Subjects, courses and any arrangements for courses including staff allocated as stated in this Handbook are an expression of intent only. The University reserves the right to discontinue or vary arrangements at any time without notice. Information has been brought up to date as at 3 November 1992, but may be amended without notice by the University Council.

The address of The University of New South Wales is:
P.O. Box 1, Kensington 2033
New South Wales Australia
Telephone: (02) 697 2222
Facsimile: (02) 662 7471
Telegraph: UNITECH, SYDNEY
Telex: AA26054
© The University of New South Wales 1992

Designed and published by the Publications Section, The University of New South Wales
Desk-top publishing by BK Tyographics, Austinmer, NSW 2515
Printed by Bridge Printery Pty Ltd, Roseberry, NSW 2018

ISSN 0811–7616

It is University policy to promote equal opportunity in education (refer to EOE Policy Statement, The University of New South Wales Calendar (Summary Volume) and Student Guide 1993).
# Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction</td>
<td>1</td>
</tr>
<tr>
<td>Calendar of Dates</td>
<td>3</td>
</tr>
<tr>
<td>Staff</td>
<td>5</td>
</tr>
<tr>
<td>Handbook Guide</td>
<td>11</td>
</tr>
<tr>
<td>Faculty Information</td>
<td>13</td>
</tr>
<tr>
<td>Some People Who Can Help You</td>
<td>13</td>
</tr>
<tr>
<td>Higher School Certificate Prerequisites</td>
<td>13</td>
</tr>
<tr>
<td>Enrolment Procedures</td>
<td>13</td>
</tr>
<tr>
<td>Library Facilities</td>
<td>14</td>
</tr>
<tr>
<td>General Education Requirement</td>
<td>15</td>
</tr>
<tr>
<td>Students with Disabilities</td>
<td>16</td>
</tr>
<tr>
<td>Student Clubs and Societies</td>
<td>16</td>
</tr>
<tr>
<td>Schools, Departments and Teaching Units</td>
<td>23</td>
</tr>
<tr>
<td>Accounting</td>
<td>23</td>
</tr>
<tr>
<td>Banking and Finance</td>
<td>24</td>
</tr>
<tr>
<td>Information Systems</td>
<td>24</td>
</tr>
<tr>
<td>Economics</td>
<td>24</td>
</tr>
<tr>
<td>Industrial Relations and Organizational Behaviour</td>
<td>25</td>
</tr>
<tr>
<td>Marketing</td>
<td>25</td>
</tr>
<tr>
<td>Legal Studies and Taxation</td>
<td>26</td>
</tr>
<tr>
<td>Asian Studies Unit</td>
<td>26</td>
</tr>
<tr>
<td>Professional Recognition</td>
<td>26</td>
</tr>
<tr>
<td>Course Outlines: Undergraduate Study</td>
<td>29</td>
</tr>
<tr>
<td>Undergraduate Courses Offered in 1993</td>
<td>29</td>
</tr>
<tr>
<td>Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics</td>
<td>30</td>
</tr>
<tr>
<td>Bachelor of Commerce 3501</td>
<td>33</td>
</tr>
<tr>
<td>1000 Accounting - Pass - Full-time</td>
<td>33</td>
</tr>
<tr>
<td>1010 Accounting - Honours - Full-time</td>
<td>34</td>
</tr>
<tr>
<td>1200 Accounting and Economics - Pass - Full-time</td>
<td>35</td>
</tr>
<tr>
<td>1300 Accounting and Finance - Pass - Full-time</td>
<td>35</td>
</tr>
<tr>
<td>1310 Accounting and Finance - Honours - Full-time</td>
<td>36</td>
</tr>
<tr>
<td>1311 Accounting and Finance - Honours in Accounting - Full-time</td>
<td>36</td>
</tr>
<tr>
<td>1312 Accounting and Finance - Honours in Finance - Full-time</td>
<td>37</td>
</tr>
<tr>
<td>1500 Accounting and Information Systems - Pass - Full-time</td>
<td>38</td>
</tr>
<tr>
<td>1510 Accounting and Information Systems - Honours - Full-time</td>
<td>39</td>
</tr>
<tr>
<td>Course Code</td>
<td>Course Title</td>
</tr>
<tr>
<td>-------------</td>
<td>--------------------------------------------------</td>
</tr>
<tr>
<td>1800</td>
<td>Accounting and Japanese Studies - Pass - Full-time</td>
</tr>
<tr>
<td>2301</td>
<td>Econometrics and Finance - Pass - Full-time</td>
</tr>
<tr>
<td>2314</td>
<td>Econometrics and Finance - Honours in Finance - Full-time</td>
</tr>
<tr>
<td>2300</td>
<td>Economics and Finance - Pass - Full-time</td>
</tr>
<tr>
<td>2312</td>
<td>Economics and Finance - Honours - Full-time</td>
</tr>
<tr>
<td>3000</td>
<td>Finance - Pass - Full-time</td>
</tr>
<tr>
<td>3010</td>
<td>Finance - Honours - Full-time</td>
</tr>
<tr>
<td>3500</td>
<td>Finance and Information Systems - Pass - Full-time</td>
</tr>
<tr>
<td>3512</td>
<td>Finance and Information Systems - Honours in Information Systems - Full-time</td>
</tr>
<tr>
<td>3511</td>
<td>Finance and Information Systems - Honours in Finance - Full-time</td>
</tr>
<tr>
<td>3800</td>
<td>Finance and Japanese Studies - Pass - Full-time</td>
</tr>
<tr>
<td>3810</td>
<td>Finance and Japanese Studies - Honours - Full-time</td>
</tr>
<tr>
<td>3811</td>
<td>Finance and Japanese Studies - Honours in Finance - Full-time</td>
</tr>
<tr>
<td>3802</td>
<td>Finance and Marketing - Pass - Full-time</td>
</tr>
<tr>
<td>3814</td>
<td>Finance and Marketing - Honours in Finance - Full-time</td>
</tr>
<tr>
<td>3812</td>
<td>Finance and Marketing - Honours in Marketing - Full-time</td>
</tr>
<tr>
<td>4001</td>
<td>Human Resource Management - Pass - Full-time</td>
</tr>
<tr>
<td>4015</td>
<td>Human Resource Management - Honours - Full-time</td>
</tr>
<tr>
<td>4800</td>
<td>Human Resource Management and Japanese Studies - Pass - Full-time</td>
</tr>
<tr>
<td>4000</td>
<td>Industrial Relations - Pass - Full-time</td>
</tr>
<tr>
<td>4010</td>
<td>Industrial Relations - Honours - Full-time</td>
</tr>
<tr>
<td>5000</td>
<td>Information Systems - Pass - Full-time</td>
</tr>
<tr>
<td>5010</td>
<td>Information Systems - Honours - Full-time</td>
</tr>
<tr>
<td>6000</td>
<td>Marketing - Pass - Full-time</td>
</tr>
<tr>
<td>6010</td>
<td>Marketing - Honours - Full-time</td>
</tr>
<tr>
<td>6100</td>
<td>Marketing and Accounting - Pass - Full-time</td>
</tr>
<tr>
<td>6111</td>
<td>Marketing and Accounting - Honours in Marketing - Full-time</td>
</tr>
<tr>
<td>6200</td>
<td>Marketing and Economics - Pass - Full-time</td>
</tr>
<tr>
<td>6900</td>
<td>Marketing and German Studies - Pass - Full-time</td>
</tr>
<tr>
<td>6400</td>
<td>Marketing and Human Resource Management - Pass - Full-time</td>
</tr>
<tr>
<td>6500</td>
<td>Marketing and Information Systems - Pass - Full-time</td>
</tr>
<tr>
<td>6512</td>
<td>Information Systems and Marketing - Honours in Information Systems - Full-time</td>
</tr>
<tr>
<td>6511</td>
<td>Information Systems and Marketing - Honours in Marketing - Full-time</td>
</tr>
<tr>
<td>6800</td>
<td>Marketing and Japanese Studies - Pass - Full-time</td>
</tr>
<tr>
<td>6811</td>
<td>Marketing and Japanese Studies - Honours in Marketing - Full-time</td>
</tr>
<tr>
<td>Marketing and Hospitality Management BCom - Pass - Full-time 3491</td>
<td>62</td>
</tr>
<tr>
<td>Co-operative Programs BCom 3501</td>
<td></td>
</tr>
<tr>
<td>1091</td>
<td>Accounting Co-operative Program - Pass - Full-time</td>
</tr>
<tr>
<td>1390</td>
<td>Accounting and Finance Co-operative Program - Pass - Full-time</td>
</tr>
<tr>
<td>1590</td>
<td>Accounting and Information Systems Co-operative Program - Pass - Full-time</td>
</tr>
<tr>
<td>1890</td>
<td>Accounting and Japanese Studies Co-operative Program - Pass - Full-time</td>
</tr>
<tr>
<td>Bachelor of Economics BEc 3541</td>
<td></td>
</tr>
<tr>
<td>2001</td>
<td>Econometrics - Pass - Full-time</td>
</tr>
<tr>
<td>2002</td>
<td>Economic History - Pass - Full-time</td>
</tr>
<tr>
<td>2000</td>
<td>Economics - Pass - Full-time</td>
</tr>
<tr>
<td>2010</td>
<td>Economics - Honours - Full-time</td>
</tr>
<tr>
<td>2100</td>
<td>Economics and Accounting - Pass - Full-time</td>
</tr>
<tr>
<td>2900</td>
<td>Economics and Asian Studies - Pass - Full-time</td>
</tr>
<tr>
<td>2810</td>
<td>Economics and Asian Studies - Honours - Full-time</td>
</tr>
<tr>
<td>2210</td>
<td>Economics and Econometrics - Honours - Full-time</td>
</tr>
<tr>
<td>2215</td>
<td>Economics and Economic History - Honours - Full-time</td>
</tr>
<tr>
<td>2302</td>
<td>Economics and Finance - Pass - Full-time</td>
</tr>
<tr>
<td>2310</td>
<td>Economics and Finance - Honours - Full-time</td>
</tr>
<tr>
<td>2900</td>
<td>Economics and German Studies - Pass - Full-time</td>
</tr>
<tr>
<td>2401</td>
<td>Economics and Human Resource Management - Pass - Full-time</td>
</tr>
<tr>
<td>2400</td>
<td>Economics and Industrial Relations - Pass - Full-time</td>
</tr>
<tr>
<td>2410</td>
<td>Economics and Industrial Relations - Honours - Full-time</td>
</tr>
<tr>
<td>2600</td>
<td>Economics and Marketing - Pass - Full-time</td>
</tr>
<tr>
<td>4002</td>
<td>Industrial Relations - Pass - Full-time</td>
</tr>
<tr>
<td>Co-operative Programs BEc 3541</td>
<td></td>
</tr>
<tr>
<td>2190</td>
<td>Economics and Accounting Co-operative Program - Pass - Full-time</td>
</tr>
<tr>
<td>Undergraduate Thesis</td>
<td></td>
</tr>
<tr>
<td>Combined Commerce/Law, Economics/Law and Commerce/Science Courses</td>
<td>78</td>
</tr>
<tr>
<td>4732</td>
<td>Commerce (Accounting)/Law</td>
</tr>
</tbody>
</table>
CONTENTS

4735 Commerce (Finance)/Law ........................................... 79
4750 Commerce (Industrial Relations)/Law .............................. 80
4736 Commerce (Information Systems)/Law ............................ 80
4710 Commerce (Marketing)/Law ......................................... 81
4745 Economics/Law .......................................................... 81

Rules relating to award of degree of Bachelor of Commerce or
Bachelor of Economics prior to completion of Combined Degree .... 82

Combined Commerce/Science Courses .................................... 84
3996 Commerce (Finance)/Science (Mathematics) ...................... 85

Subject Descriptions: Undergraduate Study ............................ 87
Accounting ................................................................. 87
Asian Studies ............................................................... 90
Banking and Finance ....................................................... 92
Computer Science and Engineering ...................................... 94
Economic History ........................................................... 94
Econometrics ................................................................. 98
Economics ................................................................. 100
Geography ........................................................................ 105
German and Russian Studies .............................................. 106
Hospitality Management .................................................... 106
Information Systems .......................................................... 107
Industrial Relations and Organizational Behaviour ................... 110
Law ............................................................................... 114
Legal Studies and Taxation ................................................. 119
Marketing ......................................................................... 120
Mathematics .................................................................... 122
Psychology ....................................................................... 124

Course Outlines: Graduate Study ........................................... 125
Enrolment Procedures .......................................................... 125
Course Requirements for Master of Commerce (Honours) ............ 125
Accounting ................................................................. 126
2630 Master of Commerce (Honours) ..................................... 126
Banking and Finance ....................................................... 126
2631 Master of Commerce (Honours) ..................................... 126
Economics - Department of Economic History ......................... 126
2590 Master of Commerce (Honours) ..................................... 126
Economics - Department of Econometrics ............................ 127
2600 Master of Commerce (Honours) ..................................... 127
Economics - Department of Economics .................................. 127
2640 Master of Commerce (Honours) ..................................... 127
Industrial Relations and Organizational Behaviour ................... 128
2540 Master of Commerce (Honours) Industrial Relations ......... 128
2525 Master of Commerce (Honours) Organizational Behaviour 128
2526 Master of Commerce (Honours) Human Resource Studies 128
Information Systems .......................................................... 129
2632 Master of Commerce (Honours) ..................................... 129
Marketing ......................................................................... 129
2530 Master of Commerce (Honours) ..................................... 129
Course Requirements for Master of Commerce .......................... 129

Subject Descriptions: Graduate Study .................................... 139
Accounting ................................................................. 139
Asian Studies ............................................................... 142
Banking and Finance ....................................................... 143
Economic History ........................................................... 145
Econometrics ................................................................. 146
### Conditions for the Award of Degrees

- **Doctor of Philosophy** ........................................... 165
- **Master of Commerce (Honours)** .......................... 167
- **Master of Commerce** ............................................ 169
- **Graduate Diploma** .............................................. 170

### Scholarships and Prizes

- **Scholarships** .................................................... 173
- **Undergraduate** .................................................. 173
- **Graduate** .......................................................... 175
- **Prizes** ............................................................. 176
- **Undergraduate** .................................................. 176
- **Graduate** .......................................................... 180
The Faculty of Commerce and Economics offers both graduate and undergraduate courses which are relevant to a wide range of careers and professional interests in the commercial and industrial world, in the public service and in teaching at both the secondary and tertiary level. At the undergraduate level the Faculty offers the Bachelor of Commerce with a strong focus on one or more of the disciplines of accounting, economics, econometrics, information systems, industrial relations, human resource management, legal studies and taxation, Japanese studies, marketing and hospitality management, and the Bachelor of Economics which provides a thorough grounding in economics while allowing maximum flexibility in the choice of subjects from other disciplines. At the graduate level, the Faculty offers the Master of Commerce and a Graduate Diploma in Commerce, both of which are directed towards the development of professional management skills in the major disciplines of the Faculty. In addition, the Faculty has a strong program in higher degree research leading to either the Master of Commerce (Honours) or the Doctor of Philosophy.

The most recent addition to these degrees is the Bachelor of Commerce (Marketing and Hospitality Management) a four year program which combines skills training at TAFE with a double major degree in Commerce. With each degree program it is now possible to take up to three years of training in the Japanese language through the Asian Studies Unit established recently in the Faculty. These initiatives, together with a continuing review of courses and subjects in the light of research, teaching experience and the practical needs of employers ensure that the education provided by the Faculty remain closely focussed on meeting the needs of both students and employers.

There are separate admission quotas for the Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality Management) and the Bachelor of Economics. Students enrolled in the Faculty may apply at the end of each calendar year to transfer from one degree to the other, but approval will not be automatic and will depend on a student's academic record.

In both the Bachelor of Commerce and the Bachelor of Economics a common core of subjects in first year provides the essential foundation for subsequent specialization. The Faculty is concerned to combine strong development of fundamental conceptual issues with emphasis upon the application of knowledge to particular fields of human endeavour. This aim is assisted by the substantial interaction between the community and the Faculty through such avenues as the Information Systems Forum, the Centre for Applied Economic Research, the Japanese Economic and Management Studies Centre, the Australian Centre for Management Accounting Development, the National Centre for Banking and Capital Markets, the Information Technology Research Centre and the Industrial Relations Research Centre, together with the consulting and continuing education activities in fields such as accounting, behavioural science, economics, finance, industrial relations, information systems and marketing.

R. A. Layton
Dean
The academic year is divided into two sessions, each containing 14 weeks for teaching. There is a recess of approximately six weeks between the two sessions and there are short recesses of one week within each of the sessions.

Session 1 commences on the Monday nearest 1 March.

### All Faculties (other than Medicine)

<table>
<thead>
<tr>
<th>Session 1</th>
<th>1993</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>(14 weeks)</td>
<td>1 March to 8 April</td>
<td>28 February to 31 March</td>
</tr>
<tr>
<td>Recess:</td>
<td>9 April to 18 April</td>
<td>1 April to 10 April</td>
</tr>
<tr>
<td></td>
<td>19 April to 11 June</td>
<td>11 April to 10 June</td>
</tr>
<tr>
<td>Study Recess:</td>
<td>12 June to 17 June</td>
<td>11 June to 16 June</td>
</tr>
<tr>
<td>Examinations:</td>
<td>18 June to 6 July</td>
<td>17 June to 5 July</td>
</tr>
<tr>
<td>Midyear Recess:</td>
<td>7 July to 25 July</td>
<td>6 July to 24 July</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Session 2</th>
<th>1993</th>
<th>1994</th>
</tr>
</thead>
<tbody>
<tr>
<td>(14 weeks)</td>
<td>26 July to 24 September</td>
<td>25 July to 23 September</td>
</tr>
<tr>
<td>Recess:</td>
<td>25 September to 4 October</td>
<td>24 September to 3 October</td>
</tr>
<tr>
<td></td>
<td>5 October to 5 November</td>
<td>4 October to 4 November</td>
</tr>
<tr>
<td>Study Recess:</td>
<td>6 November to 11 November</td>
<td>5 November to 10 November</td>
</tr>
<tr>
<td>Examinations:</td>
<td>12 November to 30 November</td>
<td>11 November to 29 November</td>
</tr>
</tbody>
</table>

### Important Dates for 1993

#### January 1993

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>F 1</td>
<td>New Year's Day - Public Holiday</td>
</tr>
<tr>
<td>M 11</td>
<td>Term 1 begins - Medicine IV</td>
</tr>
<tr>
<td>M 18</td>
<td>Term 1 begins - Medicine V</td>
</tr>
<tr>
<td>T 26</td>
<td>Australia Day - Public Holiday</td>
</tr>
</tbody>
</table>

#### February 1993

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>T 2</td>
<td>Enrolment period begins for new undergraduate students and undergraduate students repeating first year</td>
</tr>
<tr>
<td>M 8</td>
<td>Re-enrolment period begins for second and later year undergraduate and graduate students enrolled in formal courses. Students should consult the Re-enrolling 1993 leaflet for their course for details.</td>
</tr>
<tr>
<td>F 26</td>
<td>Last day for acceptance of enrolment by new and re-enrolling students. (Late fee payable thereafter if enrolment approved.)</td>
</tr>
</tbody>
</table>

#### March 1993

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>M 1</td>
<td>Session 1 begins - all courses except Medicine IV, V, VI</td>
</tr>
<tr>
<td></td>
<td>Term 1 begins - Australian Graduate School of Management</td>
</tr>
<tr>
<td>Su 7</td>
<td>Term 1 ends - Medicine VI</td>
</tr>
<tr>
<td>M 8</td>
<td>Session 1 begins - University College, Australian Defence Force Academy</td>
</tr>
<tr>
<td>F 12</td>
<td>Last day applications are accepted from students to enrol in Session 1 or whole year subjects</td>
</tr>
<tr>
<td>Su 14</td>
<td>Term 1 ends - Medicine IV</td>
</tr>
<tr>
<td>M 15</td>
<td>Term 2 begins - Medicine IV</td>
</tr>
<tr>
<td>M 29</td>
<td>Term 2 begins - Medicine V</td>
</tr>
<tr>
<td>Su 21</td>
<td>Term 1 begins - Medicine V</td>
</tr>
<tr>
<td>W 31</td>
<td>HECS Census Date for Session 1</td>
</tr>
</tbody>
</table>

Last day for students to discontinue without failure subjects which extend over Session 1 only.
April 1993
F  9  Good Friday - Public Holiday
S 10  Easter Saturday - Public Holiday
M 12  Easter Monday - Public Holiday
Su 18  Mid-Session Recess ends
Su 25  Term 2 ends - Medicine IV
    Term 2 ends - Medicine VI
M 26  Anzac Day - Public Holiday

May 1993
M  3  Term 3 begins - Medicine IV
    Term 3 begins - Medicine VI
F  7  Term 1 ends - Australian Graduate School of Management
S  8  May Recess begins - University College, Australian Defence Force Academy
T 11  Publication of Provisional Timetable for June examinations
W 19  Last day for students to advise of examination clashes
Su 23  May Recess ends - University College - Australian Defence Force Academy
Su 30  Term 2 ends - Medicine V
M 31  Term 2 begins - Australian Graduate School of Management

June 1993
T  1  Publication of Timetable for June Examinations
T  8  Term 3 begins - Medicine V
F 11  Session 1 ends
S 12  Study Recess begins
    College of Fine Arts assessment week begins
Su 13  Term 3 ends - Medicine IV
    Term 3 ends - Medicine VI
M 14  Queen's Birthday - Public Holiday
    Term 4 begins - Medicine IV
    Term 4 begins - Medicine VI
Th 17  Study Recess ends
F 18  Examinations begin
    College of Fine Arts assessment week ends
F 25  Session 1 ends - University College, Australian Defence Force Academy
S 26  Mid-year Recess begins - University College, Australian Defence Force Academy
M 28  Examinations begin - University College, Australian Defence Force Academy

July 1993
T  6  Examinations end
W  7  Midyear recess begins
S 10  Examinations end - University College, Australian Defence Force Academy
Su 11  Midyear recess begins - University College, Australian Defence Force Academy
Su 25  Midyear recess ends
    Midyear recess begins - University College, Australian Defence Force Academy
M 26  Session 2 begins - all courses except Medicine IV, V, and VI
    Session 2 begins - University College, Australian Defence Force Academy

August 1993
F  6  Term 2 ends - Australian Graduate School of Management

Last day applications are accepted from students to enrol in Session 2 subjects which extend over the whole academic year.

September 1993
S 25  Mid-Year Recess begins
    September Recess begins - University College, Australian Defence Force Academy
Su 26  Term 5 ends - Medicine IV
    Term 5 ends - Medicine VI
M 27  Term 6 begins - Medicine IV
    Term 6 begins - Medicine VI
Th 30  Closing date for applications to the Universities Admission Centre

October 1993
M  4  Labour Day - Public Holiday
    Mid-Year Recess ends
    September Recess ends - University College, Australian Defence Force Academy
T  5  Publication of Provisional Timetable for November examinations
W 13  Last day for students to advise of examination clashes
Su 17  Term 4 - Medicine V
T 28  Publication of Timetable for November Examinations
F 29  Session 2 ends - University College, Australian Defence Force Academy

November 1993
M  1  Examinations begin - University College, Australian Defence Force Academy
F  5  Session 2 ends
    Term 3 ends - Australian Graduate School of Management
S  6  Study Recess begins
    College of Fine Arts assessment week begins
Su  7  Term 4 ends - Medicine IV
    Term 6 ends - Medicine VI
Th 11  Study Recess ends
F 12  Examinations begin
    College of Fine Arts assessment week ends
F 19  Examinations end - University College, Australian Defence Force Academy
T 30  Examinations end

December 1993
Th 23  Last day for acceptance of applications by Admissions Section for transfer to another undergraduate course within the University
M 27  Christmas Day - Public Holiday
T 28  Boxing Day - Public Holiday
Comprises Schools of Accounting, Economics, Banking and Finance, Industrial Relations and Organizational Behaviour, Information Systems and Marketing; Department of Legal Studies and Taxation; Asian Studies Unit; Centre for Applied Economic Research; Industrial Relations Research Centre, and Japanese Economic and Management Studies Centre.

Dean
Professor R.A. Layton

Presiding Member
Professor J. Piggott

Sub-Dean
Dr Paul Luey

Executive Officer
Anthony Michael McNamara, BA Syd., FAIM

Senior Administrative Officer
Rene Calderon Garcia, BA Philippines

Administrative Officer
Sue Fletcher, BSc DipEd UNSW, MA(Ed) Fairfield

Administrative Assistants
Pam Gildea
Anabel Parbury, BCom UNSW
Jenine Rassias, BA UNSW
Sylvia Russell

Programming Unit

Computer Systems Officer
Manuel Quinteros, CE Chile
Terry Rowlands, BSc Griff.
Jimmy Sadeli, BSc UNSW

Asian Studies Unit

Associate Professor and Head of Unit

Lecturers
Hiromi Masumi-So, BA Kansai Gaidai Osaka, MA Monash
Shizuko Schaefer, DipEd Meisei Tokyo and Kobe Gakuin U.

Associate Lecturers
Yumiko Hashimoto, BA DipEd Meiji Tokyo MA UNSW
Sumiko Iida, BA DipEd Osaka U. Ed. MA UNSW
Kazue Okamoto, BA DipEd Musashino Women’s U. Tokyo
Kazuhiro Teruya, BA DipEd Ryukyu U. Okinawa
Takiko Yalichev, BA DipEd Oregon State

Administrative Assistant
Katherine Krilov, BSc Macq.
School of Accounting

Price Waterhouse Professor of Accounting and Head of School
Kenneth Thomas Trotman, MCom PhD UNSW, FCPA, ACA

Professors of Accounting
William Peter Birkett, MEc Syd., FCPA
Robert Graham Walker, BCom UNSW, MEc PhD Syd., ACA

Associate Professors
Wai Fong Chua, BA PhD Shef., CPA, ACA
Malcolm Conrad Miller, MCom UNSW, FCA, FCPA, FCIS, AFAIM

Senior Lecturers
Brian Booth, BCom Qld, MCom UNSW, FCPA, AAUQ
Peter James Booth, BEc Syd., MEc N.E., DipEd Syd. Teachers Coll., PhD Grif., CPA
Graham Bradley, BEc Syd., MCom PhD UNSW, FCPA
Peter Fraser Luckett, BA Macq., PhD Syd., AASA
Richard Donald Morris, BCom Qld., MBA PhD UNSW, AAUQ(Prov), FCPA
Roger Simnett, MEc Monash, PhD UNSW, FCPA
Graham George Sullivan, BCom Auck., BA Syd., MBA UNSW, FCPA, ACA

Lecturers
Maria Barbera, MCom UNSW, AASA
Jane Alexa Baxter, BCom W'ong. MCom UNSW, FCPA
Michael Leo Briens, BCom Tas.
Robert Mariusz Czermowski, BCom Tas., AASA
Cameron Hooper, BAdmin Grif.
Janice Loftus, BBus N.S.W.I.T., MCom UNSW
John Stanley Macmullen, BCom UNSW, CPA
Rosina Miadonovic, MCom UNSW, AASA
Christopher Poullaois, MEc Syd., FCPA
Sheikh Fazlur Rahman, MCom Rajsh PhD Manc.
Peter John Roebeck, MCom UNSW, ACA
Alfred Edward Fulton Rolf, BA LLM Syd., BCom UNSW, FCPA, ACIS, ASIA

Associate Lecturers
Lyn Barkess, BBus N.R.C.A.E., DipEd Syd.C.A.E., CPA
Shirley Carlon, MCom UNSW, ACA
Magda Marie Ghali, BCom UNSW, AASA
Isabel Jeannette Gordon, MCom. UNSW, ACA
Wendy Joy Green, BCom UNSW, CPA, ACA
Axel Klaus-Dieter Schulz, BCom UNSW
Michael John Legg, BCom UNSW
Andrew Sinclair, BCom UNSW

Visiting Fellows
Rodney Coyle, BCom Melb., MCom UNSW, AACS
Nam Tiang Kour, BEc Syd., MCom UNSW, AAAS, ASIA
Gordon Howitt, BEc Syd., MCom UNSW, ASTC, FCPA
Nonna Martinov, BA Tas, BBus Kuring-gai CAE, ACA

Administrative Officer
Colin Withers, BA UNSW

School of Banking and Finance

Professor of Finance and Head of School
Ian Gayford Sharpe, BS S.III., MA PhD Stan., AAIB(Snr)

Professor of Finance
Roger Bowden, BA BSc MA Auck., PhD Manc.

Senior Lecturers
Ernestine Margarita Anna Gross, BA Macq., PhD Syd.
Malcolm Charles Harris, BA Canisius, MA PhD Conn.
Thomas Christopher Harris, BA Camb., LLM Harv.
Gabriel Noti, BE BSc Syd., DipENA(Finecon) Paris, MBA
PhD UNSW, FCPA, ASIA
Toan My Pham, BEc Tas., MCom UNSW

Lecturers
Marie Rosalie Degabriele, BCom UNSW, AASA, AAIB(Snr)
Vic Edwards, BSc Syd., MEc Manc.
Helen Patricia Lange, MCom UNSW, AAIB(Snr)
Fariborz Moshinian, BA Tas., MEc PhD Monash, DipEc N.E.
Ah Boon Sim, BA MA PhD Concordia
David Thurston, BS Colorado, MS PhD Arizona
Tayfun Tuzun, BS Bosphorus, MA PhD Ohio State
Li-Anne Elizabeth Woo, BCom UNSW

Senior Associate Lecturer
Jo-Ann Suchard, BCom N'cief.(N.S.W.)

Computer Systems Officer
Matthew Jackson, BEc Macq.

Administrative Assistant
Inge Mayne

School of Economics

Professor of Economics and Head of School
Ross David Milbourne, MCom UNSW, PhD Calif.

Professor of Statistics and Head of the Department of Econometrics
Nanak Chand Kakwani, MA PhD Delhi, FASSA

Professors of Economics
John Warwick Neville, BA W.Aust., MA PhD Calif., Hon. DSc UNSW, FASSA
John Piggott, BA Syd., MSc PhD Lond.

Visiting Professor of Economics
Murray Chivers Kemp, BCom MA Melb., PhD Johns H.

Executive Assistant to Head of School
David Meredith

Computer Systems Officer
Nadia Blum, BEc Bratislava
Administrative Assistants
Sue Nelson
Diann Rogers BA DipEd Syd.

Department of Econometrics

Associate Professors
Ronald Anthony Bewley, BA Sheff., PhD UNSW
Anthony David Owen, BA Leic., MA PhD Kent, FSS

Senior Lecturers
Nirpesh Podder, MA Cal., PhD UNSW
Eric Richard Sowey, BEc Syd., BSc PhD UNSW, MSc Lond.
John Alton Zerby, MA Penn. State and Vanderbilt, MCIT

Lecturers
John Raymond Ablett, BCom UNSW, MA Brussels
Lance Alexander Fisher, BA Macq., MCom UNSW, PhD Minn.

Associate Lecturers
Kyriacos Mavrolefteros, BCom UNSW
Judith Frances Watson, BCom UNSW
Louis Yeung, BSc Makerere, MA Manc., Cert HE, UNSW

Department of Economic History

Senior Lecturer and Head of Department
John Albert Perkins, BScEcon Hull, PhD UNSW

Associate Professors
Ian Clifford Inkster, BA E.Anglia, PhD Sheff., FRHistS
Stephen James Nicholas, B.A Syr., MA Iowa

Senior Lecturers
David Leonard Clark, BEc PhD Syd.
Barrie Drummond Dyster, MA Syd., PhD Tor.
David Meredith, BA PhD Exe.

Lecturer
Barbara Hendrischke, MA PhD Wurtzburg

Department of Economics

Associate Professor and Head of Department
Robert Maxwell Conlon, MCom PhD UNSW

Associate Professors
Geoffrey Harold Kingston, BA PhD A.N.U.
Thomas Gregory Parry, MEc Syd., PhD Lond.

Senior Lecturers
Christian Marie Alaouze, BAgSci MAgrSci Melb., MA PhD Wisc.
David Ross Chapman, BA N.E., MA Essex

Geoffrey Francis Fishburn, BA PhD UNSW
Peter Robert Thomas Kriesler, BSc MEc Syd., PhD Cant.
Fu-Chi Liu, MA Taiwan, PhD Roch.
John Kees Lodewijks, BSc Syd., MEC N.E., MA PhD Duke
Paul Luey, BA H.K., PhD Edin.
Mehd Siyamak Monadjemi, BS Utah, MS PhD Ill.
Behara Bhaskara Rao, BA And., MA Ban., BSc(Econ)
Lond., PhD UNSW
Trevor Robert Stegman, BCom PhD UNSW
Truong Phouc Truong, BE W.Aust, MA MEngSc Syd., PhD Macq.
Neil Alastair Warren, BCom PhD UNSW
Geoffrey Herbert Waugh, BSc Syd., MCom PhD UNSW

Lecturers
Eataz Ahmad, BA Gov.Deg.Col., MSc Quaid-i-Azam, MA
PhD Mcm.
Diane Susan Enahoro, MCom UNSW, DipEd Syd.
Craig Farrell Freedman, BA St Johns, MBA Calif., MA PhD Mass.
Jack Frisch, BSc Syd., MA PhD Princ.
Peter Kennedy, BCom UNSW, MA Qu.
Andrew Chi Kuen Lo, BA Melb., MA UNSW
Glen Otto, BA Qld, MA A.N.U.
Robin Ellen Stonecash, BA Swarthmore, MS Wis., PhD UNSW
Chung-Sok Suh, BEc Seoul, MCom PhD UNSW
Graham Voss, BA Vic. Br. Col., MA Mcm

Associate Lecturers
Alex Blair, BA MCom UNSW
Craig Cooper, BEc Tas.
Tiffany Hutcheson, BEc Syd.
Stephen Leslie Keen, BA LLB Syd., DipEd Syd. Teachers Coll.
Christine Lee, BCom NSW
Christas Panousis, BEc Qld.
Peter William Switzer, MCom UNSW

Centre for Applied Economic Research

Director
Associate Professor A. D. Owen

Program Leaders
Mr D. R. Chapman
Professor J.W. Nevile
Professor A.D. Owen
Mr J.A. Zerby

Research Associates
Associate Professor R. A. Bewley
Associate Professor R. M. Conlon
Dr J. Frisch
Associate Professor I. C. Inkster
Professor N. C. Kakwani
Professor W. E. Kasper
Associate Professor G. H. Kingston
Dr P. R. Kriesler
Ms C. Lee
Dr J. K. Lodewijks
Professor R. D. Milbourne
Dr M. Monadjemi.
Associate Professor T. G. Parry
School of Information Systems

Professor of Information Systems and Head of School
David Ross Jeffery, BCom Qld, MCom PhD UNSW

Professors of Information Systems
Cyril Henry Putnam Brookes, BE MEngSc Syd, DPhil Oxf.
Michael John Lawrence, BSc BE Syd., MS PD Calif.

Associate Professors
Robert Hugh Edmundson, MCom PhD UNSW
Brian Henderson-Sellers, BSc Lond., MSc R'dg., PhD
Leic., FIMA, MACS, MIWEM, MASCE
Marcus John O'Connor, MCom PhD UNSW, MACS

Senior Lecturers
Colin Freeman, BSc Adel., MSc Sheff., AALA, MinfSc
Rodger Jamieson, MCom UNSW, ACA, MACS, CISA, MAIRM
Grahm Cedric Low, BE PhD Qld., MiChemE
June Verner, BSc DipSocSc MBS PhD Massey, MNZCS

Lecturers
Ian Caddy, BSc Syd., BSc Macq., MCom UNSW, DipEd
IT.A.T.E.
John D'Ambra, BBus U.T.S., MCom UNSW, MACS
Roy Gilbert Dean, MCom(Hons) UNSW, FCPA, AssocTrin
ColiMusicLond
Geoffrey Dick, BBus U.S.Q., MCom UNSW, FCPA, AACS
Ami Levartovsky, BSc UNSW, AIEEE
Gregory Marshall Stephens, MCom UNSW, AASA, CISA, MAIM
Hugo Rehesaar, BA Syd., MCom UNSW, MACS, AIMM

Administrative Assistant
Leone Saxby, BCom WNSY

School of Marketing

Associate Professor and Head of School

Professor of Marketing
Roger Alexander Layton, MEd Syd., FAIM

Senior Lecturers
Linden Brown, BSc Tas., PhD UNSW, AASA
Margaret Craig-Lees, BA(Com) U.T.S., MA UNSW, PhD
UNSW
Alan Kenneth Dickson, DipBus C.I.T., BBus V.U.T., MBA
GradDipBus R.M.I.T., FCPA
Michael Simons, LLB Melb., MA Macq., GradDipEd U.T.S.,
FCIA, ATRIF, Barrister
David Turner, BArch Syd., FRAIA

Industrial Relations Research Centre

Director
Professor D. Plowman

Honorary Visiting Professor
G. W. Ford

Research Associates
Associate Professor B. Brooks
Mr B. Dabscheck
Dr B. Ellem
Dr B. Hesketh
Dr M. Hess
Mr C. Leggett
Dr J. Mathews

School of Industrial Relations and Organizational Behaviour

Professor of Industrial Relations and Head of School
David Henry Plowman, BEc W.Aust., MA Melb., PhD Flind., GradDipT Adel.C.A.E.

Associate Professor
Braham Dabscheck, MEd Monash

Senior Lecturers
Allan Bordow, BS Wis., MA Columbia, PhD Colorado State
Anthony Francis Donovan, MA PhD N.U.I.
Michael Hess, BA ANU, DipEd LaT., MA PNG, PhD UNSW
Robin Kramar, MCom UNSW, PhD Syd.
Christopher Leggett, MSc Brad.
John Mathews, MSc PhD Lond.

Lecturers
Braden Ellem, BA S'ton, MA Warw., PhD W'gong
David Morgan, BA Flind.
Lucy Taksa, BA UNSW
Christopher Wright, BEd PhD Syd.

Associate Lecturers
Dianne Fields, BA A.N.U. DipEd Syd.
Michael O'Donnell, BA Dublin, MA PCL
Paul Ronfeldt, BCom UNSW

Administrative Assistant
Ms D. Rodgers

School of Information Systems

Professor of Information Systems and Head of School
David Ross Jeffery, BCom Qld, MCom PhD UNSW

Professors of Information Systems
Cyril Henry Putnam Brookes, BE MEngSc Syd, DPhil Oxf.
Michael John Lawrence, BSc BE Syd., MS PD Calif.

Associate Professors
Robert Hugh Edmundson, MCom PhD UNSW
Brian Henderson-Sellers, BSc Lond., MSc R'dg., PhD
Leic., FIMA, MACS, MIWEM, MASCE
Marcus John O'Connor, MCom PhD UNSW, MACS

Senior Lecturers
Colin Freeman, BSc Adel., MSc Sheff., AALA, MinfSc
Rodger Jamieson, MCom UNSW, ACA, MACS, CISA, MAIRM
Grahm Cedric Low, BE PhD Qld., MiChemE
June Verner, BSc DipSocSc MBS PhD Massey, MNZCS

Lecturers
Ian Caddy, BSc Syd., BSc Macq., MCom UNSW, DipEd
IT.A.T.E.
John D'Ambra, BBus U.T.S., MCom UNSW, MACS
Roy Gilbert Dean, MCom(Hons) UNSW, FCPA, AssocTrin
ColiMusicLond
Geoffrey Dick, BBus U.S.Q., MCom UNSW, FCPA, AACS
Ami Levartovsky, BSc UNSW, AIEEE
Gregory Marshall Stephens, MCom UNSW, AASA, CISA, MAIM
Hugo Rehesaar, BA Syd., MCom UNSW, MACS, AIMM

Administrative Assistant
Leone Saxby, BCom UNSW
Lecturers
Marion Burford, BSc Syd., MCom UNSW
Richard Carter, BCom Gualph, MBA Melb.
Lynne Freeman, MAME Lanc., DipAm. i.M., DipMr M.R.S.(U.K.), MIM, MMRS
Robert Maclean Hall, BA N’cle.(N.S.W.), PhD Macq.
Roger St George March, BA DipEd Syd.
Julie Morgan, MCom(Hons) UNSW

Associate Lecturers
Mary Caldwell
Andrew Catsaras, MCom UNSW
Kerry Daniel, BBus(HospMgt) FIT, MCom UNSW
Michael Ling, BE MCom UNSW
Alistair Marshall, MA Well.
Cathi McMullen, BCom UNSW, AssocDip(TravelTour) STC

Visiting Fellows
Paul Blanket, MCom UNSW
Paul Henry, BBus UTS
John Paul, MCom UNSW

Administrative Officer
Nadia Withers, BA UNSW

Department of Legal Studies and Taxation
Professor of Accounting and Head of Department
John Lawrence Ryan, BA St.Thomas, BCL New Br., PhD Lond.

Associate Professor
Andrew Llewellyn Terry, LLM Cant.

Senior Lecturers
Peter Desmond Giugni, LLM Syd., MScSoc UNSW
Albert William Lacey, AM, LLB Syd., PhD Lond., MBSC

Lecturers
Cyril William Butcher, LLB Well., LLM Syd.
Bruce Davidson Gordon, BA Oregon State, LLB UNSW
Christopher John Taylor, BA LLM Syd.
Phillippa Claire Wearne, BJur LLB Monash, LLM Syd.

Associate Lecturers
Karen Bubna-Litic, BJur LLB W.Aust
Denise Haddrill, BCom LLB UNSW
Barbara Mascher, BJuris LLB UNSW
Frank Zumbo, BCom UNSW, LLB Syd.

Japanese Economic and Management Studies Centre
Director
Associate Professor W. R. Purcell

Deputy Director
Roger March

Administrative Assistant
Katherine Kriov
This Handbook is divided into two main sections comprising undergraduate study and graduate study. Initially, course outlines are presented in each section, providing a guide to the degrees within organizational units. This is followed by a full listing of subject descriptions in each section, which provide full details of subject content, contacts and session/prerequisite details.

As changes may be made to information provided in this Handbook, students should frequently consult the noticeboards of the schools and the official noticeboards of the University.

Information Key

The following key provides a guide to abbreviations used in this book:

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>credit points</td>
</tr>
<tr>
<td>F</td>
<td>full year (Session 1 plus Session 2)</td>
</tr>
<tr>
<td>HPW</td>
<td>hours per week</td>
</tr>
<tr>
<td>L</td>
<td>lecture</td>
</tr>
<tr>
<td>P/T</td>
<td>part-time</td>
</tr>
<tr>
<td>S1</td>
<td>Session 1</td>
</tr>
<tr>
<td>S2</td>
<td>Session 2</td>
</tr>
<tr>
<td>SS</td>
<td>single Session, but which Session taught is not known at time of publication</td>
</tr>
<tr>
<td>T</td>
<td>tutorial/laboratory</td>
</tr>
<tr>
<td>U</td>
<td>unit value</td>
</tr>
<tr>
<td>WKS</td>
<td>weeks of duration</td>
</tr>
<tr>
<td>X</td>
<td>external</td>
</tr>
</tbody>
</table>

Prefixes

The identifying alphabetical prefixes for each organizational unit offering subjects to students in the Faculty of Commerce and Economics follow.

<table>
<thead>
<tr>
<th>Prefix</th>
<th>Organizational Unit</th>
<th>Faculty/Board</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT</td>
<td>School of Accounting</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>COMP</td>
<td>School of Computer Science &amp; Engineering</td>
<td>Engineering</td>
</tr>
<tr>
<td>ECOH</td>
<td>Department of Economic History</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>ECON</td>
<td>School of Economics, Departments of Econometrics and Economics</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>FINS</td>
<td>School of Banking &amp; Finance</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>GENS</td>
<td>Centre for Liberal &amp; General Studies</td>
<td></td>
</tr>
<tr>
<td>GEOG</td>
<td>School of Geography</td>
<td>Applied Science</td>
</tr>
<tr>
<td>GERS</td>
<td>Department of German Studies</td>
<td>Arts &amp; Social Sciences</td>
</tr>
<tr>
<td>HOSP</td>
<td>School of Marketing</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>INFS</td>
<td>School of Information Systems</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>Prefix</td>
<td>Organizational Unit</td>
<td>Faculty/Board</td>
</tr>
<tr>
<td>--------</td>
<td>----------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>IROB</td>
<td>School of Industrial Relations &amp; Organizational Behaviour</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>JAPN</td>
<td>Asian Studies Unit</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>KORE</td>
<td>Asian Studies Unit</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>LAWS</td>
<td>School of Law</td>
<td>Law</td>
</tr>
<tr>
<td>LEGT</td>
<td>Department of Legal Studies &amp; Taxation</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>MARK</td>
<td>School of Marketing</td>
<td>Commerce &amp; Economics</td>
</tr>
<tr>
<td>MATH</td>
<td>School of Mathematics</td>
<td>Science</td>
</tr>
<tr>
<td>PSYC</td>
<td>School of Psychology</td>
<td>Biological &amp; Behavioural Sciences</td>
</tr>
<tr>
<td>REGS</td>
<td>Division of the Registrar &amp; Deputy Principal</td>
<td></td>
</tr>
</tbody>
</table>
Some People Who Can Help You

If you require advice about enrolment, degree requirements, progression within courses or any other general matters, contact The Faculty of Commerce and Economics Students Centre, Ground Floor, John Goodsell Building. (Telephone (02) 6973189, Fax (02) 3137767).

For information and advice about subject content and requirements, contact the appropriate schools.

Higher School Certificate Prerequisites

The Bachelor of Commerce, Bachelor of Commerce (Marketing and Hospitality), Bachelor of Economics, Bachelor of Commerce/Bachelor of Science, Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws courses require students to have achieved a prescribed standard in Mathematics at the Higher School Certificate before an offer of a place will be made. In addition, a number of subjects offered in these courses require students to have achieved a prescribed standard in English at the Higher School Certificate before enrolment in such subjects is permitted.

Current H.S.C. prerequisites, where applicable, are listed in the section Undergraduate Study: Subject Descriptions later in this Handbook.

The document containing advice to new students who do not meet English requirements is available from the Registrar and Deputy Principal.

Faculty of Commerce and Economics Enrolment Procedures

All students re-enrolling should obtain a copy of the free leaflet Re-Enrolling 1993 available from the Faculty of Commerce and Economics Students Centre and the Admissions Office. This booklet provides detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, non-award enrolment, locations and hours of Cashiers, and late enrolments.

Examinations

In subjects under the control of the various schools in the Faculty of Commerce and Economics the published grade will be determined on the basis of a composite mark which will include, on a weighted basis, the results of the final examination, session and other prescribed examinations, essays and assignments. The exact method of weighting the components of the composite mark may differ from subject to subject, but students are advised of the weighting at the commencement of each session.
Supplementary Examinations

Students may be required to sit for an oral and or written supplementary examination, which will normally be held in the two weeks preceding the commencement of Session 2 or in early January. In general this opportunity will only be offered to a student who has been prevented from taking an end of session examination or who has been placed at a serious disadvantage during the examination, and whose circumstances have improved considerably in the period since the examination was held.

Students are advised not to undertake programs with which they cannot cope adequately, and re-enrolling students are encouraged to seek the advice of enrolling officers in the Faculty on this matter.

Use of Calculators

The Faculty of Commerce and Economics has resolved to advise all students to equip themselves with a portable electronic calculator, preferably one which possesses in addition to the four basic arithmetic functions, those involving discounting and present value calculations.

These calculators should be a valuable study aid in expediting the routine aspects of assigned practical exercises throughout the year in many subjects. Such calculators may also be permitted, subject to the discretion of individual examiners, in examinations for subjects taught in the Faculty.

Faculty of Commerce and Economics Library Facilities

Students and staff of the Faculty of Commerce and Economics are mainly served by the Social Sciences and Humanities Library. Students in the Department of Legal Studies and Taxation also need to use the Law Library.

The Social Sciences and Humanities Library

This library is designed to serve the specialized reference and research needs of staff, post-graduate students and undergraduate students.

All students are welcome to use the library and to borrow books from it. The main entrance to the Social Sciences and Humanities Library can be reached by taking the lift to Level 4 of the library building.

The Library has a computerised on-line catalogue which provides up-to-date information on books on loan or in Open Reserve. Reference Staff of the Social Sciences and Humanities Library are there to help you use the on-line catalogue. In addition, sets of the Library's microfiche catalogue are available for consultation. Both the on-line catalogue and microfiche catalogue will tell you where in the Library the material you want is located.

Acting Social Sciences and Humanities Librarian: Pam O'Brien

Undergraduate Services

Open Reserve houses books which are required reading and heavily used materials. Closed Reserve houses copies of journal articles. Items in Reserve may only be used within the Library for restricted periods of time. Open and Closed Reserve are on Level 2 of the main Library, on the right as you come in.

Photocopying facilities are available: at the main photocopying area on Level 2; in each of the special subject libraries; in Open Reserve. Change and assistance are available from photocopying staff on Level 2.

The Audiovisual section includes a collection of tapes and cassettes, including University lecture tapes. Listening facilities are available in the Section. Inquire at the desk on Level 3.

Orientation tours are held at the beginning of the year to help you find your way around the Library. Watch for advertisements in Tharunka and in front of the Library for the times of these tours.
The Law Library

This library caters principally for the library needs of staff and students in the Faculty of Law, but it is also responsible for the extensive collection on taxation. All students are welcome to use the library and borrow books from it. However, most of the materials required by students in the Department of Legal Studies and Taxation are held in the Open Reserve Section on level 2 of the University Library.

Law Librarian: Jackie Patrick

Faculty of Commerce and Economics Library / Reading Room

Officer-in-charge: Pamela Gildea

The library/reading room for undergraduate honours and graduate students in the Faculty of Commerce and Economics is located in the John Goodsell Building. The reading room contains books and periodicals covering a wide range of subjects, and provides photocopying facilities.

During session the reading room is open from 9 am to 9 pm Mondays to Thursdays and 9 am to 5 pm on Fridays.

Out of session the hours are 9 am to 5 pm. The reading room is closed each day between 12.30 - 1.30 pm.

Students wishing to use these library facilities, should register with Miss Gildea at the Enquiry Desk located in Room 127 on the first floor of the building.

General Education Requirement

The University requires all undergraduate students to undertake a structured program in General Education as an integral part of studies for their degree.

Among its objectives, the General Education program provides the opportunity for students to address some of the key questions they will face as individuals, citizens and professionals.

There are differing requirements for general education for students commencing before, in, and after 1988. Students must complete a program of general education in accordance with the requirements in effect when they commenced their degree program. Students should consult the appropriate course authority or the Centre for Liberal and General Studies in Morven Brown Building, Room G58.

The program requires students to undertake studies in three categories of the program: The key questions addressed by the Program are:

Category A: The External Context: An introduction in non-specialist terms to an understanding of the environments in which humans function.

Course Requirements: 56 hours
1. Australia and the Development of the World Economy. How do we, can we, generate wealth?
2. Human Inequality. How can we, ought we, distribute wealth, status and power?
3. Science and Civilization. What steps should we take, and what policies should we adopt, in science and technology?
4. Ecosystems, Technology and Human Habitation. What effects do our wealth generating and techno-scientific activities have on the environment?
5. Mass Media and Communication. What are the effects of the new mass media of communication?
6. Australian Society and Culture. What are the key social and cultural influences on Australia today?

Category B: The Internal Context of Assumptions and Values: An introduction to, and a critical reflection upon, the cultural bases of knowledge, belief, language, identity and purpose.

Course Requirements: 56 hours
1. The Self and Society. How do we define ourselves in relation to the larger human community?
2. Changing Conceptions of Human Nature and Well-Being. How do our conceptions of human nature and well being influence both individual and social behaviour?

3. The Pursuit of Human Rationality. What are the prevailing conceptions of and challenges to human rationality?

4. The Use of Language, Images and Symbols. How do language, images and symbols function as means and media of communication?

5. The Computer: Its Impact, Significance and Uses. What is the impact of the computer on human society and culture?

6. Beliefs, Values and the Search for Meaning. Which systems of belief and configurations of values are most conducive to the survival and enhancement of the human species and the planet earth?

Category C: An Introduction to the Design and Responsible Management of the Human and Planetary Future. An introduction to the systems over which human beings exercise some influence and control. This category is required only of students in four-year professional and honours programs.

The central question to be addressed by students in a systematic and formal way is: For what purpose or purposes will I use my intellectual skills, my expertise, or my technological prowess?

Will these abilities be used, for example:
- in a creative and innovative way?
- to widen the circle of human participation in the benefits they bring?
- to break down the barriers of exclusion and discrimination?
- to enhance the prospects for survival of the human species?
- to enhance the capacity of the planet earth to sustain life?

In the Faculty of Commerce and Economics the Category C requirement is satisfied by discussion of these questions within core subjects of each School. The particular subjects in which Category C issues are addressed are listed under each School's handbook entry.

Students With Disabilities

The University of New South Wales has a policy of equal opportunity in education and seeks wherever possible to ensure maximum participation of students with disabilities.

The University offers a range of assistance: examination support; specialized equipment; educational support; parking provisions; library assistance.

A Resource Guide for students and staff with disabilities and a map showing wheelchair access is available from the Advisor to students with Disabilities, the EEO Unit, the Library and the Students' Union.

It is advisable to contact the Adviser to Students with Disabilities during the enrolment period, to discuss any special needs you may have.

The Adviser can be contacted on 607-5418 or at the Student Services Huts, Physics Road (near Barker Street).

Student Clubs and Societies

Students have the opportunity of joining a wide range of clubs and societies. Many of these are affiliated with the Students' Union. There are numerous religious, social and cultural clubs and also many sporting clubs which are affiliated with the Sports Association.

Clubs and societies seeking to use the name of the University in their title, or seeking University recognition, must submit their constitutions either to the Students' Union or the Sports Association if they wish to be affiliated with either of these bodies, or to the Registrar and Deputy Principal for approval by the University Council.
The Commerce Society

The U.N.S.W. Commerce Society is a student run, non-profit organisation of which every student enrolled in a Bachelor of Commerce or Economics is automatically a member. The Society operates as both a social and a business club and is widely respected amongst students in both these roles.

Throughout the year the committee organises a series of functions including regular Pizza and Beer luncheons, an annual Ball, a harbour cruise and a variety of industry relevant seminars.

To finance these events the Society seeks annual sponsorship.

In 1991 Price Waterhouse continued its provision of considerable financial support and service in its role as the major sponsor. Additionally Mallesens Stephen Jaques, a large commercial law firm, expanded our sponsorship base to cover the Commerce/Law overlap within the University. The aid provided to the Society through these firms is invaluable, and will hopefully continue well into the 1990's.

The Annual General Meeting of the Society is held late in second session when the Executive Committee is elected.

President: Vacant
Vice-President: Vacant

(Mail to: 1st floor, John Goodsell Building, UNSW.)

AIESEC

AIESEC is a unique world-wide organization of Business and Management students, with committees in over five hundred campuses around the world. The UNSW Local Committee, besides serving the aims of AIESEC International is a most active social club within the Faculty of Commerce and Economics.

AIESEC has two primary aims: 1. To promote better understanding and co-operation among nations, especially the students of those nations. 2. To allow those students to improve their preparation for careers in Business and Commerce by gaining valuable experience.

AIESEC runs an international student exchange program, whereby students are matched to training programs and jobs that are offered by companies worldwide. These traineeships are available in the areas of accounting, economics, marketing, management, personnel and computer science.

On traineeships, students can complement their studies with practical experience, earn award wages and, with the help of counterparts in other countries, enjoy the experience of living overseas. At the same time, the company acquires a highly qualified person of its own specifications.

At home AIESEC offers the opportunity to deal with leaders of industry and commerce and to develop talents within the organization itself. It also helps bridge the gap between students and academics and the business community.

The name, AIESEC, stands for the Association Internationale des Etudiants en Sciences Economiques et Commerciales. It was established in 1948 by representatives from 12 universities in seven European countries, and has grown to embrace over 500 universities and other tertiary institutions in 70 countries. It involves more than 50,000 students, and has matched over 100,000 traineeships since its inception.

AIESEC, run by the students and for the benefit of students is a non-profit, non-political organization. Membership is $10 per annum and all interested students are encouraged to join and be part of AIESEC's many social activities. Watch AIESEC's newsboard on the ground floor of the John Goodsell Building for more information on meeting times.

For further information contact:

AIESEC
Union Box 48A
The University of New South Wales
Kensington, NSW 2033

or Telephone (02) 697 5454 c/o University Students' Union and leave a message.
Business Students Association

The BSA is one of the largest clubs available for Commerce and Economics students at the University of NSW, with between 1000 and 2000 members each year.

It provides social activities for students, giving them the chance to make new friends, as well as an opportunity to receive advice and support on university life from other students.

The BSA provides career related events and talks on topical issues in all areas of business, including various subjects such as finance, accounting and marketing.

The BSA is also involved with creating new activities and obtaining sponsorship from a wide range of Australia's leading companies, bringing students in contact with many prospective employers.

For further information please write to:
Business Students Association
Union Box 20A
The University of New South Wales
Kensington NSW 2033.

The Economic Society of Australia

Students are eligible for membership of the Economic Society of Australia at a concessional rate through the New South Wales branch. The Branch's financial year commences on 1st April and the student subscription rate is $25 per annum compared with a full subscription rate of $50 per annum. This concession applies to full-time students. Application for membership forms are available from the School of Economics office and require the attestation of a University staff member. Membership forms and information about the Society are also available from: The Hon Secretary, The Economic Society of Australia (NSW branch), PO Box 211, Mosman, NSW 2088.

