Heraldic Description of Arms

Argent on a Cross Gules a Lion passant guardant between four Mullets of eight points Or a Chief Sable charged with an open Book proper thereon the word SCIENTIA in letters also Sable.

The lion and the four stars of the Southern Cross on the Cross of St George have reference to the State of New South Wales which brought the University into being; the open book with SCIENTIA across its page reminds us of its original purpose. Beneath the shield is the motto 'Manu et Mente', which is the motto of the Sydney Technical College, from which the University has developed. The motto is not an integral part of the Grant of Arms and could be changed at will; but it was the opinion of the University Council that the relationship with the parent institution should in some way be recorded.
The address of the University of New South Wales is:

PO Box 1, Kensington,
New South Wales, Australia 2033

Telephone: (02) 663 0351

Telegraph: UNITECH, SYDNEY

Telex AA26054

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General Information

To obtain the maximum benefit from your studies you should make an effort to learn what facilities the University offers, to investigate the best methods of study and to discover as much as possible about the course for which you are enrolled.

This Handbook has been specially designed as a detailed source of reference for you in all matters related to your Faculty. The General Information Section is intended to help you put the Faculty into perspective with the University as a whole, to introduce you to some of the services available to students and to note some of the most important rules and procedures.

For fuller details about the University and its activities you should consult the University Calendar.

Now, see the following pages for other general information which may be of value to you.

Some people who can help you

Note: All phone numbers below are University extension numbers. If you are outside the University, dial 663 0351 and ask for the extension or dial 662—and then the extension number.

If you are experiencing difficulties in adjusting to the requirements of the University, you will probably need advice. The best people to talk to on matters relating to progress in studies are your tutors and lecturers. If your problem lies outside this area, there are many other people with specialized knowledge and skills who may be able to help you.

The Deputy Registrar (Student Services), Mr Peter O'Brien, and his Administrative Assistant, Mr Stephen Briand, are located on the first floor of the Chancellery. They will see students who need advice and who have problems and are not sure whom they should see about them. Mr Briand looks after financial assistance matters. Enquire at room 148A, phone 2482 or 3164.

The Assistant Registrar (Examinations and Student Records), Mr John Warr, is located on the ground floor of the Chancellery. For particular enquiries regarding Student Records (including matters related to illness affecting study) contact Mr Jack Morrison (phone 2141), and regarding Examinations, Mr John Grigg (phone 2143). This section can also advise on matters relating to discontinuation of subjects and termination of courses. General enquiries should be directed to 3711.

The Assistant Registrar (Admissions and Higher Degrees), Mr Jack Hill, is located on the ground floor of the Chancellery. For particular enquiries regarding undergraduate courses phone Mr John Beauchamp on 3319. General enquiries should be directed to 3711.
The Adviser for Prospective Students, Mrs Fay Lindsay, is located on the ground floor of the Chancellery and is available for personal interview. For an appointment phone 3453.

The Assistant Registrar (Student Employment and Scholarships), Mr Jack Foley, is located on the ground floor of the Chancellery. Enquiries should be directed to 2086 (undergraduate scholarships), 2525 (graduate scholarships), and 3259 (employment).

The Housing Officer, Mrs Judy Hay, is located in the Student Amenities and Recreation Unit in Hut B at the foot of Basser Steps. For assistance in obtaining suitable lodgings phone 3260.

The Student Health Unit is located in Hut E on College Road. The Director is Dr Max Napthali. For medical aid phone 2679 or 3275.

The Student Counselling and Research Unit is located at the foot of Basser Steps. The Head is Mr George Gray. For assistance with educational or vocational problems ring 3681, 3685 or 2696 for an appointment.

The University Librarian is Mr Allan Horton. Library enquiries should be directed to 2048.

The Chaplaincy Centre is located in Hut F at the foot of Basser Steps. For spiritual aid consult Rev Phillip Jensen (Anglican)—2684; Rev Father Michael Fallon (Catholic)—2379; Dr Allen Elliott (Church of Christ)—2683; Rev Peter Holden (Methodist)—2683; Mr Glen Weare (Seventh Day Adventist)—2683; Mr Ze’ev Dar (Jewish)—3273; Rev Barry Waters (Baptist)—398 4065.

The Students’ Union is located on the second floor of Stage III of the University Union where the SU full-time President or Education Vice-President are available to discuss any problems you might have. In addition the SU offers a range of diverse services including legal advice (full-time solicitor available), clubs and societies services, second-hand bookshop (buy or sell), new records/tapes at discount, food shop (The Nuthouse), a professional nursery/kindergarten House at Pooh Corner, a typesetting service, electronic calculators (bulk purchasing), health insurance and AUS insurance, an information referral centre (the Infakt Bus), a bail fund and publications such as Tharunka, Orientation Magazine, Concessions Book and counter-course handbooks. For information about these phone 2929.

### Calendar of Dates

#### 1977

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<th>Event</th>
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<td>7 March to 14 May</td>
<td><strong>Session 1</strong> (14 weeks) May Recess: 16 May to 21 May 23 May to 18 June Midyear Recess: 20 June to 23 July</td>
</tr>
<tr>
<td>25 July to 27 August</td>
<td><strong>Session 2</strong> (14 weeks) August Recess: 29 August to 3 September 5 September to 5 November Study Recess: 7 November to 12 November</td>
</tr>
<tr>
<td>Monday 14 November</td>
<td>Annual examinations begin</td>
</tr>
<tr>
<td>Tuesday 6 December</td>
<td>Annual examinations end</td>
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#### January

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<th>Date</th>
<th>Event</th>
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<tr>
<td>Monday 3</td>
<td>New Year’s Day—Public Holiday</td>
</tr>
<tr>
<td>Friday 7</td>
<td>Last day for application for review of results of annual examinations Last day for application for permission to re-enrol by students who infringed re-enrolment rules at annual examinations</td>
</tr>
<tr>
<td>Monday 10</td>
<td>Timetables for deferred examinations available</td>
</tr>
<tr>
<td>Friday 14</td>
<td>Last day for acceptance of applications by Admissions Office for transfer to another course within the University</td>
</tr>
<tr>
<td>Monday 24</td>
<td>Deferred examinations begin</td>
</tr>
<tr>
<td>Monday 31</td>
<td>Australia Day—Public Holiday</td>
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<tr>
<td>Saturday 5</td>
<td>Deferred examinations end</td>
</tr>
<tr>
<td>Monday 14</td>
<td>Enrolment period begins for new students and students repeating first year</td>
</tr>
<tr>
<td>Tuesday 15</td>
<td>Last day for appeal against exclusion by students who infringed re-enrolment rules at annual examinations Deferred examination results available</td>
</tr>
<tr>
<td>Friday 18</td>
<td>Deferred examination results available</td>
</tr>
<tr>
<td>Monday 21</td>
<td>Enrolment period begins for second and later year students</td>
</tr>
<tr>
<td>Tuesday 22</td>
<td>Last day for application for review of deferred examination results</td>
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Friday 25
Last day for application for permission to re-enrol by students who infringed re-enrolment rules at deferred examinations

March
Monday 7
Session 1 commences
Last day for acceptance of enrolments by new students (late fee payable)
Thursday 17
Last day for appeal against exclusion by students who infringed re-enrolment rules at deferred examinations

April
Friday 1
Last day for acceptance of enrolments by students re-enrolling in second and later years (late fee payable)
Last day for students other than those attending the University for the first time to discontinue without failure subjects which extend over Session 1 only
Last day to enrol in additional subjects

Friday 8 to Monday 11
Easter
Anzac Day—Public Holiday

Friday 29
May
Tuesday 10
Publication of provisional timetable for June/July examinations
Thursday 12
Last day for acceptance of corrected enrolment details forms
Last day for applications from students completing requirements at end of Session 1 for admission to University degrees and diplomas

Monday 16
May Recess begins
Last day for students other than those attending the University for the first time to discontinue without failure subjects which extend over the whole academic year

Friday 20
May Recess ends
Last day for students to advise of examination timetable clashes

Saturday 21
Monday 23
June
Tuesday 7
Publication of timetable for June/July examinations
Monday 13
Queen's Birthday—Public Holiday
Sunday 19
Session 1 ends
Monday 20
Midyear Recess begins
Tuesday 21
Midyear examinations begin
July
Tuesday 5
Midyear examinations end
Saturday 23
Midyear Recess ends
Monday 25
Session 2 begins
Thursday 28
Foundation Day

August
Friday 5
Last day for students attending the University for the first time to discontinue without failure subjects which extend over the whole academic year
Friday 19
Last day for students other than those attending the University for the first time to discontinue without failure subjects which extend over Session 2 only
Monday 29
August Recess begins
Wednesday 31
Last day for acceptance of applications for re-admission in 1978 after exclusion under the re-enrolment rules

September
Saturday 3
August Recess ends
Monday 12
Last day for applications from students completing requirements at end of Session 2 for admission to University degrees and diplomas
Wednesday 14
Last day for return of corrected enrolment details forms
Friday 16
Last day for students attending the University for the first time to discontinue without failure subjects which extend over Session 2 only
Tuesday 27
Publication of provisional timetable for annual examinations
Friday 30
Last day to apply to MUAC for transfer to another university in Sydney metropolitan area and Wollongong

October
Monday 3
Eight Hour Day—Public Holiday
Friday 7
Last day for students to advise of examination timetable clashes
Tuesday 25
Publication of timetable for annual examinations

November
Saturday 5
Session 2 ends
Monday 7
Study Recess begins
Monday 14
Annual examinations begin

December
Tuesday 6
Annual examinations end
Sunday 25
Christmas Day
Monday 26
Boxing Day
Tuesday 27
Public Holiday
1978

Session 1
- 6 March to 14 May
- May Recess: 15 May to 21 May
- 22 May to 18 June
- Midyear Recess: 19 June to 23 July
- 24 July to 27 August
- August Recess: 28 August to 3 September
- 4 September to 5 November
- Study Recess: 6 November to 12 November

Session 2
- Monday 2
- Friday 6
- Monday 9
- Friday 13
- Tuesday 24
- Monday 30

Organization of the University

Rapid development has been characteristic of the University of New South Wales since it was first incorporated by an Act of Parliament in 1949, under the name of the New South Wales University of Technology.

In 1976 the University had 18,378 students and 4000 staff who worked in more than eighty buildings. These figures include staff and students at Broken Hill (W. S. and L. B. Robinson University College), Duntroon (the Faculty of Military Studies) and Jervis Bay.

The Council

The chief governing body of the University is the Council which has the responsibility of making all major decisions regarding its policy, conduct and welfare.

The Council consists of 42 members representative of the professions, commerce and industry, the legislature, employee organizations, rural, pastoral and agricultural interests, and the academic staff of the University, its graduates and students.

The Council meets six times per year and its members also serve on special committees dealing with such matters as academic matters, finance, buildings and equipment, personnel matters, student affairs and public relations.

The Chairman of the Council is the Chancellor, the Hon. Mr. Justice Samuels, and the Deputy Chancellor is Dr F. M. Mathews.

The Professorial Board

The Professorial Board is one of the two chief academic units within the University and includes all the professors from the various faculties. It deliberates on all questions such as matriculation requirements, the content of courses, the arrangement of syllabuses, the appointment of examiners and the conditions for graduate degrees. Its recommendations on these and similar matters are presented to Council for its consideration and adoption.

The Faculties

The Dean, who is also a professor, is the executive head of the Faculty. Members of each Faculty meet regularly to consider matters pertaining to their own areas of study and research, the result of their deliberations being then submitted to the Professorial Board.

The Academic Year

The academic year is divided into two sessions, each containing 14 weeks for teaching. There is a recess of five weeks between the two sessions as well as short recesses of one week within each of the sessions.

Session 1 commences on the first Monday of March.
The general information

The term "faculty" is used in two distinct senses in the University. Sometimes it is used to refer to the group of Schools comprising the Faculty, and at others to the deliberative body of academic members of the Schools within the Faculty.

The eleven Faculties are Applied Science, Architecture, Arts, Biological Sciences, Commerce, Engineering, Law, Medicine, Military Studies, Professional Studies, Science together with the Australian Graduate School of Management. In addition, the Board of Studies in General Education fulfils a function similar to that of the faculties. The Board of Studies in Science and Mathematics, which was established to facilitate the joint academic administration of the Science and Mathematics degree course by the Faculties of Biological Sciences and Science, considers and reports to the Professorial Board on all matters relating to studies, lectures and examinations in the science course.

The Schools

Once courses of study have been approved they come under the control of the individual Schools (e.g., the School of Chemistry, the School of Mathematics). The professorial Head of the School in which you are studying is the person in this academic structure with whom you will be most directly concerned.

Executive Officers

As chief executive officer of the University, the Vice-Chancellor, Professor Rupert Myers, is charged with managing and supervising the administrative, financial, and other activities of the University.

He is assisted in this task by three Pro-Vice-Chancellors, Professor John Thornton, Professor Rex Vowels, and Professor Albert Willis; the Deans, and the three heads of the administrative divisions.

General Administration

The administration of general matters within the University comes mainly within the province of the Registrar, Mr. Keith Jennings, the Bursar, Mr. Tom Daly, and the Business Manager (Property), Mr. Bob Fletcher.

The Registrar's Division is concerned chiefly with academic matters such as the admission of students, and the administration of examinations as well as the various student services (health, employment, amenities, and counselling).

The Bursar's Division is concerned with the financial details of the day-to-day administration and matters to do with staff appointments, promotions, etc.

The Property Division is concerned with the maintenance of buildings and grounds and equipment, and includes the University Architect's office.

Student Representation on Council and Faculties

Three members of the University Council may be students elected by students. All students who are not full-time members of staff are eligible to stand for a two-year term of office. The students who are elected to the Council are eligible for election to the Committees of Council.

Students proceeding to a degree or a graduate diploma may elect one of their number to a Faculty for each 500 registered students, with a minimum of three students per Faculty. Elections are for a one-year term of office. New provisions for student membership of faculties and boards of studies have been approved by Council, providing for each faculty/board to recommend its own formula for determining the number of students eligible.

Open Faculty Meetings

If you wish you may attend a Faculty meeting. You should seek advice at the office of the Faculty whose meeting you wish to attend, as different faculties have their own rules for the conduct of open meetings.

Award of the University Medal

The University may award a bronze medal to the students who have most distinguished themselves in their final year.

Identification of Subjects by Numbers

For information concerning the identifying number of each subject taught in this faculty as well as the full list of identifying numbers and subjects taught in the University, turn to the first page of the section below Subject Descriptions and Textbooks. This is also published in the Calendar.

General Studies Program

Almost all undergraduates in Faculties other than Arts and Law are required to complete a General Studies program. The Department of General Studies within the Board of Studies in General Education publishes its own Handbook which is available free of charge. All enquiries about General Studies should be made to the General Studies Office, Room G54, Morven Brown Building (663 0351 Extn. 3478).


**Student Services and Activities**

**The University Library**

The University Libraries are mostly situated on the upper campus. The library buildings house the Undergraduate Library on Level 3, the Social Sciences and Humanities Library on Level 4, the Physical Sciences Library on Level 7 and the Law Library on Level 8. The Biomedical Library is in the western end of the Sciences Building and is closely associated with libraries in the teaching hospitals of the University.

There are also library services at other centres:

- The Water Reference Library situated at Manly Vale (Phone 948 0261) which is closely associated with the Physical Sciences Library.
- The library at the Broken Hill Division in the W. S. and L. B. Robinson University College building. Phone 6022/3/4.
- The library at the Royal Military College, Duntroon, ACT, serving the Faculty of Military Studies.

Each library provides reference and lending services to staff and students and each of the libraries on the Kensington campus is open throughout the year during day and evening periods. The exact hours of opening vary during the course of the academic year.

Staff and students normally use a machine-readable identification card to borrow from the University libraries. For students, a current union card is acceptable. Staff must apply to the library for a library card.

**Accommodation**

**Residential Colleges**

There are seven residential colleges on campus. Each college offers accommodation in a distinctive environment which varies from college to college, as do facilities and fees. A brief description of each college is given below, and further information may be obtained directly from the individual colleges. In addition to basic residence fees, most colleges make minor additional charges for such items as registration fees, caution money or power charges. Intending students should lodge applications before the end of October in the year prior to the one in which they seek admission. Most colleges require a personal interview as part of the application procedure.

The Kensington Colleges

The Kensington Colleges comprise Basser College, Goldstein College, and Philip Baxter College. They house 450 men and women students, as well as staff members. Fees are payable on a session basis. Apply in writing to the Master, PO Box 24, Kensington, NSW 2033.

International House

International House accommodates 154 students from Australia and up to twenty other countries. Preference is given to more senior undergraduates and graduate students. Apply in writing to the Warden, International House, PO Box 88, Kensington, NSW 2033.

New College

This Church of England College is open to all students without regard to race or religion. It has accommodation for approximately 220 students and is co-educational. Enquiries should be addressed to the Master, New College, Anzac Parade, Kensington, NSW 2033.

Shalom College

Shalom College provides accommodation for 86 men and women students. Non-resident membership is available to students who wish to avail themselves of the Kosher dining room and tutorial facilities. Apply in writing to the Master, Shalom College, The University of New South Wales, PO Box 1, Kensington, NSW 2033.

Warrane College

Warrane College provides accommodation for 200 men and is open to students of all ages, backgrounds and beliefs. A comprehensive tutorial program is offered along with a wide variety of activities and opportunities to meet informally with members of the University staff. Non-resident membership is available to male students who wish to participate in College activities and make use of its facilities. Warrane is directed by the International Catholic lay association Opus Dei. Apply in writing to the Master, Warrane College, PO Box 123, Kensington, NSW 2033. Phone: 663 6199.

Creston Residence

Creston, associated with Warrane College, offers residence for 25 full-time undergraduate and graduate women students of all nationalities and denominations. It is directed by the Women’s Section of Opus Dei, a Catholic lay association. Further information: The Principal, 36 High Street, Randwick, NSW 2031.

**Other Accommodation**

**Off-campus Accommodation**

Students requiring other than College accommodation may contact the Housing Officer in the Student Amen-
ities and Recreation Unit for assistance in obtaining suitable lodging in the way of full board, room with cooking facilities, flats, houses, share flats, etc. Extensive listings of all varieties of housing are kept up-to-date throughout the year and during vacations.

No appointment is necessary but there may be some delay in February and March. The Housing staff are always happy to discuss any aspect of accommodation.

Special pamphlets on accommodation, lists of estate agents and hints on house-hunting are available on request.

Location: The Student Accommodation Service is located in Hut B, near the foot of Basser Steps. Phone 663 0351, extension 3260.

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Student Employment and Scholarships

The Student Employment and Scholarships Unit offers assistance with career employment for final year students and graduates of the University. This service includes the mailing of regular job vacancy notices to registered students and a campus interview program for final year students.

Careers advice and assistance is also available to undergraduates. Assistance is offered in finding vacation employment which gives either course-related experience or industrial training experience, where this is a course requirement. Information and advice regarding cadetships, undergraduate and graduate scholarships is also available.

The service is located in the Chancellery on the ground floor.

Phone extension 3259 for employment and careers advice, or extension 2086 for cadetships and industrial training information.

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Student Health

A student health clinic and first aid centre is situated within the University. It is staffed by three qualified medical practitioners, assisted by two nursing sisters. The medical service, although therapeutic, is not intended to entirely replace private or community health services. Thus, where chronic or continuing conditions are revealed or suspected, the student may be referred to a private practitioner or to an appropriate hospital for specialist opinion and/or treatment. The health service is not responsible for fees incurred in these instances. The service is confidential and students are encouraged to attend for advice on matters pertaining to health.

The service is available to all enrolled students by appointment, free of charge, between 9 am and 5 pm Mondays to Fridays. For staff members, immunizations are available, and first aid service in the case of injury or illness on the campus.

The centre is located in Hut E on the northern side of the campus in College Road at the foot of the Basser Steps.

Appointments may be made by calling at the centre or by telephoning extension 2679 or 3275 during the above hours.

The Family Planning Association of NSW conducts clinics at the Student Health Unit and at the adjacent Prince of Wales Hospital. These clinics are open to staff and students and appointments may be made for the Student Health Unit clinic by telephoning 698 9499, or for the Prince of Wales Hospital clinics by telephoning 399 0111.

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Student Counselling and Research

The Student Counselling and Research Unit provides individual and group counselling for all students—prospective, established and graduate. Self-help programs are also available. Opportunities are provided for parents and others concerned with student progress to see members of the counselling staff.

The service which is free, informal and personal is designed to help students with planning and decision making, and a wide variety of concerns and worries which may be affecting personal, educational and vocational aspects of their lives.

The Unit pursues research into factors affecting student performance, and the published results of its research and experience are helpful in improving University and other counselling services, and the quality of student life.

Counselling appointments may be arranged during sessions and recesses between 9 am and 7 pm. Phone 663 0351, extension 3685 and 2696, or call at the Unit which is located at the foot of Basser Steps. Urgent interviews are possible on a walk-in basis between 9 am and 5 pm. Group counselling programs are offered both day and evening between 9 am and 9 pm by special arrangement. Self-help programs are arranged to suit the student's time and convenience.

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Student Amenities and Recreation

In general the Student Amenities and Recreation Unit seeks ways to promote the physical, social and educational development of students through their leisure time activities. The Unit provides, for example, a recreational program for students and staff at the Physical Education and Recreation Centre; negotiates with the Public Transport Commission of NSW on student travel concessions and supplies concession forms for bus, rail, ferries and
The full range of facilities provided by the Union includes a cafeteria service and other dining facilities, a large shopping centre, cloak room, banking and hairdressing facilities, showers, a women's lounge, common rooms, games, reading, meeting, music, practice, craft and dark rooms. Photocopying, sign printing, and stencil cutting services are also available. The Union also sponsors special concerts (including lunchtime concerts) and conducts courses in many facets of the arts including weaving, photography, creative dance and yoga. Exhibitions are held in the John Clark Gallery.

Full information concerning courses is contained in a booklet obtainable from the Union's Program Department. The University Union should not be confused with the Students' Union or Students' Representative Council as it is known in some other universities. This latter body has a representative function and is the instrument whereby student attitudes and opinions are crystallized and presented to the University and the community.

The Students' Union

The Students' Union is run by students and represents them on and off campus. Presidential elections are by popular vote and all students who have completed two years at the University are eligible for election.

A full-time President, elected each year by popular ballot, directs the entire administration of the Students' Union and its activities, through the permanent Administrative Officer.

Other full-time officers include the Education Vice-President who works towards the implementation of Student Union education policy and in assisting students with problems they may encounter in the University; Director of Overseas Students who deals with specific problems these students may encounter while in Australia.

Both are elected by students with the latter elected by overseas students.

Membership is compulsory at $10 per annum*.

The activities of the Students' Union include:
1. Infakt: a student-run information referral service. If you want someone to talk to or need help of any kind see the people at Infakt located in the bus at the foot of Basser Steps.
2. A casual employment service.
3. Organization of Orientation Week.
4. Organization of Foundation Day.
6. Publication of the student paper Tharunka.

* A rise in Students' Union fees may occur in 1977.
7. A free legal service run by a qualified lawyer employed by the Students’ Union Council.
8. Students’ Union Record Shop which gives an 18% discount.
9. The Nuthouse which deals in bulk and health foods.
10. Secondhand Bookshop for cheap texts.
11. Clubs and societies receive money from the Students’ Union through CASOC (Clubs and Societies on Campus).

The Students’ Union is affiliated with the Australian Union of Students (AUS) which represents students on the national level.

The Students’ Union is located on the second floor, Stage III, the Union.

Chaplaincy Centre

This service is provided for the benefit of students and staff by various religious and spiritual beliefs. Chaplains are in attendance at the University at regular times. A Chapel is also available for use by all denominations. For further details, turn to page 2.

Other Services and Activities

CASOC All clubs and societies on campus (except sporting clubs) are loosely organized under the umbrella of CASOC, which is a committee of the Students’ Union. Some of these clubs are: the Motor Cycle Club; Chess Club; Dramsoc; Opunka; Kite Club and the Jazz Society.

School and Faculty Associations Many schools and faculties have special clubs with interests in particular subject fields. Enquire at your Faculty Office for information.

University Co-operative Bookshop Limited Membership is open to all students, on initial payment of a fee of $10, refundable when membership is terminated. Members receive an annual rebate on purchases of books.

Cashier’s Hours The University cashier’s office is open from 9.30 am to 1.00 pm and from 2.00 pm to 4.30 pm, Monday to Friday. It is open for additional periods at the beginning of Session 1. Consult notice boards for details.

Australian Armed Forces Enquiries should be directed to:
Royal Australian Navy: Royal Australian Naval Liaison Officer, Professor J. S. Ratcliffe, Commander, RANR, at the School of Chemical Engineering. Phone extension 2406.
University of New South Wales Regiment: The Adjutant, Regimental Depot, Day Avenue (just west of Anzac Parade). Phone 663 1212.

Royal Australian Air Force: Undergraduates interested in the RAAF Undergraduate Scheme should contact The Recruiting Officer, Defence Forces Recruiting Centre, 320 Castlereagh Street, Sydney.

Financial Assistance to Students

Tertiary Education Assistance Scheme

Under this scheme, which is financed by the Australian Government, assistance is available for full-time study in approved courses, to students who are not bonded and who are permanent residents of Australia, subject to a means test on a non-competitive basis.

Students in the following types of university courses are eligible for assistance:
- Undergraduate and graduate degree courses
- Graduate diplomas
- Approved combined Bachelor degree courses
- Master’s qualifying courses if the course is the equivalent of an honours year and the student has not attempted an honours year.

Benefits (as at 30 June 1976)

Mean-tested Living Allowance The maximum rates of living allowances are $1,000 per annum for students living at home and $1,800 per annum for students living away from home. The maximum rates of living allowance will be paid where the adjusted family income is equal to or less than $7,600 per annum. The adjusted family income is assessed by subtracting from the gross income of both parents their business expenses and an amount of $450 for each dependent child other than the student.

When the adjusted family income exceeds $7,600 pa the amount of living allowance will be reduced by $2 for every $10 of income until the family income exceeds $15,200 per annum. After this level, the living allowance will be reduced by $3 for every $10 of income.

A concession may be made where there are other children in the family undertaking tertiary education with scholarship assistance from schemes other than the Tertiary Education Assistance Scheme of less than $600 pa.
Students qualifying for living allowance will also receive the following allowances where appropriate:

Incidentals Allowance The Incidentals Allowance of $100 is designed to help the student meet the cost of those fees which have not been abolished—the Students' Union, University Union and Sports Association fees, and other expenses associated with their studies.

Travel Allowance Students whose home is in the country may be reimbursed the cost of three return trips per year, during vacation time.

Dependants' Allowance This is made up of allowances of $15 per week for a dependent spouse and $7 per week for each child.

How to Apply 1976 Higher School Certificate candidates and tertiary students receiving an allowance were sent forms last October. Other students may obtain forms from the Admissions Section or the Student Employment and Scholarships Unit, or from the Regional Director, Department of Education, 323 Castlereagh Street, Sydney, NSW 2000 (Phone 218 8800). The administrative closing date for 1977 applications was 31 October 1976.

Scholarships, Cadetships, Prizes

1. Undergraduate Scholarships In addition to finance provided under the Australian Government's Tertiary Education Assistance Scheme there are a number of scholarships, cadetships, prizes and other forms of assistance available to undergraduate students. Details of procedures for application for these awards are contained in the Calendar.

There are also special scholarships not administered by the University, information about which may be obtained from the School office.

Further information and advice regarding scholarships is available from the Student Employment and Scholarships Unit in the Chancellery Building.

2. Graduate Awards An honours degree is generally an essential requirement for gaining one of the many graduate scholarships which are available at the University. Therefore gifted students should not neglect the opportunity to qualify for honours and thus become eligible for an award.

Details of graduate awards are contained in the University Calendar.

Other Financial Assistance

In addition to the Tertiary Education Assistance Scheme financed by the Australian Government the following forms of assistance are available:

1. Deferment of Payment of Fees: Deferments may be granted for a short period, usually one month, without the imposition of a late fee penalty, provided the deferment is requested prior to the due date for fee payments.

2. Short Term Cash Loans: Donations from the Students' Union, the University Union and other sources have made funds available for urgent cash loans not exceeding $100. These loans are normally repayable within one month.

3. Early in 1973 the Australian Government made funds available to the University to provide loans to students in financial difficulty. The loans are to provide for living allowances and other approved expenses associated with attendance at University. Repayment usually commences after graduation or upon withdrawal from the course. Students are required to enter into a formal agreement with the University to repay the loan.

From the same source students who are in extremely difficult financial circumstances may apply for assistance by way of a non-repayable grant. In order to qualify for a grant a student must generally show that the financial difficulty has arisen from exceptional misfortune.

In all cases assistance is limited to students with reasonable academic records and whose financial circumstances warrant assistance.

Inquiries about all forms of financial assistance should be made at the office of the Deputy Registrar (Student Services), Room 148A, in the Chancellery.

Financial Assistance to Aboriginal Students

Financial assistance is available from a number of sources to help Aboriginal students. Apart from the Australian Government's Tertiary Education Assistance Scheme there is a Commonwealth Aboriginal Study Grant Scheme. Furthermore, the University may assist Aboriginal students with some essential living expenses in exceptional circumstances.

All inquiries relating to this scheme should be made at the office of the Deputy Registrar (Student Services), Room 148A, in the Chancellery.

Fund for Physically Handicapped and Disabled Students

The University has a small fund (started by a generous gift from a member of staff who wishes to remain anonymous) available for projects of benefit to handicapped and disabled students. Inquiries should be made at the office of the Deputy Registrar (Student Services), Room 148A, in the Chancellery.
Rules and Procedures

The University, in common with other large organizations, has some agreed ways of doing things in order to operate for the benefit of all members. The rules and procedures listed below will affect you at some time or another. In some cases there are penalties (eg fines or exclusion from examinations) for failure to observe these procedures and therefore they should be read with care.

Admission

Where can I get information about admission?

The Admissions Office, located in the Chancellery on the upper campus, provides information for students on admission requirements, undergraduate and graduate courses and enrolment procedures. The Admissions Office is open from 9 am to 5 pm Monday to Friday (excluding the lunch hour 1 pm to 2 pm). During enrolment the office is also open for some part of the evening.

Applications for special admission, admission with advanced standing and from persons relying for admission on overseas qualifications should be lodged with this office. The Office also receives applications from students who wish to transfer from one course to another, resume their studies after an absence of twelve months or more, or seek any concession in relation to a course in which they are enrolled. It is essential that the closing dates for lodgment of applications are adhered to. For further details see the sections below on Enrolment and Fees.

Applications for admission to undergraduate courses from students who do not satisfy the requirements for admission (see section on Requirements for Admission), from students seeking admission with advanced standing, and from students who have a record of failure at another university, are referred by the Admissions Office to the Admissions Committee of the Professorial Board.

Students seeking to register as higher degree candidates should first consult the Head of the School in which they wish to register. An application is then lodged on a standard form and the Admissions Office, after obtaining a recommendation from the Head of School, refers the application to the appropriate Faculty or Board of Studies Higher Degree Committee.

Details of the procedure to be followed by students seeking entry to first year courses at the University may be obtained from the Admissions Office or the Metropolitan Universities Admissions Centre.

How do I qualify for admission?

In order to enter an undergraduate course you must qualify for matriculation to the University; satisfy requirements for admission to the course of subjects chosen; and be selected for admission to the faculty or course you wish to enter. Full details of matriculation and admission requirements are contained in a pamphlet obtainable at the Admissions Office and in the Calendar.

Enrolment

How do I enrol?

All students, except those enrolling in graduate research degrees (see below), must lodge an authorized enrolment form with the Cashier on the day the enrolling officer signs the form or on the day their General Studies electives are approved if their course requires this.

All students, except those enrolling in graduate research degrees and those exempted (see below), should on that day also either pay the required fees or lodge an enrolment voucher or other appropriate authority.

What happens if I am unable to pay fees at the time of enrolment?

If you are unable to pay fees by the due date you may apply in writing to the Deputy Registrar (Student Services) for an extension of time which may be granted in extenuating circumstances.

If a student is unable to pay the fees the enrolment form must still be lodged with the Cashier and the student will be issued with a 'nil' receipt. The student is then indebted to the University and must pay the fees by the end of the second week of the Session for which enrolment is being effected. Penalties apply if fees are paid after that time (see "Fees" below). Payment may be made through the mail in which case it is important that the student registration number be given accurately.

New Undergraduate Enrolments

Persons who are applying for entry in 1977 must lodge an application for selection with the Metropolitan Universities Admissions Centre, PO Box 7049, GPO, Sydney 2001, by 1 October 1976.
Those who are selected will be required to complete enrolment at a specified appointment time before the start of Session 1. Compulsory fees must be paid on the day of the appointment. In special circumstances, however, and provided class places are still available, students may be allowed to complete enrolment after the prescribed week, subject to the payment of a penalty (see below).

Application forms and details of the application procedures may be obtained from the Admissions Office.

**First Year Repeat Students**

First year students who failed more than half the program at the 1976 Annual Examinations and who were not granted any deferred examinations should NOT follow the above procedure. They are required to show cause why they should be allowed to continue in the course, and should await instructions in writing from the Registrar as to the procedure.

**Later Year Enrolments**

Students should enrol through the appropriate School in accordance with the procedures set out in the current year's booklet, *Enrolment Procedures*, available from the Admissions Office and from School offices.

**New Research Students**

Students enrolling for the first time in graduate research degrees will receive an enrolment form by post. They have two weeks from the date of offer of registration in which to lodge the enrolment form with the Cashier and pay the appropriate fees. Completion of enrolment after this time will incur a penalty (see below).

**Re-enrolling Research Students**

Students re-enrolling in research degrees should lodge the enrolment form with the Cashier as soon as possible but no later than the end of the second week of Session 1. Completion of enrolment after that date will incur a penalty (see below).

**Submission of Graduate Thesis or Project Report at Commencement of Session 1**

A candidate who has completed all the work for a graduate degree except for the submission of a thesis or project report is required to re-enrol and pay fees as outlined above unless the thesis or project report is submitted by the end of the second week of Session 1 in which case the candidate is not required to re-enrol. Those required to re-enrol may claim a refund of fees if able to withdraw (see below).

**Miscellaneous Subject Enrolments**

Students may be permitted to enrol for miscellaneous subjects (ie as students not proceeding to a degree or diploma) provided the Head of the School offering the subject considers it will be of benefit and there is accommodation available. Only in exceptional cases will subjects taken in this way count towards a degree or diploma. Students who are under exclusion may not be enrolled in miscellaneous subjects which may be counted towards courses from which they have been excluded.

Students seeking to enrol in miscellaneous subjects should obtain a letter of approval from the Head of the appropriate School or his representative permitting them to enrol in the subject concerned. The letter should be given to the enrolling officer at the time of enrolment.

Students who have obtained written permission to enrol may attend the Unisearch House enrolment centre on:  

- **Friday 4 March**  
  9.30 am to 12.30 pm  
  or they may attend the Admissions Office, Chancellery, at the times shown below.

**Final Dates for Completion of Enrolments**

No enrolments for courses extending over the whole year or for Session 1 only will be accepted from new students after the end of the second week of Session 1 (18 March 1977) except with the express approval of the Deputy Registrar (Student Services) and the Heads of the Schools concerned; no later year enrolments for courses extending over the whole year or for Session 1 only will be accepted after the end of the fourth week of Session 1 (1 April 1977) except with the express approval of the Deputy Registrar (Student Services) and the Heads of Schools concerned. No enrolments for courses in Session 2 only will be accepted after the end of the second week of Session 2 (5 August 1977) except with the express approval of the Deputy Registrar (Student Services) and the Heads of Schools concerned.

**How do assisted students (eg scholarship holders) enrol?**

Scholarship holders or sponsored students who have an enrolment voucher or letter of authority from their sponsor should present it at the time of enrolment. Such vouchers and authorities are generally issued by the NSW Department of Education and the NSW Public Service. They are not always issued in time and students who expect to receive an enrolment voucher or other appropriate authority but have not done so must pay the fees (and arrange a refund later). Such vouch-
ers and authorities are not the responsibility of the University and their late receipt is not to be assumed as automatically exempting a student from the requirements of enrolling and paying fees.

What special rules apply if I wish to be considered for admission with advanced standing?
If you make application to register as a candidate for any degree or other award granted by the University you may be admitted to the course of study with such standing on the basis of previous attainments as may be determined by the Professorial Board. For complete details regarding "Admission with Advanced Standing" consult the University Calendar.

Can I transfer from one course to another?
To transfer from one course to another you must apply on an application form obtainable from the Admissions Office by 16 January. If your application is successful you are required to comply with the enrolment procedures for the year/stage of the new course and, unless otherwise instructed, you should present the letter granting transfer to the enrolling officer. You should also inform the enrolling officer of the school in which you are enrolled of your intention to transfer.

Can I change my course program?
If you wish to seek approval to substitute one subject for another, add one or more subjects to your program or discontinue part or all of your program, you must make application to the Registrar through the Head of the School responsible for the course on forms available from the School office. The Registrar will inform you of the decision. Application to enrol in additional subjects must be submitted by the end of the fourth week of Session 1.

It is emphasized that failure to sit for examinations in any subject in which you are enrolled will be regarded as failure to satisfy the examiners in that subject unless written approval to withdraw without failure has been obtained from the Registrar.

Withdrawal from subjects
Students are permitted to withdraw from subjects without being regarded as having failed, provided they apply by the dates indicated.

First Year Students
1. one-session subjects: the end of the eighth week of session;
2. double-session subjects: the end of the second week of Session 2.

For the purpose of this rule a first-year student is defined as one who is attending the University for the first time either on a full- or part-time basis and is enrolled in the first year or first stage of a course.

Other Students
1. one-session subjects: the end of the fourth week of session;
2. double-session subjects: the end of the May Recess.

How do I enrol after an absence of twelve months or more?
If you have had a leave of absence for twelve months and wish to resume your course you should follow the instructions about re-enrolling given in the letter granting your leave of absence. If you do not fully understand or have lost these instructions, then you should contact the Admissions Office either in December of the preceding year or before October in the year preceding that in which you wish to resume your course.

If you have not obtained leave of absence from your course and have not been enrolled in the course over the past twelve months or more, then you should apply for admission to the course through the Metropolitan Universities Admission Centre before 1 October in the year preceding that in which you wish to resume studies.

Are there any restrictions upon students re-enrolling?
The University Council has adopted the following rules governing re-enrolment with the object of requiring students with a record of failure to show cause why they should be allowed to re-enrol and retain valuable class places.

First-year Rule
1. A student enrolled for the first time in any undergraduate course in the University shall be required to show cause why he/she should be allowed to continue the course if that student fails more than half the program in which he/she is enrolled. In order that students may calculate half their program, the weighting of subjects in each course is defined in Schedule A,* which may be varied from time to time by the Professorial Board.

Repeated-failure Rule
2. A student shall be required to show cause why he/she should be allowed to repeat a subject which that student has failed more than once. Where the subject is prescribed as part of the student's course he/she shall also be required to show cause why he/she should be allowed to continue that course. Failure in a deferred examination as well as in the initial examination counts for the purposes of this rule as one failure.

*For details of Schedule A see Restrictions upon Students Re-enrolling in the University Calendar.
General Rule

3. The Re-enrolment Committee may, on the recommendation of the relevant faculty or board of studies, review the academic progress of any student. If that student's academic record seems to demonstrate, in the opinion of the Committee, the student's lack of fitness to pursue a subject or subjects and/or a course or courses, the Committee may require that student to show cause why he/she should be allowed to re-enrol in such subject(s) and/or course(s).

The Session-unit System

4. A student who infringes the provisions of Rules 1 or 2 at the end of Session 1 of any year will not be required to show cause at that time but will be allowed to repeat the subject(s) (if offered) and/or continue the course in Session 2 of that year, subject to the rules of progression in that course.

B Such a student will be required to show cause at the end of the year, except that a student who has infringed Rule 2 at the end of Session 1, repeats the subject(s) in question in Session 2, and passes it/them, will not be required to show cause on account of any such subject.

Exemption from Rules by Faculties

5. A faculty or board of studies examination committee may, in special circumstances, exempt a student from some or all of the provisions of Rules 1 and 2.

B Such a student will not be required to show cause under such provisions and will be notified accordingly by the Registrar.

'Showing Cause'

6. A student wishing to show cause must apply for special permission to re-enrol. Application should be made on the form available from the Examinations and Student Records Section and must be lodged with the Registrar by the dates published annually by the Registrar. A late application may be accepted at the discretion of the University.

B Each application shall be considered by the Re-enrolment Committee which shall determine whether the cause shown is adequate to justify the granting of permission to re-enrol.

Appeal

7. Any student who is excluded by the Re-enrolment Committee from a course and/or subject(s) under the provisions of the Rules may appeal to an Appeal Committee constituted by Council for this purpose with the following membership:

A Pro-Vice-Chancellor nominated by the Vice-Chancellor who shall be Chairman.

Exclusion

8. A student who is required to show cause under the provisions of Rules 1 or 3 and either does not attempt to show cause or does not receive special permission to re-enrol from the Re-enrolment Committee (or the Appeal Committee on appeal) shall be excluded from re-enrolling in the subject(s) and course(s) on account of which he was required to show cause. Where the subjects failed are prescribed as part of any other course (or courses) he/she shall not be allowed to enrol in any such course.

B A student who is required to show cause under the provisions of Rule 2 and either does not attempt to show cause or does not receive special permission to re-enrol from the Re-enrolment Committee (or the Appeal Committee on appeal) shall be excluded from re-enrolling in any subject he/she has failed twice. Where the subject failed is prescribed as part of the student's course he/she shall also be excluded from that course. Where the subject failed is prescribed as part of any other course (or courses) he/she shall not be allowed to enrol in any such course.

C A student excluded from a course or courses under the provisions of A or B may not enrol as a miscellaneous student in subjects which may be counted towards any such course.

† It is proposed that under this arrangement, the membership of the Appeal Committee will be Pro-Vice-Chancellor J. B. Thornton (Chairman), Professor D. M. McCullum, Chairman of the Professorial Board, and a member of Council in the category of members elected by the graduates of the University, nominated by the Vice-Chancellor.
Re-admission after Exclusion

9. A An excluded student may apply to the Re-enrolment Committee for re-admission after two academic years.

B An application for re-admission after exclusion should be made on the form available from the Examinations and Student Records Section and should be lodged with the Registrar not later than 31 August in the year prior to that for which re-admission is sought. A late application may be accepted at the discretion of the University.

C An application should include evidence that the circumstances which were deemed to operate against satisfactory performance at the time of exclusion are no longer operative or are reduced in intensity and/or evidence of appropriate study in the subject(s) (or the equivalent) on account of which the applicant was excluded.

Restrictions and Definitions

10. A These rules do not apply to students enrolled in programs leading to a higher degree or graduate diploma.

B A subject is defined as a unit of instruction identified by a distinctive subject number.

How do I apply for admission to degree or diploma?

Applications for admission to a degree or diploma of the University must be made on the appropriate form by 12 September, in a student’s final year. Forms are mailed to all final year students. Don’t forget to inform the University if you subsequently change your address so that correspondence related to the ceremony will reach you without delay. Applicants should ensure that they have completed all requirements for the degree or diploma, including industrial training where necessary. Any variation such as cancelling of application in order to proceed to an honours degree or submission of an application following discontinuation of honours program, must be submitted in writing to the Registrar no later than 30 January.

What other fees and charges are payable?

Apart from the tuition fees (above) there are other fees and charges which include those charges raised to finance the expenses incurred in operating student activities such as the University Union, the Students’ Union, the Sports Association and the Physical Education and Recreation Centre. Penalties are also incurred if a student fails to complete procedures as required. Charges may also be payable, sometimes in the form of a deposit, for the hiring of kits of equipment which are lent to students for their personal use during attendance in certain subjects. Accommodation charges, costs of subsistence on excursions, field work etc, and for hospital residence (medical students) are payable in appropriate circumstances.

How much is my contribution to student activities and services on campus?

All students (with the exceptions noted below) will be required to pay the following fees if enrolling for a program involving two sessions. Those enrolling for only one session will pay one-half of the Student Activities Fees, but the full University Union entrance fee, if applicable.

Student Activities Fees

University Union—$25 entrance fee, payable on first enrolment

Sports Association—$5 annual subscription

Students’ Union:

Students enrolling in full-time courses—$10 annual subscription

Students enrolling in part-time courses—$8 annual subscription

Miscellaneous—$25 annual fee.

The miscellaneous fee is used to finance expenses generally of a capital nature relating to student activities. Funds are allocated to the various student bodies for projects recommended by the Student Affairs Committee and approved by the University Council.

Are fees charged for examinations?

Generally there are no charges associated with examinations; however, two special examination fees are applied:

Examinations conducted under special circumstances—for each subject .... .... .... .... .... .... $11

Review of examination result—for each subject .... .... .... .... .... .... $11

What penalties exist for late payment of fees?

The following additional charges will be made in 1977 when fees are paid late:

Failure to lodge enrolment form according to enrolment procedure .... .... .... .... .... .... $20

* Fees quoted are current at the time of publication and may be amended by the Council without notice.
Locations and Hours of Cashier

Cashier's Offices are open during the enrolment periods referred to in this booklet. The locations and hours are shown below:

**Unisearch House**
221 Anzac Parade

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**Chancellery**

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<td>First Week of Session 1 Commencing 7 March</td>
<td>Third Week of Session 1 Commencing 21 March</td>
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<td>Monday to Friday</td>
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<td>Second Week of Session 1 Commencing 28 March</td>
<td>Fourth Week of Session 1 Commencing 14 March</td>
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<td>5.30 pm to 8.00 pm</td>
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Who is exempt from payment of fees?

1. Life members of University Union, Sports Association, and Students' Union are exempt from the relevant fee or fees.
2. Students enrolled in courses classified as External are exempt from all Students' Activities Fees and the University Union entrance fee.
3. University Union fees and subscriptions may be waived by the Deputy Registrar (Student Services) for students enrolled in graduate courses in which the academic requirements require no attendance on the Kensington campus.
4. Students who while enrolled at and attending another university (or other tertiary institution as approved by the Vice-Chancellor) in a degree or diploma course are given approval to enrol at the University of New South Wales but only in a miscellaneous subject or subjects to be credited towards the degrees or diplomas for which they are enrolled elsewhere are exempt from all Student Activities Fees and the University Union entrance fee.
5. Undergraduate students of a recognised university outside Australia who attend the University of New South Wales with the permission of the Dean of the appropriate faculty and of the Head of the appropriate school or department to take part as miscellaneous students in an academic program relevant to their regular studies and approved by the authorities of their own institution are exempt from all Student Activities Fees and the University Union entrance fee.
6. Graduate students not in attendance at the University and who are enrolling in a project only, other than for the first time, are exempt from all Student Activities Fees.
7. Graduate students resubmitting a thesis or project only are exempt from all Student Activities Fees.
8. All Student Activities Fees, for one or more sessions may be waived by the Deputy Registrar (Student Services) for graduate students who are given permission to pursue their studies away from the Kensington campus for one or more sessions.

How much will textbooks and special equipment (if any) cost?

