

15.455G
Applied Multivariate Analysis

As for 15.457 with additional work.

15.464G
Applied Econometrics

As for 15.424 with additional work.

15.465G
Measurement of Income Inequality

As for 15.467 with additional work.

15.474G
Mathematical Economics A

As for 15.434 with additional work.

15.475G
Monte Carlo Methods and Simulation Techniques

As for 15.477 with additional work.

15.484G
Mathematical Economics B

As for 15.444 with additional work.

15.499G
Report (Econometrics)

Department of Industrial Relations

15.505G
Comparative Industrial Relations—Developed Countries

A detailed comparative analysis of industrial relations issues in a number of overseas countries in advanced stages of industrialization. Extension of material in 15.541, with emphasis on the origins, evolution, structure, operation, problems and philosophy of industrial relations in the United Kingdom, Japan, the Soviet Union and countries in North America and Western Europe.

Preliminary Reading
Sturmthal A. Comparative Labour Movements—Ideological Roots and Institutional Development Wadsworth
Sturmthal A. & Scoville J. eds The International Labor Movement in Transition Illinois UP

* Paperback.
Textbooks
Dore R. British Factory—Japanese Factory Allen & Unwin*
Kassalow E. Trade Unions and Industrial Relations—an International Comparison Random House
Windmuller J. P. Collective Bargaining in Industrialized Market Economies—a Comparative Study of Methods and Practices ILO Studies and Reports, New Series No 80

15.525G Industrial Relations Case Studies A

Case studies highlighting industrial relations issues at the plant or local level.

Preliminary Reading
Lane T. & Roberts K. Strike at Pilkingtons Fontana*
Riach P. A. & Howard W. A. Productivity Agreements and Australian Wage Determination Wiley*

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.535G Comparative Industrial Relations—Less Developed Countries

A detailed comparative analysis of industrial relations issues in a number of countries at early and intermediate stages of economic development. Extension of material covered in 15.547, focusing on: the development of industrial labour forces; the evolution and functioning of institutions important to industrial relations; the role of governments in labour markets; and the emergence of alternate patterns of labour-management relations.

Preliminary Reading
Millen B. The Political Role of Labor in Developing Countries Brookings Institute

Textbooks
Smith A. ed Wage Policy Issues in Economic Development St Martin’s Press

15.545G Industrial Relations Case Studies B

A series of case studies highlighting industrial relations issues at the industry and national level. Extension of material covered in 15.548.

Preliminary Reading
Walker K. F. Australian Industrial Relations Systems 2nd ed Harvard UP
Yerbury D. Collective Negotiations in Australia: a System in Transition

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.555G Industrial Relations Project Seminar A

Individual programs for in-depth examination of an established body of industrial relations literature. Extension of material in 15.546. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.565G Industrial Relations A

Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialization and change; the origins and operation of industrial tribunals at the national and state levels; structure, operation and objectives of Australian trade unions and employer bodies; the role of governments and their instrumentalities; the nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; and national wage policy.

Preliminary Reading
Hyman R. Strikes Fontana*
Martin R. Trade Unions in Australia Penguin*
Portus J. H. Australian Compulsory Arbitration 1900-1970 Hicks, Smith

Textbooks
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books*
International Labour Office Collective Bargaining in Industrialized Market Economies ILO
Mathews P. W. D. & Ford G. W. eds Australian Labour Economics Readings Sun Books*
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books*

15.575G Industrial Relations B

Concepts and issues in Australian industrial relations at the plant or work place level, with overseas comparisons where appropriate. The meaning of work; alienation in the work place; technological determinism; retraining; job restructuring and job enrichment schemes; worker participation and control; productivity bargaining; and union and employer body operation at the plant level.

Preliminary Reading
Burns T. ed Industrial Man Penguin*
Faunce W. A. Problems of an Industrial Society McGraw-Hill
Flanders A. ed Collective Bargaining Penguin*

* Paperback.
15.576G
Industrial Relations Project Seminar B

Individual programs for in-depth examination of an established body of industrial relations literature. Extension of material in 15.549. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology, and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.577G
Manpower Policy

The origins, evolution and operation of Australian manpower policy, compared and contrasted with policies overseas. Extension of material in 15.556 to examine issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs; covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; the nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning, at the enterprise and national level; and labour market discrimination.

Preliminary Reading
Levitan S. & Taggart M. Reality and Rhetoric in Manpower Policy Johns Hopkins Press
Niland J. R. & Isaacs, J. E. eds Australian Labour Economics Readings Sun Books
Perlman R. The Economics of Education McGraw-Hill

Textbooks
Blaug M. An Introduction to the Economics of Education Penguin
Somers G. ed Retraining the Unemployed Wisconsin UP
Thurow L. Investment in Human Capital Wadsworth

15.578G
Wages and Incomes Policy

The relationships between movements in wage and salary incomes to desired economic objectives. Extension of the material in 15.557. The formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, “needs” elements, productivity gearing, minimum and social wage levels and manpower issues.

Preliminary Reading
Clegg H. How to Run an Income Policy Heinemann
Fellner W. et al The Problem of Rising Prices OECD
Niland J. R. & Isaac J. E. eds Readings in Australian Labour Economics Sun Books

Textbooks
Blackaby F. An Incomes Policy for Britain Heinemann
Galenson W. ed Income Policy: What Can We Learn From Europe? School of Industrial and Labor Relations, Cornell Univ
Isaac J. E. Wages and Productivity Cheshire
Ulman L. & Flanagan R. Wage Restraint—A Study of Incomes Policy in Western Europe Calil UP

15.579G
Industrial Conflict

The nature and significance of conflict in industrial relations situations. Extension of material in 15.566. The theories of Marx, Dunlop, Parsons, Weber, Darendorf and others, and their applicability to industrial relations issues, including: the dimensions of conflict; the functional and dysfunctional nature of industrial conflict; the debate between the ‘order’ and ‘conflict’ views of society, the relationship between conflict and formation of ‘classes’ in society; the relationship between industrial and political conflict, the regulation of conflict and its institutionalization; and the role of the State in conflict resolution and regulation.

Preliminary Reading
Brown W. The Earnings Conflict Penguin
Hawkins K. Conflict and Change: Aspects of Industrial Relations Holt, Rinehart & Winston
Hyman R. Strikes Fontana

Textbooks
Dahrendorf F. Class and Class Conflict in an Industrial Society Routledge

15.580G
Social Aspects of Work and Unionism

The application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Extension of material in 15.567. Authority structures in work situations; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism; the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context.

Preliminary Reading
Burns T. ed Industrial Man Penguin
Howe I. ed The World of the Blue Collar Worker
Martin R. M. Trade Unions in Australia Penguin

Textbooks
Bain G. S. The Growth of White Collar Unionism Oxford Paperbacks
Hyman R. Marxism and the Sociology of Trade Unionism Pluto Press
Warner M. ed The Sociology of the Workplace: An Interdisciplinary Approach Allen & Unwin

94
Industrial Relations Theory

Origins, evolution and operation of industrial relations systems. Extension of the material in 15.571: explanations for labour movements, covering the origin and development of trade unions; the goals and ideologies of labour institutions; the reasons for union participation; the social and economic impact of trade unions.

Bakunin's "scientific" anarchism; Brentano's theory of Guilds and Unions; the ideas of Marx, Engels and Lenin; the Webs' concepts of Industrial Democracy; Tannenbaum's philosophy of Labour; Comman's "extension of the market"; Perlman and scarcity consciousness; Polanyi's "double movement"; and Kerr, Dunlop, Harbison and Myres, and the convergence theory.

The Dunlop systems approach to industrial relations theory, and the contributions of Walker and others. The government 'interventionist' model, covering the ties between labour organisations and pro-labour political parties in less developed countries.