Members receive the Society's journals, The Economic Record and Economic Papers. They may also subscribe at concessional rates to The Australian Quarterly. Meetings are held each month. The Branch also holds an annual Winter School and other functions at which current economic topics are discussed.

The University of New South Wales Japanese Society

The UNSW Japanese Society is run by students and is affiliated with the Students Union. Membership is open to all students of Japanese and anyone with an interest in Japanese culture.

The main aims of the Society are to:
1. supplement the Japanese language course by providing students with the opportunity to practise their language skills with native speakers in an informal atmosphere; 2. provide means of communication outside the classroom between language students and staff; 3. promote better understanding between Japanese and Australian people; 4. keep members informed with regard to Japanese-related events, cultural or otherwise.

Activities are held regularly and are advertised on the Japanese Society's noticeboard outside the Japanese Economic and Management Studies Centre, John Goodsell Building, Room G29.

For further information, please contact:
UNSW Japanese Society
c/o The Japanese Economic and Management Studies Centre
P.O. Box 1,
Kensington NSW 2033
Telephone (02) 697-3397

Statistical Society of Australia: New South Wales branch

The branch offers Student Membership to bona fide students. The current subscription for a student member is $30 per annum.

The branch holds seven Ordinary Meetings each year, as well as an Annual General Meeting in March. In addition, special meetings are arranged to present lectures by noted visitors. The branch conducts symposia for the study and discussion of particular statistical techniques or of statistical methods in a specialized field. In 1992 and every second year the Society held its Australian Statistical Conference. Branch members pay reduced rates for attendance at both the symposia and the conferences.
In 1992, the branch awarded for the first time, scholarships valued at $1000 for students enrolled in a fourth Honours year in Statistics. These awards will be made annually.

Members of the branch receive the Australian Journal of Statistics (3 issues per year) and the Society's Newsletter (4 issues per year).

Requests for further information and for Application for Membership forms should be sent to the Honorary Secretary, Dr Ann Eyland, Women's College, University of Sydney, NSW 2006. Telephone (02) 5571 195

Market Research Society of Australia NSW Division

Market research is the systematic collection and objective recording, classification, analysis and presentation of data concerning the behaviour, needs, attitudes, opinions, motivations, etc. of individuals and organizations (commercial enterprises, public bodies, etc) within the context of their economic, social, political and everyday activities. It includes social research, insofar as this uses similar approaches and techniques in its study of issues and problems not directly connected with the marketing of goods and services, and also industrial marketing research and desk research especially where these are concerned with the acquisition of original data from the field and not simply the secondary analysis of already available data.

The aim of the Society is to encourage the use of scientific method in marketing research and marketing, and to facilitate the acquiring of further professional skills by its members.

Established in Australia since 1955, the Society has over 1100 members in its five State divisions and is growing rapidly. It is the Australian representative of the International Marketing Federation. Its activities include courses, seminars and 'workshops' on marketing research and marketing, and lectures by top Australian and overseas researchers. It publishes a monthly Newsletter, and a bi-annual journal, The Australian Marketing Researcher. At the regular monthly meetings a variety of papers on marketing research is discussed. It also makes available an annual award to marketing students.

A fully affiliated branch of the Society operates on campus as the UNSW Marketing Society (see entry following.) It also makes available an annual award to marketing students.

Membership fees are: $25 joining fee, Full $150, Associate $175, Student $75. Address: Marketing Research Society of Australia, NSW Div, PO Box 697, North Sydney, NSW 2059 (Telephone (02) 955 4830, fax (02) 955 5746). Enquiries from prospective members or visitors are welcomed, as are those from students or graduates interested in marketing research or marketing careers.

The University of New South Wales Marketing Society

The UNSW Marketing Society was formed to cater for the specific needs of marketing students. It offers a unique opportunity for marketing students to develop their management and social skills. Each year, the success of the Society depends on the interest of the students themselves.

There is no membership fee for the Society. Fund raising helps finance various functions held by the Society, and to facilitate communication of necessary information.

The main objectives of the Society are: 1. to supplement the marketing course by developing close links with industry; 2. to represent marketing students in activities on campus; 3. to sponsor seminars, case studies and visiting guest speakers; 4. to provide an opportunity for marketing students to develop their management and communication skills; and 5. to organize social activities for marketing students and friends.

For further information contact:

The School of Marketing Office, 3rd Floor, John Goodsell Building or Tim Bock, Telephone (02) 719 8265; Julie Klettner, Telephone (02) 327 5391.

The Marketing Graduates Association

The MGA is open for membership to all UNSW Marketing graduates from both undergraduate and postgraduate degree courses.

Since the inception of the School of Marketing over 2000 degrees have been awarded. By joining the MGA as a graduate you become a member of what has become a very select and influential international body of corporate and social decision makers. The MGA offers the formal mechanism for maintaining the link between all Marketing graduates.
The MGA regularly sponsors professional and social mealings. Part of the MGA's charter is continuing professional development. Through its link with the School of Marketing members of the MGA can benefit from seminars and discussion of business issues by local and international speakers. Membership of the MGA provides members with access to a widespread and influential network of colleagues who share a unique educational experience.

For membership enquiries and fees please contact:

The Secretary of the Marketing Graduates Association
Ms Julie Morgan
School of Marketing
c/- Tel. 697-3652
or by writing to:
School of Marketing
The UNSW
P.O.Box 1
Kensington 2033.

The Industrial Relations Society of New South Wales

The Industrial Relations Society of New South Wales, formed in 1958, was the first organization of its type to be formed in Australia.

Its objects are to organize and foster discussion, research, education and publication within the field of industrial relations. From its inception it has been highly successful in furthering its objectives and in bringing together representatives of trade unions, employers and government, the legal profession and academics, all of whom have contributed to the promotion of better industrial relations.

The proven success of the New South Wales Society is reflected by the fact that similar societies have been formed in each of the states of the Commonwealth and also in Papua New Guinea. This has also enabled the formation of a federal body, the Industrial Relations Society of Australia (composed of representatives of state societies) which is affiliated to the International Industrial Relations Association.

Participation in the activities of the Society enables a free exchange of opinions, an understanding of the other person's point of view, new friendships and personal relations, all being factors designed to create goodwill and understanding in the field of industrial relations. All members receive a copy of the quarterly publication Journal of Industrial Relations. Regular activities include luncheons, occasional discussion groups and an annual convention.

Membership fees are payable each financial year and for the 1992/1993 financial year are approximately $26 for bona fide fulltime students and $50 for ordinary membership. The precise fee is available on the application form for membership. Enquiries should be addressed to:

The Honorary Secretary
Industrial Relations Society of NSW
GPO Box 4479
Sydney 2001

Accounting Students’ Register

The Australian Society of CPAs enables all accounting students to be affiliated to Australia's largest professional accounting body through the ASR. Membership of the ASR offers many services including: access to one of the best accounting libraries in Australia; discount on purchase price of the Members Handbook, which contains the Australian Accounting Standards (a required text); subscription to the Society journal The Australian Accountant; access to seminars and courses organised by the Society.

For further information and application forms for the Accounting Students' Register, contact the Education Officer, Australian Society of CPAs, P.O. Box C1290, Queen Victoria Building, Sydney, NSW 2000 or phone (02) 262-6200; or the Society’s Liaison Officer on Campus, Ms Lyn Barkess, School of Accounting, M.B. G42, Telephone (02) 697 3225.

Banking Students’ Register

The Australian Institute of Bankers has a special category of subsidized membership for full-time students enrolled in the Faculty of Commerce and Economics who are interested in financial markets issues and are contemplating a future career in the banking and finance industry.
The benefits of student membership include receiving the AIB journal, The Australian Banker, the opportunity to attend professional development functions organised by the NSW State Committee (66 King Street, Sydney, Telephone (02) 262 1249), access to the Institute's library and information on the educational requirements for professional awards offered by the AIB. Application forms for student membership can be obtained from the Office of the School of Banking and Finance.
The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

Bachelor of Commerce
BCom

School of Accounting

Head of School
Professor K. T. Trotman

Administrative Officer
Colin Withers

Accounting is concerned with the provision of information for the management of economic resources and activities by means of measurement, communication and interpretation of financial data; with the development of information systems; and with the financial accountability and management of business and public enterprises.

The profession of accountancy has developed into two general classes, namely, the accountant in public practice and the accountant in industry, commerce and government. The former provides to clients services such as auditing corporate annual accounts, advising on taxation and business matters, designing computer and other forms of information systems, liquidating or resuscitating failing businesses and management consulting. The accountant in industry, commerce and government is generally concerned with assisting in the financial management of the organization, including the design, control and operation of computer systems, internal auditing and the preparation of periodic financial statements. The demand for accounting graduates has been and continues to be extremely strong.

For students enrolling in 1993 for the first time and who wish to prepare for professional practice in Accounting a sample course outline follows. However, students who enrolled prior to 1989 are advised to refer to the School for details.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A

Year 2
Session 1
ACCT2522 Accounting and Financial Management 2A
FINS2613 Business Finance 2A
LEGT7721 Legal Transactions in Commerce

Economics Option

Session 2
ACCT2542 Accounting and Financial Management 2B
LEGT7741 Legal Organization of Commerce
Option

Year 3
Session 1
ACCT3563 Accounting and Financial Management 3A
LEGT7751 Taxation Law
Option

Session 2
ACCT3583 Accounting and Financial Management 3B
ACCT3708 Auditing
Option

*Two options must satisfy the General Education Requirement. The other 2 options may be additional subjects related to Accounting, Banking and Finance, Information Systems or Legal Studies and Taxation.

Students with a good academic record are encouraged to enter the Honours course in Accounting in the second year of the full-time course or in the corresponding stages of the part-time course. Applications to enter must be approved by the Head of School before the student enrols in Year 2 of the full-time course or in the third stage of the part-time course. Applications should be addressed to the Faculty of Commerce and Economics Students Centre as soon as
School of Banking and Finance

Head of School
Professor I. G. Sharpe
Administrative Assistant
Inge Mayne

Finance is the study of financial and capital markets. It is concerned with decision making within those markets, and how values or prices of financial assets are determined. It is concerned with investment decisions (for example, portfolio selection), financing decisions of a firm (dividend policies, debt and equity structures, and lease purchase decisions), and the development of risk-hedging strategies so as to minimise the damaging effects of adverse movements in share prices, interest rates, exchange rates, and other uncertainties.

A student may specialise in Finance or combine Finance with Accounting, Econometrics, Economics, Information Systems, Japanese Studies, Mathematics, Marketing or Law. Depending on the program selected, Finance provides training for a wide range of vocations including: corporate financial managers or treasurers; portfolio managers for trust funds, superannuation funds and insurance companies; investment analysts and financial researchers in stockbroking firms, merchant banks, trading banks and government departments; and management consultants and takeover specialists in corporate advisory divisions of merchant banks, public accounting firms, and management consulting firms.

Deregulation of Australia's financial system increased the demand for finance graduates, while students with double majors in Finance and Accounting, Economics, Information Systems, Marketing or Japanese Studies have good long-term career prospects.

School of Economics

Head of School
Professor R. D. Milbourne
Executive Assistant to Head of School
Dr. David Meredith

The School of Economics offers full-time and part-time courses leading to the degrees of Bachelor of Commerce and Bachelor of Economics with specialisations in economics, econometrics or economic history. The full-time courses extend over three years for a degree at Pass level and four years for a degree at Honours level; the part-time courses extend over six years for a degree at Pass level and seven years for a degree at Honours level.

A joint degree in economics and Asian studies is offered within the School. The School of Economics and the School of Banking and Finance offer a joint degree in economics and finance, the School of Economics and the School of Industrial Relations and Organizational Behaviour offer a joint degree in economics and industrial relations and the School of Economics and the School of Marketing offer a joint degree in economics and marketing.

The School of Economics and the School of Banking and Finance also offer a course in econometrics and finance leading to the degree of Bachelor of Commerce.

The core requirements of the Bachelor of Economics courses comprise three years of training in modern economic analysis, instruction in quantitative methods and techniques, an in-depth analysis of a field of economics or econometrics and, in most cases, some exposure to economic history. Through the common first year program in the Faculty of Commerce and Economics, students are given an introduction to accounting. The Bachelor of Economics courses are sufficiently flexible to allow students to pursue other interests to the extent of a major outside the School or the Faculty. The specialization in economics provides a basic training in economics which is suitable for a wide range of careers in the private and public sectors of the economy. Students preparing for a career in banking or other financial institutions are advised to enrol in the joint Bachelor of Economics degree in economics and finance or the joint Bachelor of Commerce degree in econometrics and finance.

In all specializations, students who have a good academic record in the first or second year of the full-time course, or in the corresponding stages of the part-time course, are encouraged to apply for enrolment for the Honours course. Students who wish to become professional economists,
econometricians or economic historians are strongly advised to take the Honours course. Applications must be approved by the Head of School before the student enrols in the second year of the full-time course, or in the third stage of the part-time course. Applications should be addressed to the Head of School as soon as possible after the publication of the results in the year concerned.

School of Industrial Relations and Organizational Behaviour

Head of School
Professor D. H. Plowman

Administrative Assistant
Karen Hooper

Industrial Relations is concerned with the wide range of issues and problems arising from the context of work in modern society. It focuses on the conventions and laws governing work relationships, and the way these are affected by the values of the larger society within which labour and management function.

The industrial relations institutions and procedures of a country reflect its economic, social, political and cultural heritage. The industrial relations system and procedures reflect the role of private, public and voluntary organizations and the role of private, public and voluntary organizations in modern society.

The specialization in industrial relations provides a basic training suitable for a wide range of modern vocations, such as industrial advocacy or research with trade unions and employer organizations, as well as careers as industrial relations personnel or manpower specialists with government bodies and international labour organizations.

The courses in Organizational Behaviour bring together the findings and techniques of individual, social and industrial psychology, sociology and other social sciences in understanding human behaviour in organizations and the role of private, public and voluntary organizations in modern society.

The structure, functions and design of complex organizations, their management, the ways in which they change in response to external and internal forces the significance of technology and culture and methods of managing change are some of the major issues dealt with. The courses constitute a significant adjunct and complement to more "technical" studies eg accounting, finance, information systems, economics, marketing, industrial relations and contribute to a broader appreciation of problems and methods of general and functional management.

School of Marketing

Head of School
Associate Professor G. Holmes

Administrative Officer
Nadia Withers

Marketing is a management discipline concerned with exchange processes involving organizations and individuals.

The School of Marketing offers undergraduate courses leading to the award of the degrees of Bachelor of Commerce and Bachelor of Economics for undergraduates with a special interest in and aptitude for marketing positions.

The first year of the full-time and the first two years of the part-time undergraduate courses in marketing are similar to the corresponding courses in accounting, finance, information systems, and economics. Students who have met the requirements of any of these courses can elect to transfer into the second year of the full-time or the third year of the part-time marketing course.

The content of the course includes not only the general field of marketing but the related disciplines of economics, accounting, psychology, sociology and mathematics. The Honours year deals with more advanced developments in marketing, and students are required to prepare a thesis. The course is broadly based in a number of disciplines in order to give the prospective marketing executive a comprehensive training that will reflect the practice of marketing in both the private and public sectors.

Graduates find careers in marketing research, marketing management, retailing, wholesaling and a host of other business activities, as well as in government and education. Those primarily interested in statistical analysis in marketing research will probably have availed themselves of the option to do extra work in mathematics.

An undergraduate course in hospitality and management was introduced in 1989. This course adds hospitality management subjects to the full range of marketing subjects. These additional subjects include human resource management, tourism and hospitality law, together with hospitality management for hotels, resorts and restaurants. Graduates will find careers in major hotels and resorts, both in general management as well as in marketing.
Department of Legal Studies and Taxation

Head of Department
Professor J. L. Ryan

The role of the Department of Legal Studies and Taxation is to provide legal training for Commerce students so that they are aware of the complicated legal problems which may arise in commercial transactions. The courses provide information to enable students to comprehend the methodology of the legal system and in particular the rationale behind individual rules of law.

It is a long-standing aim of the Department to concentrate on the wide range of legal problems which usually arise in commerce, and courses are designed to equip students with basic skills in providing solutions. Considerable time is devoted to the law of taxation and the constantly changing scene in that topic. While the Department does not aim to turn out trained lawyers, its goal is to alert students to the legal complications they will face in their professional lives.

Asian Studies Unit

Head of Unit
Associate Professor W. R. Purcell

The study of Asian languages, culture and business practices has become increasingly important to Australia’s economic future. The shift in the focus of the world economy to Asia and Australia’s geographical proximity to the region has meant that Australia’s future has become inextricably linked to developments in the region. In terms of Australia’s interactions with Asia, Japan is the pre-eminent country of interest, as a major source of tourists, a provider of capital for manufacturing and service industries and as a market for Australian products. The demand for graduates with Japanese language training is high, particularly in the areas of banking and finance, accounting, law, hospitality management, property development and trade-related services.

The Asian Studies Unit offers both a three and a four year Japanese language sequence. Joint degree programs in Japanese language and area studies can be undertaken in conjunction with the major disciplines taught within the Faculty. These include the degrees of Bachelor of Commerce (Accounting and Japanese Studies); BCom (Finance and Japanese Studies); BCom (Marketing and Japanese Studies); BCom (Human Resource Management and Japanese Studies); and Bachelor of Economics (Economics and Asian Studies).

In 1993, studies in the Korean language will be offered for the first time.

Professional Recognition of Courses offered by the Faculty of Commerce and Economics

The degree courses offered by this Faculty are recognized by professional organizations in accordance with the details set out below:

The Australian Society of CPAs

The Australian Society of CPAs has accepted this University as an approved tertiary institution for the purpose of the Society’s membership qualifications.

Graduates who commenced a Bachelor of Commerce degree course before 1991 are able to qualify for Associate Membership if their course includes:

- ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)
- ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours)
- ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours)
- ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)
- FINS2613 Business Finance 2A
- INFS1602 Computer Information Systems 1
- LEGT7711 Legal Environment of Commerce
- LEGT7721 Legal Transactions in Commerce

Graduates commencing in 1991 or later must include two subjects from one of the following groups in addition to the subjects listed above in order to qualify for Associate Membership:

Professional Accounting:
- ACCT3708 Auditing or
- ACCT3718 Auditing (Honours)
- LEGT7741 Legal Organization of Commerce
- LEGT7751 Taxation Law

or

Finance:
- FINS2612 Australian Capital Markets
- FINS2624 Investments or
- FINS2714 Investments (Honours)

Plus one of
- FINS3625 Applied Corporate Finance or
- FINS3715 Applied Corporate Finance (Honours)
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

or

Information Systems
- INFS2603 Computer Information Systems 2

Plus two of
- INFS2609 Computer Information Systems Technology
- INFS3605 Computer Systems Implementation
who commence the course in 1991 or later are advised to contact the Society in writing for current requirements. Graduates who commence the course in 1991 or later are advised to contact the Society in writing for current requirements. Graduates who commence the course in 1991 or later are advised to contact the Society in writing for current requirements.

The MCom degree in Auditing, External Reporting, Management Accounting, Taxation or Treasury is recognised as the postgraduate study requirement for Specialist designation in the appropriate discipline. Students seeking professional recognition are also advised to contact the Society in writing for current requirements.

The Institute of Chartered Accountants in Australia.

Graduates who have completed the Bachelor of Commerce degree course are eligible under the Institute's new admission requirements to enter the 'Professional Year' leading to membership, provided they have included in their course the following subjects:

- ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)
- ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours)
- ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours)
- ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)
- ACCT3708 Auditing or ACCT3718 Auditing (Honours)
- FINS2613 Business Finance 2A
- INFS1602 Computer Information Systems 1
- LEGT7711 Legal Environment of Commerce
- LEGT7721 Legal Transactions in Commerce
- LEGT7741 Legal Organization of Commerce
- LEGT7751 Taxation Law

Students are also advised to contact the Institute in writing for current requirements.

The Institute of Chartered Secretaries and Administrators

The Institute of Chartered Secretaries and Administrators grants the maximum recognition permitted by its regulations. Graduates completing the Accounting course for the degree of Bachelor of Commerce are granted exemption from twelve of the fifteen subjects prescribed in the Institute's examination syllabus, provided they include in their course the required subjects as set down in the Institute's information sheet covering exemptions granted to Universities and teaching bodies in New South Wales.

To satisfy the educational criteria, an applicant must:

(a) hold a 'relevant' undergraduate degree, i.e. one with a major in at least one of the following four areas: Accounting, Information Systems/Computing, Economics/Finance, Marketing and:

(b) have included or additionally passed at least one unit in each of the following three areas: Strategic Management, Financial Management, Corporate Law

These units must be accredited by the Institute, whether offered within an undergraduate degree or diploma.

Students are also advised to contact the Institute in writing for any changes in current requirements. Application for membership forms are available from the Registrar, GPO Box 1594, Sydney 2001. Applicants are to provide details of their work experience, academic qualifications and an application fee.

The Australian Computer Society

The Australian Computer Society recognizes that students who have completed the Bachelor of Commerce degree have achieved the standard of knowledge required for Level 1 entry to membership if they have included in their course any six (6) subjects from INFS1602 Computer Information Systems 1, INFS2603 Computer Information Systems 2, INFS3605 Computer Information Systems Implementation, INFS3607 Distributed Computer Systems, INFS3608 Database Systems, INFS3611 Information Systems Development, INFS4805 Information Systems Auditing. In addition the Society recognizes that students who have successfully completed any four or five of the above subjects have achieved the standard required for Level 2 entry to membership and successful completion of any three subjects from the above list for Level 3 entry.

Students who have completed the Master of Commerce degree course are recognized as having achieved the standard of knowledge required for Level 1 entry if they have successfully completed any five subjects from:

- INFS3605 Information Systems Implementation
- INFS3608 Database Systems
- INFS3611 Information Systems Development
- INFS5905 Information Systems Auditing
- INFS5953 Advanced Systems Management
- INFS5983 Information Systems and Telecommunications
- INFS5986 Research Topics in Information Systems 1
- INFS5987 Research Topics in Information Systems 2
- INFS5988 Information Systems A
- INFS5989 Information Systems B
- INFS5991 Decision Support Systems

and for Level 2 if they have included in their course any three or four of the subjects listed.

The Securities Institute of Australia

The Securities Institute of Australia grants exemptions from certain units leading to associate membership of the Institute to graduates who have completed finance subjects offered in the BCom, BEc or MCom degree courses.

Applications for registration, exemption or admission should be made direct to the professional bodies concerned.

The Australian Institute of Bankers

The educational requirements for Senior Associate status will be satisfied if graduates from any of the following BCom and BEc degrees include in their study programs
FINS2612  Australian Capital Markets
FINS3630  Bank Financial Management
and at least one of
FINS3616  International Business Finance
FINS3632  Regulation in Capital Markets or
FINS3634  Lending and Liquidity Management:

BCom (Finance)
BCom (Finance/Marketing)
BCom (Finance/Japanese Studies)
BCom (Economics/Finance)
BCom (Econometrics/Finance)
BCom (Accounting/Finance)
BCom (Finance/Information Systems)
BCom/LLB (Finance)
BCom/BSc (Finance/Mathematics)
BEc (Economics/Finance)

The Master of Commerce Degree in Finance or Treasury
is accepted for Senior Associate membership of the
Institute if the course includes the subjects

FINS5512  Australian Capital Markets
FINS5530  Financial Institution Management
and at least one of
LEGT5561  Legal Aspects of Finance
FINS5516  International Corporate Finance or
FINS5534  Lending and Liquidity Management.

Students are also advised to contact the AIB for current
requirements.

The Financial Planning Association of Australia

The Financial Planning Association of Australia allows
exemptions in their Diploma of Financial Planning course
for students who successfully complete:

FINS3631  Risk and Insurance
and
LEGT7751  Taxation Law
## Undergraduate Courses Offered In 1993

### BCom

<table>
<thead>
<tr>
<th>Course Code</th>
<th>3501</th>
</tr>
</thead>
<tbody>
<tr>
<td>Major</td>
<td>Page</td>
</tr>
<tr>
<td>Accounting (Pass) (3481*)</td>
<td>33</td>
</tr>
<tr>
<td>Accounting (Honours) (3481*)</td>
<td>34</td>
</tr>
<tr>
<td>Accounting and Economics (Pass) (3503*)</td>
<td>35</td>
</tr>
<tr>
<td>Accounting and Finance (Pass) (3485*)</td>
<td>35</td>
</tr>
<tr>
<td>Accounting and Finance (Honours) (3485)</td>
<td>36</td>
</tr>
<tr>
<td>Accounting and Finance (Honours in Accounting)</td>
<td>36</td>
</tr>
<tr>
<td>Accounting and Finance (Honours in Finance)</td>
<td>37</td>
</tr>
<tr>
<td>Accounting and Information Systems (Pass) (3483*)</td>
<td>38</td>
</tr>
<tr>
<td>Accounting and Information Systems (Honours) (3483*)</td>
<td>39</td>
</tr>
<tr>
<td>Accounting and Japanese Studies (Pass) (3504*)</td>
<td>40</td>
</tr>
<tr>
<td>Econometrics and Finance (Pass) (3562*)</td>
<td>40</td>
</tr>
<tr>
<td>Econometrics and Finance (Honours)</td>
<td>41</td>
</tr>
<tr>
<td>Economics and Finance (Pass) (3548*)</td>
<td>42</td>
</tr>
<tr>
<td>Economics and Finance (Honours in Finance) (3549*)</td>
<td>42</td>
</tr>
<tr>
<td>Finance (Pass) (3492*)</td>
<td>43</td>
</tr>
<tr>
<td>Finance (Honours) (3492*)</td>
<td>43</td>
</tr>
<tr>
<td>Finance and Information Systems (Pass) (3534*)</td>
<td>44</td>
</tr>
<tr>
<td>Finance and Information Systems (Honours in Information Systems) (3536*)</td>
<td>45</td>
</tr>
<tr>
<td>Finance and Information Systems (Honours in Finance) (3537*)</td>
<td>45</td>
</tr>
<tr>
<td>Finance and Japanese Studies (Pass) (3533*)</td>
<td>46</td>
</tr>
<tr>
<td>Finance and Japanese Studies (Honours)</td>
<td>47</td>
</tr>
<tr>
<td>Finance and Japanese Studies (Honours in Finance)</td>
<td>47</td>
</tr>
<tr>
<td>Finance and Marketing (Pass) (3492*)</td>
<td>48</td>
</tr>
<tr>
<td>Finance and Marketing (Honours in Finance) (3496*)</td>
<td>49</td>
</tr>
<tr>
<td>Finance and Marketing (Honours in Marketing)</td>
<td>49</td>
</tr>
<tr>
<td>Human Resource Management (Pass) (3496*)</td>
<td>50</td>
</tr>
<tr>
<td>Human Resource Management (Honours) (3496*)</td>
<td>51</td>
</tr>
</tbody>
</table>

### Major

| Human Resource Management and Japanese Studies (Pass) (3489*) | 51 | 4800 |
| Industrial Relations (Pass) (3486*) | 52 | 4000 |
| Industrial Relations (Honours) (3486*) | 53 | 4010 |
| Information Systems (Pass) (3484*) | 53 | 5000 |
| Information Systems (Honours) (3484*) | 54 | 5010 |
| Marketing (Pass) (3480*) | 55 | 6000 |
| Marketing (Honours) (3480*) | 55 | 6010 |
| Marketing and Accounting (Pass) (3493*) | 56 | 6100 |
| Marketing and Accounting (Honours in Marketing) | 56 | 6111 |
| Marketing and Economics (Pass) | 57 | 6200 |
| Marketing and German Studies (Pass) (3488*) | 58 | 6900 |
| Marketing and Human Resource Management (Pass) (3499*) | 58 | 6400 |
| Marketing and Information Systems (Pass) | 59 | 6500 |
| Marketing and Information Systems (Honours in Information Systems) | 59 | 6512 |
| Marketing and Information Systems (Honours in Marketing) | 60 | 6511 |
| Marketing and Japanese Studies (Pass) (3494*) | 61 | 6800 |
| Marketing and Japanese Studies (Honours in Marketing) | 61 | 6811 |

### BCom

| Marketing and Hospitality Management (Pass) |
| Course Code | 3491 |
| Co-operative Program |

<table>
<thead>
<tr>
<th>3501</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting Co-operative Program (Pass) (3509*)</td>
</tr>
<tr>
<td>Accounting and Finance Co-operative Program (Pass) (3508*)</td>
</tr>
<tr>
<td>Accounting and Information Systems Co-operative Program (Pass) (3506*)</td>
</tr>
<tr>
<td>Accounting and Japanese Studies Co-operative Program (Pass) (3507*)</td>
</tr>
</tbody>
</table>

*Previous course codes.
### Rules Governing the Award of the Degrees of Bachelor of Commerce and Bachelor of Economics

For rules relating to courses which are no longer offered to new students, please refer to the 1992 or earlier Commerce Faculty Handbook/s. Copies of these rules are also available from the Faculty of Commerce and Economics Student Centre.

#### Preliminary

**Rule 1**

The degrees of Bachelor of Commerce or Bachelor of Economics may be conferred as a Pass degree or as an Honours degree. There shall be three classes of Honours, namely Class 1, Class 2 in two Divisions and Class 3. In cases of superior academic performance throughout the course, the Pass degree will be conferred with merit.

**Rule 2**

Students not completing the requirements of two majors must choose options so that they complete a 'disciplinary minor' in a discipline other than their major. A 'disciplinary minor' is defined as four approved session units of which no more than two may be first year units.

Details of current disciplinary minors are shown following Rule 15.

**Rule 3**

Candidates are admitted to either the Bachelor of Commerce or the Bachelor of Economics course. There is no automatic transfer between the Bachelor of Commerce and the Bachelor of Economics courses. Candidates may seek to transfer between degrees and decisions will be made by the Faculty Admissions Committee.

**Rule 4**

A person on whom the Pass degree of Bachelor of Commerce or Bachelor of Economics has been conferred shall not be admitted to candidature for the Honours degree of Bachelor of Commerce or Bachelor of Economics.

**Rule 5 - Passing in a Subject**

Where, in the following rules, reference is made to the requirement that a candidate shall pass a subject, the requirement shall be construed as meaning that the candidate shall:

1. attend such lectures, seminars and tutorials as may be prescribed in that subject;
2. complete assignments, laboratory work, and other set work by the prescribed dates to the satisfaction of the Head of School concerned;
3. pass the examination or examinations in that subject.

**Rule 6 - Minimum Time for Completion**

A candidate enrolled in a full-time course may not complete the requirements for the Pass degree in less than six sessions or the Honours degree in less than eight sessions. A candidate enrolled in a part-time course may not normally complete the requirements for the Pass degree in less than twelve sessions or the Honours degree in less than fourteen sessions, provided that these periods may, with the consent of the Head of School, be reduced to ten sessions and twelve sessions respectively in exceptional cases.
Rule 7 - Normal Program

Except in exceptional circumstances, a candidate will not be permitted to enrol for more than four subjects simultaneously as a full-time student or more than two subjects simultaneously as a part-time student.

Rule 8 - Nomination of Program

A candidate must nominate on the enrolment form the specialization intended when enrolling for the first year. A candidate may change from one program to another but not more than once per year. The change requires the approval of the course authority and unless it is a transfer between a pass and an honours program, the change must be completed before enrolment is finalized for the particular year.

Rule 9 - Course Requirements

Bachelor of Commerce 3501, 3491

To complete the requirements for the award of the degree of Bachelor of Commerce,

(i) candidates enrolled in a pass degree program with specialization in one discipline shall pass 22 subjects and candidates enrolled in a pass degree program with specialization in two disciplines shall pass 24 units;

(ii) all candidates must pass:

(a) ACCT1501 Accounting and Financial Management 1A
ACCT1511 Accounting and Financial Management 1B
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1202 Quantitative Methods A
ECON1203 Quantitative Methods B
ECON2101 Microeconomics 2 or
ECON2121 Microeconomics 2 (Honours)
ECON2102 Macroeconomics 2 or
ECON2122 Macroeconomics 2 (Honours)
ECON3101 Microeconomics 3 or
ECON3121 Microeconomics 3 (Honours)
ECON3102 Macroeconomics 3 or
ECON2122 Macroeconomics 3 (Honours)
ECON2206 Quantitative Economic Techniques A
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the 20th Century

(b) one 56-hour or two 28-hour Category A General Education subject(s) and one 56-hour or two 28-hour Category B General Education subject(s);

(c) eight other subjects as prescribed for the program where the specialization is in one discipline or ten other subjects as prescribed for the program where the specialization is in two disciplines;

(iii) candidates enrolled in an honours program shall pass additional units as prescribed including a thesis and research seminars in their final year;

(iv) candidates enrolled in a four-year program must also satisfy the Category C requirements of the General Education Program.

Bachelor of Economics 3541

To complete the requirements for the degree of Bachelor of Economics,

(i) candidates enrolled in a program with specialization in one discipline shall pass 22 units and candidates enrolled in a program with specialization in two disciplines shall pass 24 units;

(ii) all candidates must pass:

(a) ACCT1501 Accounting and Financial Management 1A,
ACCT1511 Accounting and Financial Management 1B
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1202 Quantitative Methods A
ECON1203 Quantitative Methods B
ECON2101 Microeconomics 2 or
ECON2121 Microeconomics 2 (Honours)
ECON2102 Macroeconomics 2 or
ECON2122 Macroeconomics 2 (Honours)
ECON3101 Microeconomics 3 or
ECON3121 Microeconomics 3 (Honours)
ECON3102 Macroeconomics 3 or
ECON2122 Macroeconomics 3 (Honours)
ECON2206 Quantitative Economic Techniques A
ECON2207 Quantitative Economic Techniques B or
ECON2313 Australian Economic Development in the 20th Century

(b) one 56-hour or two 28-hour Category A General Education subject(s) and one 56-hour or two 28-hour Category B General Education subject(s);

(c) thirteen other subjects as prescribed for the program where the specialization is in one discipline or fifteen other subjects as prescribed for the program where the specialization is in two disciplines;

(iii) candidates enrolled in an honours program shall pass additional units as prescribed including a thesis and research seminars in their final year;

(iv) candidates enrolled in a four-year program must also satisfy the Category C requirements of the General Education Program.

Rule 10 - Honours Degree

Upon completion of first or second years of a full-time course or the corresponding stages of a part-time course, a candidate may make a written application to the Head of School concerned for permission to enrol for an Honours degree. When such permission is granted but a candidate's later performance is unsatisfactory, permission to continue as an Honours student may be withdrawn and the student may proceed to an appropriate Pass degree.

Rule 11 - Credit for Subjects Passed at Another University

Subject to the University rules governing admission with advanced standing, subjects passed at another university may be counted towards fulfilling the requirements of the degree but, in general, not more than four subjects studied for a year or eight subjects studied for a session which are already counted for another degree may be counted towards the requirements for the Bachelor of Commerce or Bachelor of Economics.

Rule 12 - Options

Subject to the requirements of the individual programs, students may choose options from any approved subject taught in the University. Normally students may not count more than two 56hr or four 28hr subjects taught in the General Education program as options. The approval for subjects (other than General Education electives) to count
as options is given by the Head of the School responsible for the candidate's specialization. Where such options are prescribed in the following programs, the Head of School may, in exceptional circumstances, vary the selection prescription. Apart from service courses for other faculties, all subjects offered by the Faculty of Commerce and Economics will be automatically approved as options save that no subject can be counted both as an option and as a prescribed subject.

**Rule 13 - Order of Progression of Subjects - Full-time and Part-time Students**

Full-time students shall take the subjects in the order set out in these rules. All part-time students shall enrol in Accounting and Financial Management 1A and 1B and Microeconomics 1 and Macroeconomics 1 in their first year. In their second year they shall complete the requirements of the first year full-time course. Thereafter they may divide the subjects in any full-time year between two part-time years. Except in exceptional circumstances, any compulsory subjects failed at midyear or end-of-year examinations must be repeated in the first session in which it is next offered.

**Rule 14 - Prerequisite Requirements**

A candidate shall not enrol in any subject without having satisfied the prescribed prerequisite requirements.

**Rule 15 - Special Rule Governing Economics and Mathematics Subjects**

Students who have been excluded from the subjects listed below may not enrol as follows:

- **If excluded from:**
  - ECON1202 Quantitative Methods A
  - MATH1032 Mathematics 1 or
  - MATH1042 Higher Mathematics 1

- **If excluded from:**
  - ECON2104 Applied Macroeconomics
  - ECON2102 Macroeconomics 2

- **If excluded from:**
  - ECON2103 Applied Microeconomics
  - ECON2101 Microeconomics 2

**Subjects Making Up Disciplinary Minors**

A Disciplinary Minor shall be satisfied by a candidate passing any four subjects of any discipline of which no more than two should be first year subjects.

- **1. Accounting - BCom and BEc**
  - ACCT1501 Accounting and Financial Management 1A
  - ACCT1511 Accounting and Financial Management 1B
  - ACCT2522 Accounting and Financial Management 2A or
  - ACCT2532 Accounting and Financial Management 2A (Honours)
  - ACCT2542 Accounting and Financial Management 2B or
  - ACCT2552 Accounting and Financial Management 2B

- **2. Finance - BCom and BEc**
  - FINS2612 Australian Capital Markets
  - FINS2613 Business Finance 2A
  - FINS2714 Investments (Honours) or
  - FINS2624 Investments
  - and any one of:
    - FINS3625 Applied Corporate Finance or
    - FINS3715 Applied Corporate Finance (Honours)
    - FINS3616 International Business Finance or
    - FINS3716 International Business Finance (Honours)
    - FINS3630 Bank Financial Management
    - FINS3631 Risk and Insurance
    - FINS3632 Regulation in Capital Markets
    - FINS3633 Real Estate Finance and Investment
    - FINS3634 Lending and Liquidity Management
    - FINS3635 Options, Futures and Risk Management Techniques

- **3. Econometrics - BCom and BEc**
  - ECON1202 Quantitative Methods A
  - ECON1203 Quantitative Methods B
  - ECON2206 Quantitative Economic Techniques A
  - ECON2207 Quantitative Economic Techniques B

- **4. Economic History - BCom**
  - ECOH1301 Australia in the International Economy in the 20th Century
  - ECOH1302 Australia and the Asia-Pacific Economies: Historical Perspectives
  - and any two second/third year Economic History subjects for which ECON1102 Macroeconomics 1 is a prerequisite.

- **5. Economic History - BEc**
  - ECOH2312 The Industrial Revolution
  - ECOH2313 Australian Economic Development in the 20th Century
  - and any two second/third year subjects from Lists B and C for which ECON1102 Macroeconomics 1 is a prerequisite.

- **6. Economics - BCom and BEc**
  - ECON1101 Microeconomics 1
  - ECON1102 Macroeconomics 1
  - ECON2101 Microeconomics 2 or
  - ECON2103 Applied Microeconomics
  - ECON2102 Macroeconomics 2 or
  - ECON2104 Applied Macroeconomics

- **7. Industrial Relations - BCom and BEc**
  - IROB1701 Industrial Relations 1A
  - IROB2703 Industrial Relations 2A
  - IROB2704 Industrial Relations 2B
  - IROB3705 Industrial Relations 3A or
  - IROB3706 Industrial Relations 3B

- **8. Information Systems - BCom and BEc**
  - INF1501 Computer Information Systems 1
  - INF1502 Computer Information Systems 2 or
  - INF1503 Management Information Systems Design
  - INF1504 Computer Information Systems Technology
### Bachelor of Commerce BCom 3501

**1000**

**Accounting - Pass - Full-time**

**Bachelor of Commerce BCom**

To complete the requirements for the award of the degree at Pass level specializing in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2116 Japanese Economic Policy
- ECON2206 Quantitative Economic Techniques A
- ECON2208 Introduction to Operations Research
- ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

**Year 1**

**Session 1**

- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- LEGT7711 Legal Environment of Commerce

**Session 2**

- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Microeconomics 2
- ECON1203 Quantitative Methods B
- INFS1602 Computer Information Systems 1

**Year 2**

**Session 1**

- ACCT2522 Accounting and Financial Management 2A or (Honours)
- ACCT2532 Accounting and Financial Management 2A
- FINS2613 Business Finance 2A
- Option 1
- Option 2

**Session 2**

- ACCT2542 Accounting and Financial Management 2B or (Honours)
- ACCT2552 Accounting and Financial Management 2B
- Option 3
- Option 4
- Option 5
Year 3
Session 1
ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Honours)
Option 6
Option 7
Session 2
ACCT3593 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Honours)
ACCT3708 Auditing or
ACCT3718 Auditing (Honours)
Option 8

1010
Accounting – Honours – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
ECOH201 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economic Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:
ACCT4802 Advanced Studies in Financial Accounting
ACCT4803 Regulation of Accounting
ACCT4804 Development of Accounting Thought
ACCT4809 Current Developments in Auditing Research
ACCT4818 Advanced Auditing Technologies
ACCT4819 Accounting for Financial Instruments and Complex Transactions
ACCT4820 Contemporary Issues in Management Accounting
ACCT4856 Management Planning and Control
ACCT4867 Special Topic in Accounting
INFS4805 Information Systems Auditing

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
LEG7711 Legal Environment of Commerce
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Session 1
ACCT2532 Accounting and Financial Management 2A
(Fonours)
FINS2613 Business Finance 2A
Option 1
Option 2
Session 2
ACCT2552 Accounting and Financial Management 2B
(Honours)
Option 3
Option 4
Option 5

Year 3
Session 1
ACCT3573 Accounting and Financial Management 3A
(Honours)
Session 2
ACCT3593 Accounting and Financial Management 3B
(Honours)
ACCT3718 Auditing (Honours)
Option 8

Year 4
Session 1
ACCT4851 Current Developments in Accounting Research – Financial
ACCT4852 Current Developments in Accounting Research – Managerial
ACCT4897 Seminar in Research Methodology
Session 2
ACCT4794 Thesis (Accounting)
ACCT4898 Project Seminar
Honours Option
1200
Accounting And Economics - Pass - Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Economics a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from List A.
(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
LEGT7711 Legal Environment of Commerce
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Microeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Session 1
ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A
(Electives)
ECON2101 Microeconomics 2
ECON2206 Quantitative Economics Techniques A
FINS2613 Business Finance 2A
Session 2
ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B
(Electives)
ECON2207 Microeconomics 3
ECON2208 Quantitative Economics Techniques B
Option 1
Option 2

Year 3
Session 1
ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Electives)
ECON3101 Microeconomics 3
Option 3
Option 4
Session 2
ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B
(Electives)
ACCT3708 Auditing or
ACCT3718 Auditing (Electives)
ECON3102 Microeconomics 3
Option 5

1300
Accounting and Finance - Pass - Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the Pass degree specializing in Accounting and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
LEGT7711 Legal Environment of Commerce
INFS1602 Computer Information Systems 1
(ii) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques
FINS3775 Research Methods in Finance 1
(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Microeconomics 1
ECON1203 Quantitative Methods B

Year 2
Session 1
ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A
(Electives)
ECON2101 Microeconomics 2
ECON2206 Quantitative Economics Techniques A
FINS2613 Business Finance 2A
Session 2
ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B
(Electives)
ACCT2562 Accounting and Financial Management 2B
(Electives)
ACCT2572 Accounting and Financial Management 2B
(Electives)
FINS2612 Australian Capital Markets
FINS2624 Investments
Option 3
Option 4

Year 3
Session 1
ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A
(Electives)
FINS3625 Applied Corporate Finance
Option 5
Option 6
### Session 2

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT3S83</td>
<td>Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)</td>
</tr>
<tr>
<td>ACCT3708</td>
<td>Auditing or ACCT3718 Auditing (Honours) or ACCT4819 Accounting for Financial Instruments and Complex Transactions</td>
</tr>
<tr>
<td>FINS3616</td>
<td>International Business Finance</td>
</tr>
</tbody>
</table>

### 1310

**Accounting and Finance – Honours – Full-time**

**Bachelor of Commerce**

**BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- LEGT7711 Legal Environment of Commerce
- INF1602 Computer Information Systems 1

(ii) One option must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718, FINS2612, FINS2613, FINS3716.

**Year 1**

**Session 1**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501</td>
<td>Accounting and Financial Management 1A</td>
</tr>
<tr>
<td>ECON1101</td>
<td>Microeconomics 1</td>
</tr>
<tr>
<td>ECON1202</td>
<td>Quantitative Methods A Option 1</td>
</tr>
</tbody>
</table>

**Session 2**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1511</td>
<td>Accounting and Financial Management 1B</td>
</tr>
<tr>
<td>ECON1102</td>
<td>Macroeconomics 1</td>
</tr>
<tr>
<td>ECON1203</td>
<td>Quantitative Methods B Option 2</td>
</tr>
</tbody>
</table>

**Year 2**

**Session 1**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT2532</td>
<td>Accounting and Financial Management 2A (Honours)</td>
</tr>
<tr>
<td>ECON2101</td>
<td>Microeconomics 2</td>
</tr>
<tr>
<td>FINS2613</td>
<td>Business Finance 2A Option 3</td>
</tr>
</tbody>
</table>

### Year 3

**Session 1**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT3573</td>
<td>Accounting and Financial Management 3A (Honours)</td>
</tr>
<tr>
<td>FINS3715</td>
<td>Applied Corporate Finance (Honours) Option 5</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Session 2**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT3593</td>
<td>Accounting and Financial Management 3B (Honours)</td>
</tr>
<tr>
<td>ACCT3718</td>
<td>Auditing (Honours) or ACCT4819 Accounting for Financial Instruments and Complex Transaction</td>
</tr>
<tr>
<td>FINS3775</td>
<td>Research Methods in Finance 1</td>
</tr>
<tr>
<td>FINS3716</td>
<td>International Business Finance (Honours)</td>
</tr>
</tbody>
</table>

### 1311

**Accounting and Finance Honours - Honours in Accounting - Full-time**

**Bachelor of Commerce**

**BCom**

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance with Honours in Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:

- LEGT7711 Legal Environment of Commerce
- INF1602 Computer Information Systems 1

(ii) Two options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

**Year 4**

**Session 1**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT4851</td>
<td>Current Developments in Accounting Research - Financial or ACCT4852 Current Developments in Accounting Research - Managerial</td>
</tr>
<tr>
<td>ACCT4897</td>
<td>Seminar in Research Methodology</td>
</tr>
<tr>
<td>FINS4776</td>
<td>Business Finance 4A</td>
</tr>
</tbody>
</table>