You must allow quite a substantial sum for textbooks. This can vary from $200 to $600 depending on the course taken. These figures are based on the cost of new books. The Students' Union operates a second-hand bookshop. Information about special equipment costs, accommodation charges and cost of subsistence on excursions, field work, etc., and for hospital residence (medical students) are available from individual schools.

Will I receive any refund if I withdraw from a course?

Yes. The following rules apply:

1. If you withdraw from courses you are required to notify the Registrar in writing.
2. Where notice of withdrawal from a course is received by the Registrar before the first day of Session 1 a refund of all fees paid will be made. After that time only a partial refund will be made. See the Calendar for details.
What happens if I fail to pay the prescribed fees or charges?

If you fail to pay prescribed fees or charges or become otherwise indebted to the University and you fail to make a satisfactory settlement of your indebtedness upon receipt of due notice then you cease to be entitled to the use of University facilities. You will not be permitted to register for a further session, to attend classes or examinations, or to be granted any official credentials. In the case of a student enrolled for Session 1 only or for Sessions 1 and 2 this disbarment applies if any portion of fees is outstanding after the end of the eighth week of Session 1 (29 April 1977). In the case of a student enrolled for Session 2 only this disbarment applies if any portion of fees is outstanding after the end of the sixth week of Session 2 (2 September 1977).

In special cases the Registrar may grant exemption from disqualifications referred to in the preceding paragraph upon receipt of a written statement setting out all relevant circumstances.

Can I get an extension of time to pay?

If you apply before the due date and extenuating circumstances exist, an extension of time may be granted. Apply to the Deputy Registrar (Student Services).

Examinations

When are examinations held?

Examinations for Session 2 and for Full Year subjects are held in November/December. Examinations for Session 1 subjects are held during the Midyear Recess. Provisional timetables indicating the dates and times of examinations and notices of the location of examinations are posted on the central notice boards in the Biological Sciences Building, the Chancellery, Central Lecture Block, Dalton Building (Chemistry), Main Building (Mining and Physics), and in the Western Grounds Area on 10 May and 27 September. You must advise the Examinations Unit (Chancellery) of a clash in examinations by 23 May and 7 October. Final timetables are displayed and individual copies are available for students on 7 June and 25 October.

Misreading of the timetable is not an acceptable excuse for failure to attend an examination.

In the assessment of your progress in University courses, consideration is given to work in laboratory and class exercises and to any term or other tests given throughout the year as well as to the results of written examinations.

How are examination passes graded?

Passes are graded: High Distinction, Distinction, Credit and Pass. A Pass Conceded may be granted to a student whose mark in a subject is slightly below the standard required for a pass but whose overall satisfactory performance warrants this concession.

A Terminating Pass may be granted where the mark for the subject is below the required standard. A terminating pass will not permit a student to progress further in the subject or to enrol in any other subject for which a pass in the subject is a co-requisite or pre-requisite. A student given a terminating pass may attempt a deferred examination, if available, to improve his performance but should he fail in such attempt, the terminating pass shall stand.

When are examination results available?

Final examination results will be posted to your term address (which can be altered up to 30 November) or to your vacation address (fill in a form obtainable at the Information Desk, Chancellery, also by 30 November). Results are also posted on School notice boards and in the foyer of the Sir John Clancy Auditorium. No examination results are given by telephone.

Can examination results be reviewed?

Examination results may be reviewed for a fee of $11 a subject, which is refundable in the event of an error being discovered. This review consists mainly of ensuring that all questions attempted have been marked and checking the total of the marks awarded. Applications for review must be submitted on the appropriate form to the Examinations and Student Records Section together with the necessary fee by the dates printed on the reverse side of Notification of Results.

Are allowances made if students are sick before or during an examination?

A student who through serious illness or other cause outside his control is unable to attend an examination is required to bring the circumstances (supported by a medical certificate or other evidence) to the notice of the Registrar not later than seven days after the date of the examination, and may be required to submit to medical examination.

A student who believes that his performance in a subject has been affected by serious illness during the year or by other cause outside his control, and who desires these circumstances to be taken into consideration in determining his standing, is required to bring the circumstances (supported by a medical certificate or other evidence) to the notice of the Registrar as soon as the circumstances are known but not later than seven days after the date of the examination.
Use of electronic calculators

Where the use of electronic calculators has been approved by a faculty or school, examiners may permit their use in examinations. Authorized electronic calculators are battery operated with the minimum operations of addition, subtraction, multiplication and division and are of a type in common use by university students. They are not provided by the University, although some schools may make them available in special circumstances.

How are examinations conducted?

Examinations are conducted in accordance with the following rules and procedure:

1. Candidates are required to obey any instruction given by an examination supervisor for the proper conduct of the examination.
2. Candidates are required to be in their places in the examination room not less than ten minutes before the time for commencement.
3. No bag, writing paper, blotting paper, manuscript or book, other than a specified aid, is to be brought into the examination room.
4. No candidate shall be admitted to an examination after thirty minutes from the time of commencement of the examination.
5. No candidate shall be permitted to leave the examination room before the expiry of thirty minutes from the time the examination commences.
6. No candidate shall be re-admitted to the examination room after he has left it unless during the full period of his absence he has been under approved supervision.
7. A candidate shall not by any improper means obtain, or endeavour to obtain, assistance in his work, give, or endeavour to give, assistance to any other candidate, or commit any breach of good order.
8. Smoking is not permitted during the course of examinations.
9. All answers must be in English unless otherwise directed. Foreign students who have the written approval of the Officer-in-Charge of Examinations may use standard translation dictionaries.
10. A candidate who commits any infringement of the rules governing examinations is liable to disqualification at the particular examination, to immediate expulsion from the examination room, and to such further penalty as may be determined in accordance with the By-laws.

Under what circumstances are deferred examinations granted?

Deferred examinations may be granted in the following cases:

1. When a student through illness or some other acceptable circumstance has been prevented from taking the annual examination or has been placed at a serious disadvantage during the annual examinations.
2. To help resolve a doubt as to whether a student has reached the required standard in a subject.
3. To allow a student by further study to reach the required standard in a subject.
4. Where a student's progression or graduation is inhibited by his failure in one subject only, a deferred examination may be granted notwithstanding his failure otherwise to qualify for this concession.

In the Faculties of Arts, Commerce and Law special circumstances apply in the granting of deferred examinations. Details in each circumstance are given in the section Faculty Information in the respective handbooks for these faculties, or in the Calendar.

Deferred examinations must be taken at the centre at which the student is enrolled, unless he has been sent on compulsory industrial training to a remote country centre or interstate. In this case the student must advise the Registrar, on a form available from his school or the Information Desk, the Chancellery, of relevant particulars, before leaving for his destination, in anticipation that deferred examination papers may have to be forwarded to him. Normally, the student will be directed to the nearest university for the conduct of the deferred examination.

Can I buy copies of previous examination papers?

Yes—for 5c each from the Union Shop in the University Union.
Essays

Should I list my sources?

Students are expected to acknowledge the sources of ideas and expressions that they use in essays. To provide adequate documentation is not only an indication of academic honesty but also a courtesy enabling the marker to consult your sources with ease. Failure to do so may constitute plagiarism which is subject to a charge of academic misconduct.

Student Conduct on Campus

Is there a detailed code of rules related to the general conduct of students?

No. The University has not considered it necessary to formulate a detailed code of rules relating to the general conduct of students.

However, now that you have become a member of the University you should understand that this involves an undertaking on your part to observe its rules, by-laws and other requirements, and to pay due regard to any instructions conveyed by any officer of the University.

What are the rules related to attendance at classes?

You are expected to be regular and punctual in attendance at all classes in the course or subject in which you are enrolled. All applications for exemption from attendance at lectures or practical classes must be made in writing to the Registrar.

In the case of illness or of absence for some other unavoidable cause you may be excused by the Registrar for non-attendance at classes for a period of not more than one month or, on the recommendation of the Dean of the appropriate Faculty, for a longer period.

Applications for exemption from lectures (leave of absence) should be addressed to the Registrar and, where applicable, should be accompanied by a medical certificate. If examinations have been missed, state this in your application.

If you fail a subject at the annual examinations in any year and re-enrol in the same course in the following year, you must include in your program of studies for that year the subject in which you failed. This requirement will not be applicable if the subject is not offered the following year; is not a compulsory component of a particular course; or if there is some other cause which is acceptable to the Professorial Board, for not immediately repeating the failed subject.

If you attend less than eighty per cent of your possible classes, you may be refused permission to sit for the examination in that subject.

Why is my University Union card important?

All students enrolled for courses leading to degrees and/or diplomas, except those exempt from fees, are issued with a University Union membership card. Your card must be carried during attendance at the University and shown on request.

The number appearing on the front of the card above your name is your student registration number used in the University's records. This number should be quoted in all correspondence.

The card must be presented when borrowing from the University libraries, when applying for travel concessions and when notifying a change of address. It must also be presented when paying fees on re-enrolment each year when it will be made valid for the year and returned. Failure to present the card could result in some inconvenience in completing re-enrolment.

If you lose your Union card it is important to notify the University Union as soon as possible.

New students will be issued with University Union cards on enrolment.

Why should I inform the University if I change my address?

If you change your address you should notify the Student Records Section of the Registrar's Division as soon as possible. Failure to do this could lead to important correspondence (including examination results) not reaching you. The University cannot accept responsibility if official communications fail to reach students who have not notified their change of address. Change of Address Advice Forms are available at Faculty and School offices and at the Information Counters on the Ground Floor of the Chancellery Building.

These will be accepted up to 30 November, except for final year students who may advise changes up to four weeks before their graduation ceremony.

Will the University release information to third parties without my permission?

In general, no. The University treats examination results and information it receives from a student as confidential and will not reveal such information to third parties without the permission of the student except at the discretion of senior officers in circumstances considered of benefit to the student and when it is either impossible or impracticable to gain the student's prior permission. This happens rarely. This policy is considered so important that it often involves officers of the University in very difficult situations, for example, when they must refuse to reveal the address of a student to parents or other relatives.

In spite of the policy, there are sometimes accusations made that the University has revealed information, including addresses (especially to insurance companies).
All students should be aware that students' addresses are eagerly sought by various commercial agents and that sometimes tricks are used to obtain them. For example, from time to time people claiming to be from the University telephone students or their families and ask for information (usually another student's address) which is often given, unsuspectingly. There is evidence that this is a technique used by commercial agents.

It would be generally helpful if students (and their families and friends) are cautious in revealing information, making it a practice to ask the name, position, and telephone extension of any caller claiming to be from the University and, if suspicious, returning the call to the extension given.

**How are student records kept up to date?**

Enrolment details forms will be sent to all students on 30 April and 30 August. It is not necessary to return these forms unless any information recorded thereon is incorrect. Amended forms must be returned to the Examinations and Student Records Section within fourteen days. Amendments notified after the closing date will not be accepted unless exceptional circumstances exist and approval is obtained from the Registrar. Amended forms returned to the Registrar will be acknowledged in writing within fourteen days.

**Is there any rule related to the ownership of students' work?**

Yes. The University reserves the right to retain at its own discretion the original or one copy of any drawings, models, designs, plans and specifications, essays, theses or other work executed by you as part of your courses, or submitted for any award or competition conducted by the University.

**Can I get a permit to park on campus?**

Only a limited amount of parking is available on campus. Copies of the University's parking rules may be obtained on application to Room 240, Chancellery Building.

**Lost Property?**

All enquiries concerning lost property should be made to the Superintendent on extension 3580 or to the Lost Property Office at the Union.

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**Further Information**

Where can I get further information concerning courses, admission requirements, scholarships and enrolment procedure?

**General**

Any student who requires information on the application of these rules or any service which the University offers, may make enquiries from the Admissions Office, the Student Counselling Unit or the Registrar.

**Notices**

Official University notices are displayed on the notice boards and students are expected to be acquainted with the contents of those announcements which concern them. These boards are in the Biological Sciences Building, the Sciences Building, the Chancellery (lower ground floor), Central Lecture Block, Dalton Building (Chemistry), Electrical Engineering Building, Main Building (foyer, Mining), Main Building (Physics) and in the Western Grounds Area.

**Appeals**

Section 5 (c) of Chapter III of the By-laws provides: 'Any person affected by a decision of any member of the Professorial Board (other than the Vice-Chancellor) in respect of breach of discipline or misconduct may appeal to the Vice-Chancellor, and in the case of disciplinary action by the Vice-Chancellor, whether on appeal or otherwise, to the Council'.

**The Calendar**

Please consult the Calendar if you want a more detailed account of the information contained in this section.

**Vice-Chancellor's Official Welcome to New Students**

All students initially enrolling in the University are officially welcomed by the Vice-Chancellor, at the following times:

**Full-time Students**

In the Faculties of Architecture, Arts, Biological Sciences, Commerce, Law:

- Monday 28 February 1977
  - 11 am in the Clancy Auditorium

In the Faculties of Applied Science, Engineering, Medicine, Professional Studies, Science, and the Board of Studies in Science and Mathematics:

- Tuesday 1 March 1977
  - 11 am in the Clancy Auditorium

**Part-time Students**

Tuesday 1 March 1977

6.30 pm in the Clancy Auditorium
Introduction

The Faculty of Commerce offers both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests. At the bachelors' level a common core of subjects provides the essential foundation for subsequent specialization. The Faculty is concerned to combine strong development of fundamental conceptual issues with emphasis upon the application of knowledge to particular fields of human endeavour. This aim is assisted by the substantial interaction between the community and the Faculty through such avenues as the Information Systems Forum and the Centre for Applied Economic Research, together with the consulting and continuing education activities in fields such as accounting, behavioural science, finance, industrial relations and marketing.

Throughout the Faculty there is continuing innovation in teaching and learning methods. Forms of computer assisted instruction and audio-visual approaches have been introduced and are under further development. There is also a well-established policy of student involvement in the activities and decisions at all levels, from the operation of individual subjects to formal Faculty proceedings. The Faculty wishes to ensure that all students have access to counselling and guidance both in deciding upon proposed studies and in dealing with problem situations arising during their courses. To this end attention is directed, in particular, to the ready availability of the Executive Assistant to the Dean (Student Counselling), Extension 3616 and the Co-ordinator of Interdisciplinary Graduate Studies, Extension 2360 to give advice at any time.

A. S. Carrington
Dean
Staff

Comprises Schools of Accountancy, Economics, Marketing, The Department of Behavioural Science and The Graduate School of Business.

Dean
Professor A. S. Carrington

Chairman
Professor R. A. Layton

Professor of Business Administration and Co-ordinator of Interdisciplinary Graduate Studies
Neville Reginald Wills, BEc MSc Syd., FRGS Lond.

Executive Assistant to the Dean (Student Counselling and Guidance)
Associate Professor G. Howitt

Senior Administrative Officer
Anthony Michael McNamara, BA Syd.

Administrative Assistant
Ethel June Hing, BEc Syd.

Programming Unit

Professional Officer
Kenneth John Schofield, BSc BE N.S.W.

Programmer
Graham William Starkey, BSc N.S.W.

School of Accountancy

Professor of Finance, Head of School of Accountancy and of Department of Finance
Rex Charles Olsson, BEc Syd., MBA PhD N.Y., FASA

Professor of Information Systems
Cyril Henry Putnam Brookes, BE MEngSc Syd., DPhil Oxon., MIEAust

Professor of Accountancy and Head of Department of Management Accounting and Information Systems
Athol Sprott Carrington, MCom N.Z., FASA, FCA(NZ), CMANZ, FCIS

Professor of Accountancy
Ronald Ma, BCom Lond., MBA Br.Col., FCCA, FASA

Professor of Accountancy and Head of Department of Legal Studies and Taxation
John Lawrence Ryan, BA St. Thomas, BCL NewBr., PhD Lond.

Professor of Accountancy and Head of Department of Financial Accounting
William James McKelvie Stewart, BA BCom Melb., FASA

Professor of Accountancy
Vacant

Executive Assistant
Ronald Gordon Dryen, BA N.S.W., FASA
Administrative Assistant
Olga Chaplin, BA N.S.W.

Department of Finance

Lecturers
Anthony Dante Castagna, BCom N’cle.(N.S.W.), MBA PhD N.S.W., AASA(Senior)
Leonard Greenwood, BSc Melb., MPhil MBA PhD Col.
Gabriel Noti, BE BSc Syd., Dip ENA (Finance and Economics) Paris, MBA PhD N.S.W.
Toan My Pham, BEc Tas., MCom N.S.W., AASA(Senior)
Michael Thomas Skully, BSBA Arizona, MBA Utah, DipEcon Stockholm, AAS(A, ACIS, ASIA
Walter Stephen Van der Mye, BCom N.S.W., AASA(Senior)

Senior Tutor
Stephen Ross Bishop, BEc Monash, AASA

Department of Financial Accounting

Senior Lecturers
Anthony Ashley Forster, BEc Syd., FASA, FCA, FCIS, FSIA, CIA
David Joseph Fraser, BEc Syd., MCom N.S.W., FCA, AASA(Senior), ACIS
Victor Michael Levy, BEc Syd., AASA, ACIS
Malcolm Conrad Miller, MCom N.S.W., AASA(Senior), ACA, ACIS

Lecturers
Brian Booth, BCom Qld., MCom N.S.W., AASA(Senior), AAUQ
Peter Hadfield Eddey, MCom N.S.W., AASA(Senior)
Nina Kingston, MCom N.S.W., DipCom Syd., AASA
David Alexander McDonell, BCom N.S.W., AASA(Senior), ACA
Richard Donald Morris, BCom Qld., MBA N.S.W., AAUQ(Prov.), AASA(Senior)
Marcus John O’Connor, BCom N.S.W., AASA
Alexander James Pekin, BCom Melb., MCom N.S.W., MA(HospAdmin) Iowa, AHA
Alfred Edward Fulton Rofe, BA LLB Syd., BCom N.S.W., AASA(Senior), ACIS
Graham George Sullivan, BCom Auck., MBA N.S.W., ACA, AASA(Senior)
Paul Anthony James Truda, BEc Syd., MCom N.S.W., ACA

Department of Legal Studies and Taxation

Senior Lecturers
Albert William Lacey, AM, LLB Syd., PhD Lond., MBSC
Robert Bryan Vermeesch, LLM Syd.

Lecturers

Department of Management Accounting and Information Systems

Associate Professors
Walter Leonard Burke, BA B Ec Syd., FASA, ACIS
Phillip John Grouse, MSc Syd., BD Lond., ThL

Senior Lecturers
Ronald Gordon Dryen, BA N.S.W., FASA
Victor Andrew Fatseas, MCom N.S.W., AASA(Senior)
Michael John Lawrence, BSc BE Syd., MSc PhD Calif.
John Henry McClelland, BSc M AgrSc Melb.

Lecturers
Graham William Bradley, B Ec Syd., MCom N.S.W.
Lawrence Eugene Case, BSc Ill., MBA Penn.
Basil Dale, BA N.E., MCom N.S.W., AASA(Senior), ACIS
David Ross Jeffery, BCom Qld., AAUQ, AASA(Senior)
Eric Andreas Kulakauskas, BEc Tas.
David Lewis, BE Qld., MBA N.S.W.
John Stanley Macmullen, BCom N.S.W.
Dominic Hoeg Staun, BA(Acc) Canberra CAE, MCom N.S.W.
Kenneth Thomas Trotman, MCom N.S.W., AASA(Senior)
Terrence Robert Vagg, BCom N.S.W.
John Frederick Williams, MCom N.S.W., AASA(Prov.)

First Year Studies Unit

Associate Professor
Gordon Howitt, BEc Syd., MCom N.S.W., ASTC, AASA(Senior), ACIS

Senior Tutors
Dennis James Haskell, BCom N.S.W., AASA(Prov.)
Peter Schelluch, BCom N.S.W., AASA

Tutors
Jeffrey Colin Bain, BEc Tas., AASA(Prov.)
Nikhil Ranjan Das, MCom Rajsh., DipNIAPE
Christine Hawkins, BCom N.S.W.
Lyndon Harry Leslie Lyons, BCom N.S.W.
Walter Penninger, BCom N.S.W.
William Linton Raper, BCom N.S.W., AASA(Prov.)
Dominic Hoeg Staun, BA(Acc) Canberra CAE, MCom N.S.W.
Department of Behavioural Science

Professor of Business Administration and Head of Department of Behavioural Science
Dexter Colboyd Dunphy, BA MEd DipEd Syd., PhD Harv.

Associate Professor

Senior Lecturers
Alan Matthew Bordow, BS Wis., MA PhD Col. State
Anthony Francis Donovan, MA PhD N.U.I.
Barry Russell Maley, BA Syd., MA A N.U.

Department of Econometrics

Senior Lecturers
Eric Richard Sowey, BSc Syd., BSc PhD N.S.W., MSc Lond.
John Alton Zerby, MA Penn. State and Vanderbilt

Lecturers
Ronald Anthony Bewley, BA Sheff.
Warren Richard Hughes, MCom Auck., DBA Indiana
John Lewis Knight, MCom N.S.W.
Anthony David Owen, BA Leic., MA Kent
Nripesh Podder, MA Calc., PhD N.S.W.

Tutors
Denzil Gwydir Fiebig, BCom N.S.W.
Shimon Hemli, BA Bar-Ilan, MCom N.S.W.
Peter Bruce Morgan, MCom Cant.

School of Economics

Professor of Economic History, Head of School of Economics and of Department of Economic History
William Gordon Rimmer, MA PhD Camb., AM Harv., FRHistS

Professor of Statistics and Head of Department of Econometrics
Nanak Chand Kakwani, MA PhD Delhi

Research Professor of Economics
Murray Chilvers Kemp, BCom MA Melb., PhD Johns H.

Professor of Economics
Maurice McManus, BCom PhD Birm.

Professor of Economics and Head of Department of Economics
John Warwick Neville, BA W.Aust., MA PhD Calif., FASSA

Professor of Economics and Head of Department of Industrial Relations
John Rodney Niland, MCom N.S.W., PhD Ill.

Professor of Economics
Vacant

Administrative Assistant
Stephen Lee Marks, BSc Syd.

Department of Economic History

Associate Professor
Srinivasa Ambirajan, MA PhD And. and Manc.

Lecturers
David Leonard Clark, BEc PhD Syd.
Barrie Drummond Oyster, MA Syd., PhD Tor.
Ian Clifford Inkster, BA E. Anglia
David Meredith, BA PhD Exe.
Stephen James Nicholas, BA Syr., MA Iowa.
Peter Hugh Nolan, BA Cant., MSc Lond.
John Albert Perkins, BSc(Econ) Hull
David Hewitt Pope, MEc Monash., MA Ohio State
Peter Roger Shergold, BA Hull, MA Ill., PhD Lond.

Tutors
Gary Kenneth Chittick, BEc N.E., BA Macq.
Kevin Leonard Morgan, BA Bell.
John Vernon Williams, MA Tas.

Department of Economics

Associate Professors
Richard Manning, BA Otago, MA Cant., PhD LaT.
Gregory Duncan McColl, MSc(Econ) PhD Lond.
Kenneth Deakin Rivett, MA PhD Melb.
Neil Runcie, BEc Syd., PhD Lond.
Douglas John Stalley, MSc Adel., MBA Col., AUA

Senior Lecturers
Peter Calvo, MSc(Econ) PhD Lond.
Norman James Dudley, BAgEc PhD N.E.
Gregory Michael Folie, BE Melb., MSc(Econ) Lond., PhD S'ton, DIC, MIE Aust
Robert Victor Horn, MEC Syd., DrRerPol Cologne

Lecturers
David Ross Chapman, BA N.E. MA(Econ) Essex
Robert Maxwell Conlon, MCom N.S.W.
Geoffrey Francis Fishburn, BA PhD N.S.W.
Peter John Forsyth, MEC Syd.
Paul John Forward, MCom DipEd N.S.W., MSc(Econ) Lond.
David Ronald Gallagher, MAgrEc N.E.
Thomas Gregory Parry, MEC Syd., PhD Lond.
Robin Elizabeth Pope, BA N.E., MEC Monash, MA Ohio State
Behara Bhaskara Rao, BA And., MA Ban., BSc(Econ) Lond.
Margaret Joan Vipond, BA Durh.
Geoffrey Herbert Waugh, BSc Syd., MCom N.S.W.

Principal Tutor
Trevor Robert Stegman, BCom N.S.W.

Senior Tutors
Thomas Victor Edwards, BEc Syd.
Rita Hardie, BEc Syd., MCom N.S.W.
Andrew Chi Kuen Lo, BA Melb., MA N.S.W.

Tutors
Garry Alan Ferris, BEc Syd.
Kevin Vincent Forde, BCom N.S.W.
Michael Joseph Lauer, BCom N.S.W.
John Richard Nicol, BA MCom N.S.W.
Leonard John Perry, DipEd MCom N.S.W.

Teaching Fellows
Helen Beatrice Bendall, BA N.S.W.
Robert John McMillan, MCom Cant.

Centre for Applied Economic Research
Director
Professor J. W. Nevile

Research Associates
R. M. Conlon
Dr G. M. Folie
Professor N. C. Kakwani
Associate Professor G. D. McColl
Dr T. G. Parry
Robin E. Pope
B. B. Rao
J. A. Zerby

Research Officer
Alison Joy Harvie, BA A.N.U.

Department of Industrial Relations
Associate Professor
Frank Seymour Stevens, BEc Syd., MA Stan., PhD N.S.W.

Senior Lecturers
Sahab Dayal, MA Allld., MSc Lond., PhD Corn.
William Ernest Hotchkiss, MEC Syd., MCIT

Lecturers
Brahma Dabscheck, MEC Monash
Stephen Jerome Frenkel, BA Camb., MA Warw.
Tutor
Margaret Leonard, MA Ill.

School of Marketing

Professor of Marketing and Head of School
Roger Alexander Layton, MEC Syd.

Senior Lecturers
George Holmes, DipM Liv., MA Lanc.
Raymond Christopher O’Leary, BE Syd., MA Lanc.

Lecturers
Stanley Glaeser, BA Syd.
Kenneth LeLievre, MA Syd.
Ian Frederick Wilkinson, BSc S’ton., MSc Warw., PhD N.S.W.
John Tohr Yamaguchi, BS Col., PhD A.N.U.
Joan Carol Zielinski, AB Emmanuel Coll., Boston, MA Calif.

Tutors
David Nelson Darby, BSc Nott.
Michael Ian Halliday, BAgEc N.E., MSc N’cle.(U.K.)
Neil Andrew Richardson, MCom N.S.W.
Frank Leopold Winter, BCA Well.

The Graduate School of Business

Acting Head of School
Professor R. A. Layton
Faculty Information

 Faculty of Commerce
Enrolment Procedures*

All students re-enrolling should enrol through the Faculty. This enrolment must be effected before the commencement of Session 1.

During October, each student must obtain from the Faculty Office his or her personal University Enrolment Form and a Form C22/77 which includes a blank timetable on the reverse side.

Neither form should be completed until results of subjects taken in 1976 are published and the 1977 Faculty of Commerce Handbook is consulted. Unless students have been granted a deferred examination or are awaiting decisions of show-cause committees, they must return the completed forms to the Faculty Office not later than 14 January 1977. Forms not received by this date are not processed until the late enrolment period.

The following instructions should be read carefully before completing the required forms.

It is imperative that students consult the rules governing the BCom degree. Particular attention is drawn to Rules 5 (maximum number of subjects in a session), 12 (the order in which subjects may be taken), 13 to 25 (giving details of the requirements for each specialization), 26 (showing prerequisites) and 27 (transitional rules for those students originally admitted under the old regulations). Students are reminded that if they enrol in subjects in contravention of these rules their enrolment in such subjects will be automatically cancelled.

* As a result of a decision by the Commonwealth Government, no tuition fees are charged in 1977

University Enrolment Form

Details already recorded on form should be checked. If any information is incorrect, students should make the necessary alterations. Students are required to complete the section of the form dealing with their enrolment in both sessions and the details of subjects on the form must agree with those shown on Faculty Form C22/77.

Faculty Enrolment and Proposed Timetable

These forms are required for the purpose of processing re-enrolments and providing a Faculty record of each student. In addition the timetable form is designed to provide a copy of the timetable finally approved to be returned to each student.

It is important that all information be carefully provided. In drawing up their proposed timetables students should consult the timetables published later in this Handbook and any amendments shown on the noticeboards at the entrance to the Commerce building.

The timetable proposed by students will be taken to indicate their first preferences for tutorial groups. Enrolment Officers will make alterations to tutorial times in accordance with the need to meet accommodation and other requirements. In this respect, full-time students should note that they will be deemed to be available at all reasonable hours for allocation to tutorials. Part-time students will be deemed to be available on all week nights between 6 pm and 9 pm but are free to elect to attend day classes. Any student wishing to seek special exemption from these requirements must lodge a written application with his enrolment form.

Students are asked to indicate subjects offered by the Department of General Studies as General Studies I and/or II. Final allocation to classes will be made by the Department of General Studies during enrolment week.
Students who find that they need to apply for variations of the standard course programs must submit an application for course variation on Form T/11. Such applications must be submitted with enrolment forms. Form C22/77 and proposed timetable should be prepared on the assumption that the application will be approved, but subjects which require special approval should not be entered on the University Enrolment Form (such entries will be made by Enrolment Officers).

Enrolment Timetable

Students should attend the Faculty Office, First Floor, Commerce Building, to collect their enrolment forms at one of the times indicated below.

All re-enrolling Students and New Students with Advanced Standing

<table>
<thead>
<tr>
<th>Surnames A to G</th>
<th>Tuesday 1 March</th>
<th>Wednesday 2 March</th>
<th>Friday 4 March</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2.00 pm to 4.30 pm</td>
<td>2.00 pm to 4.30 pm</td>
<td>6.00 pm to 8.00 pm</td>
</tr>
<tr>
<td></td>
<td>6.00 pm to 8.00 pm</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Surnames H to R</th>
<th>Wednesday 2 March</th>
<th>Thursday 3 March</th>
<th>Friday 4 March</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2.00 pm to 4.30 pm</td>
<td>2.00 pm to 4.30 pm</td>
<td>6.00 pm to 8.00 pm</td>
</tr>
<tr>
<td></td>
<td>6.00 pm to 8.00 pm</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Surnames S to Z</th>
<th>Thursday 3 March</th>
<th>Friday 4 March</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2.00 pm to 4.30 pm</td>
<td>2.00 pm to 4.30 pm</td>
</tr>
<tr>
<td></td>
<td>6.00 pm to 8.00 pm</td>
<td>6.00 pm to 8.00 pm</td>
</tr>
</tbody>
</table>

Geography Subjects

Students enrolling or re-enrolling in Geography subjects are to attend Hut 7 on one of the following dates:

- Monday 28 February
  - 10.00 am to 12.00 noon, 2.00 pm to 4.00 pm
- Wednesday 2 March
  - 10.00 am to 12.00 noon, 2.00 pm to 4.00 pm, 6.00 pm to 8.00 pm
- Friday 4 March
  - 10.00 am to 12.00 noon, 2.00 pm to 4.00 pm
- Monday 7 March
  - 10.00 am to 12.00 noon, 2.00 pm to 4.00 pm

in order to obtain class admission cards and to be allocated places in tutorials and laboratories.

General Studies

Students enrolling in general studies electives after completing enrolment in their own Faculty and BEFORE GOING TO THE CASHIER, should proceed to the General Studies enrolment centre in Unisearch House where they will obtain places in electives, complete class admission cards and finalize enrolment forms.

Enrolment Centre

Faculty Office
First Floor
The Commerce Building

Late Enrolments

Students are strongly advised to attend for enrolment during Enrolment Week as those who fail to do so not only miss initial classes but disrupt lecture, tutorial and practical work programs and cause considerable inconvenience to lecturers and the punctual students.

There are two late enrolment sessions:

First Late Enrolment Period
Wednesday 9 March

Second Late Enrolment Period
Wednesday 16 March

The times and locations for late enrolment are:

Faculty Office, First Floor,
The Commerce Building
5.00 pm to 7.00 pm

Honours Courses

Rule 9 of the BCom regulations provides that students may make written application to the Head of the School concerned for permission to enrol in Honours Courses. Such applications may be made at the end of either the first year or the second year of the course (or the corresponding stages of a part-time course). Students who have good first year or second year results are encouraged to take Honours Courses. They should make application to the relevant Schools as soon as possible after the announcement of 1976 results.

Thesis

Students enrolled in Honours Courses are required to submit a thesis as part of the requirements for the degree. They are normally required to seek approval of a thesis topic in the third year of their Honours Course, in accordance with instructions issued by each School. For students in the School of Economics the thesis should be included as a subject in both sessions in the year in which it is to be submitted. For students in the Schools of Accountancy and Marketing it should be included only in Session 2.
Enquiries

Students with general enquiries, eg, those who are uncertain as to their standing in the course should in the first instance contact the Faculty Administrative Assistant (Room 132, Commerce Building, telephone 663-0351 extensions 2326 or 2561). Students with special problems may seek help from Associate Professor G. Howitt, Executive Assistant to the Dean (Student Counselling) who may be contacted on extension 3616 (Room 130). In the case of enquiries specific to a particular School contact should be made as follows: School of Accountancy — extension 3413 and School of Economics — extension 2024. In particular, students expecting to complete the course in 1977 should make a point of checking their programs at the Faculty Office to avoid the possibility of not meeting the degree regulations.

Interviews

Students whose programs are approved without amendment to subjects in which they elect to enrol are not required for interview. Enrolment Officers will make any necessary alterations to tutorial timetables and no interviews need be held in such cases. If any question arises in relation to the subjects proposed or to any other detail, students will be asked to attend for interview at a time to be notified.

Miscellaneous Subject Enrolments

Students may be permitted to enrol for miscellaneous subjects (ie as students not proceeding to a degree or diploma) provided the Head of the School offering the subject considers it will be of benefit to the student and there is accommodation available.* Only in exceptional cases will subjects taken in this way count towards a degree or diploma. A student who is under exclusion may not be enrolled in miscellaneous subjects which may be counted towards any course from which he has been excluded.

Master of Commerce

Candidates continuing formal graduate courses should contact Miss E. Hing in the Faculty Office as soon as possible after 30 October 1976. Completion of enrolments will take place in the Faculty Office, Commerce Building. Enrolment details are the same as for undergraduate students re-enrolling. Students with special problems may seek help from Professor N. R. Wills, Co-ordinator of Interdisciplinary Graduate Studies.

Examinations

Deferred Examinations and Show-cause Decisions

Students who have been granted deferred examinations or who are required to show-cause should not complete their enrolment forms until the results are known. It is expected that results will be available by Friday 18 February 1977 and the students concerned should complete their enrolment forms and return them to the Faculty Office on that day.

Except in exceptional circumstances, deferred examinations may only be granted in Commerce degree courses in subjects taught by schools of the Faculty or by those schools in the Faculty of Arts listed in 1. below, or in Arts degree courses in subjects offered by the School of Economics, when a student through illness or for some other acceptable reason has been prevented from taking the examination or has been placed at a serious disadvantage during the examination:

1. Except on medical or compassionate grounds, no deferred examination may be granted in the Arts degree course in subjects offered by the Schools of Drama, English, French, German, Geography, History, History and Philosophy of Science, Philosophy, Political Science, Russian, Sociology, Spanish and Latin American Studies.

2. The granting of deferred examinations in Law degree courses shall be subject to the following rules:

A In the case of subjects taken in another faculty or board of studies, the rules of that faculty or board of studies shall apply;

B In other cases, deferred examinations shall be granted only in exceptional circumstances, and only if a deferred examination is considered necessary to assess a student’s performance in a subject.

In subjects under the control of the various schools in the Faculty of Commerce the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students will be advised of the weighting at the commencement of Session 1.

Students may be required to sit for an oral and/or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 and in the first two weeks of December. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held. The student will be advised by the Faculty of Commerce of the place and time of the examination, and will be required to attend no sooner than five days after the posting of notices by the Faculty.

During the examination period that follows Session 2, a student who is offered a supplementary examination on medical or compassionate grounds, and who continues to be disadvantaged, may decline to take the supplementary examination without prejudice to his chance of being granted a deferred examination.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

* Because admission to all courses in the Faculty is competitive, miscellaneous subject enrolment must be very limited in 1977.
Use of Calculators

The Faculty of Commerce has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

Also see Use of Electronic Calculators in General Information earlier in this handbook.

Faculty of Commerce Library Facilities

Although some significant areas of interest are served by other divisions of the Library, staff and students of the Faculty of Arts and the Faculty of Commerce are mainly served by the Social Sciences and Humanities Library and the Undergraduate Library.

The Social Sciences and Humanities Library

This library is designed to serve the specialized reference and research needs of staff, postgraduate students and senior Undergraduate students.

All students are welcome to use the library and to borrow books from it. The main entrance to the Social Sciences and Humanities Library can be reached by taking the lift to Level 4 of the library building.

The Undergraduate Library

This library caters for the library needs of first and second year students and other groups where large numbers require mass teaching. It provides a reader education program and reader assistance service aimed at teaching students the basic principles of finding information.

Services of particular interest to undergraduates and academic staff are:

- The Open Reserve Section, housing books and other material which are required reading.
- The Audio-Visual Section, containing cassette tapes, mainly lectures, and other spoken work material. The Audio-Visual Section has wired study carrels and cassette players for student use.

Social Sciences and Humanities Librarian Alan Walker
Undergraduate Librarian Pat Howard

Faculty of Commerce Library-Reading Room

Officer-in-Charge: Pamela Gildea

The library-reading room for undergraduate honours and graduate students in the Faculty of Commerce is located in the John Goodsell Building. Largely as a result of a series of annual grants of $500 made since 1961 by the Public Accountants' Registration Board of New South Wales and other grants and donations by public authorities and business organizations, the reading room contains books and periodicals covering a wide range of subjects. The reading room is open from 9 am to 7 pm Mondays to Fridays.

Students wishing to use these library facilities should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

Student and Professional Associations

The Commerce Society

The Commerce Society is the student body of the Faculty, and every Commerce student regardless of his course is automatically admitted as a member.

A membership card is issued annually during the enrolment period, and if for some reason a Commerce student does not receive a card he should contact a committee member as soon as possible. The membership card entitles the holder to free admission to some COMSOC functions, concessional prices for certain other functions and other benefits as determined from time to time by the committee and as notified.

The Annual General Meeting of the Society is held in the third week of March when the Executive and General Committees are elected. First year students are particularly encouraged to attend this meeting and to become involved with the affairs of the Society.

Academic activities of the Society include presentation of Faculty Hours, during which prominent business/political/academic figures address meetings on relevant topics; representation of students at committees considering course-related grievances; the award of a proficiency prize for outstanding achievement in the fields of both academic and student activity; and various other pursuits.

Socially, the Society presents several staff/student gatherings; sports activities; concerts; dinner dances; film screenings; the Commerce Faculty Formal; the Bacchus Balls; and others as determined by the committee.

A Commerce Society notice board is situated adjacent to the stairwell on the ground floor of the Commerce Building. On this board are displayed notices of functions, staff/student gatherings and various other activities. Another form of communication is the Society's Newsheet, published periodically.
The Society emphasizes that participation by members in its activities is an important determinant of COMSOC's success. Members are, therefore, encouraged to attend the functions and meetings of their Society, and to take an active part in its management.

President: Alan Field  
Hon Secretary: Brenda Morgan  
Hon Treasurer: Phillip Napier  
(Mail to: Box 81, The Union)

AIESEC

AIESEC membership is open to all undergraduates and recent graduates of the Faculty. It affords members the opportunity to:
1. meet top level Australian executives—both in seminars and on a more personal basis at interviews;  
2. participate in the organization of the committee on this campus. This includes administrative activities and also the reception of and hospitality to overseas trainees;  
3. take part in business games and other associated events;  
4. attend AIESEC conferences principally in Australia;  
5. undertake a traineeship lasting from two to twelve months in any one of fifty-seven member nations. Competition for traineeships is increasing to the extent that active membership of the local committee is regarded as an important basis for selection.

Membership fee is $1.00 per year. Enquiries may be directed to the following:

The Secretary  
AIESEC—LC  
Box 148  
University Union  
University of NSW  
Kensington 2033

The Economic Society of Australia and New Zealand

Students are eligible for membership of the Economic Society of Australia and New Zealand at a concessional rate through the New South Wales Branch. The Branch's financial year commences on 1st April and the student subscription rate is $7.50 per annum compared with a full subscription rate of $12.50 per annum. This concession applies to full-time students. The application for membership form is available from the School of Economics office and requires the attestation of a University Lecturer or Tutor. Membership forms and information about the Society are also available from: The Hon Asst Secretary, The Economic Society of Aust & NZ (NSW Branch), c/- Mutual Life & Citizens' Assurance Co Ltd, PO Box 200, North Sydney 2060. Telephone Mr J. M. Schofield 23 0066, Ext 382.

Members receive the Society's journal, The Economic Record, which is published four times a year. Economic Monographs on current topics, Economic Papers (three times a year), and advice of recently published books. They may also subscribe at concessional rates to The Australian Quarterly and The Australian Economic Review. Meetings are held on the third Thursday of each month in the State Office Block Theatrette, Phillip St. The Branch also holds a one-day winter 'school' each year at which current economic topics are discussed by a panel of speakers.

The Commerce Society nominates one representative on the Branch Council.

Statistical Society of Australia: New South Wales Branch

The Branch offers student membership to undergraduates who are following a recognized course of study which includes Statistics. The subscription for a student member is $8 per annum, with a rebate of $1 if payment is received before 1st March.

The regular general meetings of the Branch are held usually on the second Thursday of each month from March to November. The Branch conducts a Research Section, and membership of this group is open to members of the Branch free of charge. Each year the Branch also conducts a symposium for the study and discussion of particular statistical techniques or of statistical methods in a specialized field; symposia are open to members at reduced rates.

Members of the Branch receive The Australian Journal of Statistics, which is published three times a year by the Statistical Society of Australia.

Applications and requests for further information should be sent to the Hon Secretary, Dr G. H. Cooney, Dept of Mathematical Statistics, University of Sydney, NSW 2006.

Market Research Society of Australia (NSW Division)

Market research can be defined as the provision of information related to a marketing problem and the use of that information in a way which reduces risks in management's decision-making. Companies are becoming increasingly aware of the value of marketing research in all phases of their business and their demand for good researchers is growing. There is considerable scope in manufacturing and service organizations and advertising agencies, as well as with specialist marketing research practitioners.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia since 1955, the Society has over 800 members in its five State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and 'workshops' on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly Newsletter, and a bi-annual journal, Australian Marketing Researcher. At the regular monthly meetings a variety of papers on marketing research and marketing is discussed.
A fully affiliated branch of the Society operates on campus as the 'UNSW Marketing Society' (see entry following).

Membership fees are: Full $25; Associate $25; Student (full time) $5. Address: MRS of Australia, NSW Div, PO Box 334, North Sydney, NSW 2060. Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students.

The Society is closely affiliated with the Market Research Society of Australia and membership is open only to students who are members of that Society. Membership of both societies is thus secured by payment of membership fee, $3 for full-time and $8 for part-time students to the MRS.

In its first year of operation the Society had over 150 members.

The main objectives of the Society are:

1. to supplement the marketing course by developing close links with industry;
2. to represent marketing students in activities on campus;
3. to sponsor seminars, case studies and workshop sessions by companies on campus and visiting guest speakers; and
4. to provide employment service for full- and part-time employment.

For further information and membership applications contact:
Kim Harding (President), 127 Condamine St, Balgowlah Hts 2093 (94 63 76).

or
The Marketing Office, 3rd Floor, Commerce Building

Economic History Society

The Economic History Society was formed by students to promote an active interest in the discipline and to provide a common, social forum for both students and members of staff.

Newly formed, the Economic History Society is open to new ideas and to people who are concerned with fostering an interest in the subject. At present the Society meets on a regular basis and its activities centre on a program of short papers by visiting speakers and members of the society on interesting and topical aspects related to the study of economic history. Wine and supper are provided at each meeting. It is hoped to expand this program to include as wide a variety of activities as possible to cater for the interests of as many students as possible. Membership is open to anyone who may be interested.

All enquiries may be directed to:
The Secretary
Economic History Society
C/- Department of
Economic History
University of New South Wales

Financial Assistance to Students

The Scholarships and prizes listed below are available to students whose courses are listed in this handbook.

A similarly oriented list appears in the Faculty Information section of each of the faculty handbooks.

The complete list of University scholarships and prizes appears in the General Information section of the Calendar.
Scholarships

Undergraduate Scholarships

As well as the assistance mentioned earlier in this Handbook (See General Information: Financial Assistance to Students), there are a number of scholarships available to students. What follows is an outline only. Full information may be obtained from the Student Employment and Scholarships Unit, located on the Ground Floor of the Chancellery.

Unless otherwise indicated in footnotes, applications for the following scholarships should be made to the Registrar by 14 January each year.

<table>
<thead>
<tr>
<th>Donor</th>
<th>Value</th>
<th>Year/s of Tenure</th>
<th>Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>General</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bursary Endowment Board*</td>
<td>$300 pa if living at home; $400 pa if living away from home</td>
<td>7 years</td>
<td>Merit in HSC and total family income not exceeding $4000</td>
</tr>
<tr>
<td>Sam Cracknell Memorial</td>
<td>$1000 to $1500 pa payable in fortnightly instalments</td>
<td>1 year</td>
<td>Prior completion of at least 2 years of a degree or diploma course and enrolment in a full-time course during the year of application; academic merit; participation in sport either directly or administratively; and financial need</td>
</tr>
<tr>
<td>Air Force Association Memorial Scholarship</td>
<td>$250 pa</td>
<td>1 year renewable for the duration of the course subject to satisfactory progress</td>
<td>Child of member or former member of Royal Australian Air Force undertaking a full-time degree course</td>
</tr>
<tr>
<td><strong>Commerce</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CSR Ltd</td>
<td>$1200 pa for 1st year; $600 pa for 3rd and 4th year</td>
<td>1 year renewable for the duration of the course, subject to satisfactory progress</td>
<td>Eligibility for admission to the full-time course in Accounting and Financial Management, Economics, Econometrics, Marketing or Industrial Relations. The award is available for full-time study in first year, for part-time study in the second and third year while employed with the Company and for full-time study in the third and fourth years of the course.</td>
</tr>
<tr>
<td>Dalgety Australia Limited</td>
<td>$4000 over 4 years</td>
<td>1 year renewable for the duration of the course, subject to satisfactory progress</td>
<td>Permanent residence in Australia and eligibility for admission to the full-time degree course in Marketing</td>
</tr>
<tr>
<td>Manufacturers Mutual Insurance Limited</td>
<td>$200 pa</td>
<td></td>
<td>Eligibility for admission to the full-time degree course in Accounting and Financial Management, Economics, Econometrics or Industrial Relations</td>
</tr>
</tbody>
</table>

* Apply to The Secretary, Bursary Endowment Board, Box 7077, GPO, Sydney 2001, immediately after sitting the HSC.
Graduate Scholarships

Applications for scholarships should be made in triplicate on the required form, and sent to the Registrar by 31 October. Eligibility depends on such factors as the applicant holding an honours degree or equivalent qualification, or having relevant experience. Students completing the final year of a course may apply. Those under bond should disclose this fact. Awards are tenable for one year, and may be renewed for a maximum of two years for a Masters and 3 to 4 years for a PhD degree. Renewal each year is subject to satisfactory progress. Any exceptions from these requirements are indicated.