Preliminary Reading

Textbooks

Industrial Relations Methods

Evaluation and acquisition of skills utilized by industrial relations practitioners. Extension of the material in 15.574: the content and character of industrial awards and agreements; the preparation of logs of claim; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources of wage, employment, productivity and other material important in industrial relations practice; conciliation and arbitration procedures.

Preliminary Reading
Fisher R. Basic Negotiating Strategy Penguin

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

Industrial Relations Research Methodology

Principles, procedures, techniques and data sources used for research in industrial relations. Extension of the material in 15.575.

Preliminary Reading
Hindess B. The Use of Official Statistics: a Critique of Positivism and Ethnomethodology Macmillan*
Notes

1. For every two Upper Level or Advanced Units taken (with the exception of Group A units) students must attend a field excursion equivalent to 24 or 32 tutorial hours, that is, 3 or 4 days.

2. Normally an Advanced Level Unit consists of the Upper Level Unit of the same name with additional work.

3. A student achieving graded passes in Upper Level Units may elect to study Combined Special Honours after completion of two Upper Level Units.

4. A student not taking Honours but with a Graded Level Pass in 27.811 or 27.812 may be admitted to Advanced Level Units with the approval of the Head of School.

5. The prerequisites for 27.880 may be varied with the approval of the Head of School.

Sequences

Pass Major: Two Level I Units plus at least four Upper Level Units.

Combined Special Honours: Two Level I Units plus two Upper Level Units plus at least one Advanced Level Unit plus two Honours Level Units including 27.890. The second Honours Level Unit shall be selected from 27.891 or 27.892 or from the other School after consultation with the Heads of Schools concerned.

Undergraduate Study

Level I Units

27.801

Introduction to Physical Geography L2T2½

No prerequisite.

Session 1: Mechanism of the physical environment, with particular exemplification within the Sydney region. Geologic controls of landform development; fluvial, slope and coastal processes and landforms; cyclic and equilibrium approaches to landform studies. The global radiation budget and atmospheric circulation; weather and climatic controls in the Sydney region. The hydrologic cycle. Processes and factors of soil formation and the mature soil profile. Controls of vegetation in the Sydney region. The ecosystem.

Laboratory classes include: study and use of geologic and topographic maps and air photographs; use of climatic data and the weather map; soil profile description. Two field tutorials, equivalent to 16 tutorial hours, are a compulsory part of the course.

Textbook

Van Riper J. B. Man's Physical World McGraw-Hill

27.802

Introduction to Human Geography L2T2½

No prerequisite.

Session 2: Problems of data, scale, distance, and economic development. Development of human geography: traditions, approaches and basic problems, the human and natural environment. Spatial interaction including patterns of movement, gravity concept and diffusion. Pattern and structure of human activity: effect of level of economic development, man/land relationships and social and cultural factors on agriculture, manufacturing and tertiary services. Population: resources problem in context of economic development. Australian and South-East Asian examples are used where relevant.

Laboratory classes in data presentation and description. This course involves a compulsory field excursion equivalent to eight hours tutorials.

Textbooks

Hurst M. E. A Geography of Economic Behaviour Duxbury Press* Hammond R. & McCullagh P. S. Quantitative Techniques in Geography OUP

For details of the following subjects consult the School of Geography.

Upper Level Units (See Notes 1 and 4)

Group A

27.811 Physical Geography (Prerequisite: 27.801, Co-requisite: 27.813)
27.812 Human Geography (Prerequisite: 27.802, Co-requisite: 27.813)
27.813 Geographic Methods+ (Prerequisite: 27.801 or 27.802. Co-requisite: 27.811 or 27.812)

Group B (See Note 2)

27.820 Location Studies (Prerequisite: 27.812 or 15.072)
27.821 Marketing Geography (Prerequisite: 27.812 or 15.072)
27.822 Transportation Geography (Prerequisite: 27.812 or 15.072)
27.823 Urban Geography (Prerequisite: 27.812)
27.840 Agricultural Geography (Prerequisite: 27.812 or 15.072 or 53.204 or 51.542)
27.841 Population Geography (Prerequisite: 27.812 or 53.204 or 15.763)
27.842 Social Geography (Prerequisite: 27.812 or 53.204)

Group C (See Note 2)

27.860 Landform Studies (Prerequisite: 27.811)
27.862 Australian Environment and Land Resources (Prerequisite: 27.811)
27.863 Soils, the Ecosystem and Man (Prerequisite: 27.811)

Advanced Level Units (See Notes 1, 3, 4 and 5)
Consult School of Geography.

Honours Level Units
Consult School of Geography.

* Paperback
+ Prerequisite or co-requisite for all Upper and Advanced Level Units in Geography from 1977.
Subject to availability of staff in 1976.
School of Marketing

Undergraduate Study

28.012 Marketing Systems
Marketing from various perspectives as an economic and social phenomenon, a management discipline and a "science". The respective roles of products, prices, promotion and distribution in effecting economic exchange.

Textbook
Gist R. G. Marketing and Society 2nd ed Holt, Rinehart & Winston

28.022 Marketing Models
The use of quantitative analysis in marketing decision-making in business situations. The derivative (pricing for profit maximization, inventory policy for cost minimization); linear programming (designing programs to maximize profits); techniques of planning (product launch using PERT); probability (competitive bidding theory); market decision-making under conditions of uncertainty; assignment algorithm (allocation of salesmen to territories); physical distribution (total system costing, etc.). The program is designed to provide students with the opportunity to develop their ability to apply quantitative methods to practical marketing problems.

Textbook

28.032 Behavioural Science
Major concepts and research in the behavioural sciences which reveal the dynamics of human behaviour and the variety of viewpoints that can be adopted in explaining behaviour. The nature and scope of behavioural science; concepts of man in psychology and sociology; culture, social institutions; groups; social class; interpersonal and mass media communication; learning; perception; personality.

Textbooks
Kassarjian H. H. & Robertson T. S. eds Perspectives in Consumer Behaviour Rev ed Scott Foresman
Broom L. & Selznick P. Sociology: A Text with Adapted Readings 5th ed Harper & Row
Fabun D. Communications: The Transfer of Meaning, Glencoe Press

28.042 Consumer Behaviour
The specific sociological and psychological topics in Behavioural Science applied to the problem of understanding the consumer in the marketing context. Proximal and distal environmental inputs; motivation and arousal; consumer behaviour as a decision process; problem recognition; search behaviour; choice behaviour; purchasing processes; post-purchase behaviour.

Textbooks
Kassarjian H. H. & Robertson T. S. eds Perspectives in Consumer Behaviour Rev. ed Scott Foresman

28.053 Information Management
Sources and types of marketing information. The role of Marketing Research. Designing, conducting analysing and reporting of a marketing research project. Techniques of statistical analysis.

Textbook
Elliot K. & Christopher M. Research Methods in Marketing, Holt, Rinehart & Winston

28.063 Promotional Management
Behavioural and communication factors influencing the effectiveness of promotion. The design of promotion, especially advertising research into media and messages. The management of promotion.

Textbook
Engel J. F. Wales H. G. & Warshaw M. R. Promotional Strategy Rev. ed Irwin

28.073 Strategic Marketing
A conceptual framework relevant to the practice of marketing management for the further development of an integrative understanding of the market function. Important extensions and limitations of customer orientation and the emergence of a broader concept of marketing; the stages of development of a marketing operation, the central role of innovation in opportunity management and the concept of control; the importance of product life cycle concept to the formulation of marketing strategy; relationships between corporate and marketing strategy; marketing strategy, future analysis and scenario construction.

Textbooks
Kotler P. Marketing Management: Analysis Planning & Control 2nd ed Prentice-Hall

28.083 Managerial Marketing
Application of theoretical marketing concepts developed in "Strategic Marketing" and quantitative techniques developed in "Marketing Models". The unit is based on the planning, implementation and appraisal of a major field study.