**Session 2**

<table>
<thead>
<tr>
<th>Code</th>
<th>Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT4898</td>
<td>Project Seminar</td>
</tr>
<tr>
<td>ACCT4795</td>
<td>Thesis (Accounting/Finance)</td>
</tr>
<tr>
<td>FINS4777</td>
<td>Business Finance 4B</td>
</tr>
</tbody>
</table>

```
(iii) Two Honours options must be chosen from:
- ACCT4802 Advanced Studies in Financial Accounting
- ACCT4803 Regulation of Accounting
- ACCT4804 Development of Accounting Thought
- ACCT4809 Current Developments in Auditing Research
- ACCT4818 Advanced Auditing Technologies
- ACCT4819 Accounting for Financial Instruments and Complex Transactions
- ACCT4820 Contemporary Issues in Management Accounting
- ACCT4856 Management Planning and Control
- ACCT4867 Special Topic in Accounting
- INFS4805 Information Systems Auditing

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3718, ECON2101, FINS2612, FINS2613, FINS3716.

1312
Accounting and Finance Honours - Honours in Finance - Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Finance with Honours in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- LEGT7711 Legal Environment of Commerce
- INFS1602 Computer Information Systems

(ii) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3718, ECON2101, FINS2612, FINS2613, FINS3716.
### Year 2

#### Session 1
- ACCT2522 Accounting and Financial Management 2A or Accounting and Financial Management 2A (Honours)
- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A Option 3

#### Session 2
- ACCT2542 Accounting and Financial Management 2B or Accounting and Financial Management 2B (Honours)
- FINS2612 Australian Capital Markets
- FINS2714 Investments (Honours) Option 4

#### Year 3

#### Session 1
- ACCT3563 Accounting and Financial Management 3A or Accounting and Financial Management 3A (Honours)
- ACCT3573 Accounting and Financial Management 3A (Honours)
- FINS3715 Applied Corporate Finance (Honours) Option 5
- FINS3775 Research Methods in Finance 1 Option 6

#### Session 2
- ACCT3583 Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours)
- ACCT3708 Auditing or Accounting and Financial Management 3B (Honours)
- ACCT3718 Auditing (Honours) or Auditing for Financial Instruments and Complex Transactions
- FINS3716 International Business Finance (Honours)
- FINS3775 Research Methods in Finance 1

#### Year 4

#### Session 1
- FINS4776 Business Finance 4A
- FINS4779 Research Methods in Finance 2 Option 7

#### Session 2
- FINS4777 Business Finance 4B
- FINS4794 Thesis (Finance)
- FINS4798 Project Seminar

---

1500
Accounting and Information Systems – Pass – Full-time

Bachelor of Commerce BCom

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

---

ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economic Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

---

ECON2101 Microeconomics 1
ECON1202 Quantitative Methods A
LEG7711 Legal Environment of Commerce

---

ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INF5102 Computer Information Systems 1

---

ACCT2522 Accounting and Financial Management 2A or Accounting and Financial Management 2A (Honours)
ACCT2532 Accounting and Financial Management 2A (Honours)
FINS2613 Business Finance 2A
INF5109 Computer Information Systems Technology Option 1

---

ACCT2542 Accounting and Financial Management 2B or Accounting and Financial Management 2B (Honours)
ACCT2552 Accounting and Financial Management 2B (Honours)
INF5103 Computer Information Systems 2 Option 2
INF5108 Database Systems Option 3

---

ACCT3563 Accounting and Financial Management 3A or Accounting and Financial Management 3A (Honours)
ACCT3573 Accounting and Financial Management 3A (Honours)
INF5105 Computer Systems Implementation INF5108 Database Systems Option 4

---

ACCT3583 Accounting and Financial Management 3B or Accounting and Financial Management 3B (Honours)
ACCT3593 Accounting and Financial Management 3B (Honours)
ACCT3708 Auditing or Auditing for Financial Instruments and Complex Transactions
ACCT3718 Auditing (Honours) or Auditing (Honours)
ACCT4819 Accounting and Financial Instruments and Complex Transactions
INF5107 Distributed Computer Systems Option 5
Accounting and Information Systems - Honours - Full-time

Bachelor of Commerce (BCom)

To complete the requirements for the award of the degree at Honours level specializing in Accounting and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2116 Japanese Economic Policy
- ECON2206 Quantitative Economic Techniques A
- ECON2208 Introduction to Operations Research
- ECON2209 Business Econometrics and Forecasting

(ii) One Honours option must be chosen from:
- ACCT4802 Advanced Studies in Financial Accounting
- ACCT4803 Regulation of Accounting
- ACCT4804 Development of Accounting Thought
- ACCT4809 Current Developments in Auditing Research
- ACCT4818 Advanced Auditing Technologies
- ACCT4819 Accounting for Financial Instruments and Complex Transactions
- ACCT4820 Contemporary Issues in Management Accounting
- ACCT4851 Current Developments in Accounting Research - Financial
- ACCT4856 Management Planning and Control
- ACCT4867 Special Topic in Accounting

(iii) One Honours option must be chosen from:
- INFS4774 Information Systems Security
- INFS4805 Information Systems Auditing
- INFS4810 Advanced Data Management
- INFS4811 Knowledge Based Information Systems
- INFS4812 Managing Software Development
- INFS4825 Object Oriented Information Systems
- INFS4848 Information Systems Project Management
- INFS4853 Advanced Systems Management
- INFS4857 Information and Decision Technologies
- INFS4887 Research Topics in Information Systems 2
- INFS4891 Decision Support Systems
- INFS4893 Special Topic in Information Systems

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2532, ACCT2552, ACCT3573, ACCT3593, ACCT3718, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608.

Year 1

Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- LEGT7711 Legal Environment of Commerce

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- INFS1602 Computer Information Systems 1

Year 2

Session 1
- ACCT2532 Accounting and Financial Management 2A (Honours)
- FINS2613 Business Finance 2A
- INFS2609 Computer Information Systems Technology Option 1

Session 2
- ACCT2552 Accounting and Financial Management 2B (Honours)
- INFS2603 Computer Information Systems 2 Option 2
- Option 3

Year 3

Session 1
- ACCT3573 Accounting and Financial Management 3A (Honours)
- INFS3605 Computer Systems Implementation
- INFS3608 Database Systems Option 4

Session 2
- ACCT3593 Accounting and Financial Management 3B (Honours)
- ACCT3718 Auditing (Honours)
- INFS3607 Distributed Computer Systems Option 5

Year 4

Session 1
- ACCT4852 Current Developments in Accounting Research – Managerial
- INFS4886 Research Topics in Information Systems 1 Honours Option 1

Session 2
- ACCT4794 Thesis (Accounting)
- INFS4898 Project Seminar Honours Option 2
1800
Accounting and Japanese Studies – Pass – Full Time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2116 Japanese Economic Policy
- ECON2206 Quantitative Economic Techniques A
- ECON2208 Introduction to Operations Research
- ECON2209 Business Econometrics and Forecasting

(ii) One option must be chosen from:
- ECOH3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- JAPN2500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- JAPN1000 Japanese 1A (Core) or
- JAPN1100 Japanese 1A (Intermediate) or
- JAPN1200 Japanese 1A (Advanced)

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- JAPN1001 Japanese 1B (Core) or
- JAPN1101 Japanese 1B (Intermediate) or
- JAPN1201 Japanese 1B (Advanced)

Year 2
Session 1
- ACCT2522 Accounting and Financial Management 2A or
- ACCT2552 Accounting and Financial Management 2B (Honours)
- FINS2613 Business Finance 2A
- JAPN2000 Japanese 2A (Core) or
- JAPN2100 Japanese 2A (Intermediate) or

2301
Econometrics and Finance – Pass – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the degree at Pass level specializing in Econometrics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) Two options must be chosen from:
- ECON2204 Linear Economics
- ECON2208 Introduction to Operations Research
- ECON2212 Applied Economic Statistics

Year 1
Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1201 Quantitative Methods A
- Option 1 (General Education Category A)
Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
FINS2613 Business Finance 2A
Option 3

Session 2
ECON2205 Economic Optimization and Dynamics
ECON2207 Quantitative Economic Techniques B
FINS2612 Australian Capital Markets
FINS2624 Investments

Year 3
Session 1
ECON3203 Econometrics A
FINS3625 Applied Corporate Finance
Options 4
Options 5

Session 2
ECON2209 Business Econometrics and Forecasting
ECON3204 Econometrics B
FINS3616 International Business Finance
Option 6

2314
Econometrics and Finance – Honours in Finance – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the degree at Honours level specializing in Econometrics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques

(ii) Two options must be chosen from:
ECON2204 Linear Economics
ECON2208 Introduction to Operations Research
ECON2212 Applied Economic Statistics

(iii) The key question and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716

Year 4
Session 1
ECON4223 Applied Econometrics A
ECON4228 Thesis (Econometrics/Finance)
FINS4776 Business Finance 4A

Session 2
ECON4224 Applied Econometrics B
ECON4228 Thesis (Econometrics/Finance)
FINS4777 Business Finance 4B
2300
Economics and Finance – Pass – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the Pass degree specializing in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) One option must be chosen from:
- ECON3103 Monetary Economics A
- ECON3105 Public Economics A
- ECON3107 Labour Economics A
- ECON3109 Economic Growth and Development A
- ECON3201 Mathematical Economics A
- ECON3203 Econometrics A

(iii) One option must be chosen from:
- ECON3104 Monetary Economics B
- ECON3106 Public Economics B
- ECON3108 Labour Economics B
- ECON3110 Economic Growth and Development B
- ECON3202 Mathematical Economics B
- ECON3204 Econometrics B

Year 1
Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
  Option 1 (General Education Category A)

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
  Option 2 (General Education Category B)

Year 2
Session 1
- ECON2101 Microeconomics 2
- ECON2206 Quantitative Economic Techniques A
- FINS2613 Business Finance 2A
  Option 3

Session 2
- ECON2102 Macroeconomics 2
- ECON2207 Quantitative Economic Techniques B
- FINS2612 Australian Capital Markets
- FINS2624 Investments

Year 3
Session 1
- ECON3101 Microeconomics 3
- FINS3625 Applied Corporate Finance
  Option 4
  Option 5

2312
Economics and Finance – Honours in Finance – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award at the Honours level specializing in Economics and Finance and with Honours in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Three options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) One option must be chosen from:
- ECON3103 Monetary Economics A
- ECON3105 Public Economics A
- ECON3107 Labour Economics A
- ECON3109 Economic Growth and Development A
- ECON3201 Mathematical Economics A
- ECON3203 Econometrics A

(iii) One option must be chosen from:
- ECON3104 Monetary Economics B
- ECON3106 Public Economics B
- ECON3108 Labour Economics B
- ECON3110 Economic Growth and Development B
- ECON3202 Mathematical Economics B
- ECON3204 Econometrics B

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3121, ECON3122, FINS2613, FINS2612, FINS3716.

Year 1
Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
  Option 1 (General Education Category A)

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
  Option 2 (General Education Category B)
### Undergraduate Study

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>ECON2121 Microeconomics 2 (Honours)</td>
<td>ECON2207 Quantitative Economic Techniques B</td>
</tr>
<tr>
<td></td>
<td>ECON2206 Quantitative Economic Techniques A</td>
<td>FINS2612 Australian Capital Markets</td>
</tr>
<tr>
<td></td>
<td>FINS2613 Business Finance 2A</td>
<td>FINS2714 Investments (Honours)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022</td>
<td>ECON3121 Microeconomics 3 (Honours)</td>
<td>FINS3715 Applied Corporate Finance (Honours)</td>
</tr>
<tr>
<td></td>
<td>FINS3716 International Business Finance (Honours)</td>
<td>Option 4</td>
</tr>
<tr>
<td></td>
<td>FINS3776 Business Finance 4A</td>
<td>Option 5</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>2023</td>
<td>FINS4776 Business Finance 4A</td>
<td>FINS4779 Research Methods in Finance 2</td>
</tr>
<tr>
<td></td>
<td>FINS4777 Business Finance 4B</td>
<td>Option 8</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>2024</td>
<td>ACCT1511 Accounting and Financial Management 1B</td>
<td>ECON1203 Quantitative Methods B</td>
</tr>
<tr>
<td></td>
<td>ECON1102 Microeconomics 1</td>
<td>Option 2 (General Education Category B)</td>
</tr>
</tbody>
</table>

### Finance – Honours – Full-time

#### Bachelor of Commerce

**BCom**

To complete the requirements for the award of the degree at Honours level specializing in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Four options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

#### Year 1

<table>
<thead>
<tr>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501 Accounting and Financial Management 1A</td>
<td>ACCT1511 Accounting and Financial Management 1B</td>
</tr>
<tr>
<td>ECON1102 Microeconomics 1</td>
<td>ECON1102 Microeconomics 1</td>
</tr>
<tr>
<td>ECON1201 Quantitative Methods A</td>
<td>ECON1202 Quantitative Methods A</td>
</tr>
<tr>
<td>Option 1 (General Education Category A)</td>
<td>Option 1 (General Education Category A)</td>
</tr>
</tbody>
</table>

### Bachelor of Commerce

**BCom**

To complete the requirements for the award of the degree at Pass level specializing in Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Four options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

#### Year 1

<table>
<thead>
<tr>
<th>Session 1</th>
<th>Session 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501 Accounting and Financial Management 1A</td>
<td>ACCT1511 Accounting and Financial Management 1B</td>
</tr>
<tr>
<td>ECON1102 Microeconomics 1</td>
<td>ECON1102 Microeconomics 1</td>
</tr>
<tr>
<td>ECON1201 Quantitative Methods A</td>
<td>ECON1202 Quantitative Methods A</td>
</tr>
<tr>
<td>Option 1 (General Education Category A)</td>
<td>Option 1 (General Education Category A)</td>
</tr>
</tbody>
</table>
Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Finance and Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques
FINS3775 Research Methods in Finance 1

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

3500
Finance and Information Systems - Pass -
Full-time
Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Information Systems and with Honours in Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) Two Honours options must be chosen from:
- INFS4774 Information Systems Security
- INFS4810 Advanced Data Management
- INFS4811 Knowledge Based Information Systems
- INFS4812 Managing Software Development
- INFS4825 Object Orientated Information Systems
- INFS4848 Information Systems Project Management
- INFS4853 Advanced Systems Management
- INFS4857 Information and Decision Technologies
- INFS4891 Decision Support Systems
- INFS4893 Special Topics in Information Systems

(iii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Information Systems or any other subject approved by the Heads of School.

(iv) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(v) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2613, FINS2612, FINS3716, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.
### Year 1

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A

**Session 2**
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- INF51620 Computer Information Systems 1

### Year 2

**Session 1**
- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- INF52609 Computer Information Systems Technology

**Session 2**
- FINS2612 Australian Capital Markets
- FINS2714 Investments (Honours)
- INF52603 Computer Information Systems 2

### Year 3

**Session 1**
- FINS3615 Applied Corporate Finance (Honours)
- INF53605 Computer Systems Implementation
- INF53608 Database Systems

**Session 2**
- FINS3616 International Business Finance (Honours)
- FINS3770 Research Methods in Finance 1
- INF53617 Distributed Computer Systems
- INF53611 Information Systems Development

### Year 4

**Session 1**
- FINS4776 Business Finance 4A
- FINS4779 Research Methods in Finance 2

**Session 2**
- FINS4777 Business Finance 4B
- FINS4794 Honours Thesis
- FINS4798 Project Seminar

---

### 3800

**Finance and Japanese Studies – Pass – Full-time**

**Bachelor of Commerce (BCom)**

To complete the requirements for the award of the degree at **Pass** level specializing in Finance and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment

(ii) Three options must be chosen from:
- ECON3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN3500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3001 Japanese 3B (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 36hr or two 28hr Category A General Education subject/s. One option must be one 36hr or two 28hr Category B General Education subject/s.

---

**Bachelor of Commerce (BCom)**

**To complete the requirements for the award of the degree at **Pass** level specializing in Finance and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:**

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment

(ii) Three options must be chosen from:
- ECON3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN3500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3001 Japanese 3B (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 36hr or two 28hr Category A General Education subject/s. One option must be one 36hr or two 28hr Category B General Education subject/s.

---

**Bachelor of Commerce (BCom)**

**To complete the requirements for the award of the degree at **Pass** level specializing in Finance and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:**

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment

(ii) Three options must be chosen from:
- ECON3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN3500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3001 Japanese 3B (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 36hr or two 28hr Category A General Education subject/s. One option must be one 36hr or two 28hr Category B General Education subject/s.
To complete the requirements for the award of the degree at Honours level specializing in Finance and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(ii) One option must be chosen from:
- ECOH3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN2500 Japanese Studies

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects:
- ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1

Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- JAPN1000 Japanese 1A (Core) or
- JAPN1100 Japanese 1A (Intermediate) or
- JAPN1200 Japanese 1A (Advanced)

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- JAPN1001 Japanese 1B (Core) or
- JAPN1101 Japanese 1B (Intermediate) or
- JAPN1201 Japanese 1B (Advanced)

Year 2

Session 1
- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- JAPN2000 Japanese 2A (Core) or
- JAPN2100 Japanese 2A (Intermediate) or
- JAPN2200 Japanese 2A (Advanced)

Session 2
- FINS2612 Australian Capital Markets
- FINS2714 Investments (Honours)
- JAPN2001 Japanese 2B (Core) or
- JAPN2101 Japanese 2B (Intermediate) or

JAPN2201 Japanese 2B (Advanced)

Year 3

Session 1
- FINS3715 Applied Corporate Finance (Honours)
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)

Session 2
- FINS3716 International Business Finance (Honours)
- FINS3775 Research Methods in Finance 1
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)

Year 4

Session 1
- FINS4776 Business Finance 4A
- JAPN4000 Professional Japanese A

Session 2
- FINS4777 Business Finance 4B
- FINS4794 Thesis (Finance)
- JAPN4001 Professional Japanese B

3811

Finance and Japanese Studies – Honours in Finance – Full-time

Bachelor of Commerce

BCom

To complete the requirements for the award of the degree at Honours level specializing in Finance and Japanese Studies and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques

(ii) Three options must be chosen from:
- ECOH3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- ECON2117 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)
(iii) One option must lie one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716.

Year 1

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
- JAPN1000 Japanese 1A (Core) or
- JAPN1100 Japanese 1A (Intermediate) or
- JAPN1200 Japanese 1A (Advanced)

**Session 2**
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Microeconomics 1
- ECON1203 Quantitative Methods B
- JAPN1001 Japanese 1B (Core) or
- JAPN1101 Japanese 1B (Intermediate) or
- JAPN1201 Japanese 1B (Advanced)

Year 2

**Session 1**
- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- JAPN2000 Japanese 2A (Core) or
- JAPN2100 Japanese 2A (Intermediate) or
- JAPN2200 Japanese 2A (Advanced) - Option 1

**Session 2**
- FINS2612 Australian Capital Markets
- FINS2714 Investments (Honours) or
- JAPN2001 Japanese 2B (Core) or
- JAPN2101 Japanese 2B (Intermediate) or
- JAPN2201 Japanese 2B (Advanced) - Option 2

Year 3

**Session 1**
- FINS3715 Applied Corporate Finance (Honours)
  - Option 3
  - Option 4
  - Option 5

**Session 2**
- FINS3716 International Business Finance (Honours)
- FINS3775 Research Methods in Finance 1
  - Option 6
  - Option 7

Year 4

**Session 1**
- FINS4776 Business Finance 4A
- FINS4779 Research Methods in Finance 2
  - Option 8

**Session 2**
- FINS4777 Business Finance 4B
- FINS4794 Thesis (Finance)
- FINS4798 Project Seminar

---

### 3600

**Finance and Marketing – Pass – Full-time**

**Bachelor of Commerce BCom**

To complete the requirements for the award of the degree at Pass level specializing in Finance and Marketing a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.

Year 1

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
  - Option 1 (General Education Category A)
- ECON1102 Microeconomics 1
- ECON1203 Quantitative Methods B

**Session 2**
- ACCT1501 Accounting and Financial Management 1B
- ECON1102 Microeconomics 1
- ECON1203 Quantitative Methods B
  - Option 2 (General Education Category B)

Year 2

**Session 1**
- ECON2101 Microeconomics 2
- FINS2613 Business Finance 2A
- MARK2012 Marketing Fundamentals
- MARK2032 Consumer Behaviour A

**Session 2**
- FINS2612 Australian Capital Markets
- FINS2624 Investments
- MARK2042 Consumer Behaviour B
- MARK2052 Marketing Research

Year 3

**Session 1**
- FINS3625 Applied Corporate Finance
- MARK3073 Brand Management
  - Option 3
  - Option 4

**Session 2**
- FINS3616 International Business Finance
- MARK3083 Strategic Marketing Management
- MARK3093 Corporate Policy and Marketing Strategy
  - Option 5
3614
Finance and Marketing - Honours in Finance - Full-time

Bachelor of Commerce
BCom
To complete the requirements for the award of the degree at Honours level specializing in Finance and Marketing and with Honours in Finance, a candidate shall pass the subjects as set out below with the requirement that:
(i) Two options must be chosen from:
   - FINS3630 Bank Financial Management
   - FINS3631 Risk and Insurance
   - FINS3632 Regulation in Capital Markets
   - FINS3633 Real Estate Finance and Investment
   - FINS3634 Lending and Liquidity Management
   - FINS3635 Options, Futures and Risk Management Techniques
(ii) One further option must be chosen from undergraduate subjects offered by either the School of Banking and Finance or the School of Marketing.
(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3716, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
   Option 1 (General Education Category A)
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
   Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Session 2
FINS2612 Australian Capital Markets
FINS2714 Investments (Honours)
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
Year 3
Session 1
FINS3715 Applied Corporate Finance (Honours)
MARK3073 Brand Management
   Option 3
   Option 4
Session 2
FINS3716 International Business Finance (Honours)

FINS3775 Research Methods in Finance 1
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy

Year 4
Session 1
FINS4776 Business Finance 4A
FINS4779 Research Methods in Finance 2
   Option 5
Session 2
FINS4777 Business Finance 4B
FINS4794 Thesis (Finance)
FINS4798 Project Seminar

3612
Finance and Marketing - Honours in Marketing - Full-time

Bachelor of Commerce
BCom
To complete the requirements for the award of the degree at Honours level specializing in Finance and Marketing and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirements that:
(i) Two options must be chosen from:
   - FINS3630 Bank Financial Management
   - FINS3631 Risk and Insurance
   - FINS3632 Regulation in Capital Markets
   - FINS3633 Real Estate Finance and Investment
   - FINS3634 Lending and Liquidity Management
   - FINS3635 Options, Futures and Risk Management Techniques
   - FINS3775 Research Methods in Finance 1
(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2101, FINS2612, FINS2613, FINS3617, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
   Option 1 (General Education Category A)
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
   Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Session 2
FINS2612 Australian Capital Markets
FINS2714 Investments (Honours)
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
Year 3
Session 1
FINS3715 Applied Corporate Finance (Honours)
MARK3073 Brand Management
   Option 3
   Option 4
Session 2
FINS3716 International Business Finance (Honours)
FINS3775 Research Methods in Finance 1
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy

Year 4
Session 1
FINS4776 Business Finance 4A
FINS4779 Research Methods in Finance 2
   Option 5
Session 2
FINS4777 Business Finance 4B
FINS4794 Thesis (Finance)
FINS4798 Project Seminar
**COMMERCE AND ECONOMICS**

**Session 2**
- FINS2612 Australian Capital Markets
- FINS2624 Investments
- MARK7042 Consumer Behaviour B (Honours)
- MARK7052 Marketing Research (Honours)

**Year 3**
**Session 1**
- FINS3625 Applied Corporate Finance
- MARK7022 Computer Applications in Marketing (Honours)
- MARK7079 Brand Management (Honours)

**Session 2**
- FINS6616 International Business Finance
- MARK7083 Strategic Marketing Management (Honours)
- MARK7093 Corporate Policy and Marketing Strategy (Honours)

**Year 4**
**Session 1**
- MARK7203 Seminar in Marketing Theory
- MARK7204 Thesis (Marketing)
- MARK7206 Project Seminar

**Session 2**
- MARK7204 Thesis (Marketing)
- MARK7205 Research Seminar
- MARK7206 Project Seminar

---

**4001**

**Human Resource Management - Pass - Full-time**

**Bachelor of Commerce**

**BCom**

To complete the requirements for the award of the degree at Pass level specializing in Human Resource Management a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2105 Marxist Political Economy
- ECON2106 Post Keynesian Political Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- ECON2117 Economics of Tourism
- ECON3112 The New Industrialising Economics of East Asia
- ECON3113 Economic Development of ASEAN Countries
- ECON3114 Economics of Developing Countries
- ECOH2301 Management and Business Development
- ECOH3303 Transformation of the Japanese Economy

(ii) One option shall be taken from the following list of subjects:
- IROB2711 Labour Market Economics
- IROB2715 Labour History

- IROB2717 Social Aspects of Employment Relations
- IROB2719 Management of Organizations 1
- IROB2720 Japanese Employment Relations
- IROB2723 Management of Organizations 2
- IROB3706 Industrial Relations 3B
- IROB3722 Wages and Incomes Policies

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

**Year 1**

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A

**Session 2**
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods IB
- IROB1701 Industrial Relations 1A

**Year 2**

**Session 1**
- IROB2719 Management of Organizations 1
- IROB3720 Industrial Law

**Session 2**
- IROB2704 Industrial Relations 2B
- IROB2718 Human Resource Management
- IROB3721 Industrial Relations Methods

**Year 3**

**Session 1**
- IROB3705 Industrial Relations 3A

**Session 2**
- IROB3724 Strategic Human Resource Management

- IROB3725 Strategic Human Resource Management
4015
Human Resource Management - Honours -
Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Human Resource Management a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2105 Marxian Political Economy
- ECON2106 Post Keynesian Political Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- ECON2117 Economics of Tourism
- ECON3112 The New Industrialising Economies of East Asia
- ECON3113 Economic Development in ASEAN Countries
- ECON3115 Economics of Developing Countries
- ECOH2301 Management and Business Development
- ECOH3303 Transformation of the Japanese Economy

(ii) One option must be one 56hr or two 28hr General Education Category A subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, IROB1701, IROB2704, IROB2717, IROB3705

Year 1

Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
  Option 1

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods 1B
- IROB1701 Industrial Relations 1A

Year 2

Session 1
- IROB2719 Management of Organizations 1
- IROB3720 Industrial Law
  Option 2
  Option 3

Session 2
- IROB2704 Industrial Relations 2B
- IROB2718 Human Resource Management
- IROB3721 Industrial Relations Methods
  Option 4

Year 3

Session 1
- IROB3705 Industrial Relations 3A
  Option 5
  Option 6

4800
Human Resource Management and Japanese Studies - Pass - Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Human Resource Management and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- ECOH3303 Transformation of the Japanese Economy
- ECON2116 Japanese Economic Policy
- ECON2115 Japanese International Economic Relations
- JAPN2500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1

Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods 1B

Year 3

Session 1
- IROB3705 Industrial Relations 3A
  Option 5
  Option 6

Session 2
- IROB3707 Industrial Relations Research Methods and Thesis Workshop
- IROB3724 Strategic Human Resource Management Option 7

Year 4

Session 1
- IROB2717 Social Aspects of Work and Unionism
- IROB4705 Employment Policy and Practice A
- IROB4733 Industrial Relations Seminar
- IROB4738 Thesis (Human Resource Management)

Session 2
- IROB4703 Wage Determination
- IROB4706 Employment Policy and Practice B
- IROB4733 Industrial Relations Seminar
- IROB4738 Thesis (Human Resource Management)
4000

Industrial Relations – Pass – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Students must complete one 56hr or two 28hr Category A subject/s and one 56hr or two 28hr Category B General Education subject/s. The second subject/s may be taken in Year 1 or Year 2.

(ii) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2303 Economic Change in Modern China 1700-1949
ECOH2304 Economic Transformation in the People’s Republic of China
ECOH2308 British Imperialism in the 19th and 20th Centuries
ECOH3303 Transformation of the Japanese Economy
ECON2101 Microeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2106 Marxian Political Economy
ECON2106 Post-Keynesian Political Economy

(iii) Any one of the three subjects IROB2715 Labour History, IROB3720 Industrial Law and IROB3721 Industrial Relations Methods may, with the permission of the Head of School, be replaced with any one of:

- IROB1702 Industrial Relations 1B
- IROB2712 Labour Market Policies
- IROB2714 Industrial Democracy
- IROB2716 Industrial Conflict
- IROB2717 Social Aspects of Work and Unionism
- IROB2718 Human Resource Management
- IROB2719 Management of Organizations 1
- IROB2720 Japanese Employment Relations
- IROB2723 Management of Organizations 2
- IROB3719 Industrial Relations Theory
- IROB3724 Strategic Human Resource Management

Year 1

Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
IROB1701 Industrial Relations 1A or Option 2 (General Education Category B)

Year 2

Session 1
IROB2703 Industrial Relations 2A
IROB2711 Labour Market Economics
IROB1701 Industrial Relations 1A or Option 2 (General Education Category B) Option 3

Session 2
IROB2704 Industrial Relations 2B
IROB2715 Labour History

Session 2
IROB3706 Industrial Relations SB
IROB3721 Industrial Relations Methods Option 4

Option 7

Year 3

Session 1
IROB3705 Industrial Relations 3A
IROB3720 Industrial Relations 1A or Option 2 (General Education Category B) Option 6

Session 2
IROB3706 Industrial Relations 3B
IROB3721 Industrial Relations Methods Option 7
4010
Industrial Relations – Honours – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Students must complete one 56hr or two 28hr Category A subject/s and one 56hr or two 28hr Category B General Education subject/s, of which the second may be taken in Year 1 or Year 2.

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, IROB1701, IROB2703, IROB2704, IROB3705, IROB3706.

(iii) One option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2303 Economic Change in Modern China 1700-1949
- ECOH2304 Economic Transformation in the People’s Republic of China
- ECOH2308 British Imperialism in the 19th and 20th Centuries
- ECOH3303 Transformation of the Japanese Economy
- ECON2101 Microeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2105 Marxist Political Economy
- ECON2106 Post-Keynesian Political Economy

(iv) Either of the two subjects IROB2715 Labour History and IROB2720 Industrial Law may, with the permission of the Head of School, be replaced with any one of:
- IROB1702 Industrial Relations 1B
- IROB2712 Labour Market Policies
- IROB2714 Industrial Democracy
- IROB2716 Industrial Conflict
- IROB2717 Social Aspects of Work and Unionism
- IROB2718 Human Resource Management
- IROB2719 Management of Organizations 1
- IROB2720 Japanese Employment Relations
- IROB2723 Management of Organizations 2
- IROB3719 Industrial Relations Theory
- IROB3724 Strategic Human Resource Management

Year 2

Session 1
- IROB2703 Industrial Relations 2A
- IROB2711 Labour Market Economics
- IROB1701 Industrial Relations 1A or Option 2 (General Education Category B)

Session 2
- IROB2704 Industrial Relations 2B
- IROB2715 Labour History

Year 3

Session 1
- IROB3705 Industrial Relations 3A
- IROB3720 Industrial Law

Session 2
- IROB3706 Industrial Relations 3B
- IROB3707 Industrial Relations Research Methods and Thesis Workshop

Year 4

Session 1
- IROB4731 Industrial Relations Case Studies A
- IROB4733 Industrial Relations Seminar
- IROB4734 Thesis (Industrial Relations)

Session 2
- IROB4732 Industrial Relations Case Studies B
- IROB4733 Industrial Relations Seminar
- IROB4734 Thesis (Industrial Relations)

5000
Information Systems – Pass – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2116 Japanese Economic Policy
- ECON2206 Quantitative Economic Techniques A
- ECON2208 Introduction to Operations Research

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be a 56hr or two 28hr Category B General Education subject/s.
Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
LEGT7711 Legal Environment of Commerce

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Session 1
ACCT2522 Accounting and Financial Management 2A
COMP1811 Computing 1 (Procedural)
INFS2609 Computer Information Systems Technology Option 1

Session 2
COMP1821 Computing 2
INFS2603 Computer Information Systems 2
Option 2
Option 3

Year 3
Session 1
INFS3605 Computer Systems Implementation
INFS3608 Database Systems
Option 4

Session 2
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development
Option 5

5010
Information Systems – Honours – Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Honours level specializing in Information Systems a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economic Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(ii) Two Honours options must be chosen from:
INFS4774 Information Systems Security
INFS4805 Information Systems Auditing
INFS4810 Advanced Data Management
INFS4811 Knowledge Based Information Systems
INFS4812 Managing Software Development
INFS4825 Object Oriented Information Systems
INFS4848 Information Systems Project Management
INFS4853 Advanced Systems Management
INFS4857 Information and Decision Technologies
INFS4891 Decision Support Systems
INFS4893 Special Topics in Information Systems

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ACCT2522, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods A
LEGT7711 Legal Environment of Commerce

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Session 1
ACCT2522 Accounting and Financial Management 2A
COMP1811 Computing 1 (Procedural)
INFS2609 Computer Information Systems Technology Option 1

Session 2
COMP1821 Computing 2
INFS2603 Computer Information Systems 2
Option 2
Option 3

Year 3
Session 1
INFS3605 Computer Systems Implementation
INFS3608 Database Systems
Option 4

Session 2
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development
Option 5

Year 4
Session 1
INFS4886 Research Topics in Information Systems 1
INFS4887 Research Topics in Information Systems 2
INFS4898 Project Seminar
INFS4794 Thesis (Information Systems)
### Bachelor of Commerce (BCom)

**Marketing – Pass – Full-time**

To complete the requirements for the award of the degree at Pass level specializing in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Candidates may choose to include GEOG3132 Marketing Geography as an option.

(ii) At least one option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2303 Economic Change in Modern China 1700-1949
- ECOH2304 Economic Transformation in the People’s Republic of China
- ECOH2308 British Imperialism in the 19th and 20th Centuries
- ECOH3303 Transformation of the Japanese Economy
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2105 Marxian Political Economy
- ECON2106 Post-Keynesian Political Economy
- ECON2108 Industry Economics and Australian Industrial Policy
- ECON3115 Economics of Developing Countries

#### Year 1

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A Option 1 (General Education Category A)

**Session 2**
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B Option 2 (General Education Category B)

#### Year 2

**Session 1**
- MARK2012 Marketing Fundamentals
- MARK2032 Consumer Behaviour A Option 3
- Option 4

**Session 2**
- MARK2042 Consumer Behaviour B
- MARK2052 Marketing Research Option 5
- Option 6

#### Year 3

**Session 1**
- MARK3022 Computer Applications in Marketing
- MARK3073 Brand Management Option 7

**Session 2**
- MARK3083 Strategic Marketing Management
- MARK3093 Corporate Policy and Marketing Strategy Option 8

### Bachelor of Commerce (BCom)

**Marketing – Honours – Full-time**

To complete the requirements for the award of the degree at Honours level specializing in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Candidates may choose to include GEOG3132 Marketing Geography as an option.

(ii) At least one option must be chosen from:
- ECOH2301 Management and Business Development
- ECOH2303 Economic Change in Modern China 1700-1949
- ECOH2304 Economic Transformation in the People’s Republic of China
- ECOH2308 British Imperialism in the 19th and 20th Centuries
- ECOH3303 Transformation of the Japanese Economy
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2105 Marxian Political Economy
- ECON2106 Post-Keynesian Political Economy
- ECON2108 Industry Economics and Australian Industrial Policy
- ECON3115 Economics of Developing Countries

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects:
- ACCT1501, ACCT1511, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

#### Year 1

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A Option 1 (General Education Category A)

**Session 2**
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B Option 2 (General Education Category B)

#### Year 2

**Session 1**
- MARK2012 Marketing Fundamentals
- MARK2032 Consumer Behaviour A
- Option 3
- Option 4

**Session 2**
- MARK2042 Consumer Behaviour B (Honours)
- MARK2052 Marketing Research (Honours) Option 5
- Option 6

#### Year 3

**Session 1**
- MARK3022 Computer Applications in Marketing
- MARK3073 Brand Management Option 7

**Session 2**
- MARK3083 Strategic Marketing Management
- MARK3093 Corporate Policy and Marketing Strategy Option 8
6000
Marketing and Accounting – Pass – Full Time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Accounting, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- ACCT3563 Accounting and Financial Management 3A or
- ACCT3573 Accounting and Financial Management 3A (Honours)
- ACCT3708 Auditing or
- ACCT3718 Auditing (Honours)
- ACCT4818 Advanced Auditing Technologies
- ACCT4819 Accounting for Financial Instruments and Complex Transactions
- MARK3043 International Marketing
- MARK3053 Service Management
- MARK3063 Promotions Management

(ii) One option must be chosen from
- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2101 Microeconomics 2
- ECON2102 Macroeconomics 2
- ECON2103 Applied Microeconomics
- ECON2104 Applied Macroeconomics
- ECON2116 Japanese Economic Policy
- ECON2206 Quantitative Economics Techniques A
- ECON2208 Introduction to Operations Research
- ECON2209 Business Econometrics and Forecasting

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A (Honours)
MARK2012 Marketing Fundamentals
MARK2022 Consumer Behaviour A
Option 2 (General Education Category B)

Year 2
Session 1
ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B (Honours)
MARK3022 Computer Applications in Marketing
MARK3073 Brand Management
Option 4

Session 2
ACCT4820 Contemporary issues in Management Accounting
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
Option 5

6111
Marketing and Accounting – Honours in Marketing – Full Time

Bachelor of Commerce
BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Accounting, and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- ACCT3563 Accounting and Financial Management 3A or
- ACCT3573 Accounting and Financial Management 3A (Honours)
- ACCT3708 Auditing or
- ACCT3718 Auditing (Honours)
- ACCT4818 Advanced Auditing Technologies
- ACCT4819 Accounting for Financial Instruments and Complex Transactions
- MARK3043 International Marketing

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)
MARK3053 Service Management  
MARK3063 Promotions Management  
(ii) One option must be chosen from:  
ECOH2301 Management and Business Development  
ECOH2313 Australian Economic Development in the 20th Century  
ECON2101 Microeconomics 2  
ECON2102 Macroeconomics 2  
ECON2103 Applied Microeconomics  
ECON2104 Applied Macroeconomics  
ECON2116 Japanese Economic Policy  
ECON2206 Quantitative Economics Techniques A  
ECON2208 Introduction to Operations Research  
ECON2209 Business Econometrics and Forecasting  
(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects:  
ACCT1501, ACCT1511, ACCT2522, ACCT2532, ACCT2542, ACCT2552, ACCT3593, MARK2012, MARK2032, MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.  

Year 1  
Session 1  
ACCT1501 Accounting and Financial Management 1A  
ECON1101 Microeconomics 1  
ECON1202 Quantitative Methods A  
Option 1 (General Education Category A)  
Session 2  
ACCT1511 Accounting and Financial Management 1B  
ECON1102 Macroeconomics 1  
ECON1203 Quantitative Methods B  
INFS1602 Computer Information Systems 1  

Year 2  
Session 1  
ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)  
MARK2012 Marketing Fundamentals  
MARK2032 Consumer Behaviour A  
Option 2 (General Education Category B)  
Session 2  
ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours)  
MARK7042 Consumer Behaviour B (Honours)  
MARK7052 Marketing Research (Honours)  
Option 3  

Year 3  
Session 1  
ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)  
MARK7022 Computer Applications in Marketing (Honours)  
MARK7073 Brand Management (Honours)  
Option 4  
Session 2  
ACCT4820 Contemporary Issues in Management Accounting  
MARK7083 Strategic Marketing Management (Honours)  
MARK7093 Corporate Policy and Marketing Strategy (Honours)  
Option 5  

Year 4  
Session 1  
MARK7203 Seminar in Marketing Theory  
MARK7204 Thesis (Marketing)  
MARK7206 Project Seminar  
Session 2  
MARK7204 Thesis (Marketing)  
MARK7205 Research Seminar  
MARK7206 Project Seminar  

6200  
Marketing and Economics - Pass - Full-Time  

Bachelor of Commerce  
BCom  
This is a new course offered in 1993 for the first time.  
To complete the requirements for the award of the degree at Pass level specializing in Marketing and Economics, a candidate shall pass the subjects as set below with the requirement that:  
(i) One option must be chosen from List A.  
(ii) One option must be chosen from:  
MARK3043 International Marketing  
MARK3053 Service Management  
MARK3063 Promotions Management  

Year 1  
Session 1  
ACCT1501 Accounting and Financial Management 1A  
ECON1101 Microeconomics 1  
ECON1202 Quantitative Methods A  
Option 1 (General Education Category A)  
Session 2  
ACCT1511 Accounting and Financial Management 1B  
ECON1102 Macroeconomics 1  
ECON1203 Quantitative Methods B  
MARK2042 Consumer Behaviour B  
MARK2052 Marketing Research (Honours)  

Year 2  
Session 1  
ECON2101 Microeconomics 2  
ECON2206 Quantitative Economic Techniques A  
MARK2012 Marketing Fundamentals  
MARK2032 Consumer Behaviour A  
Session 2  
ECON2102 Macroeconomics 2  
ECON2207 Quantitative Economic Techniques B or ECON2209 Business Econometrics and Forecasting  
MARK2042 Consumer Behaviour B  
MARK2052 Marketing Research  

Year 3  
Session 1  
ECON3101 Microeconomics 3  
MARK3022 Computer Applications in Marketing  
MARK3073 Brand Management  
Option 3  

Session 2
ECON3102 Macroeconomics 3
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
Option 4

6900 Marketing and German Studies - Pass - Full-time

Bachelor of Commerce
BCom

To complete the requirement for the award of the degree at Pass level specializing in Marketing and German Studies, a candidate shall pass the subjects as set out below with the requirements that:

(i) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2303 Economic Change in Modern China 1700-1949
ECOH2304 Economic Transformation in the People's Republic of China
ECOH2308 British Imperialism in the 19th and 20th Centuries
ECOH3303 Transformation of the Japanese Economy
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2105 Marxian Political Economy
ECON2106 Post-Keynesian Political Economy
ECON2108 Industry Economics and Australian Industrial Policy
ECON3115 Economics of Developing Countries

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28 hr Category B General Education subject/s.

Year 2
Session 1
GERS2200 German for Professional Purposes 2A
MARK2012 Marketing Fundamentals
ECOH2311 German Economy and Society
MARK2032 Consumer Behaviour A

Session 2
GERS2201 German for Professional Purposes 2B
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
Option 1

Summer Course
(Selective Language Study) as above.

Year 3
Session 1
GERS3200 German for Professional Purposes 3A
MARK3022 Computer Applications in Marketing
MARK3073 Brand Management
Option 2

Session 2
GERS3201 German for Professional Purposes 3B
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy & Marketing Strategy
Option 3

Formal Examination:
'Wirtschaftsdeutsch International' (International Business German).

6400 Marketing and Human Resources Management - Pass - Full-time

Bachelor of Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Human Resources Management, a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from the undergraduate subjects offered by either the School of Marketing or the School of Industrial Relations and Organizational Behavior.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
GERS1200 German for Professional Purposes 1A

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
GERS1201 German for Professional Purposes 1B

Summer Course
Selective Language Study: Students may choose to attend a language course in Germany between November and January (scholarships available) or to attend a subsidised summer course at the Goethe Institute to gain additional proficiency and fluency.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
IROB1701 Industrial Relations 1A
Year 2
Session 1
IROB2719 Management of Organizations 1
IROB3720 Industrial Law
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A

Session 2
IROB2704 Industrial Relations 2B
IROB2718 Human Resource Management
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research

Year 3
Session 1
IROB3705 Industrial Relations 3A
MARK3073 Brand Management
Option 2
Option 3 (General Education Category B)

Session 2
IROB3721 Industrial Relations Methods
IROB3724 Strategic Human Resource Management
MARK3083 Strategic Marketing Management
MARK3083 Corporate Policy and Marketing Strategy

6500
Marketing and Information Systems - Pass - Full-time

Bachelor of Commerce
BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Information Systems, a candidate shall pass the subjects as set out below with the requirement that:

One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operation Research
ECON2209 Business Econometrics and Forecasting

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Session 1
INFS2609 Computer Information Systems Technology
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 2 (General Education Category B)

Session 2
INFS2603 Computer Information Systems 2
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
Option 3

Year 3
Session 1
INFS3605 Computer Systems Implementation
INFS3608 Database Systems
MARK3022 Computer Applications in Marketing
MARK3073 Brand Management

Session 2
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy

6512
Information Systems and Marketing - Honours in Information Systems - Full-time

Bachelor of Commerce
BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Information Systems and Marketing and with Honours in Information Systems, a candidate shall pass the subjects as set out below with the requirements that:

(i) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operation Research
ECON2209 Business Econometrics and Forecasting

(ii) Two Honours options must be chosen from:
INFS4774 Information Systems Security
INFS4805 Information Systems Auditing
INFS4810 Advanced Data Management
INFS4811 Knowledge Based Information Systems
INFS4812 Managing Software Development
INFS4825 Object Oriented Information Systems
INFS4853 Advanced Systems Management
INFS4857 Information and Decision Technologies
INFS4891 Decision Support Systems
INFS4893 Special Topics in Information Systems
The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.

**Year 1**
**Session 1**
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A

**Options 1 (General Education Category A)**

**Session 2**
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

**Year 2**
**Session 1**
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
INFS2609 Computer Information Systems Technology

**Option 2 (General Education Category B)**

**Session 2**
MARK2042 Consumer Behaviour B
MARK2052 Marketing Research
INFS2603 Computer Information Systems 2

**Year 3**
**Session 1**
MARK3022 Computer Applications in Marketing
MARK3073 Brand Management
INFS3605 Computer Systems Implementation
INFS3608 Database Systems

**Session 2**
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development

**Year 4**
**Session 1**
INFS4886 Research Topics in Information Systems 1

**Honours Option 1**
Honours Option 2

**Session 2**
INFS4887 Research Topics in Information Systems 2
INFS4898 Project Seminar
INFS4794 Thesis (Information Systems)

**Bachelor of Commerce**
**BCom**

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Information Systems and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirements that:

(i) One option must be chosen from:

- ECOH2301 Management and Business Development
- ECOH2313 Australian Economic Development in the 20th century

(ii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, INFS1602, INFS2603, INFS2609, INFS3605, INFS3607, INFS3608, INFS3611, MARK2012, MARK2032, MARK2042, MARK2052, MARK3073, MARK3083, MARK3093.
6800
Marketing and Japanese Studies - Pass - Full-time

Bachelor or Commerce
BCom

To complete the requirements for the award of the degree at Pass level specializing in Marketing and Japanese Studies, a candidate shall pass the subjects as set out below with the requirement that:

(i) Three options must be chosen from:
- ECOH3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN2500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1110 Microeconomics 1
- ECON1202 Quantitative Methods A
- JAPN1000 Japanese 1A (Core) or
- JAPN1100 Japanese 1A (Intermediate) or
- JAPN1200 Japanese 1A (Advanced)

Session 2
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B
- JAPN1001 Japanese 1B (Core) or
- JAPN1101 Japanese 1B (Intermediate) or
- JAPN1201 Japanese 1B (Advanced)

Year 2
Session 1
- JAPN2000 Japanese 2A (Core) or
- JAPN2100 Japanese 2A (Intermediate) or
- JAPN2200 Japanese 2A (Advanced)
- MARK2012 Marketing Fundamentals
- MARK2032 Consumer Behaviour A
  Option 1

Session 2
- JAPN2001 Japanese 2B (Core) or
- JAPN2101 Japanese 2B (Intermediate) or
- JAPN2201 Japanese 2B (Advanced)
- MARK2042 Consumer Behaviour B
- MARK2052 Marketing Research
  Option 2

Year 3
Session 1
- MARK3022 Computer Applications in Marketing
- MARK3073 Brand Management
  Option 3
  Option 4

Session 2
- MARK3083 Strategic Marketing Management
- MARK3093 Corporate Policy and Marketing Strategy
  Option 5
  Option 6

6811
Marketing and Japanese Studies - Honours in Marketing - Full-time

Bachelor of Commerce
BCom

This is a new course offered in 1993 for the first time.

To complete the requirements for the award of the degree at Honours level specializing in Marketing and Japanese Studies and with Honours in Marketing, a candidate shall pass the subjects as set out below with the requirement that:

(i) Three options must be chosen from:
- ECOH3303 Transformation of the Japanese Economy
- ECON2115 Japanese International Economic Relations
- ECON2116 Japanese Economic Policy
- JAPN2500 Japanese Studies
- JAPN3000 Japanese 3A (Core) or
- JAPN3100 Japanese 3A (Intermediate) or
- JAPN3200 Japanese 3A (Advanced)
- JAPN3001 Japanese 3B (Core) or
- JAPN3101 Japanese 3B (Intermediate) or
- JAPN3201 Japanese 3B (Advanced)

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects:
- ACCT1501, ACCT1511, MARK2012, MARK2032,
MARK7042, MARK7052, MARK7073, MARK7083, MARK7093.

Year 1
Session 1
ACCT1501 Accounting & Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
JAPN1000 Japanese 1A (Core) or
JAPN1100 Japanese 1A (Intermediate) or
JAPN1200 Japanese 1A (Advanced)

Session 2
ACCT1511 Accounting & Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
JAPN1001 Japanese 1B (Core) or
JAPN1101 Japanese 1B (Intermediate) or
JAPN1201 Japanese 1B (Advanced)

Year 2
Session 1
JAPN2000 Japanese 2A (Core) or
JAPN2100 Japanese 2A (Intermediate) or
JAPN2200 Japanese 2A (Advanced)
MARK2012 Marketing Fundamentals
MARK2032 Consumer Behaviour A
Option 1

Session 2
JAPN2001 Japanese 2B (Core) or
JAPN2101 Japanese 2B (Intermediate) or
JAPN2201 Japanese 2B (Advanced)

MARK2042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)
Option 2

Year 3
Session 1
MARK7022 Computer Applications in Marketing (Honours)
MARK7073 Brand Management (Honours)
Option 3
Option 4

Session 2
MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy (Honours)
Option 5
Option 6

Year 4
Session 1
MARK7203 Seminar in Marketing Theory
MARK7204 Thesis (Marketing)
MARK7206 Project Seminar

Session 2
MARK7204 Thesis (Marketing)
MARK7205 Research Seminar
MARK7206 Project Seminar

Marketing and Hospitality Management BCom
(Pass – Full-time)
3491

To complete the requirements for the award of the degree at Pass level in Marketing and Hospitality Management, a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
ACCT2522 Accounting and Financial Management 2A
ACCT3583 Accounting and Financial Management 3B
ECOH1301 Australia in the International Economy in the 20th Century
ECOH2301 Management and Business Development
ECON2209 Business Econometrics and Forecasting
FINS2613 Business Finance 2A
GERS1000 Introductory German A or
GERS1001 Intermediate German A**
INFS1602 Computer Information Systems 1
INFS2606 Management Information Systems Design
IROB1701 Industrial Relations 1A
IROB2703 Industrial Relations 2A
JAPN1000 Japanese 1A (Core) or
JAPN1100 Japanese 1A (Intermediate) or
JAPN1200 Japanese 1A (Advanced)
JAPN1001 Japanese 1B (Core) or
JAPN1101 Japanese 1B (Intermediate) or
JAPN1201 Japanese 1B (Advanced)
JAPN1202 Japanese 2B (Intermediate) or
JAPN2201 Japanese 2B (Advanced)
MARK7042 Consumer Behaviour B (Honours)
MARK7052 Marketing Research (Honours)
Option 2

Year 3
Session 1
MARK7022 Computer Applications in Marketing (Honours)
MARK7073 Brand Management (Honours)
Option 3
Option 4

Session 2
MARK7083 Strategic Marketing Management (Honours)
MARK7093 Corporate Policy and Marketing Strategy (Honours)
Option 5
Option 6

Year 4
Session 1
MARK7203 Seminar in Marketing Theory
MARK7204 Thesis (Marketing)
MARK7206 Project Seminar

Session 2
MARK7204 Thesis (Marketing)
MARK7205 Research Seminar
MARK7206 Project Seminar

(ii) One option must be chosen from:
HOSP4002 Resort Management
HOSP4003 Communication Strategy in the Hospitality Industry
HOSP4004 Seminar in Hospitality Management

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28 hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Co-operative Programs BCom
3501

1091
Accounting Co-operative Program – Pass – Full-time

Bachelor of Commerce
BCom

Entry to the program is at first year only, and through the scholarship selection procedures.

(i) To complete the requirement for the award of the degree at Pass level specializing in Accounting in the Co-operative Program a candidate shall pass the subjects as set below with the requirement that:

(ii) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

MARK3083 Strategic Marketing Management
Option 3

Year 4
Session 1
HOSP4013 Hospitality Management 1
Option 4
Option 5

Session 2
HOSP4014 Hospitality Management 2
HOSP4015 Hospitality Management 3

Note: During the first three sessions, candidates will undertake concurrent studies in Food and Beverage Operations in the TAFE Sector usually one day per week for each session. A course fee of approximately $1800 is payable to the University at the time of enrolment.

Language studies are a requirement of the course. Students may undertake language units offered by the University or an approved 40 hour language course at the Institute of Languages. However, satisfactory completion of an external language course cannot be counted as an option. Also, an Institute of Languages course attracts a separate fee of approximately $300.

Attendance and satisfactory participation in a Communications Skills/Effective Public Speaking course, held over six weeks during the first semester of the second year attracts a separate fee of approximately $60.
Bachelor of Commerce
BCom

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Accounting and Finance, in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from:
- INFS1602 Computer Information Systems 1
- LEGT7711 Legal Environment of Commerce

(ii) Two options must be chosen from:
- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investments
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2

Year 2
Fast Track (January/February intensive teaching)
ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A (Honours)
ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B (Honours)

Session 1
ECON2101 Microeconomics 2
FINS2613 Business Finance 2A
Option 3
Option 4

Session 2
ACCT8691 Industrial Training 1
FINS2612 Australian Capital Markets
FINS2624 Investments or
FINS2714 Investments (Honours)

Year 3
Fast Track (January/February intensive teaching)
ACCT3563 Accounting and Financial Management 3A or
ACCT3573 Accounting and Financial Management 3A (Honours)
ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B (Honours)

Session 1
ACCT8692 Industrial Training 2
FINS3625 Applied Corporate Finance or
FINS3715 Applied Corporate Finance (Honours)
Option 5

Session 2
ACCT3708 Auditing or
ACCT3718 Auditing (Honours) or
ACCT4819 Accounting for Financial Instruments and
Complex Transactions
FINS3616 International Business Finance or
FINS3716 International Business Finance (Honours)
Option 6
Option 7

1590
Accounting and Information Systems
Co-operative Program – Pass – Full-time

Bachelor of Commerce
BCom

Entry to the program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level, specializing in Accounting and Information Systems in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) One option must be chosen from:
- ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(ii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
LEGT7711 Legal Environment of Commerce
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Fast Track (January/February intensive teaching)
ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)
ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours)
Session 1
FIN52613 Business Finance 2A
INFS2609 Computer Information Systems Technology
Option 1
Option 2
Session 2
INFS2603 Computer Information Systems 2
INFS2691 Industrial Training 1
Option 3

Year 3
Fast Track (January/February intensive teaching)
ACCT3563 Accounting and Financial Management 3A or ACCT3573 Accounting and Financial Management 3A (Honours)
ACCT3583 Accounting and Financial Management 3B or ACCT3593 Accounting and Financial Management 3B (Honours)
Session 1
INFS3608 Database Systems
INFS3692 Industrial Training 2
Option 4
Session 2
INFS3607 Distributed Computer Systems
INFS3611 Information Systems Development
ACCT3708 Auditing or ACCT3718 Auditing (Honours)
Option 5

1890
Accounting and Japanese Studies
Co-operative Program - Pass - Full-time

Bachelor of Commerce
BCom

Entry to the program is at first year only, and through the scholarship selection procedure.
To complete the requirements for the award of the degree at Pass level in Accounting and Japanese Studies, in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:
(i) One option must be chosen from:
ECOH2301 Management and Business Development
ECOH2313 Australian Economic Development in the 20th Century
ECON2101 Microeconomics 2
ECON2102 Macroeconomics 2
ECON2103 Applied Microeconomics
ECON2104 Applied Macroeconomics
ECON2116 Japanese Economic Policy
ECON2206 Quantitative Economics Techniques A
ECON2208 Introduction to Operations Research
ECON2209 Business Econometrics and Forecasting

(ii) One option must be chosen from:
ECOH3303 Transformation of the Japanese Economy
ECON2215 Japanese International Economic Relations
JAPN2500 Japanese Studies
JAPN3000 Japanese 3A (Core) or JAPN3100 Japanese 3A (Intermediate) or JAPN3200 Japanese 3A (Advanced)
JAPN3001 Japanese 3B (Core) or JAPN3101 Japanese 3B (Intermediate) or JAPN3201 Japanese 3B (Advanced)

(iii) One option must be one 56hr or two 28hr Category A General Education subject/s. One option must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
JAPN1000 Japanese 1A (Core) or JAPN1100 Japanese 1A (Intermediate) or JAPN1200 Japanese 1A (Advanced)
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
JAPN1001 Japanese 1B (Core) or JAPN1101 Japanese 1B (Intermediate) or JAPN1201 Japanese 1B (Advanced)

Year 2
Fast Track (January/February intensive teaching)
ACCT2522 Accounting and Financial Management 2A or ACCT2532 Accounting and Financial Management 2A (Honours)
ACCT2542 Accounting and Financial Management 2B or ACCT2552 Accounting and Financial Management 2B (Honours)
Bachelor of Economics BEc
3541

2001
Econometrics – Pass – Full-time

Bachelor of Economics
BEc

To complete the requirements for the award of the degree at Pass level in Econometrics a candidate shall pass the subjects as set out below with the requirement that two subjects (Options 3 and 4) must be chosen from List D at the end of this section.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2204 Linear Economics
ECON2206 Quantitative Economic Techniques A
Option 3

Session 2
ECON2102 Macroeconomics 2
ECON2205 Economic Optimization and Dynamics
ECON2207 Quantitative Economic Techniques B
Option 4

ACCT3573 Accounting and Financial Management 3A
ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B

Session 1
ACCT3708 Auditing or
ACCT3718 Auditing (Honours)
ACCT8692 Industrial Training 2
Option 2

Session 2
Option 3
Option 4
Option 5
Option 6

2002
Economic History – Pass – Full-time

Bachelor of Economics
BEc

To complete the requirements for the award of the degree at Pass level in Economic History a candidate shall pass the subjects as set out below with the requirement that:

(i) Two subjects (Options 6 and 7) must be chosen from one of the combinations in List A at the end of this section.

(ii) One subject must be chosen from List B.

(iii) Three subjects must be chosen from List C.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON2102 Macroeconomics 2
ECON2205 Economic Optimization and Dynamics
ECON2207 Quantitative Economic Techniques B
Option 4

ACCT3573 Accounting and Financial Management 3A
ACCT3583 Accounting and Financial Management 3B or
ACCT3593 Accounting and Financial Management 3B

Session 1
ACCT3708 Auditing or
ACCT3718 Auditing (Honours)
ACCT8692 Industrial Training 2
Option 2

Session 2
Option 3
Option 4
Option 5
Option 6
2000
Economics – Pass – Full-time

Bachelor of Economics
BEC

To complete the requirements for the award of the degree at Pass level in Economics a candidate shall pass the subjects as set out below. Options must be chosen subject to Rule 12 and the following restrictions:

(i) At least two options must be chosen from a sequenced combination of List A subjects (Options 7 and 9).

(ii) No more than three options can consist of subjects which do not have a prerequisite subject.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
Option 3
Option 4

Session 2
ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECOH2313 Australian Economic Development in the 20th Century
Option 5
Option 6

Year 3
Session 1
ECON3101 Microeconomics 3
ECOH3301 The History of Economic Analysis
Option 6

Session 2
ECON3102 Macroeconomics 3
Option 7
Option 8

2010
Economics – Honours – Full-time

Bachelor of Economics
BEC

To complete the requirements for the award of the degree at Honours level in Economics a candidate shall pass the subjects as set out below with the requirement that:

(a) Options must be chosen subject to Rule 12 and the following restrictions:

(i) Four options must be chosen from the combinations in List A (options 7 and 10 for one combination and options 12 and 13 for the other).

(ii) No more than three options can consist of subjects which do not have a prerequisite subject.

(iii) At least one option must be chosen from subjects with prefix ECOH (Note: This program provides a disciplinary minor in Econometrics).

(b) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3121, ECON3122, ECON3114.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
Option 3
Option 4

Session 2
ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECOH2313 Australian Economic Development in the 20th Century
Option 5
Option 6
2100
Economics and Accounting – Pass – Full-time

Bachelor of Economics
B Ec

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from one of the combinations in List A.

(ii) One option must be chosen from:
- ACCT3708 Auditing
- ACCT3718 Auditing (Honours)
- ACCT4818 Advanced Auditing Technologies