Application forms and further information are available from the Student Employment and Scholarships Unit, which is located on the ground floor of the Chancellery. This Unit produces the booklet Graduate Awards, and also provides information on additional scholarships which may become available from time to time, mainly from funds provided by organizations sponsoring research projects.

Where possible, the scholarships are listed in order of faculty.

<table>
<thead>
<tr>
<th>Donor</th>
<th>Value</th>
<th>Years of Tenure</th>
<th>Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of New South Wales Research Awards</td>
<td></td>
<td>1-2 years for a Masters and 3-4 years for a PhD degree</td>
<td>Applicants must be honours graduates (or equivalent)</td>
</tr>
<tr>
<td>Australian Government (Research Awards)</td>
<td>Living allowance of $3250 pa. Other allowances may also be paid.</td>
<td>As above</td>
<td>Applicants must be honours graduates (or equivalent) or scholars who will graduate with honours in current academic year, and who are domiciled in Australia.</td>
</tr>
<tr>
<td>Australian Government (Course Awards)</td>
<td></td>
<td>1-2 years; minimum duration of course</td>
<td>Applicants must be graduates or scholars who will graduate in current academic year, and who have not previously held an Australian Government Postgraduate Award. Applications to Registrar by 30 September.</td>
</tr>
<tr>
<td>Australian American Educational Foundation Travel Grant*</td>
<td></td>
<td>Up to 1 year</td>
<td>Applicants must be female graduates from any accredited Australian or overseas university.</td>
</tr>
<tr>
<td>Australian Federation of University Women</td>
<td>A total of $500/$3200</td>
<td></td>
<td>Applicants must be graduate students on study leave. Applications close with Registrar by 30 November for visits to commence during ensuing financial year 1 April to 31 March. 2. Graduate research workers holding research grants. Applications close with Registrar by 28 February for visits to commence during ensuing 1 April to 31 March.</td>
</tr>
<tr>
<td>The British Council Commonwealth University Interchange Scheme</td>
<td>Cost of travel to UK or other Commonwealth country university</td>
<td></td>
<td>Applicants must be graduates, senior scholars to post-doctoral Fellows. Graduate applications close 31 December. Other applications by mid-November.</td>
</tr>
<tr>
<td>Canadian Pacific Airlines Award for Travel to Canada for University Graduates</td>
<td>One free economy class return flight a year to Canada</td>
<td></td>
<td>Applicants must be graduates, Australian citizens or permanent residents. Candidates must have been accepted by a Canadian University, be able to support themselves on a full-time basis, and intend to return to Australia. Applications close with Registrar by 31 May.</td>
</tr>
</tbody>
</table>

* Application forms are available from: The Secretary, Department of Education, AAEF Travel Grants. PO Box 826, Woden, AC 2606.
## Graduate Scholarships (continued)

<table>
<thead>
<tr>
<th>Donor</th>
<th>Value</th>
<th>Year/s of Tenure</th>
<th>Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>General (continued)</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commonwealth Scholarship and Fellowship Plan</td>
<td>Varies for each country. Generally covers travel, living, tuition fees, books and equipment, approved medical expenses. Marriage allowance may be payable.</td>
<td>Usually 2 years, sometimes 3</td>
<td>Graduates who are Commonwealth citizens or British Protected Persons, and who are not older than 35 years of age. Applications close with Registrar by 1 October.</td>
</tr>
<tr>
<td>General Motors Holden’s Research Fellowship</td>
<td>Living allowance and other allowances</td>
<td>Maximum of 3 years</td>
<td>Graduates qualified to undertake research program for Masters or PhD degree</td>
</tr>
<tr>
<td>Gowrie Graduate Research Travelling Scholarship</td>
<td>Maximum $2000 pa</td>
<td>2 years</td>
<td>Applicants must be members of the Forces or children of members of the Forces who were on active service during the 1939-45 War</td>
</tr>
<tr>
<td>Harkness Fellowships of the Commonwealth Fund of New York*</td>
<td>Living and travel allowances, tuition and research expenses, book and equipment and other allowances</td>
<td>Between 12 to 21 months</td>
<td>Candidates must be either: 1. Members of the Commonwealth or a State Public Service or semi-government Authority. 2. Staff or graduate students at an Australian university. 3. Individuals recommended for nomination by the Local Correspondents. The candidate will usually have an honours degree and be between 21-30 years of age. Applications close 23 July.</td>
</tr>
<tr>
<td>IBM Graduate Scholarship Plan</td>
<td>A maximum of $1200 pa</td>
<td>A maximum of 2 years for a degree of Master and 4 years for a PhD</td>
<td>Graduates must already hold a scholarship, such as an Australian Government Postgraduate Research Award and be studying computer science or its applications. Applications close with Registrar by 30 November.</td>
</tr>
<tr>
<td>Frank Knox Memorial Fellowships at Harvard University</td>
<td>Stipend of $3400 plus tuition fees pa</td>
<td>2 years</td>
<td>Applicants must be British subjects and Australian citizens, who are graduates or near graduates of an Australian University.</td>
</tr>
<tr>
<td>Nuffield Foundation Commonwealth Travelling Fellowships†</td>
<td>Approximately £2240 stg pa for married fellow and wife. Approximately 1760 stg pa in other cases plus travelling costs.</td>
<td>1 year</td>
<td>Australian citizens usually between 25 and 35 who are graduates preferably with higher degrees and who have at least a year’s teaching or research experience at a university. Applications close by February.</td>
</tr>
</tbody>
</table>

* Application forms must be obtained from the Australian representative of the Fund, Mr. L. T. Hinde, Reserve Bank of Australia, Box 3947, GPO, Sydney, NSW 2001. These must be submitted to the Registrar by 24 July.
† Applications to the Secretary, The Nuffield Foundation Australian Advisory Committee, Chemistry Laboratory, Barry Building, University of Melbourne, Parkville, Victoria 3052.
## Graduate Scholarships (continued)

<table>
<thead>
<tr>
<th>Donor</th>
<th>Value</th>
<th>Year / % of Tenure</th>
<th>Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>General (continued)</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Rhodes Scholarship**</td>
<td>£1650 stg pa</td>
<td>2 years, may be extended for a third year</td>
<td>Unmarried male and female British subjects, between the ages of 19 and 25 who have been domiciled in Australia at least 5 years and have completed at least 2 years of an approved university course. Applications close in July each year.</td>
</tr>
<tr>
<td>Rothmans Fellowships Award†</td>
<td>$12000 pa</td>
<td>Up to 3 years</td>
<td>The field of study is unrestricted. Applications close early September each year.</td>
</tr>
</tbody>
</table>

## Arts, Commerce, Law

<table>
<thead>
<tr>
<th>Donor</th>
<th>Value</th>
<th>Year / % of Tenure</th>
<th>Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shell Scholarship in Arts</td>
<td>£1750 stg pa plus travelling expenses</td>
<td>2 years</td>
<td>Applicants must be unmarried, male, British subjects, under 25 years of age, with at least 5 years domicile in Australia and who are completing a full-time course in Law or a full-time honours course for Bachelor of Arts or Commerce. The successful candidate will attend a British University to pursue an honours or higher degree. Applications close with the Registrar by 1 October.</td>
</tr>
</tbody>
</table>

## Prizes

### Undergraduate University Prizes

The following table summarizes the undergraduate prizes awarded by the University. Prizes which are not specific to any School are listed under ‘General’. All other prizes are listed under the Faculty or Schools in which they are awarded.

<table>
<thead>
<tr>
<th>Donor / Name of Prize</th>
<th>Value $</th>
<th>Awarded for</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>General</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sydney Technical College Union Award</td>
<td>50.00</td>
<td>Leadership in the development of student affairs, and academic proficiency throughout the course</td>
</tr>
<tr>
<td>University of New South Wales Alumni Association</td>
<td>Statuette</td>
<td>Achievement for community benefit — students in their final or graduating year</td>
</tr>
</tbody>
</table>

**Applications to Mr H. McCredie, Secretary of the NSW Committee, University of Sydney, NSW 2006
†Applications to The Secretary, Rothmans University Endowment Fund, University of Sydney, NSW 2006**
## Undergraduate University Prizes (continued)

<table>
<thead>
<tr>
<th>Donor/Name of Prize</th>
<th>Value $</th>
<th>Awarded for</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Faculty of Commerce</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>University of New South Wales Commerce Society</td>
<td>50.00</td>
<td>Academic proficiency throughout the Commerce course and leadership in student activities</td>
</tr>
<tr>
<td><strong>School of Accountancy</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Australian Society of Accountants</td>
<td>50.00</td>
<td>14.501 Accounting and Financial Management IIA</td>
</tr>
<tr>
<td></td>
<td>50.00</td>
<td>14.522 Accounting and Financial Management IIAA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>or</td>
</tr>
<tr>
<td></td>
<td>15.00</td>
<td>14.532 Accounting and Financial Management IIA (Honours)</td>
</tr>
<tr>
<td>Chamber of Manufactures of New South Wales</td>
<td></td>
<td>14.703 Advanced Auditing</td>
</tr>
<tr>
<td>Corporate Affairs Commission</td>
<td>50.00</td>
<td>14.542 Accounting and Financial Management IIB</td>
</tr>
<tr>
<td>Greenwood, Challoner &amp; Co</td>
<td>25.00</td>
<td>14.742 Business Law II</td>
</tr>
<tr>
<td>Hungerfords</td>
<td>25.00</td>
<td>14.511 Accounting and Financial Management IIB</td>
</tr>
<tr>
<td></td>
<td>25.00</td>
<td>14.593 Accounting and Financial Management IIIB (Honours)</td>
</tr>
<tr>
<td>Larke Consolidated Industries Ltd</td>
<td>20.00</td>
<td>14.602 Information Systems</td>
</tr>
<tr>
<td>Law Book Co Ltd</td>
<td>20.00</td>
<td>14.511 Accounting and Financial Management IIB</td>
</tr>
<tr>
<td></td>
<td>Books</td>
<td></td>
</tr>
<tr>
<td>Taxation Institute of Australia</td>
<td>21.00</td>
<td>14.783 Taxation Law</td>
</tr>
<tr>
<td>John Menzies McKellar White Memorial</td>
<td>100.00</td>
<td>14.859/14.959G Advanced Studies in Taxation</td>
</tr>
<tr>
<td>Wilson Bros (Printers) Pty Ltd</td>
<td>25.00</td>
<td>14.583 Accounting and Financial Management IIIB</td>
</tr>
<tr>
<td>E. S. Wolfenden Memorial</td>
<td>20.00</td>
<td>14.563 Accounting and Financial Management IIIA</td>
</tr>
<tr>
<td>Arthur Young &amp; Co</td>
<td>50.00</td>
<td>14.613 Business Finance II</td>
</tr>
</tbody>
</table>
## Undergraduate University Prizes (continued)

<table>
<thead>
<tr>
<th>Donor/Name of Prize</th>
<th>Value ($)</th>
<th>Awarded for</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>School of Economics</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Australian Finance Conference</td>
<td>25.00</td>
<td>15.083 Public Finance</td>
</tr>
<tr>
<td>Brindis Ltd</td>
<td>100.00</td>
<td>15.013 Economics IIIA (Honours) and 15.033 Economics IIIB (Honours)</td>
</tr>
<tr>
<td>Economic Society of Australia and New Zealand</td>
<td>15.00</td>
<td>Bachelor of Commerce in Economics, Final year and one year's membership of the Economic Society</td>
</tr>
<tr>
<td>The Statistical Society of Australia (New South Wales Branch)</td>
<td>20.00</td>
<td>General proficiency throughout the Bachelor of Commerce Course in Econometrics</td>
</tr>
<tr>
<td>Unilever Aust Pty Ltd</td>
<td>21.00</td>
<td>15.011 Economics IB</td>
</tr>
<tr>
<td></td>
<td>21.00</td>
<td>15.022 Economics IIB and 15.042 Economics IIC</td>
</tr>
<tr>
<td></td>
<td>21.00</td>
<td>15.023 Economics IIIB</td>
</tr>
<tr>
<td></td>
<td>21.00</td>
<td>15.421 Quantitative Methods B</td>
</tr>
<tr>
<td></td>
<td>21.00</td>
<td>15.004 Economics IVA and 15.014 Economics IVB</td>
</tr>
<tr>
<td><strong>School of Marketing</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lintas International Advertising</td>
<td>250.00</td>
<td>Bachelor of Commerce Course in Marketing — general proficiency throughout course</td>
</tr>
<tr>
<td>Market Research Society of Australia</td>
<td>100.00</td>
<td>28.053 Information Management</td>
</tr>
<tr>
<td>Philips Industries Holdings Ltd</td>
<td>50.00</td>
<td>28.012 Marketing Systems</td>
</tr>
</tbody>
</table>

## Graduate University Prizes

The following table summarizes the graduate prizes awarded by the University.

### General

<table>
<thead>
<tr>
<th>Prize</th>
<th>Value ($)</th>
<th>Awarded for</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Thistlethwayte Memorial Prize</td>
<td>100.00</td>
<td>Best essay in the field of water — waste water treatment or water quality management, by MEngSc, MAppSc, ME, MSc student</td>
</tr>
<tr>
<td>Donor</td>
<td>Value</td>
<td>Year/s of Tenure</td>
</tr>
<tr>
<td>-----------------------------</td>
<td>-------</td>
<td>------------------</td>
</tr>
<tr>
<td><strong>School of Accountancy</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arthur Andersen &amp; Co.</td>
<td>50.00</td>
<td></td>
</tr>
<tr>
<td>Slazengers (Aust) Pty Ltd</td>
<td>25.00</td>
<td></td>
</tr>
<tr>
<td>*<em>Graduate School of Business</em></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Australian Finance Conference</td>
<td>25.00</td>
<td></td>
</tr>
<tr>
<td>Pioneer Concrete Services Ltd</td>
<td>42.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>John Storey Memorial</td>
<td>25.00</td>
<td></td>
</tr>
</tbody>
</table>

* The course for the degree of Master of Business Administration (MBA) as offered by the Faculty of Commerce will be withdrawn at end of 1977 when all current candidates will have completed requirements.
Bachelor of Commerce Degree Courses

The Faculty of Commerce consists of the Schools of Accountancy, Economics and Marketing, the Graduate School of Business and the Department of Behavioural Science. The Graduate School of Business will continue in existence until the completion of the present MBA program and the commencement of Masters degree programs by the Australian Graduate School of Management, which is a separate entity within the University.

1. For students wishing to combine accounting and information systems.

Year 1
Session 1
As per Table 1
Session 2
As per Table 1

Year 2
Session 1
14.522 Accounting and Financial Management IIA
14.602 Information Systems IIA
15.072 Economics IIE or
15.002 Economics IIA
Option

Session 2
14.542 Accounting and Financial Management IIB
14.603 Information Systems IIB
14.613 Business Finance II
15.062 Economics IID or
15.042 Economics IIC

Year 3
Session 1
14.563 Accounting and Financial Management IIIA
14.604 Information Systems IIIA
Option

Session 2
14.583 Accounting and Financial Management IIIB
14.605 Information Systems IIIB
Option

School of Accountancy

Accounting, Finance and Systems Courses

Accountancy is concerned with the provision of information for the management of economic resources and activities by means of measurement, communication and interpretation of financial data; with the development of information systems; and with the financial accountability and management of business and public enterprises.

Throughout the accountancy course, students concentrate on acquiring knowledge of the concepts of accounting and the quantitative methods necessary for their measurement. This is achieved through a sequence of 'Accounting and Financial Management' subjects. Concurrent studies in law, economics, information systems and finance cover important aspects of the environment in which the accounting system operates. Knowledge of these related disciplines is essential to the development of accounting concepts and to their application in the real world.

A range of electives provides wide opportunity to pursue special areas of interest in related fields, such as finance and information systems. Sample course outlines are as follows.
2. For students wishing to combine accounting and finance.

**Year 1**

**Session 1**
As per Table 1

**Session 2**
As per Table 1

**Year 2**

**Session 1**
14.522 Accounting and Financial Management IIA
14.602 Information Systems IIA
14.732 Business Law I
15.072 Economics IIE or
15.002 Economics IIA

**Session 2**
14.542 Accounting and Financial Management IIB
14.613 Business Finance II
15.062 Economics IID or
15.042 Economics IIC

**Year 3**

**Session 1**
14.563 Accounting and Financial Management IIIA
14.783 Taxation Law* Option*

**Session 2**
14.583 Accounting and Financial Management IIIB
14.703 Advanced Auditing* Option*

3. For students wishing to prepare for professional practice in accountancy.

**Year 1**

**Session 1**
As per Table 1

**Session 2**
As per Table 1

**Year 2**

**Session 1**
14.522 Accounting and Financial Management IIA
14.614 Business Finance IIIA
Option

**Session 2**
14.583 Accounting and Financial Management IIIB
14.615 Business Finance IIIB
Option

**Year 3**

**Session 1**
14.563 Accounting and Financial Management IIIA
14.614 Business Finance IIIA
Option

**Session 2**
14.583 Accounting and Financial Management IIIB
14.752 Business Organization and Policy
Option

4. For students wishing to take a course relevant to business administration or consultancy.

**Year 1**

**Session 1**
As per Table 1

**Session 2**
As per Table 1

**Year 2**

**Session 1**
14.522 Accounting and Financial Management IIIB
14.603 Information Systems IIIB or
14.773 Operations Research in Business
14.613 Business Finance II
15.062 Economics IID or
15.042 Economics IIC

**Session 2**
14.542 Accounting and Financial Management IIB
14.603 Information Systems IIIB or
15.222 Industrial Relations IIA or
28.012 Marketing Systems
Option

**Year 3**

**Session 1**
14.563 Accounting and Financial Management IIIA
15.222 Industrial Relations IIA or
28.012 Marketing Systems
Option

**Session 2**
14.583 Accounting and Financial Management IIIB
14.752 Business Organization and Policy
Option

* The order of these subjects may be varied to suit individual preferences.
Students with a good academic record are encouraged to enter the honours course in the second or third year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the head of School before the student enrolls in the second or third year of the full-time course or in the third or fifth stage of the part-time course. Applications to enrol should be addressed to the head of School as soon as possible after the publication of results in the year concerned.

Before finalizing their enrollment, students are advised to discuss their requirements with staff members from the School of Accountancy to ensure that all possible subject combinations are given consideration.

Professional Recognition of Accountancy Courses

The Commerce degree courses in Accounting, Finance and Systems are recognized by professional organizations in accordance with the details set out below:

The Australian Society of Accountants has accepted this University as an approved tertiary institution for the purpose of the Society’s qualifying examination. Graduates who complete the Commerce (Accounting, Finance and Systems) course are exempted from the Society’s examinations and qualify for professional membership. If their course includes 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law, they are also eligible for associate membership subject to practical experience requirements. Graduates completing this degree without these specified electives are required to pass a paper corresponding to each of those areas not covered by the degree course undertaken.

The Honours course and the Master of Commerce (Honours) course offered by this School are acceptable in satisfaction of the academic requirements for advancement to senior associate status of the Society. The Master of Commerce Course may, depending upon the overall academic studies completed by the applicant, be accepted by the Society for exemptions in respect of either the qualifying examination or the requirements for advancement to senior associate status.

The Institute of Chartered Accountants in Australia. A graduate who has completed the Accounting, Finance and Systems course for the Bachelor of Commerce degree is eligible under the Institute’s new admission requirements to enter the ‘Professional Year’ leading to membership, provided he/she has included in his/her course the optional subjects: 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law.

The Public Accountants’ Registration Board of New South Wales exempts from its examinations graduates who complete the course provided they include in their course the optional subjects: 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law.

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations: a graduate completing the accounting course for the degree of Bachelor of Commerce is granted exemption from eight of the thirteen subjects prescribed in the Institute’s examination syllabus, provided he/she includes in his/her course the optional subjects: 14.703 Advanced Auditing, 14.742 Business Law II and 14.783 Taxation Law. Exemption on a provisional basis may be granted to undergraduates at an advanced stage of their course.

The Australian Computer Society recognizes that students who have completed the requirements for the BCom degree have achieved the standard of knowledge required for the grade of Member, provided they have included in their course the subjects Information Systems IIA, IIB, IIA and IIIB (14.602, 14.603, 14.604 and 14.605). In addition, the Society recognizes that students who have successfully completed the units Information Systems IIIA or Advanced File Design and Commercial Programming (14.604 or 14.608) have achieved the standard of knowledge required for the grade of Associate Member.

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to students who have completed finance subjects offered in the BCom or MCom courses.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

Behavourial Science

The department of Behavioural Science was created within the Graduate School of Business in 1970 and currently offers graduate units in the MBA (this course, originally offered within the Faculty of Commerce will be withdrawn at the end of 1977 when all current candidates will have completed requirements) and MCom programs. The Department teaches 30.032 Behavioural Science, an undergraduate option in the School of Marketing. Members of staff are trained in the behavioural sciences and have broad experience in educational programs for experienced managers and professionals in both the private and public spheres.

The Behavioural Science units provide a critical understanding of the social context of modern organizations with a particular emphasis on changing and conflicting social values; of the organization as a social and technical system; and of human personality and the changing role of the individual in relation to work and organization. They also provide the skills needed for effective personal and organizational development.
School of Economics

The School of Economics offers full-time and part-time courses leading to the degree of Bachelor of Commerce with specialization in Economics, Econometrics, Economic History, or Industrial Relations. The full-time courses extend over three years for a Pass Degree and four years for an Honours Degree; the part-time courses extend over six years for a Pass Degree and seven years for an Honours Degree.

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course are encouraged to apply for enrolment for the Honours course. Such applications must be approved by the Head of the relevant Department before enrolling in the second or third year of the full-time course, or in the third or fifth stage of the part-time course. Applications should be addressed to the Head of the relevant Department as soon as possible after the publication of the results in the year concerned.

Economics Courses

The specialization in economics aims at providing a basic training in economics which is suitable for a wide range of vocations in the private and public sectors of the economy. The pass course includes a minimum of nine units in economics, four in quantitative methods and techniques, two in accounting and two in economic history. The core subjects in economics serve as an introduction to all the principal areas of economic analysis, and a wide range of optional subjects allows students to pursue their interests in particular fields in greater depth. As well as providing instruction in such traditional fields as economic development, public finance, labour economics and industrial economics, the Department also provides session units in monetary theory and policy, natural resource economics, public sector economics, urban and regional economics, economic planning, and the political economy of contemporary capitalism.

Within the economics major it is possible for students to concentrate on Japanese studies, taking units on the Japanese economy, Japanese society, the economic development of Japan and Japanese language. This combination of units is particularly useful for students who are thinking of entering those sections of Australian industry and commerce with extensive dealings with Japan.

Students who wish to become professional economists are strongly advised to take the Honours course. This requires considerable additional work in economic theory and its various applications, and also provides the opportunity for students to study particular areas of interest in greater depth.

Economic History Courses

Economic History is a distinct academic discipline which seeks to provide an understanding of contemporary issues through the study of economic development in the past. It utilizes the methods of analysis of both Economics and History. The pass course is designed to meet the needs of teachers and can with advantage be combined with units from other social sciences. More advanced training at the honours level is available for those who intend to proceed to a higher degree with a view to becoming professional economic historians in the field of tertiary education.

Econometrics Courses

Students who elect to major in econometrics will find that the work of the econometrician is complementary to that of the theoretical and applied economist, and that it is of direct use to the Public Service and to financial, commercial and industrial enterprises. In consequence, the demand for properly trained econometricians is increasing more rapidly than the supply. The purpose of the course providing for specialization in econometrics is to train graduates capable of meeting this demand.

Industrial Relations Courses

Industrial relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and legal history, as well as the contemporary way of life of the people who relate to one another as employee and employer. The industrial relations program, therefore, is designed on a multi-disciplinary social science basis to foster an appreciation of the many important questions which arise for the individual, trade unions, employers and government bodies in respect of work.

The specialization in industrial relations aims at providing a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial relations or manpower specialists with government bodies and international labour organizations.

School of Marketing

Marketing, which became a distinct discipline only in recent decades, is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate and graduate courses leading to the degrees of Bachelor of Commerce and Master of Commerce. These courses provide training at three levels: for senior marketing executives; for undergraduates with a special interest in and aptitude for marketing positions; and for graduates with a first degree in any appropriate area.
A program to train senior marketing executives is provided each year by the School of Marketing in conjunction with the Institute of Administration. In addition, the School offers short, executive courses through Unisearch Ltd.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance and systems, and economics. Students who have met the requirements of either of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the courses includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. Courses so broadly based give the prospective marketing executive a comprehensive type of university training which enables him to adapt effectively to modern business both in the domestic and other fields.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical marketing research will probably have availed themselves of the option to do extra work in mathematics.

The Master of Commerce course is designed to provide a specialist training at graduate level in specific areas of marketing skill. In particular, students can develop an interest in such areas as marketing research, international marketing, and quantitative analysis in marketing. By combining subjects from the School of Marketing with subjects offered by other Schools in the Faculty, it is possible to complement studies in marketing with work in financial management, industrial relations or economics. The Master of Commerce degree offers a flexible structure within which students can put together units for a degree course that best suits their needs.
Rules Governing the Award of the Degree of Bachelor of Commerce

Preliminary

Rule 1
The degree of Bachelor of Commerce may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely, Class I, Class II in two Divisions and Class III. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

Rule 2
A person on whom the Pass degree of Bachelor of Commerce has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce.

Passing in a Subject

Rule 3
Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

A attend such lectures, seminars and tutorials as may be prescribed in that subject;

B complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;

C pass the examination or examinations in that subject.

Minimum Time for Completion

Rule 4
A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School be reduced to ten sessions and twelve sessions respectively in exceptional cases.

Normal Program

Rule 5
A candidate will not normally be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student. The Head of School concerned may in exceptional circumstances grant such exemptions from this rule as he considers appropriate.

Nomination of Course

Rule 6
A candidate must nominate on his enrolment form the specialization he intends to take when enrolling for the first year in the case of a candidate in a full-time course or the second year in the case of a student in a part-time course, provided that change of specialization will be permitted automatically up to enrolment for the second year of a full-time course or the third year of a part-time course.

Humanities Subjects

Rule 7
A candidate shall include among his options two subjects (totalling not less than three hours per week for two sessions) which are any subjects, other than economics, offered by the Department of General Studies or any subjects, other than
economics, that are qualifying subjects for the degree of Bachelor of Arts at the University of New South Wales.

Rule 8
A subject taught by the Department of General Studies and the corresponding Arts subjects may not both be counted towards the requirements for the degree and no more than two subjects taught by the Department of General Studies may be counted towards the requirements of the degree.

Honours Degree
Rule 9
Upon completion of the first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate’s later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Credit for Subjects Passed at Another University
Rule 10
Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce.

Options
Rule 11
Subject to Rules 7 and 8 above and Rules 13 to 25 below, the options may be chosen from any approved subjects taught in the University which require at least one and a half hours of class contact for two sessions or three hours of class contact for a session. The approval for subjects to count as options is given by the Head of the School responsible for the candidate’s specialization. Where such options are prescribed in the following tables, the Head of the School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

An Arts subject of at least three hours’ class contact per week studied for a whole year shall count as two options.

Order of Progression of Subjects
Rule 12
To fulfill the requirements of the degree a candidate shall pass the subjects as set out in any one of Rules 13 to 25. Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and

Financial Management IA and IB and Economics IA and IB in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years, subject to Rules 5 and 26.

School of Accountancy

351
Accounting, Finance and Systems — Pass — Full-time Course

Bachelor of Commerce
BCom

Rule 13
To complete the requirements for the Pass degree specializing in Accounting, Finance and Systems a candidate shall pass the subjects as set out in Table 1 below with the requirement that at least two options shall be chosen from:

| 15.001 Economics IA | 14.604 Information Systems IIIA |
| 15.601 Economic History IA | 14.605 Information Systems IIIB |
| 15.411 Quantitative Methods A or | 14.608 Advanced File Design and Commercial Programming |
| 10.001 Mathematics I or | 14.614 Business Finance IIIA |
| 10.011 Higher Mathematics | 14.615 Business Finance IIIB |
| 14.783 Taxation Law |

Table 1

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
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<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.601 Economic History IA</td>
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<td>10.001 Mathematics I or</td>
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<tr>
<td>10.011 Higher Mathematics</td>
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<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
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<td>14.601 Law in Society</td>
<td>3</td>
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<tr>
<td>15.011 Economics IB</td>
<td>3 1/2</td>
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<tr>
<td>15.421 Quantitative Methods B or</td>
<td>3</td>
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<tr>
<td>10.001 Mathematics I or</td>
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<td>10.011 Higher Mathematics</td>
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</tr>
</tbody>
</table>

See footnote overleaf
Year 2

Session 1

| Course Code | Course Title                              | Hpw for ses*
|-------------|-------------------------------------------|-------------
| 14.522      | Accounting and Financial Management IIA   | 4½          
| 14.602      | Information Systems IIA                   | 3           
| 15.072      | Economics IIE or                          | 4           
| 15.002      | Economics IIA                             | 3           
|             | Option 1                                  | 3           

Session 2

| Course Code | Course Title                              | Hpw for ses*
|-------------|-------------------------------------------|-------------
| 14.542      | Accounting and Financial Management IIB   | 4½          
| 14.613      | Business Finance II                        | 3           
| 15.062      | Economics IID or                           | 4           
| 15.042      | Economics IIC                              | 3           
|             | Option 2                                  | 3           

Year 3

Session 1

| Course Code | Course Title                              | Hpw for ses*
|-------------|-------------------------------------------|-------------
| 14.563      | Accounting and Financial Management IIIA  | 4½          
|             | Option 3                                  | 3           
|             | Option 4                                  | 3           

Session 2

| Course Code | Course Title                              | Hpw for ses*
|-------------|-------------------------------------------|-------------
| 14.583      | Accounting and Financial Management IIIB  | 4½          
|             | Option 5                                  | 3           
|             | Option 6                                  | 3           

Honours options shall be selected from the following:

- 14.842 Stamp, Death, Estate and Gift Duties
- 14.847 Corporate Strategic Planning I
- 14.848 Corporate Strategic Planning II
- 14.853 Advanced Systems Management
- 14.854 Decision and Cost Analysis
- 14.855 Financial Management
- 14.856 Management Planning and Control
- 14.857 Operations Research for Management I
- 14.858 Advanced Studies in Auditing
- 14.859 Advanced Studies in Taxation
- 14.860 Corporate Organization and Strategy
- 14.861 International Accounting
- 14.862 History and Philosophy of Accounting
- 14.863 Issues in Financial Accounting and Reporting
- 14.864 Australian Capital Markets
- 14.866 Advanced Studies in Company Law
- 14.867 Special Topic in Accounting
- 14.869 Production Management
- 14.872 The Legal Regulation of Business
- 14.873 Corporate Finance
- 14.875 Seminar in Finance
- 14.878 Security Markets and Portfolio Theory
- 14.879 Empirical Research in Finance
- 14.887 Information Systems IV B
- 14.898 Project Seminar

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Table 2

Year 1

| Course Code | Course Title                              | Hours per week for single session*
|-------------|-------------------------------------------|-------------
| 14.501      | Accounting and Financial Management IA    | 4½          
| 15.001      | Economics IA                              | 3½          
| 15.601      | Economic History IA                        | 3½          
| 15.411      | Quantitative Methods A or                  | 3           
| 10.001      | Mathematics I or                           | 6           
| 10.011      | Higher Mathematics I                      | 6           

Session 2

| Course Code | Course Title                              | Hours per week for single session*
|-------------|-------------------------------------------|-------------
| 14.511      | Accounting and Financial Management IB    | 4½          
| 14.601      | Law in Society                            | 3           
| 15.011      | Economics IB                              | 3½          
| 15.421      | Quantitative Methods B or                  | 3           
| 10.001      | Mathematics I or                           | 6           
| 10.011      | Higher Mathematics I                      | 6           

Year 2

| Course Code | Course Title                              | Hours per week for single session*
|-------------|-------------------------------------------|-------------
| 14.532      | Accounting and Financial Management IIA (Honours) | 4½          
| 14.602      | Information Systems IIA                   | 3           
| 15.072      | Economics IIE or                           | 4           
| 15.002      | Economics IIA                             | 3           
|             | Option 1                                  | 3           

See footnote overleaf
School of Economics

359
Economic History — Pass — Full-time Course

Bachelor of Commerce
BCom

Rule 15

To complete the requirements for the pass degree specializing in Economic History a candidate shall pass the subjects as set out in Table 3 below with the requirement that at least two options shall be chosen from:

15.643 British Imperialism in the Nineteenth and Twentieth Centuries
15.653 Aspects of British Economic and Social Change, 1740-1850
15.663 Economic Change in Modern India 1750-1950
15.673 The Chinese Economy 1700-1949
15.683 The Economic History of Russia since 1861
15.695 Quantitative Methods in Historical Analysis
15.703 The Origins of Modern Economics
15.713 Economic Thought from Karl Marx to John Maynard Keynes
15.743 The Economic History of Urbanization
15.753 Science, Society and Economic Development
15.665 Economic and Social History of Modern Germany
15.685 Introduction to Econometric History
15.675 Economy of China since 1949
15.655 British Imperialism in the Seventeenth and Eighteenth Centuries
15.745 Government and Economy in the Twentieth Century

Table 3

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<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
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* Laboratory sessions as required are additional to the prescribed hours.
Year 2

Hpw for ss*

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Year 3

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</table>

* Laboratory sessions as required are additional to the prescribed hours.
** An additional option under Rule 15 may be taken in place of this subject with permission of the Head of School of Economics.

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359

Economic History — Honours
— Full-time Course

Bachelor of Commerce
BCom

Rule 16

To complete the requirements for the Honours degree specializing in Economic History, a candidate shall pass the subjects as set out in Table 4 below with the requirement that at least two options shall be chosen from:

15.643 British Imperialism in the Nineteenth and Twentieth Centuries
15.653 Aspects of British Economic and Social Change, 1740-1850
15.663 Economic Change in Modern India 1750-1950
15.673 The Chinese Economy 1700-1949
15.683 The Economic History of Russia since 1861
15.695 Quantitative Methods in Historical Analysis
15.703 The Origins of Modern Economics
15.713 Economic Thought from Karl Marx to John Maynard Keynes
15.743 The Economic History of Urbanization
15.753 Science, Society and Economic Development
15.665 Economic and Social History of Modern Germany
15.685 Introduction to Econometric History
15.675 Economy of China since 1949
15.655 British Imperialism in the Seventeenth and Eighteenth Centuries
15.745 Government and Economy in the Twentieth Century

Table 4

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Year 2

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Year 3

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<td>15.633</td>
<td>Economic History IIIIB (Honours)</td>
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Years 4

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<th>Notations</th>
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<td>15.604 Economic History IVA</td>
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<tr>
<td>15.634 Approaches to Economic and Social History</td>
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<td>15.697 Thesis</td>
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<tbody>
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<td>15.614 Economic History IVB</td>
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<tr>
<td>15.624 Seminar in Research Methods</td>
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<tr>
<td>15.697 Thesis</td>
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</table>

* Laboratory sessions as required are additional to the prescribed hours.

† An additional option under Rule 16 may be taken in place of this course with the permission of the Head of School of Economics.

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353 Economics — Pass — Full-time Course

Bachelor of Commerce

BCom

**Rule 17**

To complete the requirements for the Pass degree specializing in Economics, a candidate shall pass the subjects as set out in Table 5 below with the requirement that at least two options shall be chosen from:

- 15.043 The Soviet Economy
- 15.053 Economic Development
- 15.063 Monetary Theory and Policy
- 15.073 Natural Resource Economics
- 15.082 Labour Economics
- 15.083 Public Finance
- 15.092 The Political Economy of Contemporary Capitalism
- 15.093 Public Sector Economics
- 15.123 Regional and Urban Economics
- 15.163 Industrial Organization and Policy
- 15.183 Economic Planning
- 15.203 Japanese Economic Policy
- 15.213 Japanese International Economic Relations
- 15.413 Econometrics A
- 15.423 Econometrics B
- 15.432 Mathematical Models and Methods A
- 15.434 Mathematical Economics A
- 15.442 Mathematical Models and Methods B†
- 15.444 Mathematical Economics B
- 15.476 Operations Research in Economics
- 15.703 The Origins of Modern Economics
- 15.713 Economic Thought from Karl Marx to John Maynard Keynes

* Students may not enrol in both 15.422 Quantitative Economic Techniques B and 15.442 Mathematical Models and Methods B. Students who have satisfied the prerequisites for 15.442 Mathematical Models and Methods B may substitute 15.442 for 15.422 Quantitative Techniques B.

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Table 5†

<table>
<thead>
<tr>
<th>Session 1</th>
<th>Hours per week for single session*</th>
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<tbody>
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<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.601 Economic History IA</td>
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<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<tr>
<td>Session 2</td>
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<tr>
<td>14.511 Accounting and Financial Management IB</td>
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<td>15.011 Economics IB</td>
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<td>15.611 Economic History IB</td>
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<tr>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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</table>

| Year 2 |  |
| Session 1 |  |
| 15.002 Economics IIA | 4 |
| 15.412 Quantitative Economic Techniques A Option 1 | 3 |
| Option 2 | 3 |
| Session 2 |  |
| 15.022 Economics IIB | 4 |
| 15.042 Economics IIC | 4 |
| 15.422 Quantitative Techniques B | 3 |
| Option 3 | 3 |

| Year 3 |  |
| Session 1 |  |
| 15.003 Economics IIIA Option 4 | 4 |
| Option 5 | 3 |
| Session 2 |  |
| 15.023 Economics IIIB | 4 |
| Option 6 | 3 |
| Option 7 | 3 |

* Laboratory sessions as required are additional to the prescribed hours.
† Economics students undertaking a sub-major or major in mathematics take mathematics in Year 1. In Year 2 they may substitute Statistical Inference A and B for Quantitative Economic Techniques A and B and take two or three Mathematics II units. In Year 3 they may take up to four Mathematics III units. Students who take three or four Mathematics III units will be exempt from one or two options respectively required under Rule 17.
** Students may combine a major in Economics with a major in Japanese studies by taking the following seven units as their options:
- 15.801 Introductory Japanese for Commerce Students A
- 15.811 Introductory Japanese for Commerce Students B
- 28.415 Japanese Studies (2 options)
- 15.203 Japanese Economic Policy
- 15.213 Japanese International Economic Relations
- 15.623 Economic History IIIB
- Other students may take some of these units if wished.
353
Economics — Honours — Full-time Course

Bachelor of Commerce
BCom

Rule 18

To complete the requirements for the Honours degree specializing in Economics a candidate shall pass the subjects as set out in Table 6 below with the requirement that two options shall be chosen from:

15.043 The Soviet Economy
15.053 Economic Development
15.073 Natural Resource Economics
15.082 Labour Economics
15.083 Public Finance
15.092 The Political Economy of Contemporary Capitalism
15.123 Regional and Urban Economics
15.163 Industrial Organization and Policy
15.183 Economic Planning
15.203 Japanese Economic Policy
15.213 Japanese International Economic Relations
15.413 Econometrics A
15.423 Econometrics B
15.432 Mathematical Models and Methods A
15.434 Mathematical Economics A
15.442 Mathematics Models and Methods B†
15.444 Mathematical Economics B
15.476 Operations Research in Economics
15.703 The Origins of Modern Economics
15.713 Economic Thought from Karl Marx to John Maynard Keynes

† Students may not enrol in both 15.422 Quantitative Economic Techniques B and 15.442 Mathematical Models and Methods B. Students who have satisfied the prerequisite for 15.442 Mathematical Models and Methods B may substitute 15.442 for 15.422 Quantitative Economic Techniques B.

Table 6†

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<th>Year 1</th>
<th>Hours per week for single session*</th>
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<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<td>15.601 Economic History IA</td>
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<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>15.032 Economics IIB (Honours)</td>
<td>4</td>
</tr>
<tr>
<td>15.052 Economics IIC (Honours)</td>
<td>4</td>
</tr>
<tr>
<td>15.422 Quantitative Economic Techniques B</td>
<td>3</td>
</tr>
<tr>
<td>Option 3</td>
<td>3</td>
</tr>
</tbody>
</table>

| Year 3 | | |
|--------|-------------|
| Session 1 |                     |
| 15.013 Economics IIA (Honours) | 4 |
| 15.173 Research Methods and Methodology | 3 |
| Option 4 | 3 |
| Session 2 |                     |
| 15.033 Economics IIB (Honours) | 4 |
| Option 5 | 3 |
| Option 6 | 3 |

| Year 4 | | |
|--------|-------------|
| Session 1 |                     |
| 15.004 Economics IVA | 6 |
| 15.197 Thesis | |
| Session 2 |                     |
| 15.014 Economics IVB | 6 |
| 15.197 Thesis | |

* Laboratory sessions as required are additional to the prescribed hours.
† Economics students undertaking a sub-major or major in mathematics take mathematics in Year 1. In Year 2 they may substitute Statistical Inference A and B for Quantitative Economic Techniques A and B and take two or three Mathematics II units. In Year 3 they may take up to four Mathematics III units. Students who take three or four Mathematics III units will be exempt from one or two options respectively required under Rule 17.
§ Students may combine a major in Economics with a major in Japanese studies by taking the following seven units as their options:
15.801 Introductory Japanese for Commerce Students A
15.811 Introductory Japanese for Commerce Students B
26.415 Japanese Studies (2 options)
15.203 Japanese Economic Policy
15.213 Japanese International Economic Relations
15.623 Economic History IIB
Other students may take some of these units if wished.
 Rule 19
To complete the requirements for the pass degree specializing in Econometrics a candidate shall pass the subjects as set out in Table 7 below with the requirement that at least two options shall be chosen from:
15.003 Economics IIA
15.023 Economics IIB
15.433 Decision Theory
15.434 Mathematical Economics A
15.443 Sampling Theory
15.444 Mathematical Economics B
15.453 Time Series Analysis
15.457 Applied Multivariate Analysis
15.467 Measurement of Income Inequality
15.476 Operations Research in Economics
15.477 Monte Carlo Methods and Simulation Techniques

Table 7

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4½</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
<td>4½</td>
</tr>
<tr>
<td>15.011 Economics IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.611 Economic History IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
</tbody>
</table>

Year 2

| Session 1 |
| 15.432 Mathematical Models and Methods A | 3 |
| 15.452 Statistical Inference A | 3 |
| 15.002 Economics IIA or 15.072 Economics IIE | 4 |
| Option 1 | 3 |

| Session 2 |
| 15.442 Mathematical Models and Methods B | 3 |
| 15.462 Statistical inference B | 4 |
| 15.042 Economics IIC or 15.062 Economics IID | 4 |
| Option 2 | 3 |

Year 3

| Session 1 |
| 15.413 Econometrics A |
| Option 3 | 3 |
| Option 4 | 3 |

| Session 2 |
| 15.423 Econometrics B |
| Option 5 | 3 |
| Option 6 | 3 |

* Laboratory sessions as required are additional to the prescribed hours.

356 Econometrics—Honours—Full-time Course

Rule 20
To complete the requirements for the Honours degree specializing in Econometrics a candidate shall pass the subjects as set out in Table 8 below with the requirement that at least two options shall be chosen from:
15.003 Economics IIA
15.023 Economics IIB
15.433 Decision Theory
15.438 Advanced Mathematical Economics A
15.439 Advanced Mathematical Economics B
15.443 Sampling Theory
15.453 Time Series Analysis
15.457 Applied Multivariate Analysis
15.467 Measurement of Income Inequality
15.476 Operations Research in Economics
15.477 Monte Carlo Methods and Simulation Techniques

Table 8

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4½</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
<td>4½</td>
</tr>
<tr>
<td>15.011 Economics IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.611 Economic History IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
<tr>
<td>Option 1</td>
<td>3</td>
</tr>
</tbody>
</table>

| Session 2 |
| 14.511 Accounting and Financial Management IB | 4½ |
| 15.011 Economics IB | 3½ |
| 15.611 Economic History IB | 3½ |
| 15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I | 3 |
| Option 2 | 3 |

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Year 2

Session 1
- 15.432 Mathematical Models and Methods A  
- 15.452 Statistical Inference A  
- 16.002 Economics IIA or  
- 15.012 Economics IIA (Honours) - Option 1

Session 2
- 15.442 Mathematical Models and Methods B  
- 15.462 Statistical Inference B  
- 15.042 Economics IIC or  
- 15.052 Economics IIC (Honours) - Option 2

Year 3

Session 1
- 15.463 Econometrics A (Honours)  
- 15.434 Mathematical Economics A - Option 3

Session 2
- 15.473 Econometrics B (Honours)  
- 15.444 Mathematical Economics B - Option 4

Year 4

Session 1
- 15.414 Simultaneous Equation Techniques  
- 15.497 Thesis - Option 5

Session 2
- 15.424 Applied Econometrics  
- 15.497 Thesis - Option 6

Table 9

<table>
<thead>
<tr>
<th>Hours per week for single session*</th>
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</thead>
<tbody>
<tr>
<td>Year 1</td>
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<tr>
<td>Session 1</td>
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<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.001 Economics IA</td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
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<tr>
<td>15.411 Quantitative Methods A or</td>
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<tr>
<td>10.001 Mathematics I or</td>
</tr>
<tr>
<td>10.011 Higher Mathematics I</td>
</tr>
<tr>
<td>Session 2</td>
</tr>
<tr>
<td>14.511 Accounting and Financial Management IB</td>
</tr>
<tr>
<td>15.011 Economics IB</td>
</tr>
<tr>
<td>15.611 Economic History IB</td>
</tr>
<tr>
<td>15.421 Quantitative Methods B or</td>
</tr>
<tr>
<td>10.001 Mathematics I or</td>
</tr>
<tr>
<td>10.011 Higher Mathematics I</td>
</tr>
</tbody>
</table>

Year 2

Session 1
- 15.432 Mathematical Models and Methods A  
- 15.452 Statistical Inference A  
- 15.012 Economics IIA (Honours) - Option 1

Session 2
- 15.462 Statistical Inference B  
- 15.442 Mathematical Models and Methods B  
- 15.052 Economics IIC (Honours) - Option 2

Year 3

Session 1
- 15.463 Econometrics A (Honours)  
- 15.013 Economics IIIA (Honours)  
- 15.434 Mathematical Economics A  

Session 2
- 15.473 Econometrics B (Honours)  
- 15.444 Mathematical Economics B  
- 15.033 Economics IICB (Honours)  

Year 4

Session 1
- 15.414 Simultaneous Equation Techniques  
- 15.024 Economics IV C  
- 15.197 Thesis

Session 2
- 15.424 Applied Econometrics  
- 15.034 Economics IVD  
- 15.197 Thesis

* Laboratory sessions as required are additional to the prescribed hours.

358 Economics and Econometrics—Combined Honours—Full-time Course

Bachelor of Commerce
BCom

Rule 21

To complete the requirements for the Honours degree with combined Honours in Economics and Econometrics a candidate shall pass the subjects as set out in Table 9 below:
**Rule 22**

To complete the requirements for the Pass degree specializing in Industrial Relations a candidate shall pass the subjects as set out in Table 10 below with the requirement that at least four options shall be chosen from:

- 15.556  Manpower Policy
- 15.557  Wages and Incomes Policy
- 15.566  Industrial Conflict
- 15.567  Social Aspects of Work and Unionism
- 15.571  Industrial Relations Theory
- 15.572  Industrial Democracy
- 15.574  Industrial Relations Methods
- 15.575  Industrial Relations Research Methods
- 15.576  Labour History
- 12.651  Psychology (Industrial Relations)†
- 14.762  Industrial Law
- 90.501  Trade Unions and the Law
- 90.551  Settlement of Industrial Disputes
- 15.611  Economic History IA, or
- 14.601  Law in Society

† This subject is equivalent to two options.