Textbooks
Kotler P. Marketing Management, Analysis, Planning & Control 2nd ed Prentice-Hall

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28.143
Marketing Research (Honours)

The relationship between theory and research. Treatment in depth of research formulation and the use of survey data. Introduction to experimentation.

Textbooks
No set texts.

28.207
Seminar in Marketing B

Advanced aspects of decision theory in marketing. Mathematical model building, application to marketing decisions.

Graduate Study

28.901G
Buyer Behaviour

Family influences on purchasing behaviour. Interpersonal influences, especially word of mouth. Consumer decision processes.

Textbooks
No set texts.

28.902G
Mass Communication in Marketing

The effects of mass and interpersonal communications upon human behaviour. In two parts: (I) The Sociology of Mass Communications: theoretical issues examined historically and logically, and empirical researches reviewed; (II) Mass Communications in Marketing: contemporary theory and research, with the main emphasis on the effects of advertising (especially television) upon buyer attitudes and behaviour.

Textbooks
No set texts.

28.903G
International Marketing

Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international/domestic marketing. Operational aspects of international marketing: nature of competition marketing structure and channels, trade barriers, etc. as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan.

Textbooks

Fayerweather J. International Marketing 2nd ed Prentice-Hall
Keegan W. J. Multinational Marketing Management Prentice-Hall
Terpstra V. International Marketing Holt, Rinehart & Winston

28.202
Comparative Marketing Systems

A comparative study of the marketing systems of countries at various levels of economic development, involving a consideration of the relation between social conditions and the manner in which marketing takes place; the nature and operation of the marketing system itself, and the patterns of personal behaviour and interaction in the socio-marketing activity. The problems and possibilities of International Marketing.

Textbooks

Boddewyn J. Comparative Marketing and Management: Text and Readings Scott Foresman
Carson D. International Marketing: A Comparative Systems Approach Wiley

28.203
Seminar in Marketing Theory I

The nature and development of scientific theories. Formal requirements. The concepts of power and range. Critical analysis of theories dealing with: product decision-making, distribution, advertising, buyer behaviour.

Textbook

28.205
Methods of Marketing Research

Treatment in depth of topics briefly covered in 28.053 Information Management: research design, psychometric attributes of measuring instruments, univariate and multivariate analysis. An investigation in the form of a project as an exercise in the application of methods studied in the seminar.

Textbooks
No set texts.

28.206
Seminar in Marketing A

Textbooks
Kotler P. Marketing Decision-making: A Model Building Approach Holt, Rinehart & Winston

28.905G Marketing Strategy
This course plays an integrating role, enabling the student to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method will centre on the use of Australian cases, students will be expected to read widely in the relevant journals and to contribute insights from this reading to the discussions.

Textbooks

28.907G Seminar in Contemporary Marketing Issues
The subject matter of this Seminar varies from year to year, but is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance.

Textbook
No set text.

28.911G Marketing A
Social psychology, psychological sociology and cultural anthropology within the context of consumer behaviour in particular. Concepts of man, perception, learning, attitudes, communication, groups, social institutions and culture. The dynamics of social interaction, social change and cultural trends.

Textbooks

28.912G Marketing B
Marketing structure, organization and behaviour. The development of the distributive system, marketing institutions and channels. Policies and methods in the distribution of consumer and industrial goods and services. Costs and efficiency in the distribution of goods and services. Quantitative analysis for marketing decisions, comprising the theory and application of some mathematical concepts to business situations. The following techniques are examined: the use of the derivative (pricing for profit maximization, inventory policy for cost minimization); techniques of planning (product launch using PERT); probability (competitive bidding theory); market decision-making under conditions of uncertainty; assignment algorithm (allocation of salesmen to territories) physical distribution (total system costing).

Textbooks

28.913G Marketing Management
A conceptual framework relevant to the practice of marketing management developing an understanding of the market function. The emergence of a broader concept of marketing; relationship between corporate and marketing strategy; the marketing environment; market segmentation; marketing planning; the determination of product, price channel, advertising and salesforce policies; marketing control.

Textbook
Kotler P. Marketing Management: Analysis, Planning and Control 2nd ed Prentice-Hall

28.914G Marketing Research
A practical introduction to marketing research. The tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing.

Textbooks
Textbooks to be determined.

28.921G Sales Management
Methods of determining the size and disposition of the sales force; the organization of territory call cycles and management; the development of selling strategies and the formulation of tactical plans. Identifying and arranging initial and continuous sales and product training. Techniques of analysing transactions and options at any stage of the transaction; stimulating creativity in selling; understanding the concepts of field sales force control, standard setting, assessment and counselling and man management.

28.922G Industrial Marketing
Special features of the industrial market; the demand for industrial goods; the industrial buying decision; industrial market segmentation; industrial marketing research; product planning and development; marketing channels and physical distribution; pricing industrial goods; promoting industrial goods; personal selling and sales organization, industrial advertising, industrial shows and exhibits, publicity, public relations; customer service and relations; industrial marketing management and control.

Textbooks
The diffusion process is the process by which innovations (new ideas, practices or products) are communicated and spread to the members of a social system. This process is studied primarily from a social relations viewpoint and within a marketing research context.

### Textbook

Robertson T. S. *Innovative Behaviour and Communication* Holt, Rinehart and Winston

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**Department of Behavioural Science**

**28.935G**

**Behavioural Science I**

The broad, interdependent social forces shaping contemporary Australian society, and, after society the individual. The nature of human potential, personality dynamics and motivation. Social trends and discontinuities; changing values and ideologies; theories of personality and socialization; identity, self-esteem and the formation of personality; processes of learning and unlearning; perception and emotion; motivation; personality assessment; aptitude, creativity, job satisfaction and job effectiveness.

### Textbook

Krause E. A. *The Sociology of Occupations* Little, Brown

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**28.951G**

**Experiential Learning Groups**

Prerequisite: either *Behavioural Science I* or *Sociology of Industry*.

Methods of improving interpersonal competence, including the skills of self-understanding and the observation and analysis of interpersonal behaviour; development of skills in listening, communicating, leading, counselling and consulting; class sessions emphasizing experiential learning through feedback, role play, simulation and sensitivity training.

### Textbook


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**28.955G**

**Development and Management of Human Resources**

The skills of appraisal and counselling; the leadership function in group problem solving; the new role of the supervisor and the implications for organization structure, selection procedures and development programs; training programs at operator, clerical, supervisor and manager levels; job evaluation and financial incentive schemes.

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**28.958G**

**Organizational Communications**

The flow of information within the formal organization; systems theory; communication networks within organizations; methodology for studying communication patterns; the communication process and social roles; message exchange between individuals and between organizations. In addition to classwork, students will participate in a communication analysis project within an organization.
33.304G
Micro-economics and Business Decisions

Basic economic analysis, including marginal analysis; the theory and measurement of demand; production theory, cost analysis and measurement; the firm and its objectives; market structures; price and output analysis and strategies; the nature and impact of technological change; capital budgeting and investment decisions; government economic policy, including tariff policy and restrictive trade practices policy in Australia.

Textbooks
Haynes W. W. Managerial Economics Rev. ed Dorsey
Thompson A. A. Economics of the Firm: Theory and Practice Prentice-Hall

33.305G
Organization Theory

Organization theory covering the classical, human relations, socio-technical and decision theory approaches. Identification of the following: organizational variables; formal structure, analysing hierarchy, authority relationships, control systems and status; informal structure, analysing interest, friendship and work groups, behaviour controls and informal leaders; the individual; the technology and physical environment; role performance, including discussion of role theory, the interdependencies of roles, member action, communication, decision-making and tension in role performance. The relationship between an organization and the rest of society.