- ACCT4819 Accounting for Financial Instruments and Complex Transactions
- ACCT4820 Contemporary Issues in Management Accounting

(iii) One of options 2-6 must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A
  Option 1 (General Education Category A)

Year 3
Session 1
- ECON3121 Microeconomics 3 (Honours)
  Option 6
  Option 7
  Option 8

Session 2
- ECON3114 Economic Methodology
- ECON3122 Macroeconomics 3 (Honours)
  Option 9
  Option 10

Session 2
- ECON3121 Microeconomics 4
- ECON4126 Economics Honours Thesis Seminar
- ECON4127 Thesis (Economics)
  Option 11

Session 2
- ECON4122 Macroeconomics 4
- ECON4126 Economics Honours Thesis Seminar
- ECON4127 Thesis (Economics)
  Option 12

2800
Economics and Asian Studies – Pass – Full-time

Bachelor of Economics
B Ec

To complete the requirements for the award of the degree at Pass level in Economics and Asian Studies a candidate shall pass the subjects as set out below, with the requirement that subjects to be chosen must comprise:

(i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units.

In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language program with H.S.C. competence will be admitted to either
the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).

(ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.

(iii) One 56hr or two 28hr Category A General Education subject/s. One 56hr or two 28hr Category B General Education subject/s.

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501 Accounting and Financial Management 1A</td>
<td></td>
</tr>
<tr>
<td>ECON1101 Microeconomics 1</td>
<td></td>
</tr>
<tr>
<td>ECON1202 Quantitative Methods A</td>
<td></td>
</tr>
<tr>
<td>Option 1</td>
<td></td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>ACCT1511 Accounting and Financial Management 1B</td>
<td></td>
</tr>
<tr>
<td>ECON1102 Macroeconomics 1</td>
<td></td>
</tr>
<tr>
<td>ECON1203 Quantitative Methods B</td>
<td></td>
</tr>
<tr>
<td>Option 2</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 2</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON2101 Microeconomics 2</td>
<td></td>
</tr>
<tr>
<td>ECON2206 Quantitative Economic Techniques A</td>
<td></td>
</tr>
<tr>
<td>ECOH2305 Modern Asian Economic History</td>
<td></td>
</tr>
<tr>
<td>Option 3</td>
<td></td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>ECON2102 Macroeconomics 2</td>
<td></td>
</tr>
<tr>
<td>ECON2207 Quantitative Economic Techniques B or</td>
<td></td>
</tr>
<tr>
<td>ECOH2313 Australian Economic Development in the 20th Century</td>
<td></td>
</tr>
<tr>
<td>Option 4</td>
<td></td>
</tr>
<tr>
<td>Option 5</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 3</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON3101 Microeconomics 3</td>
<td></td>
</tr>
<tr>
<td>ECON3109 Economic Growth and Development A*</td>
<td></td>
</tr>
<tr>
<td>Option 6</td>
<td></td>
</tr>
<tr>
<td>Option 7</td>
<td></td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>ECON3102 Macroeconomics 3</td>
<td></td>
</tr>
<tr>
<td>ECON3110 Economic Growth and Development B*</td>
<td></td>
</tr>
<tr>
<td>Option 8</td>
<td></td>
</tr>
<tr>
<td>Option 9</td>
<td></td>
</tr>
</tbody>
</table>

*With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.

2810
Economics and Asian Studies – Honours – Full-time

Bachelor of Economics
BEc

To complete the requirement for the award of the degree at Honours level in Economics and Asian Studies a candidate shall pass the subjects as set out below with the requirement that subjects to be chosen must comprise:

(i) Enough language units to enable the student to reach a standard equivalent to pass in intermediate level language subjects. If a student has satisfactory H.S.C. competence in the language, this will require two units; if not, four units. In the case of Japanese language, students entering without H.S.C. competence should enrol in the core stream and include four units of Japanese beginning with JAPN1000 Japanese 1A (Core) and JAPN1001 Japanese 1B (Core). Students entering the Japanese language program with H.S.C. competence will be admitted to either the intermediate or advanced stream, depending on their H.S.C. grade, and should enrol in either JAPN1100 Japanese 1A (Intermediate) and JAPN1101 Japanese 1B (Intermediate) or JAPN1200 Japanese 1A (Advanced) and JAPN1201 Japanese 1B (Advanced).

(ii) At least six units relating to a particular country or group of countries as approved by the Head of School. These may include language units and must include at least two economics units, one of which may be ECOH2305 Modern Asian Economic History.

(iii) One 56hr or two 28hr Category A General Education subject/s. One 56hr or two 28hr Category B General Education subject/s.

(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121.

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501 Accounting and Financial Management 1A</td>
<td></td>
</tr>
<tr>
<td>ECON1101 Microeconomics 1</td>
<td></td>
</tr>
<tr>
<td>ECON1202 Quantitative Methods A</td>
<td></td>
</tr>
<tr>
<td>Option 1</td>
<td></td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>ACCT1511 Accounting and Financial Management 1B</td>
<td></td>
</tr>
<tr>
<td>ECON1102 Macroeconomics 1</td>
<td></td>
</tr>
<tr>
<td>ECON1203 Quantitative Methods B</td>
<td></td>
</tr>
<tr>
<td>Option 2</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 2</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON2101 Microeconomics 2</td>
<td></td>
</tr>
<tr>
<td>ECON2206 Quantitative Economic Techniques A</td>
<td></td>
</tr>
<tr>
<td>ECOH2305 Modern Asian Economic History</td>
<td></td>
</tr>
<tr>
<td>Option 3</td>
<td></td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>ECON2102 Macroeconomics 2</td>
<td></td>
</tr>
<tr>
<td>ECON2207 Quantitative Economic Techniques B or</td>
<td></td>
</tr>
<tr>
<td>ECOH2313 Australian Economic Development in the 20th Century</td>
<td></td>
</tr>
<tr>
<td>Option 4</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 3</th>
<th>Session 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON3101 Microeconomics 3</td>
<td></td>
</tr>
<tr>
<td>ECON3109 Economic Growth and Development A*</td>
<td></td>
</tr>
<tr>
<td>Option 6</td>
<td></td>
</tr>
<tr>
<td>Option 7</td>
<td></td>
</tr>
<tr>
<td>Session 2</td>
<td></td>
</tr>
<tr>
<td>ECON3102 Macroeconomics 3</td>
<td></td>
</tr>
<tr>
<td>ECON3110 Economic Growth and Development B*</td>
<td></td>
</tr>
<tr>
<td>Option 8</td>
<td></td>
</tr>
<tr>
<td>Option 9</td>
<td></td>
</tr>
</tbody>
</table>
Year 3
Session 1
ECON3109 Economic Growth and Development A*
ECON3122 Macroeconomics 3 (Honours)
Option 6
Option 7
Session 2
ECON3110 Economic Growth and Development B*
ECON3121 Microeconomics 3 (Honours)
Option 8
Option 9

Year 4
Session 1
ECON4121 Microeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4127 Thesis** (Economics)
Option 10
Session 2
ECON4122 Macroeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4127 Thesis** (Economics)
*With the permission of the Head of School of Economics another combination of subjects from List A may be substituted.
**The thesis must focus on the Asian country or region which has been studied throughout the degree.

2210
Economics and Econometrics – Honours – Full-time

Bachelor of Economics
BEC

To complete the requirements for the award of the degree at Honours level in Economics and Econometrics a candidate shall pass the subjects as set out below with the requirement that:
(i) Two subjects (Options 3 and 4) must be chosen from List D.
(ii) Two subjects (Options 5 and 6) must be chosen from one of the combinations in List A.
(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON3122, ECON3121.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1110 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1112 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2
Session 1
ECON2121 Microeconomics 2 (Honours)
ECON2204 Linear Economics
ECON2206 Quantitative Economic Techniques A
Option 3
Session 2
ECON2122 Macroeconomics 2 (Honours)
ECON2205 Economic Optimization and Dynamics
ECON2207 Quantitative Economic Techniques B
Option 4

Year 3
Session 1
ECON3122 Macroeconomics 3 (Honours)
ECON3201 Mathematical Economics A
ECON3203 Econometrics A
Option 5
Session 2
ECON3121 Microeconomics 3 (Honours)
ECON3202 Mathematical Economics B
ECON3204 Econometrics B
Option 6

Year 4
Session 1
ECON4121 Microeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4223 Applied Econometrics A
ECON4227 Thesis (Econometrics)
Session 2
ECON4122 Macroeconomics 4
ECON4126 Economics Honours Thesis Seminar
ECON4224 Applied Econometrics B
ECON4227 Thesis (Econometrics)

2215
Economics and Economic History – Honours – Full-time

Bachelor of Economics
BEC

To complete the requirements for the award of the degree at the Honours level in Economics and Economic History a candidate shall pass the subjects as set out below with the requirement that:
(i) Two subjects (Options 6 and 8) must be chosen from one of the combinations in List A.
(ii) One subject must be chosen from List B.
(iii) Five subjects must be chosen from List C.
(iv) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121, ECON2122, ECON2313, ECON3122, ECON3121.
### Year 1

**Session 1**
- ACCT1501 Accounting and Financial Management 1A
- ECON1101 Microeconomics 1
- ECON1202 Quantitative Methods A

**Option 1 (General Education Category A)**
- ECON2101 Microeconomics 1
- ECON2206 Quantitative Economic Techniques A

**Session 2**
- ACCT1511 Accounting and Financial Management 1B
- ECON1102 Macroeconomics 1
- ECON1203 Quantitative Methods B

**Option 2 (General Education Category B)**
- ECON2102 Macroeconomics 1
- ECON2207 Quantitative Economic Techniques B

### Year 2

**Session 1**
- ECOH2312 The Industrial Revolution
- ECON2121 Microeconomics 2 (Honours)
- ECON2206 Quantitative Economic Techniques A

**Session 2**
- ECOH2313 Australian Economic Development in the 20th Century
- ECON2122 Macroeconomics 2 (Honours)
- ECON2207 Quantitative Economic Techniques B or

**Option 4**
- ECON2208 Economic Forecasting

**Option 5**
- ECON2209 Macroeconomics 2 Honours

### Year 3

**Session 1**
- ECOH3301 The History of Economic Analysis
- ECON3122 Macroeconomics 3 (Honours)

**Session 2**
- ECON3121 Microeconomics 3 (Honours)

**Option 6**
- ECON3123 Macroeconomics 3 Honours

**Option 7**
- ECON3124 Macroeconomics 3 Honours Seminar

### Year 4

**Session 1**
- ECOH4323 Approaches to Social and Economic History
- ECOH4327 Thesis (Economic History)
- ECON4121 Microeconomics 4
- ECON4126 Economics Honours Thesis Seminar

**Session 2**
- ECOH4325 Seminar in Research Methods
- ECOH4328 Thesis (Economic History)
- ECON4122 Macroeconomics 4
- ECON4126 Economics Honours Thesis Seminar

---

**2310 Economics and Finance – Honours – Full-time**

**Bachelor of Economics BEc**

To complete the requirements for the award of the degree at Honours level in Economics and Finance a candidate shall pass the subjects as set out below with the requirement that:

(i) Two subjects (Options 4 and 6) must be chosen from one of the combinations in List A.

(ii) Two subjects (Options 5 and 7) must be chosen from List B.

(iii) The key questions and issues of Category C of the General Education Program are addressed in the subjects: ACCT1501, ACCT1511, ECON2121.
2900 Economics and German Studies - Pass - Full-time

Bachelor of Economics

To complete the requirements for the award of the degree at Pass level in Economics and German Studies, a candidate shall pass the subjects set out below.

Options must be chosen subject to Rules 9 and 12 and the following restrictions:

(i) Two options must be chosen from a sequenced combination of List A subjects (Option 3 and 5).

(ii) One option must be chosen from List G.

Year 1

Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
Option 2 (General Education Category B)

Year 2

Session 1
ECON2121 Microeconomics 2 (Honours)
ECON2206 Quantitative Economic Techniques A
FINS2613 Business Finance 2A
Option 3

Session 2
ECON2122 Macroeconomics 2 (Honours)
ECON2207 Quantitative Economic Techniques B
FINS2714 Investments (Honours)
FINS2612 Australian Capital Markets

Year 3

Session 1
ECON3122 Macroeconomics 3 (Honours)
FINS3715 Applied Corporate Finance (Honours)
Option 4
Option 5

Session 2
ECON3121 Microeconomics 3 (Honours)
FINS3716 International Business Finance (Honours)
Option 6
Option 7

Year 4

Session 1
ECON4121 Microeconomics 4
FINS4776 Business Finance 4A
ECON4126 Economics Honours Thesis Seminar or
FINS4708 Project Seminar
ECON4128 Thesis (Economics/Finance)*

Session 2
ECON4122 Macroeconomics 4
FINS4777 Business Finance 4B
ECON4126 Economics Honours Thesis Seminar or
FINS4708 Project Seminar
ECON4128 Thesis (Economics/Finance)*

*The Thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.
2401
Economics and Human Resource Management - Pass - Full-time

Bachelor of Economics
BEc

To complete the requirements for the award of the Degree at Pass level specializing in Economics and Human Resource Management a candidate shall pass the subjects as set out below with the requirement that three subjects must be chosen from list H.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
  Option 1 (General Education Category A)
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
  Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
  IROB1701 Industrial Relations 1A
  IROB2719 Management of Organizations 1
Session 2
ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
  ECONH2313 Australian Economic Development in the 20th Century
  IROB2718 Human Resource Management
  Option 3

Year 3
Session 1
ECON3101 Microeconomics 3
ECON3107 Labour Economics A
  IROB3705 Industrial Relations 3A
    Option 4
Session 2
ECON3102 Macroeconomics 3
ECON3108 Labour Economics B
  IROB3724 Strategic Human Resource Management
    Option 5

2400
Economics and Industrial Relations - Pass - Full-time

Bachelor of Economics
BEc

To complete the requirements for the award of the degree at Pass level in Economics and Industrial Relations a candidate shall pass the subjects as set out below with the requirement that three options must be chosen from List F.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
  Option 1 (General Education Category A)
Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
  IROB1701 Industrial Relations 1A or
    Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
  IROB1701 Industrial Relations 1A
  IROB2703 Industrial Relations 2A
Session 2
ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
  ECONH2313 Australian Economic Development in the 20th Century
  IROB2704 Industrial Relations 2B
    Option 3

Year 3
Session 1
ECON3101 Microeconomics 3
ECON3107 Labour Economics A
  IROB3705 Industrial Relations 3A
    Option 4
Session 2
ECON3102 Macroeconomics 3
ECON3108 Labour Economics B
  IROB3706 Industrial Relations 3B
    Option 5
ECON2101 Microeconomics 2 (Honours)
ECON2206 Quantitative Economic Techniques A
IROB2703 Industrial Relations 2A
IROB1701 Industrial Relations 2A or Option 2 (General Education Category B)

Session 2
ECON2122 Macroeconomics 2 (Honours)
ECON2207 Quantitative Economic Techniques B or ECOH2313 Australian Economic Development in the 20th Century
IROB2704 Industrial Relations 2B or Option 3

Year 3
Session 1
ECON3122 Macroeconomics 3 (Honours)
ECON3107 Labour Economics A
IROB3705 Industrial Relations 3A or Option 4

Session 2
ECON3121 Microeconomics 3 (Honours)
ECON3108 Labour Economics B
IROB3706 Industrial Relations 3B
IROB3707 Industrial Relations Research Methods and Thesis Workshop

Year 4
Session 1
ECON4121 Microeconomics 4
IROB4731 Industrial Relations Case Studies A
ECON4126 Economics Honours Thesis Seminar or IROB4734 Thesis (Industrial Relations)

Session 2
ECON4122 Macroeconomics 4
IROB4732 Industrial Relations Case Studies B
ECON4126 Economics Honours Thesis Seminar or IROB4733 Industrial Relations Seminar
IROB4734 Thesis (Industrial Relations)
Session 2
ECON3102 Macroeconomics 3
MARK3083 Strategic Marketing Management
MARK3093 Corporate Policy and Marketing Strategy
Option 5

4002
Industrial Relations – Pass – Full-time

Bachelor of Economics
BEc

To complete the requirements for the award of the degree at the Pass level in Industrial Relations a candidate shall pass the subjects as set out below with the requirement that:

(i) Option 3 must be chosen from List F.

(ii) Students must complete one 56hr or two 28hr Category A and one 56hr or two 28hr Category B General Education subject/s. The second subject/s may be taken in Year 1 or Year 2.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
IROB1701 Industrial Relations 1A or
Option 2 (General Education Category B)

Year 2
Session 1
ECON2101 Microeconomics 2
ECON2206 Quantitative Economic Techniques A
IROB2703 Industrial Relations 2A
IROB1701 Industrial Relations 1A or
Option 2 (General Education Category B)

Session 2
ECON2102 Macroeconomics 2
ECON2207 Quantitative Economic Techniques B or
ECOH2313 Australian Economic Development in the 20th Century
IROB2704 Industrial Relations 2B
Option 3

Year 3
Session 1
ECON3101 Microeconomics 3
ECON3107 Labour Economics A
IROB3705 Industrial Relations 3A

Session 2
ECON3102 Macroeconomics 3
ECON3108 Labour Economics B
IROB3706 Industrial Relations 3B

Co-operative Programs BEc
3541

2190
Economics and Accounting Co-operative Program – Pass – Full-time

Bachelor of Economics
BEc

Entry to this program is at first year only, and through the scholarship selection procedure.

To complete the requirements for the award of the degree at Pass level specializing in Economics and Accounting in the Co-operative Program a candidate shall pass the subjects as set out below with the requirement that:

(i) Two options must be chosen from one of the combinations in List A.

(ii) One option must be chosen from:
ACCT3708 Auditing or
ACCT3718 Auditing (Honours)
ACCT4818 Advanced Auditing Technologies
ACCT4819 Accounting for Financial Instruments and Complex Transactions

ACCT4820 Contemporary Issues in Management Accounting

(iii) One of the options 2 - 6 must be one 56hr or two 28hr Category B General Education subject/s.

Year 1
Session 1
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1202 Quantitative Methods A
Option 1 (General Education Category A)

Session 2
ACCT1511 Accounting and Financial Management 1B
ECON1102 Macroeconomics 1
ECON1203 Quantitative Methods B
INFS1602 Computer Information Systems 1

Year 2
Fast Track (January/February intensive teaching)
ACCT2522 Accounting and Financial Management 2A or
ACCT2532 Accounting and Financial Management 2A (Honours)
ACCT2542 Accounting and Financial Management 2B or
ACCT2552 Accounting and Financial Management 2B (Honours)
### Session 1
- **ECON2101** Microeconomics 2  
- **ECON2206** Quantitative Economics Techniques A  
- **FINS2613** Business Finance 2A  
  - Option 2  

### Session 2
- **ECOH2313** Australian Economic Development in the 20th Century  
- **ECON2102** Macroeconomics 2  
- **ECON2207** Quantitative Economics Techniques B or  
  - **ECON2118** Industrial Training 1  

### Year 3
- **Fast Track (January/February intensive teaching)**  
  - **ACCT3563** Accounting and Financial Management 3A or  
  - **ACCT3573** Accounting and Financial Management 3A  
    - (Honours)  
  - **ACCT3583** Accounting and Financial Management 3B or  
  - **ACCT3593** Accounting and Financial Management 3B  
    - (Honours)  

### Session 1
- **ECON3101** Microeconomics 3  
- **ECON3118** Industrial Training 2  
  - Option 3  

### Session 2
- **ECON3102** Macroeconomics 3  
  - Option 4  
  - Option 5  
  - Option 6  

### List A
A combination of units in this list consists of one unit from List A1 and one corresponding unit from List A2.

#### A1
- **ECON3103** Monetary Economics A  
- **ECON3105** Public Economics A  
- **ECON3107** Labour Economics A  
- **ECON3109** Economic Growth and Development A  
- **ECON3201** Mathematical Economics A  
- **ECON3203** Econometrics A  

#### A2
- **ECON3104** Monetary Economics B  
- **ECON3106** Public Economics B  
- **ECON3108** Labour Economics B  
- **ECON3110** Economic Growth and Development B  
- **ECON3202** Mathematical Economics B  
- **ECON3204** Econometrics B  

### List B
- **ECOH2312** The Industrial Revolution  
- **ECOH2313** Australian Economic Development in the 20th Century  
- **ECON2105** Marxian Political Economy  
- **ECON2106** Post-Keynesian Political Economy  
- **ECON2107** Natural and Environmental Resources Economics  
- **ECON2108** Industry Economics and Australian Industrial Policy  
- **ECON2109** Economics of Natural Resources  
- **ECON2110** Regional and Urban Economics  
- **ECON2113** The Development of Modern Economics  
- **ECON2115** Japanese International Economic Relations  
- **ECON2116** Japanese Economic Policy  
- **ECON2127** Environmental Economics and Cost-Benefit Analysis  
- **ECON2204** Linear Economics  
- **ECON2205** Economic Optimization and Dynamics  
- **ECON2207** Quantitative Economics Techniques B  
- **ECON3111** Contemporary Japanese Economy  
- **ECON3112** The Newly Industrializing Economies of East Asia  
- **ECON3113** Economic Development in ASEAN Countries  
- **ECON3114** Economic Methodology  
- **ECON3115** Economics of Developing Countries  

### List C
- **ECOH2305** Modern Asian Economic History  
- **ECON3301** The History of Economic Analysis  
- **ECOH3302** Classics of Economic Thought  
- **ECOH3303** Transformation of the Japanese Economy  
- **ECOH3306** Comparative Economic Systems in Historical Perspective  
- **ECOH3307** Multinationals: Theory and History  

### List D
- **ECON2208** Introduction to Operations Research  
- **ECON2209** Business Econometrics and Forecasting  
- **ECON2211** Operations Research in Economics  
- **ECON2212** Applied Economic Statistics  

### List E
- **FINS3630** Bank Financial Management  
- **FINS3631** Risk and Insurance  
- **FINS3632** Regulation in Capital Market  
- **FINS3633** Real Estate Finance and Investment  
- **FINS3634** Lending and Liquidity Management  
- **FINS3635** Options, Futures and Risk Management Techniques  

### List F
- **IROB2712** Labour Market Policies  
- **IROB2714** Industrial Democracy  
- **IROB2715** Labour History  
- **IROB2716** Industrial Conflict  
- **IROB2717** Social Aspects of Work and Unionism  
- **IROB2718** Human Resource Management  
- **IROB2719** Management of Organizations 1  
- **IROB2720** Japanese Employment Relations  
- **IROB2723** Management of Organizations 2  
- **IROB3719** Industrial Relations Theory  
- **IROB3720** Industrial Law  
- **IROB3721** Industrial Relations Methods  
- **IROB3724** Strategic Human Resource Management  

### List G
- **EURO2012** Post-War Europe  
- **GERS2810** Contemporary Germany  
- **GERS2812** Bridging the Distance: Current Social and Political Issues in Germany and Australia  
- **POL2025** Contemporary German Politics  

### List H
- **IROB2715** Labour History  
- **IROB2717** Social Aspects of Work and Unionism  
- **IROB2720** Japanese Employment Relations  
- **IROB2723** Management of Organizations 2  
- **IROB3706** Industrial Relations 3B  
- **IROB3720** Industrial Law  
- **IROB3721** Industrial Relations Methods
Undergraduate Thesis*

Students enrolled for a degree at Honours level in the Schools of the Faculty must present a thesis in their final year of study. The thesis is to be on a topic selected by the student and approved by the Head of the School concerned. The thesis must be written under the supervision of a member of staff nominated by the appropriate Head of School.

The length of the thesis for the Honours degree should not exceed 10,000 words.

For the Honours courses the topic selected must normally be submitted for approval no later than the end of the second session in the second last year of the course.

The thesis for any course leading to the award of a degree at Honours level must be presented not later than 30 November of the year in which the thesis is to be presented.

In writing theses students are expected to pay particular attention to matters of presentation. In this respect students are advised to consult Jane L. Turabian, *A Manual for Writers of Term Papers, Theses and Dissertations*, Phoenix Books, University of Chicago Press, 1955, and W. R. Parker, *The MLA Style Sheet*, Modern Language Association, NY, latest edition. The thesis must include a bibliography and an acknowledgement of all source material and it must be accompanied by an abstract of approximately 200 words. Two copies of the thesis must be submitted in double-spaced typescript on paper size A4 with a 30 mm margin and suitably bound or stapled.

In exceptional circumstances the Head of School may grant an extension of time for compliance with the requirements of the three immediately preceding paragraphs.

*Before choosing a thesis topic, students in Economics should seek from their department an information sheet outlining requirements for the undergraduate thesis. The School of Economics also supplies the form headed Undergraduate Thesis: Application for Approval of Topic. Two copies of this form should be completed by the student and signed by a member of staff to show that the proposed topic is recommended for consideration. They should then be lodged at the School office.*
Combined Commerce/Law Course, Economics/Law Course and
Commerce/Science Course

Combined Courses leading to award of Degrees of Bachelor of Commerce/
Bachelor of Laws and Bachelor of Economics/
Bachelor of Laws

The University offers combined courses leading to the award of the degree of BCom/LLB and BEc/LLB. The Bachelor of Commerce degree course and the Bachelor of Economics degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

The Bachelor of Laws degree may be combined with a Bachelor of Commerce specializing in Accounting, Finance, Industrial Relations, Information Systems or Marketing, or with a Bachelor of Economics.

In the modern world of business and administration there is a need in many fields for the combined professional skills of accounting and law. The most obvious of these is the broad field of taxation practice, already drawing on both accounting and legal specialists for such matters as estate planning and taxation aspects of business organizations. With the growing complexity of commerce, including international business activities and large scale corporate organization, there is a new and urgent need for graduates who are well versed in a wide range of legal subjects as well as in accounting and commerce generally. These graduates may enter large companies as full-time advisors or undertake specialized professional practice. In the public sector also the increasing scale and complexity of government undertakings opens up a significant range of opportunities leading to senior administrative positions. Apart from specific career considerations, there is no doubt that accounting and law are complementary studies which provide a demanding but worthwhile course for the able student.

In the financial markets, there is considerable demand for graduates with training in finance and law. The complexity of securities, takeover and company legislation has necessitated the employment of such graduates in merchant banks, trading banks, brokerage houses and regulatory bodies.

The combination of economics and law is not designed with the needs of any particular professional group in mind, but these skills are valuable in many vocations, particularly in the Public Service.

The growing complexity of industrial relations in Australia highlights the need for people wishing to become industrial advocates to have a solid grounding in economics, psychology, sociology and industrial relations, as well as in law. The combined course of Bachelor of Commerce (Industrial Relations) and Bachelor of Laws is therefore recommended for people who hope to practise law in the industrial jurisdiction.

Recent developments in Federal and State legislation, in the field of trade practices and consumerism in particular, have created an urgent need for managers and administrators skilled in both law and marketing. The combined Marketing/Law course seeks to meet this need by combining a detailed study of marketing systems in general, and marketing management in particular with the study of law. Graduates will find opportunities in both private and public sectors of the economy.

Rules Relating to the Bachelor of Commerce/Bachelor of Laws Course and the Bachelor of Economics/Bachelor of Laws Course

Rules relating to the award of the degree of Bachelor of Commerce and Bachelor of Economics, as set out in other sections of this Handbook, shall apply wherever relevant to candidates for the course of Bachelor of Commerce/Bachelor of Laws and Bachelor of Economics/Bachelor of Laws.

Candidates for the combined Commerce/Law or Economics/Law degree course may be awarded the degree of BCom or BEc either when they have successfully completed the entire combined course or when they have completed the requirements for the award of the BCom or BEc degree (see later in this section).

4732
Bachelor of Commerce (Accounting)/Bachelor of Laws

BCom/LLB

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501</td>
<td>Accounting and Financial Management 1A</td>
<td>4</td>
</tr>
<tr>
<td>ACCT1511</td>
<td>Accounting and Financial Management 1B</td>
<td>4</td>
</tr>
<tr>
<td>ECON1101</td>
<td>Microeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>ECON1102</td>
<td>Macroeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>ECON1202</td>
<td>Quantitative Methods A</td>
<td>5</td>
</tr>
<tr>
<td>ECON1203</td>
<td>Quantitative Methods B</td>
<td>3.5</td>
</tr>
<tr>
<td>LAWS1120</td>
<td>Legal System - Torts</td>
<td>4</td>
</tr>
<tr>
<td>LAWS7410</td>
<td>Legal Research and Writing 1</td>
<td>2</td>
</tr>
</tbody>
</table>
UNDERGRADUATE STUDY

Year 2

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT2522</td>
<td>Accounting and Financial Management 2A or</td>
</tr>
<tr>
<td></td>
<td>Accounting and Financial Management 2A (Honours)</td>
</tr>
<tr>
<td>ACCT2532</td>
<td>Accounting and Financial Management 2B or</td>
</tr>
<tr>
<td></td>
<td>Accounting and Financial Management 2B (Honours)</td>
</tr>
<tr>
<td>FINS2613</td>
<td>Business Finance 2A</td>
</tr>
<tr>
<td>INFS1602</td>
<td>Computer Information Systems 1</td>
</tr>
<tr>
<td>LAWS1410</td>
<td>Contracts</td>
</tr>
<tr>
<td>LAWS1610</td>
<td>Criminal Law</td>
</tr>
</tbody>
</table>

Year 3

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT3563</td>
<td>Accounting and Financial Management 3A or</td>
</tr>
<tr>
<td></td>
<td>Accounting and Financial Management 3A (Honours)</td>
</tr>
<tr>
<td>ACCT3573</td>
<td>Accounting and Financial Management 3B or</td>
</tr>
<tr>
<td></td>
<td>Accounting and Financial Management 3B (Honours)</td>
</tr>
<tr>
<td>ACCT3583</td>
<td>Accounting and Financial Management 4</td>
</tr>
<tr>
<td></td>
<td>Accounting and Financial Management 4 (Honours)</td>
</tr>
<tr>
<td>ACCT3593</td>
<td>Accounting and Financial Management 5</td>
</tr>
<tr>
<td></td>
<td>Accounting and Financial Management 5 (Honours)</td>
</tr>
<tr>
<td>ACCT3708</td>
<td>Auditing</td>
</tr>
<tr>
<td></td>
<td>Auditing (Honours)</td>
</tr>
<tr>
<td>ACCT3718</td>
<td>Auditing (Honours)</td>
</tr>
<tr>
<td>Economics</td>
<td>Option to be selected from List A or</td>
</tr>
<tr>
<td></td>
<td>appearing after Course Code 4745</td>
</tr>
<tr>
<td>LAWS2160</td>
<td>Administrative Law</td>
</tr>
<tr>
<td>LAWS3010</td>
<td>Property and Equity</td>
</tr>
<tr>
<td>LAWS6210</td>
<td>Law, Lawyers and Society</td>
</tr>
</tbody>
</table>

Note: Students who wish to take the BCom degree at Honours level must take ACCT2522 Accounting and Financial Management 2A (Honours), ACCT2532 Accounting and Financial Management 2B (Honours), ACCT3718 Auditing (Honours), ACCT3583 Accounting and Financial Management 3B (Honours) and ACCT3593 Accounting and Financial Management 3B (Honours) in lieu of the corresponding Pass subjects, and unless they have the permission of the Head of School they must interpolate an Honours year in Accounting between Years 3 and 4 of the above program.

Year 4

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>LAWS1010</td>
<td>Litigation</td>
</tr>
<tr>
<td>LAWS2150</td>
<td>Federal Constitutional Law</td>
</tr>
<tr>
<td>LAWS7420</td>
<td>Legal Research and Writing 2</td>
</tr>
<tr>
<td>LAWS7430</td>
<td>Research Component*</td>
</tr>
<tr>
<td>LAWS8820</td>
<td>Law and Social Theory or</td>
</tr>
<tr>
<td></td>
<td>Legal Theory</td>
</tr>
</tbody>
</table>

Law electives to the value of 12 credit points**

Year 5

Law electives to the value of 24 credit points.

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

**The electives must include LAWS4010 Business Associations 1 and LAWS4020 Business Associations 2 and two other electives are to be selected in the field of business law, unless approval is received to the contrary, which will be given in exceptional circumstances only.

Bachelor of Commerce (Finance)/Bachelor of Laws

BCom/LLB

To complete the requirements for the award of the degree at Pass level in Finance a candidate shall pass the subjects as set out below with the requirement that two options must be chosen from:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINS3630</td>
<td>Bank Financial Management</td>
</tr>
<tr>
<td>FINS3631</td>
<td>Risk and Insurance</td>
</tr>
<tr>
<td>FINS3632</td>
<td>Regulation in Capital Markets</td>
</tr>
<tr>
<td>FINS3633</td>
<td>Real Estate Finance and Investment</td>
</tr>
<tr>
<td>FINS3634</td>
<td>Lending and Liquidity Management</td>
</tr>
<tr>
<td>FINS3635</td>
<td>Options, Futures and Risk Management Techniques</td>
</tr>
<tr>
<td>FINS3775</td>
<td>Research Methods in Finance 1</td>
</tr>
</tbody>
</table>

Note: Students who wish to take the BCom degree at Honours level must take FINS2714 Investments (Honours) and FINS3715 Applied Corporate Finance (Honours) and...
FINS3716 International Business Finance (Honours) in lieu of the corresponding pass subjects and FINS3775 Research Methods in Finance 1.

4750
Bachelor of Commerce (Industrial Relations)/Bachelor of Laws

BCom/LLB

The option specified in Year 3 of this course must be chosen from the following list:

- PSYC2106 Psychology (Industrial Relations)
- IROB1702 Industrial Relations 1B
- IROB2712 Labour Market Policies
- IROB2714 Industrial Democracy
- IROB2715 Labour History
- IROB2716 Industrial Conflict
- IROB2717 Social Aspects of Work and Unionism
- IROB2718 Human Resource Management
- IROB3721 Industrial Relations Methods
- IROB3723 Industrial Relations Research Methodology
- LEGT7711 Legal Environment of Commerce

Year 1

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501</td>
<td>Accounting and Financial Management 1A</td>
<td>4</td>
</tr>
<tr>
<td>ACCT1511</td>
<td>Accounting and Financial Management 1B</td>
<td>4</td>
</tr>
<tr>
<td>ECON1101</td>
<td>Microeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>ECON1102</td>
<td>Macroeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>ECON1202</td>
<td>Quantitative Methods A</td>
<td>5</td>
</tr>
<tr>
<td>ECON1203</td>
<td>Quantitative Methods B</td>
<td>3.5</td>
</tr>
<tr>
<td>LAWS1120</td>
<td>Legal System - Torts</td>
<td>4</td>
</tr>
<tr>
<td>LAWS7410</td>
<td>Legal Research and Writing 1</td>
<td>2</td>
</tr>
</tbody>
</table>

Year 2

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>IROB1701</td>
<td>Industrial Relations 1A</td>
<td>3.5</td>
</tr>
<tr>
<td>IROB2703</td>
<td>Industrial Relations 2A</td>
<td>3.5</td>
</tr>
<tr>
<td>IROB2704</td>
<td>Industrial Relations 2B</td>
<td>3.5</td>
</tr>
<tr>
<td>Option</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>LAWS1410</td>
<td>Contracts</td>
<td>4</td>
</tr>
<tr>
<td>LAWS1610</td>
<td>Criminal Law</td>
<td>4</td>
</tr>
</tbody>
</table>

Year 3

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON2104</td>
<td>Applied Macroeconomics</td>
<td>3.5</td>
</tr>
<tr>
<td>IROB2711</td>
<td>Labour Market Economics</td>
<td>3</td>
</tr>
<tr>
<td>IROB3705</td>
<td>Industrial Relations 3A</td>
<td>3.5</td>
</tr>
<tr>
<td>IROB3706</td>
<td>Industrial Relations 3B</td>
<td>3.5</td>
</tr>
<tr>
<td>LAWS2160</td>
<td>Administrative Law</td>
<td>4</td>
</tr>
<tr>
<td>LAWS3010</td>
<td>Property and Equity</td>
<td>4</td>
</tr>
<tr>
<td>LAWS6210</td>
<td>Law, Lawyers and Society</td>
<td>4</td>
</tr>
</tbody>
</table>

Note: Students who wish to take the BCom degree at Honours level must take IROB3707 Industrial Relations Research Methods & Thesis Workshop and must interpolate an Honours year between Years 3 and 4 of the above program, except that with the permission of the Head of School of Industrial Relations and Organizational Behaviour a student may take an Honours year at a later stage.

Year 4

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>LAWS1010</td>
<td>Litigation</td>
<td>4</td>
</tr>
<tr>
<td>LAWS2150</td>
<td>Federal Constitutional Law</td>
<td>4</td>
</tr>
<tr>
<td>LAWS7420</td>
<td>Legal Research and Writing 2</td>
<td>2</td>
</tr>
<tr>
<td>LAWS7430</td>
<td>Research Component **</td>
<td>4</td>
</tr>
<tr>
<td>LAWS8820</td>
<td>Law and Social Theory or</td>
<td>4</td>
</tr>
<tr>
<td>LAWS8320</td>
<td>Legal Theory</td>
<td>4</td>
</tr>
</tbody>
</table>

Law electives to the value of 12 credit points.

**Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

Year 5

Law electives to the value of 24 credit points.

4736
Bachelor of Commerce (Information Systems)/Bachelor of Laws

BCom/LLB

Year 1

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501</td>
<td>Accounting and Financial Management 1A</td>
<td>4</td>
</tr>
<tr>
<td>ACCT1511</td>
<td>Accounting and Financial Management 1B</td>
<td>4</td>
</tr>
<tr>
<td>ECON1101</td>
<td>Microeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>ECON1102</td>
<td>Macroeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>ECON1202</td>
<td>Quantitative Methods A</td>
<td>5</td>
</tr>
<tr>
<td>ECON1203</td>
<td>Quantitative Methods B</td>
<td>3.5</td>
</tr>
<tr>
<td>INFS1602</td>
<td>Computer Information Systems 1</td>
<td>3</td>
</tr>
<tr>
<td>LAWS1120</td>
<td>Legal System - Torts</td>
<td>4</td>
</tr>
<tr>
<td>LAWS7410</td>
<td>Legal Research and Writing 1</td>
<td>2</td>
</tr>
</tbody>
</table>

Year 2

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT2522</td>
<td>Accounting and Financial Management 2A</td>
<td>4</td>
</tr>
<tr>
<td>ECON1102</td>
<td>Macroeconomics 1</td>
<td>3.5</td>
</tr>
<tr>
<td>Economics</td>
<td>Option to be selected from List A</td>
<td>3-4</td>
</tr>
<tr>
<td>INFS2603</td>
<td>Computer Information Systems 2</td>
<td>3</td>
</tr>
<tr>
<td>INFS2609</td>
<td>Computer Information Technology</td>
<td>3</td>
</tr>
<tr>
<td>LAWS1410</td>
<td>Contracts</td>
<td>4</td>
</tr>
<tr>
<td>LAWS6210</td>
<td>Law, Lawyers and Society</td>
<td>4</td>
</tr>
</tbody>
</table>

Year 3

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>HPW</th>
</tr>
</thead>
<tbody>
<tr>
<td>INFS3605</td>
<td>Information Systems</td>
<td>3</td>
</tr>
<tr>
<td>INFS3607</td>
<td>Distributed Computer Systems</td>
<td>3</td>
</tr>
<tr>
<td>INFS3608</td>
<td>Database Systems</td>
<td>3</td>
</tr>
<tr>
<td>INFS3611</td>
<td>Information Systems Development**</td>
<td>3</td>
</tr>
<tr>
<td>LAWS1610</td>
<td>Criminal Law</td>
<td>4</td>
</tr>
<tr>
<td>LAWS3010</td>
<td>Property and Equity</td>
<td>4</td>
</tr>
<tr>
<td>LAWS4620</td>
<td>Computer Applications to Law**</td>
<td>4</td>
</tr>
</tbody>
</table>

Note: Students who wish to take the BCom degree course at Honours level must interpolate an Honours year between
years 3 and 4 of the above program, except that with the permission of the Head of School, a student may enrol in an Honours year at a later stage.

Year 4

<table>
<thead>
<tr>
<th>HPW</th>
<th>S1</th>
<th>S2</th>
</tr>
</thead>
<tbody>
<tr>
<td>LAWS1010 Litigation</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>LAWS2150 Federal Constitutional Law</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>LAWS2160 Administrative Law</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS7420 Legal Research and Writing 2</td>
<td>1 or 1</td>
<td></td>
</tr>
<tr>
<td>LAWS7430 Research Component*</td>
<td></td>
<td></td>
</tr>
<tr>
<td>LAWS8820 Law and Social Theory or LAWS8320 Legal Theory</td>
<td>4 or 4</td>
<td></td>
</tr>
</tbody>
</table>

Law electives to the value of 9 credit points.

Year 5

Law electives to the value of 24 credit points.

** These subjects are taken concurrently as a composite subject.

*Taken after or concurrently with LAWS7420 Legal Research and Writing 2.

4710
Bachelor of Commerce (Marketing)/Bachelor of Laws

BCom/LLB

Year 1

<table>
<thead>
<tr>
<th>HPW</th>
<th>S1</th>
<th>S2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501 Accounting and Financial Management 1A</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ACCT1511 Accounting and Financial Management 1B</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ECON1101 Microeconomics 1</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON1102 Macroeconomics 1</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON1202 Quantitative Methods A</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>ECON1203 Quantitative Methods B</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>LAWS1120 Legal System - Torts</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS7410 Legal Research and Writing 1</td>
<td>2</td>
<td></td>
</tr>
</tbody>
</table>

Year 2

<table>
<thead>
<tr>
<th>HPW</th>
<th>S1</th>
<th>S2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON2101 Microeconomics 2 or</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON2103 Applied Microeconomics</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>LAWS1410 Contracts</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS1610 Criminal Law</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>MARK2012 Marketing Fundamentals</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>MARK2032 Consumer Behaviour A</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>MARK2042 Consumer Behaviour B</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>MARK2052 Marketing Research</td>
<td>4</td>
<td></td>
</tr>
</tbody>
</table>

Year 3

<table>
<thead>
<tr>
<th>HPW</th>
<th>S1</th>
<th>S2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON2102 Macroeconomics 2 or</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON2104 Applied Macroeconomics</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>LAWS2160 Administrative Law</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>or</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS3010 Property and Equity</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>or</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS6210 Law, Lawyers and Society</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>or</td>
<td>4</td>
<td></td>
</tr>
</tbody>
</table>

4745
Bachelor of Economics/Bachelor of Laws

BEC/LLB

Year 1

<table>
<thead>
<tr>
<th>HPW</th>
<th>S1</th>
<th>S2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT1501 Accounting and Financial Management 1A</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ACCT1511 Accounting and Financial Management 1B</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ECON1101 Microeconomics 1</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON1102 Macroeconomics 1</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON1202 Quantitative Methods A</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>ECON1203 Quantitative Methods B</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>LAWS1120 Legal System - Torts</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS7410 Legal Research and Writing 1</td>
<td>2</td>
<td></td>
</tr>
</tbody>
</table>

Year 2

<table>
<thead>
<tr>
<th>HPW</th>
<th>S1</th>
<th>S2</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON2101 Microeconomics 2</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON2102 Macroeconomics 2</td>
<td>3.5</td>
<td></td>
</tr>
<tr>
<td>ECON2206 Quantitative Economic Techniques A</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>ECON2207 Quantitative Economics Techniques B</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>ECON2208 Quantitative Economic Techniques B</td>
<td>or</td>
<td></td>
</tr>
<tr>
<td>ECOH2313 Australian Economic Development in the 20th Century</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>LAWS1410 Contracts</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>LAWS1610 Criminal Law</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>or</td>
<td>4</td>
<td></td>
</tr>
</tbody>
</table>
**Rules relating to the award of the degree of Bachelor of Commerce or Bachelor of Economics prior to the completion of the Combined Degree.**

In deciding when students who have not completed the requirements of the combined degree have nevertheless completed the requirements of the BCom or BEc the following concessions will apply:

**Accounting/Law 4732**

1. For students enrolled in 1989 and subsequent years in the BCom (Accounting)/LLB course, course code 4732:
   (A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.
   (B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from LEGT7711 Legal Environment of Commerce and 2 options.
   (C) Students will be exempted from 3 options if they have passed both of the following subjects:
      LAWS4010 Business Associations 1* and
      LAWS4020 Business Associations 2*
      and one other subject from the following list:
      LAWS3030 Trusts
      LAWS3050 Succession
      LAWS4030 The Modern Corporation
      LAWS4240 Industrial and Intellectual Property
      LAWS4260 Regulation of Economic Activity
      LAWS4340 Trade Practices
      LAWS4350 Insurance Law
      LAWS4370 Commercial Law A* and
      LAWS4390 Commercial Law B*
      LAWS4390 Consumer Protection Law
      LAWS4440 Elements of Income Tax Law* and
      LAWS4450 Advanced Revenue Law*
      LAWS4540 International Trade
   *It will be noted that subjects marked with asterisk must both be taken in order to count as one option.

**Finance/Law 4735**

1. For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in the 1987 Commerce Faculty Handbook:
   (A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Studies options.
   (B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.

2. For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735, to meet the requirements as set out in the 1988 Commerce Faculty Handbook:
   (A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Studies options.
(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.

(C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 2 of the following subjects:

14.630 Bank Financial Management
14.631 Risk and Insurance
14.632 Regulation in Capital Markets

3. For students enrolled prior to 1990 in the BCom (Finance)/LLB course, course code 4735 to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Education options.

(B) Students who have passed 90.141 Contracts and 90.161 (LAWS1610) Criminal Law will be exempted from one option.

(C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete 4 of the following subjects:

FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques
FINS3775 Research Methods in Finance 1

4. For students enrolled in 1990 and subsequent years in the BCom (Finance)/LLB course, course code 4735:

(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.

(B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from one option.

(C) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete, in addition to the two Finance options (1 and 2), 4 of the following subjects:

FINS3630 Bank Financial Management
FINS3631 Risk and Insurance
FINS3632 Regulation in Capital Markets
FINS3633 Real Estate Finance and Investment
FINS3634 Lending and Liquidity Management
FINS3635 Options, Futures and Risk Management Techniques
FINS3775 Research Methods in Finance 1

For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Education options.

(B) Students will be exempted from 6 options if they have passed the following subjects:

LAWS1410 Contracts
LAWS1610 Criminal Law
LAWS5000 Law of Employment
LAWS5030 Industrial Law

3. For students enrolled in 1989 and subsequent years in the BCom (Industrial Relations)/LLB course, course code 4750:

(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.

(B) Students will be exempted from 6 options if they have passed the following subjects:

LAWS1410 Contracts
LAWS1610 Criminal Law
LAWS5000 Law of Employment
LAWS5030 Industrial Law

Industrial Relations/Law 4710

1. For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the pre-1989 Commerce Faculty Handbooks:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Studies options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century, one Rule 11* option and one Rule 22* option.

(C) 90.501 Trade Unions and the Law, 90.511 Settlement of Industrial Disputes and 90.500 Law of Employment may be counted as Rule 22* options if enrolled for the pass course, or Rule 23* options if enrolled in the Honours course.

For these rules, see pre-1989 Commerce Faculty handbooks.

2. For students enrolled prior to 1989 in the BCom (Industrial Relations)/LLB course, course code 4750, to meet the requirements as set out in the 1989 Commerce and Economics Faculty Handbook:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Education options.

(B) Students will be exempted from 6 options if they have passed the following subjects:

LAWS1410 Contracts
LAWS1610 Criminal Law
LAWS5000 Law of Employment
LAWS5030 Industrial Law

Marketing/Law 4710

1. For students enrolled prior to 1989 in the BCom (Marketing)/LLB course, course code 4710, to meet the requirements as set out in pre-1989 Commerce Faculty Handbooks:

(A) Students who have passed 90.112 Legal System - Torts will be exempted from two General Studies options.

(B) Students who have passed 90.141 Contracts and 90.161 Criminal Law will be exempted from 15.101H Australia in the International Economy in the 20th Century and 14.774 Legal Environment of Commerce.

(C) Students who have any two electives from the list below will be exempted from two Rule 24* options. The electives are as follows:

LAWS2230 Communications Law
LAWS4010 Business Associations 1
LAWS4260 Regulation of Economic Activity
LAWS4340 Trade Practices
LAWS4370 Commercial Law A
LAWS4380 Commercial Law B
LAWS4540 International Trade

For this rule see pre-1989 Commerce Faculty handbooks.
(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.
(B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from two options.
(C) Students who have any two electives from the list below will be exempted from two further options:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

(D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject 28.022 Marketing Models.

3. For students enrolled in 1989 and subsequent years in the BCom (Marketing)/LLB course, course code 4710:
(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.
(B) Students who have passed LAWS1410 Contracts and LAWS1610 Criminal Law will be exempted from two options.
(C) Students who have any two electives from the list below will be exempted from two further options:

- LAWS2230 Communications Law
- LAWS4010 Business Associations 1
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4540 International Trade

(D) Students wishing to take out the Bachelor of Commerce degree before completing the combined course must also complete the subject MARK3022 Computer Applications in Marketing.

Information Systems/Law 4736

1. For students enrolled in the BCom (Information Systems)/LLB course, course code 4736:
(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.
(B) Students will be exempted from 5 subjects if they have passed the following subjects:

- LAWS1410 Contracts
- LAWS1610 Criminal Law
- LAWS4010 Business Associations 1
- LAWS4020 Business Associations 2

Economics/Law 4745

1. For students enrolled in the BSc/Law course, course code 4745:
(A) Students who have passed LAWS1120 Legal System - Torts will be exempted from two General Education options.
(B) Students will be exempted from 6 options in Program 2000 for students enrolled in the Pass course or Program 2010 for students enrolled in the Honours course if they have passed 3 full-year (or equivalent) Law subjects.

BCom (Honours) and BSc (Honours) Students

Candidates for Honours in the Commerce or Economics degree course must complete one year additional to the minimum of five years required for the Commerce/Law course at Pass level.

Notwithstanding the above regulations, students undertaking the combined Bachelor of Commerce or Bachelor of Economics at Honours level/Bachelor of Laws course may be awarded the degree of Bachelor of Commerce or Bachelor of Economics at Honours level once they have completed the Honours year and the requirements of the first three years of the combined Bachelor of Commerce or Bachelor of Economics at Honours Level/Bachelor of Laws course.

Combined Courses leading to award of Degrees of Bachelor of Commerce Bachelor of Science

The University offers a combined course leading to the award of the degrees of Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics). The Bachelor of Commerce degree course may be taken at either Pass or Honours level, the combined course taking five or six years respectively. Students wishing to take the Bachelor of Commerce degree at Honours level must consult the Head of the School in which they wish to study for Honours before enrolling in the second year of the course.

There are two major sources of employment for BCom/BSc graduates. First and foremost are the banks. Since deregulation, the financial sector has seen the entry of some 100 (merchant) banks, and the sector has been exposed to new and sophisticated capital markets. These banks require numerate mathematics graduates who can design and critically analyse the complex mathematical models (for example, of leasing agreements and option pricing) needed to operate effectively in these markets.

Other sources of employment are the insurance and financial consulting companies. In order to respond effectively to foreshadowed changes in the superannuation and tax laws, companies are seeking and employing good mathematics graduates willing to be trained as actuaries.

For both sources, graduates with a combined mathematics/finance background would be ideal.

Entry to the program will be by quota with the admission requirements being not less than that for the degree with the highest requirements (currently the Commerce degree) and also with the HSC prerequisites for MATH1032 Mathematics 1. Students may be admitted direct to the program in Year 1 or could apply for admission in Years 2 or 3. Any students in the program would also have the option of taking out the BCom degree at the end of three years (provided all program requirements have been met).

The program will take four and a half years of full-time study to complete. However, outstanding students could be granted special permission to complete the program in four
years by taking higher than average loads from the second half of year 2 onwards. Another alternative is for four years of full-time study, with the remaining requirements being completed part-time.

Bachelor of Commerce (Finance)/Bachelor of Science (Mathematics)

BCom/BSc

To complete the requirements for the award of the BCom (Finance)/BSc(Mathematics) a candidate shall pass the subjects as set out below with the requirement that at least four options must be chosen from:

- FINS3630 Bank Financial Management
- FINS3631 Risk and Insurance
- FINS3632 Regulation in Capital Markets
- FINS3633 Real Estate Finance and Investment
- FINS3634 Lending and Liquidity Management
- FINS3635 Options, Futures and Risk Management Techniques
- FINS3775 Research Methods in Finance 1

A further option shall be chosen from subjects offered by Schools within the Faculty of Commerce and Economics.

Note on Higher Units: For both Mathematics and Finance units, good students are encouraged to substitute higher level units for the corresponding ordinary level units listed in the program.

The remaining options undertaken must satisfy the General Education requirements.

Year 1

Session 1
ACCT1501 Accounting and Financial Management 1A (1 unit)
ECON1101 Microeconomics 1 (1 unit)
Option 1

Session 2
ACCT1511 Accounting and Financial Management 1B (1 unit)
ECON1102 Macroeconomics 1 (1 unit)
LEGT7711 Legal Environment of Commerce (1 unit)

Year 2

Session 1
ECON2101 Microeconomics 2 (1 unit)
FINS2613 Business Finance 2A (1 unit)
MATH2801 Theory of Statistics 2 - Probability and Random Variables (1 unit)
Option 2 (1 unit)

Session 2
ACCT2542 Accounting and Financial Management 2B (1 unit)
FINS2612 Australian Capital Markets (1 unit)
FINS2624 Investments (1 unit)
MATH2821 Theory of Statistics 2 - Basic Inference (1 unit)

Year 3

Session 1
FINS3625 Applied Corporate Finance (1 unit)
Option 3 (1 unit)
Option 4 (1 unit)
Option 5 (1 unit)

Session 2
FINS3616 International Business Finance (1 unit)
MATH2501 Pure Mathematics 2 - Linear Algebra (1 unit)
Option 6 (1 unit)
Option 7 (1 unit)

Year 4

MATH2120 Applied Mathematics 2 - Mathematical Methods for Differential Equations (1/2 unit)
MATH2160 Applied Mathematics 2 - Linear Programming (1/2 unit)
MATH2200 Applied Mathematics 2 - Discrete Dynamical Systems (1/2 unit)
MATH2400 Pure Mathematics 2 - Finite Mathematics (1/2 unit)
MATH2510 Pure Mathematics 2 - Real Analysis (1/2 unit)
MATH3181 Applied Mathematics 3 - Optimal Control (1 unit)
1 unit of Level 3 Statistics
1 other unit of level 3 Mathematics (MATH3610 and MATH3620 are highly recommended)
1 1/2 other units of level 2 or 3 Mathematics or other subjects available for Science program 6810 (see the Science Handbook).

Year 5

Session 1
MATH3002 Mathematics 3 - Project (2 units)
MATH3161 Applied Mathematics 3 - Optimisation Methods (1 unit)
1 other level 2 Mathematics unit
Subject Descriptions
Undergraduate Study

Descriptions of all subjects are presented in alphanumeric order within organizational units. For academic advice regarding a particular subject consult with the contact for the subject as listed. A guide to abbreviations and prefixes is included in the chapter 'Handbook Guide', appearing earlier in this book.

Accounting

ACCT1501
Accounting and Financial Management 1A
Staff Contact: School Office
S1 or S2 L2 T2
Prerequisite: ACCT1501

The first unit in a sequence of subjects dealing with aspects of the practice of financial reporting, and reviewing the analytical and investigative tools and processes used within the discipline of accounting. The basic accounting process, whereby financial data from source documents are recorded, processed, summarised and adjusted (in terms of a given set of accounting concepts) culminating in the preparation of financial reports. Design of accounting systems and incorporation of internal controls. Accounting for cash, debtors, inventories and property, plant and equipment. Uses and limitations of traditional financial reports.

ACCT2522
Accounting and Financial Management 2A
Staff Contact: School Office
S1 L2 T2
Prerequisites: ACCT1511
Notes: Excluded ACCT2532.

The design and operation of management accounting systems, including product costing systems and budgeting, planning and control systems. In particular, attention is focused on the theoretical and practical implications of management accounting system design and organisational functioning, with emphasis on both manufacturing and service organizations. Involves the use of spreadsheet modelling and the use of personal computers.

ACCT2532
Accounting and Financial Management 2A (Honours)
Staff Contact: School Office
S1 L2 T2
Prerequisite: ACCT1511
Notes: Excluded ACCT2522.

The content of this subject includes that of ACCT2522 Accounting and Financial Management 2A as well as additional and more advanced work in management accounting.

ACCT2542
Accounting and Financial Management 2B
Staff Contact: School Office
S2 T2
Prerequisite: ACCT1511
Notes: Excluded ACCT2552.

The third financial reporting unit after ACCT1501 and ACCT1511 with a consideration of more complicated transactions and events as well as the accounting problems in certain specific industries. The contracting cost and other frameworks for the analysis of financial reporting. More advanced aspects of accounting for shareholders' equity, liabilities and assets including interperiod company tax

ACCT2552
Accounting and Financial Management 2B (Honours)
Staff Contact: School Office
S2 L2 T2
Prerequisite: ACCT1511
Notes: Excluded ACCT2542.
The content of this subject includes that of ACCT2542 Accounting and Financial Management 2B as well as additional and more advanced work in financial accounting.

ACCT3563
Accounting and Financial Management 3A
Staff Contact: School Office
S1 or S2 L2 T2
Prerequisite: ACCT2542
Notes: Excluded ACCT3573.
The final financial reporting unit following ACCT1501, ACCT1511 and ACCT2542.
The practices and problems associated with reporting on the affairs of complex organizations and structures including the technique of consolidation accounting; reporting on relationships with subsidiaries, associated companies, joint ventures, trusts, etc; segment reporting; reporting where the affairs of subsidiaries or associates are stated in foreign currencies, and other foreign currency translation issues. Accounting for new generation financial instruments, share buy-backs and corporate insolvency. Overall view of developments in financial reporting: major themes in the professional and research literatures in financial accounting and perspectives on the process whereby regulations governing the practice of external reporting are produced and compliance with those rules is monitored.

ACCT3573
Accounting and Financial Management 3A (Honours)
Staff Contact: School Office
S1 L2 T2.5
Prerequisite: ACCT2552
Notes: Excluded ACCT3563.
Includes ACCT3563 Accounting and Financial Management 3A as well as additional and more advanced work in both accounting theory and in the financial management and accountability of corporate enterprises.

ACCT3583
Accounting and Financial Management 3B
Staff Contact: School Office
S1 or S2 L2 T2
Prerequisite: ACCT2522
Notes: Excluded ACCT3593.
Management accounting for decision making: development of skills in financial analysis, and analytical skills and techniques for modelling and solving a variety of typical managerial decision problems with regard to organisational content. Involves the use of the mainframe computer financial modelling package IFPS.

ACCT3593
Accounting and Financial Management 3B (Honours)
Staff Contact: School Office
S2 L2 T2.5
Prerequisite: ACCT2532
Notes: Excluded ACCT3583.
Includes ACCT3583 Accounting and Financial Management 3B, as well as more advanced work dealing with theoretical and research issues in management accounting.

ACCT3708
Auditing
Staff Contact: School Office
S1 or S2 L2 T1.5
Prerequisites: ACCT2522 or ACCT2532 and ACCT2542 or ACCT2552 with the approval of the Head of the School of Accounting
Notes: Excluded ACCT3718.
Practice of auditing, the concepts which underlie the practice, auditors' responsibilities and the audit environment. Although the focus of attention is on audits carried out under the provisions of the Companies Act Act and Codes, reference is also made to other forms of audit. The course is intended to provide an overview of the audit process as it exists in Australia. Both EDP and computer-assisted audit techniques are an integral part of this course.

ACCT3718
Auditing (Honours)
Staff Contact: School Office
S1 or S2 L2 T2
Prerequisites: ACCT2522 or ACCT2532 and ACCT2542 or ACCT2552 or with the approval of the Head of the School of Accounting
Notes: Excluded ACCT3708.
Includes ACCT3708 Auditing, as well as more advanced work dealing with theoretical and current research issues in auditing.

ACCT4794
Thesis (Accounting)
Staff Contact: School Office
S1 or S2

ACCT4795
Thesis (Accounting/Finance)
Staff Contact: School Office
S1 or S2

ACCT4802
Advanced Studies in Financial Accounting
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in accounting
As for ACCT5902. See Graduate Study: Subject Descriptions.
ACCT4803
Regulation of Accounting
Staff Contact: School Office
S2 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in accounting
As for ACCT5903. See Graduate Study: Subject Descriptions.

ACCT4804
Development of Accounting Thought
Staff Contact: School Office
S2 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in accounting
As for ACCT5904. See Graduate Study: Subject Descriptions.

ACCT4805
Current Developments in Auditing Research
Staff Contact: School Office
S2 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in accounting
As for ACCT5905. See Graduate Study: Subject Descriptions.

ACCT4818
Advanced Auditing Technologies
Staff Contact: School Office
S2 L3
Prerequisite: ACCT3708 or ACCT3718
As for ACCT5918. See Graduate Study: Subject Descriptions.

ACCT4819
Accounting for Financial Instruments and Complex Transactions
Staff Contact: School Office
S2 L3
Prerequisite: ACCT3563 or ACCT3573
As for ACCT5919. See Graduate Study: Subject Descriptions.

ACCT4820
Contemporary Issues in Management Accounting
Staff Contact: School Office
S2 L3
Prerequisite: ACCT2522 or ACCT2532

ACCT4851
Current Developments in Accounting Research - Financial
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level.
As for ACCT5951. See Graduate Study: Subject Descriptions.

ACCT4852
Current Developments in Accounting Research - Managerial
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level.
As for ACCT5952. See Graduate Study: Subject Descriptions.

ACCT4855
Design of Cost Management Systems
Staff Contact: School Office
S2 L3
Prerequisite: ACCT2522 or ACCT2532
As for ACCT5955. See Graduate Study: Subject Descriptions.

ACCT4856
Management Planning and Control
Staff Contact: School Office
S2 L3
Prerequisite: ACCT2522 or ACCT2532
As for ACCT5956. See Graduate Study: Subject Descriptions.

ACCT4857
Special Topic in Accounting
Staff Contact: School Office
S1 or S2 L3
Prerequisite: ACCT4897
As for ACCT5957. See Graduate Study: Subject Descriptions.

ACCT4897
Seminar in Research Methodology
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level.
As for ACCT5997. See Graduate Study: Subject Descriptions.

ACCT4898
Project Seminar
Staff Contact: School Office
S1 or S2

ACCT8691
Industrial Training 1
Staff Contact: School Office
S1 or S2
ACCT8692
Industrial Training 2  
**Staff Contact:** School Office  
S1 or S2

ACCT8693
Industrial Training 3  
**Staff Contact:** School Office  
S1 or S2

**Servicing Subjects**

These are subjects taught within courses offered by other faculties.

For further information regarding the following subjects see the Faculties of Architecture and Engineering Handbooks.

**ACCT9001**  
Introduction to Accounting A  
**Staff Contact:** School Office  
S1 L.1.5  
**Notes:** Architecture - 2 credit points compulsory for BBuild degree course students.


**ACCT9002**  
Introduction to Accounting B  
**Staff Contact:** School Office  
S2 L.1.5  
**Prerequisite:** ACCT9001  
**Notes:** Architecture - 2 credit points; compulsory for BBuild degree course students.

An introduction for non-commerce students to managerial accounting. Long-range planning, budgeting and responsibility accounting: cost determination, cost control and relevant cost analyses.

**Asian Studies**

**JAPN1000**  
Japanese 1A (Core)  
**Staff Contact:** Mr W. Amour  
S1 L.1 T4  
**Notes:** Excluded JAPN1100, JAPN1200.

Introduces modern Japanese speaking, listening, reading and writing using communicative methods. Hiragana, katakana and 100 kanji are introduced and developed through progressive practice.