### Table 10

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Session 1</strong></td>
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</tr>
<tr>
<td>14.501  Accounting and Financial Management IA</td>
<td>4½</td>
</tr>
<tr>
<td>15.001  Economics IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.601  Economic History IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.411  Quantitative Methods A or 10.001  Mathematics I or 10.011  Higher Mathematics I</td>
<td>3 6</td>
</tr>
<tr>
<td><strong>Session 2</strong></td>
<td></td>
</tr>
<tr>
<td>14.511  Accounting and Financial Management IB</td>
<td>4½</td>
</tr>
<tr>
<td>15.011  Economics IB</td>
<td>3½</td>
</tr>
<tr>
<td>15.511  Industrial Relations IA</td>
<td>3½</td>
</tr>
<tr>
<td>15.421  Quantitative Methods B or 10.001  Mathematics I or 10.011  Higher Mathematics I</td>
<td>3 6</td>
</tr>
<tr>
<td><strong>Year 2</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Session 1</strong></td>
<td></td>
</tr>
<tr>
<td>15.525  Industrial Relations IIA</td>
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</tr>
<tr>
<td>15.002  Economics IIA or 15.072  Economics IIE</td>
<td>4 3</td>
</tr>
<tr>
<td>Option 1</td>
<td>3</td>
</tr>
<tr>
<td>Option 2</td>
<td>3</td>
</tr>
</tbody>
</table>

**Rule 23**

To complete the requirements for the Honours degree specializing in Industrial Relations a candidate shall pass the subjects set out in Table 11 below with the requirement that at least four options shall be chosen from:

- 15.556  Manpower Policy
- 15.557  Wages and Incomes Policy
- 15.566  Industrial Conflict
- 15.567  Social Aspects of Work and Unionism
- 15.571  Industrial Relations Theory
- 15.572  Industrial Democracy
- 15.574  Industrial Relations Methods
- 15.575  Industrial Relations Research Methods
- 15.576  Labour History
- 12.651  Psychology (Industrial Relations)†
- 14.762  Industrial Law
- 90.501  Trade Unions and the Law
- 90.551  Settlement of Industrial Disputes
- 15.611  Economic History IIB, or
- 14.601  Law in Society

† This subject is equivalent to two options.

### Table 11

<table>
<thead>
<tr>
<th>Year 3</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Session 1</strong></td>
<td></td>
</tr>
<tr>
<td>15.534  Industrial Relations IIIA</td>
<td>4</td>
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<tr>
<td>Option 4</td>
<td>3</td>
</tr>
<tr>
<td>Option 5</td>
<td>3</td>
</tr>
<tr>
<td><strong>Session 2</strong></td>
<td></td>
</tr>
<tr>
<td>15.535  Industrial Relations IIIB</td>
<td>4</td>
</tr>
<tr>
<td>Option 6</td>
<td>3</td>
</tr>
<tr>
<td>Option 7</td>
<td>3</td>
</tr>
</tbody>
</table>

* Laboratory sessions as required are additional to the prescribed hours.
† 15.042 Economics IIC is normally available only in Session 2. Students who enrol in 15.042 in Session 2 are required to take three options in Session 1 and no options in Session 2.
Table 11

<table>
<thead>
<tr>
<th>Year 1</th>
<th></th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session 1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<td></td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3½</td>
<td></td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3½</td>
<td></td>
</tr>
<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
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<td></td>
</tr>
<tr>
<td>10.011 Higher Mathematics I</td>
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<td></td>
</tr>
</tbody>
</table>

Session 2

|                |                |                                    |
| 14.511 Accounting and Financial Management IB | 4½ |
| 15.011 Economics IB | 3½ |
| 15.511 Industrial Relations IA | 3 |
| 15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I | 3 |
| 10.011 Higher Mathematics I | 6 |

Year 2

Session 2

|                |                |                                    |
| 15.528 Industrial Relations II (Honours) | 3 |
| 15.042 Economics II | 4 |
| 15.062 Economics IID Option 1 | 3 |
| 15.062 Economics IID Option 2 | 3 |

Session 2

|                |                |                                    |
| 15.529 Industrial Relations II (Honours) | 3 |
| 15.555 Labour Market Economics | 3 |
| 15.565 Industrial Relations Sociology Option 3 | 3 |

Year 3

Session 1

|                |                |                                    |
| 15.538 Industrial Relations III (Honours) | 4 |
| 15.538 Industrial Relations III (Honours) Option 4 | 3 |
| 15.538 Industrial Relations III (Honours) Option 5 | 3 |

Session 2

|                |                |                                    |
| 15.539 Industrial Relations II (Honours) | 4 |
| 15.539 Industrial Relations II (Honours) Option 6 | 3 |
| 15.539 Industrial Relations II (Honours) Option 7 | 3 |

Year 4

Session 1

|                |                |                                    |
| 15.541 Comparative Industrial Relations — Developed Countries | 2 |
| 15.545 Industrial Relations Case Studies A | 2 |
| 15.546 Industrial Relations Project Seminar A | 2 |
| 15.597 Thesis | 2 |

Session 2

|                |                |                                    |
| 15.547 Comparative Industrial Relations — Less Developed Countries | 2 |
| 15.548 Industrial Relations Case Studies B | 2 |
| 15.549 Industrial Relations Project Seminar B | 2 |
| 15.597 Thesis | 2 |

* Laboratory sessions as required are additional to the prescribed hours.

School of Marketing

349 Marketing—Pass—Full-time Course

Bachelor of Commerce BCom

Rule 24

To complete the requirements for the Pass degree specializing in Marketing a candidate shall pass the subjects as set out in Table 12 below with the requirement that at least two options shall be taken from:

- 14.522 Accounting and Financial Management II
- 14.583 Accounting and Financial Management IIIB
- 14.602 Information Systems II
- 14.613 Business Finance II
- 14.732 Business Law I
- 14.752 Business Organization and Policy
- 14.762 Industrial Law
- 14.773 Operations Research in Business
- 15.043 The Soviet Economy
- 15.053 Economic Development
- 15.092 The Political Economy of Contemporary Capitalism
- 15.163 Industrial Organization and Control
- 15.643 British Imperialism in the Nineteenth and Twentieth Centuries
- 15.623 Economic History IIIB
- 15.673 The Chinese Economy 1700-1949
- 15.683 The Economic History of Russia since 1861
- 15.713 Economic Thought from Karl Marx to John Maynard Keynes
- 15.452 Statistical Inference A
- 15.462 Statistical Inference B
- 15.511 Industrial Relations IA
- 15.525 Industrial Relations IIA
- 28.206 Seminar in Marketing A
- 28.207 Seminar in Marketing B
### Table 12

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4 ½</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3 ½</td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3 ½</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 2</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.072 Economics IIA or 15.002 Economics IIA</td>
<td>4</td>
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<tr>
<td>28.012 Marketing Systems</td>
<td>4</td>
</tr>
<tr>
<td>30.032 Behavioural Science Option 1</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 2</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.042 Economics IIC or 15.062 Economics IID</td>
<td>4</td>
</tr>
<tr>
<td>28.022 Marketing Models</td>
<td>4</td>
</tr>
<tr>
<td>28.042 Consumer Behaviour Option 2</td>
<td>3</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 3</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>28.063 Promotional Management</td>
<td>3</td>
</tr>
<tr>
<td>28.073 Strategic Marketing Option 3</td>
<td>3</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 3</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>28.053 Information Management</td>
<td>3</td>
</tr>
<tr>
<td>28.083 Managerial Marketing Option 4</td>
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</tr>
</tbody>
</table>

* Laboratory sessions as required are additional to the prescribed hours.

### 349 Marketing—Honours—Full-time Course

#### Bachelor of Commerce

**BCom**

#### Rule 25

To complete the requirements for the Honours degree specializing in Marketing a candidate shall pass the subjects as set out in Table 13 below with the requirement that at least two options shall be chosen from:

- 14.522 Accounting and Financial Management IIA
- 14.583 Accounting and Financial Management IIB
- 14.602 Information Systems IIA
- 14.613 Business Finance II
- 14.732 Business Law I
- 14.752 Business Organization and Policy
- 14.762 Industrial Law
- 14.773 Operations Research in Business
- 15.043 The Soviet Economy
- 15.053 Economic Development
- 15.092 The Political Economy of Contemporary Capitalism
- 15.163 Industrial Organization and Control
- 15.643 British Imperialism in the Nineteenth and Twentieth Centuries
- 15.623 Economic History IIB
- 15.673 The Chinese Economy 1700-1949
- 15.683 The Economic History of Russia since 1861
- 15.713 Economic Thought from Karl Marx to John Maynard Keynes
- 15.452 Statistical Inference A
- 15.462 Statistical Inference B
- 15.511 Industrial Relations IA
- 15.525 Industrial Relations IIA
- 28.206 Seminar in Marketing A
- 28.207 Seminar in Marketing B

Potential honours graduates are required to undertake a special unit in Year 3 full-time and Year 6 part-time, namely Marketing Research (Honours). On successful completion of this unit, they become eligible to apply for enrolment in the Honours program.

Students are required to register in Session 1 for thesis work.

### Table 13

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
<td>4 ½</td>
</tr>
<tr>
<td>15.001 Economics IA</td>
<td>3 ½</td>
</tr>
<tr>
<td>15.601 Economic History IA</td>
<td>3 ½</td>
</tr>
<tr>
<td>15.411 Quantitative Methods A or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
</tbody>
</table>

* Laboratory sessions as required are additional to the prescribed hours.
### Commerce

#### Session 2
- **14.511** Accounting and Financial Management IB  
- **15.011** Economics IB  
- **15.421** Quantitative Methods B or  
- **10.001** Mathematics I or  
- **10.011** Higher Mathematics I  
- **14.601** Law in Society  

#### Year 2

**Session 1**
- **15.072** Economics IIA or  
- **15.002** Economics IIA  
- **28.012** Marketing Systems  
- **30.032** Behavioural Science  
  - Option 1

**Session 2**
- **15.042** Economics IIIB or  
- **15.062** Economics IID  
- **28.022** Marketing Models  
- **28.042** Consumer Behaviour  
  - Option 2

#### Year 3

**Session 1**
- **28.063** Promotional Management  
- **28.073** Strategic Marketing  
  - Option 3

**Session 2**
- **28.053** Information Management  
- **28.083** Managerial Marketing  
- **28.143** Marketing Research (Honours)  
  - Option 4

#### Year 4

**Session 1**
- **28.202** Comparative Marketing Systems  
- **28.203** Seminar in Marketing Theory I

**Session 2**
- **28.204** Thesis  
- **28.205** Methods of Marketing Research

*Laboratory sessions as required are additional to the prescribed hours.

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### Prerequisites

#### Rule 26

A candidate may not enrol in any subject listed in the left-hand column below unless he has passed the corresponding subjects listed as a prerequisite in the right-hand column.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.703 Advanced Auditing</td>
<td>14.542 Accounting and Financial Management IIB</td>
</tr>
<tr>
<td>14.762 Industrial Law</td>
<td>14.601 Law in Society</td>
</tr>
<tr>
<td>14.842 Stamp, Death, Estate and Gift Duties</td>
<td>14.783 Taxation Law</td>
</tr>
<tr>
<td>14.872 The Legal Regulation of Business</td>
<td>14.732 Business Law I</td>
</tr>
</tbody>
</table>
Prerequisites (Rule 26 continued)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.886 Information Systems IVA</td>
<td>14.605 Information Systems IIIB or</td>
</tr>
<tr>
<td>15.002 Economics II A</td>
<td>15.011 Economics I B</td>
</tr>
<tr>
<td>15.003 Economics III A</td>
<td>15.042 Economics IIC</td>
</tr>
<tr>
<td>15.011 Economics I B</td>
<td>15.001 Economics IA</td>
</tr>
<tr>
<td>15.022 Economics II B‡</td>
<td>15.002 Economics IIA</td>
</tr>
<tr>
<td>15.023 Economics II B</td>
<td>15.022 Economics IIB</td>
</tr>
<tr>
<td>15.042 Economics IIC</td>
<td>15.011 Economics I B</td>
</tr>
<tr>
<td>15.043 The Soviet Economy</td>
<td>15.002 Economics IIA or</td>
</tr>
<tr>
<td>15.053 Economic Development</td>
<td>15.072 Economics IIE</td>
</tr>
<tr>
<td>15.062 Economics II D</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.063 Monetary Theory and Policy</td>
<td>15.011 Economics I B</td>
</tr>
<tr>
<td>15.072 Economics II E</td>
<td>15.002 Economics IIB</td>
</tr>
<tr>
<td>15.073 Natural Resource Economics</td>
<td>15.022 Economics IIB</td>
</tr>
<tr>
<td>15.082 Labour Economics</td>
<td>Any Year II Economics subject</td>
</tr>
<tr>
<td>15.083 Public Finance</td>
<td>15.022 Economics IIB or</td>
</tr>
<tr>
<td>15.092 The Political Economy of Contemporary Capitalism</td>
<td>15.072 (with permission of Head of School)</td>
</tr>
<tr>
<td>15.093 Public Sector Economics</td>
<td>15.011 Economics I B</td>
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<tr>
<td>15.103 International Economics</td>
<td>15.022 Economics IIB</td>
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<tr>
<td>15.123 Regional and Urban Economics</td>
<td>15.002 Economics II A and</td>
</tr>
<tr>
<td>15.163 Industrial Organization and Policy</td>
<td>15.042 Economics IIC, or</td>
</tr>
<tr>
<td>15.173 Research Methods and Methodology</td>
<td>15.062 Economics II D and</td>
</tr>
<tr>
<td></td>
<td>15.072 Economics IIE</td>
</tr>
<tr>
<td>For Economics Honours students:</td>
<td>15.002 Economics II A or</td>
</tr>
<tr>
<td>For other students:</td>
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<tr>
<td></td>
<td>For Economics Honours students:</td>
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<tr>
<td></td>
<td>For other students:</td>
</tr>
<tr>
<td></td>
<td>15.042 Economics IIC and one of:</td>
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<tr>
<td></td>
<td>(i) credit or better in either</td>
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<tr>
<td></td>
<td>15.412 Quantitative Economic Techniques A or</td>
</tr>
<tr>
<td></td>
<td>15.422 Quantitative Economic Techniques B</td>
</tr>
<tr>
<td>(ii) or pass in</td>
<td>15.442 Mathematical Models and Methods B</td>
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<tr>
<td>15.183 Economic Planning</td>
<td>15.022 Economics IIB and</td>
</tr>
<tr>
<td>15.203 Japanese Economic Policy</td>
<td>15.042 Economics IIC</td>
</tr>
<tr>
<td>15.213 Japanese International Economic Relations**</td>
<td>15.002 Economics II A and</td>
</tr>
<tr>
<td>15.412 Quantitative Economic Techniques A</td>
<td>15.042 Economics IIC, or</td>
</tr>
<tr>
<td>15.413 Econometrics A</td>
<td>15.062 Economics II D and</td>
</tr>
<tr>
<td>15.414 Simultaneous Equation Techniques</td>
<td>15.072 Economics IIE</td>
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<tr>
<td>15.421 Quantitative Methods B</td>
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<tr>
<td>15.421 Quantitative Methods B</td>
<td>15.421 Quantitative Methods B or with permission of the Head of the School of Economics.</td>
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<td>10.001 Mathematics I or</td>
<td>15.401 Quantitative Methods B (Honours)</td>
</tr>
<tr>
<td>10.011 Higher Mathematics I</td>
<td>15.411 Econometrics B</td>
</tr>
<tr>
<td>Any Year II Economics subject and either Statistical Inference B or</td>
<td>15.423 Econometrics B</td>
</tr>
<tr>
<td>Theory of Statistics II</td>
<td>15.473 Econometrics B (Honours)</td>
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<tr>
<td></td>
<td>15.411 Quantitative Methods A</td>
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<tr>
<td>Subject</td>
<td>Prerequisite</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>15.422 Quantitative Economic Techniques B</td>
<td>15.411 Quantitative Methods A or with permission of the Head of the School of Economics, Mathematics I or Higher Mathematics I</td>
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<tr>
<td>15.423 Econometrics B</td>
<td>10.011 Mathematics I</td>
</tr>
<tr>
<td>15.424 Applied Econometrics</td>
<td>10.011 Higher Mathematics I</td>
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<tr>
<td>15.432 Mathematical Models and Methods A</td>
<td>15.413 Econometrics A</td>
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<td>15.433 Decision Theory</td>
<td>10.312C Theory of Statistics III</td>
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<td>15.434 Mathematical Economics A</td>
<td>15.414 Simultaneous Equation Techniques</td>
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<tr>
<td>15.438 Advanced Mathematical Economics A</td>
<td>15.411 Quantitative Methods A or</td>
</tr>
<tr>
<td>15.439 Advanced Mathematical Economics B</td>
<td>10.001 Mathematics I</td>
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<td>15.442 Mathematical Models and Methods B</td>
<td>15.462 Statistical Inference B</td>
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<tr>
<td>15.443 Sampling Theory</td>
<td>15.442 Mathematical Models and Methods B or</td>
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<tr>
<td>15.444 Mathematical Economics B</td>
<td>with permission of the Head of School of Economics, Mathematics II</td>
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<tr>
<td>15.452 Statistical Inference A</td>
<td>15.434 Mathematical Economics A</td>
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<td>15.453 Time Series Analysis</td>
<td>15.438 Advanced Mathematical Economics A</td>
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<td>15.457 Applied Multivariate Analysis</td>
<td>15.432 Mathematical Models and Methods A*</td>
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<td>15.462 Statistical Inference B</td>
<td>15.462 Statistical Inference B</td>
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<td>15.467 Measurement of Income Inequality</td>
<td>15.462 Statistical Inference B</td>
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<td>15.476 Operations Research for Economists</td>
<td>15.462 Statistical Inference B</td>
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<tr>
<td>15.477 Monte Carlo Methods and Simulation Techniques</td>
<td>15.442 Mathematical Models and Methods B or</td>
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<td>15.525 Industrial Relations IIA†</td>
<td>a credit or better in 15.422 Quantitative Economic Techniques B</td>
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<td>15.526 Industrial Relations IIB</td>
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<td>15.528 Industrial Relations IIA (Honours)</td>
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<tr>
<td>15.539 Industrial Relations IIIB (Honours)</td>
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<td>15.541 Comparative Industrial Relations: Developed Countries</td>
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<td>15.545 Industrial Relations Case Studies A</td>
<td>15.529 Industrial Relations IIB (Honours)</td>
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<tr>
<td>15.546 Industrial Relations Project Seminar A</td>
<td>15.538 Industrial Relations IIIA (Honours)</td>
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<tr>
<td>15.547 Comparative Industrial Relations: Less Developed Countries</td>
<td>15.539 Industrial Relations IIIIIB (Honours)</td>
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<tr>
<td>15.548 Industrial Relations Case Studies B</td>
<td>15.539 Industrial Relations IIIIIB (Honours)</td>
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<tr>
<td>15.549 Industrial Relations Project Seminar B</td>
<td>15.539 Industrial Relations IIIIIB (Honours)</td>
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<td>15.555 Labour Market Economics</td>
<td>15.525 Industrial Relations IIA and any Year II Economics subject</td>
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<td>15.556 Manpower Policy</td>
<td>15.555 Labour Market Economics or</td>
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<tr>
<td>15.557 Wages and Incomes Policy</td>
<td>15.082 Labour Economics</td>
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<tr>
<td>15.565 Industrial Relations Sociology</td>
<td>15.555 Labour Market Economics or</td>
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<td>15.566 Industrial Conflict</td>
<td>15.082 Labour Economics</td>
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<tr>
<td>15.567 Social Aspects of Work and Unionism</td>
<td>15.525 Industrial Relations IIA</td>
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<td>15.571 Industrial Relations Theory</td>
<td>15.565 Industrial Relations Sociology</td>
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<tr>
<td>15.572 Industrial Democracy</td>
<td>15.565 Industrial Relations Sociology</td>
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<td>15.576 Labour History</td>
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<td>15.574 Industrial Relations Methods</td>
<td>15.525 Industrial Relations IIA</td>
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<td>15.575 Industrial Relations Research Methodology</td>
<td>15.525 Industrial Relations IIA</td>
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</table>
### Prerequisites (Rule 26 continued)

#### Subject | Prerequisite
---|---
15.602 | Economic History IIA
15.603 | Economic History IIIA: Australian Economic Development in the Nineteenth Century
15.611 | Economic History IB
15.622 | Economic History IIB
15.623 | Economic History IIIIB: The Transformation of the Japanese Economy
15.642 | Economic History IIC
15.643 | British Imperialism in the Nineteenth and Twentieth Centuries
15.655 | British Imperialism in the Seventeenth and Eighteenth Centuries
15.662 | Economic History IID
15.663 | Economic Change in Modern India 1850-1950
15.665 | Economic and Social History of Modern Germany
15.673 | The Chinese Economy 1700-1949
15.675 | Economy of China Since 1949
15.683 | The Economic History of Russia Since 1861
15.703 | The Origins of Modern Economics
15.713 | Economic Thought from Karl Marx to John Maynard Keynes
15.743 | The Economic History of Urbanization
15.753 | Science, Society and Economic Development
15.811 | Introductory Japanese for Commerce Students B
28.022 | Marketing Models
28.042 | Consumer Behaviour
28.053 | Information Management
28.063 | Promotional Management
28.073 | Strategic Marketing
28.083 | Managerial Marketing
28.053 | Information Management
28.206 | Seminar in Marketing A
28.207 | Seminar in Marketing B
15.611 | Economic History IB
15.601 | Economic History I A plus any Year II Economics subject
15.621 | Economic History IA
15.611 | Economic History IB
15.601 | Economic History IA plus any Year II Economics subject
15.602 | Economic History IIA
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.622 | Economic History IIB
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.601 | Economic History IA plus any Year II Economics subject
15.713 | Economic Thought from Karl Marx to John Maynard Keynes
15.743 | The Economic History of Urbanization
15.801 | Introductory Japanese for Commerce Students A
28.012 | Marketing Systems
30.032 | Behavioural Science
28.042 | Consumer Behaviour
28.042 | Consumer Behaviour
28.022 | Marketing Models
28.073 | Strategic Marketing
28.063 | Promotional Management
28.022 | Marketing Models and
28.042 | Consumer Behaviour
28.022 | Marketing Models and
28.042 | Consumer Behaviour

**One of 15.023 Economics IIIIB, 15.033 Economics IIIIB (Honours) or 15.103 International Economics must be taken as a co-requisite.

† With the permission of the Head of the Department of Economics, students who pass 15.072 may enrol in 15.022.

* With permission of the Head of the School of Economics a Mathematics II unit may be substituted as the prerequisite.

† 15.511 may be taken simultaneously rather than as a prerequisite.
In exceptional circumstances, the Head of the School offering the subject may vary the above requirements.

Rule 26A

Special Rule Governing Economics and Mathematics Subjects.

A student who has been excluded from the subjects listed in the left-hand column may not enrol in the subjects listed in the right-hand column.

If excluded from: May not enrol in:
15.411 Quantitative Methods 10.001 Mathematics I or
A or
15 421 Quantitative Methods 10.011 Higher Mathematics I
B
15.062 Economics IID 15.042 Economics IIC
15.072 Economics IIE 15.002 Economics IIA

Rule 27

A candidate enrolled or with leave of absence in 1972 may complete under the old regulations, except that students not in the economics specialization may substitute an option for 15.103 Economics III and provided that no candidate previously ineligible to graduate shall be rendered eligible solely by reason of transfer to the course set out in these regulations.

If candidates currently enrolled or with leave of absence in 1972 elect to complete under the current regulations, they will be given credit for subjects passed and provided that they have completed the first year of the full-time course or the second year of the part-time course by March 1974, may substitute an option for Economic History IA.

Students who have discontinued their courses without leave of absence but are readmitted after 1972 must complete the requirements for the degree as set out in the current regulations but may be given credit for subjects passed under the former regulations.

Undergraduate Thesis

Each student enrolled for an honours degree in the Schools of Accountancy, Economics or Marketing must present a thesis in his final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the honours degree should not exceed 10,000 words.

The topic selected must be submitted for approval no later than the following times:

1. For the honours courses in Accounting, Finance and Systems or Marketing, the end of the second session in the second last year of the course.

2. For courses in Economics, Economic History, Econometrics, Econometrics/Economics or Industrial Relations, the end of the August recess in the second last year of the course.*

For the honours courses in Accounting, Finance and Systems and in Marketing the student must submit a detailed statement to his supervisor showing the manner in which it is proposed to deal with the topic not later than 30 April and not later than the first week of Session 1 of the year following that in which a topic must be submitted for approval of all other courses.

The thesis for any course leading to an honours degree must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Kate L. Turabian, A Manual for Writers of Term Papers, Theses and Dissertations, Phoenix Books, University of Chicago Press, 1955, and W. R. Parker, The MLA Style Sheet, Modern Language Association, N.Y., latest ed. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

* Before choosing a thesis topic students should consult the memorandum entitled School of Economics: Undergraduate Thesis: Copies are obtainable at the office of the School of Economics, which will also supply forms headed The Undergraduate Thesis: Application for Approval of Topic. Two copies of this form should be completed by the student and signed by a member of the staff to show that he recommends the proposed topic for consideration. They should then be lodged at the School office.
Undergraduate Study

Combined Commerce/Law Degree

Courses for the Degree of Bachelor of Commerce/Bachelor of Laws

With the establishment of the Faculty of Law, the University has instituted a course leading to the combined degree of BCom/LLB. The Bachelor of Commerce may be taken either as a pass or honours degree, the combined degree taking five or six years respectively. Students wishing to take the Bachelor of Commerce as an honours degree must consult the Head of the School in which they wish to study for honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance and Systems, Economics or Industrial Relations. In the modern world of business and administration there is a need in many fields for the combined professional skills of accountancy and law. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business reorganizations. With the growing complexity of commerce, including international business activities and large-scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as full-time advisers or undertake specialized professional practice. In the public sector also the increasing scale and complexity of governmental undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

The combination of the Economics specialization and Law is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the public service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined degree of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practise law in the industrial jurisdiction.

Rule 28

Rules Relating to the Degree of Bachelor of Commerce/Bachelor of Laws

General Rules and Rules relating to the Degree of Bachelor of Commerce, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the Degree of Bachelor of Commerce/Bachelor of Laws.

Candidates for the combined Commerce/Laws degree may be awarded the degree of BCom either when they have successfully completed the entire combined course or when they have completed the requirements for the BCom degree. In deciding when students have completed the requirements for the BCom the following concessions will apply:

1. For students enrolled in the BCom (Accounting, Finance and Systems)/LLB course.

A. Students who have passed 90.111 The Legal System will be exempted from two Rule 7 options.
Students requiring admission to the course leading to the combined Commerce/Laws degree shall be required to meet the normal Faculty of Commerce prerequisites for entry.

Candidates for honours in the Commerce course must complete one year additional to the minimum of five years required for the pass Commerce/Laws degree.

### Rule 29

#### Courses in Bachelor of Commerce (Accounting, Finance and Systems, Economics, Industrial Relations)/Bachelor of Laws Combined Degree

Degree requirements are set out in tabular form as follows:

| Table 14 Pass Degree. Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws. |
| Table 15 Pass Degree. Bachelor of Commerce (Economics)/Bachelor of Laws. |
| Table 16 Pass Degree. Bachelor of Commerce (Industrial Relations)/Bachelor of Laws. |

### Bachelor of Commerce (Accounting, Finance and Systems)/Bachelor of Laws

#### BCom LLB

<table>
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<th>Table 14</th>
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<table>
<thead>
<tr>
<th>Year 1</th>
<th>Session 1</th>
<th>Hours per week for single session*</th>
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<tbody>
<tr>
<td>14.501 Accounting and Financial Management IA</td>
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<tr>
<td>15.411 Quantitative Methods A$ or B</td>
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<tr>
<td>10.001 Mathematics I or II</td>
<td>6</td>
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<td>10.011 Higher Mathematics I or II</td>
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<tr>
<td>90.111 The Legal System</td>
<td>4</td>
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<td>90.161 Criminal Law</td>
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<tr>
<td>14.511 Accounting and Financial Management IB</td>
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<tr>
<td>15.011 Economics IB</td>
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<tr>
<td>15.421 Quantitative Methods B or C</td>
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<tr>
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<tr>
<td>10.011 Higher Mathematics I or II</td>
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<tr>
<td>90.111 The Legal System</td>
</tr>
<tr>
<td>90.161 Criminal Law</td>
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<table>
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<tr>
<th>Year 2</th>
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</table>

<table>
<thead>
<tr>
<th>Session 1</th>
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<tbody>
<tr>
<td>14.521 Accounting and Financial Management IIA</td>
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<tr>
<td>15.072 Economics IIA or IIB</td>
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<td>15.002 Economics IIA</td>
</tr>
<tr>
<td>90.141 Common Law IA</td>
</tr>
<tr>
<td>90.211 Public Law I</td>
</tr>
</tbody>
</table>

Students who have passed 90.121 Common Law I and 90.211 Public Law I will be exempted from Economic History I, Law in Society and two Rule 11 options.

C Students who have passed 90.401 and 90.402 Business Associates will be exempted from one Rule 13 option.

D Students who have passed any other elective in the field of business law will be exempted from one Rule 13 option.

The subjects listed below will be regarded as ‘Business Law’ for the purpose of rule 13.

- *90.401 and *90.402 Business Associations 1 and 2
- 90.424 Industrial and Intellectual Property
- *90.431 and *90.432 Commercial and Consumer Transactions 1 and 2
- *90.433 Economic Regulation
- 90.434 Trade Practices
- *90.442 and *90.443 Taxation 1 and 2
- 90.451 International Trade
- 90.452 Foreign Investment
- 90.303 Trusts
- 90.304 Introduction to Estate Planning
- 90.425 Regulation of Capital Markets
- 90.435 Insurance Law
- 90.442 and 90.443 Taxation 1 and 2
- 90.451 International Trade
- 90.452 Foreign Investment
- 90.453 Trade Practices
- 90.461 Economic Regulation
- 90.462 Trade Practices
- 90.463 Economic Regulation

It will be noted that subjects marked with an asterisk must both be taken in order to count as one option.

2. For students enrolled in the BCom (Economics)/LLB course:

A Students who have passed 90.111 The Legal System will be exempted from Rule 7 options.

B Students who have passed 90.121 Common Law I and 90.211 Public Law I will be exempted from Economic History I and IB and two Rule 11 options.

C Students who have passed either 90.401 and 90.402 Business Associations or 90.501 Trade Unions and the Law will be exempted from one Rule 17 option.

(Note: Any third year law subject not already used to gain an exemption from a BCom degree unit may be counted as a Rule 11 option.)

3. For students enrolled in the BCom (Industrial Relations)/LLB course:

A As for 2. A above.

B As for 2. B above.

C 90.501 Trade Unions and the Law, 90.551 Settlement of Industrial Disputes and 90.500 Law of Employment may be counted as Rule 22 options.

Candidates who discontinue the joint program before its completion may apply to the Faculty of Commerce and be credited with such subjects as the relevant School deems appropriate.
Session 2

14.542 Accounting and Financial Management IIB
15.062 Economics IID or IIC
90.141 Common Law IA
90.211 Public Law I

Year 3

Session 1

14.563 Accounting and Financial Management IIIA
Approved Accounting Option†

Session 2

14.583 Accounting and Financial Management IIIB
Approved Accounting Option†

NOTE: In Year 3 Law subjects, approved by the Faculty of Law, must be taken. In 1977 these Law subjects shall be 90.142 Common Law IIA, 90.301 Property and Equity, and 90.621 Law, Lawyers and Society.

Years 4 and 5

Compulsory and Elective Law subjects to complete LLB requirements.

• Laboratory sessions as required are additional to the prescribed hours.

† Unless students have strong preferences for the Mathematics subjects they are strongly advised to take Quantitative Methods which has been designed to complement the study of Economics and Accounting and Financial Management.

† The approved Accounting Option shall be 14.602 Information Systems IIIA or 14.613 Business Finance II.

The electives must include 90.401 and 90.402 Business Associations I and II and two other electives selected in the field of business law, unless approval is received from the contrary, which will be given in exceptional circumstances only.

Note: Students who wish to take the BCom Honours Degree must take Economics and Financial Management — 14.532 IIA (Honours), 14.552 IIB (Honours), 14.573 IIIA (Honours) and 14.593 IIIB (Honours) in lieu of the corresponding pass subjects, and must interpolate an honours year in Accounting between Years 3 and 4 of the above program.

474 Bachelor of Commerce (Economics)/Bachelor of Laws

BCom LLB

Table 15

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Hours per week for single session*</th>
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</thead>
<tbody>
<tr>
<td>Session 1</td>
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<tr>
<td>14.501 Accounting and Financial Management IIA</td>
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Year 2

Session 1

15.002 Economics IIA
15.412 Quantitative Economic Techniques A
90.141 Common Law IA
90.211 Public Law I

Session 2

15.042 Economics IIC
15.022 Economics IIB
90.141 Common Law IA
90.211 Public Law I

Year 3

Session 1

15.003 Economics IIIA
Economics Option — to be chosen from the list in Rule 17

Session 2

15.023 Economics IIIB
15.422 Quantitative Economic Techniques B

NOTE: In Year 3 Law subjects, approved by the Faculty of Law, must be taken. In 1977 these Law subjects shall be 90.142 Common Law IIA, 90.301 Property and Equity and 90.621 Law, Lawyers and Society.

Years 4 and 5

Compulsory and Elective Law subjects to complete LLB requirements.

* Laboratory sessions as required are additional to the prescribed hours.

† Unless students have strong preferences for the Mathematics subjects they are strongly advised to take Quantitative Methods which has been designed to complement the study of Economics and Accounting and Financial Management.

Note: Students who wish to take the BCom Honours Degree must take Economics and Financial Management — 15.012 Economics IIA (Honours), 15.032 Economics IIB (Honours), 15.052 Economics IIC (Honours), 15.013 Economics IIIA (Honours) and 15.033 Economics IIIB (Honours) in lieu of the corresponding pass subjects, and must interpolate an honours year in Economics between Years 3 and 4 of the above program, except that with the permission of the Head of School a student may take an honours year at a later stage.
# Bachelor of Commerce (Industrial Relations)/Bachelor of Laws

**BCom LLB**

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
<th>Hours per week for single session*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>15.001 Economics IA</td>
<td>15.011 Economics IB</td>
<td>3½</td>
</tr>
<tr>
<td></td>
<td>90.111 The Legal System I</td>
<td>90.141 Common Law IA</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>90.161 Criminal Law</td>
<td>90.141 Common Law IA</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>15.411 Quantitative Methods A† or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>15.421 Quantitative Methods B or 10.001 Mathematics I or 10.011 Higher Mathematics I</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>6</td>
</tr>
<tr>
<td><strong>Session 2</strong></td>
<td>15.511 Industrial Relations IIA</td>
<td>15.526 Industrial Relations IIB</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>15.525 Industrial Relations IIIA</td>
<td>90.141 Common Law IA</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>90.211 Public Law I</td>
<td>90.211 Public Law I</td>
<td>4</td>
</tr>
<tr>
<td>Option — a subject other than a Law subject to be chosen from the list in Rule 23</td>
<td></td>
<td></td>
<td>3</td>
</tr>
<tr>
<td><strong>Year 2</strong></td>
<td>15.534 Industrial Relations IIIA</td>
<td>15.535 Industrial Relations IIIB</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
<td>15.555 Labour Market Economics</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>15.002 Economics IIA or 15.072 Economics IIE</td>
<td></td>
<td>3</td>
</tr>
</tbody>
</table>

**Years 4 and 5**

Compulsory and Elective Law subjects to complete LLB requirements.

* Laboratory sessions as required are additional to the prescribed hours.
† Unless students have strong preferences for the Mathematics subjects, they are strongly advised to take Quantitative Methods, which has been designed to complement the study of Economics and Accounting and Financial Management.

Note: Students who wish to take the BCom Honours Degree must take 15.528 Industrial Relations IIA (Honours), 15.529 Industrial Relations IIB (Honours), 15.538 Industrial Relations IIIA (Honours) and 15.539 Industrial Relations IIIB (Honours), in lieu of the corresponding pass subjects and must interpolate an honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School a student may take an honours year at a later stage.

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**Note:** In Year 3 Law subjects, approved by the Faculty of Law, must be taken. In 1977 these Law subjects shall be 90.142 Common Law 2, 90.301 Property and Equity and 90.621 Law, Lawyers and Society, each over two sessions and each involving four class hours per week.
Graduate Study

The Faculty of Commerce includes the Schools of Accountancy, Economics, and Marketing.

The Graduate School of Business will continue in existence until the completion of the present MBA program and the commencement of masters degree programs by the Australian Graduate School of Management, which is a separate entity within the University.

Suitably qualified candidates may enrol for the Degree of Doctor of Philosophy. In addition, courses are available leading to the degrees of Master of Commerce (Honours) and Master of Commerce. These are offered in the Schools of Accountancy (accounting, finance, and information systems), Economics (economic history, econometrics, economics, industrial relations), Marketing and the Department of Behavioural Science. Normally all applicants for registration for the degree of Master of Commerce (Honours) should be graduates in Commerce seeking advanced specialization in their own discipline, although there is provision for non-Commerce graduates to be admitted in special cases, usually subject to a qualifying program. The requirements for the Master of Commerce (Honours) degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses.

The conditions governing the award of higher degrees are set out later.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon a week, may be required for up to four sessions of the part-time program.

The detailed course requirements of the various Schools and Departments are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first two sessions and part-time students among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.

School of Accountancy

263
Master of Commerce (Honours)
MCom(Hons)
1. All students shall study the following core units:
as are prescribed by the Higher Degree Committee to support that thesis.

3. At least three of the five electives must be selected from the list of units in clause 1. above, and up to two may be any approved graduate or fourth year honours units offered in the University.

4. All students shall enrol in 14.998G Research Seminar for at least one session. Students may enrol only in the Research Seminar while they are enrolled for either the Research Project or the Thesis.

* Or equivalent subject under old regulations.

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**School of Economics**

**Department of Economic History**

**259 Master of Commerce (Honours)**

**MCom(Hons)**

1. All students shall study the following core units:
   - 15.634G Approaches to Economic and Social History
   - 15.605G Special Subject in Economic History I: The Economy of Britain from 1870 to 1940: External Transactions
   - 15.615G Special Subject in Economic History II: The Economy of Britain from 1870 to 1940: Internal Transactions
   - 15.624G Seminar in Research Methods

2. In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:
   - 15.645G Business History
   - 15.674G Comparative Economic History
   - 15.684G Aspects of Australian Economic History
   - 15.694G Peasant Societies in Transition

3. All students shall enrol in 15.698G Research Seminar for at least one session. Students may enrol only in the Research Seminar while they are enrolled for either 15.699G the Research Report or the thesis.

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**Department of Econometrics**

**260 Master of Commerce (Honours)**

**MCom(Hons)**

1. All students shall study the following core units:
   - 15.454G Simultaneous Equation Techniques
   - 15.464G Applied Econometrics
   - 15.474G Mathematical Economics A
   - 15.484G Mathematical Economics B

2. In addition students shall either submit a research report and take five electives or submit a thesis and take such units
One further unit chosen from the following list:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.154G</td>
<td>Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.174G</td>
<td>Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.405G</td>
<td>Operations Research in Economics</td>
</tr>
<tr>
<td>15.433G</td>
<td>Decision Theory</td>
</tr>
<tr>
<td>15.443G</td>
<td>Sampling Theory</td>
</tr>
<tr>
<td>15.453G</td>
<td>Time Series Analysis</td>
</tr>
<tr>
<td>15.455G</td>
<td>Applied Multivariate Analysis</td>
</tr>
<tr>
<td>15.465G</td>
<td>Measurement of Income Inequality</td>
</tr>
<tr>
<td>15.475G</td>
<td>Monte Carlo Methods and Simulation Techniques</td>
</tr>
</tbody>
</table>

2. In addition, students must either submit 15.499G Research Report and take 15.415G Advanced Econometrics A, 15.425G Advanced Econometrics B, 15.435G Advanced Mathematical Economics A, 15.445G Advanced Mathematical Economics B, plus one elective, or submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The elective may be any approved graduate unit offered by the School of Economics or any approved graduate or fourth year honours unit offered by the School of Mathematics.

4. All students must enrol in 15.498G Econometrics Research Seminar while they are also enrolled for either 15.499G Research Report or the Thesis.

Department of Economics

264

Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.154G</td>
<td>Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.155G</td>
<td>Microeconomic Analysis II</td>
</tr>
<tr>
<td>15.174G</td>
<td>Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.184G</td>
<td>Macroeconomic Analysis II</td>
</tr>
<tr>
<td>15.404G</td>
<td>Research Methods</td>
</tr>
</tbody>
</table>

Note: These core subjects assume that students have an elementary knowledge of quantitative analysis equal to the level required to pass 15.417G Quantitative Analysis A and 15.427G Quantitative Analysis II. Students who have not this knowledge must enrol in 15.417G and 15.427G but may take 15.154G, 15.174G, 15.155G and 15.184G concurrently with these two quantitative subjects.

2. In addition, students must either submit a research report and take five electives or submit a thesis and take such units as are prescribed by the Higher Degree Committee to support that thesis.

3. The electives shall be chosen from the following list, except that with the permission of the Head of the School any other approved graduate or fourth year honours units may be included.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.164G</td>
<td>Theory of the Firm</td>
</tr>
<tr>
<td>15.214G</td>
<td>International Trade</td>
</tr>
<tr>
<td>15.215G</td>
<td>International Finance</td>
</tr>
<tr>
<td>15.224G</td>
<td>Public Sector Economics</td>
</tr>
<tr>
<td>15.225G</td>
<td>Competition Policy</td>
</tr>
<tr>
<td>15.234G</td>
<td>Monetary Theory and Policy</td>
</tr>
<tr>
<td>15.235G</td>
<td>Quantitative Economic Policy and Forecasting</td>
</tr>
<tr>
<td>15.245G</td>
<td>Contemporary Economic Issues</td>
</tr>
<tr>
<td>15.244G</td>
<td>Natural Resource Economics</td>
</tr>
<tr>
<td>15.254G</td>
<td>Urban and Regional Economics</td>
</tr>
<tr>
<td>15.255G</td>
<td>Seminar in International Economics</td>
</tr>
<tr>
<td>15.405G</td>
<td>Operations Research in Economics</td>
</tr>
<tr>
<td>15.454G</td>
<td>Simultaneous Equation Techniques</td>
</tr>
<tr>
<td>15.437G</td>
<td>Econometric Methods A</td>
</tr>
<tr>
<td>15.447G</td>
<td>Econometric Methods B</td>
</tr>
<tr>
<td>15.464G</td>
<td>Applied Econometrics</td>
</tr>
<tr>
<td>15.474</td>
<td>Mathematical Economics A</td>
</tr>
<tr>
<td>15.484G</td>
<td>Mathematical Economics B</td>
</tr>
<tr>
<td>15.498G</td>
<td>Econometrics Research Seminar</td>
</tr>
</tbody>
</table>

Prerequisite

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.154G</td>
<td>Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.174G</td>
<td>Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.214G</td>
<td>International Trade</td>
</tr>
<tr>
<td>15.215G</td>
<td>International Finance</td>
</tr>
<tr>
<td>15.224G</td>
<td>Public Sector Economics</td>
</tr>
<tr>
<td>15.225G</td>
<td>Competition Policy</td>
</tr>
<tr>
<td>15.234G</td>
<td>Monetary Theory and Policy</td>
</tr>
<tr>
<td>15.235G</td>
<td>Quantitative Economic Policy and Forecasting</td>
</tr>
<tr>
<td>15.245G</td>
<td>Contemporary Economic Issues</td>
</tr>
<tr>
<td>15.244G</td>
<td>Natural Resource Economics</td>
</tr>
<tr>
<td>15.254G</td>
<td>Urban and Regional Economics</td>
</tr>
<tr>
<td>15.255G</td>
<td>Seminar in International Economics</td>
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<tr>
<td>15.405G</td>
<td>Operations Research in Economics</td>
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<tr>
<td>15.454G</td>
<td>Simultaneous Equation Techniques</td>
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<tr>
<td>15.437G</td>
<td>Econometric Methods A</td>
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<tr>
<td>15.447G</td>
<td>Econometric Methods B</td>
</tr>
<tr>
<td>15.464G</td>
<td>Applied Econometrics</td>
</tr>
<tr>
<td>15.474</td>
<td>Mathematical Economics A</td>
</tr>
<tr>
<td>15.484G</td>
<td>Mathematical Economics B</td>
</tr>
<tr>
<td>15.498G</td>
<td>Econometrics Research Seminar</td>
</tr>
</tbody>
</table>

67
Department of Industrial Relations

254
Master of Commerce (Honours)

MCom(Hons)

1. All students shall study five of the following core units:
   15.505G Comparative Industrial Relations: Developed Countries
   15.525G Industrial Relations Case Studies A
   15.555G Industrial Relations Project Seminar A
   15.535G Comparative Industrial Relations: Less Developed Countries
   15.545G Industrial Relations Case Studies B
   15.576G Industrial Relations Project Seminar B

2. In addition, students must submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis.

3. All students shall enrol in 15.598G Research Seminar for at least one session. Students may only enrol in the Research Seminar while they are enrolled for the thesis.

School of Marketing

253
Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:
   28.203 Seminar in Marketing Theory I
   28.205 Methods of Marketing Research
   28.202 Comparative Marketing Systems
   28.907G Seminar in Contemporary Marketing Issues

2. A candidate shall study eight further units including units in one or both of the disciplines studied under clause 1. At least five of the eight units must be graduate units offered by the Faculty. The remaining three units may be any approved units. The program of eight units must be approved either by the relevant Head of School or the Graduate Studies Adviser.