Textbooks
Barnard C. I. The Functions of the Executive Harvard UP
Hunt J. The Restless Organisation Wiley
Levinson H. The Great Jackass Fallacy Harvard UP
March J. G. & Simon H. A. Organizations Wiley
Pugh D. S. Hickson D. J. & Hinings C. R. Writers on Organizations 2nd ed Penguin
Richardson E. Work in America Dept. of Health, Education & Welfare, Wash D.C.
Wills N. R. & Hunt J. Case Studies in Organisational Behaviour Wiley

33.306G
Quantitative Analysis in Business I

The model-building process and the mathematical tools used in modelling business problems. The use of mathematical functions, such as linear, quadratic, cubic and the family of growth functions, for describing business situations. The development of calculus up to partial derivatives and as an aid to finding optimal solutions; simple constrained optimization using Lagrangian multipliers. Matrix algebra, including the determination of inverses. Input-output models of the firm. Solution of simultaneous equations with more or less unknowns than equations.

Detailed study of linear programming models in business. Simplex method and sensitivity analysis. Economic interpretation of dual solutions and its use in decision-making. In addition to understanding the mathematical structure of linear programming, students are expected to formulate complex practical problems into linear programming models.
33.308G
Behavioral Science II

Perceptual processes; techniques for appraising personality characteristics; psychological processes in communication; reactions to conflict and frustration in individuals and groups; behaviour disorders; the origin, maintenance and modifications of attitudes; group dynamics; human behaviour in organizations; leadership; selection and training procedures; industrial relations; industrial conflict; role behaviour resistance to change.

Textbooks
Berger P. L. Invitation to Sociology Pelican
C.R.M. Editorial Staff Psychology Today: An Introduction C.R.M. Books
Vroom V. H. & Deci E. L. Management and Motivation Penguin

33.309G
Macro-economics and Policy

The total economic environment of the Australian firm, national income accounting; determination of aggregate output and employment; wage determination; the nature and causes of cyclical fluctuations and inflation; the characteristics and analysis of the financial system with special reference to the banking system and capital markets; international trade, exchange rates and balance of payments adjustments; government economic policy for short- and long-run stabilization of the economy; economic growth.

Textbooks
McKenna J. P. Aggregate Economic Analysis 3rd ed Holt, Rinehart & Winston
Neville J. W. Fiscal Policy in Australia: Theory and Practice 2nd ed Cheshire
Pen J. Modern Economics Penguin

33.310G
Management Accounting and Information Systems II

Management information systems including internal reporting and control, cost concepts and decision analysis, budgetary control and profit planning, standard costs, responsibility accounting and performance measurement. Accounting and operations research including budget simulation and decision models. Integrated information systems. Financial reporting and forms of business organization and financial management. Management and the computer; systems appraisal and design; detailed systems design, implementation and evaluation.

Textbook

33.311G
Organization Theory II

Aspects of organizations: intervariable relationships between the formal structure, the informal structure, the individual, the external environment, organization size and technology, internal and external organizational equilibrium and indicators for change in intervariable relationships. Analysis of research into organization change, and of techniques for producing change. The theories and practices of such writers as Jacques, Rice, Sofer, Blake, Mouton, Reddin, Likert, Guest.

Textbooks
Barnard C. I. The Functions of the Executive Harvard UP
Hunt J. W. The Restless Organization Wiley
March J. G. & Simon H. A. Organizations Wiley
Pugh D. S. Hickson D. J. & Hinings C. R. Writers on Organizations 2nd ed Penguin
Wills N. R. & Hunt J. W. Case Studies in Organizational Behaviour Wiley

33.313G
Quantitative Analysis in Business II

The role of statistical methods and their application to problems encountered in the business world. The following statistical techniques: probability theory; frequency distributions (normal, binomial and Poisson distributions); principles of sampling, estimation and hypothesis testing. The managerial applications of Bayesian decision theory; and the theory and application of simple and multiple linear regression, as well as time series analysis.

Textbook
Summers G. W. & Peterson N. S. Basic Statistics in Business and Economics Wadsworth

33.314G
Finance I

Decision making in respect to the acquisition and utilization of funds as part of the general management of the firm. The theory and analysis underlying questions of size and rate of growth of asset structure, control of asset structure, composition of financial structure and problems of sequential financing.

Textbooks

33.315G
Marketing I

The concept of a marketing system. The relationship between a marketing system and its environment—development of the marketing concept—the marketing mix concept—variation of marketing mix over product life cycle. Development of marketing strategy—market segmentation and the buyer decision process. Strategic marketing decision-making within the Australian environment.

Textbooks
Kotler P. Marketing Management: Analysis, Planning and Control 2nd ed Prentice-Hall
33.316G
Strategic Planning and Problem Solving I

Corporate planning and strategy formulation, and the overall general management of business enterprises. Identification and analysis of problems in corporate strategy and enterprise management with emphasis on development and implementation of solutions. Application and integration of knowledge and skills gained in previous and concurrent courses.

Textbooks
Ansoff H. I. Corporate Strategy Penguin

33.317G
Finance II

Maximizing the equity investment of the firm and the critical and more complex decisions faced by management in achieving the financial objective, including optimum capital structure and dividend policy; long-term capital structure and cost of capital; financial development and mergers; long-term financial strategy.

Textbooks

33.318G
Marketing II

The marketing mix concept. Product distribution, promotion and pricing decisions. Tactical marketing decision-making within the Australian environment.

Textbooks
Kotler P. Marketing Management: Analysis, Planning and Control 2nd ed Prentice-Hall

33.319G
Strategic Planning and Problem Solving II

Corporate strategy. The development of comprehensive corporate strategies, the implications and implementation of such strategies.

Textbooks
Ansoff H. I. Corporate Strategy Penguin

33.322G
Industrial Relations I

The nature and impact of technical, industrial, organizational, social, political, economic and educational changes on work, employment, industrial conflict, employees, unions, management, employers' associations, industrial regulation, collective bargaining, productivity bargaining.

Textbooks
Ford G. W. ed. Redundancy: The Post Industrial Challenge Wiley
Isaac J. E. & Ford G. W. eds Australian Labour Relations: Readings 2nd ed Sun Books
Lane T. & Roberts K. Strike at Pilkingtons Fontana

33.323G
Production Systems

The use of mathematical models in production management. Aggregate decision processes for balancing production and inventory scheduling against market demands. Forecasting, forecasting aids, inventory control, materials flow in process, plant layouts and job design. The use of group technology and optimal balancing of production for greater efficiency and profitability. The importance of the human factor in job design within the context of effect on mathematical modelling for management decisions.

Textbook
Wild R. The Techniques of Production Management Holt, Rinehart & Winston

33.324G
Experiential Learning Groups

Methods of improving interpersonal competence, including the skills of self-understanding and the observation and analysis of interpersonal behaviour; analysis of effects of change, modes of behaviour, development of skills in listening, communicating, leading, counselling and consulting; class sessions emphasizing experiential learning through feedback, role play simulation and sensitivity training.

Textbook
Schein E. Process Consultation: Its Role in Organisation Development Addison-Wesley

33.325G
The Individual and the Organization

Interactions between individuals and groups in organizations. Results of research in various behavioural sciences, with particular emphasis on some significant theories which have been investigated by social psychologists. The application of this data to the practical processes and problems which confront managers in the business environment.

33.326G
Business Law and Taxation

The legal system, including the respective roles of parliaments and the courts, with particular reference to the High Court of Australia. The nature of torts, contracts and crimes. Basic concepts of tax law. Trusts in modern uses, including tax planning. The law relating to forms of business organization, including partnerships, joint ventures and corporations, and associated taxation aspects. The management of corporate organizations, with special reference to the rights and obligations of members, officers and directors. Some legal problems associated with multi-national organizations. Aspects of contract and tort having particular relevance to commercial activity. The legal control of restrictive trade and monopoly practices.