**JAPN1001**  
Japanese 1B (Core)  
**Staff Contact:** Mr W. Amour  
S2 L.1 T4  
**Prerequisite:** JAPN1000 or equivalent  
**Notes:** Excluded JAPN1101, JAPN1201.

Further acquisition of communication skills in basic Japanese, regarding everyday non-technical topics. Further 100 kanji are introduced and developed through progressive practice.

**JAPN1100**  
Japanese 1A (Intermediate)  
**Staff Contact:** Ms T. Yalichev  
S1 L.1 T4  
**Prerequisite:** A minimum mark of 70 in 2-unit NSW HSC Japanese; a minimum mark of 80 in 2-unit NSW HSC Japanese, or equivalent (subject to placement test)  
**Notes:** Excluded JAPN1000, JAPN1200.

Develops students' fundamental knowledge of spoken/written Japanese. Students are introduced to authentic Japanese through tapes and readings in order to refine communication skills. 150 kanji are progressively introduced.

**JAPN1101**  
Japanese 1B (Intermediate)  
**Staff Contact:** Ms T. Yalichev  
S2 L.1 T4  
**Prerequisite:** JAPN1100 or equivalent  
**Notes:** Excluded JAPN1001, JAPN1201.

Students' communication skills in modern Japanese are further developed. Students use Japanese in a wider context, thereby increasing vocabulary and grammatical structures. A further 150 kanji are progressively introduced.

**JAPN1200**  
Japanese 1A (Advanced)  
**Staff Contact:** Ms K. Okamoto  
S1 L.1 T4  
**Prerequisite:** A minimum mark of 35 in 3-unit NSW HSC Japanese or equivalent competence acquired, for instance as an exchange student in Japan (both subject to placement test)  
**Notes:** Excluded JAPN1000, JAPN1100.

Aims to build upon students' knowledge of Japanese language. Skills are improved through communicative (both written and spoken) activities. 150 kanji are introduced progressively.

**JAPN1201**  
Japanese 1B (Advanced)  
**Staff Contact:** Ms K. Okamoto  
S2 L.1 T4  
**Prerequisite:** JAPN1200 or equivalent (subject to a placement test)  
**Notes:** Excluded JAPN1001, JAPN1101.

Looks at Japanese usage, both written and spoken, for those who have acquired a high level of competency in Japanese. A further 200 kanji are introduced.

**JAPN2000**  
Japanese 2A (Core)  
**Staff Contact:** Ms Y. Hashimoto  
S1 L.1 T4  
**Prerequisite:** JAPN1201 or equivalent  
**Notes:** Excluded JAPN2100, JAPN2200.

Core language subject designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and develops reading/writing skills.
JAPN2001
Japanese 2B (Core)
Staff Contact: Ms Y. Hashimoto
S2 L1 T4
Prerequisite: JAPN2000 or equivalent
Notes: Excluded JAPN2101, JAPN2200.
Core language subject designed for students who have acquired a sound knowledge of basic Japanese. Consolidates oral/aural skills and develops reading/writing skills.

JAPN2100
Japanese 2A (Intermediate)
Staff Contact: Ms S. Iida
S1 L1 T4
Prerequisite: JAPN1101 or equivalent
Notes: Excluded JAPN2000, JAPN2200.
Students' basic knowledge of Japanese is extended by the use of more advanced conversational structures and useful vocabulary. Students are also introduced to composing meaningful pieces in Japanese, eg. letter writing. 150 new kanji are introduced.

JAPN2101
Japanese 2B (Intermediate)
Staff Contact: Ms S. Iida
S2 L1 T4
Prerequisite: JAPN2100 or equivalent
Notes: Excluded JAPN2000, JAPN2201.
Conversational Japanese is taught as well as honorifics so students are able to communicate appropriately in almost any situation. The writing skill concentrates on more formal types of Japanese, eg. writing a formal request or invitation. 150 new kanji are introduced.

JAPN2200
Japanese 2A (Advanced)
Staff Contact: Ms H. Masumi-So
S1 L1 T4
Prerequisite: JAPN1201 or equivalent
Notes: Excluded JAPN2000, JAPN2100.
Requires a high level of language ability. Concentrates on the reading and writing skills but offers ample opportunity for speaking and listening exercises. 150 new kanji are introduced.

JAPN2201
Japanese 2B (Advanced)
Staff Contact: Ms H. Masumi-So
S2 L1 T4
Prerequisite: JAPN2200 or equivalent
Notes: Excluded JAPN2001, JAPN2101.
For students who have already achieved a high level of Japanese language ability; this subject concentrates on reading and writing skills. Students learn the composition skill through writing formal letters and academic-oriented pieces. 150 new kanji are introduced.

JAPN2500
Japanese Studies
Staff Contact: Associate Professor W. Purcell
S2 L2 T1
Prerequisite: JAPN1001 or JAPN1101 or JAPN1201
Introduces the major social, economic, political, bureaucratic and management structures of Japan. Examines Japanese society and culture, specifically the areas relating to economic life and business behaviour; concepts including 'oyabun-kobun', 'amae', verticalism; the political culture and the relationship between the government, bureaucracy and business; economic structures and industrial organisation; the 'keiretsu', 'shitauke' system of subcontracting, small and medium-scale enterprise; the Japanese management system, including the 'ringi' system of decision-making and the 'nenko' seniority system.

JAPN3000
Japanese 3A (Core)
Staff Contact: Ms S. Schaefer
S1 L1 T4
Prerequisite: JAPN2000 or equivalent
Notes: Excluded JAPN3100, JAPN3200.
Advanced instruction in the Japanese language for the purpose of business and other related areas of communication.

JAPN3001
Japanese 3B (Core)
Staff Contact: School Office
S1 L1 T4
Prerequisite: JAPN3000 or equivalent
Notes: Excluded JAPN3101, JAPN3201
Subject material emphasises the rapid acquisition of advanced reading and writing skills, high level listening, comprehension and oral presentation in Japanese.

JAPN3100
Japanese 3A (Intermediate)
Staff Contact: School Office
S1 L1 T4
Prerequisite: JAPN2101 or equivalent
Notes: Excluded JAPN3000, JAPN3200
Extends students' ability to communicate in a Japanese-speaking environment through activities such as interactions with native Japanese speakers, debates and discussion. Introduces 200 new kanji.

JAPN3101
Japanese 3B (Intermediate)
Staff Contact: School Office
S2 L1 T4
Prerequisite: JAPN3100 or equivalent
Notes: Excluded JAPN3001, JAPN3201
The four macro-skills of communication are further extended through both class activities and some project work. 200 new kanji are introduced.

JAPN3200
Japanese 3A (Advanced)
Staff Contact: School Office
S1 L1 T4
Prerequisite: JAPN2201 or equivalent
Notes: Excluded JAPN3000, JAPN3100
Concentrates on acquisition of well-rounded linguistic and communicative competence necessary for advanced learners. Introduces and allows systematic practice of interactive skills.
JAPN3201
Japanese 3B (Advanced)
Staff Contact: School Office
S2 L1 T4
Prerequisite: JAPN3200 or equivalent
Notes: Excluded JAPN3001, JAPN3101
Further development and acquisition of the skills and competence attained in JAPN3200.

JAPN4000
Professional Japanese A
Staff Contact: Ms H. Masumi-So
S1 T5
Prerequisite: JAPN3001 at credit level or above, or equivalent
Concentrates on advanced language and communication skills needed to function in professional and business settings including public speaking, formal correspondence and intensive reading of publications in the business, technical and social science fields.

JAPN4001
Professional Japanese B
Staff Contact: Ms H. Masumi-So
S2 T5
Prerequisite: JAPN4000 or equivalent
Further development of skills attained in Professional Japanese A.

KORE1000
Korean 1A
Staff Contact: Associate Professor W. Purcell
S1 L1 T4
Notes: Subject to approval.
Communicative methods are used to introduce students to the four major components of language-learning: speaking, listening, reading and writing. Hanja and the Korean phonetic script, hangul, are progressively introduced. Emphasis is on appropriate speech for a variety of contemporary situations.

KORE1001
Korean 1B
Staff Contact: Associate Professor W. Purcell
S2 L1 T4
Prerequisite: KORE1000 or equivalent
Note: Subject to approval.
Further acquisition of communication skills in introductory Korean, with emphasis on contemporary issues. New elements of the Korean writing system are progressively added to knowledge acquired in KORE1000.

Banking and Finance

FINS2612
Australian Capital Markets
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisites: ACCT1511, ECON1102 and ECON1203, or completion of Stage 1 for students from other faculties.

FINS2613
Business Finance 2A
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisites: ACCT1511, ECON1102 and ECON1203
The essential aspects of financial decision-making in business including: factors influencing capital expenditure decisions; alternative approaches to valuation; factors affecting the formulation of the capital structure; influence of the capital market environment.

FINS3625
Applied Corporate Finance
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisite: FINS3615 or FINS2714 or FINS2624
Notes: Excluded FINS3715 and FINS2614.
This subject focuses on advanced issues associated with the investment and financing decisions of corporations. Topics include mergers and takeovers, management buy-outs, executive compensation schemes, advanced capital budgeting problems, and issues in treasury management. The treatment includes a discussion of ethical issues.

FINS2714
Investments (Honours)
Staff Contact: School Office
S2 L3
Prerequisite: FINS2613
Notes: Excluded FINS3615 or FINS2624.
An introduction to investment, portfolios, pricing and capital market equilibrium. Includes basic decision theory, portfolio selection, security pricing models (CAPM, APT), futures and options, portfolio management, market efficiency. Skills in the mathematics of choice and in statistics are developed.

FINS2624
Investments
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisite: FINS2613
Notes: Excluded FINS2714 and FINS3615.
An introduction to investment theory and practice. The first part of the course develops the primary asset pricing models, including CAPM and APT models, examines relevant empirical tests, and applies the models to the problem of measuring portfolio performance. This is followed by a study of investment management in the social, ethical and economic context. Topics include security analysis of bonds and equities; the use of options, futures and forwards in portfolio hedging and risk management; and current issues in portfolio management including 'green' funds, passive vs active management, index funds and international diversification.

FINS3616
International Business Finance
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisite: FINS3615 or FINS2714 or FINS2624
Notes: Excluded FINS3716.
The course introduced the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment. The topics covered in this course include party condition in international finance, measurement and management of foreign exchange exposure, working capital management of a multinational firm and foreign investment analysis for multinational corporations.

FINS3630
Bank Financial Management
Staff Contact: School Office
SS L3
Prerequisites: FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625


FINS3631
Risk and Insurance
Staff Contact: School Office
SS L3
Prerequisites: ECON1203 and FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625 or equivalent

The nature of commercial, financial, and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. Emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risky environments, physical risk, and death. Insurance is approached as a natural commercial response to risk with inference from insurance data, general insurance, motor insurance, very large risks, and life assurance.

FINS3632
Regulation in Capital Markets
Staff Contact: School Office
SS L3
Prerequisites: FINS2613 and FINS2612

Forms of Australian financial regulation with special reference to: the structure of the regulatory system; the legal regulation of the companies and securities industry; the role of the investigative powers of regulatory agencies; functional weakness in the administrative legal process. An examination of specific regulations affecting securities markets and a review of theories of financial regulation and empirical evidence concerned with their effect. A review of the constraints on financial decision making imposed by financial regulations.

FINS3633
Real Estate Finance and Investment
Staff Contact: School Office
SS L3
Prerequisite: FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625

An evaluation of real estate financing, the mechanics of the mortgage market, and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include: the role of regulation, taxation, government agencies, property trusts, and the banking system in promoting real estate activity. An analysis of real estate prices and yields, diversification aspects, and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

FINS3634
Lending and Liquidity Management
Staff Contact: School Office
SS L3
Prerequisites: FINS2612 and FINS2614 or FINS3615 or FINS2714 or FINS2624 or FINS3625

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of loan pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

FINS3635
Options, Futures and Risk Management Techniques
Staff Contact: School Office
SS L3
Prerequisite: FINS3615 or FINS2714 or FINS2624

This is an intermediate course on options, futures and the techniques using these contracts to offset some of the risk associated with a given market commitment. Topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS3715
Applied Corporate Finance (Honours)
Staff Contact: School Office
S1 L3
Prerequisite: FINS2714
Notes: Excluded FINS2614 or FINS3625

The course focuses on advanced issues associated with the investment and financing decisions of the corporation. Throughout the course, the underlying theory and practical considerations facing the firm will be studied. Topics to be addressed include: Capital Structure; Cost of Capital; Dividend Policy and associated issues; Leasing; Specialised Financing Techniques; Treasury Management; Capital Budgeting and Project Evaluation Techniques; Mergers, Acquisitions and Levered Buyouts and an Introduction to Game Theory, Moral Hazard, Adverse Selection and Signalling. Students will also be actively encouraged to: (1) Identify and discuss current issues in these areas; and (2) develop personal research skills.
COMMERCE AND ECONOMICS

FINS3716
International Business Finance (Honours)
Staff Contact: School Office
S2 L2 T1
Prerequisite: FINS3715
Notes: Excluded FINS3616.

The course introduces the student to the international financial and operating environments, aspects that are quite basic to corporate life. The general emphasis is on the identification and management of risk as it arises in particular from exchange rate fluctuations. The material is accordingly a fusion of ideas from the economics of exchange rates, the theory of finance and the practicalities of the operating environment.

FINS3775
Research Methods in Finance 1
Staff Contact: School Office
S2 L3
Prerequisite: FINS3715

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

FINS4776
Business Finance 4A
Staff Contact: School Office
S1 L3
Prerequisite: FINS3715

As for FINS5576. See Graduate Study: Subject Descriptions.

FINS4777
Business Finance 4B
Staff Contact: School Office
S2 L3
Prerequisite: FINS3715

As for FINS5577. See Graduate Study: Subject Descriptions.

FINS4779
Research Methods in Finance 2
Staff Contact: School Office
S1 L3
Prerequisite: FINS3775 or ECON2027

As for FINS5579. See Graduate Study: Subject Descriptions.

FINS4794
Thesis (Finance)
Staff Contact: School Office
S2
Notes: The thesis is to be approved and supervised by the School of Banking and Finance.

FINS4798
Project Seminar
Staff Contact: School Office
S1 or S2

Computer Science and Engineering

Computer Science involves the study of the design, construction and uses of computer systems. It is concerned with the representation of data and data structures in computer systems and the design of algorithms for automatic manipulation of this information by programming languages and machine systems. It is very much concerned with the design and development of hardware and software tools by which computer applications may be developed.

COMP1811
Computing 1 (Procedural)
Staff Contact: Mr P. Compton
S1 L3 T3
Prerequisite: As for MATH1032
Notes: Excluded COMP1011, 6.611, 6.600.


COMP1821
Computing 2
Staff Contact: Dr T. Gedeon
S2 L3 T3
Prerequisite: COMP1811
Notes: Excluded COMP1021, 6.621, 6.021D


Economics

Economic History

ECOH1301
Australia in the International Economy in the 20th Century
Staff Contact: Dr D. Meredith
S1 L2 T1
Prerequisite: HSC minimum mark required
Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The international economy at the end of the 19th century: trade, factor flows, and payments arrangements. Problems of the international economy between the wars. The impact
of World War II and the international economy in the post-war era. Australian economic development and its relationship with the international economy; economic fluctuations; problems of the inter-war period; growth of manufacturing; government policy and action; the importance of the mining industry; economic development and the distribution of income and wealth.

ECOH1302
Australia and the Asia-Pacific Economies: Historical Perspectives
Staff Contact: Dr D. Meredith
S1 L2 T1
Prerequisite: ECON1102
Australia's economic relations with the countries of Asia and the Western Pacific since the 19th century, with particular emphasis on the period since the Second World War. Topics include: capital and trade flows, labour and immigration issues; the changing political structures; Australian colonial rule and economic development in Papua and New Guinea; the rise to economic power of Japan and its relations with Australia before the Second World War; resurgence of Japan in the 1950s and its dominance of Australia's trade; future relations with Japan; the emergence of the 'newly industrialising nations' in Asia and their impact on Australia; the ASEAN group’s 'special relationship' with Australia; Sino-Australian economic relations; trans-Tasman economic integration; Australia's perceptions of Asia and the Pacific and obstacles to greater economic integration.

ECOH2301
Management and Business Development
Staff Contact: Associate Professor S. Nicholas
S1 L2 T1
Prerequisite: ECON1102
Origins, evolution and attributes of modern business enterprise in Australia, Europe, America and Japan; strategy, structure and corporate performance; the economics of organization and the organization of work; theory and analysis of multinationals; integration, diversification and the marketing function; managerial hierarchies; decision management and decision control; entrepreneurship; public policy, social responsibility and the external business environment.

ECOH2302
Origins of Modern Economics
Staff Contact: Dr D. Clark
S1 L2 T1
Prerequisite: ECON1102
The development of classical economic thought, including the contributions of Adam Smith, David Ricardo and Karl Marx. Impact of these ideas on later developments in economic thought as well as on economic policy.

ECOH2303
Economic Change in Modern China 1700-1949
Staff Contact: Associate Professor S. Nicholas
S1 L2 T1
Prerequisite: ECON1102
Evolution of the pre-industrial Chinese economy and an examination of its significant characteristics; agricultural development, population growth, the family farm, marketing and commercialization, distribution of wealth and income, and the role of the state. Interaction of indigenous forces of change and the impact of imperialism in transforming the Chinese economy in the late 19th and early 20th centuries. Emergence of alternative strategies, forces, and ideologies for national economic development in the 20th century with a close examination of the performance of the nationalist government during the Nanking decade 1927-1937 and the reasons for its failure and of the Communist government during the Yanan decade 1935-1945 and the reasons for its success.

ECOH2304
Economic Transformation in the People's Republic of China
Staff Contact: Associate Professor S. Nicholas
S1 L2 T1
Prerequisite: ECON1102
ECOH2308
British Imperialism in the 19th and 20th Centuries
Staff Contact: Dr. D. Meredith
S2 L2 T1
Prerequisite: ECON1102
Notes: Not offered in 1993.

Theories of imperialism; informal empire mid-19th century; imperial rivalry and the scramble for Africa; the nature of British colonial rule in the 20th century and comparisons with that of other imperial powers; racism and cultural imperialism; the impact of the Second World War and changes in the international economy after 1945; national liberation struggles and formal decolonization; imperialism without colonies.

ECOH2309
Modern Capitalism: Crisis and Maturity
Staff Contact: Associate Professor S. Nicholas
S1 L2 T1
Prerequisite: ECON1102

Comparative economic and social development in Britain, America and Western Europe from the 1920s including the 30s depression, war and post-1945 growth; poverty and income and wealth distribution, monopoly capitalism and multinational firms; economic and political dimensions; socialism, capitalism and the welfare state; changing role of the trade union movement; stagflation and current economic and social problems.

ECOH2311
German Economy and Society
Staff Contact: Dr J. Perkins
S1 L2 T1
Prerequisite: ECON1102

The German Industrial Revolution 1950-1914; the origins and socio-economic impact of World War One; the Treaty of Versailles, the hyperinflation of the early 1920s and economic recovery 1925-29; the Great Depression and the Nazi economic recovery; the German war economy 1930-1945; the economic and social development of West and East Germany, 1945-1990; German economy and society in retrospect and prospect.

ECOH2312
The Industrial Revolution
Staff Contact: Associate Professor S. Nicholas
S1 L2 T1
Prerequisite: ECON1102

Industrialization as a process of structural change; the pre-industrial economy and society; estimates and sources of growth agriculture, traditional and modern sectors; demographic factors; intersectoral productivity differentials and the efficiency of labour and capital markets; migration and urbanization; trade, Empire and war in relation to growth; capitalism and inequality; the uniqueness of British industrialization; legacies of the early start.

ECOH2313
Australian Economic Development in the 20th Century
Staff Contact: Dr D. Clark
S2 L2 T1
Prerequisite: ECON2101 or ECON2121

Development of the Australian economy from the Long Boom and the Depression of the 1890s to the present day. Australian economic development and its main features: economic fluctuations and their consequences, especially the Depression of the 1930s; rise of Australian economic institutions; changes in the philosophy of development and the role of government; migration and the inflow of foreign capital; development strategies of the States; impact of war; growth of manufacturing and industry policy; development of the services sector; problems of the agrarian economy; changes in the standard of living. Australia's changing economic relations with other countries and the world economy. Economic problems in the later 20th century in historical perspective.

ECOH2314
Economic History of the Soviet Union
Staff Contact: Dr J. Perkins
S2 L2 T1
Prerequisite: ECON1102

The causes of the October Revolution of 1917; Civil War and War Communism (1918-21); New Economic Policy (1921-28) and its relation to current policies; the collectivisation of agriculture and forced industrialization (1928-40); the Soviet Union in the Second World War and post-war recovery; assessment of the Soviet Union under Stalin; post-Stalin economic problems and reform; the nature of the Soviet Unions: glasnost, perestroika and the prospective future of the Soviet Union.

ECOH2315
The City in History
Staff Contact: Dr B. Oyster
S2 L2 T1
Prerequisite: ECON1102

The words city and civilisation have the same origin. The course tests ways of understanding the past and the present through the prism of urban development, takes selected cities as case studies across space and time, and looks at cities as centres of collective consumption and disruption.

ECOH3301
The History of Economic Analysis
Staff Contact: Dr D. Clark
S1 L2 T1
Prerequisite: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206
Notes: Not offered in 1993.

This subject traces the evolution of modern economics from the works of the Classical School and the contribution of Smith, Malthus and Ricardo through the later development of their ideas by J.S. Mill and Marx. The contributions of the early neoclassical – Jevons, Menger, Walras and Marshall - are assessed. The further development of the ideas by Bohm-Bawerk, Pareto, Wicksell, Edgeworth and Pigou will be examined, leading to a discussion of Keynes and later contributions. The emphasis of the subject will be on the development of analysis as the response to empirical and theoretical problems and the issue of the day. Related to this, the subject will examine how economic ideas are developed and in time may lose some of their influence.
ECOH3302  
Classics of Economic Thought  
Staff Contact: Dr D. Clark  
S2 L2 T1  
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206  
Notes: Not offered in 1993.  
In-depth reading of some great classics of economic analysis. The list will vary, but there will be at least one Classical and Neoclassical work. The subject will be concerned with examining the theoretical developments and influences of the works being examined.

ECOH3303  
Transformation of the Japanese Economy  
Staff Contact: Associate Professor I. Inkster  
S2 L2 T1  
Prerequisite: ECON1102  
Notes: Excluded ECON3304.  
Growth and sectoral change in the Tokugawa economy; cities, handicrafts and population. The low-level equilibrium trap. Dynamics of the Meiji Restoration, government, trade, development. The interpretation of 'relative backwardness', 1880-1914. Classical models and capitalist development. The economic history of political change during the inter-war years. Capitalism and colonies. 'Economic miracle' and structural change; exports, the yen and the international economy.

ECOH3304  
Shaping Australia, 1788-1914  
Staff Contact: Dr B. Dyster  
S1 L2 T1  
Prerequisite: ECON1102  
Notes: Excluded ECON3304.  
The course looks at successive transformations in Australia between 1788 and 1914: swamping Aboriginal economies, using prisoners to create a market economy, restructuring through energetic booms and busts. Questions of class, gender and ethnicity will recur.

ECOH3305  
Modern Australian Capitalism  
Staff Contact: Dr D. Clark  
S2 L2 T1  
Prerequisite: ECOH3304  
Notes: Excluded ECOH3325.  
Analysis of the major features of the Australian economy in the 20th century. Interpretation of movements in the trade cycle; the path of growth; the open economy; dependency; structural adjustment; capital formation; labour markets; and distribution. Analysis of the process of transformation of economic policy, its outcomes and change in a historical framework from 1901 to the present day.

ECOH3306  
Comparative Economic Systems in Historical Perspective  
Staff Contact: Associate Professor S. Nicholas  
SS L2 T1  
Prerequisite: ECON2101 or ECON2121  
Notes: Not offered in 1993.  
Comparative study of the economic history of selected nations. Similarities and contrasts in their experience of economic change and development. Variations in patterns or characteristics of industrial revolution, institutional change and social development. The use of formal models in comparative history and in the exploration of the notions of proto-industrialization, institutional context, industrial revolution and economic modernisation.

ECOH3307  
Multinationals: Theory and History  
Staff Contact: Associate Professor S. Nicholas  
S2 L2 T1  
Prerequisites: ECON1102  
Corequisite: ECON2101 or ECON2121  
The origin, evolution and attributes of international firms; growth patterns of American, European, Japanese and Australian transnationals; their structure, management and performance; general theories of the multinational enterprise, home and host country impacts of foreign direct investment; technology transfer; government, public policy and the multinationals, selected studies of investment in Asia and the Pacific; recent trends in international business.

ECOH3324  
Shaping Australia, 1788-1914 (Advanced)  
Staff Contact: Dr B. Dyster  
S1 L2 T1  
Prerequisite: ECON1102  
Notes: Excluded ECON3304.  
As for ECON3304 with additional work.

ECOH3325  
Modern Australian Capitalism (Advanced)  
Staff Contact: Dr D. Clark  
S2 L2 T1  
Prerequisite: ECOH3324  
Notes: Excluded ECOH3305.  
As for ECOH3305 with additional work.

ECOH4323  
Approaches to Economic and Social History  
Staff Contact: Associate Professor I. Inkster  
S1 L2 T1  
Prerequisite: ECOH3325  
The perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. One function of the course is to provide a degree of unity to the varied knowledge gained by students in other economic history courses; another is to allow students to come to grips with important problems of a general nature.

ECOH4324  
Aspects of Australian Economic Developments  
Staff Contact: Associate Professor S. Nicholas  
S2 L2 T1  
Prerequisite: ECOH3325  
Advanced topics in Australian economic development.
ECOH4325
Seminar in Research Methods
Staff Contact: Associate Professor S. Nicholas
S2 T3
Prerequisite: ECOH3325
Honours students present work in progress on their thesis to this seminar and discuss methodological approaches used.

ECOH4326
Comparative Issues in Economic History
Staff Contact: Associate Professor S. Nicholas
S1 L3
Prerequisites: ECOH3325 and ECON1102
Notes: Excluded ECOH4322
Advanced topics in comparative Economic History draws on a wide range of case studies in Economic History and analyses these in a theoretical framework.

ECOH4327
Thesis (Economic History)
Staff Contact: Associate Professor S. Nicholas
S1 and S2
Honours students in their final year are required to prepare a thesis of not more than 20,000 words which must be submitted before the final examinations in November. The thesis topic must be approved by the Head of the Department of Economic History before the end of November in the year preceding the candidate's entry into the 7th and 8th sessions of study.

Servicing Subjects
These are subjects taught within courses offered by other faculties.
For further information regarding the following subjects see the Faculty of Arts and Social Sciences Handbook.

ECOH1303
The Transition from Feudalism to Capitalism in Europe
Staff Contact: Dr J. Perkins
S1 L2 T1
Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The nature of feudalism and its development in Europe during the Middle Ages Capitalism as an economic system. Explanations of the transition to capitalism in Europe; the impact of the Black Death; popular unrest and revolt; the Protestant Reformation; the overseas expansion of Europe.

ECOH1304
Industrial Europe
Staff Contact: Dr J. Perkins
S2 L2 T1
Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The Industrial Revolution in Britain; the economic development of France before 1914; the economic transformation of Germany, 1850-1914; Russian economic development to the 1917 Revolution The interwar crisis of European capitalism and responses: Britain and France; Italy and Germany. The Soviet alternative. The post-1945 recovery and capitalism in Europe and the Soviet challenge. Towards a European Community and the transformation of Eastern Europe.

ECOH2310
The Rise and Decline of Britain
Staff Contact: Associate Professor S. Nicholas
S2 L2 T1
Prerequisite: Any four Level 1 Arts subjects totalling 24 credit points
Notes: Not offered in 1993.
The Industrial Revolution, mid-Victorian dominance and the decline of the British economy; why capitalism bred inequality; Britain as workshop of the world; the loss of industrial, trade and financial leadership; the 'British Disease' and de-industrialisation after 1945; science, education and the waning of the industrial spirit; managerial failure, unions and industrial decline; Empire and decolonisation; class structure, social protest and urban unrest, 1750-1988; war depression and the ruin of the regions; government policy; the Thatcher years.

ECOH4321
Economic History 4 (Honours)
Staff Contact: Associate Professor S. Nicholas
F
Prerequisites: ECON3325 and ECON1102
Consists of a thesis and four subjects: Approaches to Economic and Social History; Aspects of Australian Economic Development; and Seminar in Research Methods.

Econometrics

ECON1202
Quantitative Methods A
Staff Contact: Mr J. Ablett
S1 or S2 L2 T3
Prerequisite: HSC minimum mark required - 2 unit Mathematics 60, or 3 unit Mathematics 2 unit 60, 3 unit 1, or 4 unit Mathematics 3 unit 1, 4 unit 1
Notes: Excluded MATH1032, MATH1042, ECON1201.

ECON1203
Quantitative Methods B
Staff Contact: Dr. E. Sowey
S1 or S2 L2 T1.5
Prerequisite: ECON1201 or ECON1202
Frequency distributions, measures of central tendency, dispersion and skewness, introduction to probability theory, the binomial distribution, the normal distribution, estimation of population parameters and confidence intervals,
hypothesis tests, the t, chi square and F distributions. Bivariate regression: estimation and hypothesis testing.
This subject requires a level of computer literacy. Four-week courses will be offered in Session 1 and may also be offered in the inter-session break. Students may demonstrate their ability in the relevant computer skills by passing an examination without attending a course. Students who have not passed the examination before commencing this subject must take a special four-week course offered in the first weeks of Session 1 (or possibly in the inter-session break) as part of this subject, and must pass the examination at the end of week 4 in order to pass the subject.

ECON2204
Linear Economics
Staff Contact: Dr. L. Fisher
S1 L2 T1
Prerequisite: ECON1201 or ECON1202


ECON2205
Economic Optimization and Dynamics
Staff Contact: Mr. J. Ablett
S2 L2 T1
Prerequisites: ECON1201 or ECON1202 and ECON1203


ECON2206
Quantitative Economic Techniques A
Staff Contact: Associate Professor R. Bewley
S1 L2 T1
Prerequisite: ECON1203


ECON2207
Quantitative Economic Techniques B
Staff Contact: Associate Professor R. Bewley
S2 L2 T1
Prerequisite: ECON2206


ECON2208
Introduction to Operations Research
Staff Contact: Dr. C. Alaouze
S1 L3
Prerequisite: ECON1201 or ECON1202
Notes: This subject is normally taught in Session 1. Students may take it in Session 1 and delay Option 2 until Session 2.

Introduction to operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Includes linear programming, quadratic programming and dynamic programming with applications to transportation, inventory and portfolio selection and other economic related fields.

ECON2209
Business Econometrics and Forecasting
Staff Contact: Associate Professor R. Bewley
S2 L3
Prerequisite: ECON1203

The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis Box-Jenkins methods. Long-term forecasting with S-shaped growth curves and trend analysis.

ECON2211
Operations Research in Economics
Staff Contact: Dr. C. Alaouze
S2 L3
Prerequisite: ECON1203

Applications of mathematical programming and statistics to economic problems. Use of computer programming. Inventory models, queueing problems, decision analysis, dynamic programming.

ECON2212
Applied Economic Statistics
Staff Contact: Associate Professor R. Bewley
S1 L3
Prerequisite: ECON1203

Applied multivariate analysis. The techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.

ECON3201
Mathematical Economics A
Staff Contact: Dr. C. Alaouze
S1 L3
Prerequisites: ECON2101 or ECON2102, ECON2102 or ECON2121 and ECON2206

The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.
ECON3202
Mathematical Economics B
Staff Contact: Dr. L. Fisher
S2 L3
Prerequisite: ECON3201
Uncertainty in Economics.

ECON3203
Econometrics A
Staff Contact: Dr. E. Soway
S1 L2 T1
Prerequisites: Either ECON2101 or ECON2121 and either ECON2102 or ECON2122 and ECON2206
A coherent theoretical development of multiple regression analysis, Multivariate normal distribution. Some asymptotic distribution theory. Least squares and maximum likelihood estimation. Interval prediction. Restricted least squares and tests of exact linear restrictions on parameters. Basic approaches to hypothesis testing in non-nested models. Theoretical aspects of problems with data.

ECON3204
Econometrics B
Staff Contact: Professor N. Kakwani
S2 L2 T1
Prerequisite: ECON3203 or MATH3811 or MATH3911
A theoretical treatment of further topics in single equation econometric modeling, including econometric specification tests, the Box-Cox transformation, dynamic models with autoregressive errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations from the literature.

ECON4221
Advanced Mathematical Economics A
Staff Contact: Professor M. Kemp
S1 L3
Prerequisite: ECON3202
Value theory and general equilibrium analysis.

ECON4222
Advanced Mathematical Economics B
Staff Contact: Professor M. Kemp
S2 L3
Prerequisite: ECON4221
Selected advanced topics in mathematical economics.

ECON4223
Applied Econometrics A
Staff Contact: Associate Professor R. Bewley
S1 L3
Prerequisites: Either ECON3101 or ECON3121 and either ECON3102 or ECON3122 and ECON2206
A modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an IM framework, various forms of autocorrelation and heteroskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON4224
Applied Econometrics B
Staff Contact: Associate Professor R. Bewley
S2 L3
Prerequisite: ECON3204
An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studied. Those techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic contexts.

ECON4227
Thesis (Econometrics)
Staff Contact: Professor N. Kakwani
F
Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics before the end of the August Recess in the year preceding their entry into Year 4.

ECON4228
Thesis (Econometrics/Finance)
Staff Contact: School Office
F
Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Econometrics and the School of Banking and Finance before the end of the July Recess in the year preceding their entry into Year 4.

Servicing Subject
A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

ECON2200
Introductory Quantitative Economic Analysis
Staff Contact: Ms J. Watson
S1 L2 T2
Arts prerequisite: 2 unit Mathematics or permission of the Head of the School of Economics
Notes: Excluded ECON1201, ECON1202, ECON1203, MATH1011, MATH1021, MATH1032 and MATH1042.
Algebra, introductory calculus and statistics with applications to economics.

Economics

ECON1101
Microeconomics 1
Staff Contact: Associate Professor R. Conlon
S1 or S2 L2 T1.5
Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1
Economics as a social science; scarcity, resource allocation and opportunity cost. An introductory analysis of consumer behaviour. The economics of firms and markets: production and costs; the classification and analysis of markets. Efficiency concepts and market failure. The gains from international trade and the impact of trade restrictions. Economic growth and structural change.

ECON1102
Macroeconomics 1
Staff Contact: Dr P. Kriesler
S1 or S2 L2 T1.5
Prerequisite: ECON1101
Introduction to the analysis of aggregate output, employment and economic growth and their relationship to the policy issues of unemployment, inflation and the balance of payments. Social accounting and aggregate income and expenditure analysis. Introduction to macroeconomic models of income determination; consumption and investment functions. The role of money and financial institutions; interactions between goods and money markets in equilibrium and disequilibrium situations. Analysis of recent Australian macroeconomic experience.

ECON2101
Microeconomics 2
Staff Contact: Dr J. Frisch
S1 L2 T1.5
Prerequisites: ECON1102, ECON1203
Notes: Excluded ECON2103, ECON2121.
Choice theory, including intertemporal choice, labour supply. Extensions of price theory. The theory of production, costs and supply. Market structures including oligopoly models. Introduction to general equilibrium and welfare analysis. Externalities.

ECON2102
Macroeconomics 2
Staff Contact: Dr G. Otto
S2 L2 T1.5
Prerequisites: ECON1102, ECON1203
Notes: Excluded ECON2104, ECON2122.

ECON2103
Applied Microeconomics
Staff Contact: Dr G. Fishburn
S2 L2 T1.5
Prerequisite: ECON1102
Notes: Excluded ECON2101, ECON2121
Structural change in the Australian economy. The effect of different market structures on firms and consumer welfare. The consequences of market failure and the effects of government regulation. Investment decisions in the public and private sectors, including the estimation of future benefits, revenues and costs, the measurement of consumer and producer surplus. The economics of non-renewable and other resources. Australia's international trade and investment and the effects of restrictions on international trade and investment.

ECON2104
Applied Macroeconomics
Staff Contact: Dr P. Kriesler
S1 L2 T1.5
Prerequisite: ECON1102
Notes: Excluded ECON2102, ECON2122

ECON2105
Marxian Political Economy
Staff Contact: Dr G. Fishburn
S1 L2 T1
Prerequisite: ECON1102
Varieties of political economy. Marx and the classics, the Marxian system. Marxian economics since Marx. Marx and socialist planning. Marxian analysis of current economic problems.

ECON2106
Post-Keynesian Political Economy
Staff Contact: Dr P. Kriesler
S2 L2 T1
Prerequisite: ECON1102
Introduction to Post-Keynesian economics, that branch of economic theory which attempts to integrate the short-run analysis of Keynes and Kalecki with aspects of the classical tradition deriving from Ricardo and Marx. The major theoretical points at issue between Post-Keynesian and neo-classical economics are elaborated and the policy implications brought out. The state in contemporary capitalism including the role of the state in ensuring the reproduction of industrial capital, capital in general and capitalist social relations with consideration of how this is achieved.

ECON2108
Industry Economics and Australian Industrial Policy
Staff Contact: Ms R. Stonecash
S2 L2 T1
Prerequisite: ECON2101 or ECON2103 or ECON2121
Structure of industry; inter-relationships between the role of the business firm and industrial structure; multinational corporations; factors affecting size, structure and performance such as economies of scale, barriers to entry, vertical integration, diversification and mergers, patents, the development and transmission of technology; industrial policy in Australia with special reference to competition policy, foreign investment and mergers, and some specific industry policies eg on motor vehicles, electronics, steel, petroleum.
ECON2109
Economics of Natural Resources
Staff Contact: Dr G. Waugh
S1 L2 T1
Prerequisite: ECON2101 or ECON2121 or ECON2103
Notes: Excluded ECON2107.

An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

ECON2113
The Development of Modern Economics
Staff Contact: Dr P. Kriesler
SS L2 T1
Prerequisite: ECON1102

The subject traces the development of modern economics from the Classical School to more recent developments, tracing the intellectual and social climate of the period and the impact of the works of Walras, Jevons, Marshall, Pigou, Pareto, Wicksell and Keynes, as well as later developments.

ECON2115
Japanese International Economic Relations
Staff Contact: Associate Professor W. Purcell
S2 L2 T1
Prerequisite: ECON1102

Japan's international trade, investment and balance of payments policies; globalisation of Japanese economic interests; problems relating to external economic policies including alternative strategies for international economic relations; impact of yen appreciation; trade friction; bilateral relations with focus on Australia, USA, China and South East Asia.

ECON2116
Japanese Economic Policy
Staff Contact: Associate Professor W. Purcell
S1 L2 T1
Prerequisite: ECON1102

Analysis and evaluation of postwar economic policy; issues relating to policy determination including role of institutions and interest groups; critical examination of 'Japan Inc.' model; industrial policy and role of 'genkyoku' system; Japanese long term economic planning; nature of principle economic policies such as agricultural, monetary and fiscal; anti-trust and competition policies.

ECON2117
Economics of Tourism
Staff Contact: Dr B. Rao
S1 L2 T1
Prerequisite: ECON1102


ECON2118
Industrial Training 1
S2

ECON2121
Microeconomics 2 (Honours)
Staff Contact: Dr J. Frisch
S1 L2 T2
Prerequisite: ECON1102, ECON1203
Notes: Excluded ECON2101, ECON2103.

Material covered in ECON2101 Microeconomics 2 at greater depth.

ECON2122
Macroeconomics 2 (Honours)
Staff Contact: Dr G. Otto
S2 L2 T2
Prerequisite: ECON1102, ECON1203
Notes: Excluded ECON2102, ECON2104.

Material covered in ECON2102 Macroeconomics 2 at greater depth.

ECON2127
Environmental Economics and Cost-Benefit Analysis
Staff Contact: Dr G. Waugh
S2 L2 T1
Prerequisite: ECON1101
Notes: Excluded ECON2107

Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility; environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

ECON3101
Microeconomics 3
Staff Contact: Mr R. Chapman
S1 L2 T2
Prerequisite: ECON2101, ECON2102, ECON2206
Notes: Excluded ECON3121.

Extensions of microeconomic theory; general equilibrium approaches to economic analysis; international trade including analysis of trade restrictions and distortions. Limitations of the general competitive model; uncertainty and risk with applications to modern theories of corporate behaviour.

ECON3102
Macroeconomics 3
Staff Contact: Dr M. Monadjemi
S2 L2 T2
Prerequisite: ECON2101, ECON2102, ECON2206
Notes: Excluded ECON3122.

ECON3103
Monetary Economics A
Staff Contact: Dr F. Liu
S1 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122, and ECON2206

ECON3104
Monetary Economics B
Staff Contact: Associate Professor G. Kingston
S2 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

ECON3105
Public Economics A
Staff Contact: Dr T. Truong
S1 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

ECON3106
Public Economics B
Staff Contact: Professor J. Piggot
S2 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206
General aspects of public sector expenditure and its financing with special reference to Australia. Role of government in the economy; principles and types of public expenditure. Taxation theory. Tax sharing and revenue systems; economic and welfare aspects of different types of taxes; inflation and tax indexation; loan finance and the public debt.

ECON3107
Labour Economics A
Staff Contact: Dr T. Stegman
S1 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206
Economic analysis of contemporary labour market problems. Labour force participation, the supply of labour (traditional approaches and selectivity-bias-corrected studies), the demand for education and investment in human capital. The economic analysis of unions and collective bargaining, the structure of compensation, occupational choice, job turnover and labour mobility, contract theory and the theory of job search.

ECON3108
Labour Economics B
Staff Contact: Associate Professor B. Dabsccheck
S2 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206
As for IROB3722.

ECON3109
Economic Growth and Development A
Staff Contact: Dr J. Lodewijks
S1 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206
Characteristic of economic growth and development, role of capital accumulation, labour, technology and natural resources. Application of growth models to development issues. Role of industrialisation, structural change and development strategies in promoting economic growth. Income inequality and economic welfare.

ECON3110
Economic Growth and Development B
Staff Contact: Mr A. Lo
S2 L2 T1
Prerequisites: ECON2101 or ECON2121, ECON2102 or ECON2122 and ECON2206

ECON3111
Contemporary Japanese Economy
Staff Contact: Associate Professor W. Purcell
SS L2 T1
Prerequisites: ECON2102 or ECON2122
Analysis of postwar economic performance; macroeconomic trends; features of high economic growth and transition to moderate economic growth, including saving rate, changing patterns and new elements in the business cycle and capital accumulation; structural adjustment; microeconomic features of the economy; industrial and financial organisation and adjustment to low growth; market competition; internationalisation of the Japanese economy.
ECON3112
The Newly Industrializing Economies of East Asia
Staff Contact: Dr C. Sah
S2 L2 T1
Prerequisite: ECON1102
Principal economic characteristics of the newly industrializing economies of East Asia: South Korea, Taiwan and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON3113
Economic Development in ASEAN Countries
Staff Contact: Dr C. Suh
S1 L2 T1
Prerequisite: ECON1102
Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to formation of customs unions and free trade areas, and their application to ASEAN.

ECON3114
Economic Methodology
Staff Contact: Dr P. Kriesler
S2 L2 T2
Prerequisite: ECON2102 or ECON2122
The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

ECON3115
Economics of Developing Countries
Staff Contact: Dr C. Suh
S1 L2 T1
Prerequisite: ECON1102
Notes: Not offered in 1993 and 1994.
Aspects of economic development in the less developed countries. Characteristics of these countries and the policies available to them, simplified models of under-development, phenomenon of structural change in the development process, role of industrialization in promoting structural change, international relationships of developing countries and strategies of development based on industry or agriculture. Applications to Asian experiences in economic development.

ECON3118
Industrial Training 2
S1

ECON3121
Microeconomics 3 (Honours)
Staff Contact: Dr J. Frisch
S1 or S2 L2 T2
Prerequisites: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122, and

ECON2206
Notes: Excluded ECON3101.
General equilibrium theory and an introduction to applied general equilibrium analysis. The theory of international trade. Market failure and the theory of second best. Uncertainty and risk in economic models including agency theory.

ECON3122
Macroeconomics 3 (Honours)
Staff Contact: Dr T. Stegman
S1 or S2 L2 T2
Prerequisite: ECON2101 and ECON2102, both at Credit level or better, or ECON2121 and ECON2122 and ECON2206
Notes: Excluded ECON3102.

ECON4121
Microeconomics 4
Staff Contact: Dr G. Fishburn
S1 or S2 L2 T1.5
Prerequisite: ECON3121

ECON4122
Macroeconomics 4
Staff Contact: Professor R. Milbourne
S1 or S2 L2 T1.5
Prerequisite: ECON3122
Recent developments in macroeconomics including theories of economic growth, an assessment of Keynes's contributions, recent theories of unemployment, overlapping generations models, recent developments in the theory of asset prices, dynamic inconsistency and policy credibility, disequilibrium macroeconomics, macroeconometric modelling.

ECON4126
Economics Honours Thesis Seminar
Staff Contact: Dr P. Kriesler
F L2

ECON4127
Thesis (Economics)
Staff Contact: Associate Professor R. Conlon
F
Note: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of the Department of Economics before the end of the year preceding their entry into their final year. Students are required to present a seminar on the topic of their thesis.
ECON4128
Thesis (Economics/Finance)
Staff Contact: Associate Professor R. Conlon
S1 and S2
Notes: The thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.

ECON4228
Thesis (Econometrics/Finance)
Staff Contact: School Office
S1 and S2
Notes: The thesis topic must be approved by the Heads of both the School of Banking and Finance and the School of Economics.

Servicing Subjects
A servicing subject is one taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences and the Faculty of Commerce and Economics Handbooks.

ECON1103
Microeconomic Principles
Staff Contact: Associate Professor T. Parry
S1 L2 T1.5
Prerequisite: HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1
Notes: Excluded ECON1101 and ECON1102.
Introduction to economics as a social science, scarcity, resource allocation and opportunity cost. Consumer and producer behaviour as the basis for supply and demand analysis. Introduction to marginal analysis. Applications of supply and demand analysis. Efficiency concepts and market forces.

ECON1104
Macroeconomic Principles
Staff Contact: Ms D. Enahoro
S2 L2 T1.5
Prerequisite: ECON1103
Notes: Excluded ECON1101 and ECON1102.

ECON1107
Elements of Environmental Economics
Staff Contact: Dr G. Waugh
S2 L2 T1
Notes: Excluded ECON1101
An introduction to Microeconomics with reference to environmental issues, market failure, conservation and preservation of environment, discounting, sustainable economic growth and zero growth, measuring benefits and costs on environment, methods of controlling pollution, and management of environment.

ECON3116
International Economics
Staff Contact: Dr R. Conlon
S2 HPW3
Prerequisites: ECON2102 or ECON2103 or ECON2121
Notes: Excluded ECON3101, ECON3121, ECON3102, ECON3122, 15.103, 15.113, 15.249E, ECON3104 Not offered to students doing a major sequence in economics.

ECON4120
Economics Honours Arts
Staff Contact: Dr P. Kriesler
F HPW8
Prerequisites: ECON2121, ECON2122, ECON3121, ECON3122 all at Credit level or better, plus ECON2206 and ECON2207
Notes: Students are expected to do a substantial amount of work on their thesis before the commencement of the academic year. They must have a topic approved by the Head of School of Economics before the end of the year preceding their entry into their final year.
Consists of advanced topics in macroeconomics and microeconomics and a thesis. Students enrolled in this subject are required to attend regular seminars at which each student will present a seminar on the thesis topic.

Geography

Geography is the study of variations from place on the earth's surface arising from the spatial relationships of the phenomena which make up the world of humanity. Particular emphasis in human geography is placed on the spatial organization of human activities, especially within urban systems.

GEOG3132
Marketing Geography
Staff Contact: Dr P. Simons
S1 L2 T2
Prerequisite: MARK2042. This prerequisite does not apply to students enrolled in course 3010
Organization and operation of the marketing function and trends in its performance. Merchandising strategies of wholesalers and retailers and the consequent location patterns of consumer oriented enterprises within cities. Retail feasibility studies and the structure and analysis of market areas in intra-urban areas. Consumer spatial behaviour, including search and decision processes. Shopping centre images and spatial choice models.
German and Russian Studies

GERS1200
German for Professional Purposes 1A
Staff Contact: Denise Grannall
C6 S1 HPW6
Prerequisite: HSC German 2 or 3 Unit German, or equivalent
Notes: Excluded GERS1001, GERS1002, GERS2000

Four hours per week intensive language subject designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1789 to the present and a critical introduction to reading/analysis texts in German. Assessment: Class work and tests, assignments and history examination.

GERS1201
German for Professional Purposes 1B
Staff Contact: Denise Grannall
C6 S2 HPW6
Prerequisite: GERS1200

Four hours per week intensive language course designed to improve students' fluency and accuracy in all four language skills in German, using texts from a variety of sources. Two hours per week introduction to German political, social and economic history from 1789 to the present and a critical introduction to reading/analysis texts in German. Assessment: Class work and tests, assignments and history examination.

GERS2200
German for Professional Purposes 2A
Staff Contact: Denise Grannall
C6 S1 HPW5
Prerequisite: GERS1201

Four hours per week advanced German language subject for professional purposes concerned specifically with the vocabulary and structures most commonly used in a business context. One hour per week designed as a critical introduction to the German political system.

GERS2201
German for Professional Purposes 2B
Staff Contact: Denise Grannall
C6 S2 HPW5
Prerequisite: GERS2200

Four hours per week advanced German language subject for professional purposes concerned specifically with the vocabulary and structures most commonly used in a business context. One hour per week designed as a critical introduction to the German social system.

GERS2300
German for Professional Purposes 3A
Staff Contact: Denise Grannall
C6 S1 HPW5
Prerequisite: GERS2201
Notes: Excluded GERS3001. Subject to be offered in 1994.

Hospitality Management (School of Marketing)

HOSP1999
Hospitality Industry Employment 1
Staff Contact: School Office
S2

Industry experience in an internship program to serve as a complement to the theory gained from coursework. The Industry Employment is for a period of at least 10 weeks in the summer vacation. A detailed report and diary should be submitted at the beginning of the following academic year. The objective is to relate the theoretical content of the TAFE operative subjects concurrently undertaken with the degree in Sessions 1 and 2, to the practical working environment food and beverage service outlets in restaurants and hotels.

HOSP2999
Hospitality Industry Employment 2
Staff Contact: School Office
S2

Students are required to undertake relevant employment of at least 10 weeks duration in the summer vacation at the end of the second year. The objective is to build upon previous industry experience and gain some advanced training in the food and beverage, front office areas of hotels or restaurants, either locally, interstate or overseas. Students will be required to maintain a diary and submit a report at the beginning of the following academic year.

HOSP3009
Financial Control in the Hospitality Industry
Staff Contact: School Office
S1 L2 T2
Prerequisites: ACCT1501, ACCT1511 and satisfactory completion of studies in the TAFE sector

Measuring qualitative factors of a hospitality business; fixed, variable and mixed costs; the allocation of costs to revenue centres; cost-volume-profit relationships; flexible budgeting and variance analysis; forecasting sales; cash budgeting; pricing and costing issues for food and beverages and rooms; internal controls and responsibility accounting; hotel and motel valuation processes; financial statement analysis; capital budgeting; yield management; feasibility studies. Course will include a control project using spreadsheet software.
HOSP3010
Legal Aspects of Tourism
Staff Contact: School Office
S2 L2 T2
Prerequisite: Satisfactory completion of studies in the TAFE sector
National and international laws relating to tourism. Legal environment of facilities, agents, operators. Interaction of community and developer needs. Consumer rights. Implication of national, local regulations governing sale and supply of hospitality services, including food.

HOSP3999
Hospitality Industry Employment 3
Staff Contact: School Office
S2
Students will undertake a structured employment program in conjunction with and under the supervision of a hotel or restaurant employer in the form of an internship for at least 10 weeks at the end of their third year. Students will have the opportunity of working in a number of departments of a hotel, restaurant or resort operation including front office, accounting, human resources and marketing. Students will be required to submit a detailed report in the following academic year, of approximately 2000 words which will be graded satisfactory or unsatisfactory. Employers will also be required to monitor the progress and performance of students and submit an accompanying report in finalisation of the project.

HOSP4002
Resort Management
Staff Contact: School Office
S1 L2 T2
Prerequisite: HOSP4013
Strategic and operational issues in resort management. Market positioning; growth strategies; organization; information systems design; staffing needs; management style. Examples from Australian resort industry.

HOSP4003
Communication Strategy in the Hospitality Industry
Staff Contact: School Office
S1 L2 T2
Prerequisites: MARK2042
Communication strategy as a component of overall marketing in the hospitality industry. Setting communication goals; assessing the context in which communication will occur; selection of target audience; choice of communication, channel and message; measuring effect; evaluation. Examples from resorts and hotel sectors in Australia.

HOSP4004
Seminar in Hospitality Management
Staff Contact: School Office
S1 L2 T2
Prerequisites: HOSP3009, MARK3073
Issues in Hospitality Management - its evolution, understanding the current Australian Hospitality environment, Management practices and strategies analysis of the future, research applications.

HOSP4013
Hospitality Management 1
Staff Contact: School Office
S1 L2 T4
Prerequisites: MARK2012, MARK2032, MARK2042, MARK2052, HOSP1999, HOSP2999, HOSP3009, IROB2718, ECON2117
Understanding the delivery of service in front office, food, beverage and rooms division and conference, entertainment, club and casino operations, developing new service concepts within various positioning strategies and health and government requirements, reviewing energy management systems, the presentation of food and beverage, determining cost controls and the cost/benefit of improvements.

HOSP4014
Hospitality Management 2
Staff Contact: School Office
S2 L2 T4
Prerequisite: HOSP4013
Corequisite: HOSP4015
Understanding the concept of quality assurance, internal marketing, managing employee turnover and stress, career pathing, measuring and improving customer satisfaction, methods of increasing customer loyalty, determining the cost of unacceptable and inferior service, cost versus quality trade-offs.

HOSP4015
Hospitality Management 3
Staff Contact: School Office
S2 L2 T4
Prerequisite: HOSP4013
Corequisite: HOSP4014
Understanding workflows in a hotel as a prerequisite to good design and layout fitout; importance of Occupational Health and Safety Act, government and local council requirements, preparing feasibility studies including Return on Investment and debt versus equity decisions, use of computer aided design software.

A detailed case study will be required in which each student will develop the detailed plans and specifications needed for a restaurant or similar operation. Plans will include critical path charts, cost and income analysis, a five year marketing plan and budget.

Information Systems

INFS1602
Computer Information Systems 1
Staff Contact: School Office
S1 or S2 L2 T1
An understanding of the content of Information Systems, the types of Information Systems and the position of Information Systems in Society; Information Systems at an organizational level, typical commercial applications, the systems lifecycle, design concepts, data analysis and models and an introduction to data communications.
INFS2603
Computer Information Systems 2
Staff Contact: School Office
S2 L2 T2
Prerequisite: INFS1602
System analysis and design: requirements analysis and specification, logical and physical design of business systems, specification and updating of files, man-machine dialogue procedures. Comparison of design methodologies: set within the framework of an actual case study.

INFS2606
Management Information Systems Design
Staff Contact: School Office
S2 L2 T1
Prerequisite: INFS1602
Notes: Excluded INFS2603.
Organizational impact, information systems design methodologies, requirements elicitation, logical and physical design, implementation procedures, principles of data management, data analysis, telecommunications networks, systems design in a distributed environment, commercial programming practice, systems development case studies using spreadsheet, file management and word processing software.

INFS2609
Computer Information Systems Technology
Staff Contact: School Office
S1 L2 T1
Prerequisites: INFS1602 or approved studies in Computer Science
Programming in the commercial environment; COBOL; Hardware and operating systems concepts and their impact on the commercial computing environment. Introduction to computer communications. Introduction to object-oriented programmes.

INFS2691
Industrial Training 1
Staff Contact: School Office
S2 HPW1
Prerequisite: INFS1602
Notes: Available only to BIT students.
A practical treatment of the characteristics of commercial information systems. The topics covered include: analysis of an existing information system; development of overview documentation of the system; evaluation of the interface design; consideration of the role of security and control mechanisms.

INFS3605
Computer Systems Implementation
Staff Contact: School Office
S1 L2 T2
Prerequisite: INFS2609
Supervised implementation of an information systems project in a commercial programming language. Advanced program design and structured techniques, computer aided software engineering techniques, interface with systems software at application implementation level, comparison of a range of programming languages, test data specification, implementation procedures.

INFS3607
Distributed Computer Systems
Staff Contact: School Office
S2 L2 T1
Prerequisite: INFS2603
Advanced data communication concepts, computer networks, reference to international standards and common industry communications software packages; local/metropolitan/wide area networks; network management; telecom services and other options; data security; a case involving the design of a telecommunications-based commercial system.

INFS3608
Database Systems
Staff Contact: School Office
S1 L2 T1
Prerequisite: INFS2603
Notes: Available only to BIT students.
Advanced data analysis and modelling techniques; database management system architectures including hierarchical, network and relational approaches; database reliability, security and integrity issues; data description and manipulation languages.

INFS3611
Information Systems Development
Staff Contact: School Office
S2 L2 T1
Prerequisite: INFS2603 and approval by the Head of the School of Information Systems
A systems analysis and design case study where students are required to produce: Statement of requirements, feasibility/evaluation study, logical design, physical design, presentation of proposals to users.
User requirements elicitation techniques and approaches, project management, alternative design methodologies, information systems life cycle, practical use of CASE tools.

INFS3616
Commercial Programming Principles
Staff Contact: School Office
S2 L2 T1
Prerequisite: INFS3605 or INFS3609
Corequisite: INFS3692
Notes: Available only to BIT students.
An advanced treatment of the practice of implementing commercial systems. Topics include: the use of library code, program design for performance, project control and reporting practice, programming standards, human-machine interface, software testing, CASE tools, documentation, security and control, maintenance.

INFS3692
Industrial Training 2
Staff Contact: School Office
S1 HPW1
Prerequisite: INFS3605 or INFS2609
Corequisite: INFS3616
Notes: Available only to BIT students.
An in-depth practical exposure to Information Systems Development. The topics covered include: the structure and management of the implementation teams; the roles of users and information staff in implementation; scheduling and control during implementation.
INFS3773
Operations Research in Business
Staff Contact: School Office
S2 L2 T1
Prerequisite: ECON1203 or ACCT2522
Formulation and application of mathematical and statistical models for the solution of managerial and industrial problems, including mathematical programming, simulation, network analysis, inventory and queueing models, and short-term forecasting.