   * For the purpose of fulfilling clause 2, of the course requirements for the degree of Master of Commerce, approval normally is given for units prescribed for the degree of Master of Commerce (Honours) with the exception of 14.951G Current Developments in Accounting Thought—Financial and 14.952G Current Developments in Accounting Thought—Managerial.
## School of Accountancy

### 840 Master of Commerce (MCom)

#### Elective

<table>
<thead>
<tr>
<th>Group 1</th>
<th>Prerequisite†</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.954G Decision and Cost Analysis</td>
<td></td>
</tr>
<tr>
<td>14.955G Financial Management</td>
<td></td>
</tr>
<tr>
<td>14.956G Management Planning and Control</td>
<td></td>
</tr>
<tr>
<td>14.969G Production Management</td>
<td></td>
</tr>
<tr>
<td>14.970G Accounting Concepts and Financial Reporting</td>
<td></td>
</tr>
<tr>
<td>14.986G Information Systems IVA</td>
<td></td>
</tr>
<tr>
<td>14.987G Information Systems IVB</td>
<td></td>
</tr>
<tr>
<td>14.996G Management Accounting and Information Systems</td>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Group 2</th>
<th>Prerequisite†</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.948G Corporate Strategic Planning II</td>
<td></td>
</tr>
<tr>
<td>14.960G Corporate Organization and Strategy</td>
<td></td>
</tr>
<tr>
<td>14.961G International Accounting</td>
<td></td>
</tr>
<tr>
<td>14.962G History and Philosophy of Accounting</td>
<td></td>
</tr>
<tr>
<td>14.963G Issues in Financial Accounting and Reporting</td>
<td></td>
</tr>
<tr>
<td>14.966G Advanced Studies in Company Law</td>
<td></td>
</tr>
<tr>
<td>14.971G The Legal Environment of Business</td>
<td></td>
</tr>
<tr>
<td>14.972G The Legal Regulation of Business</td>
<td></td>
</tr>
<tr>
<td>14.968G Corporate Reporting</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Group 3</th>
<th>Prerequisite†</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.965G Investment Analysis and Management</td>
<td></td>
</tr>
<tr>
<td>14.966G Theory of Finance</td>
<td></td>
</tr>
<tr>
<td>14.973G Corporate Finance</td>
<td></td>
</tr>
<tr>
<td>14.958G Advanced Studies in Auditing</td>
<td></td>
</tr>
<tr>
<td>14.959G Advanced Studies in Taxation</td>
<td></td>
</tr>
<tr>
<td>14.957G Operations Research for Management I</td>
<td></td>
</tr>
</tbody>
</table>

† Applicable except where the candidate's first degree includes three years of accounting studies.
## School of Economics

### Department of Economic History

**845**  
**Master of Commerce**  
**MCom**

<table>
<thead>
<tr>
<th>Elective</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.605G Special Subject in Economic History I; The Economy of Britain from 1870 to 1940; External Transactions</td>
<td>nil</td>
</tr>
<tr>
<td>15.615G Special Subject in Economic History II; The Economy of Britain from 1870 to 1940; Internal Transactions</td>
<td></td>
</tr>
<tr>
<td>15.634G Approaches to Economic and Social History</td>
<td></td>
</tr>
</tbody>
</table>

### Department of Econometrics

**842**  
**Master of Commerce**  
**MCom**

<table>
<thead>
<tr>
<th>Elective</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.405G Operations Research in Economics</td>
<td>15.154G Microeconomic Analysis I or 15.484G Mathematical Economics B</td>
</tr>
<tr>
<td>15.415G Advanced Econometrics A</td>
<td>15.464G Applied Econometrics</td>
</tr>
<tr>
<td>15.425G Advanced Econometrics B</td>
<td>15.415G Advanced Econometrics A</td>
</tr>
<tr>
<td>15.435G Advanced Mathematical Economics A</td>
<td>15.484G Mathematical Economics B</td>
</tr>
<tr>
<td>15.445G Advanced Mathematical Economics B</td>
<td>15.435G Advanced Mathematical Economics A</td>
</tr>
<tr>
<td>15.454G Simultaneous Equation Techniques</td>
<td>15.447G Econometric Methods B</td>
</tr>
<tr>
<td>15.464G Applied Econometrics</td>
<td>15.454G Simultaneous Equation Techniques</td>
</tr>
<tr>
<td>15.474G Mathematical Economics A</td>
<td>15.442 Mathematical Models and Methods B or, with permission of Head of School of Economics, Mathematics II</td>
</tr>
<tr>
<td>15.484G Mathematical Economics B</td>
<td></td>
</tr>
<tr>
<td>15.455G Applied Multivariate Analysis</td>
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<tr>
<td>15.465G Measurement of Income Inequality</td>
<td>15.474G Mathematical Economics A</td>
</tr>
<tr>
<td>15.475G Monte Carlo Methods and Simulation Techniques</td>
<td>15.462 Statistical Inference B or its equivalent and 15.432 Mathematical Models and Methods A or its equivalent</td>
</tr>
<tr>
<td></td>
<td>15.452 Statistical Inference A or 15.452G Statistical Foundations A or 15.412 Quantitative Economic Techniques A</td>
</tr>
<tr>
<td></td>
<td>15.454G Simultaneous Equation Techniques</td>
</tr>
</tbody>
</table>
### Department of Economics

#### 843

**Master of Commerce**

**MCom**

<table>
<thead>
<tr>
<th>Elective</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>15.154G Microeconomic Analysis I**</td>
<td>15.114G Economics A*</td>
</tr>
<tr>
<td>15.174G Macroeconomic Analysis I**</td>
<td>15.125G Economics B*</td>
</tr>
<tr>
<td>15.164G Theory of the Firm</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.184G Macroeconomic Analysis II</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.204G International Economics</td>
<td>15.114G Economics A and 15.125G Economics B</td>
</tr>
<tr>
<td>15.214G International Trade†</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.215G International Finance†</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.224G Public Sector Economics</td>
<td>15.154G Microeconomic Analysis I</td>
</tr>
<tr>
<td>15.225G Competition Policy</td>
<td>15.164G Theory of the Firm</td>
</tr>
<tr>
<td>15.234G Monetary Theory and Policy</td>
<td>15.184G Macroeconomic Analysis II</td>
</tr>
<tr>
<td>15.235G Quantitative Economic Policy and Forecasting</td>
<td>15.184G Macroeconomic Analysis II</td>
</tr>
<tr>
<td>15.245G Contemporary Economics Issues</td>
<td>15.154G Microeconomic Analysis I and</td>
</tr>
<tr>
<td>15.244G Natural Resource Economics</td>
<td>15.174G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.254G Urban and Regional Economics</td>
<td>15.154G Macroeconomic Analysis I</td>
</tr>
<tr>
<td>15.405G Operations Research in Economics</td>
<td>15.154G Macroeconomic Analysis I, or</td>
</tr>
<tr>
<td>15.474G Mathematical Economics A</td>
<td>15.484G Mathematical Economics B</td>
</tr>
<tr>
<td>14.484G Mathematical Economics B</td>
<td>15.125G Economics B *</td>
</tr>
<tr>
<td>15.435G Advanced Mathematical Economics A</td>
<td>15.474G Mathematical Economics A</td>
</tr>
<tr>
<td>15.437G Econometric Methods A</td>
<td>15.484G Mathematical Economics B</td>
</tr>
<tr>
<td>15.445G Advanced Mathematical Economics B</td>
<td>15.114G Economics A and</td>
</tr>
<tr>
<td>15.447G Econometric Methods B</td>
<td>15.462G Statistical Inference B or</td>
</tr>
<tr>
<td></td>
<td>10.311G Theory of Statistics II</td>
</tr>
</tbody>
</table>

* Applicable except where the candidate’s first degree includes an Economics major.
** 15.471G is a prerequisite or co-requisite.
† Students cannot count both 15.204G and either 15.214G or 15.215G towards their degree.

### Department of Industrial Relations

#### 846

**Master of Commerce**

**MCom**

<table>
<thead>
<tr>
<th>Elective</th>
<th>Prerequisite</th>
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<tbody>
<tr>
<td>15.505G Comparative Industrial Relations: Developed Countries</td>
<td>15.575G Industrial Relations B</td>
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<tr>
<td>15.525G Industrial Relations Case Studies A</td>
<td>15.575G Industrial Relations B</td>
</tr>
<tr>
<td>15.555G Industrial Relations Project Seminar A</td>
<td>15.575G Industrial Relations B</td>
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<tr>
<td>15.535G Comparative Industrial Relations: Less Developed Countries</td>
<td>15.575G Industrial Relations B</td>
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<td>15.545G Industrial Relations Case Studies B</td>
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<td>15.576G Industrial Relations Project Seminar B</td>
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### Commerce

<table>
<thead>
<tr>
<th>Course Code</th>
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<tbody>
<tr>
<td>15.577G</td>
<td>Manpower Policy</td>
</tr>
<tr>
<td>15.578G</td>
<td>Wages and Incomes Policy</td>
</tr>
<tr>
<td>15.579G</td>
<td>Industrial Conflict</td>
</tr>
<tr>
<td>15.580G</td>
<td>Social Aspects of Work and Unionism</td>
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<tr>
<td>15.581G</td>
<td>Industrial Relations Theory</td>
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<tr>
<td>15.582G</td>
<td>Industrial Relations Methods</td>
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<tr>
<td>15.586G</td>
<td>Industrial Relations Research Methodology</td>
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<td>15.587G</td>
<td>Leisure in Society</td>
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### School of Marketing

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**Master of Commerce**

**MCom**

**Elective**

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<th>Course Code</th>
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<tr>
<td>28.901G</td>
<td>Buyer Behaviour</td>
</tr>
<tr>
<td>28.902G</td>
<td>Mass Communications in Marketing</td>
</tr>
<tr>
<td>28.903G</td>
<td>International Marketing</td>
</tr>
<tr>
<td>28.904G</td>
<td>Seminar in Marketing Theory II</td>
</tr>
<tr>
<td>28.905G</td>
<td>Marketing Strategy</td>
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<tr>
<td>28.907G</td>
<td>Seminar in Contemporary Marketing Issues</td>
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<tr>
<td>28.921G</td>
<td>Sales Management</td>
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<td>28.922G</td>
<td>Industrial Marketing</td>
</tr>
<tr>
<td>28.923G</td>
<td>Diffusion of Innovations</td>
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**Prerequisite**

<table>
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<tr>
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<tbody>
<tr>
<td>28.913G</td>
<td>Marketing Management and</td>
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<tr>
<td>28.914G</td>
<td>Marketing Research</td>
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**Department of Behavioural Science**

<table>
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<tr>
<td>30.942G</td>
<td>Sociology of Occupations and Professions</td>
</tr>
<tr>
<td>30.951G</td>
<td>Experiential Learning Groups</td>
</tr>
<tr>
<td>30.955G</td>
<td>Development and Management of Human Resources</td>
</tr>
<tr>
<td>30.958G</td>
<td>Organizational Communications</td>
</tr>
</tbody>
</table>

† Applicable except where the candidate's first degree includes a marketing major.

### The Graduate School of Business

The Graduate School of Business was established in 1968 as a result of the University's reorganization of its business studies program. This fully inter-disciplinary, multi-professorial Graduate School replaced the former School of Business Administration. Two graduate courses were offered, the Master of Business Administration and the Diploma in Administration programs.

The last admission of students to the Master of Business Administration program was in 1975 and to the Diploma in Administration program in 1971.

**Course Requirements of the Degree of Master of Business Administration**

The program leading to the degree of Master of Business Administration (MBA) may be taken on a full-time basis over two years (four semesters), or on a part-time basis over three years (six semesters).

The course work of the Master of Business Administration Program consists of two categories: the Compulsory Core Courses and the Elective Courses.

* As offered by the Faculty of Commerce. This degree course will be withdrawn at the end of 1977, when all candidates have completed requirements.
Graduate Study

The Compulsory Core Courses are:

- 33.301G The Social Framework of Business
- 33.302G Behavioural Science I
- 33.303G Management Accounting and Information Systems I
- 33.304G Micro-Economics and Business Decisions
- 33.305G Organization Theory I
- 33.306G Quantitative Analysis in Business I
- 33.308G Behavioural Science II
- 33.309G Macro-Economics and Policy
- 33.310G Management Accounting and Information Systems II
- 33.311G Organization Theory II
- 33.313G Quantitative Analysis in Business II
- 33.314G Finance I
- 33.315G Marketing I
- 33.316G Strategic Planning and Problem Solving I
- 33.317G Finance II
- 33.318G Marketing II
- 33.319G Strategic Planning and Problem Solving II
- 33.322G Industrial Relations I
- 33.323G Production Systems

The Elective Courses, which will be chosen by the student in consultation with the staff and with the approval of the Head of the Graduate School of Business, are:

- 33.324G Experiential Learning Groups
- 33.325G The Individual and the Organization
- 33.326G Business Law and Taxation
- 33.327G Financial Planning and Control
- 33.328G Seminar in Accounting and Law
- 33.329G Development and Management of Human Resources
- 33.330G Seminar in Economics
- 33.332G International Economics
- 33.333G Seminar in Industrial Relations
- 33.334G Seminar in Organizational Behaviour
- 33.335G Organizational Analysis
- 33.339G Operations Research in Management
- 33.340G International Business
- 33.341G Australian Financial Structure
- 33.342G Investments
- 33.344G Educational Process
- 33.349G Multi-national Marketing
- 33.351G Research Project*
- 33.353G Introduction to Japanese Business
- 33.354G Contemporary Japanese Business
- 33.355G Government and Business in Australia

* This research project counts as one elective in the MBA program.

In addition, suitably qualified students may satisfy elective requirements by undertaking Master of Commerce subjects with the permission of the Head of School. Available subjects include:

Accountancy
- 14.952G Current Developments in Accounting Thought—Managerial
- 14.953G Advanced Systems Management
- 14.954G Decision and Cost Analysis

14.955G Financial Management
14.956G Management Planning and Control
14.960G Corporate Organization and Strategy

Economics
- 15.224G Public Sector Economics
- 15.245G Contemporary Economic Issues

Finance
- 14.964G Australian Capital Markets
- 14.966G Theory of Finance

Marketing
- 28.904G Seminar in Marketing Theory II†
- 28.905G Marketing Strategy‡

† These subjects are normally available to all MBA students, provided that students wishing to enrol in 28.904G Seminar in Marketing Theory II have the required mathematical background.

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Master of Business Administration
MBA

Full-time Program

Year 1

<table>
<thead>
<tr>
<th>Session 1*</th>
<th>Hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>33.301G The Social Framework of Business</td>
<td>2</td>
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<tr>
<td>33.302G Behavioural Science I</td>
<td>3</td>
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<tr>
<td>33.303G Management Accounting and Information Systems I</td>
<td>2</td>
</tr>
<tr>
<td>33.304G Micro-Economics and Business Decisions</td>
<td>2</td>
</tr>
<tr>
<td>33.306G Quantitative Analysis in Business I</td>
<td>3</td>
</tr>
<tr>
<td>33.315G Marketing I</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>14</strong></td>
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</tbody>
</table>

Year 1

<table>
<thead>
<tr>
<th>Session 2</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>33.305G Organization Theory I</td>
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<tr>
<td>33.308G Behavioural Science II</td>
<td>3</td>
</tr>
<tr>
<td>33.309G Macro-Economics and Policy</td>
<td>2</td>
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<tr>
<td>33.310G Management Accounting and Information Systems II</td>
<td>2</td>
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<tr>
<td>33.313G Quantitative Analysis in Business II</td>
<td>3</td>
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<tr>
<td>33.318G Marketing II</td>
<td>2</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>15</strong></td>
</tr>
</tbody>
</table>
# Commerce

## Year 2

### Session 1
- **33.311G** Organization Theory II  
  - Hours: 2
- **33.314G** Finance I  
  - Hours: 3
- **33.316G** Strategic Planning and Problem Solving I  
  - Hours: 2
- **33.323G** Production Systems  
  - Hours: 2
- Plus Elective  
  - Hours: 4
  - Total Hpw: 16

### Session 2
- **33.317G** Finance II  
  - Hours: 3
- **33.319G** Strategic Planning and Problem Solving II  
  - Hours: 2
- **33.322G** Industrial Relations I  
  - Hours: 2
- Plus Electives  
  - Hours: 11

## Year 3

### Session 1
- **33.316G** Strategic Planning and Problem Solving I  
  - Hours: 2
- **33.323G** Production Systems  
  - Hours: 2
- Plus Elective  
  - Hours: 4
  - Total Hpw: 11

### Session 2
- **33.319G** Strategic Planning and Problem Solving II  
  - Hours: 2
- Plus Electives  
  - Hours: 11

## Part-time Program

### Year 1

#### Session 1 *
- **33.301G** The Social Framework of Business  
  - Hours per week: 2
- **33.302G** Behavioural Science I  
  - Hours per week: 3
- **33.303G** Management Accounting and Information Systems I  
  - Hours per week: 2
- **33.306G** Quantitative Analysis in Business I  
  - Hours per week: 3
  - Total Hours: 10

### Year 2

#### Session 1
- **33.304G** Micro-Economics and Business Decisions  
  - Hours per week: 2
- **33.311G** Organization Theory II  
  - Hours per week: 2
- **33.314G** Finance I  
  - Hours per week: 2
- **33.315G** Marketing I  
  - Hours per week: 2
  - Total Hours: 9

* During the first three weeks of Semester 1 all students, except those with relevant experience, will also undertake a compulsory non-credit course in computer programming.

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Conditions for the Award of Higher Degrees

Rules, regulations and conditions for the award of first degrees are set out in the appropriate Faculty Handbooks.

For the list of undergraduate courses and degrees offered see Disciplines of the University: Faculty Table (Undergraduate Study) in the Calendar.

The following is the list of higher degrees and graduate diplomas of the University, together with the publication in which the conditions for the award appear.

For the list of graduate degrees by research and course work, arranged in faculty order, see Disciplines of the University: Faculty Table (Graduate Study) in the Calendar.

For the statements Preparation and Submission of Project Reports and Theses for Higher Degrees and Policy with respect to the use of Higher Degree Theses see the Calendar.

<table>
<thead>
<tr>
<th>Title</th>
<th>Abbreviation</th>
<th>Calendar/Handbook</th>
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</thead>
<tbody>
<tr>
<td>Doctor of Science</td>
<td>DSc</td>
<td>Calendar</td>
</tr>
<tr>
<td>Doctor of Letters</td>
<td>DLitt</td>
<td>Calendar</td>
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<tr>
<td>Doctor of Laws</td>
<td>LLD</td>
<td>Calendar</td>
</tr>
<tr>
<td>Doctor of Medicine in the Faculty of Medicine</td>
<td>MD</td>
<td>Calendar</td>
</tr>
<tr>
<td>Doctor of Philosophy</td>
<td>PhD</td>
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<tr>
<td>Master of Applied Science</td>
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<td>Master of Architecture</td>
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<td>Title</td>
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<td>------------------------------------------------------------</td>
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<tr>
<td>Master of Arts</td>
<td>MA(Hons)</td>
<td>Arts, Military Studies</td>
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<tr>
<td>Master of Building</td>
<td>MA</td>
<td>Arts, Military Studies</td>
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<tr>
<td>Master of Business Administration</td>
<td>MBA</td>
<td>Commerce**</td>
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<td>Master of Chemistry by Formal Course Work</td>
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<td>Commerce, Sciences*</td>
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<td>Master of Commerce (Honours)</td>
<td>MCom(Hons)</td>
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<td>Master of Commerce by Formal Course Work</td>
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<td>Commerce, Professional Studies</td>
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<td>Master of Engineering Science</td>
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<tr>
<td>Master of Health Personnel Education</td>
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<tr>
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<td>MHP</td>
<td>Professional Studies</td>
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<td>Master of Landscape Architecture</td>
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<td>Applied Science, Engineering, Military Studies, Sciences‡</td>
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**Graduate Diploma**

Graduate Diploma

GradDip, Applied Science, Architecture, Engineering, Sciences‡
1. The degree of Doctor of Philosophy may be granted by the Council on the recommendation of the Professorial Board to a candidate who has made an original and significant contribution to knowledge and who has satisfied the following requirements:

2. A candidate for registration for the degree of Doctor of Philosophy shall:

   A hold an honours degree from the University of New South Wales; or

   B hold an honours degree of equivalent standing from another approved university; or

   C if he holds a degree without honours from the University of New South Wales or other approved university, have achieved by subsequent work and study a standard recognised by the appropriate Faculty or Board of Studies as equivalent to honours; or

   D in exceptional cases, submit such other evidence of general and professional qualifications as may be approved by the Professorial Board on the recommendation of the Faculty or Board of Studies.

3. When the Faculty or Board of Studies is not satisfied with the qualifications submitted by a candidate, the Faculty or Board of Studies may require him, before he is permitted to register, to undergo such examination or carry out such work as the Faculty or Board of Studies may prescribe.

4. A candidate for registration for a course of study leading to the degree of Doctor of Philosophy shall:

   A apply to the Registrar on the prescribed form at least one calendar month before the commencement of the session in which he desires to register; and

   B submit with his application a certificate from the head of the University school in which he proposes to study stating that the candidate is a fit person to undertake a course of study and research leading to the degree of Doctor of Philosophy and that the school is willing to undertake the responsibility of supervising the work of the candidate and of reporting to the Faculty or Board of Studies at the end of the course on the merits of the candidate’s performance in the prescribed course.
5. Subsequent to registration the candidate shall pursue a program of advanced study and research for at least six academic sessions, save that:

A a candidate fully engaged in advanced study and research for his degree, who before registration was engaged upon research to the satisfaction of the Faculty or Board of Studies, may be exempted from not more than two academic sessions;

B in special circumstances the Faculty or Board of Studies may grant permission for the candidate to spend not more than one calendar year of his program in advanced study and research at another institution provided that his work can be supervised in a manner satisfactory to the Faculty or Board of Studies;

C in exceptional cases, the Professorial Board on the recommendation of the Faculty or Board of Studies may grant permission for a candidate to be exempted from not more than two academic sessions.

6. A candidate who is fully engaged in research for the degree shall present himself for examination not later than ten academic sessions from the date of his registration. A candidate not fully engaged in research shall present himself for examination not later than twelve academic sessions from the date of his registration. In special cases an extension of these times may be granted by the faculty or Board of Studies.

7. The candidate shall be required to devote his whole time to advanced study and research, save that:

A the Faculty or Board of Studies may permit a candidate on application to undertake a limited amount of University teaching or outside work which in its judgment will not interfere with the continuous pursuit of the proposed course of advanced study and research;

B a member of the full-time staff of the University may be accepted as a part-time candidate for the degree, in which case the Faculty or Board of Studies shall prescribe a minimum period for the duration of the program;

C in special circumstances, the Faculty or Board of Studies may, with the concurrence of the Professorial Board, accept as a part-time candidate for the degree a person who is not a member of the full-time staff of the University and is engaged in an occupation which, in its opinion, leaves the candidate substantially free to pursue his program in a school of the University. In such a case the Faculty or Board of Studies shall prescribe for the duration of his program a minimum period which, in its opinion, having regard to the proportion of his time which he is able to devote to the program in the appropriate University school is equivalent to the six sessions ordinarily required.

8. Every candidate shall pursue his program under the direction of a supervisor appointed by the Faculty or Board of Studies from the full-time members of the University staff. The work, other than field work, shall be carried out in a School of the University save that in special cases the Faculty or Board of Studies may permit candidates to conduct their work at other places where special facilities not possessed by the University may be available. Such permission will be granted only if the direction of the work remains wholly under the control of the supervisor.

9. Not later than two academic sessions after registration the candidate shall submit the topic of his research for approval by the Faculty or Board of Studies. After the topic has been approved it may not be changed except with the permission of the Faculty or Board of Studies.

10. A candidate may be required by the Faculty or Board of Studies to attend a formal course of study appropriate to his work.

11. On completing his course of study every candidate must submit a thesis which complies with the following requirements:

A the greater proportion of the work described must have been completed subsequent to registration for the PhD degree;
B it must be an original and significant contribution to the knowledge of the subject;

C it must be written in English except that a candidate in the Faculty of Arts may be required by the Faculty on the recommendation of the supervisor to write the thesis in an appropriate foreign language;

D it must reach a satisfactory standard of expression and presentation.

12. The thesis must present the candidate’s own account of his research. In special cases work done jointly with other persons may be accepted, provided the Faculty or Board of Studies is satisfied on the candidate’s part in the joint research.

13. Every candidate shall be required to submit with his thesis a short abstract of the thesis comprising not more than 600 words.

   The abstract shall indicate:
   A the problem investigated;
   B the procedures followed;
   C the general results obtained;
   D the major conclusions reached;

   but shall not contain any illustrative matter, such as tables, graphs or charts.

14. A candidate may not submit as the main content of his thesis any work or material which he has previously submitted for a university degree or other similar award.

15. The candidate shall give in writing two months’ notice of his intention to submit his thesis and such notice shall be accompanied by the appropriate fee.

16. Four copies of the thesis shall be submitted together with a certificate from the supervisor that the candidate has completed the course of study prescribed in his case. The four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of higher degree theses.* The candidate may also submit any work he has published whether or not such work is related to the thesis.

17. It shall be understood that the University retains the four copies of the thesis submitted for examination, and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.

18. There shall normally be three examiners of the thesis, appointed by the Professorial Board on the recommendation of the Faculty or Board of Studies, at least one of whom shall be an external examiner.

19. After examining the thesis the examiners may:

   A decide that the thesis reaches a satisfactory standard; or
   B recommend that the candidate be required to re-submit his thesis in revised form after a further period of study and/or research; or
   C recommend without further test that the candidate be not awarded the degree of Doctor of Philosophy.

20. If the thesis reaches the required standard, the examiners shall arrange for the candidate to be examined orally, and, at their discretion, by written papers and/or practical examinations

* See Conditions for the Award of Degrees in the Calendar.
on the subject of the thesis and/or subjects relevant thereto, save that on the recommendation of the examiners the Faculty or Board of Studies may dispense with the oral examination.

21. If the thesis is of satisfactory standard but the candidate fails to satisfy the examiners at the oral or other examinations, the examiners may recommend the University to permit the candidate to represent the same thesis and submit to a further oral, practical or written examination within a period specified by them but not exceeding eighteen months.

22. At the conclusion of the examination, the examiners will submit to the Faculty or Board of Studies a concise report on the merits of the thesis and on the examination results, and the Faculty or Board of Studies shall recommend whether or not the candidate may be admitted to the degree.

23. A candidate shall be required to pay such fees as may be determined from time to time by the Council.

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**Master of Business Administration (MBA)**
(as offered by the Faculty of Commerce.
Course will be withdrawn at end of 1977 when all current candidates will have completed requirements)

1. An application to register as a candidate for the degree of Master of Business Administration shall be made on the prescribed form which shall be lodged with the Registrar by the thirty-first day of August of the year preceding that year in which the candidate desires to commence the course.

2. An applicant for registration for the degree of Master of Business Administration:
   A shall have been admitted to a degree in the University of New South Wales or other approved university.
   B may be required if deemed necessary by the Faculty of Commerce (hereinafter referred to as 'the Faculty') to complete such preliminary courses at a requisite standard at the University of New South Wales or other approved university as from time to time may be approved by the Faculty on the recommendation of the Graduate School of Business.
   C shall have satisfied the Faculty that he is fitted to undertake graduate study in business administration.

3. In special circumstances a person may be permitted to register as a candidate for the degree if he submits evidence of such academic and professional attainments as may be approved by the Faculty on the recommendation of its Higher Degree Committee.

4. Notwithstanding any other provision of these conditions, an applicant:
   A may be required to demonstrate his fitness for registration by carrying out such work and passing such examinations as the Faculty may determine, and
   B shall normally be expected to have completed a four-year degree course and have at least one year's appropriate experience subsequent to graduation. An applicant who has completed a three-year degree course shall normally be expected to have more extensive experience.

5. An approved applicant shall pay such fees as may be determined from time to time by the Council.

6. To qualify for the degree a candidate shall:
   A undertake the formal course of study which, if undertaken on a full-time basis, shall normally be completed within two years, or if undertaken on a part-time basis, shall normally be completed within three years.
   B in any case in which the Faculty is satisfied that the candidate has completed a course of studies substantially equivalent to any subject or subjects in the Master of Business Administration
program, undertake alternative studies as approved by the Chairman of the Graduate School of Business.

C except in exceptional circumstances pass at the first attempt all examinations prescribed by the Faculty.

7. A candidate may be required to attend for oral examination.

1. An application to register as a candidate for the degree of Master of Commerce (Honours) shall be made on the prescribed form which shall be lodged with the Registrar at least two full calendar months before the commencement of the session in which the candidate desires to register.

2. An applicant for registration for the degree shall:

A have been admitted to the degree of Bachelor of Commerce with honours in the University of New South Wales, or to an appropriate honours degree of any approved university; or

B have been admitted to the degree of Bachelor of Commerce in the University of New South Wales, or hold equivalent qualifications as may be approved by the Faculty of Commerce (hereinafter referred to as 'The Faculty') on the recommendation of its higher degree committee; or

C in special circumstances be permitted to register as a candidate for the degree if he submits evidence of such academic and professional attainments as may be approved by the Faculty.

3. Notwithstanding any other provisions of these conditions the Faculty may require an applicant to demonstrate fitness for registration by carrying out such work and sitting for such examinations as the Faculty may determine.

4. In every case, before permitting an applicant to register as a candidate the Faculty shall be satisfied that adequate supervision and facilities are available.

5. An approved applicant shall register in one of the following categories:

A student in full-time attendance at the University;

B student in part-time attendance at the University;

C student working externally to the University;

and shall pay such fees as may be determined from time to time by the Council. Registration as a student working externally will be permitted only in cases where adequate arrangements can be made for external supervision. Course work cannot be taken externally.

6. An approved applicant shall:

A undertake a course of formal study prescribed by the Faculty;

B attend a research seminar as part of the course of formal study;

C except in exceptional circumstances pass at the first attempt all examinations prescribed by the Faculty;

D obtain an average of credit or better over all units studied for the degree*;

E either submit a thesis on a topic approved by the Faculty and prepared under the guidance of a supervisor appointed by Faculty;

or

submit a report on a small research project on a topic approved by Faculty.

7. A full-time student shall not enrol in more than four units in any session and a part-time student shall not enrol in more than two units in any session.

* A student who fails to maintain a credit average may not be permitted to continue to study for the degree.
8. No candidate shall be considered for the award of the degree until a lapse of four complete sessions from the date of registration, save that in the case of a candidate who holds the degree of Bachelor of Commerce with Honours, this period may with the approval of the Faculty be reduced by up to two sessions by exemption from appropriate specified units.

9. A Every candidate shall submit three copies of the thesis or two copies of the report. All copies shall be presented in a form which complies with the requirements of the University for the preparation and submission of higher degree theses or reports. A candidate may submit also for examination any work he has published whether or not such work is related to the thesis.

B It shall be understood that the University retains the copies of the thesis or report submitted for examination and is free to allow the thesis or report to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the thesis or report in whole or in part, in photostat or microfilm or other copying medium.

For each candidate's thesis or report there shall be two examiners appointed by the Professorial Board on the recommendation of the Faculty, one of whom in the case of a thesis normally shall be an external examiner.

Master of Commerce (MCom) by Formal Course Work

1. An application to register as a candidate for the degree of Master of Commerce shall be made on the prescribed form which shall be lodged with the Registrar at least two full calendar months before the commencement of the session in which the candidate desires to register.

2. A An applicant for registration for the degree shall have been admitted to a degree in the University of New South Wales or to a degree of any other approved university or college of advanced education.

B In special circumstances a person may be permitted to register as a candidate for the degree if he submits evidence of such academic and professional attainments as may be approved by the Faculty of Commerce (hereinafter referred to as 'the Faculty') on the recommendation of its Higher Degree Committee.

3. Notwithstanding any other provisions of these conditions the Faculty may require an applicant to demonstrate fitness for registration by carrying out such work and sitting for such examinations as the Faculty may determine.

4. An approved applicant shall register in one of the following categories:

A student in full-time attendance at the University;

B student in part-time attendance at the University;

and shall pay such fees as may be determined from time to time by the Council.

5. A candidate shall:

A undertake a course of formal study prescribed by the Faculty as set out in the 'Course Requirements for the Master of Commerce Degree';

B pass at the first attempt all examinations prescribed by the Faculty, except in exceptional circumstances.

6. The course of formal study normally will extend over four full-time sessions or six part-time sessions, except that full-time students who are given credit for at least three units may complete the degree in three sessions and part-time students who are given credit for four units may complete the degree in four sessions.
Subject Descriptions and Textbooks

Identification of Subjects by Numbers

Each of the subjects taught in the University is identifiable both by number and by name. This is a fail-safe measure at the points of enrolment and examination against a student nominating a subject other than the one intended. Subject numbers are allocated by the Assistant Registrar, Examinations and Student Records, and the system of allocation is:

1. The School offering a subject is indicated by the number before the decimal point;
2. If a subject is offered by a Department within a School, the first number after the decimal point identifies that Department;
3. The position of a subject in a sequence is indicated by the third number after the decimal point. For example, 2 would indicate that the subject is the second in a sequence of subjects;
4. Graduate subjects are indicated by the suffix G.

As indicated above, a subject number is required to identify each subject in which a student is to be enrolled and for which a result is to be returned. Where students may take electives within a subject, they should desirably be enrolled initially in the particular elective, and the subject numbers allotted should clearly indicate the elective. Where it is not possible for a student to decide on an elective when enrolling or re-enrolling, and separate examinations are to be held in the electives, Schools should provide to the Examinations and Student Records Section in April (Session 1) and August (Session 2) the names of students taking each elective. Details of the actual dates in April and August are set out in the Calendar of Dates earlier in this volume.

Those subjects taught in each Faculty are listed in full in the handbook of that Faculty, together with the subject description and the required textbook list, in the section entitled: Subject Descriptions and Textbooks.

The identifying numbers for each School are set out below.

The following pages contain a list of most of the subjects offered for courses leading to the Degrees of Bachelor of Commerce, Bachelor of Commerce/Laws, Master of Commerce, Master of Commerce (Honours) and Master of Business Administration. In general the list is arranged according to subject numbers and the School responsible for the subject.

Students are required to have their own copy of the prescribed Textbooks. Lists of Reference Books for additional reading, and of textbooks where not given here, will be issued by the Schools. Normally students may consult either the edition shown or later editions. For General Studies subjects see the General Studies Handbook, which is available free of charge.

Information Key
The key to the information supplied about each subject listed below is: L (Lecture), T (Laboratory/Tutorial), and the figure following in each case, the hours per week.

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School of Mathematics

Undergraduate Study

Mathematics I is appropriate for students with mathematical ability and interest. Students with a good 4 unit HSC Mathematics pass should attempt 10.011, whilst students with a 3 unit grade 1 or 2 HSC Mathematics pass may attempt 10.001. In other circumstances, 15.411 and 15.421 Quantitative Methods may be a more suitable choice.

10.001
Mathematics I

Calculus, analysis, analytic geometry, linear algebra, and introduction to abstract algebra, elementary computing.

Preliminary Reading

Bell E. T. Men of Mathematics 2 Vols Pelican
Courant R. & Robbins H. What is Mathematics? OUP
Polya G. How to Solve it Doubleday Anchor
Sawyer W. W. A Concrete Approach to Abstract Algebra Freeman
Sawyer W. W. Prelude to Mathematics Pelican

Textbooks

Shields P. C. Elementary Linear Algebra 2nd ed Worth
Thomas G. B. Calculus and Analytic Geometry 4th ed Addison-Wesley

10.011
Higher Mathematics I

Calculus, analytic geometry, linear algebra, an introduction to abstract algebra, elementary computing.

Preliminary Reading

As for 10.001 plus:
David F. N. Games, Gods and Gambling Griffin
Felix L. The Modern Aspect of Mathematics Science
Huff D. How to Lie with Statistics Gollancz
Reid C. From Zero to Infinity Routledge

Textbooks

Clark C. The Theoretical Side of Calculus Wadsworth
Thomas G. B. Calculus and Analytic Geometry 4th ed Addison-Wesley

10.111A
Pure Mathematics II (Linear Algebra)


10.111B
Pure Mathematics II (Analysis)

Real analysis: partial differentiation, multiple integrals. Analysis of real valued functions of one and several variables. Complex analysis: analytic functions; Taylor and Laurent series; integrals; Cauchy’s theorem; residues; evaluation of certain real integrals; maximum modulus principles.

Textbook

Churchill R. V. Complex Variables and Applications ISE McGraw-Hill

10.121A
Higher Pure Mathematics II (Algebra)

10.121B
Higher Pure Mathematics II (Real and Complex Analysis)

10.211A
Applied Mathematics II (Mathematical Methods)

Functions of two and three variables, divergence, gradient, curl; line, surface and volume integrals; Green’s and Stokes’ theorems. Special functions, including gamma and Bessel functions. Differential equations and boundary value problems, including vibrating string and vibrating circular membrane; Fourier series.

Textbooks

Boas M. L. Mathematical Methods in the Physical Sciences Wiley
Spiegel M. R. Advanced Mathematics for Scientists and Engineers Schaum
Spiegel M. R. Theory and Problems of Vector Analysis Schaum

10.221A
Higher Applied Mathematics II (Mathematical Methods)

Those students wishing to do second year Mathematics in the Commerce course should enrol in the units 10.111A, 10.111B Pure Mathematics and 10.211A Applied Mathematics. Suitably qualified students may attempt the corresponding higher units.

Those students wishing to do third year Mathematics in the Commerce course should enrol in four of the Level III Mathematics units, chosen in consultation with the School of Mathematics. Suitably qualified students may attempt the corresponding higher units.
Undergraduate Study

12.001
Psychology I

An introduction to the content and methods of psychology as a behavioural science, with special emphasis on 1. the biological and social bases of behaviour; 2. learning, and 3. individual differences. Includes training in methods of psychological enquiry, and the use of elementary statistical procedures.

Textbooks
or
Selected *Scientific American* reprints, as advised by the School.

Psychology II and Psychology III

Students should consult the School of Psychology for details.

12.651
Psychology (Industrial Relations)

Not available in 1977.

Problems and limitations affecting social research in industry. Critical review of research from Hawthorne to Herzberg: theories of management, motivation and morale.

The use of library resources. Practice in the skills and discipline required to obtain and evaluate empirical evidence in this field.

Recent developments under the labels of 'participation' and 'democracy in industry': works councils, job enrichment, autonomous work groups, works directors, worker control.

School of Accountancy

Undergraduate Study

14.501
Accounting and Financial Management IA

The basic concepts of financial model building and information systems, including the double-entry recording system, the accounting cycle, income measurement and financial reporting, and an introduction to basic elements of taxation and auditing.

Textbooks
Carrington A. S., Battersby G. B. & Howitt G. *Accounting — an Information System* Whitcombe & Tombs 1975

14.511
Accounting and Financial Management IB

Development of basic concepts introduced in Accounting and Financial Management IA, including management accounting and operations research, corporate reporting, business finance, system design, elementary computer programming and applications.

14.522
Accounting and Financial Management IIA

The design, production and use of accounting and other quantitative information in the planning and control of organizations, with particular reference to manufacturing activities and to long- and short-term decision-making and financial planning.

Textbooks
Burke W. L. & Smyth E. B. *Accounting for Management* 2nd ed Law Book 1972

14.532
Accounting and Financial Management IIA (Honours)

The content of this subject includes that of Accounting and Financial Management IIA as well as additional and more advanced work in management accounting.

Textbooks
As for Accounting and Financial Management IIA.

14.542
Accounting and Financial Management IIB

A critical examination of concepts and problems in income measurement and financial reporting for various forms of undertaking with particular reference to corporate organizations, including associated aspects of auditing and taxation.
14.552 Accounting and Financial Management IIIB (Honours)  LT4½

The content of this subject includes that of Accounting and Financial Management IIIB as well as additional and more advanced work in financial accounting.

Textbooks
As for Accounting and Financial Management IIIB, plus
Hendriksen E. S. Accounting Theory Rev ed Irwin 1970

14.563 Accounting and Financial Management IIIA  LT4½


Textbooks
Eddy P. H. & Miller M. C. eds Issues in External Reporting 2nd ed UNSWP 1976
Notes on Tax Allocation, Liquidation of Companies and Variation of Shares
The Companies Act, 1961 (as amended) Govt Printer Sydney

14.573 Accounting and Financial Management IIIA (Honours)  LT6

The content of this subject includes that of Accounting and Financial Management IIIA as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

Textbooks
As for Accounting and Financial Management IIIA, plus:
Hendriksen E. S. Accounting Theory Rev ed Irwin 1970

14.583 Accounting and Financial Management IIIB LT4½

Management Accounting: an advanced treatment of management accounting theory and applications including statistical cost analysis, cost accounting, control systems, budgetary and strategic planning and decision models.

Textbooks
Rappaport A. ed Information for Decision-making Prentice-Hall 1970
Additional for 14.593
Fatseas V. A. Multi-Goal Decision Model Solutions by Goal Programming UNSW 1973
Jones G. T. Simulation and Business Decisions Penguin 1972

14.593 Accounting and Financial Management IIIB (Honours)  LT6

The content of this subject includes that of Accounting and Financial Management IIIB as well as additional and more advanced work in both management accounting and management information systems.

Textbooks
As for Accounting and Financial Management IIIB.

14.601 Law in Society  L2T1

The nature of law, the sources of law, the Australian legal system, legal reasoning, the administration of justice, the legal profession, selected areas of substantive law and important issues in law in our society.

Textbooks
Nettheim G. & Chisholm R. Understanding the Law Butterworths 1974
Ross D. & Weinberg N. Law for the People Pelican 1976

14.602 Information Systems IIA  L2T1

Introduction of information systems in business and commerce, systems design concepts, the theory of modelling, feasibility studies, internal control and auditing. An introduction to programming.

Textbooks
14.603  
Information Systems IIB

A design of information systems at an advanced level, broad introduction to operations research in business, additional experience with higher level program languages and data manipulation.

Textbooks

14.604  
Information Systems IIIA

Concepts and advantages of real-time systems, the design of more complex information systems utilizing data base and communication concepts, more complex data structures and the design of large systems, additional programming experience with higher level languages plus some contact with operating systems.

Textbooks
Martin J. Systems Analysis for Data Transmission Prentice-Hall 1972

14.605  
Information Systems IIIIB

Students will be assigned a small project on a module of a systems development project involving analysis, design, programming and implementation. The theme throughout the course is the iterative nature of the analysis and design process. A series of seminars on the aspects of design currently being encountered by students in their projects is presented.

Textbooks
As for 14.604 Information Systems IIIA, plus:
Kapur G. K. Programming in Standard Cobol SRA 1973

14.608  
Advanced File Design and Commercial Programming

File design for a variety of applications, more detailed analysis of data base management systems, experience in writing programs in a commercially oriented higher level language.

Textbooks

14.613  
Business Finance II

The finance function of business. Factors influencing allocation of funds to competing alternatives, including working capital, capital expenditures, debt retirement, and cash distribution to owners (dividends); analysis of principles formulating the financial structure; mergers and acquisitions.

Textbooks
Weston J. F. The Scope and Methodology of Finance Prentice-Hall 1966

14.614  
Business Finance IIIA

Issues of critical significance to business eg strategic investment decisions, acquisitions and mergers, managing cash flows, capital structure, dividend policy, investment risk analysis and lease-buy decisions. The primary emphasis is on developing a framework for relating investment and financing decisions in a manner consistent with company and financial objectives.

Textbooks

14.615  
Business Finance IIIB

The analysis and management of investment in financial assets. Topics include: measurement of investment performance; sources of investment information, the efficient market hypothesis and its implications for investment strategy; and forecasting for investment.

Textbook

14.703  
Advanced Auditing

Advanced aspects of auditing, including auditing standards and responsibilities, problems of valuation and verification, organization and application to various forms of accounting systems including computer systems, and investigations.

Textbooks
Stettler H. F. Systems Based Independent Audits 2nd ed Prentice-Hall 1974
14.876
Business Finance IVA
As for 14.976G

14.877
Business Finance IVB
As for 14.977G

14.878
Security Markets and Portfolio Theory
As for 14.978G

14.879
Empirical Research in Finance
As for 14.979G

14.886
Information Systems IVA
As for 14.986G

14.887
Information Systems IVB
As for 14.987G

14.897
Seminar in Research Methodology
As for 14.997G

14.898
Project Seminar

Graduate Study

14.940G
Accounting and Financial Management A
L2T1
An integrated introduction to management information systems and essentials of accounting. Concepts of information, measurement and communication; the accounting process as an information system; accounting systems and records; financial reporting and interpretation.

Textbooks*
Carrington A. S., Battersby G. B. & Howitt G. Accounting — An Information System Whitcombe & Tombs 1975

14.941G
Accounting and Financial Management B
L2T1
Management information systems including internal reporting and control, cost concepts and decision analysis, budgetary control, and profit planning, standard costs, responsibility accounting and performance measurement. Accounting and operations research including budget simulation and decision models. Integrated information systems. Financial reporting and forms of business organization, and financial management.

Textbooks*
Carrington A. S., Battersby G. B. & Howitt G. Accounting — An Information System Whitcombe & Tombs 1975

14.942G
Stamp, Death, Estate and Gift Duties
L2T1
The legislation respecting duties and taxation on death, estate and gift transactions; and the study of stamp duties.

Textbooks*
No set texts.

14.947G
Corporate Strategic Planning I
L3
Corporate planning, strategy and objectives; the development of planning techniques for environmental analysis, technological forecasting and the use of scenarios, the practical development of corporate modelling, including the use of simulation packages.

Textbooks
No set texts.

14.948G
Corporate Strategic Planning II
L3
Framework for strategic analysis of business situations at general management level, including appraisal of internal functional corporate characteristics, and appraisal of external environmental conditions. Examination of approaches to formulating and structuring business strategies, and their implementation, including the role and functions of corporate planning in this process. Detailed analysis of the strategic problems of selected industries and companies in Australia and overseas, with particular attention to the use and application of theoretical frameworks to practical problems.

Textbooks
Ansoff H. I. Corporate Strategy Penguin 1968
Christensen C. R. et al Business Policy, Text and Cases 3rd ed Irwin 1973
Hussey D. Corporate Planning, Theory and Practice Pergamon 1974

* Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
14.951G
Current Development in Accounting Thought—Financial  L3

Objectives and functions of accounting with particular reference to problems of periodic income estimation, value and valuation, measurement and communication. Evaluation of accounting valuation methods, including historical cost, general price level accounting, current value and relative price change accounting models. Contemporary developments in accounting thought arising from alterations in social attitudes, the law and professional pronouncements.

Textbooks*
Ijiri Y. *Theory of Accounting Measurement* American Accounting Association 1975

14.952G
Current Developments in Accounting Thought—Managerial  L3

The conceptual basis of managerial accounting and information systems. Management systems and the management process. Business objectives: multiple and conflicting goals. Quantification of objectives. Information theory and communication within organizations. Developments in decision models, project and period planning, budgetary models and control systems, and measurement of performance, including motivation and behavioural considerations.

Textbooks*
No set texts.

14.953G
Advanced Systems Management  L3

Concepts of information, data, coding and transmission. Characteristics of various communications techniques. Information systems analysis, design, implementation and operation based on computer applications. Methods of system specification including graphical, tabular and linguistic methods. The data base and data structures. Formal structures. List processing. Economics of various access methods and file designs. File processing methods, including sorting and updating operations. Archival files and file security. Social aspects of file retention. Hardware characteristics of various storage techniques. An examination and appraisal of information systems in use in financial, commercial and industrial undertakings. Differences in functional information needs, and in the staffing and organizational location of the information processing department.

Textbooks*

14.954G
Decision and Cost Analysis  L3


Textbooks*
No set texts.