33.327G
Financial Planning and Control


Textbooks
Anthony R. N. Dearden J. & Vancil R. F. Management Control Systems Irwin
Benston G. J. Contemporary Cost Accounting and Control Dickenson
Rosen L. S. Topics in Managerial Accounting McGraw-Hill

33.328G
Seminar in Accounting and Law

Advanced aspects of accounting and law as a preparation for research or professional specialization.

33.329G
Development and Management of Human Resources

The development and effective employment of human resources in the organization; nature of the personnel function; manpower planning, recruitment, selection, training and management development; appraisal and assessment techniques; socio-technical analysis and job re-design; investigation and analysis of management-staff relations and problem identification; human aspects of planning and implementing change programs.

Textbook

33.330G
Seminar in Economics*

33.332G
International Economics

Basic theory and empirical evidence relating to international trade and investment, tariffs and other impediments to trade, the balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade of the developed and less developed countries, and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

Textbooks
Dalton G. Lawrence P. R. & Greiner L. E. Organizational Change and Development Dorsey
Hunt J. W. The Restless Organization Wiley
Katz D. & Kahn R. L. The Social Psychology of Organizations Wiley
March J. G. ed Handbook of Organizations Rand-McNally
March J. G. & Simon H. A. Organizations Wiley

33.334G
Seminar in Organizational Behaviour

A special seminar is offered from time to time dealing with a central issue in organizational behaviour, such as bureaucracy, the executive role, organization planning, change programs, environmental variables and structure.

33.335G
Organizational Analysis

An analysis of the variables involved in organization planning and inter-relationships between the variables. Organization planning as an important element in corporate planning. The role of strategic variables in organization planning and the dynamics of the situation. Variables include: goals, roles, tasks, information processing, technology, technical systems, information flows, decision-making, formal structure, informal system, individual and group needs and management style. Organizational design makes use of intervariable relationships to meet specific organizational goals.

Textbooks
Dalton G. Lawrence P. R. & Greiner L. E. Organizational Change and Development Dorsey
Hunt J. W. The Restless Organization Wiley
Katz D. & Kahn R. L. The Social Psychology of Organizations Wiley
March J. G. ed Handbook of Organizations Rand-McNally
March J. G. & Simon H. A. Organizations Wiley

33.339G
Operations Research in Management

The formation and optimization of mathematical models of industrial processes; the development of decision rules; some techniques of operations research and applications, e.g., mathematical programing, queuing theory, inventory models, simulation.

* Not offered in 1976.
33.340G
International Business

The ramifications of international business in general and of the international business corporation in particular. The role of the American, British and Japanese-based international corporations from the standpoint of their trading philosophies, their financial, production and marketing policies, as well as their attitudes to the national economies in which they have sought domicile. The problem such corporations have raised, as well as solved.

33.341G
Australian Financial Structure

The nature and operations of the major components of the Australian capital markets and the major international influences that affect these markets. The role of capital markets, the flow of funds between the participants in the markets, work. Evaluation of the size, growth and financial policies of the major institutions; the structure and operations of domestic and selected foreign markets; consideration of financing requirements of major industry groups; growth and impact of overseas investment in Australia.

33.342G
Investments

The theoretical framework and the practical techniques associated with the analysis of investments. The investor’s goal, assuming rationality and risk aversions. Portfolio selection steps: the analysis of individual securities; the optimal combinations of individual securities to form efficient portfolios; the selection from the efficient portfolios in conformity with the individual investor’s attitude to risk.

Textbooks
Elton E. J. & Gruber M. J. eds Security Evaluation and Portfolio Analysis Prentice-Hall
Francis J. C. Investment Analysis and Management McGraw-Hill

33.349G
Multi-national Marketing

The relationship between a market’s environmental framework and buying habits; constraints on marketing action, associated with the stage of development of a market; organizational adjustments necessitated by progressive commitment to multi-national marketing; an analysis of the implications of some important multi-national marketing trends. A field study.

Textbooks
Farmer R. N. & Richman B. M. International Business: an Operational Theory Irwin
Terpstra V. International Marketing Holt, Rinehart & Winston

33.353G
Introduction to Japanese Business

A multi-sided introduction to Japan, explaining the major feature of the country’s business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution, and oligopolistic trading companies.

Textbooks
Lockwood W. Economic Development of Japan Princeton UP
Abegglen J. C. Business Strategy for Japan Sophia UP, Tokyo

33.354G
Contemporary Japanese Business

Prerequisite 33.353G

Japanese business and business activities today, both domestic and international. The emergence of Zaibatsu industrial/banking conglomerates and the multinational trade/development companies, interactions amongst government, business and consumers, the foreign companies in Japan, the growth of Japanese-western business interactions and negotiations.

33.355G
Government and Business In Australia

Structure and operation of Australian governments and civil services, with particular reference to the changing interfaces between governments and businesses. Comparison of Australian practice and thought with overseas models.

Textbooks
Forward R. ed Public Policy in Australia Cheshire
Juddery B. At the Centre: The Commonwealth Bureaucracy Cheshire
Spann R. N. Public Administration in Australia Rev ed N.S.W. Govt. Printer

School of Sociology

Undergraduate Study

53.101
Sociology

Session 1: Introduction to Sociology, with particular reference to the history and development of social thought. Students are required to read basic texts and to submit related written work.

53.102
Sociology

Session 2: Social Institutions: introduction to the institutions, processes and belief systems of modern industrial society, with special emphasis on Australia; reading and written work related to basic texts; and introduction to research methods in the social sciences.
School of Political Science

Undergraduate Study

Courses in the School of Political Science are concerned with the study of political ideas, institutions and activity in such a way as to encourage a critical understanding of the problems and processes of government and politics in different societies and at different times, and of some of the main theories that have been developed to account for, and sometimes to advocate, these governmental forms and actions.

Level I Units

Students are reminded that under Arts Faculty rules no more than two Level I units may be taken in any one subject. Students wishing to proceed to upper level units in Political Science should note that the prerequisite is two Level I units including 54.901.

54.901
Australian Politics A or Australian Politics B S1

Students can only choose one option, either Australian Politics A or Australian Politics B.

Australian Politics A: Issues, Parties and Policies S1

An introductory study of Australian politics in a world context, with special reference to 1. contemporary political issues and values 2. conflicts of interests and parties 3. policy-making and how it is affected by methods of government, elections, the media, technocracy.

Preliminary Reading

Solomon D. Australia's Government and Parliament Nelson

Textbooks

Crisp L. F. Australian National Government Longman
Emy H. Politics of Australian Democracy Macmillan
Mayer H. & Nelson H. eds Australian Politics: a Third Reader Cheshire

Australian Politics B: The Framework of Government and Its Bearing on Political Events and Practices S1

An institutional approach to Australia's federal system of government and its implications for current events and practices in Australian politics. Political parties, bureaucracy, pressure groups, electoral systems, elections and the manifold influences impinging on such contests.

Textbooks

Crisp L. F. Australian National Government Longman
Emy H. V. The Politics of Australian Democracy Macmillan
Lucy R. ed The Pieces of Politics Macmillan
Sawer G. Australian Government Today M.U.P.

54.902
Comparative Politics S2

An introduction to the comparative study of political systems (democracies, totalitarian regimes and various types of dictatorships and autocracies, the politics of developing nations and primitive societies), with special emphasis on such issues as political leadership, political participation and opposition, the distribution of political power, influence and authority.

Textbooks

Blondel J. Comparing Political Systems Wiedenfeld & Nicolson
Dahl R. Modern Political Analysis 2nd ed Prentice-Hall
Miller J. D. B. The Nature of Politics Pelican

54.903
Some Major Political Theories S2

Illustrated by some 'great debates' on important general political issues.