INFS4693
Industrial Training 3
Staff Contact: School Office
S1 HPW1
Corequisite: INFS3611.
Notes: Available only to BIT students.
In-depth practical work in Information Systems Analysis and Design. The topics covered include: the structure and management of analysis and design teams; the roles of users and I/S staff in analysis and design; scheduling and control during analysis and design.

INFS4774
Information Systems Security
Staff Contact: School Office
S1 L3 LAB1
Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5984. See Graduate Study: Subject Descriptions.

INFS4794
Thesis (Information Systems)
Staff Contact: School Office
S2

INFS4805
Information Systems Auditing
Staff Contact: School Office
S2 L3 LAB1
Prerequisites: ACCT3708, INFS1602 and admission to BCom degree course at Honours level majoring in Information Systems plus approval from the Head of School of Information Systems.
As for INFS5905. See Graduate Study: Subject Descriptions.

INFS4810
Advanced Data Management
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5926. See Graduate Study: Subject Descriptions.

INFS4811
Knowledge Based Information Systems
Staff Contact: School Office
S2 L3 LAB1
Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5927. See Graduate Study: Subject Descriptions.

INFS4812
Managing Software Development
Staff Contact: School Office
S1 L2 T1
Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5928. See Graduate Study: Subject Descriptions.

INFS4825
Object Orientated Information Systems
Staff Contact: School Office
S1 L2 T1
Prerequisites: INFS3605 and admission to BCom degree at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5925. See Graduate Study: Subject Descriptions.

INFS4848
Information Systems Project Management
Staff Contact: School Office
S2 L2 T1
Prerequisites: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5848. See Graduate Study: Subject Descriptions.

INFS4853
Advanced Systems Management
Staff Contact: School Office
S2 L2 T1
Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5953. See Graduate Study: Subject Descriptions.

INFS4857
Information and Decision Technologies
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems plus approval of the Head of School of Information Systems.
As for INFS5957. See Graduate Study: Subject Descriptions.

INFS4886
Research Topics in Information Systems 1
Staff Contact: School Office
S1 L3
Prerequisite: Admission to BCom degree course at Honours level majoring in Information Systems.
As for INFS5986. See Graduate Study: Subject Descriptions.
**Industrial Relations and Organizational Behaviour**

**IROB1701**  
**Industrial Relations 1A**  
*Staff Contact: Dr B. Elen*  
S1 or S2 L2 T1.5  
**Prerequisite:** HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1  
Multi-disciplinary introduction to a range of important concepts and issues in industrial relations. Political, social, economic, legal, historical and psychological aspects of the evolution and operation of modern employer/employee relations with material drawn from both Australian and overseas experience. The nature and implications of: strikes, lockouts and other forms of industrial conflict and alienation; the structure and policies of State and Federal trade unions, the State labor councils and such peak organizations as the Australian Council of Trade Unions; the employer industrial relations function and the structure and policies of employer associations; processes of work rule determination, such as collective bargaining, mediation, conciliation and compulsory arbitration; labour movements; and the role of the various arbitration tribunals and government instrumentalities with respect to industrial relations.

**IROB2703**  
**Industrial Relations 2A**  
*Staff Contact: Mr C. Leggett*  
S1 L2 T1.5  
**Prerequisites:** IROB1701 (may be taken simultaneously rather than as a prerequisite)  
The development of industrial relations systems overseas paying special attention to collective bargaining systems. Topics include: the role of trade unions, employer bodies and government labour policies; the nature of industrial conflict and procedures utilized for its resolution; and evaluation of alternative systems of labour-management relations at the plant, industry and national level.

**IROB2704**  
**Industrial Relations 2B**  
*Staff Contact: Mr D. Morgan*  
S2 L2 T1.5  
**Prerequisite:** IROB2703 or IROB2719  
The social organisation of work. Conceptual foundations of industrial psychology and sociology; issues include learning and skill formation, motivation, stress and alienation. Design of jobs and work organisation. Managerial behaviour and decision making the labour process. Management control and worker resistance. Class, gender and ethnicity at work. The microdynamics of industrial conflict. Professionalism and its consequences and Employee participation.

**IROB2711**  
**Labour Market Economics**  
*Staff Contact: Associate Professor B. Dabscheck*  
S1 L2 T1  
**Prerequisite:** ECON1102  
Economics of the labour market. Theory of labour market operations and an evaluation in the light of a range of research evidence from Australia and overseas. Supply of labour, including work-leisure trade-offs, hours of work, occupational choice and participation rates; demand for labour by the firm and industry with evaluation of the marginal productivity doctrine; unemployment, including the identification problem, Phillips Curve and manpower policy issues; under-employment in developed and less developed countries; labour mobility and migration; theory and structure of wages including the economic philosophy, history, and machinery of Australian wage determination, wage differentials, minimum wages and earnings drift; wages and incomes policies; and the economic theory and impact of trade unions including influence on GNP shares, relative wages, hours of work, employment and resource allocation.
IROB2712
Labour Market Policies
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisite: ECON1102
Notes: Not offered in 1993.
This subject may be offered in alternative years only.
Origins, evolution and operation of Australian labour market policy, compared and contrasted with policies overseas. A range of issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographical and vocational labour mobility; occupational choice, theory and practice; the nature and human resource implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden unemployment; redundancy; labour market segmentation and planning at the national level; labour market discrimination, equal opportunity and anti-discrimination measures.

IROB2713
Industrial Relations Sociology
Staff Contact: School Office
S2 L2 T1
Prerequisite: IROB1701
Notes: Not offered in 1993.
This subject may be offered in alternative years only.
Sociological aspects of employer-employee relations and work, including major sociological and theoretical perspectives to examine a range of industrial relations issues, including: job satisfaction, dissatisfaction and worker alienation, the role of money as a motivator in the job context; the nature and impact of bureaucracies in industrial relations; social aspects of occupation and retirement, work group identification and affiliation, social aspects of labour market operation, wages and unemployment; and attitudes to work.

IROB2714
Industrial Democracy
Staff Contact: School Office
S1 or S2 L2 T1
Prerequisite: IROB1701
Notes: Not offered in 1993.
Different forms of worker involvement in management decision making in Australia, Western Europe, Yugoslavia and North America. Concepts of industrial democracy, such as joint consultation, worker participation in management, industrial codetermination and worker self-management, contemporary theories of industrial democracy; West Germany's co-determination system; Sweden's model of 'disciplined' democracy in industry; joint consultation in British industry; worker self-management in industrial enterprises in Yugoslavia; and Scanlon Plans and other forms of union-management co-operation in the United States and Canada; and collective bargaining as an exercise in industrial democracy in the United Kingdom and the United States.
S1 L2 T1.5
IROB2719
Management of Organizations 1
Staff Contact: Dr A. Bordow
Prerequisites: IROB1701 (may be taken simultaneously rather than as a prerequisite)
An interdisciplinary introduction to the field of organizational behaviour in both the public and private sectors. The individual and the organization; perception, learning and attitude formation. Managerial and union strategies to influence work attitudes and behaviour. Work groups and group processes; the study of values and the meaning of work; communication perspectives and processes. Technological change and organizational participation. Organizational environment; organizational structures; sociological influences. The processes of organizational change.

S1 L2 T1
IROB2720
Japanese Employment Relations
Staff Contact: School Office
Prerequisite: IROB1701 or JAPN1100 or other approved subject.
Notes: Not offered in 1993.

S1 or S2 L3
IROB2722
Industrial Relations in Newly Industrialized Asean Countries
Staff Contact: School Office
Prerequisite: IROB2703
This subject adopts a thematic approach to the study of the phenomena of industrialization and industrial relations in countries such as Singapore, Hong Kong, Taiwan and South Korea. Among the themes developed are the political process, the structure and restructuring of industrial relations, dependent development and expert-oriented manufacturing, the case of 'late development', the Newly Industrialized Countries (NICs) and the labour process, and the NICs and the new international decision of labour. Comparisons with Australian Industrial relations experience will be made where appropriate.

S2 L3
IROB2723
Management of Organizations 2
Staff Contact: School Office
Prerequisite: IROB2719

S1 L2 T1
IROB3705
Industrial Relations 3A
Staff Contact: Dr C. Wright
Prerequisite: IROB3704 or IROB2718 or IROB2721

S2 L2 T1.5
IROB3706
Industrial Relations 3B
Staff Contact: Dr J. Matthews
Prerequisite: IROB3705
Institutional structures; policies and procedures in industrial relations conflict resolution under arbitration and bargaining method. Topics include: theoretical aspects; problems and issues in arbitration and bargaining; models of bargaining and arbitration; compulsory arbitration in the context of collective bargaining and the relative merits of the two methods under varying standards for evaluation. Case studies and simulation exercise material may be used.

S2 L2 T1
IROB3707
Industrial Relations Research Methods and Thesis Workshop
Staff Contact: Dr R. Kramar
Prerequisites: IROB3705 and permission of Head of School
Notes: Excluded IROB3723.

S2 L1 T1
IROB3719
Industrial Relations Theory
Staff Contact: Associate Professor B. Dabscheck
Prerequisite: IROB2704
Notes: This subject may be offered in alternate years only.
Major theoretical developments within academic industrial relations. Theories of the labour movement, in particular the work of the Webbs, Lenin, Commons, Perlman and Hoxie. Developments within the tradition of grand theory, including Dunlop's systems model, Kochan's refinements, pluralism, marxism, corporatism and theories of regulation. Australian works are examined and analysed to relate discussion to the Australian scene.

S1 L2 T1
IROB3720
Industrial Law
Staff Contact: School Office
Prerequisite: IROB1701
Notes: Excluded LAWS5030.
Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade unions. Industrial law powers of Government. The Commonwealth Conciliation and Arbitration Systems,
awards, penal sanctions for industrial law, industrial torts, topics and issues of importance in the industrial law field.

IROB3721
Industrial Relations Methods
Staff Contact: School Office
S2 L2 T1
Prerequisite: IROB3720
Methods and skills utilized in industrial relations practice. Content and character of industrial awards and agreements: preparation of logs of claims; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources for wage, employment, productivity and other material important in industrial relations practice; and conciliation and arbitration procedures.

IROB3722
Wages and Incomes Policy
Staff Contact: Associate Professor B. Dabscheck
SS L2 T1
Prerequisite: ECON1102
Notes: Excluded ECON3108. This subject is not offered every year.
The relationship between movements in wage and salary incomes to desired economic objectives. Formulation and administration of wages and incomes policies, and the role of trade unions, employers and government institutions. Overseas experience and its implications for Australian practices, institutions and policies. The evolution of wage concepts and standards; wage structure, relativities and differentials; trade union pushfulness and product pricing decisions; earnings drift; and principles and criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

IROB3723
Industrial Relations Research Methodology
Staff Contact: Dr R. Kramar
S2 L2 T1
Prerequisite: IROB3705 and permission of Head of School
Notes: Excluded IROB3707.
A range of principles, procedures, techniques and data sources used for research in the field of industrial relations.

IROB3724
Strategic Human Resource Management
Staff Contact: Mr C. Leggett
S2 L2 T1
Prerequisite: IROB2718 or IROB2719

IROB4538
Industrial Relations 4 (Honours)
Staff Contact: School Office
F HPW6

IROB4703
Wage Determination
Staff Contact: Professor D. Plowman
S2
Prerequisite: Admission to the Honours Program
Wage theory, economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

IROB4705
Employment Policy and Practice A
Staff Contact: Dr R. Kramar
S1
Prerequisite: Admission to the Honours Program
An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues: occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

IROB4706
Employment Policy and Practice B
Staff Contact: Dr C. Wright
S2
Prerequisite: Admission to the Honours Program
An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following: affirmative action and equal employment; workers' compensation; grievance procedures; manpower and human resource policy; training and skill information.

IROB4731
Industrial Relations Case Studies A
Staff Contact: Dr R. Kramar
S1 L3
Prerequisite: IROB3706
Case studies highlight a range of industrial relations issues at the plant or local level. Students also prepare their own case study for seminar presentation.

IROB4732
Industrial Relations Case Studies B
Staff Contact: Dr C. Wright
S2 L3
Prerequisite: IROB3706
Case studies highlight a range of industrial relations issues at the industry and national level. Students also prepare their own case study for seminar presentation.

IROB4733
Industrial Relations Seminar
Staff Contact: School Office
F
IROB4734
Thesis (Industrial Relations)
Staff Contact: School Office
F

IROB4738
Thesis (Human Resource Management)
Staff Contact: School Office
F

Servicing Subjects

These are subjects taught within courses offered by other faculties.

For further information regarding the following subject see the Faculty of Arts and Social Sciences Handbook.

IROB2721
Managing People
Staff Contact: Dr A. Donovan
S1 L2 T2


The legal significance of the arrival of the British in Australia; the principal institutions of the legal system, particularly the courts, the legislature, and the executive arms of government; the judiciary; the legal profession; their history, roles, interrelationships, operation and techniques; general constitutional principles and institutions; the notion and consequences of federalism; Bill of Rights proposals; precedent and statutory interpretation, practice and theory; sources of Australian law, including the past and present status of Aboriginal customary law; origins of the common law; classifications within the common law; jurisdiction of Australian courts; the development of compensation law, with particular reference to workers' compensation and occupational health and safety; modern statutory compensation schemes; the rules and concepts of the law of torts, their origins, growth, operation and limitations; tort law protection from assault, injury and death; negligence; interests in another's life and services; false and misleading statements affecting economic interests; loss distribution; employers' liability; occupiers' liability; causation; remoteness of damage; product liability; interference with interest in land; interference with personal liberty. Some of these topics are dealt with in outline only.

LAWS1410
Contracts
Staff Contact: Mr Denis Harley
C6 F HPW4

This course examines the nature of contractual obligations and how parties make and break contracts. Topics include: how contracts are formed and the necessary elements of a validly constituted contract; express and implied terms of a contract and how such terms are imported into the contract; how courts interpret the terms of a contract; the consequences where a contract is induced by misrepresentation, mistake or unconscionability; exemption clauses; estoppel and contract; contracts which are illegal under statute or contrary to public policy; remedies for breach of contract and the damages payable for such breach. Students are encouraged to examine the role of contract law from an historical and contemporary standpoint.

LAWS1810
Criminal Law
Staff Contact: A/Prof David Brown
C6 F HPW4

The principles of criminal law and criminal liability. Aims to promote and refine research and social policy analysis skills; develop a rigorous analytic and socially oriented approach to the study of criminal law; investigate the constitution of concepts like crime, criminal and criminal law; question traditional approaches which assume a unified set of general principles; suggest an approach to criminal law as a number of diverse fields of regulation; acknowledge the importance of forms of regulation outside the criminal law; examine empirical material on the actual operation of the N.S.W criminal process such as court statistics and a court observation exercise; examine the substantive rules developed in selected criminal offence areas; stress the importance and relevance of criminal law in an understanding of law, even (and especially) for those who do not intend to practice in the area. Topics include: the phenomenon of crime, the criminal process, criminal responsibility, homicide offences, public order offences, drug offences, offences against the person, offences of
dishonest acquisition, general defences, complicity, conspiracy, sentencing and penal practices.

LAWS2150
Federal Constitutional Law
Staff Contact: Prof George Winterton
C3 S1 or S2 HPW4
Federal constitutional law, stressing the legislative and judicial powers of the Commonwealth and the judicial interpretation by the High Court of the extent of those powers, in particular: trade and commerce, external affairs, corporations, appropriation, grants and taxation powers, family law and industrial law powers, inconsistency of Commonwealth and State laws, freedom of interstate trade and commerce, excise and implied limitations on Commonwealth and State powers. Techniques and approaches adopted by the High Court in interpreting the Australian Constitution, and occasionally, federal executive power.

Further study of constitutional law may be undertaken in LAWS2100 The High Court of Australia.

LAWS2160
Administrative Law
Staff Contact: Prof Garth Nettheim
C3 S1 or S2 HPW4
Principles and procedures for review of administrative action. Topics: relations between different agencies of government (legislative, administrative, judicial); delegated legislation; judicial power; the Ombudsman; the Administrative Appeals Tribunal; principles of judicial review (denial of natural justice, going beyond power, error of law); procedures for judicial review; the Administrative Decisions (Judicial Review) Act, 1977 (Cth.).

LAWS2230
Communications Law
Staff Contact: Ms Holly Raiche
C3 SS HPW4
The statutory and common law controls over mass media and telecommunications in Australia. Matters likely to engage the skills of lawyers rather than pure theoretical analysis or law for journalists. Among the general legal issues considered in the particular communications context are: legal provision for technological change; licensing law and policy; regulation of corporate control; and self regulation. Topics may be roughly divided into three main groups: 1. Regulation of telecommunications and radiocommunications, including satellite communications. 2. Electronic media: the regulation of commercial, national and public broadcasting sectors, including, for commercial broadcasters, issues of licensing, ownership and control; and, for all broadcasters, issues of content control and self regulation. 3. Restrictions on the content of all media, including the law of defamation and contempt, and control of content for the press.

LAWS3010
Property and Equity
Staff Contact: Dr Chris Rossiter
C6 F HPW4
The basic principles of the law of property, transcending the traditional boundaries of real and personal property. For reasons of time and convenience, most topics are those usually considered under the rubric of 'real property'. Enquiry into the meaning of the concepts of property and the purposes that are or ought to be fulfilled by the law of property. Some of the traditional concepts and classifications adopted by the common law in the content of the study of fixture. Topics: possession as a proprietary interest in land and goods; some basic concepts such as seisin and title; the fragmentation of proprietary interests, including the doctrines of tenure and estates, an introduction to future interests; the development of legal and equitable interests, including a comparative treatment of their nature, extent and sphere of enforceability and an introduction to trusts; legal and equitable remedies; the statutory regulation of proprietary interests in land, including an examination of the Torrens and deeds registration systems; co-ownership; an introduction to security interests; the acquisition of proprietary interests; the alienability of interests including trusts for sale; commercial transactions involving leasehold estates in land and bailment of goods.

LAWS3030
Trusts
Staff Contact: Mr Brian Bromberger
C3 F HPW4
The nature, history and classification of trusts; the use of trusts in modern law; social control through trusts; express private trusts; purpose trusts; discretionary and protective trusts; the creation and variation of private trusts; trusts in commerce; resulting and constructive trusts; charitable and public trusts; the significance of charitable status; powers and duties of trustees.

A useful introduction to LAWS3050 Succession which develops a number of themes which are raised by a consideration of the law of trusts.

LAWS3050
Succession
Staff Contact: Ms Prue Vines
C3 F HPW4
Prerequisites: LAWS3010

The law governing succession to property on death including the rules relating to wills, administration of assets, family provision and intestate succession Equitable doctrines relating to the law of wills and administration of estates, including construction of wills, marshalling, satisfaction, ademption, and donations mortis causa. Although the rules of equity constitute a theme common to this subject and LAWS3020 and LAWS3030, there is no significant overlap. Students interested in both the law of trusts and the law of succession should do both LAWS3030 and LAWS3050; in that event it is preferable to do LAWS3030 first.

LAWS4010
Business Associations I
Staff Contact: Mr Ian Ramsay/Mr Angus Corbett
C3 SS HPW4
An introduction to a number of important legal and theoretical aspects of the operation of business companies. In addition there is a brief overview of partnership law.

The company law component of the subject falls into two parts. The first deals with the process and incidents of incorporation. The topics dealt with in this part include the derivation of the modern company; an introduction to the regulatory structures for companies and the securities industry in Australia; the formation of the company; the privileged position of the private company; an introduction
to the corporate constitution, organs and capital; promoters' duties; pre-incorporation contracts; the separate personality of the corporation and its exceptions; corporate liability in crime.

The balance of the subject is concerned with the structure and governance of the company. It examines the corporate organs, the board of directors and the general meeting, and the division of corporate power between them; the duties and liabilities of directors and other officers; the remedies available to shareholders for the enforcement of directors' duties and protection against oppression or over-reaching by controllers.

While much of this company law doctrine is equally applicable to the large company as to the small enterprise, the subject stresses the problems, processes and transactions typically encountered by small incorporated business.

Students are advised to complete LAWS3010 Property and Equity before undertaking Business Associations 1.

LAWS4020
Business Associations 2
Staff Contact: Mr Ian Cameron
C3 S2 HPW4
Prerequisite: LAWS4010

Areas of company law and securities regulation not covered in LAWS4010 Business Associations 1, and particularly those of relevance to larger enterprises including public companies. Students who wish to complete a comprehensive study of company law and securities regulation are advised to take this subject in addition to LAWS4010.

The subject deals with topics within the fields of corporate finance and securities regulation (including the regulation of takeovers). Topics studied will be drawn from the following: 1. corporate finance including classes of shares, company accounts and audit, the protection of share capital and the law on dividends; 2. securities markets and their regulation including insider trading and other market abuse, and the hearing and investigative powers of the Australian Securities Commission; 3. Public issues of corporate securities including philosophy of new issue regulation, listing and quotation, prospectus requirements, liability for prospectus contents, and prescribed interests; 4. the regulation of takeovers; 5. corporate insolvency.

LAWS4030
The Modern Corporation
Staff Contact: A/Prof Paul Redmond
SS HPW4 C3

Examines on a comparative basis selected issues in law and social policy arising from the modern emergence of the large business corporation as a dominant institution in western economies. The object is to develop a critical understanding of corporate structures and operations and of regulatory systems.

The central theme concerns corporate control and governance. Topics include: 1. the distribution of corporate ownership and control - modern patterns and their significance; 2. institutional share ownership - recent developments and control implications; 3. the regulation of financial intermediaries; 4. networks of influence - inter-company and business-government interlocks; 5. legal responses to the separation of corporate ownership and control with particular reference to the identification and transfer of corporate control; 6. structure, process and function in the public company board of directors; 7. corporate social responsibility; 8. industrial democracy; 9. employee participation in corporate capital formation; 10. state intervention in business - industrial strategy, corporatism and managerial prerogatives; and 11. the regulation of multi-national enterprise.

LAWS4240
Industrial and Intellectual Property
Staff Contact: Ms Jill McKoough
C3 SS HPW4

Areas of the law relating to concepts of intangible property including the law of patents, trademarks, trade designs, copyright, confidentiality, passing off and the protection of business reputation.

LAWS4260
Regulation of Economic Activity
Staff Contact: School Office
C3 SS HPW4


Students who have completed LAWS4330 Economic Regulation are not permitted to take this subject for credit.

LAWS4340
Trade Practices
Staff Contact: School Office
C3 SS HPW4

Analyses the competitive process and the extent to which departures from competition should be regulated. Focus is put on the Trade Practices Act and the decisions of the Trade Practices Commission, the Trade Practices Tribunal and the Federal Court thereunder. Comparative US, English and EEC decisions in the trade practices area are considered.

LAWS4350
Insurance Law
Staff Contact: School Office
C3 SS HPW4

Basic principles of insurance law. Topics: 1. Principles of insurance law; insurable interest, indemnity, good faith, subrogation, contribution; 2. Insurance contracts: formation, warranties and conditions, cover, claims, brokers and agents; 3. The changes effected by the relevant legislation and the residual problems.

LAWS4370
Commercial Law A
Staff Contact: A/Prof Philip Burgess
C3 SS HPW4

Aims, with LAWS4380 Commercial Law B, to provide an introduction to principal areas of commercial law of relevance to legal practice. Topics: 1. the law on sale of goods; 2. an introduction to consumer protection; 3. an introduction to the law on consumer credit.

Students wishing to complete an introductory study of commercial law are advised to take LAWS4380 Commercial Law B. More advanced study of consumer protection is available in LAWS4390 Consumer Protection Law. Other areas of commercial law are dealt with in
LAWS4540 International Trade and LAWS4800 The Law of Banking.

LAWS4380 Commercial Law B
Staff Contact: Mr Ian Cameron
C3 SS HPW4
Notes: This subject may be studied on its own but students wishing to complete an introductory study of commercial law are advised to take LAWS4370 Commercial Law A as well. Others areas of commercial law are dealt with in LAWS4380 Consumer Protection Law, LAWS4540 International Trade and LAWS4800 The Law of Banking.

Aims, with LAWS4370 Commercial Law A, to provide an introduction to principal areas of commercial law of relevance to legal practice. Topics: 1. negotiable instruments, including a study of commercial bills against the background of a description of the operation of the commercial bills and money markets; 2. secured transactions. Students are introduced to the law on securities over personal property including priorities. Reference is made to credit arrangements in use in the distribution and sale of goods and services; 3. introduction to law of bankruptcy.

LAWS4390 Consumer Protection Law
Staff Contact: A/Prof Stephen Cavanagh
C3 SS HPW4
Legislative strategies for the protection of consumers and the effect of this legislation upon marketers. The following protective strategies are considered: advertising self-regulation; statutory regulation of advertising; the regulation of packaging and labelling; protection against sales promotion techniques; the licensing of persons dealing with consumers; product liability; statutory regulation of unconscionable conduct; and special procedures for consumer claims.

LAWS4440 Elements of Income Tax Law
Staff Contact: A/Prof Philip Burgess
C3 SS HPW4
1. Introduction: the policies served by taxation with particular reference to distributional and economic objectives; the uniform tax system; the structure of the current Income Tax Assessment Act and its administration.
2. A critical analysis of the principal concepts of the law of income taxation and the taxation of capital gains and fringe benefits; the law on income and deductions as applicable to individuals; the trading stock provisions and tax accounting: concepts of residence and source. 3. The judicial interpretation of taxing statutes; policy questions concerning tax avoidance.

LAWS4450 Advanced Revenue Law
Staff Contact: A/Prof Philip Burgess
C3 S2 HPW4
Prerequisite: LAWS4440
Notes: Students should have completed LAWS4010 Business Associations 1 or be taking that course concurrently with LAWS4450.

Areas of income tax introduced in LAWS4440 Elements of Income Tax Law in greater depth. Several areas of income tax and other revenue law not touched on in the earlier subject. Topics: 1. taxation of partnerships, trusts and companies, including capital gains tax; 2. assignment of income; 3. tax avoidance and evasion - analysis of general, and specific, anti-avoidance legislation and penalties legislation; 4. an introduction to aspects of international tax including some international tax agreements; 5. tax decision-making and review in the context of a mass decision making process.

LAWS4540 International Trade Law
Staff Contact: Mr Mark Buchanan
C3 SS HPW4
Notes: There are no prerequisites for this course, however students may find that having taken or taking concurrently, Public International Law, Business Associations 1 and Commercial Law would prove to be particularly helpful.

A study of the Legal Environment of the International Trade Transaction, consisting of the role and structure of International Legal and Economic Institutions, national government regulation affecting trade, and the ‘private’ law of the international transaction itself. The course begins by exploring the International Trade Regime including the General Agreement on Tariffs and Trade, the International Monetary Fund and the World Bank. Structural and Transactional aspects of international trade follow including Foreign Direct Investment regulation, Methods and Forms of international trade and investment (eg. Joint Ventures), protection of Intellectual Property, Licensing and Technology Transfers, Import/Export Transactions, Customs, Tariffs and International Payments (eg. Letters of Credit). International Commercial Dispute Resolution is also covered. The course concludes with Selected Current Issues in Trade Policy and Ethical and Social Responsibility (eg. Protectionism, Antidumping, Agricultural Trade, New International Economic Order, Ecodevelopment, and MNC’s and International Codes of Conduct).

LAWS4620 Computer Applications to Law
Staff Contact: Mr Graham Greenleaf
C3 SS HPW4
A ‘hands-on’ introduction to the use lawyers can make of information technology, including expert systems (systems that give legal advice), hypertext, free-text retrieval and automated document generation. The strengths and limitations of each technology are assessed in light of the particular needs of legal reasoning, source materials and practice. Examples of the practical uses of each technology are demonstrated and considered critically, including litigation support systems, sentencing systems and systems for advice on government benefits.

Students will design and create their own legal databases, hypertext, document generators and expert systems using programs provided. Prior computer knowledge is not required, but some experience in the use of microcomputers, and particularly word processing, would be an advantage.
Students will design and create their own legal databases, hypertext, document generators and expert systems using programs provided. Prior computer knowledge is not required, but some experience in the use of microcomputers, and particularly word processing, would be an advantage.

LAWS5000
The Law of Employment
Staff Contact: A/Prof Adrian Brooks
C3 SS HPW4

The employer-employee relationship with particular attention to the individual contract of employment on which that relationship rests, the legal concept of an 'employee', incidents of the employment relationship, the mutual rights and duties of the employer and the employee; the termination of the relationship with particular reference to the discharge of the contract of employment by performance, by notice and for cause and the remedies for wrongful termination; the relationship between an individual contract of employment and the relevant Award or Industrial Agreement; the legislation which is designed to protect wages, hours and various leave entitlements; legislation with respect to Anti-Discrimination; programs for Equal Employment Opportunity and Affirmative Action.

LAWS5030
Industrial Law
Staff Contact: A/Prof Adrian Brooks
C3 SS HPW4

The Commonwealth and New South Wales systems of compulsory conciliation and arbitration of industrial disputes. The Commonwealth and New South Wales legislation regulating the activities of trade and industrial unions, including their internal administration. The common law relating to trade unions and industrial disputes.

LAWS6210
Law, Lawyers and Society
Staff Contact: Dr Stan Ross
C3 S1 or S2 HPW4

1. The lawyer-client relationship, including who exercises control and the lawyers' duties to accept work, to keep client confidences, to act competently and to avoid conflicts of interest; the social implications of lawyers' professional behaviour. 2. The adversary system of litigation and the lawyers' role therein, both generally and specifically as defence counsel and as prosecutor in criminal cases. 3. The structure of the profession and methods of regulation including discussion of the concept of professionalism, control of admission, discipline generally and conduct in court specifically; selection and control of the judiciary. 4. Issues relating to the delivery of legal services, including advertising and solicitation by lawyers, specialization in lawyers' practice, the structure and availability of legal aid, the regulation of lawyers' fees, the extent of the lawyers' monopoly and the role of non-lawyers in delivering legal services.

LAWS7410
Legal Research and Writing 1
Staff Contact: Mr Joe Ury
C2 S1 HPW2

The literature, both legal and non-legal, relevant to the law in Australia. The contents of a law library, how it works and is ordered and how lawyers go about using it to find the law. Practice in handling the principal legal materials in the law library, notably law reports, collections of statutes, digests and materials on legal reform. An introduction to case analysis and statutory interpretation. An introduction to the use of computerized legal research methods. The methods and objectives of legal and empirical research.

LAWS7420
Legal Research and Writing 2
Staff Contact: Mr Joe Ury
C1 S2 HPW2

A revision of legal research skills acquired in LAWS7410 Legal Research and Writing 1, particularly the use of Australian digests, law reform materials and indexes to legal periodicals. Practice in ascertaining delegated legislation, in using English, Commonwealth and US digests and in tracing recent amendments to case-law, statutes and regulations. Further instruction on the use of computers for retrieval of legal materials.

LAWS7430
Research Component
Staff Contact: A/Prof Adrian Brooks
Notes: Taken after or concurrently with LAWS7420.

This subject must be taken either concurrently with or after LAWS7420 Legal Research and Writing 2, though students are advised where possible to complete Legal Research and Writing 2 first so that they have a command of the relevant research techniques. Students must select one from amongst the subjects for which they are enrolled in which a piece of assessable work (a research essay or moot) will be allocated for Research Component, and must submit a Research Component Form to the Administrative Assistant (Undergraduate) by the end of Week 4 in the Session in which they elect to undertake Research Component. This form must identify the subject in which the work for Research Component will be undertaken, and must be signed by the teacher in the subject. Students must attach to the completed research essay or moot submission a written research report, outlining the research methods adopted in preparation for the essay or moot. The piece of assessable work chosen for allocation to Research Component must be worth 30% of the total mark (in the case of a three-credit point subject, or 15% of the total mark in the case of a six-credit point subject). The assessment of Research Component will be made on the basis of the research report, in addition to the separate assessment of the essay or moot for the purpose of the subject selected. All subjects offered in the Law School are prima facie available to Research Component students for this purpose. Where for compelling reason no provision for a separate assessment of the essay or moot for the purpose of the subject selected. All subjects offered in the Law School are prima facie available to Research Component students for this purpose. Where for compelling reason no provision for a suitable essay or moot is or can be made in a program of assessment of a particular subject, the teacher of that subject may ask the student to select another subject. There is no formal teaching in LAWS7430 Research Component and no credit points are awarded for it. It is compulsory for all students except those taking one or more of the Research Thesis electives (LAWS6510, LAWS6520, LAWS6530).

LAWS8320
Legal Theory
Staff Contact: A/Prof Martin Krygier
C3 S1 or S2 HPW4
Introduction to theoretical - particularly philosophical - questions which underline the practical workings of the law.
The course concentrates on questions to do with the reasoning, particularly the reasoning of judges, and of moral reasoning; and the interrelationships between law and morals and law and politics.

**LAWS8820**
Law and Social Theory  
Staff Contact: A/Prof Martin Krygier  
C3 S1 or S2 HPW4

Examination of sociological assumptions about law, about society, and about the relationships between law, legal institutions and social ordering. Topics include: The role and functions of law within modern society, the extent to which law embodies implicit social theories and the nature of these theories, and the implications of empirical social research on our understanding of the place of law in society.

LAWS8320 and LAWS8820 form part of the compulsory core of the LLB and BJuris degree courses with respect to students who entered the Faculty in 1981 or later. Students are required to take one of these two subjects to fulfill compulsory requirements and are permitted to take the other as an elective.

**Electives**

All Commerce Law students must also complete Law Electives sufficient to comply with Rule 7.(1)(a) of the Rules Applicable to Candidates for the Degrees of Bachelor of Laws and Bachelor of Jurisprudence (see Rules for Award of Degrees in the Faculty of Law Handbook.)

The list of electives available is:

3 Credit Points
- LAWS1020 Trial Process
- LAWS1030 Remedies
- LAWS1040 Evidence and Advocacy
- LAWS1450 Advanced Studies in Torts
- LAWS1480 Advanced Criminal Law
- LAWS1510 Family Law
- LAWS1550 Feminist Legal Theory
- LAWS1620 Families and Finances
- LAWS1630 Children and the Law
- LAWS1720 Crime and Society
- LAWS1730 The Criminal Justice System
- LAWS1740 Penology
- LAWS1810 Law and Medicine
- LAWS2100 The High Court of Australia
- LAWS2210 Advanced Administrative Law
- LAWS2230 Communications Law
- LAWS2240 Mining Law
- LAWS2420 Local Government Law
- LAWS2620 Human Rights Law
- LAWS2700 The Law, Procedures and Practice of Parliament
- LAWS2800 Australian Immigration Law and Practice
- LAWS3020 Advanced Property and Equity
- LAWS3030 Trusts
- LAWS3050 Succession
- LAWS3210 Conveyancing and Land Transactions
- LAWS3410 Environmental Law
- LAWS4010 Business Associations 1
- LAWS4020 Business Associations 2
- LAWS4030 The Modern Corporation
- LAWS4240 Industrial and Intellectual Property
- LAWS4260 Regulation of Economic Activity
- LAWS4340 Trade Practices
- LAWS4350 Insurance Law
- LAWS4370 Commercial Law A
- LAWS4380 Commercial Law B
- LAWS4390 Consumer Protection Law
- LAWS4440 Elements of Income Tax Law
- LAWS4450 Advanced Revenue Law
- LAWS4540 International Trade
- LAWS4610 Information Systems Law
- LAWS4620 Computer Applications to Law
- LAWS4680 The Law of Banking
- LAWS5000 The Law of Employment
- LAWS5020 Industrial Safety and Health Law
- LAWS5510 Industrial Law
- LAWS6010 Law Journal
- LAWS6410 Legal History
- LAWS6520 Research Thesis: session 1 elective
- LAWS6530 Research Thesis: session 2 elective
- LAWS6550 Social Security Law
- LAWS6590 Housing Law
- LAWS6910 Discrimination and the Law
- LAWS6920 Aboriginals and the Law
- LAWS7210 Clinical Legal Experience
- LAWS8200 Economic Analysis of Law
- LAWS8320 Legal Theory
- LAWS8410 Comparative Law
- LAWS8420 Pacific Islands Legal Systems
- LAWS8430 Introduction to Roman Law
- LAWS8440 Roman Law in Medieval and Modern Europe
- LAWS8530 Public International Law
- LAWS8570 International Humanitarian Law
- LAWS8610 Conflict of Laws
- LAWS8820 Law and Social Theory
- LAWS9000 Special Elective A
- LAWS9010 Special Elective B

6 Credit Points
- LAWS6510 Research Thesis: two session elective

**Legal Studies and Taxation**

**LEG7711**
Legal Environment of Commerce  
Staff Contact: School Office  
S1 or S2 L2 T1

**Prerequisite:** HSC minimum mark required - Contemporary English 60, or 2 unit English (General) 60, or 2 unit English 53, or 3 unit English 1

The Australian legal system and areas of substantive law relevant to commerce including contract, business organization, employment, commercial arbitration, advertising, trade regulation, civil compensation, discrimination.
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Staff Contact</th>
<th>Prerequisites</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEGT7721</td>
<td>Legal Transactions in Commerce</td>
<td>School Office</td>
<td>LEGT7711</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>General principles of law of contract and specialized commercial transactions including banking and negotiable instruments, insurance, agency, sale of goods, bailment, suretyship.</td>
<td></td>
</tr>
<tr>
<td>LEGT7731</td>
<td>Legal Regulation of Marketing and Distribution</td>
<td>School Office</td>
<td>LEGT7711 or LEGT7731</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>The regulation of restrictive trade practices and sales promotion. The legal framework of marketing strategy with special reference to anti-competitive practices including collusive activity, exclusive dealing, price discrimination, resale price maintenance, mergers and monopolization and consumer protection law including misleading and deceptive advertising and other unfair practices. Consumer credit; product liability; protection of intellectual property.</td>
<td></td>
</tr>
<tr>
<td>LEGT7741</td>
<td>Legal Organization of Commerce</td>
<td>School Office</td>
<td>LEGT7721 or LEGT7731</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>The law relating to corporations including company takeovers and the securities industry, partnerships, joint ventures and trusts, with special reference to their comparative utility.</td>
<td></td>
</tr>
<tr>
<td>LEGT7751</td>
<td>Taxation Law</td>
<td>School Office</td>
<td>LEGT7721 or LEGT7731</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>The law and practice of the taxation of income under the Income Tax Assessment Act 1936 Commonwealth including the concepts of income and allowable deductions; alienation of income; taxation of partnerships, trusts and corporations; tax avoidance and evasion. Capital taxes. An introduction to stamp duties, payroll tax, land tax and sales tax. Tax policy.</td>
<td></td>
</tr>
</tbody>
</table>

**Marketing**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Staff Contact</th>
<th>Prerequisites</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MARK2012</td>
<td>Marketing Fundamentals</td>
<td>School Office</td>
<td>ACCT1511, ECON1102, ECON1203</td>
<td>Excluded MARK7022.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Conceptual framework for developing and understanding of marketing including the marketing process, marketing environment and marketing planning. Coverage of product, service, consumer, industrial, global and social aspects of marketing. Introduction to the marketing mix, market segmentation, positioning and product differentiation.</td>
<td></td>
</tr>
<tr>
<td>MARK2032</td>
<td>Consumer Behaviour A</td>
<td>School Office</td>
<td>MARK2012</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Consumer Behaviour A studies in detail the internal influences on behaviour as they apply to the consumption process. The course is designed to understand how consumers process information and the emotions and motivations that impact on that process. The focal topics include: The study of cognition, memory, learning, perception, motivation, and the communication process as these relate to marketplace behaviour.</td>
<td></td>
</tr>
<tr>
<td>MARK2042</td>
<td>Consumer Behaviour B</td>
<td>School Office</td>
<td>MARK2012, MARK2032</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Consumer Behaviour B studies in detail the external influences on behaviour and the role of the marketplace in the sociopolitical system. Topics of study include attitude formation, the impact of reference groups and institutions on marketplace behaviour. Specific attention is given to the purchase and consumption situation in terms of individual and group purchase behaviour. In the latter particular attention is given to household and organisational buying behaviour.</td>
<td></td>
</tr>
<tr>
<td>MARK2052</td>
<td>Marketing Research</td>
<td>School Office</td>
<td>ECON1203 or approved substitute,</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>MARK2012</td>
<td>Excluded MARK7052.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Sources and types of marketing information relevant to marketing management. Problem definition and research design, questionnaire design, sampling, data collection, interpretation and reporting. Management control of research including briefing, evaluation of proposals and distinction between research results and marketing implications. Use of continuous research and new developments in market research.</td>
<td></td>
</tr>
<tr>
<td>MARK3022</td>
<td>Computer Applications in Marketing</td>
<td>School Office</td>
<td>MARK2052</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Excluded MARK7022.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Exploration and evaluation, using computer software, of characteristics and relationships of marketing. The approach will be largely model based, related to marketing decision making and fostering greater understanding of marketing complexity. Techniques and tools which support the final year marketing subjects will be explored.</td>
<td></td>
</tr>
</tbody>
</table>
MARK3043
International Marketing
Staff Contact: School Office
S2 L2 T1
Prerequisites: MARK2012, MARK2052
Conceptual and environmental aspects of international marketing are dealt with. Using this knowledge, issues associated with developing practical marketing strategies appropriate to different world markets are then considered in detail.

MARK3053
Service Management
Staff Contact: School Office
S1 L2 T1
Prerequisites: MARK2042, MARK2052
A marketing orientation to services management is used to ensure that the strategic handling of services takes into account their distinguishing characteristics. The marketing planning framework will consider the marketing of services and the service component of product marketing. Case analysis will be used to illustrate marketing applications.

MARK3063
Promotions Management
Staff Contact: School Office
S2 L2 T1
Prerequisites: MARK2042 or MARK7042, MARK3073 or MARK7073
Principles and practical aspects of promotion are covered. Consideration is given to elements of the promotional mix, advertising strategy, campaign development and assessment, and advertising research. Legal and ethical issues are also examined.

MARK3073
Brand Management
Staff Contact: School Office
S1 L2 T2
Prerequisite: MARK2012
Notes: Excluded MARK7073.
An overview of marketing planning for products and services with a focus on planning at the brand level. Marketing concepts such as segmentation, differentiation, positioning and product lifecycle will be re-examined from a strategic perspective. The marketing mix will be expanded to address strategies of new product development, pricing, distribution and promotions management. Case analysis will be introduced to develop strategic thinking.

MARK3083
Strategic Marketing Management
Staff Contact: School Office
S2 L2 T2
Prerequisite: MARK3073
Notes: Excluded MARK7083.
Concepts introduced in previous subjects will be broadened to address issues at the business unit level. Corporate mission, competitive stance of the organisation, pricing policies, trade relations, internal marketing and logistics will be addressed. The management of organisational resources such as financial and human resources are considered using, for example, portfolio analysis. Decision support systems are also examined.

MARK3093
Corporate Policy and Marketing Strategy
Staff Contact: School Office
S2 L2 T2
Prerequisite: MARK3073
Notes: Excluded MARK7093.
The interface between marketing and other key functional areas within the organisation, such as finance, human resources and manufacturing are examined. Marketing's interface with areas outside the organisation, such as strategic alliances, joint ventures and partnership in global markets are also examined. Social, ethical, technological, legal and global issues are addressed. Case analysis will be used.

MARK3206
Seminar in Marketing Issues
Staff Contact: School Office
S1 L2 T1
Prerequisites: MARK2012, MARK2042 or MARK7042, MARK2052 or MARK7052
Issues of concern to marketers in the contemporary environment such as ethics, legislation, stakeholders, societal resource management, technology, fragmentation of markets and globalisation.

MARK3207
Advanced Seminar in Marketing
Staff Contact: School Office
S2 L2 T1
Prerequisites: MARK2052 or MARK7052, MARK3022 or MARK7022
Exploration of conceptualisation of marketing theory. A strong emphasis on methodological issues relevant to research of marketing phenomena.

MARK7022
Computer Applications in Marketing (Honours)
Staff Contact: School Office
S1 L2 T3
Prerequisites: MARK7052 (at credit grade or better) and Head of School's approval
Notes: Excluded MARK3022.
The content of this subject includes that of MARK3022 as well as additional and more advanced work in Research and Modelling.

MARK7042
Consumer Behaviour B (Honours)
Staff Contact: School Office
S2 L2 T3
Prerequisites: MARK2032, MARK2012 (both at Credit grade or better) and Head of School's approval
Notes: Excluded MARK2042.
The content of this subject includes that of MARK2042 as well as additional and more advanced work in Consumer Behaviour.
MARK7052
Marketing Research (Honours)
Staff Contact: School Office
S2 L2 T3
Prerequisites: ECON1203, MARK2012 (at Credit grade or better) and Head of School’s approval
Notes: Excluded MARK2052.
The content of this subject includes that of MARK2052 as well as additional and more advanced work in Marketing Research.

MARK7073
Brand Management (Honours)
Staff Contact: School Office
S1 L2 T3
Prerequisites: MARK2012, MARK7052 (both at Credit grade or better) and Head of School’s approval
Notes: Excluded MARK3073.
The content of this subject includes that of MARK3073 as well as additional and more advanced work in Brand Management Concept.

MARK7083
Strategic Marketing Management (Honours)
Staff Contact: School Office
S2 L2 T3
Prerequisites: MARK7073 (at Credit grade or better) and Head of School’s approval
Notes: Excluded MARK3083.
The content of this subject includes that of MARK3083 as well as additional and more advanced work in Strategic Marketing Concepts.

MARK7093
Corporate Policy and Marketing Strategy (Honours)
Staff Contact: School Office
S2 L2 T3
Prerequisites: MARK7073 (at Credit grade or better) and Head of School’s approval
Notes: Excluded MARK3093.
The content of this subject includes that of MARK3093 as well as additional and more advanced work in Corporate Policy and Strategy.

MARK7143
Marketing Research (Honours)
Staff Contact: School Office
SS

MARK7203
Seminar in Marketing Theory
Staff Contact: School Office
SS L3
Prerequisites: Head of School’s approval
The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

MARK7204
Thesis (Marketing)
Staff Contact: School Office
F

MARK7205
Research Seminar
Staff Contact: School Office
S2 L3
Prerequisite: Head of School’s approval
In depth treatment and critical analysis of research techniques. Examination of current topics in research methodology.

MARK7206
Project Seminar
Staff Contact: School Office
F

MARK7209
Buyer Behaviour
Staff Contact: School Office
S1 L3
Prerequisite: MARK7143
As for MARK5901. See Subject Descriptions: Graduate Study.

Mathematics

Mathematics 1 is appropriate for students with mathematical ability and interest. Students with a good 4 unit or exceptional 3 unit HSC Mathematics pass should attempt MATH1042, whilst students with a 3 unit HSC Mathematics pass may attempt MATH1032. In other circumstances, ECON1202 and ECON1203 Quantitative Methods may be a more suitable choice.

MATH1032
Mathematics 1
Staff Contact: School of Mathematics First Year Office
U2 F HPW6
Prerequisites: HSC exam score range required: 2 unit Mathematics (67-100)(from 1994 this will be 90-100) or 2 and 3 unit Mathematics (100-150) or 3 and 4 unit Mathematics (100-200) or MATH1011 (2 unit Mathematics in this instance refers to the 2 unit Mathematics subject which is related to the 3 unit Mathematics subject. It does not refer to the subjects Mathematics in Society or Mathematics in Practice. These numbers may vary from year to year.)
Notes: Excluded MATH1011, MATH1021, MATH1042, ECON2200, ECON2201, ECON2202.
Calculus, analysis, analytic geometry, linear algebra, an introduction to abstract algebra, elementary computing.

MATH1042
Higher Mathematics 1
Staff Contact: School of Mathematics First Year Office
U2 F HPW6
Prerequisites: HSC exam score range required: 3 unit Mathematics (145-150) or 4 unit Mathematics (186-200) (these numbers may vary from year to year.)
Notes: Excluded MATH1011, MATH1021, MATH1032, ECON2200, ECON2201, ECON2202.
As for MATH1032 Mathematics 1, but in greater depth.
MATH2100
Vector Calculus
Staff Contact: School Office
U.5 S1 or S2 HPW2.5
Prerequisites: MATH1032 or MATH1042
Notes: Excluded MATH2110.
Properties of vectors and vector fields; divergence, gradient, curl of a vector; line, surface, and volume integrals. Gauss and Stokes' theorems. Curvilinear co-ordinates.

MATH2110
Higher Vector Analysis
Staff Contact: School Office
U.5 S1 HPW2.5
Prerequisites: MATH1032 or MATH1042 with a mark of at least 70
Notes: Excluded MATH2100.
As for MATH2100 but in greater depth.

MATH2120
Mathematical Methods for Differential Equations
Staff Contact: School Office
U.5 S1 or S2 HPW2.5
Prerequisites: MATH1032 or MATH1042.
Notes: Excluded MATH2130.
Introduction to qualitative and quantitative methods for ordinary and partial differential equations. The following topics are treated by example. Ordinary differential equations: linear with constant coefficients, first-order systems, singularities, boundary-value problems, eigenfunctions, Fourier series. Bessel's equation and Legendre's equation. Partial differential equations: characteristics, classification, wave equation, heat equation, Laplace's equations, separation of variables methods, applications of Bessel functions and Legendre polynomials.

MATH2130
Higher Mathematical Methods for Differential Equations
Staff Contact: School Office
U.5 S2 HPW2.5
Prerequisites: MATH1032 or MATH1042 with a mark of at least 70
Notes: Excluded MATH2120.
As for MATH2120 but in greater depth.

MATH2160
Linear Programming
Staff Contact: School Office
U.5 S1 HPW2
Prerequisite: MATH1032 or MATH1042
Corequisites: MATH2501 or MATH2601
A first course in mathematical modelling and solution techniques for problems. The revised simplex and dual simplex methods, theory and application of sensitivity analysis, duality theory. Networks, transportation and assignment problems. Examples, applications and computing methods are prominent features.

MATH2200
Discrete Dynamical Systems
Staff Contact: School Office
U.5 S2 HPW2
Prerequisite: MATH1032 or MATH1042
Corequisite: MATH2501 or MATH2601
The study of dynamical systems whose states change at discrete points in time. Difference equations, general properties. Linear systems, stability, oscillations, z-transforms. Nonlinear systems, critical points, periodic cycles, chaotic behaviour. Applications selected from engineering, biological, social and economic contexts.

MATH2400
Finite Mathematics
Staff Contact: School Office
U.5 S1 HPW2
Prerequisite: MATH1032 or MATH1042
Notes: MATH 1081 Discrete Mathematics is advised.
Positional number systems, floating-point arithmetic, rational arithmetic, congruences. Euclid's algorithm, continued fractions, Chinese remainder theorem, Fermat's theorem, applications to computer arithmetic. Polynomial arithmetic, division algorithm, factorization, interpolation, finite field. Codes, error correcting codes, public-key cryptography.

MATH2501
Linear Algebra
Staff Contact: School Office
U.5 S1 or S2 HPW5 or F HPW2.5
Prerequisite: MATH1032 or MATH1042
Notes: Excluded MATH2601.

MATH2510
Real Analysis
Staff Contact: School Office
U.5 S1 or S2 HPW2.5
Prerequisite: MATH1032 or MATH1042
Notes: Excluded MATH2610.
Multiple integrals, partial differentiation. Analysis of real valued functions of one and several variables.

MATH2520
Complex Analysis
Staff Contact: School Office
U.5 S1 or S2 HPW2.5
Prerequisite: MATH1032 or MATH1042
Notes: Excluded MATH2620.
Analytic functions, Taylor and Laurent series, integrals, Cauchy's theorem, residues, evaluation of certain real integrals.

MATH2601
Higher Linear Algebra
Staff Contact: School Office
U.5 S1 HPW5
Prerequisite: MATH1042 or MATH1032 with a mark of at
least 70
Notes: Excluded MATH2501.
As for MATH2510, but in greater depth, and with additional
material on unitary, self-adjoint and normal
transformations.

MATH2610
Higher Real Analysis
Staff Contact: School Office
Prerequisite: MATH1042 or MATH1032 with a mark of at
least 70
Notes: Excluded MATH2510.
As for MATH2510 Pure Mathematics 2 Real Analysis but
in greater depth.

MATH2620
Higher Functional Analysis
Staff Contact: School Office
Prerequisite: MATH2501 or MATH2510(Cr)
Notes: Excluded MATH3570, MATH3801.
Hilbert spaces, theory of compact operators, Banach
spaces, closed graph theorem, Hahn Banach theorem,
Fourier series, Plancherel theorem.

Psychology
The School of Psychology is in the Faculty of Biological and
Behavioural Sciences.
Psychology, as the scientific study of behaviour and of
mental life, covers a broad field that includes
brain-behaviour relationships; the processes of perceiving;
learning, memory and thinking; the assessment of abilities
and attitudes; the origins of personality and emotional
states; and the nature and effects of social interactions with
other people.

PSYC2106
Psychology (Industrial Relations)
Staff Contact: School Office
Notes: Not offered in 1993.
Problems and limitations affecting social research in
industry. Critical review of American research from
Hawthorne to Herzberg and of British research from
Tavistock and Trist to Emery in Australia. Conflict and
organic theories of organization and related theories of
motivation and morale. The use of library resources.
Practice in the skills and discipline required to obtain and
evaluate empirical evidence in this field. Recent
developments under the headings of ‘participation’ and
democracy in industry.
The Faculty of Commerce and Economics includes the Schools of Accounting, Banking and Finance, Economics, Industrial Relations and Organizational Behaviour, Information Systems, Marketing, the Department of Legal Studies and Taxation and the Asian Studies Unit.

Suitably qualified candidates may enrol to study for the degree of Doctor of Philosophy. In addition, courses are available leading to the award of the degrees of Master of Commerce Honours, Master of Commerce and Graduate Diploma in Commerce. These courses are offered in Accounting, Finance, Economics, Economic History, Econometrics, Human Resource Studies, Industrial Relations and Organizational Behaviour, Information Systems, Japanese Studies, Legal Studies and Taxation, and Marketing. Normally all applicants for registration for the degree of Doctor of Philosophy and Master of Commerce Honours should be graduates in Commerce or Economics seeking advanced specialization in their own discipline, although there is provision for non-Commerce or Economics graduates to be admitted in special cases, usually subject to a qualifying program.

The requirements for the Master of Commerce Honours degree may be satisfied by a program of study emphasizing either a thesis or formal courses, but in all cases a small research project, at least, must be undertaken. The degree of Master of Commerce may be pursued by graduates or other approved entrants from both commerce and non-commerce disciplines, either primarily in the form of study and professional development in a single field, or as a broader integrated course embracing several of the disciplines offered in the Faculty. The requirements for this degree are satisfied by successful study in formal courses.

Suitably qualified candidates who may wish to pursue shorter course of postgraduate study may consider a Graduate Diploma in Commerce. This program comprises six graduate subjects by coursework from the Commerce and Economics disciplines and as with the other postgraduate degree programs may be undertaken on a part-time or full-time basis.

The conditions governing the award of the Graduate Diploma and higher degrees are set out later.

---

Faculty of Commerce and Economics

Enrolment Procedures

All students enrolling in graduate courses should obtain the 1993 Enrolment Leaflets, available from School Offices and the Student Centre. These sheets provide detailed information on enrolment procedures and fees, enrolment timetables by Faculty and course, enrolment in miscellaneous subjects, locations and hours of Cashiers and late enrolments.

Course Requirements for the Degree of Master of Commerce (Honours)

A program of studies is generally pursued by full-time students over four sessions and by part-time students over six or seven sessions. Daytime attendance, to the extent of one afternoon a week, may be required for up to four sessions of the part-time program.

The detailed course requirements are set out below. In each case certain units are designated core units. Full-time students will normally include the core units among the units studied in the first four sessions. The choice of electives is subject to the approval of the Head of the School in which the candidate is enrolled and of the Head of the School offering the elective chosen.
School of Accounting

2630
Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:
   - ACCT5904  Development of Accounting Thought
   - ACCT5909  Current Developments in Auditing Research
   - ACCT5951  Current Developments in Accounting Research - Financial
   - ACCT5952  Current Developments in Accounting Research - Managerial
   - ACCT5967  Special Topic in Accounting
   - ACCT5967  Seminar in Research Methodology

2. In addition to completing the subjects listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report on an approved topic and take four further units including two units chosen from the following list:
   - ACCT5902  Advanced Studies in Financial Accounting
   - ACCT5903  Regulation in Accounting
   - ACCT5910  Financial Statement Analysis
   - ACCT5915  Individual Judgement and Choice
   - ACCT5916  Accountability, Accounting and Auditing
   - ACCT5917  Strategic Management: Systems and Processes
   - ACCT5929  Organization Design
   - ACCT5956  Management Planning and Control
   - ACCT5955  Design of Cost Management Systems
   - INFSS905  Information Systems Auditing