14.955G
Financial Management  L3


Textbooks*
Fatsas V. A. *Multi-Goal Decision Model Solutions by Goal Programming* UNSW 1973
Timms H. L. *Introduction to Operations Management* Irwin 1967
Vatter W. J. *Operating Budgets* Wadsworth 1969
Wills G. *Technological Forecasting* Penguin 1972

14.956G
Management Planning and Control  L3


Textbooks*
Kast F. E. & Rosenzweig J. E. eds *Contingency Views of Organization and Management* SRA 1973
Solomons D. *Divisional Performance: Measurement and Control* Irwin 1965

* Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
14.957G
Operations Research for Management I

L3

The application of mathematical and statistical techniques to the solving of management problems. The structuring of the decision problem, mathematical model construction, mathematical programming, probability and statistical decision theory, inventory and queuing theory. Simulation models and applications with particular reference to models of business organizations.

Textbook*

14.958G
Advanced Studies in Auditing

L3

The methodology and postulates of auditing. The nature of evidence. Auditing standards. Social, ethical and legal responsibilities. The audit report and its relevance to the information needs of users. Reservations and qualifications in audit reports. The auditor and company failures. Auditing problems in special areas including mergers, take-overs and company groups. Development of analytical auditing techniques. The internal audit, the operational audit and the management audit. Audit of E.D.P. systems.

Textbooks*
No set texts.

14.959G
Advanced Studies in Taxation

L3

Selected topics in income tax with special reference to commercial organizations and the international aspects of taxation including exchange controls.

Textbooks*
No set texts.

14.960G
Corporate Organization and Strategy

L3

Rationale of corporate organization and social, legal, accounting, financial and behavioural implications arising from the corporate structure. The company as a financial device and the role of the stock exchanges. Problems related to organizational structure, including communication and accountability in divisionalized or decentralized organizations and multi-corporate groups. Forms of corporate growth and associated questions of accounting, legal and financial policies and practices. Intercompany ventures. Company failures.

Textbooks*
Baxt R. The Rae Report: Quo Vadis Butterworths
Gilbert M. ed The Modern Business Enterprise Penguin
Guide Book to Australian Company Law 2nd ed CCH Aust 1974
McCarthy G. The Great Australian Takeover Book A & R 1973
Policies For The Development of Manufacturing Industry Aust Gov Pub Service 1975
Tugenohat C. The Multinationals Pelican 1973
Companies Act 1961 (as amended) Govt Printer Sydney

14.961G
International Accounting

L3


Textbooks*
Mueller G. G. International Accounting MacMillan 1967
Scott G. M. Accounting and Developing Nations International Accounting Studies Institute 1970
Zeff S. A. Forging Accounting Principles in Five Countries: A History and an Analysis of Trends Stripes 1972

14.962G
History and Philosophy of Accounting

L3

The processes by which accounting thought, practices and institutions originated and developed in the ancient, mediaeval and modern eras. Impact of accounting development on, and its reaction to, economic, political, sociological and cultural changes in society. Environmental influences of the pre-Christian era on the development of economic, accounting principles. Special-purpose account-keeping in the Middle Ages, with particular reference to the church, manor, banking house and trading company. Causal factors in the development of basic concepts of continuity, periodicity, accrualment and limited liability. Philosophy, influence and constraints of the double entry system. Impact of the Industrial Revolution and changing corporate environments on accounting development. Legislative and institutional influences on accounting. Origin and development of educational and professional accountability bodies. Historical development of modern cost accounting. Accounting developments up to the time of World War II.

Textbooks*
No set texts.

14.963G
Issues in Financial Accounting and Reporting

L3

Current issues in the field of financial accountability. Factors influencing the desirability and extent of corporate accountability to external parties. Legal, institutional and professional reporting requirements. Reporting on diversified companies and structures. Evaluating company performance through published company reports. Accounting aspects of inventories, long-lived assets including intangibles, leases, pensions and long-service leave, tax allocation, funds flow and inter-company investment. Proposals for improvement and extension of company reporting in terms of effectiveness and informational content.

Textbooks*
No set texts.

* Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
An advanced theme to be selected from any area of accounting where justified by demand and by the significance of the subject matter. Normally a different theme will be chosen for each session; either specialist topics such as Public Sector Accounting, Production and Industrial Accounting, or a treatment in greater depth of an area covered in one of the other listed subjects.

Textbooks*
No set texts.

14.969G
Production Management L3

Decision processes in production management: the nature, use and limitations of quantitative, qualitative and heuristic techniques; the production process and planning and control; the human (physical and behavioural) considerations; job design; the socio-technical system and organizational implications; design of optimal production systems.

Textbook

14.970G
Accounting Concepts and Financial Reporting L3


Textbooks
Eddy P. H. & Miller M. C. eds Issues in External Reporting 2nd ed UNSW 1976
Taylor R. B. & O'Shea B. P. Questions on Company Accounting Butterworths 1974
Companies Act 1961 (as amended) Govt Printer Sydney

* Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
14.971G
The Legal Environment of Business L3
The legal system, including the respective roles of parliaments and the courts, with particular reference to the High Court of Australia. The nature of torts, contracts and crimes. Basic concepts of tax law. Trusts in modern uses, including tax planning. The law relating to forms of business organization, including partnerships, joint ventures and corporations, and associated taxation aspects. The management of corporate organizations, with special reference to the rights and obligations of members, officers and directors. Some legal problems associated with multinational organizations. Aspects of contract and tort having particular relevance to commercial activity. The legal control of restrictive trade and monopoly practices.

Textbooks
Case and statutory references and materials, as supplied

14.972G
The Legal Regulation of Business L3
The law affecting business transactions. Facilitative and restrictive laws considered by reference to contractual restraints on trade, conspiracy, hire purchase sale of goods and consumer protection laws, with emphasis on the restrictive trade practices provisions of the Trade Practices Act 1974 (Com.).

Textbook

Statutes
Trade Practices Act, 1974 (Com.)

14.973G
Corporate Finance L3
The theory and practice of corporate finance including asset management, capital budgeting and the financial aspects of leasing and merger evaluation.

Textbooks

14.975G
Seminar in Finance
An analytical approach to finance, emphasizing conceptual and measurement problems; the statistical and mathematical tools employed in financial and investment analysis.

Textbooks

14.976G
Business Finance IVA L3
The theoretical foundation for the analysis of the valuation of securities; the financing and investment decisions of the firm; and the efficiency of competitive markets in distributing investment capital among firms, and in allocating the risk of return from investment among individuals.

Textbooks

14.977G
Business Finance IVB L3
An analytical approach to finance, emphasizing the more theoretical topics of financial decisions, the main types of decisions (both investment and financing) and the theoretical and analytical techniques most appropriate for solving them. Extensive use is made of linear programming, statistics and mathematical tools to show how modern quantitative techniques can be employed to optimize financial decisions.

Textbooks
No set texts.

14.978G
Security Markets and Portfolio Theory L3

Textbooks
Levy H. & Sarnat M. Investment and Portfolio Analysis Wiley 1972

14.979G
Empirical Research in Finance L3
Intended primarily for advanced students in finance. Advanced theory of finance, with emphasis on empirical research and methods employed to achieve the stated results. Designed to enable students to identify difficulties and policy implications from this research.

Textbooks
No set texts.
14.986G  
Information Systems IVA  L3

Theory and practical examples of communications based systems design, networks of computer systems, management of data processing installations, equipment selection.

Textbooks
No set texts.

14.987G  
Information Systems IVB  L3

Minicomputer hardware and software and applications design. Expected future developments in the technology of computing and their impact on applications. Information theory, artificial intelligence.

Textbooks
No set texts.

14.994G  
Master of Commerce Thesis

14.996G  
Management Accounting and Information Systems  L3

The conceptual basis and operational aspects of managerial accounting and information systems. Management systems and the management process. Business objectives, multiple and conflicting goals. Quantification of objectives. Information theory and communication within organizations. Developments in decision models, project and period planning, cost accounting, budgetary models and control systems, and measurement of performance, including motivation and behavioural considerations.

Textbooks‡
Benston G. J. ed Contemporary Cost Accounting and Control Dickenson 1970
Hein L. W. Contemporary Accounting and the Computer Dickenson 1969
Rappaport A. Information for Decision-making Prentice-Hall 1974

14.997G  
Seminar in Research Methodology  L3


Textbooks†
Tisdell C. A. Economics of Markets: An Introduction to Economic Analysis Wiley 1974
Tisdell C. A. Workbook to Accompany Economics of Markets Wiley 1975

† Reading is required from a wide variety of books and journal articles. Specific recommendations are available on application to the School of Accountancy.
15.002 Economics IIA

Microeconomic theory, including consumer theory, production theory, types of competition, market stability and international trade.

Textbook
Hirshleifer J. *Price Theory and Applications* Prentice-Hall 1976

15.003 Economics IIIA

Macroeconomic theory and policy including an introduction to the theory of economic policy, the structure and dynamic characteristics of macro-models, recent developments in monetary theory and policy, theories of inflation and policy in a dynamic setting.

Textbooks
Nevile J. W. *Fiscal Policy in Australia* 2nd ed Cheshire 1975
Nevile J. W. & Stammer D. eds *Inflation and Unemployment* Pelican* 1971

15.004 Economics IVA

Advanced Macroeconomics.

Textbooks
No set texts. A reference list is provided.

15.011 Economics IB

Macroeconomic analysis as related to some aspects of the Australian economy, including national income and product, money and banking, consumption, investment, liquidity preference, the Keynesian model of income determination and economic growth.

Textbooks
Rowan D. C. *Output, Inflation and Growth* Aust ed Macmillan* 1975

15.012 Economics IIA (Honours)

This subject covers the syllabus of 15.002 Economics IIA at greater depth.

Textbooks
As for 15.002 Economics IIA

15.013 Economics IIIA (Honours)

This subject covers the syllabus of 15.003 Economics IIIA at greater depth and includes an introduction to the theory of economic growth.

Textbooks
Nevile J. W. *Fiscal Policy in Australia* 2nd ed Cheshire 1975

15.014 Economics IVB

Advanced topics in microeconomics, international trade and related areas.

Textbooks
No set texts. A reference list is provided.

15.022 Economics IIB

General equilibrium theory and welfare economics.

Textbooks
No set texts. A reading list is provided.

15.023 Economics IIB

International trade and investment, tariffs and other restrictions, the balance of payments, external balance, the international monetary system.

Textbooks

15.024 Economics IVC

Advanced macroeconomics.

Textbooks
No set texts. A reference list is provided.

* Paperback.
15.032
Economics IIB (Honours)

This subject covers the syllabus of 15.022 Economics IIB at greater depth.

Textbooks
As for 15.022 Economics IIB.

15.033
Economics IIIB (Honours)

This subject covers the syllabus of 15.023 Economics IIIB at greater depth.

Textbook

15.034
Economics IVD

Advanced topics in microeconomics and related areas.

Textbooks
No set texts. A reference list is provided.

15.042
Economics IIC

Extensions to the Keynesian model of income determination to include the government and overseas sectors and a more detailed examination of both demand and supply functions; money and financial institutions; an introduction to dynamic economics.

Textbooks
Nevile J. W. Fiscal Policy in Australia 2nd ed Cheshire 1975
Nevile J. W. & Stammer D. W. eds Inflation and Unemployment Pelican 1971
Rowan D. C. Output, Inflation and Growth Aust ed Macmillan 1975

15.043
The Soviet Economy

Not available in 1977.

Solving of basic economic problems in the contemporary Soviet economy within a socialist institutional framework, with emphasis on analysis of the actual operation of the Soviet economy and assessment of the degree of success and efficiency with which it meets its own posed goals. For comparative, illustrative and analytical purposes reference is made to other East European socialist countries, including Yugoslavia.

15.052
Economics IIC (Honours)

This subject covers the syllabus of 15.042 Economics IIC, but in greater depth.

Textbooks
As for 15.042 Economics IIC.

15.053
Economic Development

The gap between the welfare of the rich and the poor nations. Earlier theories of development as a basis for an appreciation of the various economic and non-economic theories of underdevelopment; such as social and technological dualism, balanced and unbalanced growth, structural change and development. The general principles and techniques of development planning and their application in particular countries.

Textbooks
Bernstein H. Underdevelopment and Development Penguin 1973
Sutcliffe R. B. Industry and Underdevelopment Addison-Wesley 1971

15.062
Economics IID

Unemployment and inflation; goals of macroeconomic policies; introduction to monetary, fiscal and incomes policies; money, credit and financial institutions; monetary policy in Australia; theory of fiscal policy; fiscal policy in Australia; and Commonwealth-State financial relations.

Textbooks
Nevile J. W. Fiscal Policy in Australia 2nd ed Cheshire 1975
Rowan D. C. Output, Inflation and Growth Aust ed Macmillan 1975

15.063
Monetary Theory and Policy

The theory of money, contemporary financial institutions and monetary policy with special reference to inflation; classical, Keynesian and post Keynesian theories of the role of money; theoretical analysis and empirical evidence on the demand for and supply of money; the Phillips Curve, the theory of banking and the development and role of non-bank financial intermediaries; the Monetary Revival; issues in the control of inflation by monetary policies including indicators of monetary policy, lags and timing, the level and structure of interest rates.

Textbooks
Kaufman G. G. Money, the Financial System and the Economy Rand McNally 1973
Runcie N. ed Australian Monetary and Fiscal Policy: Selected Readings Lond UP 1971

15.072
Economics IIE

The application of microeconomic theory to consumption, production, market structures, welfare and international trade.
Textbook
Hirshleiler J. Price Theory and Applications Prentice-Hall 1976

15.073
Natural Resource Economics
Nature of natural resources and rents, optimization of natural resource use in space and time, decision criteria in natural resource policy, natural resources and the intangible qualities of life.

Textbooks
Pearce D. W. & Rose J. The Economics of Natural Resource Depletion Macmillan 1976

15.082
Labour Economics
The theory of the labour market and applications to the Australian situation, including labour supply and demand; with emphasis on structural changes in the labour force, and the effects of technology and migration; work-leisure preferences and job satisfaction; unemployment and underemployment; wage theory and practice, with reference to market forces, collective bargaining and government regulation, the Australian arbitration system and its interaction with other wage determinants, wage differentials.

Textbooks
Horn R. V. Australian Labour Market Economics Cheshire 1975
Rees A. The Economics of Work and Pay Harper & Row 1973

15.083
Public Finance
General aspects of public sector expenditure and its financing with special reference to Australia: the role of government in the economy; principles and types of public expenditure; tax sharing and revenue systems; economic and welfare aspects of different types of taxes and social service systems; inflation and tax indexation; loan finance and the public debt; fiscal policy, the Budget and the economy.

Textbooks
Students are advised of any set texts.

15.092
The Political Economy of Contemporary Capitalism
The main features of modern capitalism and the applicability of orthodox economic theory to the explanation of its characteristics. Various critiques of modern capitalism, including institutionalist, Marxist and neo-Marxist. Features of Australian capitalism and their origins and explanations.

Textbooks
Desai M. Marxist Economics Gray-Mills Pub 1974
Galbraith J. K. Economics and the Public Purpose Andre Deutsch 1974

15.093
Public Sector Economics
Public goods and social issues, such as poverty, health, education, transport and conservation. Case studies employing benefit analysis to evaluate public projects and examine economic, social and environmental impacts of investment projects. The pricing policies of public utilities.

Textbook
Layard R. ed Cost-Benefit Analysis Penguin 1972

15.103
International Economics†
Basic theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, the balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

Textbook

15.123
Regional and Urban Economics
The theory of urban and regional economics and its policy implications. Regional income and growth, location theory, urban land values and structure, urban growth, the economics of city size, urban transportation and fiscal problems.

Textbooks
Students are advised of any set texts.

15.163
Industrial Organization and Policy
The structure of industry; interrelationships between the role of the business firm and industrial structure; multi-national corporations; factors affecting size-structure and performance such as economies of scale; barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; industrial policy in Australia with special reference to competition policy, foreign investment and mergers, and some specific industry policies (eg on motor vehicles, electronics, steel, petroleum).

† This subject may not be taken by students majoring in economics, who must take 15.023, Economics IIIB, it may be taken by other students as an option.
**Research Methods and Methodology**

The nature of scientific method, the scope of economics and its relation to the other social sciences and ethics. Theory construction and validation in economics. Strengths and limitations of econometrics in the specification and validation of economic hypotheses. Computer programming for economic research. FORTRAN syntax and programming style with application in economics. Bibliographic methods and literature overview.

**Japanese Economic Policy**

The postwar Japanese economy and economic policy, including an analysis of the postwar economy in historical perspective; Japanese long-term economic planning and the nature of principal economic policies such as agricultural, industrial, monetary and fiscal.

**Japanese International Economic Relations**

Japan's international trade, investment and balance of payments policies. Present and anticipated problems relating to external economic policies, including alternative strategies for international economic relations.

**Economic Planning**

The theory and practice of economic planning for management of capitalist and non-capitalist, developed and underdeveloped economies with special emphasis on macro and microeconomic techniques of control of large economic systems. The subject is designed to bring together technical economic and socio-political factors affecting growth in general and to provide a background for the development of a rational and measured approach to planning economic growth and related public policy issues.

**Introductory Japanese for Commerce Students A**

Provides the basic patterns of the Japanese language. Hiragana and Katakana phonetic scripts and some characters of Kanji are introduced and developed through progressive practice. Each lesson is reinforced through audio-lingual drills in the language laboratory.

**Introductory Japanese for Commerce Students B**

Supplementary materials are introduced, aimed at developing terminology appropriate to the students' needs in commercial areas, also relevant extension of Kanji characters.

**Thesis**

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the School of Economics before the end of the August Recess in the year preceding their entry into Economics IV. All students enrolled in this subject are required to attend regular seminars in Session II at which each student will present a seminar on the topic of his thesis.
15.421 Quantitative Methods B

Frequency distributions, measures of central tendency, dispersion and skewness, introduction to probability theory, the binomial distribution, the normal distribution, estimation of population parameters and confidence intervals, hypothesis tests, the F distribution.

Textbook

15.422 Quantitative Economic Techniques B

Input-output analysis, optimization methods, and dynamic economic models, with applications.

Textbook
Chiang A. C. Fundamental Methods of Mathematical Economics 2nd ed McGraw-Hill 1974*

15.423 Econometrics B

The concept of probability limit, convergence in probability and in distribution, estimation of regression model when classical assumptions are invalid, multicollinearity, serial correlation, heteroscedasticity, stochastic regressors, instrumental variables and errors in variables.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill 1972*
Kmenta J. Elements of Econometrics Collier-Macmillan 1971*

15.424 Applied Econometrics

Distributed lag models. The neoclassical investment debate. Simulation and forecasting for model validation and policy analysis.

Textbook
No set texts. A reading list is provided.

15.432 Mathematical Models and Methods A

Linear algebra including vector spaces, matrix operations and differentiation of matrix functions; characteristic equations and quadratic forms; solution of simultaneous linear equations and convex sets. Emphasis on economic applications.

Textbooks
Fisher F M The Identification Problem in Econometrics McGraw-Hill 1966
Yamane T Mathematics for Economists 2nd ed Prentice-Hall 1968*

15.413 Econometrics A

Multivariate normal distribution and the distribution of certain quadratic forms.

Relationship between variables, the general linear model and its applications in economics, standard errors of estimate and tests of hypotheses, prediction, specification errors, estimation with restricted coefficients and generalized least-squares.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill 1972*
Kmenta J. Elements of Econometrics Collier-Macmillan 1971*

15.414 Simultaneous Equation Techniques

The problem of identification and estimation of simultaneous-equation models. Methods of estimation including both limited and full information methods. Asymptotic distribution theory and its application to the choice of estimators.

Textbooks
Fisher F M The Identification Problem in Econometrics McGraw-Hill 1966
Theil H. Principles of Econometrics Wiley 1971

* Paperback.
15.433
Decision Theory

Utility theory in decision-making under uncertainty. Interpretations of probability and axioms for rational and consistent decision-making, including Bayes' Theorem. Theory of conjugate prior distributions and applications for the normal and Bernoulli processes. Terminal and preposterior analysis in decision-making.

Textbook
Rafia H. & Schlaifer R. *Applied Statistical Decision Theory* M.I.T. Press 1968*

15.434
Mathematical Economics A

General optimization problems in economics; individual preference and utility; social utility function and existence of general economic equilibrium.

Textbooks
No set texts. A reading list is provided.

15.438
Advanced Mathematical Economics A

Value theory and general equilibrium analysis.

Textbooks
Arrow K. J. & Hahn F. *General Competitive Analysis* Holden-Day 1971
Debreu G. *The Theory of Value: An Axiomatic Analysis of Economic Equilibrium* Wiley 1959*

15.439
Advanced Mathematical Economics B

Some advanced topics in mathematical economics.

Textbooks
No set texts. A reading list is provided.

15.442
Mathematical Models and Methods B

General optimization problems in economics; types of maxima and the method of Lagrange multipliers.

Theory and application of linear and non-linear economic models, including linear and non-linear programming and activity analysis with an emphasis on duality and valuation of resources.

Textbook

15.443
Sampling Theory

Concepts of sampling theory, including sampling error, precision and reliability; simple and stratified random sampling; systematic sampling and cluster sampling.

Textbook

15.444
Mathematical Economics B

Growth theory.

Textbook

15.452
Statistical Inference A

Theory of probability, random variables, probability distributions, elementary Bayesian analysis, moments and moment generating functions, Chebyshev's inequality, sampling distributions including normal, student's t, chi-square and F-distributions and basic ideas of statistical inference.

Textbooks

15.453
Time Series Analysis

Tests for randomness; estimation of trends; Stationary stochastic processes, correlograms and spectral analysis. Extrapolation of time series data and forecasting techniques.

Textbook
Kendall M. G. *Time Series Analysis* Griffin 1973

15.457
Applied Multivariate Analysis

Multivariate normal distribution, distribution of certain quadratic forms, generalized $T^2$ statistic and Wishart distribution. Analysis of variance and covariance, canonical correlations, principal components, discriminate analysis, factor analysis and cluster analysis. Emphasis is placed on the application of multivariate analysis in economics including the use of computer.

* Paperback
15.462 Statistical Inference B

Point estimation, properties of estimators, the method of moments, the method of maximum likelihood, asymptotic properties of maximum likelihood estimators, interval estimation, test of hypothesis, regression and correlation and analysis of variance.

Textbook
As for 15.452 Statistical Inference A.

15.463 Econometrics A (Honours)

As for 15.413, but with additional work.

15.467 Measurement of Income Inequality

Well-known income distributions including Pareto, log normal and Fisk-Champernowne. Lorenz curve and its properties, inequality measures and their derivation, inequality measures based on a social welfare function. Estimation of Lorenz curve and inequality measures from grouped observations. Applications of the Lorenz curve analysis to the problems of direct and indirect taxation and Government cash benefits. Emphasis is placed on Australian data.

Textbooks
No set texts. A reading list is provided.

15.473 Econometrics B (Honours)

As for 15.423, but with additional work.

15.476 Operations Research for Economists

The structure of the decision problem in economics, model construction and mathematical programming. Queueing theory and its application in transport, inventories and related fields. Topics in optimization and model simulation.

Textbook
No set texts. A reading list is provided.

15.477 Monte Carlo Methods and Simulation Techniques


Textbooks
No set texts. A reading list is provided.

15.497 Thesis (Econometrics)

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the School of Economics before the end of the August Recess in the year preceding their entry into Economics IV.

Department of Industrial Relations

15.511 Industrial Relations IA

A multi-disciplinary introduction to a range of important concepts and issues in industrial relations. Political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern employer/employee relations with material drawn from both Australian and overseas experience. The nature and implications of: strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions and the Australian Council of Salaried Professional Associations; the employer industrial relations function and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

Preliminary Reading

Hyman R. Strikes Fontana 1972*
Martin R. Trade Unions in Australia Penguin 1975*
Portus J. H. Australian Compulsory Arbitration 1900-1970 Hicks, Smith 1971

* Paperback
Textbooks
Hawkins K. Conflict and Change: Aspects of Industrial Relations Holt, Finehart & Winston 1972*
Rosow J. M. ed. The Worker and the Job: Coping with Change Prentice Hall 1974*
Walker K. F. Australian Industrial Relations Systems 2nd ed Harvard UP 1970

15.525 Industrial Relations IIA
The development and operation of industrial relations systems overseas with special attention to their relevance and applicability to the Australian context. The role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level. Specific countries studied include the United States, England, France, Germany, India, Singapore and Japan.

Preliminary Reading
Bloom G. & Northrup H. Economics of Labor Relations Irwin 1973
Clegg H. A. The System of Industrial Relations in Great Britain Blackwell 1972
Walker K. Australian Industrial Relations Systems 2nd ed Harvard UP 1972

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.526 Industrial Relations IIB
The structure, policies and operation of institutions important to the Australian industrial relations systems. The origins and operation of the Australian Conciliation and Arbitration Commission and other industrial relations tribunals operating at the national level; the origins and operation of the State industrial tribunals, including the New South Wales Industrial Commission, and the Victorian and Tasmanian wages boards; the origins, evolution and structure of Australian trade unionism; trade union non-industrial activities (green bans and economic enterprises); amalgamation and other forms of institutional rationalization; union and management industrial relations training/education; the employer industrial relations and personnel function, and the origin and operation of employer associations; the industrial relations role of non-industrial bodies such as Women’s Electoral Lobby and the Secret Ballot Society; the functions of government instrumentalities and the impact of government policies, the role of governments as employers and public sector unionism; and the role in Australia of international bodies such as the International Labor Office, the Organization for Economic Cooperation and Development, and the International Confederation of Free Trade Unions.

Preliminary Reading
Bain G., Coates D. & Ellis V. Social Stratification and Trade Unionism Heinemann 1973
Martin R. Trade Unions in Australia Penguin 1975*
Rawson D. W. A Handbook of Australian Trade Unions and Employers’ Associations 2nd ed ANUP 1973

Textbooks
Caiden G. E. Public Employment Compulsory Arbitration in Australia Michigan-Wayne State Univ 1971*
McCarty W. E. J. ed. Trade Unions Penguin 1972*
Mathews P. W. D. & Ford G. W. eds Australian Trade Unions Sun Books 1976*

15.528 Industrial Relations IIA (Honours)
Includes the content of 15.525, with an additional two hour seminar each week providing a more advanced treatment of industrial relations issues in particular countries.

Textbooks
Millen B. The Political Role of Labor in Developing Countries Brookings Institute 1963
Sturmthal A. Comparative Labor Movements—Ideological Roots and Institutional Development Wadsworth 1972
Sturmthal A. & Scoville J. eds. The International Labor Movement in Transition Illinois UP 1973

15.529 Industrial Relations IIB (Honours)
Includes the content of 15.526, with an additional two hour seminar, each week providing a more advanced treatment of the structure and policies of institutions important to the Australian industrial relations system.

Textbooks
Erickson H. The Steward’s Role in the Union Exposition Press 1971
Goodman J. F. B. & Whittingham T. G. Shop Stewards Pan Books 1973*

15.534 Industrial Relations IIIA
Methods and procedures in industrial relations conflict resolution. Techniques from Australian and overseas experience, including collective bargaining, productivity bargaining, conciliation, mediation, and compulsory, voluntary and final offer arbitration, each of which is examined with respect to their form and character; acceptability to employers, unions, government policy and public interest: effectiveness in conflict resolution and attitude change; legal, cultural, economic, social and political implications; and relevance to grievance issues in contrast to the determination of work rules in an award/agreement context. Simulation exercise material, case studies from Australia and overseas, and films of conflict resolution procedures in operation.

Preliminary Reading
International Labour Office Conciliation in Industrial Disputes ILO 1970*
International Labour Office Collective Bargaining ILO 1960*
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books 1971*
* Paperback.
Textbooks

Flanders A, ed Collective Bargaining Penguin 1971*
International Labour Office Collective Bargaining in Industrial Market Economies ILO 1974
Riach P. A. & Howard W. A. Productivity Agreements and Australian Wage Determination Wiley 1973*

15.535
Industrial Relations IIIB

Contemporary issues in Industrial Relations. Integration of material covered in earlier courses with contemporary developments in Australian industrial relations. Course draws on material generated from recent industrial relations research to examine a limited number of topics in depth. Small seminar groups, each with a set list of topics, cover such areas as: union amalgamation, incomes policy, manpower policy, productivity bargaining, worker participation, flexi-time and the shorter hours movement; developments in industrial relations legislation, multinational and industrial relations, penal sanctions, labour market discrimination, or trade union training and education.

Preliminary Reading
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books 1971*
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books 1975*

Textbooks
No set texts. A reading list of journal articles, reference texts and other material is supplied.

15.538
Industrial Relations IIIA (Honours)

Covers the content of 15.534, with an additional two hour seminar each week providing a more advanced treatment of theory and procedures in arbitration, bargaining, conciliation and mediation.

Textbooks
Brown W. Piecework Bargaining Heinemann 1973
Hyman R. Disputes Procedure in Action Heinemann 1972

15.539
Industrial Relations IIIB (Honours)

Principles, procedures, techniques and data sources used for research in the field of industrial relations.

Preliminary Reading
Myrdal G. Objectivity in Social Research Duckworth 1969*
Walker K. F. Research Needs in Industrial Relations Cheshire 1964*

Textbooks
Derber M. Research in Labour Problems in the US Random House 1967
Stacey M. Methods of Social Research Pergamon 1969*

15.541
Comparative Industrial Relations: Developed Countries

A comparative analysis of industrial relations issues in a number of overseas countries in advanced stages of industrialization. Origins, evolution, structure, operation, problems and philosophy of industrial relations in the United Kingdom, the Soviet Union, and countries in North America and Western Europe.

Preliminary Reading
Sturmthal A. Comparative Labor Movements—Ideological Roots and Institutional Development Wadsworth 1972*
Sturmthal A. & Scoville J. eds The International Labor Movement in Transition Illinois UP 1973

Textbooks
Kassalow E. Trade Unions and Industrial Relations—An International Comparison Random House 1969

15.545
Industrial Relations Case Studies A

Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

Preliminary Reading
Lane T. & Roberts K. Strike at Pilkgingtons Fontana 1971*
Riach P. A. & Howard W. A. Productivity Agreements and Australian Wage Determination Wiley 1973*

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.546
Industrial Relations Project Seminar A

An individual program of study for an in-depth examination of an established body of industrial relations literature. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

Paperback.
15.547 Comparative Industrial Relations: Less Developed Countries

A comparative analysis of industrial relations issues in a number of countries at early and intermediate stages of economic development, focusing on: the development of industrial labour forces, the evolution and functioning of institutions important to industrial relations, the role of government in labour markets, and the emergence of alternate patterns of labour-management relations.

Preliminary Reading
Millen B. The Political Role of Labor in Developing Countries Brookings Institute 1963

Textbooks

15.548 Industrial Relations Case Studies B

Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation.

Preliminary Reading
Walker K. F. Australian Industrial Relations Systems 2nd ed Harvard UP 1970

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.549 Industrial Relations Project Seminar B

Individual program of study for an in-depth examination of an established body of industrial relations literature. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.555 Labour Market Economics

Economics of the labour market. The theory of labour market operations and an evaluation of it in the light of a range of research evidence from Australia and overseas. The supply of labour, including wage-earnings trade-offs, hours of work, occupational choice and participation rates, demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and manpower policy issues; underemployment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history, and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift, wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation.

Preliminary Reading
Freeman R. B. Labour Economics Prentice-Hall UP 1972
Pheips Brown E. N. The Economics of Labour Yale UP 1962

Textbooks
McCormick B. J. & Smith E. O. eds The Labour Market Penguin 1968
Rees A. The Economics of Work and Pay Harper & Row 1973

15.556 Manpower Policy†

The origins, evolution and operation of Australian manpower policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographical and vocational labour mobility; occupational choice theory and practice; the nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; manpower projections and manpower planning; at the enterprise and national level; and labour market discrimination.

Preliminary Reading
Levitan S. & Taggart M. Reality and Rhetoric in Manpower Policy Johns Hopkins UP 1972
Perlman R. The Economics of Education McGraw-Hill 1973

Textbooks
Blaug M. An Introduction to the Economics of Education Penguin 1970
Somers G. ed Retraining the Unemployed Wisconsin UP 1968
Thurow L. Investment in Human Capital Wadsworth 1970

15.557 Wages and Incomes Policy†

The relationships between movements in wage and salary incomes to desired economic objectives. The formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience and its implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, "needs" elements, productivity gearing, minimum and social wage levels and manpower issues.

* Paperback.
† This course may be offered in alternate years only.
15.565 Industrial Relations Sociology

Sociological aspects of employer-employee relations and industrial work, referring to major sociological views and theories to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation; the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement; work group identification and affiliation; social aspects of labour market operation, wages and unemployment; and attitudes to work.

Preliminary Reading
Allen V. L. The Sociology of Industrial Relations Longman 1971*
Best F. ed The Future of Work Prentice-Hall 1973

Textbooks
Eldridge J. E. T. Sociology and Industrial Life Nelson 1971
Fox A. A Sociology of Work in Industry Macmillan 1971
Faunce W. A. ed Readings in Industrial Sociology Meredith 1967

15.566 Industrial Conflict†

The nature and significance of conflict in industrial relations situations. The theories of Marx, Dunlop, Parsons, Dahrendorf and others and their applicability to a range of industrial relations issues, including: the dimensions of conflict; the functional and dysfunctional nature of industrial conflict; the debate between the ‘order’ and ‘conflict’ views of society; the relationship between conflict and the formation of ‘classes’ in society; the relationship between industrial and political conflict; the regulation of conflict and its institutionalisation; and the role of the State in conflict resolution and regulation.

Preliminary Reading
Brown W. The Earnings Conflict Penguin 1973
Hawkins K. Conflict and Change: Aspects of Industrial Relations Holt, Rinehart & Winston 1972*
Hyman R. Strikes Fontana 1972*

Textbooks
Dahrendorf F. Class and Class Conflict in an Industrial Society Routledge 1959

15.567 Social Aspects of Work and Unionism

The application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Authority structures in work situations; job re-design and enrichment; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism; the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context.

Preliminary Reading
Burns T. ed Industrial Man Penguin 1969*
Howe I. ed The World of the Blue Collar Worker 1972*
Martin R. M. Trade Unions in Australia Penguin 1975*

Textbooks
Bain G. S. The Growth of White Collar Unionism Oxford Paperbacks 1970*

15.571 Industrial Relations Theory†

The origins, evolution and operation of industrial relations systems. A range of explanations for labour movements, covering: the origin and development of trade unions; the goals and ideologies of labour institutions; the reasons for union participation; and the social and economic impact of trade unions.

Bakunin’s ‘scientific’ anarchism; Brentano’s theory of Guilds and Unions; the ideas of Marx, Engels and Lenin; the Webb’s concepts of Industrial Democracy; Tannenbaum’s philosophy of labour; Commons’ ‘extension of the market’; Perlman and scarcity consciousness; Polanyi’s ‘double movement’; and Kerr, Dunlop, Harbison and Myers, and the convergence theory.

The Dunlop systems approach to industrial relations theory, and the contributions of Walker and others; the government ‘interventionist’ model, covering the ties between labour organizations and pro-labour political parties in less developed countries.

Preliminary Reading

Textbooks
Dunlop J. T. Industrial Relations Systems Holt 1958
Kerr C., Dunlop J. T., Harbison F. & Myers C. Industrialism and Industrial Man OUP 1964
Somers G. ed Essays in Industrial Relations Theory Iowa State UP 1969

* Paperback.
† This course may be offered in alternate years only.
15.572
Industrial Democracy

Different forms of worker involvement in management decision-making in Australia, Western Europe, Yugoslavia and North America. Concepts of industrial democracy, such as joint consultation; worker participation in management; industrial co-determination and worker self-management; contemporary theories of industrial democracy; West Germany's co-determination system; Sweden's model of 'disciplined' democracy in industry; joint consultation in Britain industry; worker self-management in industrial enterprises in Yugoslavia; and Scanlon Plans and other forms of union-management cooperation in the United States and Canada; and collective bargaining as an exercise in industrial democracy in the United Kingdom and the United States.

Preliminary Reading
Jenkins D. Job Power Penguin 1974*
Pools M. Workers Participation in Management Routledge & Kegan Paul 1975
The Committee on Worker Participation in Management (Private Sector) Worker Participation in Management South Aust Govt Printer 1973*

Textbooks
Clarke R. O., Fatchett D. J. & Roberts B. C. Worker Participation in Management in Great Britain Heinemann 1972
Coates K. & Topham T. The New Unionism: The Case for Worker Control Penguin 1974*
Hunniss G., Garson D. & Case J. eds Workers' Control: a Reader on Labor and Social Change Random House 1973

15.574
Industrial Relations Methods

Methods and skills utilized in industrial relations practice. The content and character of industrial awards and agreements; the preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wage, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures.

Preliminary Reading
Fisher R. Basic Negotiating Strategy Penguin 1969*

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.575
Industrial Relations Research Methodology

A range of principles, procedures, techniques and data sources used for research in the field of industrial relations.

Preliminary Reading
Myrdal G. Objectivity in Social Research Duckworth 1969*

Textbooks
Derber M. Research in Labor Problems in the U.S. Random House 1967
Stacey M. Methods of Social Research Pergamon 1969*

15.576
Labour History†

A detailed analysis of the origins and evolution in Australia to 1940 of labour movements, trade unions, employer bodies, conciliation and arbitration tribunals and other institutions important to the industrial relations system. Comparative attention is given to appropriate movements overseas.

Preliminary Reading
Child J. Unionism and the Labor Movement Macmillan 1971
Harris J. The Bitter Fight Qld UP 1970
Sutcliffe J. T. A History of Trade Unionism in Australia Macmillan 1967*

Textbooks
Ebbels R. N. ed The Australian Labor Movement 1850-1907 1965
Fitzpatrick B. C. A Short History of the Australian Labor Movement Rawson's Bookshop 1944

15.597
Thesis (Industrial Relations)

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the School of Economics before the end of the August Recess in the year preceding their entry into Economics IV.

Department of Economic History

15.601
Economic History IA—The Making of Modern Economic Society

The characteristics of industrial society; industrialization of the west in the nineteenth century; the 'early-starters', growth of the international economy before the first world war, 'late-starters'; integration of primary producers; the 'new imperialism', development of north America and Australasia; impact of the first world war and the breakdown of capitalism in the inter-war period; post-war reconstruction; development strategies and the problems of the 'third world'; the nature of modern capitalism.

Preliminary Reading
Hohenberg P. M. A Primer on the Economic History of Europe Random House 1968*

* Paperback.
† This course may be offered in alternate years only.
Textbooks

Hughes J. Industrialisation and Economic History McGraw-Hill 1970*


Cipolla C. ed The Fontana Economic History of Europe Vols III & IV (Parts 1 & 2) 1971 & 1974*

15.604 Economic History IVA

Special Subject in Economic History: The Economy of Britain from 1870 to 1940: External Transactions.


Preliminary Reading


Ashworth W. An Economic History of England 1870-1939 Methuen 1960*

Saul S. B. The Myth of the Great Depression 1873-1896 Macmillan*

Textbooks

No set texts. A reading list of primary and secondary sources is supplied.

15.611 Economic History IIB—Australian Economic Development in the Twentieth Century

The development of the Australian economy from the Long Boom and the deep depression at the end of the nineteenth century to the present day. Topics include: a general overview of Australian development and its main features: economic fluctuations and their consequences, especially the Great Depression of the 1930s; the rise of Australian economic institutions; changes in the philosophy of development and the role of the State; migration and the development strategies of the States; the impact of war; the growth of manufacturing and the creation of an industrial base; problems of the rural sector; and changes in the standard of living. Particular attention is given to Australia's changing economic relations with other countries.

Preliminary Reading

Alexander F. Australia since Federation Nelson 1967*

Textbooks

Boehm E. A. Twentieth Century Economic Development in Australia Longman 1971*


Schedvin C. B. Australia and the Great Depression Sydney UP 1970*

Wheelwright E. L. & Buckley K. eds Essays in the Political Economy of Australian Capitalism Vol 1 Aust & NZ Book Co 1975

15.612 Economic History IIA Honours—European Economy and Society to 1800

As for 15.602, with additional work.

* Paperback.
15.613
Economic History IIIA Honours
As for 15.603, with a separate honours seminar.

15.614
Economic History IVB
Special Subject in Economic History: The Economy of Britain from 1870 to 1940; Internal Transactions.


Preliminary Reading
Ashworth W. An Economic History of England 1870-1939 Methuen 1960*
Saul S. B. The Myth of the Great Depression 1873-1896 Macmillan*

Textbooks
No set texts. A reading list is provided.

15.623
Economic History IIIB
Growth and sectoral change in the Tokugawa economy; cities, handicrafts and population. The low-level equilibrium trap. Dynamics of the Meiji Restoration, government, trade, development. The interpretation of 'relative backwardness', 1880-1914. Classical models and capitalist development. The economic history of political change during the inter-war years. Capitalism and colonies. 'Economic miracle' and structural change; exports, the yen and the international economy.

Preliminary Reading
Storry R. A History of Modern Japan Penguin 1970*

Textbooks
Allen G. C. A Short Economic History of Japan 3rd ed Allen & Unwin 1972*
Bieda K. Structure and Operation of the Japanese Economy Wiley 1970*
Lockwood W. W. The State and Economic Enterprise in Japan Princeton UP 1965*

15.624
Seminar in Research Methods
No set texts. A reading list is provided.

15.632
Economic History IIB Honours—American Economic Development before the Civil War
Course and reading list as for 15.622, plus additional textbook.

15.633
Economic History IIIB Honours
As for 15.623, with separate honours seminars and projects.

15.634
Approaches to Economic and Social History
The perspectives, themes and tools involved in the study of modern economic and social history. It shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied knowledge gained by students in other economic history courses: allows students to come to grips with important problems of a general nature.

Textbooks
No set texts. A reading list is provided.

* Paperback.
15.642
Economic History IIC—European
Industrialization in a Nationalistic Framework

Agrarian change and industrial growth; the industrial revolution in
Britain and Belgium; the paradox of French development; the unifi-
cation and rise of imperial Germany; the modernization of Tsarist
Russia; Europe's less developed economies and mass emigration;
European imperialism and the origins of the First World War.

Preliminary Reading
Hohenberg P. A Primer on the Economic History of Europe Random
House 1968*

Textbooks
Cipolla C. ed The Fontana Economic History of Europe Vols III & IV
1973*
Kemp T. Industrialization in Nineteenth Century Europe Longman
1969*
Landes D. S. The Unbound Prometheus CUP 1969*
Milward A. & Saul S. A. An Economic History of Continental Europe
Vol I Allen & Unwin 1973*

15.643
British Imperialism in the Nineteenth and
Twentieth Centuries

Theories of imperialism; informal empire and the mid-nineteenth cen-
tury imperialism of free trade; overseas investment, the Great Dep-
ression and the 'Scramble for Africa'; the South Africa war; the British
colonial system in the twentieth century in Africa, Malaysia and the
Pacific; trusteeship, paternalism and economic development; the
colonial crisis of the 1930s: did colonies pay? social aspects and accu-
culturation; the colonial economies 1945 to 1960; the struggle for
independence.

Preliminary Reading
Shaw A. G. L. ed Great Britain and the Colonies 1815 to 1865 Methuen
1970*
Cross C. The Fall of the British Empire Paladin 1970*
Barratt-Brown M. The Economics of Imperialism Penguin 1974*
Hobsbawm E. J. Industry and Empire Penguin 1969*
Owen R. & Sutcliffe B. eds Studies in the Theory of Imperialism Long-
man 1972*

Textbooks
No set texts. A reading list is provided.

15.652
Economic History IIC Honours—European
Industrialization in a Nationalistic Framework

As for 15.642, with additional work.

15.653
Aspects of British Economic and Social
Change, 1740-1850

Sources and problems. England's economy and society on the eve of
the Industrial Revolution, commercial expansion, the agricultural scene;
population growth; the factory system; the French wars; the role of the
State; the emergence of an industrial economy; the growth of cities;
wages, poverty, social unrest and 'the condition of England question';
England in the 1840s.

Preliminary Reading
Briggs A. The Age of Improvement Longman 1975
Hobsbawm E. J. Industry and Empire Penguin 1969

Textbooks
Deane P. The First Industrial Revolution CUP 1965
Flinn M. W. Origins of the Industrial Revolution Longman 1966*
Hartwell R. M. The Industrial Revolution and Economic Growth Methuen
1969*

15.655
British Imperialism in the Seventeenth and
Eighteenth Centuries

Seventeenth century ideas about trade and colonies, the mercantilist
State and imperial expansion; chartered companies; imperialism in
America, the Caribbean, West Africa and the East Indies; the Atlantic
economy and the economics of the slave trade; racism and imperialism;
the eighteenth century colonial system; India under Company rule;
British imperialism and the industrial revolution.

Preliminary Reading
Hill C. Reformation to Industrial Revolution Pelican 1969
Davis R. The Rise of the Atlantic Economies Weidenfeld and Nicholson
1975
Minchinton W. E. ed The Growth of English Overseas Trade in the
Seventeenth and Eighteenth Centuries Methuen 1969

Textbooks
No set texts. A reading list is provided.

15.662
Economic History IIIB—Economic and Social
Change in the United States since the Civil
War

Agrarian protest movements, industrial concentration and combina-
tion; American business leaders in the late nineteenth century; the American
standard of living prior to the First World War; Immigration and the
development of unionism 1840-1950; Problems of twentieth century
agriculture; the 1920s: cause of, and responses to, the Great Dep-
ression. Demographic changes since 1880; the role of the Negro in
American economic life; the concept of an American 'working class';
Business interests and war; government interventionism; and the
American 'welfare state'.

* Paperback.
Preliminary Reading
Hays S. B. *The Response to Industrialism* 1865-1914 Chicago UP 1968*

Textbooks
Robertson R. M. *History of the American Economy* Harcourt, Brace & World 1973*

15.663
**Economic Change in Modern India 1750-1950**

The elements of stagnation and areas of change in the Indian economy from 1750 to the present day. Trends in population, output, national income, international trade and other economic indicators. Attention is focused on the impact of land tenure systems, economic policies and social structure on the course of economic development in India.

Preliminary Reading
Cohn B. *India: The Social Anthropology of a Civilization* Prentice-Hall 1971*
Spear T. G. P. *A History of India* Vol II Pelican 1968*

Textbooks
Gadgil D. R. *The Industral Evolution of India in Recent Times* 5th ed OUP 1971*
Singh V. B. ed *Economic History of India 1857-1956* Allied Bombay 1976

15.665
**Economic and Social History of Modern Germany**

The development of German economy and society: the agrarian economy of the eighteenth century and the east-west division of Germany; the impact of the French Revolution and Napoleonic Wars on the agrarian and industrial structures of Germany; economy and society during the period 1815-1848, modern industrialization after 1850, agrarian change, internal migration and the rise of the labour movement, 1873-1914; the Weimer economy and the Great Depression; Nazi policy and recovery; the war economy; and post-war developments in the East and West German economies.

Textbooks
No set texts. A reading list is provided.

15.672
**Economic History IID Honours—Economic Change in the United States since the Civil War**

Course and reading list as for 15.662, plus additional textbook:

15.673
**The Chinese Economy 1700-1949**

The Chinese economy: including geography, population, agriculture, industry, trade (domestic and foreign), foreign investment, and the role of the state. Three main themes: the reasons why China did not experience an ‘industrial revolution’ prior to the arrival of already-industrialised nations; the net impact of imperialism on China; and the relationship between these themes and the political revolution that culminated in Liberation in 1949.