Textbook

Lucy R. ed The Pieces of Politics Macmillan

School of Law

Undergraduate Study

90.111
The Legal System

Taught over two sessions in the first year of each Law course. An area of human relations is selected, the subject matter of which is itself of general interest. It is examined selectively as a vehicle to introduce students to important features of the legal system, and of judicial and legislative processes and techniques, including the operation of precedent, statutory interpretation and the interaction of case and statutory law. The topic selected is one in which contract, tort, criminal law and administrative law all interact, so that the subject serves specifically as an introduction to subsequent courses offered by the Faculty. The subject presently treated in the course is consumer protection, which allows a study of the evolution of the law from its original equitable approach, through codification in the Sale of Goods Act, the dilemma of common form contracts and unequal bargaining power generally, the development of the law of tort in that context, the application of criminal and administrative law techniques, other legislative intervention, such as the regulation of the institution of hire-purchase, and consideration of other possibilities of law reform. In addition to exercises set for the purpose of developing an understanding of the functions of legal institutions and legal method, assignments are set which develop specifically research and written expression skills.

Cases and materials issued by the Law School.
The basic principles of torts, contracts and criminal law. Students are encouraged to approach the common law, not as a number of compartmentalized subjects but as a coherent body of law under which one factual situation may give rise to a consideration at one and the same time of the legal rules relating to torts, contracts and criminal law.

The following will be the major areas of study: an historical conspectus dealing with the early affinity of crimes and civil wrongs and the necessity for the development of a wider range of remedies which led to the emergence of the modern legal rules relating to torts and contracts; the rules relating to formation of contracts and to liability in crime and tort for injuries to the person, torts, criminal law and contracts relating to tangible property; an investigation of civil and criminal liability for misrepresentations; civil and criminal liability for injurious statements and obligations arising out of contracts; participation in torts, contracts and crimes, an investigation of the concept of strict liability; defences and remedies; and the abuses of the judicial process; causation theory, its effects and treatment and how the divergent social policies in various areas produce variation upon it; the effect of various mental elements, or lack of such, considered significant in creating probable legal liability; and the procedural devices used by courts and their effect upon the rights and liabilities of parties to litigation.

Cases and materials issued by the Law School.

The basic principles of torts and contracts. Students are encouraged to approach the common law, not as a number of compartmentalized subjects but as a coherent body of law under which one factual situation may give rise to a consideration at one and the same time of the legal rules relating to torts and contracts. Individual teachers may choose to incorporate some materials from criminal law to illustrate the interrelation of principles of torts and contracts with criminal law principles.

Cases and materials issued by the Law School.

Concerned with an analysis of the basic principles of the law of property. This study transcends the traditional boundaries of real and personal property, although for reasons of time and convenience, most topics to be discussed are those usually considered under the rubric of "real property".

The meaning of the concepts of property and the purposes that are or ought to be fulfilled by the law of property. Some of the traditional concepts and classifications adopted by the common law in the context of the study of fixtures. After a brief consideration of the impact of the Commonwealth Constitution upon the law of property the following topics are discussed: possession as a proprietary interest in land and goods; some basic concepts such as seisin and title; the fragmentation of proprietary interest, including the doctrines of tenure and estates, an introduction to future interests; the development of legal and equitable interests, including a comparative treatment of their nature, extent and sphere of enforceability and an introduction to trusts; legal and equitable remedies; the statutory regulation of proprietary interests in land, including an examination of the Torrens and deeds registration systems and an introduction to conveyancing transactions; co-ownership; an introduction to security interests; the acquisition of proprietary interests; the alienability of interests, including trusts for sale and the settled land legislation; commercial transactions involving leasehold estates in land and baillment of goods; private planning in relation to land by means of easements and restrictive covenants; some problems of planning the use and exploitation of resources, including town planning and water law.

N.B. The courses Common Law 1 and 2 are being replaced by courses Common Law 1A and 2A. Students who have completed Common Law 1 in 1975 are required to complete Common Law 2 in 1976.
Commerce

Textbooks

Sackville R. & Neave M. A. Property Law Cases and Materials
2nd ed Butterworths
NSW Conveyancing Act 1919-1972
NSW Real Property Act 1900-1970
NSW Limitation Act 1968-1972

90.501
Trade Unions and the Law

The functions of Trade Unions (including employer as well as employee organisations) in Australia, and the legal regulation and control of their formation and activities, and the way in which their operations are affected by the common law as well as statute law. Topics include the problems of industrial association at common law, systems of registration and incorporation, problems involved in the formation of trade unions, their regulation through required rules and administrative and judicial supervision, and functioning of trade unions as democratic institutions and the protection of rights of members, compulsory unionism, the right to join a trade union, and the legal capacity of trade unions within State and Federal arbitration systems and in other dealings. There is a comparison of State and Federal systems of registration and of problems arising from the failure to co-ordinate the two systems. The way in which traditional forms of trade union activity collide with the common law in the fields of conspiracy and economic torts are examined, together with the union movement's claims for privileges or immunities and the extent to which these have been recognised in Australia and overseas. The substitution of control and pressure through arbitral administrative and judicial authorities is considered, including the consequences of the quasi-monopolistic position given trade unions under Australian arbitration legislation and its consequences. Major themes include the inter-relationship between the development of Australian trade union law and the historically entrenched systems of compulsory arbitration, and the role of law in regulating industrial power in the interests of community welfare and individual liberty.

Textbooks

Glasbeek H. J. & Eggleston E. M. Cases and Materials on Industrial Law in Australia Butterworths
Conciliation and Arbitration Act 1904 Cth as amended
Industrial Arbitration Act 1940 NSW as amended

90.551
Settlement of Industrial Disputes

Examines the techniques of setting industrial disputes that have developed in Australia and the legal problems associated with them. The position is examined, both under Federal and State law, with special attention to the peculiarities and impediments imposed on the process by the division of Constitutional power.

The course examines the handling of an industrial dispute from its genesis in industrial dislocation or the deliberate formulation of claims, through the processes of negotiation, conciliation and agreement, or voluntary or compulsory arbitration. The problems associated with the development of solutions and their expression in awards and agreements are examined, together with the problems associated with the interpretation and enforcement of awards and agreements. The major institutions of conciliation, arbitration and judicial endorsement are examined. Some consideration is given to comparisons with alternative systems of dispute settlement that exist in other countries or which have been suggested and to compulsory grievance procedures and other techniques designed to inhibit the development of disputes.

Textbooks

Glasbeek H. J. & Eggleston, E. M. Cases and Materials on Industrial Law in Australia Butterworths
Conciliation and Arbitration Act 1904 Cth as amended
Industrial Arbitration Act 1940 NSW as amended
University Structure—A Summary

1. Foundation and Objects

The University is incorporated by act of the New South Wales Parliament which sets out the following objects:

- to provide facilities for higher specialized instruction and advanced training in the various branches of technology and science in their application to industry and commerce;
- to aid by research and other suitable means the advancement, development and practical application of science to industry and commerce; and
- to provide instruction and carry out research in the disciplines of humane studies and medicine and in such other disciplines as the Council may from time to time determine.

2. The Council

The Council is the governing body of the University.

Under the Act Council:

- may provide such courses as it deems fit and may, after examination, confer the several degrees of Bachelor, Master and Doctor, and such other degrees and such certificates in the nature of degrees or otherwise as it thinks fit;
- may from time to time appoint and terminate the appointment of deans, professors, lecturers and other officers and employees of the University;
- shall have the entire control and management of the affairs, concerns and property of the University;
- may invest any funds belonging to or vested in the University in such securities as may be prescribed by the by-laws; and
- may act in all matters concerning the University in such manner as appears to it best calculated to promote the objects and interests of the University.