3. Units chosen shall be approved by the Head of the School and will normally be selected from advanced graduate units offered by the Faculty or, with the permission of the Higher Degree Committee, introductory graduate units offered by the Faculty or other graduate units offered by the University.

School of Economics

Department of Economic History

2590
Master of Commerce (Honours)

MCom(Hons)

1. All students shall study the following core units:
   - ECOH5351  International Economic Relations Since the Nineteenth Century
   - ECOH5353  Approaches to Economic and Social History
   - ECOH5354  Seminar in Research Methods
   - ECOH5355  Aspects of Australian Economic Development

2. In addition, students shall submit a thesis and take such units as are prescribed by the Higher Degree Committee to support the thesis. Such units will normally be selected from the following list:
   - ECOH5352  The Modern Business Corporation
   - ECOH5357  Comparative Economic History
   - ECOH5365  Science, Technology and Economic Development
   - ECOH5367  American Labor 1880-1980

3. All students shall enrol in ECOH5358 Research Seminar for at least one session. Students may enrol in the Research Seminar while they are enrolled for ECOH5360 Thesis.
GRADUATE STUDY
Department of Econometrics

2600
Master of Commerce (Honours)

MCom(Hons)
1. All students shall study the following core units:
   ECON5237 Econometric Methods A
   ECON5240 Applied Econometrics A
   ECON5241 Applied Econometrics B
   ECON5247 Econometric Methods B

   Two further units must be chosen from the following list:
   ECON5232 Linear Economics
   ECON5242 Economic Optimization and Dynamics
   ECON5274 Mathematical Economics A
   ECON5284 Mathematical Economics B

2. In addition, students must choose two of the following subjects:
   ECONS154 Microeconomic Analysis 1
   ECON5164 Economic Methodology
   ECON5174 Macroeconomic Analysis 1
   ECON5207 Elements of Econometrics

3. In addition to completing the subjects listed in 1 and 2, candidates must either:
   (a) submit a thesis on an approved topic (and enrol in ECON5197 Thesis) and take any additional subjects prescribed by the Higher Degree Committee, or
   (b) submit a project report on an approved topic (and enrol in ECON5199 Project Report) and complete four additional subjects. These subjects can be any graduate courses in the School of Economics except ECON5114, ECON5125, ECON5217, and ECON5227.

4. The contents of the subjects contained in 1 assume that candidates have a knowledge of quantitative analysis equivalent to that contained in ECON5217 Quantitative Analysis A and ECON5227 Quantitative Analysis B. Candidates who have not reached this level will be required to take ECON5217 and/or ECON5227 as qualifying subjects. Subject to approval of the Higher Degree Committee, candidates may be permitted to take ECON5217 and/or ECON5227 concurrently with other subjects.

5. All students shall enrol in ECON5298 Econometrics Seminar for at least one session.

Department of Economics

2640
Master of Commerce (Honours)

MCom(Hons)
1. All students shall study the following core units:
   ECON5154 Microeconomic Analysis 1
   ECON5164 Economic Methodology
   ECON5174 Macroeconomic Analysis 1
   ECON5207 Elements of Econometrics

2. In addition, students must choose two of the following subjects:
   ECON5105 Seminar in Advanced Economic Analysis
   ECON5134 International Trade
   ECON5155 Microeconomic Analysis 2
   ECON5184 Macroeconomic Analysis 2
   ECON5295 Mathematical Economic Models

3. In addition to completing the subjects listed in 1 and 2, candidates must either:
   (a) submit a thesis on an approved topic (and enrol in ECON5197 Thesis) and take any additional subjects prescribed by the Higher Degree Committee, or
   (b) submit a project report on an approved topic (and enrol in ECON5199 Project Report) and complete four additional subjects. These subjects can be any graduate courses in the School of Economics except ECON5114, ECON5125, ECONS217, and ECON5227.

4. The contents of the subjects contained in 1 assume that candidates have a knowledge of quantitative analysis equivalent to that contained in ECON5217 Quantitative Analysis A and ECON5227 Quantitative Analysis B. Candidates who have not reached this level will be required to take ECON5217 and/or ECON5227 as qualifying subjects. Subject to approval of the Head of the School, candidates may be permitted to take ECON5217 and/or ECON5227 concurrently with other subjects.

5. All students shall enrol in ECON5198 Economic Research Seminar for at least one session.
School of Industrial Relations and Organizational Behaviour

2540
Industrial Relations

Master of Commerce (Honours)
MCom(Hons)

1. All students shall study the following core units:
   IROB5731 Special Topic in Industrial Relations A
   IROB5732 Special Topic in Industrial Relations B
   IROB5733 Advanced Seminar in Industrial Relations A
   IROB5734 Advanced Seminar in Industrial Relations B
   IROB5905 Organizational Analysis

2. All students shall enrol in IROB5737 Industrial Relations Seminar.

3. (a) Submit a thesis and take other such units as are prescribed by the Higher Degree Committee to support the thesis;
   or

   (b) Submit a project report and undertake four additional coursework subjects from the following:
   IROB5703 Wage Determination
   IROB5704 Workplace Organization and Employment
   IROB5705 Employment Policy and Practice A
   IROB5706 Employment Policy and Practice B
   IROB5711 Employment and Industrial Law
   IROB5712 Industrial Relations Processes
   IROB5713 Public Policy and Employment
   IROB5714 Social Aspects of Work and Employment Relations
   IROB5715 Wages and Incomes Policy
   IROB5717 Industrial Relations Theory
   IROB5718 Australian Labour History
   IROB5719 Industrial Relations History

2525
Organizational Behaviour

Master of Commerce (Honours)
MCom(Hons)

1. All students shall study the following core units:
   IROB5903 Organizational Change and Development
   IROB5905 Organizational Analysis
   IROB5911 Special Topic in Organizational Behaviour
   IROB5932 Advanced Seminar in Organizational Behaviour A
   IROB5933 Advanced Seminar in Organizational Behaviour B
   IROB5934 Organizational Behaviour Graduate Research Seminar


3. In addition to completing the subjects listed in 1 and 2, candidates must either:
   (i) Enrol in IROB5951 Thesis (Human Resource Studies) and submit a thesis on an approved topic and pass additional subjects as prescribed by the Higher Degree Committee;
   or

   (ii) Enrol in IROB5950 Project Report (Human Resource Studies) and submit a project report on an approved topic and study four further units from:
   IROB5703 Wage Determination
   IROB5711 Employment and Industrial Law
   IROB5712 Industrial Relations Processes
   IROB5714 Social Aspects of Employment Relations
   IROB5718 Australian Labour History
   IROB5719 Industrial Relations History
   IROB5903 Organizational Change and Development
   IROB5911 New Technology and Employment
   IROB5912 Comparative Organizational Analysis
   IROB5913 Organizational Power and Politics
School of Information Systems

2632

Master of Commerce (Honours)
MCom(Hons)

1.1 All students shall study the following core units:
INFS5986 Research Topics in Information Systems 1
INFS5987 Research Topics in Information Systems 2
INFS5993 Special Topic in Information Systems

1.2 Three subjects chosen from the following:
INFS5905 Information Systems Auditing
INFS5925 Object Oriented Information Systems
INFS5926 Advanced Data Management
INFS5927 Knowledge Based Information Systems
INFS5928 Managing Software Development
INFS5953 Advanced Systems Management
INFS5991 Decision Support Systems
INFS5983 Information Systems and Telecommunications
INFS5984 Information Systems Security
INFS5848 Information Systems Project Management

2. In addition to completing the subject listed in 1., students shall either (a) submit a thesis on an approved topic and take such units as prescribed by the Higher Degree Committee to support that thesis, or (b) submit a project report and take four further units.

3. The three electives may be chosen from any graduate units taught by the School of Marketing or fourth year Honours units approved by the Head of School. Electives offered by the School of Marketing are:
MARK5903 International Marketing
MARK5908 Introduction to Japanese Business
MARK5909 Contemporary Japanese Business
MARK5922 Industrial and Service Marketing
MARK5930 Managerial Elements of Marketing

4. All students shall enrol in MARK8998 Research Seminar for at least one session. Students may only enrol in the Project Seminar while they are enrolled for either MARK8999 Project Report or MARK8994 Thesis.

5. Except for exceptional circumstance the report on the project shall be submitted not later than four sessions after the completion of the formal coursework component of the degree as set out in paragraphs 1 to 4.

Course Requirements for the Degree of Master of Commerce

1. The program shall consist of twelve units. Candidates may be given exemption from up to four units on the basis of prior study at an appropriate level in the disciplines listed in Clause 2.

2. The twelve units including any exemptions shall include at least two units in each of the following disciplines:
   Accounting
   Econometrics
   Economic History
   Economics
   Finance
   Human Resource Studies
   Industrial Relations
   Information Systems
   Japanese Studies
   Legal Studies and Taxation
   Marketing
   Organizational Behaviour

3. Students shall study a program approved by the Higher Degree Committee which includes a major of at least eight units from a discipline or two sub-majors of at least four units from each of two disciplines.

Approved Programs

These programs allow students to meet the requirements of a major strand of at least eight units from one of the ten disciplines offered by the Faculty as well as at least two
units from one of the other disciplines, or two sub-majors of at least four units selected from two of the disciplines.

Course Code 8401

Program Number  Name
1030 Program in Accounting and Commercial Administration
1031 Program in Advanced Professional Specialization in Accounting - Auditing
1032 Program in Advanced Professional Specialization in Accounting - External Reporting
1033 Program in Advanced Professional Specialization in Accounting - Management Accounting
1034 Program in Advanced Professional Specialization in Accounting
1035 Program in Advanced Professional Accounting
2030 Program in Economics
2031 Program in Economics with specialization in Development Economics
2032 Program in Economics with specialization in Natural Resource Economics
2033 Program in Economics with specialization in Macroeconomics Public Policy
2034 Program in Econometrics
2035 Program in Economic History
2230 Program in Economics and Econometrics
2330 Program in Economics and Finance
2430 Program in Economics and Industrial Relations
3030 Program in Advanced Professional Specialization in Accounting - Treasury
3031 Program in Advanced Disciplinary Specialization in Finance
4030 Program in Industrial Relations
4031 Program in Organizational Behaviour
4032 Program in Human Resource Studies
4430 Program in Industrial Relations and Organizational Behaviour
5030 Program in Advanced Disciplinary Specialization in Information Systems
5430 Program in Information Systems and Organizational Behaviour
6030 Program in Marketing
6430 Program in Marketing and Organizational Behaviour
7030 Program in Advanced Professional Specialization in Accounting - Taxation
8030 Program in Japanese Business Studies
8031 Program in Japanese Business Studies with Advanced Disciplinary Specialization in Japanese Language

Accounting

1. Accounting and Commercial Administration
Program Number 1030
1.1 Compulsory units:
ACCT5940 Accounting and Financial Management A
ACCT5941 Accounting and Financial Management B
ACCT5970 Accounting Concepts and Financial Reporting
ACCT5996 Management Accounting Control Systems

ACCT5908 Auditing
ECON5114 Economics A
ECON5125 Economics B
FIN5511 Corporate Finance
INF5906 Information Systems A
LEGG5511 The Legal Environment of Business
LEGG5541 Company Law
LEGG5551 Revenue Law

2. Advanced Professional Specialization in Accounting - Auditing
Program Number 1031
2.1 Compulsory units:
ACCT5909 Current Developments in Auditing Research
ACCT5915 Individual Judgement and Choice
ACCT5916 Accountability, Accounting and Auditing
ACCT5948 Managerial Dynamics
ACCT5956 Management Planning and Control
INF5905 Information Systems Auditing

2.2 At least two subjects from the following list:
ACCT5902 Advanced Studies in Financial Accounting
ACCT5903 Regulation in Accounting
ACCT5910 Financial Statement Analysis
ACCT5917 Strategic Management: Systems and Processes
ACCT5918 Advanced Auditing Technologies
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ACCT5929 Organization Design
ACCT5955 Design of Cost Management Systems
ECON5298 Business Econometrics and Forecasting
EHCH5352 The Modern Business Corporation
INF5926 Advanced Data Management
INF5927 Knowledge Based Information Systems
INF5963 Advanced Systems Management
INF5983 Information Systems and Telecommunications
INF5991 Decision Support Systems
INF5992 Data Management
LEGG5542 Advanced Studies in Company Law

2.3 Four further units chosen from the above list or from other graduate units offered by the faculty.

3. Advanced Specialization in Accounting - External Reporting
Program number 1032
3.1 Compulsory units:
ACCT5902 Advanced Studies in Financial Accounting
ACCT5903 Regulation in Accounting
ACCT5916 Accountability, Accounting and Auditing
ACCT5949 Managerial Dynamics
ACCT5951 Current Developments in Accounting Research - Financial
INF5953 Advanced Systems Management

3.2 At least two subjects from the following list:
ACCT5910 Financial Statement Analysis
ACCT5917 Strategic Management: Systems and Processes
ACCT5918 Advanced Auditing Technologies
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ACCT5955 Design of Cost Management Systems
ACCT5956 Management Planning and Control
ACCT5929 Organization Design
ECOH5352 The Modern Business Corporation
FINS5512 Australian Capital Markets
FINS5513 Security Valuation and Portfolio Selection
INFSS91 Decision Support Systems
INFSS92 Data Management
LEGT5531 Legal Regulation of Business
LEGT5542 Advanced Studies in Company Law
LEGT5561 Legal Aspects of Finance
LEGT5581 Advanced Taxation 1: Concepts
LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes

3.3. Four further units chosen from the above list or from other graduate units offered by the Faculty.

4. Advanced Professional Specialization in Accounting – Management Accounting
Program Number 1033

4.1 Compulsory units:
ACCT5915 Individual Judgement and Choice
ACCT5917 Strategic Management: Systems and Processes
ACCT5949 Managerial Dynamics
ACCT5952 Current Developments in Accounting Research – Managerial
ACCT5956 Management Planning and Control
INFSS93 Advanced Systems Management

4.2 At least two subjects from the following list:
ACCT5929 Organization Design
ACCT5955 Design of Cost Management Systems
ECOH5352 The Modern Business Corporation
EOCNS248 Business Econometrics and Forecasting
IROB5902 Organizational Behaviour B
IROB5911 New Technology and Employment Relations
INFSS926 Advanced Data Management
INFSS927 Knowledge Based Information Systems
INFSS929 Managing Software Development
INFSS937 Information and Decision Technologies
INFSS983 Information Systems and Telecommunications
INFSS989 Information Systems B
INFSS991 Decision Support Systems
INFSS992 Data Management

4.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

5. Advanced Disciplinary Specialization in Accounting
Program Number 1034

5.1 Compulsory units:
ACCT5903 Regulation in Accounting
ACCT5909 Current Developments in Auditing Research
ACCT5915 Individual Judgement and Choice
ACCT5951 Current Developments in Accounting Research – Financial
ACCT5952 Current Developments in Accounting Research – Managerial
ACCT5956 Management Planning and Control

5.2 At least two subjects from the following list:
ACCT5902 Advanced Studies in Financial Accounting
ACCT5904 Development of Accounting Thought
ACCT5910 Financial Statement Analysis
ACCT5916 Accountability, Accounting and Auditing
ACCT5917 Strategic Management: Systems and Processes

ACCT5918 Advanced Auditing Technologies
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ACCT5955 Design of Cost Management Systems
INFSS905 Information Systems Auditing
INFSS957 Information and Decision Technologies

5.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

6. Advanced Professional Program in Accounting
Program Number 1035

6.1 Compulsory units:
ACCT5902 Advanced Studies in Financial Accounting
ACCT5903 Regulation in Accounting
ACCT5916 Accountability, Accounting Auditing
LEGT5581 Advanced Taxation 1: Concepts

6.2 Four subjects from the following groups with at least two subjects from one of the listed groups.

Group A (Financial Accounting and Auditing)
ACCT5909 Current Developments in Auditing Research
ACCT5915 Individual Judgement and Choice
ACCT5918 Advanced Auditing Technologies
ACCT5919 Accounting for Financial Instruments and Complex Transactions

Group B (Information Systems)
INFSS905 Information Systems Auditing
INFSS93 Advanced Systems Management
INFSS953 Information and Decision Technologies
INFSS989 Information Systems B
INFSS991 Decision Support Systems

Group C (Legal Studies and Taxation)
LEGT5542 Advanced Studies in Company Law
LEGT5561 Legal Aspects of Finance
LEGT5582 Advanced Taxation 2: Entities
LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes

Group D (Finance)
ACCT5910 Financial Statement Analysis
FINS5512 Australian Capital Markets
FINS5513 Security Valuation and Portfolio Selection
FINS5517 Portfolio Analysis and Management

Group E (Management Accounting)
ACCT5917 Strategic Management: Systems and Processes
ACCT5929 Organization Design
ACCT5949 Managerial Dynamics
ACCT5952 Current Developments in Accounting Research – Managerial
ACCT5955 Design of Cost Management Systems
ACCT5956 Management Planning and Control

6.3 Four further units chosen from the above groups or from other graduate units offered by the Faculty.
Economics

1. Economics
Program Number 2030
1.1 Compulsory units:
ECON5114 Economics A
ECONS125 Economics B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

1.2 Three units chosen from graduate units offered by the Department of Economics.
1.3 Two further units chosen from graduate units offered by the Faculty.

2. Economics with Specialization in Development Economics
Program Number 2031
2.1 Compulsory units:
ECONS107 Development Economics A
ECON5110 Development Economics B
ECON5111 Topics in Economic Development
ECON5114 Economics A
ECON5124 Public Sector Economics
ECON5125 Economics B
ECON5127 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

2.2 Two units chosen from the following subjects:
ECON5104 International Economics
ECON5112 Asian Development Studies B
ECON5113 Asian Development Studies A
ECON5115 Natural Resource Economics
ECON5116 Environmental Economics
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy

2.3 One further unit chosen from graduate units offered by the Faculty.

3. Economics with Specialization in Natural Resource Economics
Program Number 2032
3.1 Compulsory units:
ECON5114 Economics A
ECON5125 Economics B
ECON5144 Resource Economics
ECON5124 Public Sector Economics
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECONS20 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B
ECON5258 Operations Research in Economics

3.2 One unit chosen from graduate units offered by the School of Economics.
3.3 One further unit chosen from graduate units offered by the Faculty.

4. Economics with Specialization in Public Policy
Program Number 2033
4.1 Compulsory units:
ECON5114 Economics A
ECON5125 Economics B
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics

4.2 Three units chosen from:
ECON5108 Public Finance
ECON5115 Natural Resource Economics
ECON5116 Environmental Economics
ECON5124 Public Sector Economics
ECON5126 Economics of Trade Practices, Regulations and Competition Policy

4.3 One further unit chosen from graduate units offered by the School of Economics
4.4 One further unit chosen from graduate units offered by the Faculty.

5. Econometrics
Program Number 2034
5.1 Compulsory units:
ECON5114 Economics A
ECON5125 Economics B
ECON5127 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

5.2 Five units chosen from graduate units offered by either the Department of Econometrics or Economics, at least three of which must be from the Department of Econometrics.

5.3 Two further units selected from graduate units offered by the Faculty.

6. Economic History
Program Number 2035
6.1 Compulsory units:
ECOH5351 The International Economy Since the Nineteenth Century
ECOH5352 The Modern Business Corporation
ECOH5353 Approaches to Economic and Social History
ECOH5354 Seminar in Research Methods
ECOH5355 Aspects of Australian Economic Development
ECOH5357 Comparative Economic History
ECOH5365 Science, Technology and Economic Development
ECOH5367 American Labor 1850-1980

6.2 Four further units chosen from other graduate units offered by the Faculty.

7. Economics and Econometrics
Program Number 2230
7.1 Compulsory units:
ECON5114 Economics A
ECON5125 Economics B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
ECON5207 Elements of Econometrics
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B
7.2 One unit chosen from graduate units offered by the Department of Economics.
7.3 Two units chosen from graduate units offered by the Department of Econometrics.
7.4 Two further units chosen from graduate units offered by the Faculty.

8. Economics and Finance
Program Number 2330
8.1 Compulsory units:
ECON5114 Economics A
ECON5125 Economics B
ECON5163 Microeconomic Policy
ECON5173 Macroeconomic Policy
FINS5513 Security Valuation and Portfolio Selection
FINS5514 Capital Budgeting and Financing Decisions
FINS5515 Issues in Corporate Finance
FINS5517 Portfolio Analysis and Management

8.2 Two units chosen from the following list:
ACCT5910 Financial Statement Analysis
ECON5104 International Economics
ECON5108 Public Finance
ECON5143 Monetary Theory and Policy
ECON5207 Elements of Econometrics*
FINS5512 Australian Capital Markets
FINS5516 International Corporate Finance
FINS5530 Financial Institution Management
FINS5531 Risk and Insurance
FINS5533 Real Estate Finance and Investment
FINS5534 Lending and Liquidity Management
FINS5535 Options, Futures and Risk Management Techniques
LEGT5561 Legal Aspects of Finance

8.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

9. Economics and Industrial Relations
Program Number 2430
9.1 Compulsory Units:
ECON5106 Economics of Labour Markets
ECON5114 Economics A
ECON5125 Economics B
IROB5701 Industrial Relations A
IROB5702 Industrial Relations B
IROB5715 Wages and Incomes Policy
IROB5816 Human Resource Policy

9.2 A minimum of two of the Industrial Relations subjects:
IROB5704 Workplace Organization and Employment
IROB5705 Employment Policy and Practice A
IROB5706 Employment Policy and Practice B
IROB5711 Employment and Industrial Law
IROB5712 Industrial Relations Processes
IROB5713 Public Policy and Employment
IROB5714 Social Aspects of Work and Employment Relations
IROB5717 Japanese Employment and Productivity

9.3 A minimum of two electives offered by the School of Economics.
9.4 Two other MCom subjects offered by Faculty which may include subjects listed in 9.2 and 9.3 above.

Banking and Finance

1. Advanced Professional Specialization in Accounting - Treasury
Program Number 3030
1.1 Compulsory units:
FINS5512 Australian Capital Markets
FINS5513 Security Valuation and Portfolio Selection
FINS5514 Capital Budgeting and Financing Decisions
FINS5515 Issues in Corporate Finance
FINS5516 International Corporate Finance
FINS5517 Portfolio Analysis and Management

1.2 At least two subjects from the following list:
ACCT5903 Regulation in Accounting
ACCT5910 Financial Statement Analysis
ACCT5915 Individual Judgement and Choice
ACCT5917 Strategic Management: Systems and Processes
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ACCT5956 Management Planning and Control
ACCT5949 Managerial Dynamics
ACCT5955 Design of Cost Management Systems
ECON5104 International Economics
ECON5108 Public Finance
ECON5124 Public Sector Economics
FINS5530 Financial Institution Management
FINS5531 Risk and Insurance
FINS5533 Real Estate Finance and Investment
FINS5534 Lending and Liquidity Management
FINS5535 Options, Futures and Risk Management Techniques
LEGT5561 Legal Aspects of Finance
INFS5957 Information and Decision Technologies
LEGT5531 Legal Regulation of Business
LEGT5542 Advanced Studies in Company Law
LEGT5561 Legal Aspects of Finance
LEGT5581 Advanced Taxation 1: Concepts

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

2. Advanced Disciplinary Specialization in Finance
Program Number 3031
2.1 Compulsory units:
FINS5512 Australian Capital Markets
FINS5513 Security Valuation and Portfolio Selection
FINS5514 Capital Budgeting and Financing Decisions
FINS5516 International Corporate Finance
FINS5517 Portfolio Analysis and Management

2.2 At least three subjects from the following units:
ACCT5910 Financial Statement Analysis
FINS5515 Issues in Corporate Finance
FINS5530 Financial Institution Management
FINS5531 Risk and Insurance
FINS5533 Real Estate Finance and Investment
FINS5534 Lending and Liquidity Management
FINS5535 Options, Futures and Risk Management Techniques
LEGT5561 Legal Aspects of Finance

2.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.
Information Systems

1. Advanced Disciplinary Specialization in Information Systems
Program Number 5030
1.1 Compulsory units:
- INFO5998 Information Systems A
- INFO5989 Information Systems B
- INFO5957 Information and Decision Technologies
- INFO5992 Data Management
- INFO5848 Information Systems Project Management

1.2 At least two subjects from the following:
- ACCT5915 Individual Judgement and Choice
- ACCT5956 Management Planning and Control
- INFO5905 Information Systems Auditing
- INFO5925 Object Oriented Information Systems
- INFO5926 Advanced Data Management
- INFO5927 Knowledge Based Information Systems
- INFO5928 Managing Software Development
- INFO5953 Advanced Systems Management
- INFO5984 Information Systems Security
- INFO5983 Information Systems and Telecommunications
- INFO5991 Decision Support Systems

1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

2. Information Systems and Organizational Behaviour
Program Number 5430
2.1 Compulsory Units:
- INFO5953 Advanced Systems Management
- INFO5988 Information Systems A
- INFO5989 Information Systems B
- INFO5992 Data Management
- IROB5901 Organizational Behaviour A
- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5905 Organizational Analysis

2.2 Four further units chosen from the graduate units offered by the Faculty of Commerce and Economics.

Industrial Relations and Organizational Behaviour

1. Industrial Relations
Program Number 4030
1.1 Compulsory units:
- IROB5701 Industrial Relations A
- IROB5702 Industrial Relations B
- IROB5703 Wage Determination
- IROB5704 Workplace Organization and Employment
- IROB5705 Employment Policy and Practice A
- IROB5706 Employment Policy and Practice B
- IROB5704 Corporate Managerial and Union Strategy
- IROB5907 Human Resource Management B

1.2 Two units chosen from:
- IROB5711 Employment and Industrial Law
- IROB5712 Industrial Relations Processes
- IROB5713 Public Policy and Employment
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5715 Wages and Incomes Policy
- IROB5718 Australian Labour History

IROB5719 Industrial Relations History
IROB5911 New Technology and Employment Relations
IROB5912 Comparative Organizational Analysis
IROB5913 Organizational Power and Politics
IROB5916 Human Resource Policy
IROB5917 Japanese Employment and Productivity

1.3 Two further units chosen from the above list or from graduate units offered by the Faculty.

2. Organizational Behaviour
Program Number 4031
2.1 Compulsory units:
- IROB5701 Industrial Relations A
- IROB5704 Workplace Organization and Employment
- IROB5901 Organizational Behaviour A
- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5904 Corporate Managerial and Union Strategy
- IROB5905 Organizational Analysis

2.2 Two units chosen from the following list:
- ACCT5917 Strategic Management: Systems and Processes
- ACCT5929 Organizational Design
- ACCT5949 Management of Technical Specialties
- ACCT5956 Management Planning and Control
- IROB5714 Social Aspects of Work and Employment Relations
- IROB5911 New Technology and Employment Relations
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics
- IROB5914 Organizational Communications
- IROB5915 Human Potentiaities
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity
- IROB5918 New Horizons in Organizational Behaviour
- IROB5921 Special Topic in Organizational Behaviour

2.3 Two further units chosen from the above list or from other graduate units offered by the Faculty.

3. Human Resource Studies
Program Number 4032
3.1 Compulsory Units
- IROB5906 Human Resource Management A
- IROB5907 Human Resource Management B
- IROB5908 Strategic Human Resource Management
- IROB5701 Industrial Relations A
- IROB5704 Workplace Organization and Employment
- IROB5714 Social Aspects of Work and Employment Relations

3.2 Four further units chosen from the following list:
- IROB5902 Organizational Behaviour B
- IROB5903 Organizational Change and Development
- IROB5904 Corporate Managerial and Union Strategy
- IROB5911 New Technology and Employment
- IROB5912 Comparative Organizational Analysis
- IROB5913 Organizational Power and Politics
- IROB5914 Organizational Communications
- IROB5915 Human Potentiaities
- IROB5916 Human Resource Policy
- IROB5917 Japanese Employment and Productivity
- IROB5702 Industrial Relations B
- IROB5703 Wage Determination
GRADUATE STUDY

1. Japanese Business Studies
Program Number 8030
1.1 Compulsory Units:
JAPN5100 Business Japanese A
JAPN5101 Business Japanese B
JAPN5102 Business Japanese C
JAPN5103 Business Japanese D
1.2 At least four units chosen from the following:
IROB5917 Japanese Employment and Productivity
MARK5801 Japanese Studies 1
MARK5802 Japanese Studies 2
MARK5908 Introduction to Japanese Business
MARK5909 Contemporary Japanese Business
1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Japanese Studies

1. Japanese Business Studies
Program Number 8030
1.1 Compulsory Units:
JAPN5100 Business Japanese A
JAPN5101 Business Japanese B
JAPN5102 Business Japanese C
JAPN5103 Business Japanese D
1.2 At least four units chosen from the following:
IROB5917 Japanese Employment and Productivity
MARK5801 Japanese Studies 1
MARK5802 Japanese Studies 2
MARK5908 Introduction to Japanese Business
MARK5909 Contemporary Japanese Business
1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Legal Studies and Taxation

1. Advanced Professional Specialization in Accounting - Taxation
Program Number 7030
1.1 Compulsory units:
LEGT5531 Legal Regulation of Business
LEGT5542 Advanced Studies in Company Law
LEGT5581 Advanced Taxation 1: Concepts
LEGT5582 Advanced Taxation 2: Entities
LEGT5583 Advanced Taxation 3: International Aspects
LEGT5585 Advanced Taxation 5: Policy and Administration
1.2 At least two subjects from the following list:
ACCT5903 Regulation in Accounting
ACCT5949 Managerial Dynamics
ACCT5902 Advanced Studies in Financial Accounting
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ECON5104 International Economics
ECON5108 Public Finance
ECON5124 Public Sector Economics
ECON5144 Resource Economics
LEGT5522 Special Topic in Commercial Law
LEGT5561 Legal Aspects of Finance
LEGT5571 Franchising and Alternative Distribution Systems
LEGT5584 Advanced Taxation 4: Sales Tax and State Taxes
1.3 Four further units chosen from the above list or from other graduate units offered by the Faculty.

Marketing

1. Marketing
Program Number 6030
1.1 Compulsory Units
MARK5901 Customer Behaviour B
MARK5911 Customer Behaviour A
MARK5913 Marketing Management
MARK5914 Marketing Research
MARK5928 Quantitative Analysis in Marketing
MARK5929 Marketing Planning and Policy
1.2 Two units chosen from:
MARK5903 International Marketing
MARK5905 Marketing Strategy
MARK5907 Seminar in Contemporary Marketing issues
MARK5922 Industrial and Service Marketing
MARK5930 Managerial Elements of Marketing

1.3 Four further units chosen from graduate units offered by the Faculty.

2. Marketing and Organizational Behaviour
Program Number 6430
2.1 Compulsory Units
IROBS901 Organizational Behaviour A
IROBS902 Organizational Behaviour B
IROBS903 Organizational Change and Development
IROBS905 Organizational Analysis
MARK5911 Customer Behaviour A
MARK5913 Marketing Management
MARK5914 Marketing Research
MARK5929 Marketing Planning and Policy

2.2 Four further units chosen from graduate units offered by the Faculty.

Course Requirements for the Graduate Diploma

1. The Graduate Diploma program shall consist of six graduate units offered by the Faculty.
2. No exemptions shall be given on the basis of individual units in previous completed degree or diploma studies. Graduate Diploma candidates are not permitted to enrol in a unit the contents of which they have covered substantially in a subject for their Bachelor’s degree, Master’s degree or their Diplomas.
3. Candidates shall study a program approved by the Higher Degree Committee.

Note: Prerequisites for all subjects must be satisfied.

Approved Graduate Diploma Programs

<table>
<thead>
<tr>
<th>Program Number</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>1020</td>
<td>Advanced Accounting</td>
</tr>
<tr>
<td>2020</td>
<td>Economics</td>
</tr>
<tr>
<td>2021</td>
<td>Asian Economic Development</td>
</tr>
<tr>
<td>2022</td>
<td>Business and Economic Forecasting</td>
</tr>
<tr>
<td>3020</td>
<td>Banking and Finance</td>
</tr>
<tr>
<td>4020</td>
<td>Industrial Relations</td>
</tr>
<tr>
<td>4021</td>
<td>Human Resource Studies</td>
</tr>
<tr>
<td>4022</td>
<td>Organizational Behaviour</td>
</tr>
<tr>
<td>5020</td>
<td>Information Systems</td>
</tr>
<tr>
<td>6020</td>
<td>Marketing</td>
</tr>
<tr>
<td>6021</td>
<td>Hospitality Management</td>
</tr>
<tr>
<td>9020</td>
<td>Commerce</td>
</tr>
</tbody>
</table>

Accounting

Advanced Accounting
Program Number 1020
Six units to be chosen from:
ACCT5902 Advanced Studies in Financial Accounting
ACCT5903 Regulation in Accounting
ACCT5910 Financial Statement Analysis
ACCT5915 Individual Judgement and Choice
ACCT5916 Accountability, Accounting and Auditing
ACCT5917 Strategic Management: Systems and Processes
ACCT5918 Advanced Auditing Technologies
ACCT5919 Accounting for Financial Instruments and Complex Transactions
ACCT5929 Organizational Design
ACCT5949 Managerial Dynamics
ACCT5955 Design of Cost Management Systems
ACCT5956 Management of Planning and Control
INFS5905 Information Systems Auditing

Economics

Economics
Program Number 2020
1. Compulsory Units:
ECON5114 Economics A
ECON5125 Economics B
ECON5217 Quantitative Analysis A

2. Three further graduate units offered by the Faculty of Commerce and Economics.

Asian Economic Development
Program Number 2021
1. Compulsory Units:
ECON5107 Development Economics A
ECON5110 Development Economics B
ECON5112 Asian Development Studies B
ECON5113 Asian Development Studies A
ECON5217 Quantitative Analysis A
ECON5227 Quantitative Analysis B

Business and Economic Forecasting
Program Number 2022
1. Compulsory Units:
ECON5114 Economics A
ECON5125 Economics B
ECON5207 Elements of Econometrics
ECON5210 Comparative Forecasting Techniques
ECON5232 Linear Economics
ECON5248 Business Econometrics and Forecasting

Banking and Finance

Finance
Program Number 3020
1. Compulsory units
FIN5512 Australian Capital Markets
FIN5513 Security Valuation and Portfolio Selection

2. Four further units chosen from:
FIN5517 Portfolio Analysis and Management
FIN5530 Financial Institution Management
FIN5514 Capital Budgeting and Financing Decisions
FIN5515 Issues in Corporate Finance
FINS5516 International Corporate Finance
FINS5531 Risk and Insurance
FINS5533 Real Estate Finance and Management
FINS5534 Lending and Liquidity Management
FINS5535 Options, Futures and Risk Management Techniques
ECON5114 Economics A*
ECON5217 Quantitative Analysis A*
ECON5227 Quantitative Analysis B*
ACCT5940 Accounting and Financial Management A*

Note: No more than two units marked* may be undertaken.

Industrial Relations and Organizational Behaviour

Industrial Relations
Program Number 4020
1. Compulsory Units:
IROB5701 Industrial Relations A
IROB5702 Industrial Relations B
IROB5711 Employment and Industrial Law

2. Three further units chosen from:
IROB5703 Wage Determination
IROB5705 Employment Policy and Practice A
IROB5706 Employment Policy and Practice B
IROB5712 Industrial Relations Processes
IROB5714 Social Aspects of Work and Employment Relations
IROB5718 Australian Labour History
IROB5907 Human Resource Management B

Human Resource Studies
Program Number 4021
1. Compulsory Units:
IROB5906 Human Resource Management A
IROB5907 Human Resource Management B
IROB5701 Industrial Relations A

2. Three further units chosen from:
IROB5704 Workplace Organization and Employment
IROB5705 Employment Policy and Practice A
IROB5706 Employment Policy and Practice B
IROB5904 Corporate Managerial and Union Strategy
IROB5911 New Technology and Employment
IROB5916 Human Resource Policy
IROB5917 Japanese Employment and Productivity

Organizational Behaviour
Program Number 4022
1. Compulsory Units:
IROB5901 Organizational Behaviour A
IROB5902 Organizational Behaviour B

2. Four further units chosen from:
IROB5903 Organizational Change and Development
IROB5904 Corporate and Managerial Strategy
IROB5911 New Technology and Employment
IROB5912 Comparative Organizational Analysis
IROB5914 Organizational Communication
IROB5915 Human Potentials
IROB5701 Australian Industrial Relations
IROB5714 Social Aspects of Work and Employment Relations

Information Systems

Information Systems
Program Number 5020
The diploma will consist of six units to be chosen from:
INFS5848 Information Systems Project Management
INFS5905 Information Systems Auditing
INFS5925 Object Oriented Information Systems
INFS5926 Advanced Data Management
INFS5927 Knowledge Based Information Systems
INFS5928 Managing Software Development
INFS5983 Information Systems and Telecommunications
INFS5984 Information Systems Security
INFS5988 Information Systems A
INFS5989 Information Systems B
INFS5991 Decision Support Systems
INFS5992 Data Management

Marketing

Marketing
Program Number 6020
1. Compulsory Units:
MARK5911 Customer Behaviour A
MARK5913 Marketing Management
MARK5914 Marketing Research
MARK5928 Quantitative Analysis in Marketing

2. Two units chosen from:
MARK5901 Customer Behaviour B
MARK5905 Marketing Strategy
MARK5907 Seminar in Contemporary Marketing Issues
MARK5922 Industrial and Service Marketing
MARK5929 Marketing Planning and Policy
MARK5990 Managerial Elements of Marketing

Hospitality Management
Program Number 6021
1. Compulsory Units:
HOSP5901 Hospitality Accounting and Financial Control
HOSP5904 Hospitality Law
MARK5913 Marketing Management

2. Three units to be selected from the following list:
MARK5911 Customer Behaviour A
MARK5914 Market Research
MARK5928 Quantitative Analysis in Marketing
MARK5929 Marketing Planning and Policy
MARK5990 Managerial Elements of Marketing
HOSP5999 Research Project in Hospitality Management
HOSP5902 Human Resource Management in the Hospitality Industry
HOSP5903 Hospitality Industry Service Delivery Systems and Quality Assurance
HOSP5905 Hospitality Physical Fabric
HOSP5906 Communication Strategy

 Commerce

Commerce Program Number 9020
1. Two graduate units chosen from two of the following disciplines:
Accounting
Econometrics
Economics History
Economics
Finance
Human Resource Studies
Industrial Relations
Information Systems
Japanese Studies
Legal Studies and Taxation
Marketing
Organizational Behaviour

2. Two further Graduate units offered by the Faculty of Commerce and Economics.

Graduate Subject Prerequisites
A candidate may not enrol in any subject without having satisfied any prerequisite requirement. The details of prerequisite requirements are set out in the section dealing with subject descriptions.
Accounting

ACCT5902
Advanced Studies in Financial Accounting
Staff Contact: School Office
S1 L3
Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent
Accounting issues and techniques associated with specific industries, complicated business structures and complex transactions. Topics may include: accounting in the construction, real estate development, finance and extractive industries; group accounts; segment reports; accounting for unincorporated associations; trading trusts; reporting problems arising from off balance-sheet financing; pension accounting; foreign currency translation.

ACCT5903
Regulation in Accounting
Staff Contact: School Office
S2 L3
Prerequisite: Approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent
The market for accounting services, particularly audited and public sector financial statements. Alternative forms of regulatory arrangements and competing sources of regulatory authority. Policy formation, implementation and enforcement. Theories and empirical evidence related to regulatory processes and outcomes. Classification and comparative analysis of rules affecting accounting and auditing practices locally and overseas; an examination of rules relating to prospectuses, takeover documents, interim reports and other special purpose reports.

ACCT5904
Development of Accounting Thought
Staff Contact: School Office
S2 L3
Prerequisite: Admission to MComHons degree course majoring in Accounting, or ACCT5951 and ACCT5952, or equivalent
The historical development of the body of thought underlying particular areas of study in the discipline of accounting. The origins and progression of significant ideas, theories, themes, and methodologies. Contributions by prominent individuals. The attitudes of professional bodies and other parties to change.

ACCT5908
Auditing
Staff Contact: School Office
S1 or S2 L3
Prerequisite: ACCT5970 or equivalent
Selected aspects of auditing. Topics include: auditing standards and responsibilities, problems of verification and reporting; organization and application to various forms of accounting systems including computer-based systems; appraisal of methods of internal control; the applicability of particular audit techniques including statistical sampling.

ACCT5909
Current Developments in Auditing Research
Staff Contact: School Office
S2 L3
Prerequisite: Admission to MComHons degree course in Accounting or ACCT5915 and ACCT5956 and either ACCT5916 or ACCT5903, or equivalent
An examination of current areas of research in auditing and substantive studies in each area. The following topics will be considered. Theory about auditing. Overview of audit research. Research areas. Nature of audit work; agency theory and the existence of the audit function; human information processing in auditing; audit teams and the
review process; statistical auditing; effect of the audit report; job satisfaction and performance in audit firms; performance criteria and evaluation. Future development in audit theory and research.

ACCT5910
Financial Statement Analysis
Staff Contact: School Office
S2 L3
Prerequisites: FIN5511 and ACCT5970 or equivalent

ACCT5915
Individual Judgement and Choice
Staff Contact: School Office
S1 L3
Prerequisites: ACCT5941 and ECON5227 or IROB5901 or INFS5989 or equivalent
Behavioural decision theory in the context of judgements made by users of accounting information, managers and auditors. Topics include: introduction to the fields of behavioural decision theory and decision analysis; limitations of human ability to process information; descriptive models of individual choice behaviour; other factors affecting judgement and choice; structuring of a problem; assessing consequences - measurement and weighting of dimensions; assessing uncertainties - probability assessment, confidence, groups; evaluation of alternatives - choice of criterion; ambiguity and choice - formal models incorporating ambiguity, fuzzy sets, behavioural evidence; relationship between individual choice and organizational choice.

ACCT5916
Accountability, Accounting and Auditing
Staff Contact: School Office
S1 L3
Prerequisites: ACCT5941 and ACCT5970 or equivalent
Accountability as a social relationship which generates a demand for accounting and auditing. Alternative patterns of accountability in different cultural, sectoral, institutional and organizational settings. Theories about accountability; agency theory as a contemporary example. Alternative forms of accounting: the variety of external reports. Alternative forms auditing: financial, compliance, operational, managerial, evaluations and special investigations. Relationships between accountability and individual and social choice.

ACCT5917
Strategic Management: Systems and Processes
Staff Contact: School Office
S1 L3
Prerequisite: ACCT5941 or IROB5902 or INFS5989 or equivalent
The strategic dimensions of organization functioning, that is, the way in which relationships are established between organizations and their environments. Topics include: environment and enterprise; strategy, structure and strategic management; strategic choice: problem solving and social-psychological models, organizational and managerial models: environmental scanning and strategy identification; strategy evaluation; financial policy and corporate strategy; designing strategic information systems; categorizing and evaluating disciplinary contributions.

ACCT5918
Advanced Auditing Technologies
Staff Contact: School Office
S2 L3
Prerequisite: ACCT5908
Risk analysis; analytical review; internal control evaluation; CAATS; use of computer as an audit tool; going concern prediction; statistical sampling; performance indicators; auditing in a small business environment; compliance audits in the public sector; auditing of computer service bureau; investigating accountant's reports; auditors role in system development life cycle.

ACCT5919
Accounting for Financial Instruments and Complex Transactions
Staff Contact: School Office
S2 L3
Prerequisite: An approved Bachelor's degree with a major in Accounting or equivalent, or ACCT5970 or equivalent
Accounting problems associated with the use of financial instruments such as zero coupon bonds, variable duration bonds, hybrid convertible debentures, collateralised mortgage obligations, equity kickers, put and call options, interest rate swaps, interest rate caps, foreign currency futures, forward rate agreements, project finance. Accounting for complex transactions or sets of transactions - including sales with recourse, sales subject to put and/or call options; take-or-pay contracts; sales with deferred settlement; debt defeasance; early redemption of debt.

ACCT5929
Organization Design
Staff Contact: School Office
S2 L3
Prerequisites: IROB5902 or ACCT5956 or INFS5953 or equivalent
Organizational structures and processes and the involvement of management and others. Contingency models of organizational design which stress the importance of factors such as size and environment in the design process. Organizational design as a rational managerial choice process and as a political process. Organizational design for specific purposes such as job design, information systems design, control systems design and reward system design.

ACCT5940
Accounting and Financial Management A
Staff Contact: School Office
S1 HPW3
An introduction to financial accounting and reporting for companies. Financial information systems design; internal controls. Traditional and alternative concepts and measures. Thinking about accounting.
ACCT5941
Accounting and Financial Management B
Staff Contact: School Office
S1 HPW3
Prerequisite: ACCT5996 or equivalent

Techniques of financial analysis, and the design and operation of financial advisory systems which are associated with managerial choice. Topics include: individual and managerial choice - formalizing the choice process; corporate and financial modelling; product mix decisions - cost and demand estimation, cost-volume-profit analysis, linear and goal programming; scheduling decisions - inventory models; project evaluation, including network analysis and capital budgeting; management accounting systems as decision support systems.

ACCT5949
Managerial Dynamics
Staff Contact: School Office
S2 L3
Prerequisites: ACCT5956 or ACCT5917 or INFS5953 or IROB5902 and ACCT5916 or equivalent, or approval of the Head of the School of Accounting

The management of a technical speciality or specialist function in organizations. Topics include: accounting work, career paths, specialization; the accountant as manager; managerial work; structure and organization; structuration and organizing; interaction; rules and power; arenas, networks and games; the 'workplace arena'; the 'corporate arena'; the 'professional arena'; the 'client arena'; a 'window on policy' - the policy process; middle management of 'specialist functions'; disciplinary perspectives on managerial work.

ACCT5951
Current Development in Accounting Research - Financial
Staff Contact: School Office
S1 L3
Prerequisite: Admission to MComHons degree course in Accounting or ACCT5903 and ACCT5902 or ACCT5915 or equivalent

Review of alternative approaches to the development of theories in external reporting. Explication and evaluation of substantive theories and associated research studies. Examination of research findings related to the accounting and reporting environment, agency cost and financial contracting, the properties of reported accounting numbers, predictive value of accounting information, the use of information in capital markets, and the use of accounting reports by individual decision makers.

ACCT5952
Current Developments in Accounting - Managerial
Staff Contact: School Office
S1 L3 Research
Prerequisite: Admission to MComHons degree course in Accounting or ACCT5956 and ACCT5917 or ACCT5915 or equivalent

Substantive theories and associated research studies in management accounting, emanating from different disciplinary frameworks and methodological perspectives. Topics include: management accounting - theory and practice; organization theory and management accounting theory - functionalist, contingency, power, symbolic, interpretive and radical perspectives; behavioural theories - behavioural decision theories, leadership theories, motivation theories; economic theories - the 'corporate failures' framework, agency theory; development of management accounting thought.

ACCT5955
Design of Cost Management Systems
Staff Contact: School Office
S2 L3
Prerequisite: ACCT5996 or equivalent

Organizational and systems design in manufacturing and service organizations. Examination of how strategic cost management, including product costing and management control systems, can be used to increase the competitive effectiveness and efficiency of a business with particular emphasis on the interactive effects on performance of (a) strategic cost management, and (b) market and technology competitive strategies. Analysis of case studies set in contemporary manufacturing and service settings.

ACCT5956
Management Planning and Control
Staff Contact: School Office
S2 L3
Prerequisite: ACCT5996 or IROB5901 or ACCT5989 or equivalent.

Planning and control processes in organizations, and the involvement of management and management support personnel with them. Topics include: 'formal' and 'organizational' perspectives on management planning and control; planning and decision-making in organizations - some alternative perspectives and descriptions; planning and budgeting - theoretical perspectives and organizational descriptions; organization structures and structuration; control processes in organizations - some alternative perspectives; participation as a mode of organizational control; accounting control systems - some alternative perspectives; designing management accounting systems - prescription or organizational choice; categorizing and evaluating the literatures on management planning and control.

ACCT5967
Special Topic in Accounting
Staff Contact: School Office
S1 or S2 L3
Prerequisite: ACCT5997 or equivalent

To assist MComHons students in completion of research project requirement. May consist of an examinable readings program defined to meet the needs of a particular student or a formal program undertaken by a group of students whose research projects are in a common area.

ACCT5970
Accounting Concepts and Financial Reporting
Staff Contact: School Office
S2 L3
Prerequisite: ACCT5940 or equivalent

Intermediate and advanced financial accounting including reporting objectives, statutory requirements, accounting standards, accounting for changing prices, consolidated financial statements and the analysis of published company reports.
ACCT5994
Thesis
Staff Contact: School Office

ACCT5996
Management Accounting Control Systems
Staff Contact: School Office
S2 L3
Prerequisite: ACCT5940 or equivalent
The design and operation of management accounting systems in organizational settings. Topics include: the function of management accounting systems in organizations; design and organizational choice; design and operation of product costing systems, including job, operations and process costing systems; budgetary systems – outcomes and processes; design and operation of accounting control systems – responsibility accounting systems, standard costing and flexible budgets, relationships among accounting systems and administrative, social and personal control systems, divisional performance evaluation, transfer pricing.

ACCT5997
Seminar In Research Methodology
Staff Contact: School Office
S1 L3
Prerequisite: Admission to MComHons or BComHons degree courses in Accounting or Information Systems
The ways researchers identify and investigate problems, with particular emphasis upon the processes of providing information within organizations and to external participants of organizations. Hypotheses, models and theories; consideration of the relationship between research findings and policy-formation; review of some research methods which have been employed in accounting and related disciplines.

ACCT5998
Project Seminar

ACCT5999
Project Report
Staff Contact: School Office

Servicing Subject
A servicing subject is one taught within courses offered by other faculties.
For further information regarding the following subject see the Faculty of Engineering Handbook.

ACCT9062
Accounting for Engineers
Staff Contact: School Office
F L1.5
Problems related to industrial situations, and their relevance in decision-making. Manufacturing and cost accounts, budgeting and budgetary control, cost analysis and control and profit planning.

Asian Studies Unit

JAPN5100
Business Japanese A
Staff Contact: Mr K. Teruya
S1 L3
Aims to develop basic communicative competence in spoken Japanese and to introduce written Japanese. Provides students with basic ability to interact with Japanese in daily life and business situations.

JAPN5101
Business Japanese B
Staff Contact: Mr K. Teruya
S2 L3
Prerequisite: JAPN5100 or equivalent
Designed to continue on from JAPN5100. Aims to continue the development of basic communicative competence in spoken and written Japanese. Concentrates on the application of language skills in a range of specific business activities.

JAPN5102
Business Japanese C
Staff Contact: Mr K. Teruya
S1 L3
Prerequisite: JAPN5101 or equivalent
Aims to consolidate and further develop students’ knowledge of Japanese in order to achieve intermediate competence in spoken and written Japanese, especially within the context of the business environment.

JAPN5103
Business Japanese D
Staff Contact: Mr K. Teruya
S2 L3
Prerequisite: JAPN5102 or equivalent
Designed to continue on from JAPN5102 in the acquisition of oral and written language skills focusing around business situations.

JAPN5200
Advanced Japanese A
Staff Contact: Ms H. Masumi - So
S1 L3
Prerequisite: Three year major in Japanese from recognised University program or Head of Unit’s approval
Provides advanced language and communicative skills needed to function in professional and business settings.

JAPN5201
Advanced Japanese B
Staff Contact: Ms H. Masumi - So
S2 L3
Prerequisite: JAPN5200
Designed to continue on from JAPN5200 in the development of advanced language and communicative skills necessary in professional and business settings.
JAPN5202
Advanced Japanese C
Staff Contact: Ms H. Masumi - So
S1 L3
Prerequisite: JAPN5201 or equivalent
Aims to further develop skills acquired in Advanced Japanese B. Includes development of skills of public speaking, formal correspondence writing and reading of publications in the business, technical and social science fields.

JAPN5203
Advanced Japanese D
Staff Contact: Ms H. Masumi - So
S2 L3
Prerequisite: JAPN5202 or equivalent
Continuation and development of specific language skills attained in Advanced Japanese C.

Banking and Finance

FINS5511
Corporate Finance
Staff Contact: School Office
S2 L3
Prerequisites: ACCT5940 and ECON5114
Essential aspects of financial decision-making in business. Designed to enable the student to usefully employ the following concepts in a business environment: investment decisions under uncertainty; cost of capital structure; mergers and takeovers; and working capital management.

FINS5512
Australian Capital Markets
Staff Contact: School Office
S1 or S2 L3
Prerequisites: ECON5114
Analysis of the markets for the financial assets including the money, bond, stock and futures markets; the structure of interest rates; flow of funds of financial institutions; the regulatory structure of markets and the interrelations among markets.

FINS5513
Security Valuation and Portfolio Selection
Staff Contact: School Office
S1 or S2 L3
Prerequisites: ECON5114 and ECON5227
The aim of this course is two fold: (i) to introduce students to theoretical building blocks in the theory of finance; and (ii) to illustrate these by means of a combination of tutorial problems and case studies. Topics include: investment decisions under certainty; investment decisions under uncertainty (the portfolio selection problems); capital asset pricing model and arbitrage pricing theory; rudiments of theory and evidence; fundamentals of bond valuation; introduction of duration and the term structure of interest rates; valuation of equity shares; market efficiency: fads, bubbles, marginales.

FINS5514
Capital Budgeting and Financial Decisions
Staff Contact: School Office
S1 or S2 L3
Prerequisites: FINS5513
Focus on various aspects of corporate decision making. Topics include: objectives of the corporation. Investment criteria under certainty and uncertainty. Quantitative techniques to assist managerial judgement including: capital budgeting; modelling and management of risk (including decision-tree analysis, diversification, sensitivity analysis and simulation). Capital structure propositions; the impact of taxation and bankruptcy costs; Information asymmetry and signalling approaches; dividend policy and imputation. Particular references to case studies and computer applications.

FINS5515
Issues in Corporate Finance
Staff Contact: School Office
S1 L3
Prerequisites: FINS5514, ACCT5940 and ECON5217
Specialised topics in corporate finance. Short term and longer term financing techniques: cash and liquidity management; working capital management; leasing; warranties; and project finance. Management compensation schemes and agency problems. Corporate distress and bankruptcy. Mergers and takeovers; regulation; theoretical issues; empirical evidence. Regulatory and theoretical aspects of corporate finance.

FINS5516
International Corporate Finance
Staff Contact: School Office
S1 or S2 L3
Prerequisites: FINS5514
Management of the financial functions for firms operating in several separate countries. Necessary theory and evidence basic to an understanding of international capital and foreign exchange markets, the benefits of international diversification, use of the capital asset pricing model in foreign investment decisions and cost of capital, working capital management, the role of international banks and their evaluation of financial performance of firms.

FINS5517
Portfolio Analysis and Management
Staff Contact: School Office
S1 or S2 L3
Prerequisites: FINS5513
Management of equity and fixed interest portfolios using modern market-based methods of risk control. Derivative instruments: forwards; futures; options; swaps; FRA's etc. Equity investments: valuation; diversification; portfolio insurance; program trading; international diversification and hedging; performance measurement. Fixed interest portfolios: term structure; duration; convexity; gap analysis; hedging. Alternative assets.

FINS5530
Financial Institution Management
Staff Contact: School Office
S1 or S2 L3
Prerequisites: FINS5512 and FINS5517
The application of modern finance theory and financial modeling techniques to financial decision-making and risk management in financial institutions both domestic and international. Topics include: 1. Objectives of financial institutions from the perspective of portfolio, hedging and agency theories; 2. Application of portfolio, arbitrage pricing, option pricing and corporate finance theories, to the management of assets, liabilities, capital structure and off-balance sheet operations of financial institutions; 3. Interest rate risk management and financial future; 4. Liquidity risk management; 5. Loan portfolio management, credit evaluation models, loan pricing and credit rationing; 6. Securities portfolio management; 7. Capital adequacy and prudential regulation and management; 8. International dimensions including exchange rate risk management and country risk assessment.

FINS5531
Risk and Insurance
Staff Contact: School Office
S2 L3
Prerequisites: FINS5512, FINS5517 and ECON5217

The nature of commercial, financial and physical risk is explored. In addition to the theory of risk, the way in which insurance has evolved to deal with this important aspect of the economic environment is studied in depth. Case studies are used to illustrate points of practical relevance. This course emphasises the mathematical and statistical foundations of the discipline. Topics in the area of risk include: risk premia, insurance ratings, simulation of risky environments, physical risk and death. Insurance is approached as a natural commercial response to risk. The course deals with inference from insurance data, general insurance, motor insurance, very large risks and life assurance.

FINS5533
Real Estate Finance and Investment
Staff Contact: School Office
S2 L3
Prerequisites: FINS5512, FINS5517
Corequisite: FINS5514

An evaluation of real estate financing, the mechanics of the mortgage market and the application of modern finance theory to the evaluation, selection and management of property investments. Topics include the role of regulation, taxation, government agencies, property trusts and the banking system in promoting real estate activity. An analysis of real estate price and yields, diversification aspects and use of property as an inflation hedge. An evaluation of leasing, type of tenancy, property options and property trusts.

FINS5534
Lending and Liquidity Management
Staff Contact: School Office
S2 L3
Prerequisites: FINS5512 and FINS5517

An analysis of the short-term sources and uses of funds with primary emphasis on lending and liquidity management. Topics include loan pricing with applications of option pricing theory, loan risk assessment and management, lending practice and loan administration, working capital management, inventory management and statistical credit controls.

FINS5535
Options, Futures and Risk Management Techniques
Staff Contact: School Office
S2 L3
Prerequisites: FINS5512, FINS5517 and ECON5217

This is an intermediate course of options, futures and the techniques using these contracts to offset some of the risk associated with some given market commitment topics include: overview of derivative securities; forward and futures contracts on stock indices, currencies, gold and silver, T-bonds and T-notes, and other commodities; stock options; options on stock indices, currencies, and futures contracts; swaps and the evaluation of credit risk; hedging positions in options and other derivative securities.

FINS5575
Research Methods in Finance 1
Staff Contact: School Office
S2 L3
Prerequisites: FINS3715

The objective of the course is to review applications of mathematical and statistical tools to applied problems and current research, in finance.

FINS5576
Business Finance 4A
Staff Contact: School Office
S1 L3
Prerequisites: FINS3715

This course provides an in-depth and advanced treatment of asset pricing theories and examines selected tests of the validity of the theories. The emphasis is on applying mathematical and statistical tools to derive results which are usually given without proofs in preceding courses as well as deriving new results to reflect current research. Examination of empirical tests aims at pointing out how research can be implemented and modified to suit local market conditions. In addition, the course also introduces a relatively new area of financial economics: security market microstructure and the implications for empirical research in finance. Topics include: utility theory, portfolio theory and capital asset pricing models, arbitrage pricing theory, option and futures pricing, intertemporal models in finance, security market micro structure.

FINS5577
Business Finance 4B
Staff Contact: School Office
S2 L3
Prerequisite: FINS5576

This subject provides an introduction to contemporary theoretical literature relevant for an advanced treatment of the study of investment and financing decisions of firms under alternative assumptions about the institutional environment within which such decisions are made. Emphasis will be given to the corporate form of business. Furthermore, special cases of investment and financing decisions such as mergers, takeovers and leveraged buyouts are focused on. The conceptual basis is such that it allows discussions of ethical issues in relation to corporate decisions and management compensation schemes. The subject structure consists of lectures and a seminar program. In the latter students are encouraged to supplement theoretical discussions with empirical evidence.
FINS5579
Research Methods In Finance 2
Staff Contact: School Office
Prerequisite: FINS5575
A more advanced course in empirical methodology in finance. General methodological aspects, testing of hypotheses, falsifiability principle. Review of relevant econometric material, applications to topics such as generalised beta models of market equilibrium (including CAPM, APT), foreign exchange risk premium, stock price variability, volatility estimation.

FINS5594
Thesis
Staff Contact: School Office

FINS5599
Project Report
Staff Contact: School Office

Economics

Economic History

ECOH5351
International Economy Relations since the Nineteenth Century
Staff Contact: Dr. D. Meredith
S1 HPW3
International political economy in historical perspective. Topics include: the dominance of Britain in the world economy before 1914 and challenges to Britain's position; impact of the First World War and the 1930s Depression; rise of the United States as an economic power; economic implications of the Cold War; the post-1945 Long Boom and its end; challenges to US supremacy; growing problem of Third World debt; the changing role of west and east Europe in the international economy in the late 20th century.

ECOH5352