Preliminary Reading
Elvin M. *The Pattern of the Chinese Past* Eyre Methuen 1973

Textbooks
No set texts. A reading list is provided.

15.675
**Economy of China since 1949**

The evolution, structure and working of the Chinese economy since 1949. Developments in the area of economic planning, agrarian organization and in the industrial sector. The role of ideology in Chinese economic life, and the significance of China in the world economy.

Preliminary Reading
Snow E. *Red China Today* Penguin 1970*
Schurmann F. *Ideology and Organisation in Communist China* Calif UP 1968*

Textbooks

15.683
**The Economic History of Russia since 1861**

Relative and absolute ‘backwardness’ in Russia in 1850s. Emancipation, agriculture and industry; the growth of social differentiation. Planning under the Tsars; Witte and his economic system; Industry in the 1890s. Capitalism, class formation and the intellectuals. The revolution of 1917. Pragmatism and ideology, the period of War Communism. The problem of capital; the New Economic Policy and the economic debates of the 1920s. Solutions; collectivisation, industry and planning. Invasion, war and recovery. Imperialism and international economic policy in the post-war years. Planning and the New Economics: Convergence?

Preliminary Reading
Kochan L. *The Making of Modern Russia* Penguin 1963*

Textbooks
Falkus M. E. *The Industrialization of Russia* 1700-1914 Papermac 1972
Nove A. *An Economic History of the USSR* Penguin 1972*
Gerschenkron A. *Economic Backwardness in Historical Perspective* Harvard UP Penguin 1962*

* Paperback.
15.685
Introduction to Econometric History

A survey of major topics in econometric history: 'counterfactual' economic history; the slavery debates; technological change in Britain and America; railroads and British economic growth; development models in Japanese and Chinese history; and Australian-European models of migration. A critical examination is made of the assumptions of econometric historians. Elementary statistical techniques and an opportunity to use the computer.

Preliminary Reading
Floud R. Essays in Quantitative History OUP 1970*

Textbooks
No set texts. A reading list is provided.

15.695
Quantitative Methods in Historical Analysis

The statistical concepts and methods most frequently encountered in economic and social history. The aim is two-fold: (a) to illustrate the application of basic statistical techniques to historical problems, and (b) to aid critical analysis of the quantitative data encountered in history texts.

Preliminary Reading

Textbooks
No set texts. A reading list is provided.

15.697
Thesis (Economic History)

Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the School of Economics before the end of the August Recess in the year preceding their entry into Economic History IV.

15.703
The Origins of Modern Economics

The development of classical economic thought from its scholastic origins to the writings of John Stuart Mill. Contributions to economic analysis and policy of David Hume, Adam Smith, Quesnay, Ricardo, Malthus, Senior and Mill. Impact of classical economics on later developments in economic thinking as well as on the economic policy of some countries.

Textbooks
Coats A. W. ed The Classical Economists and Economic Policy Methuen 1971*

15.713
Economic Thought from Karl Marx to John Maynard Keynes

Economic thought from Marx to Keynes with emphasis on the main personalities, the intellectual and social climate of the period, and the lasting impact of the work of Marx, Jevons, Walras, Menger, Wieser, Bohm Bawerk, Pareto, Marshall, Wicksell, Pigou and Keynes on the future development of the discipline.

Textbooks
Dobb M. Theories of Value and Distribution since Adam Smith CUP 1975*

15.743
The Economic History of Urbanization

The growth of cities during the last two centuries in Britain, North America and Australia. Economic, social and institutional structures; networks and interrelations between urban centres; capital and labour; residential patterns and mobility; political control. Theories of metropolis are tested, with particular reference to London, Chicago and Melbourne.

Preliminary Reading
Dyos H. J. ed The Study of Urban History Arnold 1968

Frank A. G. Capitalism and Underdevelopment in Latin America Penguin 1971

Thernstrom S. & Sennett R. eds Nineteenth Century Cities: Essays in the new Urban History YUP 1969*

Textbooks
No set texts. A reading list is provided.

15.745
Government and Economy in the Twentieth Century

The range, costs and benefits of government activities in the modern State, with special reference to the working of Federation in Australia.

Textbooks
No set texts. A reading list is provided.

* Paperback.
15.753
Science, Society and Economic Development

The rise of modern science and its relationship to other cultural movements; the growth of applied science after 1700; science and technology in the Industrial Revolution; industrial research; analysis of models designed to link science and education with modern economic development. Students are expected to participate in detailed case studies.

Preliminary Reading
Bernal J. D. Science in History Penguin 1969*

Textbooks
No set texts. A reading list is provided.

Graduate Study

Department of Economics

15.154G
Microeconomic Analysis I

The theory of consumer equilibrium and the analysis of demand, the theory of production and costs, analysis of product markets, income distribution and factor markets.

Textbooks
No set texts. Reference lists are provided.

15.155G
Microeconomic Analysis II

A general equilibrium approach to interdependent markets including linear general equilibrium models and input-output theory. The welfare implications of general competitive equilibrium. The failure to achieve Pareto optimality and the problems of "second best" alternatives. Collective choice rules and problems of devising social welfare functions.

Textbooks
No set texts.

15.164G
Theory of the Firm

A survey and critique of the traditional theory of the firm; recent developments including revenue. Maximising and growth models; relationships with stock markets.

Textbooks
No set texts.

15.174G
Macroeconomic Analysis I

Short-term aggregative models of a closed economy including a detailed examination of consumption, investment and wage rate theories and some examination of the role of money and the rate of interest.

Textbooks

15.184G
Macroeconomic Analysis II

Theories of inflation and of cyclical fluctuations and growth; introduction to macroeconomic policy.

Textbooks
No set texts.

* Paperback
15.198G
Economics Research Seminar

15.199G
Report (Economics)

15.204G
International Economics
Basic theory and empirical evidence relating to international trade and investment tariffs and other impediments to trade, the balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

Textbooks
Cooper R. ed International Finance Penguin 1969

15.214G
International Trade
The pure theory of international trade, with emphasis on the development of techniques suitable for problem solving in this field. Theoretical aspects of customs unions; the determination of exchange rates, effective versus nominal rates of protection, and criteria for rationalization of existing tariff structures.

Textbooks
Corden W. M. Trade Policy and Economic Welfare OUP 1974

15.215G
International Finance
The foreign exchange market and stability conditions; the classical and Keynesian theories of balance of payments adjustments; the analysis of exchange rate changes; flexible exchange rates and optimum currency areas; external and internal balance; the international monetary system.

Textbooks
A reference list is supplied.

15.224G
Public Sector Economics
Public expenditure; resource allocation and pricing policies in the public sector; investment decisions and benefit-cost analysis; transport economics.

Textbooks
No set texts. A reference list is supplied.

15.225G
Competition Policy
The concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; the implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents and trademarks, multi-nationals, international cartels.

Textbooks
No set texts. A reference list is supplied.

15.234G
Monetary Theory and Policy
Keynesian and pre-Keynesian monetary theory and the 'neo-classical synthesis'; the demand for money, the velocity of circulation and 'monetarism'; the theory of portfolio behaviour, monetary policy with reference to the structure of the economy, links and lags, and non-bank financial intermediaries; monetary policy in an open economy.

Textbooks
No set texts. A reference list is supplied.

15.235G
Quantitative Economic Policy and Forecasting
The structure of quantitative economic models; forecasting techniques; analysis of stabilization policy; introduction to the control theory approach to economic policy; introduction to simulation techniques.

Textbooks
No set texts.

15.244G
Natural Resource Economics
An examination of why planning and evaluation of development and use of complex natural resource systems are necessarily preceded by derivation of decision rules for system management. Systems simulation and dynamic programming. Use of these techniques individually and in combination with each other, as management and planning tools in dynamic, stochastic natural resource systems; and demonstration of the tradeoffs between various economic criteria applied to these systems. Case studies of such application to water systems, biological systems, and storage of unconventional (eg solar-based) power generation.

Textbooks
No set texts. A reference list is supplied.
15.245G
Contemporary Economic Issues

Seminars on contemporary economic issues.

Textbooks
No set texts.

15.254G
Urban and Regional Economics

The application of economic theory to the analysis of urban and regional development and growth. Topics include (in regional economics) location theory, regional income theory, determinants of labour and capital migration, and regional growth, and (in urban economics) intra-urban location theory, urban structure and growth, and urban policies.

Textbooks
No set texts.

15.255G
Seminar in International Economics

Seminars in applied international economic topics.

Department of Econometrics

15.404G
Research Methods

Scope, definition and logical analysis of the method of economics. Ethics, economics and the place of value judgments. Research methods including bibliographical techniques, econometric techniques especially multiple regression and introduction to computing methods.

Textbooks
No set texts. A reading list is provided.

15.405G
Operations Research in Economics

Advanced optimization theory including stochastic programming and control theory with applications in production, marketing and finance. Markov processes and their applications for the firm in sequential decision making.

Textbook

15.415G
Advanced Econometrics A

No set texts. A reference list is supplied.

15.417G
Quantitative Analysis A

Logical foundations for quantitative analysis, inductive and deductive reasoning, mathematical concepts, such as functions, derivatives and elasticity, maxima and minima with applications in economics, ordinary difference and differential equations. Introduction to matrix algebra.

Textbook
Chiang A. C. Fundamental Methods of Mathematical Economics 2nd ed McGraw-Hill 1974*

15.425G
Advanced Econometrics B

No set texts. A reference list is supplied.

15.427G
Quantitative Analysis B

Probability theory and sampling distributions, including normal, student t, chi-square and F distribution. Hypothesis testing, point and interval estimation. Correlation and regression analysis. Methods of constructing and estimating economic models.

Textbook

15.435G
Advanced Mathematical Economics A

As for 15.438.

15.437G
Econometric Methods A

The statistical specification of economic relationships, sources of information -- time series and cross-section data, the general linear model and its application in economics, standard errors of regression coefficients and tests of hypothesis, specification errors, estimation with the restricted coefficients and generalized least-squares. Zellner's seemingly unrelated regression equations estimator and its applications in the estimation of demand relations. Forecasting with general linear models.

Textbooks
Johnston J. Econometric Methods 2nd ed McGraw-Hill 1972*
Kmenta J. Elements of Econometrics Collier-Macmillan 1971

* Paperback.
Subject Descriptions and Textbooks

15.433G
Decision Theory
As for 15.433 with additional work.

15.443G
Sampling Theory
As for 15.443 with additional work.

15.445G
Advanced Mathematical Economics B
As for 15.439

15.447G
Econometric Methods B
The concept of probability limit, convergence in probability and in distribution, estimation of regression models when classical assumptions are invalid, multicollinearity, serial correlation, heteroscedasticity, stochastic regressors, instrumental variables and errors in variables. Introduction to interdependent models with special reference to Australian data.

Textbooks
Johnston J. *Econometric Methods* 2nd ed McGraw-Hill 1972*
Kmenta J. *Elements of Econometrics* Collier-Macmillan 1971

15.452G
Statistical Foundations A
As for 15.452 with additional work.

15.453G
Time Series
As for 15.453 with additional work.

15.454G
Simultaneous Equation Techniques
As for 15.414 with additional work.

15.455G
Applied Multivariate Analysis
As for 15.457 with additional work.

15.462G
Statistical Foundations B
As for 15.462 with additional work.

15.464G
Applied Econometrics
As for 15.424 with additional work.

15.465G
Measurement of Income Inequality
As for 15.467 with additional work.

15.474G
Mathematical Economics A
As for 15.434 with additional work.

15.475G
Monte Carlo Methods and Simulation Techniques
As for 15.477 with additional work.

15.477G
Econometrics Research Seminar

15.484G
Mathematical Economics B
As for 15.444 with additional work.

15.498G
Econometrics Research Seminar

15.499G
Research Report
* Paperback.
**Department of Industrial Relations**

**15.505G Comparative Industrial Relations—Developed Countries**

A detailed comparative analysis of industrial relations issues in a number of overseas countries in advanced stages of industrialization. Extension of material in 15.541, with emphasis on the origins, evolution, structure, operation, problems and philosophy of industrial relations in the United Kingdom, Japan, the Soviet Union and countries in North America and Western Europe.

**Preliminary Reading**

Millen B. *The Political Role of Labor in Developing Countries* Brookings Institute 1963

**Textbooks**


**15.545G Industrial Relations Case Studies B**

A series of case studies highlighting industrial relations issues at the industry and national level. Extension of material covered in 15.548.

**Preliminary Reading**

Walker K. F. *Australian Industrial Relations Systems* 2nd ed Harvard UP 1970

Yerbury D. *Collective Negotiations in Australia: a System in Transition* 1976

**Textbooks**

No set texts. A reading list of journal articles and other material is supplied.

**15.555G Industrial Relations Project Seminar A**

Individual programs for in-depth examination of an established body of industrial relations literature. Extension of material in 15.546. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

**Textbooks**

No set texts. A reading list of journal articles and other material is supplied.

**15.565G Industrial Relations A**

Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialization and change; the origins and operation of industrial tribunals at the national and state levels; structure, operation and objectives of Australian trade unions and employer bodies; the role of governments and their instrumentalities; the nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; and national wage policy.

**Preliminary Reading**

Hyman R. *Strikes* Fontana 1972*

Martin R. *Trade Unions in Australia* Penguin 1972*

Portus J. H. *Australian Compulsory Arbitration 1900-1970* Hicks, Smith 1971

* Paperback.
Textbooks
Isaac J. E. & Ford G. W. eds Australian Labour Relations Readings 2nd ed Sun Books 1971*
International Labour Office Collective Bargaining in Industrialized Market Economies ILO 1971
Niland J. R. & Isaac J. E. eds Australian Labour Economics Readings Sun Books 1975*

15.575G Industrial Relations B

Concepts and issues in Australian industrial relations at the plant or work place level, with overseas comparisons where appropriate. The meaning of work, alienation in the work place; technological determinism; retraining, job restructuring and job enrichment schemes; worker participation and control; productivity bargaining and union and employer body operation at the plant level.

Preliminary Reading
Burns T. ed Industrial Man Penguin 1969*
Flanders A. ed Collective Bargaining Penguin 1969*

Textbooks
Eldridge J. E. T. Sociology and Industrial Life Nelson 1971
Faunce W. A. ed Readings in Industrial Sociology Meredith 1967
Jenkins D. Job Power: Blue and White Collar Democracy Doubleday 1973*
Riach P. A. & Howard W. A. Productivity Agreements and Australian Wage Determination Wiley 1973*

15.576G Industrial Relations Project Seminar B

Individual programs for in-depth examination of an established body of industrial relations literature. Extension of material in 15.549. Subject to the availability of appropriate supervision, topics can be drawn from the mainstream of industrial relations literature or from the component disciplines including labour economics, industrial psychology, industrial law, industrial sociology and labour history.

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.577G Manpower Policy

The origins, evolution and operation of Australian manpower policy compared and contrasted with policies overseas. Extension of material in 15.556 to examine issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; the nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning, at the enterprise and national level; and labour market discrimination.

Preliminary Reading
Levitan S. & Taggart M. Reality and Rhetoric in Manpower Policy Johns Hopkins Press 1972*
Niland J. R. & Isaacs J. E. eds Australian Labour Economics Readings Sun Books 1975*
Perlman R. The Economics of Education McGraw-Hill 1973*

Textbooks
Blaug M. ed Economics of Education 2 vols Penguin 1969*
Blaug M. An Introduction to the Economics of Education Penguin 1970*
Somers G. ed Retraining the Unemployed Wisconsin UP 1968
Thurow L. Investment in Human Capital Wadsworth 1970*

15.578G Wages and Incomes Policy

The relationships between movements in wage and salary incomes to desired economic objectives. Extension of the material in 15.557. The formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, "needs" elements, productivity gearing, minimum and social wage levels and manpower issues.

Preliminary Reading
Clegg H. How to Run an Income Policy Heinemann 1971*
Fellner W. et al The Problem of Rising Prices OECD 1961
Niland J. R. & Isaac J. E. eds Readings in Australian Labour Economics Sun Books 1975*

Textbooks
Blackaby F. An Incomes Policy for Britain Heinemann 1972
Galenson W. ed Income Policy: What Can We Learn From Europe? School of Industrial and Labor Relations Cornell Univ 1973
Isaac J. E. Wages and Productivity Cheshire 1967
Ulman L. & Flanagan W. Wage Restraint — A Study of Incomes Policy in Western Europe Calif UP 1971

15.579G Industrial Conflict

The nature and significance of conflict in industrial relations situations. Extension of material in 15.566. The theories of Marx, Dunlop, Parsons, Weber, Dahrendorf and others, and their applicability to industrial relations issues, including: the dimensions of conflict; the functional and dysfunctional nature of industrial conflict, the debate between the "order" and "conflict" views of society; the relationship between conflict and formation of "classes" in society; the relationship between industrial and political conflict, the regulation of conflict and its institutionalization; and the role of the State in conflict resolution and regulation.

Preliminary Reading
Brown W. The Earnings Conflict Penguin 1973*
Hawkins K. Conflict and Change: Aspects of Industrial Relations Holt, Rinehart & Winston 1973*
Hyman R. Strikes Fontana 1972*

* Paperback.
15.580G

Social Aspects of Work and Unionism

The application of sociological principles to the study of trade unions and to the examination of the changing nature of work in industrial society. Extension of material in 15.567. Authority structures in work situations; occupational structures; bureaucracy and democracy in trade unions; professionalism and the growth of white collar unionism; the social role of trade unions; worker and management attitudes to industrial relations issues; and discrimination and prejudice in the work context.

Preliminary Reading
Burns T. ed Industrial Man Penguin 1969*
Howe I. ed The World of the Blue Collar Worker 1972*
Martin R. M. Trade Unions in Australia Penguin 1975*

Textbooks
Dahrendorf F. Class and Class Conflict in an Industrial Society Routledge 1959

15.581G

Industrial Relations Theory

Origins, evolution and operation of industrial relations systems. Extension of the material in 15.571: explanations for labour movements, covering the origin and development of trade unions; the goals and ideologies of labour institutions; the reasons for union participation; the social and economic impact of trade unions.

Bakunin’s “scientific” anarchism; Brentano’s theory of Guilds and Unions; the ideas of Marx, Engels and Lenin; the Webbs’ concepts of Industrial Democracy; Tannenbaum’s philosophy of Labour; Com- man’s “extension of the market”; Perlman and scarcity consciousness; Polyanyi’s “double movement”; and Kerr, Dunlop, Harbison and Myers, and the convergence theory.

The Dunlop systems approach to industrial relations theory, and the contributions of Walker and others. The government ‘interventionist’ model, covering the ties between labour organizations and pro-labour political parties in less developed countries.

Preliminary Reading
Perman S. A Theory of the Labor Movement Kelly 1958
Tannenbaum F. A Philosophy of Labor Knopf 1951

15.582G

Industrial Relations Methods

Evaluation and acquisition of skills utilized by industrial relations practitioners. Extension of the material in 15.574: the content and character of industrial awards and agreements; the preparation of logs of claim; industrial advocacy, tactics and techniques of negotiating and bargaining; data sources of wage, employment, productivity and other material important in industrial relations practice; conciliation and arbitration procedures.

Preliminary Reading
Fisher R. Basic Negotiating Strategy Penguin 1969

Textbooks
No set texts. A reading list of journal articles and other material is supplied.

15.586G

Industrial Relations Research Methodology

Principles, procedures, techniques and data sources used for research in industrial relations. Extension of the material in 15.575.

Preliminary Reading
Moster C. A. & Kalton G. Survey Methods in Social Investigation 2nd ed Heinemann 1971
Myrdal G. Objectivity in Social Research Duckworth 1969*

Textbooks
Derber M. Research in Labor Problems in the US Random House 1967
Hyman R. & Brough I. Social Values and Industrial Relations Blackwell & Holt 1975
Stacey M. Methods of Social Research Pergamon 1969*

15.587G

Leisure in Society

The role of leisure in society: an historical account of the growth of recreation facilities, emphasizing the role of urbanization, the technological environment, income distribution and working hours; the commercialization of leisure with particular reference to the economics of sports and the performing arts; the sociological role of leisure; the industrial relations of professionalism; and the future of leisure with particular reference to the government’s involvement.

* Paperback.
Preliminary Reading
Kraus R. Recreation and Leisure in Modern Society Meredith 1971
Parker S. The Future of Work and Leisure Paladin 1971

Textbooks
Defles F. R. A History of Recreation: America Learns to Play 2nd ed Prentice-Hall 1965

15.588G Seminar in Contemporary Industrial Relations Issues

Visiting industrial relations specialists from trade unions, employers, government departments and other universities lead seminar discussion on issues of contemporary interest.

15.624G Seminar in Research Methods

15.634G Approaches to Economic and Social History

The perspectives, themes and tools involved in the study of modern economic and social history shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied knowledge gained by students in other economic history courses, allows students to come to grips with important problems of a general nature.

Preliminary Reading
Andreano R. L. The New Economic History: Recent Papers on Methodology Wiley 1970
Harte N. B. ed The Study of Economic History Cass 1971
Tuma E. H. Economic History and the Social Sciences: Problem of Methodology Calif UP 1971

15.644G Economic History A

The medieval agrarian economy and approaches to medieval development, manorialism and serfdom, population growth and economic change; technical determinism; the Black Death and the late medieval economy. The expansion of Europe 1500-1750, Spain and Portugal; the 'Price Revolution' of the 16th century; religion and capitalism; the rise of Holland; the 'Crisis' of the 17th century; England, from privateering to empire; merchants and mercantilism. Agrarian change and industrial growth; the breakdown of feudalism in the West and the 'second feudalism' of the East; changes in agricultural techniques; the domestic system of industry.

Preliminary Reading
Hill C. Reformation to Industrial Revolution Penguin 1969
Hohenberg P. A Primer of the Economic History of Europe Random House 1968*

Textbooks
Cipolla C. ed The Fontana Economic History of Europe Vols. I and II Collins 1972*
* Paperback.

Department of Economic History

15.605G Special Subject in Economic History I: the Economy of Britain from 1870 to 1940: External Transactions


Preliminary Reading
Ashworth W. An Economic History of England 1870-1939 Methuen 1960*

Textbooks
No set texts. A reading list of primary and secondary sources is supplied.

15.615G Special Subject in Economic History II: the Economy of Britain from 1870 to 1940: Internal Transactions

15.645G
Business History

A comparison of business history as a field study in the United States and Great Britain. Sources of information. Scope, concepts, and models in business history. Studies of particular firms, industries, and entrepreneurs. The role of government in business. A synthetic approach to business activity, the organization and operation of enterprises in the 18th, 19th and 20th centuries.

Preliminary Reading
Hughes J. *The Vital Few* 2nd ed OUP

Textbooks
No set texts. A reading list is supplied.

15.654G
Economic History B

The industrial revolution in Britain, population growth, agrarian change and industrialization, social change and social movements. The spread of industrialization to the Continent, case studies and comparisons of Belgium, France, Germany and Russia; the role of banking, the state, and the railway. Europe's less-developed economies and mass emigration. The growth of a world economy; the 'Great Depression' 1873-96, imperialism, and the origins of the First World War.

Textbooks
Kemp T. *Industrialization in Nineteenth Century Europe* Longman 1969
Landes D. S. *The Unbound Prometheus* CUP 1969

15.674G
Comparative Economic History

A comparative study of the economic history of India, China and Japan. The similarities and dissimilarities in their experience of economic change. Explanations are sought in terms of the different roles played by agriculture, industrialization, capital formation, government activity, ideology and external economic forces in the evolution of these economies.

Preliminary Reading
Elvin M. *The Pattern of the Chinese Past* Eyre Methuen 1973
Spear T. G. P. *A History of India* Vol. II Pelican 1970

Textbooks
No set texts. A reading list is supplied.

15.684G
Aspects of Australian Economic History

The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. The economic collapse of the 1890s and readjustment. The changing structure of the Australian economy in the twentieth century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination. Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments.

Preliminary Reading
Boehm E. A. *Twentieth Century Economic Development in Australia* Longman 1971
Fitzpatrick B. *The British Empire in Australia 1834-1939* Reprint Macmillan 1969

Textbooks
No set text. A reading list of primary and secondary sources is supplied.

15.6940
Peasant Societies in Transition

European peasant societies from the 18th to the 20th century. The theory of peasant economy; land tenure systems; subsistence farms; craft industries; institutions of marriage, family and inheritance patterns; Malthusian crises and the break-up of predominantly subsistence-type societies, including migration, the problems of acculturation, and the adjustment of the peasant economy, agricultural co-operation and the agriculturalization of the countryside.

Preliminary Reading
Shanin T. *Peasants and Peasant Societies* Penguin 1971

Textbooks
No set texts. A reading list is supplied.

15.698G
Research Seminar

Preliminary Reading
Elvin M. *The Pattern of the Chinese Past* Eyre Methuen 1973
Spear T. G. P. *A History of India* Vol. II Pelican 1970

15.699G
Research Report

* Paperback.
School of Geography

Geography is the study of variations from place to place on the earth's surface arising from the spatial relationships of the phenomena which make up man's world. Geography subjects in Commerce allow greater specialization in human geography—the study of where and how man lives and of his activities in relation to his environment—and lesser specialization in physical geography.

Notes

1. Students taking two or more Upper or Advanced level units from Groups B or C must attend a field work camp of up to five days duration in the May or August Recess. Satisfactory completion of all requirements associated with that work camp is necessary before credit is given for all such units chosen. Details of field work camps is available at the beginning of the academic year, and the choice of the work camp to be attended will be subject to the approval of the Head of School.

2. Normally an Advanced Level Unit consists of the Upper Level Unit of the same name with additional work. With the permission of the Head of School, it is possible to convert an Upper Level Unit already completed to an Advanced Level Unit by undertaking additional work.

3. A student achieving graded passes in Upper Level Units may elect to study Combined Special Honours after completion of two Upper Level Units.

4. A student not taking Honours but with a Graded Level Pass in 27.811 or 27.812 may be admitted to Advanced Level Units with the approval of Head of School.

Sequences

Pass Major: Two Level I Units plus at least four Upper Level Units.

Combined Special Honours: Two Level I Units plus two Upper Level Units plus at least one Advanced Level Unit plus two Honours Level Units including 27.890. The second Honours Level Unit shall be selected from 27.891 or 27.892 or from the other School after consultation with the Heads of Schools concerned.

Undergraduate Study

Level I Units

27.801 Introduction to Physical Geography L2T2½

No prerequisite

Session 1: Mechanism of the physical environment, with particular reference to Australia and to the Sydney region. Geologic controls of landform development; fluvial, slope and coastal processes and their landforms; cyclic and equilibrium approaches to landform studies. Global energy and atmospheric circulation; weather and climate in the Sydney region. The hydrologic cycle. Processes and factors of soil formation and soil profile development. The ecosystem, controls of vegetation in Australia and in the Sydney region.

27.802 Introduction to Human Geography L2T2½

No prerequisite.

Session 2: Problems of data, scale, distance, and economic development. Development of human geography; traditions, approaches and basic problems, the human and natural environment. Spatial interaction including patterns of movement, gravity concept and diffusion. Pattern and structure of human activity: effect of level of economic development, man/land relationships and social and cultural factors on agriculture, manufacturing and tertiary services. Population/resources problem in context of economic development. Australian and South-East Asian examples are used where relevant.

Laboratory classes in data presentation and description. This course involves a compulsory field excursion equivalent to eight hours' tutorials.

For details of the following subjects consult the School of Geography.

Upper Level Units (See Note 3)

Group A

27.811 Physical Geography (Prerequisite: 27.801)
27.812 Human Geography (Prerequisite: 27.802)
27.813 Geographic Methods (Prerequisite: 27.801 or 27.802)

Group B (See Note 1)

27.820 Location Studies (Prerequisites: 27.812 and 27.813, or 15.072)
27.821 Marketing Geography (Prerequisites: 27.812 and 27.813, or 15.072)
27.822 Transportation Geography (Prerequisites: 27.812 and 27.813, or 15.072)
27.823 Urban Geography (Prerequisites: 27.812 and 27.813)
27.840 Agricultural Geography (Prerequisites: 27.812 and 27.813, or 15.603 or 53.204 or 51.542)
27.841 Population Geography (Prerequisites: 27.812 and 27.813, or 53.204)

Group C (See Note 1)

27.860 Landform Studies (Prerequisites: 27.811 and 27.813)
27.862 Australian Environment and Land Resources (Prerequisites: 27.811 and 27.813)
27.863 Soils, the Ecosystem and Man (Prerequisites: 27.811 and 27.813)

Advanced Level Units (See Notes 1, 2, 3 and 4)

Consult School of Geography.

Honours Level Units

Consult School of Geography

Textbook

Van Riper J. E. Man's Physical World McGraw-Hill

Subject Descriptions and Textbooks

Laboratory classes include: study and use of geologic and topographic maps and air photographs; use of climatic data and the weather map; soil description, basic cartographic methods. Two field tutorials, equivalent to 16 tutorial hours, are a compulsory part of the course. Students must provide basic drawing equipment.

Subject Descriptions and Textbooks
School of Marketing

Undergraduate Study

28.012 Marketing Systems
A conceptual introduction to marketing from the systems viewpoint. The evolution and characteristics of marketing systems, buyer behaviour, marketing channel flows (equalizing supply and demand, communication, ownership, finance, physical distribution); advertising, marketing activities in the firm (planning the marketing program, co-ordination and control of marketing activities, problem solving, product planning, promotion and pricing, physical distribution management), resources allocation by competition, the expanding role of government, social performance of marketing and social efficiency of marketing.

Textbooks
Fisk G. Marketing Systems Harper & Row 1967
Gist R. R. Marketing and Society Holt, Rinehart & Winston 1967

28.022 Marketing Models
The use of quantitative analysis in marketing decision-making in business situations. The derivative (pricing for profit maximization, inventory policy for cost minimization), linear programming (designing programs to maximize profits), techniques of planning (product launch using PERT); probability (competitive bidding theory); market decision-making under conditions of uncertainty; assignment algorithm (allocation of salesmen to territories); physical distribution (total system costing, etc.).

The program is designed to provide students with the opportunity to develop their ability to apply quantitative methods to practical marketing problems.

Textbooks
Kotler P. Marketing Decision-Making Holt, Rinehart & Winston 1971

28.042 Consumer Behaviour
The specific sociological and psychological topics in Behavioural Science applied to the problem of understanding the consumer in the marketing context. Proximal and distal environmental inputs; motivation and arousal; consumer behaviour as a decision process; problem recognition, search behaviour; choice behaviour; purchasing processes; post-purchase behaviour.

Textbooks
Kassarjian H. H. & Robertson T. S. eds Perspectives in Consumer Behaviour rev ed Scott Foresman 1975

28.053 Information Management
Sources and types of marketing information. The role of Marketing Research. Designing, conducting analysing and reporting of a marketing research project. Techniques of statistical analysis.

Textbook
Elliot K. & Christopher M. Research Methods in Marketing Holt, Rinehart & Winston 1974

28.063 Promotional Management
Behavioural and communication factors influencing the effectiveness of promotion. The design of promotion, especially advertising research into media and messages. The management of promotion.

Textbook

28.073 Strategic Marketing
A conceptual framework relevant to the practice of marketing management for the further development of an integrative understanding of the market function. Important extensions and limitations of customer orientation and the emergence of a broader concept of marketing, the stages of development of a marketing operation, the central role of innovation in opportunity management and the concept of control, the importance of product life cycle concept to the formulation of marketing strategy, relationships between corporate and marketing strategy: marketing strategy, future analysis and scenario construction.

Textbooks

28.083 Managerial Marketing
Application of theoretical marketing concepts developed in ‘Strategic Marketing’ and quantitative techniques developed in ‘Marketing Models’. The unit is based on the planning, implementation and appraisal of a major field study.

Textbooks

28.143 Marketing Research (Honours)
The relationship between theory and research. Treatment in depth of research formulation and the use of survey data. Introduction to experimentation.

Textbooks
No set texts.
28.202 Comparative Marketing Systems
A comparative study of the marketing systems of countries at various levels of economic development, involving a consideration of the relation between social conditions and the manner in which marketing takes place; the nature and operation of the marketing system itself, and the patterns of personal behaviour and interaction in the socio-marketing activity. The problems and possibilities of International Marketing.

Textbooks
No set texts.

28.902G Mass Communication in Marketing
The effects of mass and interpersonal communications upon human behaviour. 1. The Sociology of Mass Communications: theoretical issues examined historically and logically, and empirical researches reviewed; 2. Mass Communications in Marketing: contemporary theory and research, with the main emphasis on the effects of advertising (especially television) upon buyer attitudes and behaviour.

Textbooks
No set texts.

28.903G International Marketing
Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international/domestic marketing.

Operational aspects of international marketing: nature of competition marketing structure and channels, trade barriers, etc. as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan.

Textbooks
No set texts.

28.904G Seminar in Marketing Theory II
Recent developments in the application of quantitative methods to marketing analysis. Stochastic models of buyer behaviour, advertising and sales response functions, media selection, pricing decisions, the allocation of sales effort and new product decisions.

Textbooks
No set texts.

28.905G Marketing Strategy
This course plays an integrating role, enabling the student to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method centres on the use of Australian cases, students are expected to read widely in the relevant journals and to contribute insights from this reading to the discussions.

Textbooks
No set texts.

28.907G Seminar in Contemporary Marketing Issues
The subject matter of this Seminar varies from year to year, but is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance.

Textbooks
No set texts.
28.911G  
Marketing A

Some of the major theories and concepts in psychology, sociology, and social psychology to provide a basis for the study of consumer behaviour. Topics include: the individual; personality theory; learning; attitudes; motivation and perception. Also, the dynamics of social groups and institutions, communication, culture, and organizations.

Textbook

28.912G  
Marketing B

Systems oriented, not primarily concerned with marketing management. Exchange; the institutions that channel exchange; the environment of marketing systems and the changes brought about by internal and external pressures. The principal components of a marketing system (manufacturers, distributors, consumers) and the roles of secondary components, such as government, regulating bodies, advertising agencies, including Power and the role of political processes. The particular impact of Trade Practices and consumerism at State and Federal levels in Australia.

Textbooks
Forrester J. W. *Industrial Dynamics* MIT Press 1961

28.913G  
Marketing Management

A conceptual framework relevant to the practice of marketing management developing an understanding of the market function. The emergence of a broader concept of marketing, relationship between corporate and marketing strategy, the marketing environment, market segmentation, marketing planning, the determination of product, price channel, advertising and salesforce policies; marketing control.

Textbooks
Kotler P. *Marketing Management: Analysis, Planning and Control* 2nd ed Prentice-Hall 1972

28.914G  
Marketing Research

A practical introduction to marketing research. The tools and techniques of research and their use in the project approach to information gathering. Problem definition and research design, questionnaire design, sampling, interviewing, interpretation and reporting. Quantitative techniques of data analysis and significance testing.

Textbooks
Green P. E. & Tull D. S. *Research for Marketing Decisions* Prentice-Hall 1975

28.921G  
Sales Management

Methods of determining the size and disposition of the sales force; the organization of territory call cycles and management; the development of selling strategies and the formulation of tactical plans. Identifying and arranging initial and continuous sales and product training. Techniques of analysing transactions and options at any stage of the transaction; stimulating creativity in selling; understanding the concepts of field sales force control, standard setting, assessment and counselling and man management.

28.922G  
Industrial Marketing

Special features of the industrial market; the demand for industrial goods; the industrial buying decision; industrial market segmentation; industrial marketing research; product planning and development; marketing channels and physical distribution; pricing industrial goods; promoting industrial goods; personal selling and sales organization, industrial advertising, industrial shows and exhibits, publicity, public relations; customer service and relations, industrial marketing management and control.

Textbooks
Brand G. T. *The Industrial Buying Decision* Cassell Associated Business Programmes 1972
Webster F. E. Jr & Wind Y. *Organizational Buying Behaviour* Prentice-Hall 1972

28.923G  
Diffusion of Innovations

The diffusion process is the process by which innovations (new ideas, practices or products) are communicated and spread to the members of a social system. This process is studied primarily from a social relations viewpoint and within a marketing research context.

Textbooks
No set texts.

28.998G  
Research Seminar

Textbooks

28.999G  
Research Report I
Department of Behavioural Science

Undergraduate Study

30.032
Behavioural Science

Major concepts and research in the behavioural sciences which reveal the dynamics of human behaviour and the variety of viewpoints that can be adopted in explaining behaviour. The nature and scope of behavioural science; concepts of man in psychology and sociology; culture; social institutions; groups; social class; interpersonal and mass media communication; learning; perception; personality.

Textbooks
Thompson J. D. & Van Houten D. R. *The Behavioural Sciences: An Interpretation* Addison-Wesley 1970

Graduate Study

30.935G
Organization Behaviour A

Develops an understanding of the individual and social factors affecting behaviour in organizations. The broad, interdependent social forces shaping contemporary Australian society, and, after society the individual. The nature of human potential, personality dynamics and motivation. Social trends and discontinuities; changing values and ideologies; theories of personality and socialization; identity, self-esteem and the formation of personality; processes of learning and unlearning; perception and emotion; motivation; personality assessment; aptitude, creativity, job satisfaction and job effectiveness.

Textbook
Rose M. *Industrial Behaviour: Theoretical Development Since Taylor* Allen Lane Penguin 1975

30.936G
Organization Behaviour B

Prerequisite: Organization Behaviour A

Develops an understanding of organizations as human systems. Systematic theories of organization; the nature and development of interpersonal processes and skills; psychological processes in communication and their application to communication in organizations; role behaviour in organizations; small group theory and its application to work groups; stress, conflict and change in organizations; employee, management, and organization development.

Textbook
Perrow C. *Complex Organizations: A Critical Essay* Scott Foresman 1972

30.942G
Sociology of Occupations and Professions

Prerequisite: Behavioural Science I

The nature of work and leisure; the nature of formal social roles, vocational choice, careers and retirement; status and occupational stratification; history and nature of professionalism; forms of professional practice; professional specialization; professionals in organizations; professional education and training; professional associations; economic consequences of professionalism; job development; occupational health; and manpower planning and policies.

Textbook

30.951G
Experiential Learning Groups

Prerequisite: either Behavioural Science I or Sociology of Industry.

Methods of improving interpersonal competence, including the skills of self-understanding and the observation and analysis of interpersonal behaviour; development of skills in listening, communicating, leading, counselling and consulting; class sessions emphasizing experiential learning through feedback, role play, simulation and sensitivity training.

Textbook

30.955G
Development and Management of Human Resources

Prerequisite: Organization Behaviour B or any other course in the Behavioural Science Program.

The skills of appraisal and counselling; the leadership function in group problem solving; the new role of the supervisor and the implications for organization structure, selection procedures and development programs, training programs at operator, clerical, supervisory and managerial levels; job evaluation and financial incentive schemes.

Textbook

30.958G
Organizational Communications

The flow of information within the formal organization; systems theory; communication networks within organizations; methodology for studying communication patterns; the communication process and social roles; message exchange between individuals and between organizations. In addition to classwork, students participate in a communication analysis project within an organization.
33.301G
The Social Framework of Business
The interaction between business, government and society. The historical forces that have created the present environment and the elements of change which may shape the world of the future. Draws together studies of the diverse elements of the management process, and shows these in terms of a creative response to the problems of a challenging environment.

33.302G
Behavioural Science I
The history, methodology and emphases of the basic behavioural disciplines; the biological bases of human behaviour; theories of personality development; the significance of socio-cultural influences and determinants; the development of individual differences; learning, and need satisfaction; the origins, nature and meanings of motivational and emotional processes; the description, diagnosis and measurement of human abilities; the dynamics of conflict and frustration. The implications of these issues for the work of the modern manager.

33.303G
Management Accounting and Information Systems I
Management information systems, and essentials of accounting; concepts of information, measurement and communication, the accounting process as an information system, accounting systems and records; financial reporting and interpretation.

33.304G
Microeconomics and Business Decisions
Basic economic analysis, including marginal analysis; the theory and measurement of demand, production theory, cost analysis and measurement; the firm and its objectives; market structures; price and output analysis and strategies; the nature and impact of technological change, capital budgeting and investment decisions; government economic policy, including tariff policy and restrictive trade practices policy in Australia.

33.305G
Organization Theory I
Organization theory covering the classical, human relations, socio-technical and decision theory approaches. Identification of the following organizational variables: formal structure, analysing hierarchy, authority relationships, control systems and status, informal structure, analysing interest, friendship and work groups, behavior controls and informal leaders, the individual, the technology and physical environment; role performance, including discussion of role theory, the interdependencies of roles, member action, communication, decision-making and tension in role performance. The relationship between an organization and the rest of society.

33.306G
Quantitative Analysis in Business I
The model-building process and the mathematical tools used in modelling business problems. The use of mathematical functions, such as linear, quadratic, cubic and the family of growth functions, for describing business situations. The development of calculus, up to partial derivatives and as an aid to finding optimal solutions; simple constrained optimization using Lagrangian multipliers.
Matrix algebra, including the determination of inverses. Input-output models of the firm. Solution of simultaneous equations with more or less unknowns than equations.
Detailed study of linear programming models in a business. Simplex methods and sensitivity analysis. Economic interpretation of dual solutions and its use in decision-making. In addition to understanding the mathematical structure of linear programming, students are expected to formulate complex practical problems into linear programming models.

33.307G
Behavioural Science II
Perceptual processes; techniques for appraising personality characteristics; psychological processes in communication; reactions to conflict and frustration in individuals and groups. Behaviour disorders; the origins, maintenance and modifications of attitudes; group dynamics; human behaviour in organizations; leadership: selection and training procedures; industrial relations; industrial conflict, role behaviour resistance to change.

33.308G
Management Accounting and Information Systems II
Management information systems including internal reporting and control; cost concepts and decision analysis; budget and cost control and profit planning; standard costs, responsibility accounting and performance measurement. Accounting and operations research including budget simulation and decision models. Integrated information systems. Financial reporting and forms of business organization and financial management. Management and the computer; systems appraisal and design; detailed systems design, implementation and evaluation.

33.309G
Macroeconomics and Policy
The total economic environment of the Australian firm: national income accounting; determination of aggregate output and employment; wage determination; the nature and causes of cyclical fluctuations and inflation; the characteristics and analysis of the financial system with special reference to the banking system and capital markets; international trade, exchange rates and balance of payments adjustments; government economic policy for short- and long-run stabilization of the economy; economic growth.

33.310G
Management Accounting and Information Systems III
Management information systems including internal reporting and control; cost concepts and decision analysis; budget and cost control and profit planning; standard costs, responsibility accounting and performance measurement. Accounting and operations research including budget simulation and decision models. Integrated information systems. Financial reporting and forms of business organization and financial management. Management and the computer; systems appraisal and design, detailed systems design, implementation and evaluation.

33.311G
Organization Theory II
Aspects of organizations: intervariable relationships between the formal structure, the informal structure, the individual, the external environment, organization size and technology, internal and external organizational equilibrium and indicators for change in intervariable relationships. Analysis of research into organization change, and of techniques for producing change. The theories and practices of such writers as Jacques, Rice, Soter, Blake, Mouton, Reddin, Likert, Guest.
33.313G
Quantitative Analysis in Business II
The role of statistical methods and their application to problems encountered in the business world. The following statistical techniques: probability theory; frequency distributions (normal, binomial and Poisson distributions); principles of sampling, estimation and hypothesis testing. The managerial applications of Bayesian decision theory; and the theory and application of simple and multiple linear regression, as well as time series analysis.

33.314G
Finance I
Decision-making in respect to the acquisition and utilization of funds as part of the general management of the firm. The theory and analysis underlying questions of size and rate of growth of asset structure, control of asset structure, composition of financial structure and problems of sequential financing.

33.315G
Marketing I
The concept of a marketing system. The relationship between a marketing system and its environment — development of the marketing concept — the marketing mix concept — variation of marketing mix over product life cycle. Development of marketing strategy — market segmentation and the buyer decision process. Strategic marketing decision-making within the Australian environment.

33.316G
Strategic Planning and Problem Solving I
Corporate planning and strategy formulation, and the overall general management of business enterprises. Identification and analysis of problems in corporate strategy and enterprise management with emphasis on development and implementation of solutions. Application and integration of knowledge and skills gained in previous and concurrent courses.

Textbook

33.317G
Finance II
Maximizing the equity investment of the firm and the critical and more complex decisions faced by management in achieving the financial objective, including optimum capital structure and dividend policy; long-term capital structure and cost of capital; financial development and mergers; long-term financial strategy.

33.318G
Marketing II
The marketing mix concept. Product distribution, promotion and pricing decisions. Tactical marketing decision-making within the Australian environment.

33.319G
Strategic Planning and Problem Solving II
Corporate strategy. The development of comprehensive corporate strategies, the implications and implementation of such strategies.

Textbook

33.322G
Industrial Relations I
The nature and impact of technical, industrial, organizational, social, political, economic and educational changes on work, employment, industrial conflict, employees, unions, management, employers' associations, industrial regulation, collective bargaining, productivity bargaining.

33.323G
Production Systems
The use of mathematical models in production management. Aggregate decision processes for balancing production and inventory scheduling against market demands.

Forecasting, forecasting aids, inventory control, materials flow in process, plant layouts and job design. The use of group technology and optimal balancing of production for greater efficiency and profitability. The importance of the human factor in job design within the context of effort in mathematical modelling for management decisions.

Textbook
Wild R. The Techniques of Production Management Holt, Rinehart & Winston 1971

33.324G
Experiential Learning Groups
Methods of improving interpersonal competence, including the skills of self-understanding and the observation and analysis of interpersonal behaviour, analysis of effects of change, modes of behaviour, development of skills in listening, communicating, leading, counselling and consulting, class sessions emphasizing experiential learning through feedback, role play simulation and sensitivity training.

33.325G
The Individual and the Organization
Interactions between individuals and groups in organizations. Results of research in various behavioural sciences, with particular emphasis on some significant theories which have been investigated by social psychologists. The application of this data to the practical processes and problems which confront managers in the business environment.
33.326G
Business Law and Taxation

The legal system, including the respective roles of parliament and the courts, with particular reference to the High Court of Australia. The nature of torts, contracts and crimes. Basic concepts of tax law. Trusts in modern uses, including tax planning. The law relating to forms of business organization, including partnerships, joint ventures and corporations, and associated taxation aspects. The management of corporate organizations, with special reference to the rights and obligations of members, officers and directors. Some legal problems associated with multi-national organizations. Aspects of contract and tort having particular relevance to commercial activity. The legal control of restrictive trade and monopoly practices.

Textbooks
Vermeesch R. B. & Lindgren K. E. Business Law in Australia 2nd ed Butterworths 1973

33.327G
Financial Planning and Control


Textbooks
Benston G. J. Contemporary Cost Accounting and Control Dickenson 1970

33.328G
Seminar in Accounting and Law

Advanced aspects of accounting and law as a preparation for research or professional specialization.

33.329G
Development and Management of Human Resources

The development and effective employment of human resources in the organization; nature of the personnel function; manpower planning; recruitment, selection, training and management development; appraisal and assessment techniques; socio-technical analysis and job re-design; investigation and analysis of management-staff relations and problem identification; human aspects of planning and implementing change programs.

33.330G
Seminar in Economics

33.332G
International Economics

Basic theory and empirical evidence relating to international trade and investment, tariffs and other impediments to trade, the balance of international payments, exchange rates and international monetary problems. Long-term and more recent developments in international trade of the developed and less developed countries, and the effects of regional trading arrangements. Australian policies in the light of developments in the world economy.