3. Committees of Council

Most of Council's business is channelled through its various committees which formulate resolutions for consideration by the full Council.

- Executive Committee

The Executive Committee co-ordinates the work and recommendations of the Committees of Council and in cases of urgency acts for the Council. The committee generally comprises, in addition to the Chancellor, the Deputy Chancellor and the Vice-Chancellor, the Chairman of the Professorial Board, and chairmen of all the principal committees of Council with the addition usually of three other members of Council. The Executive Committee has two standing sub-committees:

- Personnel Sub-Committee

This Sub-Committee meets once a month to deal with variations in the University’s establishment, report of selection committees, appointment of staff, conditions of employment, all aspects of leave including study leave, salary rates, increments, resignations, and other similar matters.

- Finance Sub-Committee

This Sub-Committee considers matters related to the financial operations of the University. Its principal duties are associated
with consideration of estimates of income and expenditure and the supervision of expenditure generally.

- **Academic Committee**

  The Academic Committee of Council considers the recommendations of the faculties and the Professorial Board relating to the educational program of the University, e.g., the introduction of new courses, course variations, rules governing the award of degrees and matters of a like nature.

- **Buildings and Equipment Committee**

  The Buildings and Equipment Committee of Council considers matters related to the development of the University Campus, sites, buildings and grounds including nature of the layout, appointment of architects and broad supervision of work in progress.

- **Public Relations Committee**

  The Public Relations Committee of Council deals with all matters concerning public relations and in particular suggests steps which should be taken to ensure that the community is properly informed regarding the aims, policies and activities of the University.

- **Student Affairs Committee**

  The Student Affairs Committee of Council deals with matters related to the three principal student organizations (University Union, Students' Union and Sports Association) and activities together with services related to student employment, health, accommodation, welfare and progress.

- **Appeals Committee**

  The Appeals Committee of Council meets as necessary to deal with appeals to Council submitted by either students or members of the staff and normally comprises the Chancellor, the Deputy Chancellor, and one other member of Council nominated either by the Association representing the staff member concerned or by the appellant student.

4. **Vice-Chancellor and Principal**

   The Vice-Chancellor and Principal is the chief executive officer of the University. He has the special charge of promoting the interests and furthering the development of the University. Under the Council, and subject to the by-laws and to any resolution of Council, he is generally charged to

   - manage and supervise the administrative, financial and other activities of the University;
   - consult with and advise the Professorial Board, and all other University boards, faculties, committees, professors and other heads of departments;
   - exercise supervision over the discipline of the University with power, in the case of students, to impose penalties in accordance with academic usage for breach of discipline or for misconduct of any kind;

   - give effect to the by-laws and to any resolution or report passed or adopted by the Council;

   - perform such other duties as may from time to time be assigned to him by the Council.

5. **Pro-Vice-Chancellors**

   The Vice-Chancellor and Principal has three deputies who assist him—the Pro-Vice-Chancellors. Their respective main areas of responsibility are (a) budgeting and finance other than that affecting the building program, personnel and related matters, deputy-chairmanship of the Qualifications Committee and the Study Leave Assistance Committee; (b) the broad educational problems of the University and the fostering of communications and liaison between the students and staff of the University; the Tertiary Education Research Centre and the Division of Postgraduate Extension Studies; (c) the University College at Broken Hill; the relationships of the University with the Royal Military College at Dunrobin and the Naval Establishment at Jervis Bay; chairman, visiting committees for various schools; chairman of the Institutes of Administration, Highway and Traffic Research and Rural Technology; the Library and the Radiation Safety Officer.

6. **General Administrative Structure**

   The business of the University is handled mainly in two broad, interrelated streams, one dealing primarily with academic studies and the other with the facilities required to implement the research and educational program. Academic course proposals and matters related to students usually proceed from the school via the Registrar through the faculties and Professorial Board to the Vice-Chancellor who, if necessary, forward them to Council usually through the Academic Committee.

   General administrative matters not concerned directly with academic studies are handled by heads of schools, deans of faculties, and the Vice-Chancellor or one of the three Pro-Vice-Chancellors. If necessary, recommendations are sent to Council through the appropriate committees.

   The Registrar is administratively responsible for the secretarial work of the Council, the Professorial Board, the faculties and the committees of these bodies; admission and enrolment of students; examinations; maintenance of student records; the administrative data processing unit; award of scholarships and admission to degrees; some aspects of public relations and University publications; the alumni office; University ceremonies; and student services generally.

   The Bursar is administratively responsible for personnel and financial matters. Sections under his control handle the Staff Housing Scheme, the Professorial Superannuation Scheme, finance (budgeting, financial planning and analyses, salaries
and leave records, payment of salaries and claims for goods, services, travelling and contracts, receiving fees and other income of the University, investment of University funds, maintaining ledgers and other records, preparing financial statements, reports and returns, purchasing (quotations, issuing of orders, commitment records), central store, appointments (advertising, selection committees, entry on duty), personnel services (increments, promotions, staff records), industrial matters, establishment records and services, University switchboard and records other than enrolment, examinations and student records.

The Business Manager (Property) is administratively responsible for the property of the University. Sections under his control handle the planning and construction of buildings, their maintenance and renovations, repair and alteration service contracts, e.g. for lift maintenance, acquisition of property, leases, telephone installations, insurances, accommodation generally (including theatre bookings), stocktake of equipment, furniture, construction and maintenance of grounds including sports fields, transport, cleaning and patrol services, parking permits and miscellaneous legal matters.

7. Vice-Chancellor's Advisory Committee (VCAC)

The Vice-Chancellor has appointed a consultative body known as the Vice-Chancellor's Advisory Committee to advise him on matters affecting the management of the University. Its membership comprises the three Pro-Vice-Chancellors, the Chairman of the Professorial Board, the deans of the faculties, the Registrar, the Bursar, and the Business Manager (Property). This committee advises the Vice-Chancellor on such matters as the allocation of finance, purchase of major plant and equipment, staff and establishment, and on any general matters affecting the University. It also acts as a medium of exchange and ideas concerning the major operational units of the University.

8. The Professorial Board

The Professorial Board is the senior academic body in the University. In collaboration with the faculties and boards of studies the Professorial Board is responsible, subject to the Council, for the formulation and implementation of academic policy. Thus, it recommends to Council, after consideration by the appropriate faculty or board of studies, the design of new courses and the revision of existing courses; with the advice of heads of schools and faculties it determines the appointment of examiners and all applications for admission to the University which do not conform with standard requirements. The Board also has a responsibility, either through its individual members or on reference by the Vice-Chancellor, for matters of student discipline in the academic sphere. Membership of the Professorial Board comprises the professors in the various faculties and such other persons as Council may appoint.

9. Committees of the Professorial Board

To assist it in the detailed consideration of its continuing responsibilities, and of major items of reference, the Board has appointed a number of standing committees:

- **Executive Committee**

  To arrange the Professorial Board agenda and to make recommendations on all items submitted to the Professorial Board; to carry out any executive functions assigned to it by the Board; and to initiate matters for submission to the Board.

- **Research and Higher Awards Committee**

  To advise the Professorial Board on all matters relating to research (including publications), higher degrees, graduate diplomas, postgraduate scholarships, etc.

- **Advanced and Extension Studies Committee**

  To make recommendations to the Professorial Board on proposals for extension, special and ad hoc postgraduate courses, and to consider any matters in the field of advanced and extension studies as it deems fit.

- **Re-enrolment Committee**

  To deal with cases of students coming within the rules governing restriction upon re-enrolment (the so-called "Show Cause" rules).

- **Admissions Committee**

  To make recommendations regarding admission of undergraduate students, and on matters relating to subsequent course programs.