33.333G
Seminar in Industrial Relations

Topics related to the nature and significance for industrial relations of increasing interdependencies, discontinuities, unintended consequences of policies and practices, transfer of ideas and institutions and the post-industrial society.

33.334G
Seminar in Organizational Behaviour

A special seminar is offered from time to time dealing with a central issue in organizational behaviour, such as bureaucracy, the executive role, organization planning, change programs, environmental variables and structure.

Textbooks
Hunt J. W. The Restless Organization Wiley 1972
Katz & Kahn The Social Psychology of Organizations Wilev 1966
Crozier M. The Bureaucratic Phenomena Tavistock 1964
Likert R. The Human Organization McGraw-Hill 1967
Perrow C. Complex Organisations Scott Foresman & Co 1972

33.335G
Organizational Analysis

An analysis of the variables involved in organization planning and inter-relationships between the variables. Organization planning as an important element in corporate planning. The role of strategic variables in organization planning and the dynamics of the situation. Variables include; goals, roles, tasks, information processing, technology, technical systems, information flows, decision-making, formal structure, informal system, individual and group needs and management style. Organizational design makes use of intervariable relationships to meet specific organizational goals.

Textbooks
March J. G. ed Handbook of Organizations Rand McNally 1965
Vroom V. ed Organisational Design and Research Pittsburg 1971

33.339G
Operations Research in Management

The formulation and optimization of mathematical models of industrial processes; the development of decision rules; some techniques of operations research and applications, eg mathematical programming, queueing theory, inventory models, simulation.

Textbook
33.340G
International Business
The ramifications of international business in general and of the international business corporation in particular. The role of the American, British and Japanese-based international corporations from the standpoint of their trading philosophies, their financial, production and marketing policies, as well as their attitudes to the national economies in which they have sought domicile. The problem such corporations have raised, as well as solved.

33.341G
Australian Financial Structure
The nature and operations of the major components of the Australian capital markets and the major international influences that affect these markets. The role of capital markets, the flow of funds between the participants in the markets work. Evaluation of the size, growth and financial policies of the major institutions; the structure and operations of domestic and selected foreign markets; consideration of financing requirements of major industry groups; growth and impact of overseas investment in Australia.

Preliminary Reading
Arndt H. W. & Stammer D. The Australian Trading Banks 5th ed Cheshire 1975

33.342G
Investments
The theoretical framework and the practical techniques associated with the analysis of investments. The investor's goal, assuming rationality and risk aversions. Portfolio selection steps: the analysis of individual securities; the optimal combinations of individual securities to form efficient portfolios; the selection from the efficient portfolios in conformity with the individual investor's attitude to risk.

Textbook
Francis J. C. Investments Analysis and Management McGraw-Hill 1976

33.349G
Multi-national Marketing
The relationship between a market's environmental framework and buying habits, constraints on marketing action, associated with the stage of development of a market; organizational adjustments necessitated by progressive commitment to multi-national marketing; an analysis of the implications of some important multi-national marketing trends. A field study.

Textbooks
Terpstra V. International Marketing Holt, Rinehart & Winston 1972

33.351G
Research Project
An empirical study of the application to business of concepts and techniques developed in other courses. Formal approval of topic is required before work commences.

33.353G
Introduction to Japanese Business
A multi-sided introduction to Japan, explaining the major feature of the country's business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution, and oligopolistic trading companies.

Textbooks
Lockwood W. Economic Development of Japan Princeton UP 1954

33.354G
Contemporary Japanese Business
Prerequisite: 33.353G
Japanese business and business activities today, both domestic and international. The emergence of Zaibatsu industrial/banking conglomerates and the multinational trade/development companies, interactions amongst government, business and consumers, the foreign companies in Japan, the growth of Japanese-western business interactions and negotiations.

33.355G
Government and Business in Australia
Structure and operation of Australian governments and civil services, with particular reference to the changing interfaces between governments and businesses. Comparison of Australian practice and thought with overseas models.

School of Sociology

Undergraduate Study

53.103
Introduction to Contemporary Industrial Society
Three issues prominent in the study of contemporary industrial society, work, inequality, and socialization, studied in the context of both theory and empirical evidence. Students are expected to present written and oral assignments during the session.
Textbooks
Burns T. ed Industrial Man Penguin
Dickson D. Alternative Technology Fontana
Oakley A. The Sociology of Housework Martin Robertson
Betteille A. Social Inequality Penguin
Encel S. Equality and Authority Cheshire
Firestone S. Dialectic of Sex Bantam
Dahrendorf R. Class and Class Conflict in Industrial Society Routledge
Oakley A. Sex, Gender and Society Temple Smith
Mead G. H. Mind. Self and Society Uni. of Chicago Press
Freud S. Civilization and its Discontents Hogarth Press
Berger P. The Noise of Solemn Assemblies Doubleday
Wild R. Bradsctow Cheshire

53.104
Introduction to Social Theory
The thought of four seminal theorists. The work of Marx, Weber, Durkheim and Simmel in some detail. Students are expected to examine salient aspects of these writings and present written and oral assignments during the session.

Textbooks
Marx K. Economic and Philosophic Manuscripts Foreign Languages Publishing House Moscow
Bottomore T. B. & Rubel M. eds Karl Marx. Selected Writings in Sociology and Social Philosophy Penguin
Goffth H. H. & Mills C. W. eds From Max Weber Routledge & Kegan Paul
Durkheim E. Elementary Forms of Religious Life Allen & Unwin
Giddens A. Selected Writings of Durkheim CUP
Wolff Kurt ed The Sociology of Georg Simmel Free Press

School of Political Science

Undergraduate Study
Courses in the School of Political Science are concerned with the study of political ideas, institutions and activity in such a way as to encourage a critical understanding of the problems and processes of government and politics in different societies and at different times, and of some of the main theories that have been developed to account for, and sometimes to advocate, these governmental forms and actions.

Level I Units
Students are reminded that under Arts Faculty rules no more than two Level I units may be taken in any one subject. Students wishing to proceed to upper level units in Political Science should note that the prerequisite is two Level I units including 54.901.

54.901
Australian Politics A or Australian Politics B S1
Students can only choose one option, either Australian Politics A or Australian Politics B.

Australian Politics A: Issues, Parties and Policies S1
An introductory study of Australian politics in a world context, with special reference to 1. contemporary political issues and values 2. conflicts of interests and parties 3. democracy, policies and the major political institutions.

Compulsory Preliminary Reading

Textbooks
Crisp L. F. Australian National Government Longman latest ed
Emy H. Politics of Australian Democracy Macmillan
Mayer H. & Nelson H. eds Australian Politics: a Fourth Reader Cheshire

Australian Politics B: The Framework of Government and its Bearing on Political Events and Practices S1
An institutional approach to Australia’s federal system of government and its implications for current events and practices in Australian politics. Political parties; bureaucracy; pressure groups; electoral systems; elections and the manifold influences impinging on such contests.

Textbooks
Crisp L. F. Australian National Government Longman
Emy H. V. The Politics of Australian Democracy Macmillan
Lucy R. ed The Pieces of Politics Macmillan
Mayer H. & Nelson H. eds Australian Politics: a Fourth Reader Cheshire
Sawer G. Australian Government Today MUP

54.902
Comparative Politics S2
An introduction to the comparative study of political systems (democracies, totalitarian regimes and various types of dictatorships and autocracies, the politics of developing nations and primitive societies), with special emphasis on such issues as political leadership, political participation and opposition, the distribution of political power, influence and authority.

Textbooks
Blondel J. Comparing Political Systems Wiedenfeld & Nicolson
Dahl R. Modern Political Analysis 3rd ed Prentice-Hall
Miller J. D. B. The Nature of Politics Pelican
School of Law

Undergraduate Study

All Commerce/Law students must complete a core of compulsory law subjects. These subjects with their course descriptions are set out below.

90.101 Litigation

The rules of civil and criminal procedure and evidence are treated in an integrated fashion and their respective functions analysed. Selected problems in pre-trial civil procedure, including: choice of forum; commencement of proceedings; pleadings; exchange of information; attempts at settlement and amendments; pre-trial criminal procedure, including arrest, search and seizure; police interrogation and confessions; bail, and informations and indictments; the trial process with some procedurally oriented problems of evidence, such as the rules relating to witnesses, obtaining and disclosure of information, the burdens of proof and presumptions; the exclusionary rules of evidence, including some analysis of the philosophy of proof and probability theory, and problems associated with finality, enforcement of judgments, and appeals.

Textbooks

Aronson M., Reaburn N. & Weinberg M. Litigation Butterworths
Evidence Act 1898 NSW as amended
Supreme Court Act 1970 NSW as amended (including Supreme Court Rules)
Justices Act 1902 NSW as amended
Crimes Act 1900 NSW as amended

90.111 The Legal System

Taught in first session in the first year of each Law course. Selected juristic developments of general interest are examined selectively as a vehicle to introduce students to important features of the legal system, and of judicial and legislative processes and techniques, including the operation of precedent, statutory interpretation and the interaction of case and statutory law. In addition to exercises set for the purpose of developing an understanding of the functions of legal institutions and legal method, assignments are set which develop specifically research and written expression skills.

Textbooks

Cases and materials issued by the Law School

90.141 Common Law 1A

Contracts: Remedies for breach of contract; problems in the enforcement of promises; the seal, consideration, legality, writing; mutual assent; third party beneficiaries; capacity of parties; problems in the performance of contracts and breach; conditions, warranties, effect of changed or unforeseen circumstances, mistake, fraud and misrepresentation.

Textbook


90.142 Common Law 2A

Torts: The scope and function of torts; intentional interference with the person, land and chattels, privileges; negligent interference with the person and property; liability of occupiers of land; strict liability; nuisance; defamation; economic torts; damages; fault; insurance against tort liability; torts and administrative law.

Textbook

Morison W. L., Sharwood R. L. & Phegan C. S. Cases on Torts 4th ed Lawbook

90.161 Criminal Law

Some of the substantive rules of criminal liability including offences against the person, property, summary offences, offences of strict liability, inchoate offences, modes of participation in crimes and general concepts of criminal responsibility.

90.211 Public Law 1

Represents the first two sessions of a three-session program. Session 1: 'Principles of power' and Session 2: 'The individual and the State'. Public Law 2 concentrates on the federal arrangement and is taught in a later year.

Designed to introduce students to the fundamental principles and methods of our system of Public Law. Present some of the more significant areas of Public Law for detailed study. Topics include: limitations on legislative powers and procedures; the constitutional position of the judiciary; the relationships between the executive, the judiciary and the legislature; judicial review of administrative action; and civil liberties. (Later year electives offer fuller study of some of these matters.)

Textbooks

90.212
Public Law 2

An introduction to federal constitutional law, with emphasis on the legis-
lative and executive powers of the Commonwealth and on the judicial
interpretation by the High Court of the extent of those powers.

Textbooks
Cases and Materials issued by the Law School

90.301
Property and Equity

Concerned with an analysis of the basic principles of the law of
property. This study transcends the traditional boundaries of real and
personal property, although for reasons of time and convenience, most
topics to be discussed are those usually considered under the rubric
of 'real property'.

The meaning of the concepts of property and the purposes that are or
ought to be fulfilled by the law of property. Some of the traditional
concepts and classifications adopted by the common law in the content
of the study of fixtures. After a brief consideration of the impact of the
Commonwealth Constitution upon the law of property the following
topics are discussed: possession as a proprietary interest in land and
goods; some basic concepts such as seisin and title; the fragmentation
of proprietary interest, including the doctrines of tenure and estates,
an introduction to future interests; the development of legal and equi-
table interests, including a comparative treatment of their nature, extent
and sphere of enforceability and an introduction to trusts; legal and
equitable remedies; the statutory regulation of proprietary interests in
land, including an examination of the Torrens and deeds registration
systems and an introduction to conveyancing transactions; co-
ownership; an introduction to security interests; the acquisition of pro-
prietary interests; the alienability of interests, including trusts for sale
and the settled land legislation; commercial transactions involving
leasehold estates in land and bailment of goods; private planning in re-
liation to land by means of easements and restrictive covenants; some
problems of planning the use and exploitation of resources, including
town planning and water law.

Textbooks
Sackville R. & Neave M. A. Property Law Cases and Materials 2nd ed
Butterworths
Conveyancing Act 1919-1972 NSW
Real Property Act 1900-1970 NSW
Limitation Act 1968-1972 NSW

90.621
Law, Lawyers and Society

Part 1: The structure of the legal profession in Australia. Includes an
introductory history; division of the profession into barristers, solicitors
and Queen's Counsel; specialization; sociological background of
lawyers; professionalism.

Part 2: Examines the internal operation of the profession, including ad-
mission requirements and restrictions on practice; appointment of
Queen's Counsel and judges; the disciplinary system; advertising, fees;
legal aid; the extent of the profession's monopoly; the provision of legal
services by lay persons.

Part 3: The lawyer's relationship with a client, in particular, the extent
of a lawyer's duty to accept work from anyone; the lawyer's duty to
avoid acting for clients whose interests conflict with the interests of
other clients, with the lawyer's own interests or the interests of his/her
employer; the confidentialities of lawyer-client communications; duties
to fully inform and advise clients and to follow their instructions; prob-
lems arising when a lawyer knows that a client is guilty or is telling lies;
liability for negligence; rules governing the manner in which lawyers
handle their clients' money; duties to be candid, fair and respectful to
the courts and opposing parties.

All Commerce/Law students must also complete Law Electives suf-
ficient to comply with Rule 7.A.1. of the Rules Applicable to Candidates
for the Degrees of Bachelor of Laws and Bachelor of Jurisprudence
(see Rules for Award of Degrees in the Faculty of Law Handbook).

The list of electives available is:
90 102 Trial Process
90 103 Remedies
90 151 Family Law
90 171 Criminal Process
90 172 Criminology
90 181 Law and Medicine
90 201 Judicial Review of Administrative Action
90 211 Advanced Administrative Law
90 222 Mass Media Law
90 231 Australian Constitutional Law
90 241 Local Government and Planning Law
90 255 Comparative Federalism
90 261 Civil Rights
90 271 Legislative Process
90 303 Trusts
90 304 Introduction to Estate Planning
90 305 Succession and Advanced Equity
90 321 Conveyancing and Land Transactions
90 341 Environmental Law
90 401 Business Associations 1
90 402 Business Associations 2
90 424 Industrial and Intellectual Property
90 425 Regulation of Capital Markets
90 431 Commercial and Consumer Transactions 1
90 432 Commercial and Consumer Transactions 2
90 433 Economic Regulation
90 434 Trade Practices
90 435 Insurance Law
90 442 Taxation 1
90 443 Taxation 2
90 451 International Trade
90 452 Foreign Investment
90 453 International Economic Organizations
90 461 Computers and the Law
90 500 The Law of Employment
90 501 Trade Unions and the Law
90 551 Settlement of Industrial Disputes
90 601 Law Journal
90 641 Legal History
90 651 Research Thesis Year
90 652 Research Thesis One Session
90 681 Poverty Law
90 691 Discrimination and the Law
90 721 Clinical Legal Experience
90 731 Client Relationship
90 801 Judicial Process
90 811 Social Control Through Law
90 831 Theories of Justice
90 841 Comparative Law
90 842 Law in Developing Societies
90 851 International Law 1
90 852 International Law 2
90 861 Conflict of Laws
90 881 Society and the Law
90 900 Special Elective A
90 901 Special Elective B

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Students in the Commerce (Accounting, Finance and Systems)/Law course must complete the subjects 90.401 Business Associations 1 and 90.402 Business Associations 2 and at least two other electives from the field of Business Law. The approved list of business law subjects with their full course descriptions is set out below.

90.303 Trusts

The jurisprudential and practical problems associated with gifts of property, whether by will or transactions inter vivos. Issues examined: the legal principles governing the establishment and operation of trusts by settlement inter vivos, including the rules relating to private, charitable, resulting and constructive trusts.

Cases and Materials issued by the Law School.

90.304 Introduction to Estate Planning

The legal principles relevant to and techniques involved in the planning of estates. The law of stamp, gift, estate and death duties is principally relevant, but the course takes income tax implications into account. The effects of company and property law must also be considered frequently.

Some comparisons are made with legislation in jurisdictions other than New South Wales.

Students will be familiar with material taught in Trusts, Business Associations 1 and Taxation 1. It is desirable that they have completed or be concurrently enrolled in Business Associations 2 and Taxation 2.

Cases and Materials issued by the Law School.

Textbooks

Gift Duty Assessment Act 1941 Cth as amended
Gift Duty Act 1941 Cth as amended
Estate Duty Assessment Act 1914 Cth as amended
Estate Duty Act 1914 Cth as amended
Income Tax Assessment Act 1936 Cth as amended
Stamp Duties Act 1920 NSW as amended
Companies Act 1961 NSW as amended

90.401 Business Associations 1

Brief examination of the range of types of legal forms of business association. The legal problems associated with unincorporated associations. The law of partnership and basic company law. Company Law: history of company law, the relevant companies and securities legislation, and

1. the separate legal personality of companies and extent and role of limited liability, 2. the relation of companies to outsiders, including the law on pre-incorporation contracts, ultra vires, informal corporate acts, contracts made on behalf of companies and liability of companies in tort and crime, 3. the law affecting internal relations within companies including the contract in the memorandum and articles, the division of power within the company, appointment and removal of directors, directors’ and controllers’ duties and actions with respect to fraud, oppression and unfair treatment of shareholders.

Cases and Materials issued by the Law School.

Textbooks

Partnership Act 1892 NSW as amended
Business Names Act 1962 NSW as amended
Co-operation Act 1923 NSW as amended
Companies Act 1961 NSW as amended and Regulations
Securities Industry Act 1975 NSW as amended
Ford H. A. J. Principles of Company Law Butterworths

90.402 Business Associations 2

Areas of company law and securities regulation not dealt with in Business Associations 1. Students who wish to complete a comprehensive study of company law and securities regulation are advised to take this course, in addition to Business Associations 1.

Topics:

1. company finance, including the functions of different classes of shares and their legal incidents; dividends; the law on raising and maintenance of capital; the regulation of public offers of new and previously issued securities, debentures and trust deeds,
2. the regulation of the securities market and securities industry,
3. the law on accounts;
4. the law on corporate structural changes including takeovers,
5. investigations,
6. receivership, official management and winding up.

Cases and Materials issued by the Law School.

Textbooks

Companies Act 1961 NSW as amended and Regulations
Securities Industry Act 1975 NSW as amended
The Official list Requirements of the Australian Associated Stock Exchanges
Ford H. A. J. Principles of Company Law Butterworths

90.424 Industrial and Intellectual Property

The law of patents, designs, trademarks, copyright and passing off.

The handling by the legal system of conflicts between the interests of society in encouraging creativity, research and development of new products on the one hand, and, on the other, the interests of society in competition and the ready and economic availability of such products.

90.425 Regulation of Capital Markets

The law relating to the raising of money from public sources for the use of profitmaking enterprises with reference to the law’s economic implications.
In a modern mixed advanced industrial economy such as Australia's, a considerable body of rules has sprung up governing the way in which money is raised for economic purposes. The aims of these rules are various and sometimes conflicting and the rules themselves originate from a number of different sources including federal and state government self-regulating bodies such as the stock exchanges and other industry associations and from what are essentially private contracts such as under-writing agreements. The aim is to study and analyse these rules in some depth and to examine their validity in the light of economic criteria.

90.431 Commercial and Consumer Transactions 1

Aspects of commercial and consumer transactions other than financing and credit arrangements. The law of sale of goods, consumer protection, negotiable instruments and bankruptcy.

Cases and Materials issued by the Law School.

Textbooks
Sale of Goods Act 1923 NSW as amended
Consumer Claims Tribunals Act 1974 NSW as amended
Commercial Transactions (Miscellaneous Provisions) Act 1974 NSW as amended
Factors (Mercantile Agents) Act 1923 NSW as amended
Consumers Protection Act 1969 NSW as amended
Weights and Measures Act 1915 NSW as amended
Door to Door Sales Act 1967 NSW as amended
Bankruptcy Act 1966 Cth as amended and the Bankruptcy Rules
Bills of Exchange Act 1909 Cth as amended
Trade Practices Act 1974 Cth as amended

90.432 Commercial and Consumer Transactions 2

Financing and credit arrangements with respect to the distribution and sale of goods and services. Within a transactional framework considers commercial finance and secondly, consumer credit arrangements and problems. Law on securities over personal property, including priorities. Integrates law of the bailment, hire-purchase, bills of sale, moneylending and relevant stamp duties legislation. The legal ramifications of bailment and commission plans, accounts receivable financing including factoring and floating charges. Problems of security over stock-in-trade financing and of protection of debtors in consumer credit arrangements.

Textbooks
Peden J. Stock-in-Trade Financing Butterworths
Conveyancing Act 1919 NSW as amended
Stamp Duties Act 1920 NSW as amended
Goldring, Goldsworthy & Levine, Commercial Transactions Law Book Co
Companies Act 1961 NSW as amended
Commercial Agents and Private Inquiry Agents Act 1963 NSW as amended
Hire Purchase Act 1960 NSW as amended
Commercial Transactions (Misc Provisions) Act 1974 NSW as amended
Bills of Sale Act 1896 NSW as amended

90.433 Economic Regulation

Regulation of economic activities. Consideration of policies involved in regulation of economic activity by governments including economic reasoning in competition and monopoly behaviour. The course considers specific areas and problems of regulation of economic activity in the government as well as the private sector. The role of administrative bodies concerned with price controls and of the Industries Assistance Commission are considered. The interaction of the Arbitration Commission with other programs of economic regulation is taken into account. Problems of integration and coordination of the various regulatory schemes. Particular examples of regulation of specific industries.

Cases and Materials issued by the Law School.

90.434 Trade Practices

The adoption of restrictive trade practice laws reflects a social decision that market forces have an important role to play in setting the public 'rules of the game' that provide a framework for the myriad private arrangements that men make in seeking to satisfy their economic wants. The notion is that business and the consumer will benefit as a result of the economies achieved in a market regulated in such a fashion. Yet, the adoption of trade practice laws highlights a paradox: for on the one hand, while we rely on individual self-interest to promote market economy and stability, many realise that a businessman acting in his own self-interest may seek to increase profits by methods—such as resale price maintenance—which actually impair the market's performance.

Utilizing a transactional approach, this course analyzes the competitive process and the extent to which departures from competition should be regulated. Focuses on the Trade Practices Act and the decisions of the Trade Practice Commission, the Trade Practices Tribunal and the Industrial Court thereunder. Comparative American, English and EE C decisions in the trade practice area are also examined.

Cases and Materials issued by Law School.

90.435 Insurance Law

1. The main principles of insurance law as they affect all kinds of insurance other than that relating to marine risks. Frequent emphasis on the quite different attitude to disputes between insured and insurer taken by courts in the USA as compared with courts in England and Australia. Topics: the nature and definition of insurance; state regulation of insurance business; insurable interest and the principle of indemnity; contractual formalities; the doctrine of uberrima fides; warranties and conditions in insurance contracts; the position of insurance agents and brokers; payment and return of premiums; construction of policies; causation in insurance law; the claims procedure; illegality, assignment, subrogation and contribution; waiver and estoppel in insurance law.
2. If time permits, principles peculiar to particular insurances are examined, especially in relation to fire insurance and the statutory provisions relating to compulsory third party motor insurance and worker's compensation insurance.

Cases and Materials issued by the Law School.

90.442
Taxation 1

The policy behind taxation, the structure of the current Income Tax Assessment Act and its administration and the principal general concepts of the law of income taxation.

The law on income and deductions as applicable to individuals and the trading stock provisions.

Cases and Materials issued by the Law School.

Textbooks

*Income Tax Assessment Act 1936 Cth as amended*
*Income Tax Act 1973 Cth as amended*

90.443
Taxation 2

(Prerequisite: Taxation 1.) Considers the way in which the more general concepts dealt with in Taxation 1 are applied in taxation of partnerships, trusts and companies. There is an introduction to international tax aspects of income taxation including the various International Tax Agreements.

Cases and Materials issued by the Law School.

Textbooks

*Income Tax Assessment Act 1936 Cth as amended*
*Income Tax Act 1973 Cth as amended*

90.451
International Trade

The law of international trade including law of international sales with particular reference to f.o.b. and c.i.f. contracts, problems of conflict of laws, uniform laws on international sale, the effect on contracts of sale of government regulations, for example on import and export, and the law affecting the carriage and insurance of goods by sea and the financing of international trading transactions. Special attention may be paid to the South-East and Pacific context.

90.452
Foreign Investment

The structuring and some aspects of the regulation of business carried on internationally. 1. foreign investment in Australia and 2. investment by Australians overseas. Business law considerations relevant to the structuring and operation of foreign investment entities (including taxation, exchange control, licensing arrangements).

Policies and programs, the regulation of foreign investment and the problems of regulation of multi-national corporations.

Cases and Materials issued by the Law School.

90.453
International Economic Organisations

90.461
Computers and The Law
University Structure—
A Summary

1. Foundation and Objects

The University is incorporated by act of the New South Wales Parliament which sets out the following objects:

to provide facilities for higher specialized instruction and advanced training in the various branches of technology and science in their application to industry and commerce;

to add by research and other suitable means the advancement, development and practical application of science to industry and commerce; and

to provide instruction and carry out research in the disciplines of humane studies and medicine and in such other disciplines as the Council may from time to time determine.

2. The Council

The Council is the governing body of the University.

Under the Act Council:

- may provide such courses as it deems fit and may, after examination, confer the several degrees of Bachelor, Master and Doctor, and such other degrees and such certificates in the nature of degrees or otherwise as it thinks fit;
- may from time to time appoint and terminate the appointment of deans, professors, lecturers and other officers and employees of the University;
- shall have the entire control and management of the affairs, concerns and property of the University;
- may invest any funds belonging to or vested in the University in such securities as may be prescribed by the by-laws; and
- may act in all matters concerning the University in such manner as appears to it best calculated to promote the objects and interests of the University.

3. Committees of Council

Most of Council's business is channelled through its various committees which formulate resolutions for consideration by the full Council.

- Executive Committee

The Executive Committee co-ordinates the work and recommendations of the Committees of Council and in cases of urgency acts for the Council. The committee generally comprises, in addition to the Chancellor, the Deputy Chancellor and the Vice-Chancellor, the Chairman of the Professorial Board, and chairmen of all the principal committees of Council with the addition usually of three other members of Council. The Executive Committee has two standing sub-committees:

- Personnel Sub-Committee

This Sub-Committee meets once a month to deal with variations in the University’s establishment, report of selection committees, appointment of staff, conditions of employment, all aspects of leave including study leave, salary rates, increments, resignations, and other similar matters.

- Finance Sub-Committee

This Sub-Committee considers matters related to the financial operations of the University. Its principal duties are associated
with consideration of estimates of income and expenditure and
the supervision of expenditure generally.

- **Academic Committee**

  The Academic Committee of Council considers the recom-
  mendations of the faculties and the Professorial Board relating
  to the educational program of the University, e.g. the intro-
  duction of new courses, course variations, rules governing the
  award of degrees and matters of a like nature.

- **Buildings and Equipment Committee**

  The Buildings and Equipment Committee of Council considers
  matters related to the development of the University Campus,
  sites, buildings and grounds including nature of the layout,
  appointment of architects and broad supervision of work in
  progress.

- **Public Relations Committee**

  The Public Relations Committee of Council deals with all mat-
  ters concerning public relations and in particular suggests
  steps which should be taken to ensure that the community
  is properly informed regarding the aims, policies and activities
  of the University.

- **Student Affairs Committee**

  The Student Affairs Committee of Council deals with matters
  related to the three principal student organizations (University
  Union, Students' Union and Sports Association) and activities
  together with services related to student employment, health,
  accommodation, welfare and progress.

- **Appeals Committee**

  The Appeals Committee of Council meets as necessary to deal
  with appeals to Council submitted by either students or mem-
  bers of the staff and normally comprises the Chancellor, the
  Deputy Chancellor, and one other member of Council nomina-
  ted either by the Association representing the staff member
  concerned or by the appellant student.

### 4. Vice-Chancellor and Principal

The Vice-Chancellor and Principal is the chief executive officer
of the University. He has the special charge of promoting the
interests and furthering the development of the University. Under the
Council, and subject to the by-laws and to any
resolution of Council, he is generally charged to
- manage and supervise the administrative, financial and
  other activities of the University;
- consult with and advise the Professorial Board, and all other
  University boards, faculties, committees, professors and other
  heads of departments;
- exercise supervision over the discipline of the University
  with power, in the case of students, to impose penalties in
  accordance with academic usage for breach of discipline or
  for misconduct of any kind;
- give effect to the by-laws and to any resolution or report
  passed or adopted by the Council;
- perform such other duties as may from time to time be assign-
  ed to him by the Council.

### 5. Pro-Vice-Chancellors

The Vice-Chancellor and Principal has three deputies who assist him—the Pro-Vice-Chancellors. Their respective main areas of responsibility are (a) budgeting and finance other than that affecting the building program, personnel and related mat-
ters, deputy-chairmanship of the Qualifications Committee and the Study Leave Assistance Committee; (b) the broad educational problems of the University and the fostering of commu-
ications and liaison between the students and staff of the
University, the Tertiary Education Research Centre and the
Division of Postgraduate Extension Studies; (c) the University
College at Broken Hill, the relationships of the University with
the Royal Military College at Duntroon and the Naval Establish-
ment at Jervis Bay; chairman, visiting committees for various
schools; chairman of the Institutes of Administration, Highway
and Traffic Research and Rural Technology; the Library and
the Radiation Safety Officer.

### 6. General Administrative Structure

The business of the University is handled mainly in two broad,
interrelated streams, one dealing primarily with academic
studies and the other with the facilities required to implement
the research and educational program.

Academic course proposals and matters related to students
usually proceed from the school via the Registrar through the
faculties and Professorial Board to the Vice-Chancellor who,
if necessary, forward them to Council usually through the
Academic Committee.

General administrative matters not concerned directly with
academic studies are handled by heads of schools, deans of
faculties, and the Vice-Chancellor or one of the three Pro-Vice-
Chancellors. If necessary, recommendations are sent to Coun-
 cil through the appropriate committees.

The Registrar is administratively responsible for the secretarial
work of the Council, the Professorial Board, the faculties and
the committees of these bodies; admission and enrolment of
students; examinations; maintenance of student records; the
administrative data processing unit; award of scholarships and
admission to degrees; some aspects of public relations and
University publications; the alumni office; University
ceremonies; and student services generally.

The Bursar is administratively responsible for personnel and
financial matters. Sections under his control handle the Staff
Housing Scheme, the Professorial Superannuation Scheme,
finance (budgeting, financial planning and analyses, salaries...
and leave records, payment of salaries and claims for goods, services, travelling and contracts, receiving fees and other income of the University, investment of University funds, maintaining ledgers and other records, preparing financial statements, reports and returns, purchasing (quotations, issuing of orders, commitment records), central store, appointments (advertising, selection committees, entry on duty), personnel services (increments, promotions, staff records), industrial matters, establishment records and services, University switchboard and records other than enrolment, examinations and student records.

The Business Manager (Property) is administratively responsible for the property of the University. Sections under his control handle the planning and construction of buildings, their maintenance and renovations, repair and alteration service contracts, e.g., for lift maintenance, acquisition of property, leases, telephone installations, insurances, accommodation generally (including theatre bookings), stocktake of equipment, furniture, construction and maintenance of grounds including sports fields, transport, cleaning and patrol services, parking permits and miscellaneous legal matters.

7. Vice-Chancellor’s Advisory Committee (VCAC)

The Vice-Chancellor has appointed a consultative body known as the Vice-Chancellor’s Advisory Committee to advise him on matters affecting the management of the University. Its membership comprises the three Pro-Vice-Chancellors, the Chairman of the Professorial Board, the deans of the faculties, the Registrar, the Bursar, and the Business Manager (Property). This committee advises the Vice-Chancellor on such matters as the allocation of finance, purchase of major plant and equipment, staff and establishment, and on any general matters affecting the University. It also acts as a medium of exchange and ideas concerning the major operational units of the University.

8. The Professorial Board

The Professorial Board is the senior academic body in the University. In collaboration with the faculties and boards of studies the Professorial Board is responsible, subject to the Council, for the formulation and implementation of academic policy. Thus, it recommends to Council, after consideration by the appropriate faculty or board of studies, the design of new courses and the revision of existing courses; with the advice of heads of schools and faculties it determines the appointment of examiners and all applications for admission to the University which do not conform with standard requirements. The Board also has a responsibility, either through its individual members or on reference by the Vice-Chancellor, for matters of student discipline in the academic sphere. Membership of the Professorial Board comprises the professors in the various faculties and such other persons as Council may appoint.

9. Committees of the Professorial Board

To assist it in the detailed consideration of its continuing responsibilities, and of major items of reference, the Board has appointed a number of standing committees.

- **Executive Committee**
  To arrange the Professorial Board agenda and to make recommendations on all items submitted to the Professorial Board; to carry out any executive functions assigned to it by the Board; and to initiate matters for submission to the Board.

- **Research and Higher Awards Committee**
  To advise the Professorial Board on all matters relating to research (including publications), higher degrees, graduate diplomas, postgraduate scholarships, etc.

- **Advanced and Extension Studies Committee**
  To make recommendations to the Professorial Board on proposals for extension, special and ad hoc postgraduate courses, and to consider any matters in the field of advanced and extension studies as it deems fit.

- **Re-enrolment Committee**
  To deal with cases of students coming within the rules governing restriction upon re-enrolment (the so-called “Show Cause” rules).

- **Admissions Committee**
  To make recommendations regarding admission of undergraduate students, and on matters relating to subsequent course programs.

- **Library Committee**
  To make recommendations concerning library services; to consider and report upon any matters relating to library services that may be referred to it by the Board; to suggest means of improving the allocation of library finance, selection, acquisition and cataloguing of books; to advise the Board on its recommendations concerning the estimation and allocation of library finance; and to consult with the appropriate Pro-Vice-Chancellor on the development of library facilities generally.

- **Computing Science Committee**
  To keep under review developments in computing science and to advise on courses at both graduate and undergraduate level.

- **Matriculation Committee**
  To make recommendations concerning matriculation standards generally, and on faculty and subject prerequisites.
10. Faculties

In the academic organizational structure, the faculties come after the Professorial Board in seniority. Generally, the composition of faculties includes those members of the teaching staff of the rank of lecturer and above, but also includes senior tutors, senior demonstrators and senior tutor-demonstrators, and tutors, demonstrators and tutor-demonstrators of at least three years' standing. Since the beginning of 1971, student members elected by the student body on the basis of one representative for each 500 students with a minimum of three representatives are also included. Under the by-laws each faculty is required to:

- supervise the teaching in the subjects with which the faculty is concerned;
- be responsible, with the assistance of such examiners as the Professorial Board may from time to time appoint on the report of the faculty or of the dean, for the conduct of examinations in those subjects;
- take cognizance of and encourage scholarship and research in those subjects;

and

- consider and report upon all matters referred to it by the Council or by the Vice-Chancellor, or by the Professorial Board.

A dean is appointed by Council for each faculty to serve for any period which Council may determine. The deans work under the supervision of the Vice-Chancellor and their duties are prescribed by Council. Each dean is a member of his faculty and an ex officio member of all committees within the faculty and at his discretion may preside at any meeting of faculty or committee.

Deans are responsible under the Vice-Chancellor for the administration of their faculties. They are members of the qualifications Committee, the Vice-Chancellor's Advisory Committee, and all academic selection committees in their faculty.

In consultation with their heads of schools the deans are responsible for the preparation of estimates and the deployment of full-time staffing allocations and funds for materials, equipment and travelling and part-time teaching. All important matters affecting staff are referred to them for decisions or for recommendation.

A chairman of a faculty who must be a professor of that faculty is elected by its members in a postal preferential ballot conducted by the Registrar in each alternate year. His duties are: to act as chairman of faculty meetings, meetings of the faculty executive and higher degree committees; to ensure that the results of the deliberations of faculty are conveyed to the Professorial Board; to co-ordinate the work of faculty committees; and to co-operate with the dean in faculty administration.

Each Faculty is required to establish an Executive Committee which meets under the Chairman of the Faculty. The Executive Committee meets as required, and considers all business relat-

11. Schools and Departments

For administrative purposes faculties are divided into schools, each being responsible for a particular discipline or group of disciplines, and having a professor as its head.

The University Council has accepted the principle of multi-professorial schools. A new professorial appointment, therefore, does not necessarily mean that a new school is created.

Generally "department" means a sub-unit of a school and the degree of autonomy enjoyed by each department is a matter for decision by the head of the relevant school in consultation with his colleagues.

Where it is considered desirable to establish a new department within a school, a recommendation to this effect is transmitted from the head of the appropriate school to the dean who raises the matter for consideration by the Vice-Chancellor.
Timetable

In general, subjects are arranged in numerical order, under the heading of the School concerned. Humanities subjects appear at the end of the table. The times at which subjects not included in this list are available may be ascertained on application to the School or Department concerned.

The times shown are provisional and are subject to alteration. Students must consult the notice-boards for information about any alterations to the Timetable.

The inclusion of a subject in this list does not necessarily mean that it will be offered. If there are insufficient enrolments for particular subjects, these subjects may not be offered. Where alternative times are shown, such subjects may not be offered more than once if there are insufficient enrolments.

The final allocation of students to particular tutorials will be made on enrolment and cannot be varied thereafter except with the permission of the Head of School concerned.

A Timetable showing room numbers will be posted on noticeboards before session 1 begins.

School of Mathematics

Consult School of Mathematics

School of Psychology

<table>
<thead>
<tr>
<th>Subject</th>
<th>Sessions</th>
<th>Lectures</th>
<th>Practical</th>
</tr>
</thead>
<tbody>
<tr>
<td>12.001 Psychology I</td>
<td>1 and 2</td>
<td>M 11-12 or M 6-7</td>
<td>2 hour practical to be arranged at first lecture</td>
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<td></td>
<td></td>
<td>and T 4-5 or M 7-8</td>
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<tr>
<td></td>
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<td>and Th 11-12 or T 6-7</td>
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<tr>
<td>Psychology Level II subjects</td>
<td>1 and 2</td>
<td>Consult School of Psychology</td>
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</tr>
<tr>
<td>Psychology Level III subjects</td>
<td>1 and 2</td>
<td>Consult School of Psychology</td>
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## School of Accountancy

### Bachelor of Commerce Degree Program

<table>
<thead>
<tr>
<th>Subject</th>
<th>Session</th>
<th>Group</th>
<th>Lectures</th>
<th>Tutorials</th>
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<tbody>
<tr>
<td>14.501 Accounting and Financial Management IIA</td>
<td>1</td>
<td>A</td>
<td>W 9-10:30</td>
<td>T 9-10:30, F 9-10:30</td>
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<tr>
<td></td>
<td></td>
<td>B</td>
<td>W 10:30-12</td>
<td>T 10:30-12, F 10:30-12</td>
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<td>C</td>
<td>W 10:30-12</td>
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<td>D</td>
<td>W 1-2:30</td>
<td>T 1-2:30, F 1-2:30</td>
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<td>E</td>
<td>W 2-3:30</td>
<td>T 2-3:30-4, F 2-3:30-4</td>
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<td>F</td>
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<td>T 2-3:30-4, Th 2-3:30-4</td>
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<td></td>
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<td>G</td>
<td>W 4-5:30</td>
<td>T 4-5:30, F 4-5:30</td>
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<td>Th 9-10:30</td>
<td>W 9-10:30, F 9-10:30</td>
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<td></td>
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<td>J</td>
<td>Th 1-2:30</td>
<td>W 1-2:30, F 1-2:30</td>
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<td>K</td>
<td>Th 4-5:30-6</td>
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<td>L</td>
<td>W 6-7:30</td>
<td>T 7-8:30, Th 7-8:30</td>
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<td>N</td>
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<td>T 7-8:30, F 6-7:30</td>
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| 14.511 Accounting and Financial Management IIB | 1       | A     | T 9-10:30      | Th 9-10:30                |
|                                             |         | B     | T 10:30-12     | Th 10:30-12               |
|                                             |         | C     | T 1-2:30       | W 1-2:30                  |
|                                             |         | D     | T 2-3:30       | F 1-2:30                  |
|                                             |         | E     | T 5-6:30       | Th 5-6:30                  |
|                                             |         | F     | T 7-8:30       | W 7-8:30                  |
|                                             |         |       |                | Th 7-8:30                  |

| 14.522 Accounting and Financial Management IIA | 1       | A     | M 11-12:30     | W 11-12:30                |
|                                             |         | B     | M 2-3:30       | F 11-12:30                |
|                                             |         | C     | M 3-4:30       |                           |
|                                             |         | D     | M 4-5:30-6     |                           |
|                                             |         | E     | M 5-6:30-6     |                           |
|                                             |         | F     | T 9-10:30      |                           |
|                                             |         | G     | M 11-12:30     |                           |
|                                             |         |       |                |                           |
### Bachelor of Commerce Degree Program (continued)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Session</th>
<th>Group</th>
<th>Lectures</th>
<th>Tutorials</th>
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<td>14.532 Accounting and Financial Management IIA(Hons.)</td>
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## School of Accountancy (continued)

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### Department of Behavioural Science

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### The Graduate School of Business

#### Master of Business Administration Degree Program

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### School of English

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## Department of General Studies

The Department of General Studies offers half-electives, electives and double-electives as follows:

a) **half-electives** (21 hours) — entails attendance of an average of 1 ½ hours for one session.

b) **electives** (42 hours) — entails attendance of either 3 hours per week for one session or an average 1 ½ hours per week for the year, depending on when these electives are offered.

c) **double-electives** (84 hours) — entails attendance for 3 hours per week for the year.
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168
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*Prerequisite required*
The University of New South Wales

Kensington Campus 1977

**Buildings**
- Applied Science F10
- Architecture H14
- Banks F22
- Basser College C18
- Biological Sciences D26
- Biomedical Lecture Theatres E27
- Central Lecture Block E19
- Central Store B13
- Chancellery C22
- Civil Engineering H20
- Classroom Block H3
- Dalton (Chemistry) Fl2
- Electrical Engineering Gl7
- Electrical Engineering Theatre Fl7
- Goldstein College D16
- Golf House A27
- Gymnasium B5
- House at Pooh Corner N8
- International House C6
- John Goodsell (Commerce) F20
- Keith Burrows Lecture Theatre H14
- Kensington Colleges C17
- Main Building K15
- Maintenance Workshop B13
- Mechanical and Industrial Engineering J17
- Medicine (Administration) B27
- Menzies Library E21
- Metallurgy E8
- Morven Brown (Arts) C20
- New College (Anglican) L6
- Newton J12
- Old Main Theatre J14
- Parade Theatre E3
- Parking Station H25
- Philip Baxter College D14
- Robert Heffron (Chemistry) E12
- Sam Cracknell Pavilion H8
- Science F23
- Sciences Lecture Theatre Block D23

**Science Theatre** F13
- Shalom College (Jewish) N9
- Sir John Clancy Auditorium C24
- Sir Robert Webster (Textile Technology) G14
- Squash Courts B7
- Unisearch House L5
- University Regiment J2
- University Union (Roundhouse) — Stage I E6
- University Union (Blockhouse) — Stage II G6
- University Union (Squarehouse) — Stage III E4
- Wallace Wurth School of Medicine C27
- Warrane College (Roman Catholic) M7
- Wool and Pastoral Sciences B8

**General**
- Accountancy C20
- Admissions Office B23
- Anatomy C27
- Applied Geology F10
- Applied Physics H12
- Applied Science (Faculty Office) F10
- Appointments Office B23
- Architecture (including Faculty Office) F10
- Arts (Faculty Office) D20
- Australian Graduate School of Management F23
- Biochemistry D26
- Biological Sciences (Faculty Office) D26
- Biological Technology D26
- Biomedical Library F23
- Bookshop G17
- Botany D26
- Building H15
- Cashier’s Office B23
- Centre for Medical Education Research and Development F24
- Chemical Engineering F10
- Chemical Technology F10
- Chemistry E12
- Child Minding Centre N8
- Civil Engineering H20
- Closed Circuit Television Centre F19
- Commerce (Faculty Office) F20
- Community Medicine E25
- Computer Services Unit F21
- Drama D9
- Economics F20
- Education G1
- Electrical Engineering G17
- Engineering (Faculty Office) K17
- English C19
- Examinations and Student Records B22
- Fees Office B23
- Food Technology F10
- French C20
- General Studies C20
- Geography K17
- German C20
- Health Administration C22
- History C20
- History and Philosophy of Science C19
- Industrial Arts B1
- Industrial Engineering J17
- Institute of Administration G2
- Institute of Languages G14
- Institute of Rural Technology B8
- Law (Faculty Office) F21
- Law Library F21
- Librarianship B10
- Library E21
- Marketing F19
- Mathematics F23
- Mechanical Engineering J17
- Medicine (Faculty Office) B27
- Metallurgy E8
- Microbiology D26
- Mining Engineering K15
- Music B11
- National Institute of Dramatic Art C15
- Nuclear Engineering F18
- Optometry H12
- Pathology C27
- Patrol and Cleaning Services F20
- Philosophy C20
- Physics K13
- Physical Education and Recreation Centre (PERC), see Gymnasium and Squash Courts
- Physiology and Pharmacology C27
- Political Science C19
- Postgraduate Committee in Medical Education B27
- Postgraduate Extension Studies (Closed Circuit Television) F19
- Postgraduate Extension Studies (Radio Station and Administration) F23
- Psychology F23
- Public Affairs Unit C23
- Regional Teacher Training Centre F24
- Russian D20
- Science (Faculty Office) K14
- Social Work F1
- Sociology C20
- Spanish and Latin American Studies D19
- Student Amenities and Recreation E15
- Student Counselling and Research E16
- Student Employment C22
- Student Health E15
- Students’ Union E4
- Surveying H20
- Teachers’ College Liaison Office F16
- Tertiary Education Research Centre E16
- Textile Technology G14
- Town Planning K15
- University Union G6
- Wool and Pastoral Sciences B8
- Zoology D26
This Handbook has been specially designed as a source of reference for you and will prove useful for consultation throughout the year.

For fuller details about the University—its organization, staff membership, description of disciplines, scholarships, prizes, and so on, you should consult the Calendar.

The Calendar and Handbooks also contain a summary list of higher degrees as well as the conditions for their award applicable to each volume.

For detailed information about courses, subjects and requirements of a particular faculty you should consult the relevant Faculty Handbook.

Separate Handbooks are published for the Faculties of Applied Science, Architecture, Arts, Commerce, Engineering, Law, Medicine, Professional Studies, Science (including Biological Sciences and the Board of Studies in Science and Mathematics), the Australian Graduate School of Management (AGSM) and the Board of Studies in General Education.

The Calendar and Handbooks are available from the Cashier’s Office. The Calendar costs $3 (plus postage and packing, 90 cents). The Handbooks vary in cost. Applied Science, Arts, Commerce and Sciences are $1.50; Architecture, Engineering, Law, Medicine, Professional Studies and AGSM are $1.00. Postage is 40c in each case. The exception is General Studies, which is free.