- **Library Committee**

  To make recommendations concerning library services; to consider and report upon any matters relating to library services that may be referred to it by the Board; to suggest means of improving the allocation of library finance, selection, acquisition and cataloguing of books; to advise the Board on its recommendations concerning the estimation and allocation of library finance; and to consult with the appropriate Pro-Vice-Chancellor on the development of library facilities generally.

- **Computing Science Committee**

  To keep under review developments in computing science and to advise on courses at both graduate and undergraduate level.

- **Matriculation Committee**

  To make recommendations concerning matriculation standards generally, and on faculty and subject prerequisites.
10. Faculties

In the academic organizational structure, the faculties come after the Professorial Board in seniority. Generally, the composition of faculties includes those members of the teaching staff of the rank of lecturer and above, but also includes senior tutors, senior demonstrators and senior tutor-demonstrators, and tutors, demonstrators and tutor-demonstrators of at least three years' standing. Since the beginning of 1971, student members elected by the student body on the basis of one representative for each 500 students with a minimum of three representatives are also included. Under the by-laws each faculty is required to:

- supervise the teaching in the subjects with which the faculty is concerned;
- be responsible, with the assistance of such examiners as the Professorial Board may from time to time appoint on the report of the faculty or of the dean, for the conduct of examinations in those subjects;
- take cognizance of and encourage scholarship and research in those subjects;

and

- consider and report upon all matters referred to it by the Council or by the Vice-Chancellor, or by the Professorial Board.

A dean is appointed by Council for each faculty to serve for any period which Council may determine. The deans work under the supervision of the Vice-Chancellor and their duties are prescribed by Council. Each dean is a member of his faculty and an ex officio member of all committees within the faculty and at his discretion may preside at any meeting of faculty or committee.

Deans are responsible under the Vice-Chancellor for the administration of their faculties. They are members of the qualifications Committee, the Vice-Chancellor's Advisory Committee, and all academic selection committees in their faculty.

In consultation with their heads of schools the deans are responsible for the preparation of estimates and the deployment of full-time staffing allocations and funds for materials, equipment and travelling and part-time teaching. All important matters affecting staff are referred to them for decisions or for recommendation.

A chairman of a faculty who must be a professor of that faculty is elected by its members in a postal preferential ballot conducted by the Registrar in each alternate year. His duties are:

- to act as chairman of faculty meetings, meetings of the faculty executive and higher degree committees, to ensure that the results of the deliberations of faculty are conveyed to the Professorial Board; to co-ordinate the work of faculty committees; and to co-operate with the dean in faculty administration.

Each Faculty is required to establish an Executive Committee which meets under the Chairman of the Faculty. The Executive Committee meets as required, and considers all business relat-
In general, subjects are arranged in numerical order, under the heading of the School concerned. Humanities subjects appear at the end of the table. The times at which subjects not included in this list are available may be ascertained on application to the School or Department concerned.

The times shown are provisional and are subject to alteration. Students must consult the notice-boards for information about any alterations to the Timetable.

The inclusion of a subject in this list does not necessarily mean that it will be offered. If there are insufficient enrolments for particular subjects, these subjects may not be offered. Where alternative times are shown, such subjects may not be offered more than once if there are insufficient enrolments.

The final allocation of students to particular tutorials will be made on enrolment and cannot be varied thereafter except with the permission of the Head of School concerned.

A Timetable showing room numbers will be posted on noticeboards before session 1 begins.

### School of Mathematics

Consult School of Mathematics

### School of Psychology

<table>
<thead>
<tr>
<th>Subject</th>
<th>Sessions</th>
<th>Lectures</th>
<th>Practical</th>
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<tbody>
<tr>
<td>12.001 Psychology I</td>
<td>1 &amp; 2</td>
<td>M 11-12 or M 6-7</td>
<td>Two hours—consult School of Psychology</td>
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<td>12.651 Psychology (Industrial Relations)</td>
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<td>Psychology Level II units</td>
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<td>Consult School of Psychology</td>
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<td>Psychology Level III units</td>
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# Bachelor of Commerce Degree Program

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<th>Subject</th>
<th>Session</th>
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<th>Lectures</th>
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|         |         | D     | M 2-4, T 2-4 | M 2-4, T 2-4 |
|         |         | E     | T 9-11, F 9-11 | T 9-11, F 9-11 |
|         |         | F     | T 11-1, Th 9-11 | T 11-1, Th 9-11 |
|         |         | G     | T 2-4, F 2-4 | T 2-4, F 2-4 |
|         |         | H     | W 11-1, F 11-1 | W 11-1, F 11-1 |
|         |         | I     | W 4-6, F 2-4 | W 4-6, F 2-4 |
|         |         | J     | M 6-8, W 7-9 | M 6-8, W 7-9 |
|         |         | K     | M 6-8, W 7-9 | M 6-8, W 7-9 |
|         |         | L     | T 6-8, Th 6-8 | T 6-8, Th 6-8 |
|         |         | M     | T 7-9, Th 7-9 | T 7-9, Th 7-9 |
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| 14.532  | 1       | A     | M 11-1, Th 11-1 | M 11-1, Th 11-1 |
|         |         | B     | M 4-6, Th 4-6 | M 4-6, Th 4-6 |
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| 14.542  | 1       | A     | M 2-4, W 2-4 | M 2-4, W 2-4 |
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| 14.563  | 1       | A     | M 9-11, W 9-11 | M 9-11, W 9-11 |
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|         |         | D     | M 11-1, Th 11-1 | M 11-1, Th 11-1 |
|         |         | E     | T 11-1, Th 9-11 | T 11-1, Th 9-11 |
|         |         | F     | M 2-4, W 2-4 | M 2-4, W 2-4 |
|         |         | G     | T 2-4, Th 2-4 | T 2-4, Th 2-4 |
|         |         | H     | W 5-7, F 5-7 | W 5-7, F 5-7 |
|         |         | I     | M 7-9, W 7-9 | M 7-9, W 7-9 |
|         |         | J     | T 6-8, Th 6-8 | T 6-8, Th 6-8 |
|         |         |        |           | Two programs each of three hours |
### Bachelor of Commerce Degree Program (continued)

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* Times to be advised.

**School of Accountancy**

**Master of Commerce Degree Program**

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* May not be offered in 1976.

### School of Accountancy

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## School of Economics

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Arms of
The University of New South Wales

Granted by the College of Heralds, London
3 March 1952

Heraldic Description of Arms

Argent on a Cross Gules a Lion passant guardant between four Mullets of eight points Or a Chief Sable charged with an open Book proper thereon the word SCIENTIA in letters also Sable.

The lion and the four stars of the Southern Cross on the Cross of St. George have reference to the State of New South Wales which brought the University into being; the open book with SCIENTIA across its page reminds us of its original purpose. Beneath the shield is the motto "Manu et Mente", which is the motto of the Sydney Technical College, from which the University has developed. The motto is not an integral part of the Grant of Arms and could be changed at will; but it was the opinion of the University Council that the relationship with the parent institution should in some way be recorded.
This Handbook has been specially designed as a source of reference for you and will prove useful for consultation throughout the year.

For fuller details about the University—its organization, staff membership, description of disciplines, conditions for the award of degrees, scholarships, prizes, and so on, you should consult the Calendar.

Separate Handbooks are published for the Faculties of Applied Science, Architecture, Arts, Commerce, Engineering, Law, Medicine, Professional Studies, Science (including Biological Sciences) and the Board of Studies in General Education.

The Calendar and Handbooks are available from the Cashier's Office. The Calendar costs $3 (hard cover) and $2.50 (soft cover) (plus postage and packing, 90 cents). The Handbooks vary in cost. Applied Science, Arts, Commerce and Science are $1.50: Architecture, Engineering, Law, Medicine and Professional Studies are $1.00. Postage is 40c in each case. The exception is General Studies, which is free.