The Modern Business Corporation
Staff Contact: A/Prof. S. Nicholas
S2 HPW3
The origin, history and attributes of the modern business corporation in industrial economies including Australia; growth of the large firm in its external economic, political, social and institutional environment; impact of the modern corporation on the structure of the economy; the changing internal organization of the corporation and the growth of modern management; the history of the multi-national enterprise and an evaluation of home and host-country impacts; business policy in the context of government regulation and trade unions; the economic and social implications of the modern corporation.

ECOH5353
Approaches to Economic and Social History
Staff Contact: A/Prof. S. Nicholas
S1 HPW3
Notes: Enrolment in course: 2590 or program: 2035 in the MCom
Perspectives, themes and tools involved in the study of modern economic and social history. Shows that the historian concentrates upon particular problems and methods of analysis which define the subject of history as a discipline in its own right. Provides a degree of unity to the varied knowledge gained by students in other economic history courses; allows students to come to grips with important problems of a general nature.

ECOH5354
Special Subject In Economic and Social History 2
Staff Contact: A/Prof. S. Nicholas
S2 L2
Prerequisite: ECOH5367
Notes: Enrolment in course: 2590 or program: 2035 in the MCom
Further advanced topics in Economic and Social History

ECOH5355
Aspects of Australian Economic Development
Staff Contact: Dr. D. Clark
S2 HPW3
The choice of Botany Bay, the search for a staple, the pastoral economy effects of the gold rushes, the long boom. Economic collapse of the 1890s and readjustment. Changing structure of the Australian economy in the 20th century; population change and labour supply; capital accumulation; growth of manufacturing; rural problems; external economic relationships; institutional developments; tariffs, banking, State enterprises, wage determination, Federal-State finances; the Great Depression and its aftermath; war economy; post-war developments.

ECOH5357
Comparative Economic History
Staff Contact: A/Prof. S. Nicholas
S2 HPW3
Major issues in comparative Economic History. Case studies will be drawn from the economic history of some or all of the following areas: Australia, New Zealand, Southern Africa, South America, Asia and Europe. These will be analysed in a historical and theoretical framework with regard to the different roles played by industrialisation, political structures, capital flows, ideology and external forces in the evolution of these economies.
The several functions of science and technology in development, past, present and possible future. Development economics and sociology; case studies, ranging from nineteenth century Japan to China since 1950. The place of technology in contemporary development and the role of international institutions (e.g., multinational corporations) in transfers of scientific and technical knowledge. The 'appropriateness' of introduced technique and the concept of alternative technology and alternative development patterns.

Special Subject In Economic and Social History 1
Staff Contact: A/Prof. S. Nicholas
S2 L3
Prerequisite: Enrolment in course: 2590 or program: 2035 in the MCom
Further advanced topics in Economics and Social History.

Econometrics

ECON5201
Comparative Forecasting Techniques
Staff Contact: A/Prof. R. Bewley
S2 HPW3
Prerequisites: Either ECON5232 and ECON5207 or ECON5248
Topics include the following: exponential smoothing, Box-Jenkins techniques, transfer functions, VAR models, combination of forecasts, accuracy of forecasts, spreadsheets and forecasts.

ECON5206
Advanced Econometrics C
Staff Contact: Prof. N. Kakwani
S3 L3
Prerequisites: ECON5215 and ECON5225 and permission of the Head of the Department of Econometrics
Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Econometrics unit.
Two topics from the advanced literature of econometric theory and applications. In recent years, these have included: time series modelling, Bayesian methods in econometrics, theory of income distribution, robust regression methods, the advanced theory of index numbers. Content depends on the research interest of staff members and changes regularly.

ECON5207
Elements of Econometrics
Staff Contact: A/Prof. A. Owen
S1 HPW3
Prerequisite: ECON5227
The simple and multivariate regression models with economic applications emphasizing practical aspects of model building. Extensions of multiple regression models when the classical assumptions break down. Introduction to simultaneous equation models. Quantitative studies of applied econometric themes such as consumptions, demand, investment and production.

ECON5215
Advanced Econometrics A
Staff Contact: Prof. N. Kakwani
S1 L3
Prerequisite: Permission of the Head of the Department of Econometrics
Two topics from the advanced literature of econometric theory and applications.

ECON5217
Quantitative Analysis A
Staff Contact: Dr. N. Podder
S2 L3
Matrix algebra with economic applications. Calculus, including constrained and unconstrained optimization. Introduction to linear and non-linear programming.

ECON5225
Advanced Econometrics B
Staff Contact: Prof. N. Kakwani
S2 L3
Prerequisite: Permission of the Head of the Department of Econometrics
Two topics from the advanced literature of econometric theory and applications.

ECON5227
Quantitative Analysis B
Staff Contact: Prof. N. Kakwani
S1 L3

ECON5232
Linear Economics
Staff Contact: Dr. L. Fisher
S1 HPW3
Prerequisite: ECON5217
ECON5233
Operations Research
Staff Contact: Dr. C. Alaouze
S1 L3
Prerequisite: ECON5217
Introduces operations research as the systematic application of quantitative methods to the analysis of problems involving decision making in economics and related disciplines. Linear programming, quadratic programming, and dynamic programming with applications to transportation, inventory, portfolio selection and other fields related to economics. In addition, students are required to undertake a case study requiring data collection and analysis.

ECON5235
Advanced Mathematical Economics A
Staff Contact: Prof. M. Kemp
S1 L3
Prerequisite: ECON5274
Value theory and general equilibrium analysis.

ECON5237
Econometric Methods A
Staff Contact: Dr. E. Sowey
S1 HPW4
Prerequisite: ECON5227

ECON5240
Applied Econometrics A
Staff Contact: A/Prof. R. Bewley
S1 L3
Prerequisite: ECON5207
A modern approach to applied econometric work. Various empirical problems are considered and the strengths and weaknesses of available ways of solving them are examined. Attention will be given to such matters as diagnostic tests in an LM framework, various forms of autocorrelation and heteroskedasticity, trended data, and outliers and influential observations. Practical experience is gained both from the study of the empirical literature and from class projects.

ECON5241
Applied Econometrics B
Staff Contact: A/Prof. R. Bewley
S2 L3
Prerequisite: ECON5240
An approach to applied econometrics that focuses on the theoretical derivation and properties of the techniques studied. These techniques include error correction models and cointegration approaches. The application of such techniques is shown in a variety of economic context.

ECON5242
Economic Optimization and Dynamics
Staff Contact: Dr L. Fisher
S2 HPW3
Prerequisite: ECON5232 or equivalent

ECON5245
Advanced Mathematical Economics B
Staff Contact: Prof. M. Kemp
S2 L3
Prerequisite: ECON5235 or equivalent
Two advanced topics in mathematical economics.

ECON5247
Econometric Methods B
Staff Contact: Prof. N. Kakwani
S2 L3
Prerequisite: ECON5237 or equivalent
A theoretical treatment of further topics in single equation econometric modelling, including econometric specification tests, the Box-Cox transformation, dynamic models with autocorrelated errors, and nonlinear regression. Seemingly unrelated regressions. Simultaneous equation identification. Estimation and prediction. An overview of model-building, with illustrations from the literature.

ECON5248
Business Econometrics and Forecasting
Staff Contact: A/Prof. R. Bewley
S2 L3
Prerequisite: ECON5227 or equivalent
The use of econometric and statistical techniques relevant to forecasting in a business environment. Computer implementation of the methods and the study of applied work is emphasized in this non-specialist course. Short-term forecasting using time series analysis (Box-Jenkins) methods. Long-term forecasting with S-shaped growth curves and trend analysis.

ECON5249
Applied Economic Statistics
Staff Contact: A/Prof. R. Bewley
S1 L3
Prerequisite: ECON5227 or equivalent
Applied multivariate analysis to examine the techniques of principal components, factor analysis, discriminant analysis and cluster analysis. Sample survey design and analysis. Non-parametric methods in statistical inference. In addition, students undertake a case study requiring data collection and analysis.
ECON5256
Operations Research in Economics
Staff Contact: Dr. C. Alaouze
S2 L3
Prerequisites: ECON5227, ECON5114 and ECON5125 or equivalents
Operations research methods applied to the analysis of problems involving decision making in economics and related disciplines. Emphasis is on decision making within stochastic, dynamic systems, using such methods as computer simulation and dynamic programming separately and in combination. Applications to such topics as inventory control, natural resources management and other fields related to commerce.

ECON5274
Mathematical Economics A
Staff Contact: Dr. L. Fisher
S1 L3
Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents
The duality approach to economic optimization. Applications of duality theory to economic analysis and econometric modelling.

ECON5284
Mathematical Economics B
Staff Contact: Dr. L. Fisher
S2 L3
Prerequisites: ECON5217 plus one of ECON5232 or ECON5242 or ECON5154 or ECON5174 or equivalents
Uncertainty in Economics

ECON5285
Seminar in Advanced Econometrics
Staff Contact: A/Prof. R. Bewley
Topics to be arranged.

ECON5295
Advanced Mathematical Economics C
Staff Contact: Prof. M. Kemp
SS L3
Prerequisites: ECON5235 and ECON5245 or equivalents, and permission of the Head of the Department of Econometrics
Selected advanced topics in mathematical economics. In recent years, these topics have included: general equilibrium analysis, capital theory, theories of economic growth, advanced control theory. The subject content depends on the research interests of staff members and changes regularly.

Note: Enrolment permitted only when all the topics to be covered differ from those previously studied by the student in an Advanced Mathematical Economics unit.

ECON5297
Thesis
Staff Contact: Prof. N. Kakwani

ECON5298
Econometrics Research Seminar
Staff Contact: A/Prof. R. Bewley
Students enrolled in ECON5299 are required to present a seminar on their research topic.

ECON5299
Project Report
Staff Contact: Prof. N. Kakwani
Public expenditure and taxation, budgetary policy and federal-state financial relations; partial and general equilibrium analysis of taxation; incidence and resource allocation effects of income taxes, wealth taxes and outlay taxes.

ECON5109
Project Report Economics
Staff Contact: Dr. R. Conlon
Compulsory requirement for students who are not enrolled in the thesis program in the MCom(Hons) program in the Department of Economics. Students should obtain copies of the statement (giving details of the requirements) from the Department of Economics prior to the end of the year in which they intend to enrol for the Report.

ECON5110
Development Economics B
Staff Contact: Mr. A. Lo
S2 HPW3
Prerequisite: ECON5107 or equivalent
Major characteristics of the international economy and their impact on strategies for economic development. Trade and investment policies for developing nations; roles of the United States, Japan and Western Europe: recent contributions of the newly industrialising economies in East Asia. The international debt problem and the role of GATT and the World Bank. Foreign aid. Growth-oriented adjustment policies for developing nations, including international co-ordination and the role of the IMF. Benefits and costs of economic integration.

ECON5111
Topics in Economic Development
Staff Contact: Dr. J. Lodewijks
S1 or S2 L3
Prerequisites: ECON5107 and ECON5110 or equivalents
Topics of current research in economic development with special reference to the developing economies in Asia. The subject is intended primarily for students who are enrolled in economics with specialisation in development economics.

ECON5112
Asian Development Studies A
Staff Contact: Dr. C. Suh
S2 HPW3
Prerequisites: ECON5114 and ECON5125 or equivalents
Principal economic characteristics of the newly industrialising economies of East Asia: South Korea, Taiwan, and Hong Kong. Comparisons of internal and external policies and their contribution to the achievement of socio-economic objectives.

ECON5113
Asian Development Studies B
Staff Contact: Dr. C. Suh
S1 HPW3
Prerequisites: ECON5114 and ECON5125 or equivalents
Analysis of principal economic characteristics of members of the Association of South East Asian Nations: Indonesia, Malaysia, Philippines, Singapore and Thailand. Causes and consequences of economic development policies. Theoretical issues related to the formation of customs unions and free trade areas, and their application to ASEAN.

ECON5114
Economics A
Staff Contact: Dr. C. Freedman
S1 HPW3
Microeconomic theory and applications including consumer behaviour and the theory of demand; costs, production and the theory of the firm price determination under competition, monopolistic and oligopolistic markets; investment and technology; wages, and the distribution of income; welfare, economic efficiency and public policy.

ECON5115
Natural Resource Economics
Staff Contact: Dr. G. Waugh.
S1 HPW3
Prerequisites: ECON5114 and ECON5125 or equivalents
Note: Excluded ECON5144.
An introduction to the exploitation of natural resource systems examined within an economic framework, particularly forestry, fisheries, water, oil and other minerals. Policies required to ensure fisheries, water, oil and other minerals. Policies required to ensure improved management without overexploitation of these renewable and non-renewable resources under different property-right regimes.

ECON5116
Environmental Economics
Staff Contact: Dr. G. Waugh.
S2 HPW3
Prerequisites: ECON5114 and ECON5125 or equivalents
Note: Excluded ECON5144.
Main elements of environmental economics and cost benefit analysis as it relates to the assessment of environmental issues. Topics will include: pollution and pollution policy; environmental cost-benefit analysis and economic methods for measuring costs and benefits; species extinction and irreversibility: environmental ethics and discounting; the environment and developing countries; and the sustainable economy.

ECON5124
Public Sector Economics
Staff Contact: Dr. T. Truong
S1 L3
Prerequisites: ECON5114 and ECON5125 or equivalents
ECON5125
Economics B
Staff Contact: Dr. M. Monadjami
S2 HPW3
Prerequisite: ECON5114 or equivalent

Overview of the macroeconomy; determination of aggregate income, interest rate and employment in closed and open economies; theories of inflation; inflation and unemployment policy; monetarist and Keynesian controversies.

ECON5126
Economics of Trade Practices, Regulation and Competition Policy
Staff Contact: Dr. R. Conlon
SS L3
Prerequisite: ECON5154 or equivalent

Concepts of market power and competition and the alternative approaches to the problem of market power; related issues in industrial structure and performance; implementation and consequences of competition policy in Australia, EEC, UK, US and Japan with special reference to monopolization, restraints of trade, horizontal and vertical arrangements, exclusive dealing, resale price maintenance, price discrimination, mergers, patents, and trademarks, multi-nationals, international cartels.

ECONS134
International Trade
Staff Contact: Prof. M. Kemp
SS L3
Prerequisites: ECON5155 and ECON5104 or equivalents


ECON5143
Monetary Theory and Policy
Staff Contact: Dr. F. Liu
SS L3
Prerequisites: ECON5114 and ECON5125 or equivalents

Classical quantity theory; Keynesian theories of demand for money. Theory of portfolio equilibrium; supply of money and credit; monetarist and Keynesian views of money in economic growth models; monetary policy in an open economy.

ECON5144
Resource Economics
Staff Contact: Dr. G. Waugh
S2 L3
Prerequisites: ECON5114 and ECON5125 or equivalents

Classification of renewable and non-renewable resources: reserves, resources and resource base; the concept and measurement of resource scarcity, costs, prices and rents; exhaustion of resources, ore quality, exploration, availability of substitutes; uncertainty of discovery, technical progress, market imperfections; renewable resources, sustainable yield concepts. Policy issues, with particular reference to Australia's role in the international economy.

ECON5145
Contemporary Economic Issues
Staff Contact: Dr. P. Kriesler
SS L3
Prerequisites: ECON5154 and ECON5174 or equivalents

Seminars on contemporary economic issues.

ECON5153
International Finance
Staff Contact: A/Prof. G. Kingston
S2 L3
Prerequisites: ECON5114 and ECON5125 or equivalents

Foreign exchange market and stability conditions; classical and Keynesian theories of balance of payments adjustments; modern monetary and non-traded goods approaches to the analysis of exchange rate charges; exchange rate systems and optimum currency areas; policies for external and internal balance; international monetary systems.

ECON5154
Microeconomic Analysis 1
Staff Contact: Prof. J. Piggot
S1 HPW3
Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School


ECON5155
Microeconomic Analysis 2
Staff Contact: Dr. T. Truong
S2 HPW3
Prerequisite: ECON5154 or equivalent

Advanced topics in microeconomics. These may include: existence and uniqueness of competitive equilibrium, the welfare theorems, incomplete markets, games with complete information, games with incomplete information, market equilibria with asymmetric information (adverse selection and moral hazard), principal-agent models and mechanism design.

ECON5157
Seminar in International Economics
Staff Contact: Dr. R. Conlon
SS
Prerequisites: ECON5134 and ECON5153 either as a prerequisite or corequisite

Seminars in applied international economic topics.

ECON5163
Microeconomic Policy
Staff Contact: Mr. R. Chapman
S1 HPW3
Prerequisites: ECON5114 and ECON5125

Contemporary issues in Australian microeconomic policy. Topics include the implications of market structure for economic efficiency and income distribution and the role of competition policy in a global environment; the design of
regulatory policy; the effect of tariffs and other trade barriers on economic welfare and the use of trade and industry policy to foster structural change in the economy; public sector investment and pricing decisions; privatization of public enterprises; environmental policy and sustainable development.

**ECON5164 Economic Methodology**  
*Staff Contact: Dr. P. Kriesler*  
*S2 HPW3*  
*Prerequisites: ECON5114 and ECON5125 or equivalents*  
The methodology of modern economics, the scientific method, the testing of hypotheses. Some logical problems in econometric techniques. The analysis and methodology of classical and later economists. Economic analysis and methodology plus the development of economic thought as a response to changes in society and contemporary economic problems. Some of the major issues in monetary theory, classical and neo-classical value and distribution theory and equilibrium and welfare economics.

**ECON5173 Macroeconomic Policy**  
*Staff Contact: Dr. B. Rao*  
*S2 HPW3*  
*Prerequisites: ECON5114 and ECON5125*  
A theoretical background to, and discussion of, current issues of Macroeconomic Policy. Issues include economic growth and fluctuations, balance of payments problems and foreign debt, fiscal policy and monetary and exchange rate policies, incomes policy, and inflation and unemployment.

**ECON5174 Macroeconomics Analysis 1**  
*Staff Contact: A/Prof. G. Kingston*  
*S1 HPW3*  
*Prerequisite: Enrolment in MCom (Hons) or permission of the Head of School*  
The structure of macroeconomic models, growth theory and capital accumulation, the structure of short run classical and Keynesian models, equilibrium and disequilibrium models of the business cycle, open economy models, fiscal policy and deficits. Monetary policy and stabilization theory.

**ECON5184 Macroeconomics Analysis 2**  
*Staff Contact: Prof. R. Milbourne*  
*S2 HPW3*  
*Prerequisite: ECON5174 or equivalent*  
Consumption and investment theories including models of optimisation, overlapping generations models with money, real business cycle models, equilibrium asset pricing, multiplicity of equilibria and bubbles. Recent topics in contracting and market imperfections and the role of policy.

**ECON5197 Project Report**  
*Staff Contact: Dr. R. Conlon*  

---

### Hospitality Management (School of Marketing)

**HOSP5901 Hospitality Accounting and Financial Control**  
*Staff Contact: School Office*  
*S1 L3*  
Measuring qualitative factors of a hospitality business; fixed, variable and mixed costs; the allocation of costs to revenue centres; cost-volume-profit relationships; flexible budgeting and variance analysis; forecasting sales; cash budgeting; pricing and costing issues for food and beverage and rooms; internal controls and responsibility accounting; hotel and motel valuation processes; financial statement analysis; capital budgeting; yield management; feasibility studies.

**HOSP5902 Human Resource Management in the Hospitality Industry**  
*Staff Contact: School Office*  
*S1 L3*  
Notes: *Summer Session*  
Design of effective hospitality organizations; search for flexibility. Developing a corporate culture; team building; group dynamics; communication; leadership; training strategies; award structures; enterprise bargaining; self directed work; managing and leading by values; implications for change. Management in the hospitality industry.

**HOSP5903 Hospitality Industry Service Delivery Systems and Quality Assurance**  
*Staff Contact: School Office*  
*S1 L3*  
Notes: *Summer Session*  
Developing an understanding of service delivery process in the hospitality industry and the application of total quality management; reviewing and evaluating service delivering systems in rooms; food and beverage divisions; suburban hotels, clubs, public venues, hospitals, industrial and commercial catering, fast food restaurants and casinos; introducing and implementing service delivery process improvement strategies.

**HOSP5904 Hospitality Law**  
*Staff Contact: School Office*  
*S2 L3*  
National and international laws relating to tourism, hotel management contracts, negotiation, arbitration and dispute.
resolution. Hotel development applications and environmental constraints, consumer rights including representative actions. Risk management issues governing the sale and supply of hospitality services at national and state levels.

**HOSP5905**  
Hospitality Physical Fabric  
*Staff Contact: School Office*  
*S2 L3*

Understanding workflows in a hotel as a prerequisite to good design and layout fitout; government and local council requirements, preparing feasibility studies, property refurbishment issues.

**HOSP5906**  
Communication Strategy  
*Staff Contact: School Office*  
*S2 L3*

This subject will consist of three theory lectures on basic communication strategy and 10 seminars applying this knowledge to 10 key segments of the hospitality industry.

**HOSP5999**  
Research Project in Hospitality Management  
*Staff Contact: School Office*  
*SS*

*Prerequisite: Approval of Head of School*

Students enrolled in this subject must present a written assignment of between 6,000 to 8,000 words within one semester of enrolment. The topic is to be selected by the student and approved by the Head of School or nominee and should normally combine theory and practice within a hospitality environment. Students are expected to pay particular attention to matters of presentation and include a bibliography, acknowledgement of all source material and abstract.

---

**Information Systems**

**INF5948**  
Information Systems Project Management  
*Staff Contact: School Office*  
*S2 L2 T1*  
*Prerequisite: INF5988*

An introduction to the central concepts and issues of project management and the practical benefits of project planning and management together with resource management. Practical sessions in project planning and the use of a computer based management tool. Additional topics include customer focus, lifecycle customization, work packages, progress monitoring, risk evaluation, quality management, vision and change control, people skills, and training.

**INF5905**  
Information Systems Auditing  
*Staff Contact: School Office*  
*S1 L3 LAB1*  
*Prerequisite: ACCT5908 and INF5989 or with the approval of the Head of the School of Information Systems*

Management of information systems audit and the evaluation of IT management. Analysis and review of internal controls in contemporary computer installations and applications. Use of basic and advanced information systems audit techniques and methodologies, including audit software, integrated test facility, and concurrent auditing techniques. Technology audit reviews of the audit requirements for such technologies as LANs, EDI, and expert systems. Legal and professional requirements, and computer abuse/fraud auditing. Review of future IS audit techniques, methodologies, research and social implications.

**INF5925**  
Object-Oriented Information Systems  
*Staff Contact: School Office*  
*S2 L2 T1*  
*Prerequisite: INF5989*

System development methodologies based on the object-oriented approach. Techniques of analysis and design (concepts and notation). Information systems implementation using at least one specific object-oriented language; and including concepts of objects, classes, abstract data types, inheritance, polymorphism, dynamic binding and software reusability.

**INF5926**  
Advanced Data Management  
*Staff Contact: School Office*  
*S1 L3*  
*Prerequisites: INF5989 and INF5992 or equivalent*

The principle and practice of data administration in a large organisation. Design, redesign and tuning of database. Distributed databases and database management systems. Reliability, security and integrity of the database.

**INF5927**  
Knowledge Based Information Systems  
*Staff Contact: School Office*  
*S2 L3 LAB1*  
*Prerequisite: INF5991 or equivalent*

Knowledge acquisition and representation methods, including knowledge engineering as applied to knowledge-based systems. Inferential mechanisms, artificial intelligence hardware (KBS) and software applicable to knowledge based information systems. Evaluation, with projectwork, of (KBS) tools and techniques in specified problem domains.

**INF5928**  
Managing Software Development  
*Staff Contact: School Office*  
*S1 L2 T1*  
*Prerequisite: INF5989 or equivalent*

Software engineering management and measurement of complex systems, software development maturity, project planning and management, estimation models and techniques, project scheduling, software quality, reliability, assurance, software productivity models.

**INF5953**  
Advanced Systems Management  
*Staff Contact: School Office*  
*S2 L2 T1*  
*Prerequisites: INF5988 or equivalent*
INFS5957
Information and Decision Technologies
Staff Contact: School Office
S1 L3
The role of information and models in managerial decision making and prediction. The role of information systems in decision making. Assessing the value of information systems and the contribution of information in decision making under uncertainty. The role of information in managerial prediction and forecasting. The development of computer based models to support tactical management.

INFS5983
Information Systems and Telecommunications
Staff Contact: School Office
S2 HPW3
Prerequisite: INFS5989 or equivalent
Data communication networks, interfaces between networks and computers, data communications software, standard communication protocols, network architectures, distributed databases, open distributed processing and design of information systems which include data communications.

INFS5984
Information Systems Security
Staff Contact: School Office
S1 L3 LAB1
Prerequisite: INFS5989 and INFS5992
A review of concepts, theory, methodologies and techniques discussed in IS security literature and current practice. Information systems security management, risk analysis and management, physical and logical security, database and telecommunications security, continuity planning, computer abuse, as well as legal and social issues are examined. Students will undertake case studies exercises using the University's computing facilities and laboratories to provide them with a better understanding.

INFS5992
Research Topics in Information Systems 1
Staff Contact: School Office
S1 L3
Prerequisite: Entry approval by the Head of the School of Information Systems
The development of science. Alternative social science research methodologies - case study, normative, laboratory, field studies and field tests. The research process. Judgement in research. Statistical analysis of research data and interpretation of results. Writing the research report.

INFS5987
Research Topics in Information Systems 2
Staff Contact: School Office
S2 L3
Prerequisite: Entry approval by the Head of the School of Information Systems
A detailed study of current information systems research in the fields of decision support systems, information systems administration and distributed systems.

INFS5988
Information Systems A
Staff Contact: School Office
S1 L2 T1
Introduction and overview of computer based information systems and their effect on people in general, management and organizations. Practical experience with writing a small system and an analysis of the way information systems are used in various parts of the organization. An introduction to the manner in which organizational information system assists in the decision making and control.

INFS5989
Information Systems B
Staff Contact: School Office
S2 L3
Prerequisites: INFS5988 and INFS5992 or equivalent
An understanding of the role and expectations of a systems analyst in the context of the organizational environment, exploring and using the tools and techniques available to the systems designer, expanding and building on the framework of analysis and design acquired from the other subjects and student experiences.

INFS5991
Decision Support Systems
Staff Contact: School Office
S1 L2 LAB1
Prerequisite: INFS5989 or equivalent
Information used for decision making and the application of information technology to assist or support the decision making process. Topics include decision making models, the impact of different management styles, the use of decision tools and the development of decision support systems including issues of model management and interface design. Practical examples of decision support systems are examined as are executive information systems and computer mediated communications within an organization.

INFS5992
Data Management
Staff Contact: School Office
S1 L3
A review of data management principles including both simple and complex file designs, and the concept of database management systems. Alternative database management system architectures, including network hierarchical and relational approaches. Database query systems, including relational algebra. Case studies and assignments embodying these principles.
Industrial Relations and Organizational Behaviour

IROB5701
Industrial Relations A
Staff Contact: Dr. M. Hess
S1 L3
Concepts and issues in Australian industrial relations at the macro or systems level, with overseas comparisons where appropriate. Labour movements and the evolution of employee-employer relations in the context of industrialization and change; origins and operations of industrial tribunals at the national and state levels; their instrumentalities; nature of industrial conflict and procedures for conflict resolution such as arbitration and bargaining; national wage policy.

IROB5702
Industrial Relations B
Staff Contact: Mr. C. Leggett
S2 L3
Prerequisite: IROB5701
The development of industrial relations in several advanced industrial and/or newly industrialising countries; theories of convergence, devergence, late development and changes in the world division of labour; characteristics of employer organizations, unions and the state in these societies; determinants of industrial relations arrangements and processes; the efficacy of these structures and processes; the strategies and industrial relations practices of multi-national corporations; supra-national attempts at international regulation with special reference to the ILO.

IROB5703
Wage Determination
Staff Contact: Prof. D. Plowman
S2 L3
Prerequisite: IROB5701
Wage theory; economic and normative forces in wage determination; principles and criteria of wage determination; history of Australian wage determination; international comparisons; public policy and wage determination; equal pay.

IROB5704
Workplace Organization and Employment
Staff Contact: Mr. D. Morgan
SS L3
Prerequisites: IROB5701 or IROB5901 or equivalent
Theoretical aspects of workplace relations; workplace diversity and change; modes of management control and employee participation; work design and workplace flexibility; forms of employee resistance and variations in trust relations; occupational versus corporate commitment in different organizational settings; international comparisons of workplace relations; the role of the state in shaping workplace relations; workplace relations and organizational efficiency.

IROB5705
Employment Policy and Practice A
Staff Contact: Dr. R. Kramar
S1 L3
Prerequisites: IROB5701 or IROB5901 or equivalent
An examination of the theory, law, award provisions, organizational policy and practice of at least two of the following issues; occupational superannuation; occupational health and safety; retrenchment and redundancy; industrial democracy/employee participation.

IROB5706
Employment Policy and Practice B
Staff Contact: Dr. C. Wright
S2 L3
Prerequisites: IROB5701 OR IROB5901 or equivalent
Examination of the theory, law, award provisions, organizational policy and practice of at least two of the following: affirmative action and equal employment; workers' compensation; grievance procedures; manpower and human resource policy; training and skill formation.

IROB5711
Employment and Industrial Law
Staff Contact: School Office
SS L3
Prerequisites: IROB5701 or equivalent
Nature and purposes of the legal system and industrial law, the law concerning the contract of employment. Trade union law. Industrial law powers of governments. The Commonwealth and New South Wales conciliation and arbitration systems. Awards. Penal sanctions for industrial law. Industrial torts. Topics and issues of importance in the employment and industrial law field.

IROB5712
Industrial Relations Processes
Staff Contact: School Office
SS L3
Prerequisites: IROB5701 or equivalent
Evaluation and acquisition of skills utilized by industrial relations practitioners. Content and character of industrial awards and agreements; preparation of logs of claim; industrial advocacy; tactics and techniques of negotiating and bargaining; data sources of wage, employment,
productivity and other material important in industrial relations practice; conciliation and arbitration procedures.

IROB5713
Public Policy and Employment
Staff Contact: A/Prof. B. Dabscheck

S1 L3
Prerequisites: IROB5701 or equivalent

The formulation and implementation of public policy impacting upon industrial relations and employment. Theories of the state; public policy models. Current policy issues and options. The interaction between tribunals, parties and public policy evaluation of policy process in Australian and comparative terms. Case studies.

IROB5714
Social Aspects of Work and Employment Relations
Staff Contact: School Office

SS L3
Prerequisites or Corequisites: IROB5701 or IROB5901 or IROB5906 or equivalent

Micro-sociological elements of discrimination in hiring and promotion at work; gender inequality, equal employment opportunity and affirmative action; types of manager and management control systems; organizational flexibility and productivity; relations between corporate level strategy and workplace practices skill formation and consequences of variations in skill development; the relationship between class and work relations; theoretical perspectives on trade unionism; the application of theory to understanding changes in unionism in industrial societies; late capitalism and the relevance of trade unionism.

IROB5715
Wages and Incomes Policy
Staff Contact: A/Prof. B. Dabscheck

SS L3
Prerequisites: ECON5125 or IROB5701 or equivalent

Relationships between movements in wage and salary income to desired economic objectives. Formulation and administration of wages and incomes policies and the role of trade unions, employers and government institutions. Overseas experience; implications for Australian practices, institutions and policies. Evolution of wage concepts and standards. Wage structure, relativities and differentials. Trade union pushfulness and product pricing decisions. Earnings draft. Principles or criteria for wage fixation, including capacity to pay, 'needs' elements, productivity gearing, minimum and social wage levels and manpower issues.

IROB5716
Industrial Relations Research Methodology
Staff Contact: School Office

SS L3
Prerequisites: IROB5701 or equivalent

Principles procedures, techniques and data sources used for research in industrial relations.

IROB5718
Australian Labour History
Staff Contact: Dr. B. Elliem

SS L3
Prerequisites: IROB5701 or equivalent

The origins and development of the labour movement in Australia. Covers topics such as: Colonial Unionism Unions; Political Parties Unions; the Arbitration systems genesis and the development of the ACTU and other peak councils; White Collar unions; Unions and the State; and Unions and the Accord.

IROB5719
Industrial Relations History
Staff Contact: Dr. M. Hess

SLS L3
Prerequisites: IROB5701 or equivalent

An examination of history of employment relations, its regulation and the tensions associated with employment control. Pre-arbitral employment. The genesis and evolution of compulsory arbitration. The metamorphosis of institutional arrangements. The evolution of work practices and shop floor relations. Development of peak union and employer bodies.

IROB5720
Industrial Relations in Developing Countries in the Asia Pacific Region
Staff Contact: School Office

S1 or S2 L3
Prerequisites: IROB5702 or equivalent

This subject explores the relationship between development and industrial relations in a number of developing countries, such as Malaysia, Indonesia, the Philippines and Papua New Guinea. Among other things, it focuses on pre-entry and post-entry workforce, socialization, the origins and struggles of labour movements, the quality of workforce compliance with government development strategies and employer demands. Comparisons are made with other countries - the region at different stages of development.

IROB5731
Special Topic in Industrial Relations A
Staff Contact: School Office

S1 L3
Prerequisites: Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5732
Special Topic in Industrial Relations B
Staff Contact: School Office

S2 L3
Prerequisites: Admission to MCom (Hons) degree

A specifically assigned project, program or set of readings relating to Industrial Relations.

IROB5733
Advanced Seminar in Industrial Relations A
Staff Contact: School Office

S2 L3
Prerequisites: Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.
and the role played by organizations in specific sectors and in society as a whole.

Dynamics of organizational growth, change and decline; technological change; structure and communications; the effectiveness; organizational learning; technology and organizations; organization design, goals and include the following: the rationalization of work in structures, processes and functions. Topics covered towards sociological perspectives. As such it focuses on disciplines, its orientation is primarily, but not exclusively,

Organizational Behaviour B draws upon several disciplines, its orientation is primarily, but not exclusively,

Thissubject seeks to explain human behaviour within organizations. It draws upon a range of disciplines, but with particular reliance on behavioural sciences of psychology and social psychology and their derived disciplines. Its foci are the individual, the group, and the behavioural processes of organization integration, change and development. Topics covered include personality, perception, attitudes and values, motivation, learning, interpersonal behaviour (and skills), group dynamics, leadership and teamwork, decision-making, power and control, and the behavioural implications of change and development. Wherever appropriate, case examples from Australia will be used. Organization, administrative and management theories and constructs serve as integrating and explanatory frameworks for the subject.

This subject aims to complement Organizational Behaviour A with a macrolevel analysis of organizations and the behaviour of individuals and groups within them. Although Organizational Behaviour B draws upon several disciplines, its orientation is primarily, but not exclusively, towards sociological perspectives. As such it focuses on structures, processes and functions. Topics covered include the following: the rationalization of work in organizations; organization design, goals and effectiveness; organizational learning; technology and technological change; structure and communications; the dynamics of organizational growth, change and decline; and the role played by organizations in specific sectors and in society as a whole.

Staff Contact: School Office
Prerequisite: Admission to MCom (Hons) degree

Selected advanced topics from the literature of Industrial Relations theory and application.

Staff Contact: School Office

Staff Contact: Mr. C. Leggett

Prerequisite: IROB5901 or IROB5906, or ACCT5956 or equivalent

The theory and practice of change in organizations with special attention to applied behavioural science methods for achieving sustained improvement in performance at the individual, group and system levels. Methods and topics examined include diagnostic approaches, organizational culture and change, action research, organizational learning, strategic planning for change, organizational transitions, structural redesign, teambuilding, skills of change agent intervention.

Staff Contact: Mr. C. Leggett

Prerequisites: IROB5901 or equivalent

Understanding how strategies use their competing, conflicting and complementary objectives and interests to influence and organize labour, information, operations and change. The interface between environment and strategy development will be examined as well as strategy choice, implementation and errors in implementation. The nature of strategy will entail analysing decision-making processes and strategies. Analysis will also include economic adaptability, structural change, efficiency and product management organization.

Staff Contact: Dr. T. Donovan
Prerequisites: IROB5901 or equivalent

Analysis of organizational attributes and processes such as centralization, complexity and uncertainty interdependence will be the focus. Students will participate in a case study analysis in order to appreciate the application of various organizational theory perspectives. Level of analysis will be both micro and macro. The research process and its various phases and strategies will be examined and demonstrated.

Staff Contact: Dr. A. Bordow
Prerequisites: IROB5901 or equivalent

Theories of organizational behaviour and management will be examined in order to locate Human Resource Management in historical, conceptual and practical contexts. Changing factors that shape the organization of work, worker and managerial responses and action will be considered with specific focus on their relationship to power, conflict, control, motivation, group interaction and culture. The role of Human Resource Management in the implementation of organizational change will be included.
IROB5907  
**Human Resource Management B**  
*Staff Contact: Dr. R. Kramar*  
SS L3  
*Prerequisites: IROB5906 or IROB5701 or IROB5901 or equivalent*  
Theoretical foundations of Human Resource Management; power and authority of HRM function. Examination of policies and strategies developed by employers to organise and reward their employees. Values underlying such policies; controversies surrounding their development and implementation; the way in which organizational dynamics influence their operation. The interface between HRM policies and the regulatory, social and organizational contexts; the operation of HRM policies in different business sectors and countries.

IROB5908  
**Strategic Human Resource Management**  
*Staff Contact: School Office*  
S2 L3  
*Prerequisites: IROB5907*  
This subject deals with the integration of human resource management and corporate strategy and examines the way employment policies can create alignment between the internal and external environments of the organization. It specifically examines the formulation, selection and implementation of human resource strategies, and deals with issues such as performance appraisal, competency development, corporate acculturation and management of corporate and cultural change. In addition, it analyses and evaluates competing human resource management packages and the issue of cultural and national transferability of human resource policies.

IROB5911  
**New Technology and Employment**  
*Staff Contact: Dr. J. Mathews*  
SS L3  
*Prerequisites or Corequisite: IROB5701 or IROB5901 or equivalent*  
The characteristics and diffusion of new technology. Ideologies associated with technological change. The role of the state in regulating the impact of new technology. Education and training for the information society. Managing new technology in a variety of organizational settings. New technology in relation to work design, skills and the work environment. Stress and job satisfaction in relation to new technology. Emerging forms of work organization and authority associated with flexible specialization and the paperless office. Union strategy and effectiveness in regulating technological change. New technology as a critical factor shaping a new type of society.

IROB5912  
**Comparative Organizational Analysis**  
*Staff Contact: Dr. J. Mathews*  
S1 L3  
*Prerequisites: IROB5901 or equivalent*  
Organizational studies in one or a number of countries relevant to the interrelationship of employment, productivity and management strategies and their influence in Australia. Organizational concepts and concerns; adoption to change; organizational dynamism; corporative balance of skills; skill formation and work organization. Processes and barriers to transfer of technocultures.

IROB5913  
**Organizational Power and Politics**  
*Staff Contact: Dr. A. Bordow*  
SS L3  
*Prerequisites: IROB5901 or equivalent*  
Understanding power and political strategies, structures, organizational relationships and action in public and private sector organizations. Specific focus will include political models of organizations, sources of organizational power and conflict, control over decision-making and discretion of tactics, symbols, language and the mobilization and perpetration of power. Ethics, rights and representation of individual interests and values will be explored.

IROB5914  
**Organizational Communications**  
*Staff Contact: Dr. A. Bordow*  
SS L3  
*Prerequisites: IROB5901 or equivalent*  
Review of contemporary scholarship and assessment of the current status of the field; critical appraisal of the functionalist and interpretivist schools of thought; development of new methodologies for researching and consulting; analysis of a communication problem in an existing organization; bringing about change. All students will carry out a field investigation and use new communications technology as part of their course work.

IROB5915  
**Human Potentialities**  
*Staff Contact: Dr. T. Donovan*  
SS L3  
*Prerequisite or corequisite: IROB5901 or equivalent*  
Development of core skills in identifying and realising human potentialities, enabling participants to formulate and experiment with strategies for personal development attuned to their own talents and opportunities. Issues include dominance and assertion; management of stress; the nature and dynamics of awareness; creativity and skill; peak experiences and flow experience; approaches to self realization, including gestalt, analytic approaches, biofeedback and guided imagery.

IROB5916  
**Human Resource Policy**  
*Staff Contact: School Office*  
SS L3  
*Prerequisites: IROB5701 or IROB5901 or equivalent*  
Note: Not offered 1993. 
Origins, evolution and operation of Australian manpower policies, compared and contrasted with policies overseas. Issues in the development and deployment of human resources, including: human capital theory and its application; training, retraining and work assistance schemes; mobility programs, covering industrial, geographic and vocational labour mobility; occupational choice theory and practice; nature and manpower implications of various forms of unemployment, including structural, frictional, seasonal and disguised or hidden; manpower projections and manpower planning at the enterprise and national level and labour market discrimination.
Japanese Employment and Productivity
Staff Contact: Prof. D. Plowman
Prerequisites: IROB5701 or IROB5901 or equivalent

Japanese organizational studies relevant to the inter-relationship of employment and productivity and their influence in Australia. Key issues discussed include adaptation to change, organizational concepts and concerns, contributions to dynamic comparative advantage, skill formation and work organization, organizational participation and learning and the processes and barriers to the trans technocultures.

New Horizons in Organizational Behaviour
Staff Contact: Dr. T. Donovan
Prerequisite: IROB5902 or IROB5915
Notes: This subject may not be offered each year.

An understanding of organisations derived from recent depth psychology and cognitive processes. Topics include: psychoanalytic and Jungian perspectives on organizational behaviour; the social psychology of organizing and deciding; the contemporary critique of rationality; modernity and postmodernity; new concepts of order, cognition and organisation, including autopoiesis, chaos theory and catastrophe theory; emergent concepts of action learning and managerial roles in a new cultural milieu.

Special Topic in Organizational Behaviour
Staff Contact: School Office
Prerequisites: Approval by Head of School

This subject is available only to final-year students specializing in organizational behaviour, who have a distinguished record and who wish to carry out specific investigation or project. Approval from the co-ordinator of the program must be obtained prior to enrolling in this subject. However, before approaching the co-ordinator for approval, a student must have discussed his or her proposal with a member of staff who might be expected to supervise the project.

Advanced Seminar in Organizational Behaviour A
Staff Contact: School Office
Prerequisites: IROB5932
Note: Available to MCom(Hons) students only.

Advanced Seminar in Organizational Behaviour B
Staff Contact: School Office
Prerequisites: IROB5932
Note: Available to MCom(Hons) students only.

Advanced topics chosen each year from recent developments in theories of organizational behaviour.

Legal Studies and Taxation

The Legal Environment of Business
Staff Contact: School Office
Prerequisite: LEGT5511 or equivalent

An introduction to the Australian legal system; the legal framework of business regulation: areas of substantive law relevant to commerce including the general principles of the law of contract, specialised commercial transactions, the regulation of restrictive trade practices and sales promotion.

The Legal Regulation of Business
Staff Contact: School Office
Prerequisite: LEGT5531 or equivalent


Company Law
Staff Contact: School Office
Prerequisite: LEGT5541

The law relating to business organizations, including partnerships, joint ventures, trading trusts, and companies incorporated under the Companies New South Wales Code. Primary focus: company law and, in particular, the company as a corporate entity; capital; control and management; liquidation.
LEG5542
Advanced Studies in Company Law
Staff Contact: School Office
S1 L3
Prerequisite: LEGT5541 or LEGT7741 or equivalent

The law of corporations as a system of government including the constitutional allocation of corporate power; the separation of ownership from control with examples of control mechanisms; the enforcement of directors' duties: the judicial review of company behaviour and activity including minority protection and relations with outsiders; the legal nature of corporate securities; expansion devices; investigations and inspections; legal focus on corporate form and recognition; selected comparative aspects and reforms.

LEG5551
Revenue Law
Staff Contact: School Office
S1 L3
Prerequisite: LEGT5511


LEG5551
Legal Aspects of Finance
Staff Contact: School Office
S1 L3
Prerequisite: LEGT5511 or equivalent

Commercial structures including companies, joint ventures, partnerships and trusts. Procedures for equity and debt financing of entrepreneurial schemes with special reference to both law and practice. The regulation of the securities market. Corporate restructuring including take-overs, mergers and reconstructions. The law of company charges. Aspects of the taxation of commercial financing.

LEG5571
Franchising and Alternative Distribution Systems
Staff Contact: School Office
S1 HPW3
Prerequisite: LEGT5511 or LEGT7711 or LEGT7731 or equivalent


LEG5581
Advanced Taxation 1: Concepts
Staff Contact: School Office
S1 L3
Prerequisite: LEGT7751 or LEGT5551 or equivalent


LEG5582
Advanced Taxation 2: Entities
Staff Contact: School Office
S2 L3
Prerequisite: LEGT7751 or LEGT5551 or equivalent

Organizational arrangements and taxation perspectives. Alternative institutional structures and taxation considerations: corporations, trusts, partnerships, joint ventures and other forms of business organization. Tax policies, provisions and problems in relation to selected commercial transactions. Aspects of international taxation with special reference to residence and source, taxation of foreign source income, taxation of non-residents, concepts in double tax agreements, evaluation of foreign investment proposals by Australian residents, evaluation of proposed investment in Australia, anti-avoidance measures.

LEG5583
Advanced Taxation 3: International Aspects
Staff Contact: School Office
S2 L3
Prerequisites: LEGT7751 and LEGT5551 or equivalent

The concept of residence: individuals, companies, partnerships, and trusts. The concept of source: source rules for different categories of income; company source rules in double tax treaties. Australian tax treatment of foreign spent income of Australian residents: foreign tax credit system; accruals tax system under controlled foreign corporations legislation; exemption of foreign dividends and branch incomes of resident companies. Australian tax treatment and Australian source income of non-residents; dividends withholding tax; interest withholding tax; provisions of double tax treaties. Legislation relating to the specific transaction in international taxation; transfer pricing, thin capitalisation; debt creation involving non-residents; foreign currency and exchange trading. International tax planning techniques. Policy and regulation issues.

LEG5584
Advanced Taxation 4: Sales Tax and State Taxes
Staff Contact: School Office
S1 L3
Prerequisites: LEGT7751 and LEGT5551 or equivalent

MARK5903
International Marketing
Staff Contact: School Office
S2 L3
Prerequisites: MARK5913
Note: Different prerequisites apply for MCom(Hons) degree course.
Character and dimension of the political, economic, modernization (including administrative) and social aspects affecting international marketing; the dynamic relationship between the environmental aspects and international domestic marketing. Operational aspects of international marketing; nature of competition marketing structure and channels, trade barriers, etc., as well as international, regional, sub-regional economic groupings with emphasis on marketing in Asia, particularly Japan.

MARK5905
Marketing Strategy
Staff Contact: School Office
S2 L3
Prerequisite: Head of School's approval
Note: Different prerequisites apply for MCom(Hons) degree course. This subject will not be offered in 1993.
Plays an integrating role, enabling the student to consider the implication of the specialized courses for the problem of formulating marketing strategy. While the teaching method centres on the use of Australian cases, students are expected to read widely in the relevant journals and to contribute insights from this reading to discussions.

MARK5907
Seminar in Contemporary Marketing Issues
Staff Contact: School Office
S1 L3
Prerequisites: MARK5913
Note: Different prerequisites apply for MCom(Hons) degree course.
Varies from year to year, but subject matter is drawn from such topics as consumerism, ethics in marketing, the role of marketing systems in economic development, power and conflict in marketing channel systems and resale price maintenance.

MARK5908
Introduction to Japanese Business
Staff Contact: School Office
S1 L3
Prerequisite: MARK5908
Multi-sided introduction to Japan, explaining the major features of the country's business system and business behaviours in economic, sociological, cultural and historical terms, including government-business relations, money and banking, management and labour, marketing and distribution and oligopolistic trading companies.

MARK5909
Contemporary Japanese Business
Staff Contact: School Office
S2 L3
Prerequisite: MARK5908
Japanese business and business activities today, both domestic and international Emergence of Zaibatsu industrial banking conglomerates and the multinational trade development companies, interactions amongst
Mathematics as a language for model building; networks and trees; dynamic programming and resource allocation; decision analysis; linear and non-linear optimization models; simulation; use of micro computers in marketing decision making.

MARK5929
Marketing Planning and Policy
Staff Contact: School Office
S1 S2 L3
Prerequisite: MARK5913
Case analyses of marketing planning and policy, including environmental appraisal, organizational response, product policy, pricing, distribution, promotion and issues relating to consumerism and the development of legislation. Examples are drawn from the public and the private sectors.

MARK5930
Managerial Elements of Marketing
Staff Contact: School Office
S2 L3
Prerequisites: MARK5913 and MARK5914
Elements of sales management, planning and control. Personal selling, sales force size, quotas, sales forecasting, assessment and counselling, business to business negotiation. The negotiation process, a framework for negotiation, preparing for negotiation, bargaining strength, managing the negotiation and strategy and tactics. Fiscal aspects of marketing, new product investment analysis, probability analysis, and marketing strategies, pricing strategies and profit management.

MARK8926
Seminar in Marketing Theory
Staff Contact: School Office
S2 L3
Prerequisite: Head of School’s approval
The nature and development of scientific theories. The evaluation of marketing theory is traced with critical analysis of essential marketing frameworks.

MARK8927
Methods of Marketing Research
Staff Contact: School Office
S2 L3
Prerequisite: Head of School’s approval
Treatment in depth of topics briefly covered in MARK5914 Marketing Research: research design, psychometric attributes of measuring instruments, univariate and multivariate analysis. Investigation in the form of a project as an exercise in the application of methods studied in the seminar.

MARK8994
Thesis
Staff Contact: School Office
MARK8998
Research Seminar
Staff Contact: School Office
F Sem4
Corequisite: MARK8999 or MARK8994
Conditions for the Award of Degrees

First Degrees

Rules, regulations and conditions for the award of first degrees are set out in the appropriate Faculty Handbooks.

For the full list of undergraduate courses and degrees offered see Table of Courses by Faculty (Undergraduate Study) in the Calendar.

The following is the list of higher degrees, graduate diplomas and graduate certificates of the University, together with the publication in which the conditions for the award appear.

Higher Degrees

For details of graduate degrees by research and course work, arranged in faculty order, see Table of Courses by Faculty (Graduate Study) in the Calendar.

<table>
<thead>
<tr>
<th>Title</th>
<th>Abbreviation</th>
<th>Calendar/Handbook</th>
</tr>
</thead>
<tbody>
<tr>
<td>Higher Degrees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Doctor of Science</td>
<td>DSc</td>
<td>Calendar</td>
</tr>
<tr>
<td>Doctor of Letters</td>
<td>DLitt</td>
<td>Calendar</td>
</tr>
<tr>
<td>Doctor of Laws</td>
<td>LLD</td>
<td>Calendar</td>
</tr>
<tr>
<td>Doctor of Education</td>
<td>EdD</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Doctor of Medicine</td>
<td>MD</td>
<td>Medicine</td>
</tr>
<tr>
<td>Doctor of Philosophy</td>
<td>PhD</td>
<td>Calendar</td>
</tr>
<tr>
<td>Master of Applied Science</td>
<td>MAppSc</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Architectural Design</td>
<td>MArchDes</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Architecture</td>
<td>MArch</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Archives Administration</td>
<td>MArchivAdmin</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Art</td>
<td>MArt</td>
<td>College of Fine Arts</td>
</tr>
<tr>
<td>Master of Arts Administration</td>
<td>MArtAdmin</td>
<td>College of Fine Arts</td>
</tr>
<tr>
<td>Master of Art Education</td>
<td>MArtEd</td>
<td>College of Fine Arts</td>
</tr>
<tr>
<td>Master of Arts</td>
<td>MA</td>
<td>Arts and Social Sciences</td>
</tr>
<tr>
<td>Master of Art Theory</td>
<td>MArtTh</td>
<td>College of Fine Arts</td>
</tr>
<tr>
<td>Master of Biomedical Engineering</td>
<td>MBiomedE</td>
<td>Engineering</td>
</tr>
<tr>
<td>Master of Building</td>
<td>MBuild</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of the Built Environment</td>
<td>MBEv</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of the Built Environment (Building Conservation)</td>
<td>MBEv</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Business Administration</td>
<td>MBA</td>
<td>AGSM</td>
</tr>
<tr>
<td>Master of Business and Technology</td>
<td>MBT</td>
<td>Engineering</td>
</tr>
<tr>
<td>Master of Chemistry</td>
<td>MChem</td>
<td>Science*</td>
</tr>
<tr>
<td>Title</td>
<td>Abbreviation</td>
<td>Calendar/Handbook</td>
</tr>
<tr>
<td>-----------------------------------------------------</td>
<td>------------------</td>
<td>----------------------------</td>
</tr>
<tr>
<td>Master of Clinical Education</td>
<td>MClinEd</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Cognitive Science</td>
<td>MCogSc</td>
<td>Engineering</td>
</tr>
<tr>
<td>Master of Commerce (Honours)</td>
<td>MCom(Hons)</td>
<td>Commerce and Economics</td>
</tr>
<tr>
<td>Master of Commerce</td>
<td>MCom</td>
<td>Commerce and Economics</td>
</tr>
<tr>
<td>Master of Community Health</td>
<td>MCH</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Computer Science</td>
<td>MCompSc</td>
<td>Engineering</td>
</tr>
<tr>
<td>Master of Construction</td>
<td>MConstMgt</td>
<td>Architecture</td>
</tr>
<tr>
<td>Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Master of Education</td>
<td>ME</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Education in Creative Arts</td>
<td>MECA</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Educational Administration</td>
<td>MEdAdmin</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Engineering</td>
<td>ME</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Engineering without supervision</td>
<td>ME</td>
<td>University College</td>
</tr>
<tr>
<td>Master of Engineering Science</td>
<td>MEngSc</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Environmental Studies</td>
<td>MEnvStudies</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Fine Arts</td>
<td>MFA</td>
<td>College of Fine Arts</td>
</tr>
<tr>
<td>Master of Health Administration</td>
<td>MHA</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Health Personnel</td>
<td>MHPed</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Health Planning</td>
<td>MHP</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Higher Education</td>
<td>MHEd</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Industrial Design</td>
<td>MID</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Information Science</td>
<td>MInfSc</td>
<td>Engineering</td>
</tr>
<tr>
<td>Master of Landscape Architecture</td>
<td>MLArch</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Landscape Planning</td>
<td>MLP</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Laws</td>
<td>LLM</td>
<td>Law</td>
</tr>
<tr>
<td>Master of Librarianship</td>
<td>MLib</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Management Economics</td>
<td>MMgtEc</td>
<td>University College</td>
</tr>
<tr>
<td>Master of Mathematics</td>
<td>MMath</td>
<td>Science*</td>
</tr>
<tr>
<td>Master of Music</td>
<td>MMus</td>
<td>Arts and Social Sciences</td>
</tr>
<tr>
<td>Master of Nursing Administration</td>
<td>MNA</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Optometry</td>
<td>MOptom</td>
<td>Science*</td>
</tr>
<tr>
<td>Master of Paediatrics</td>
<td>MPaed</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Physics</td>
<td>MPhysics</td>
<td>Science*</td>
</tr>
<tr>
<td>Master of Policy Studies</td>
<td>MPS</td>
<td>Arts and Social Sciences</td>
</tr>
<tr>
<td>Master of Project Management</td>
<td>MPM</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Public Health</td>
<td>MPH</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Psychological Medicine</td>
<td>MPM</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Psychology (Applied)</td>
<td>MPsycho</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Psychology (Clinical)</td>
<td>MPsycho</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Psychotherapy</td>
<td>MPsychotherapy</td>
<td>Science*</td>
</tr>
<tr>
<td>Master of Safety Science</td>
<td>MSafetySc</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Science</td>
<td>MSc</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Science without supervision</td>
<td>MSc</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Science (Acoustics)</td>
<td>MSc(Acoustics)</td>
<td>Applied Science</td>
</tr>
<tr>
<td>Master of Science (Industrial Design)</td>
<td>MSc(IndDes)</td>
<td>Architecture</td>
</tr>
<tr>
<td>Master of Science and Society</td>
<td>MScSoc</td>
<td>Arts and Social Sciences</td>
</tr>
<tr>
<td>Master of Social Work</td>
<td>MSW</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Sports Science</td>
<td>MSspSc</td>
<td>Professional Studies</td>
</tr>
<tr>
<td>Master of Statistics</td>
<td>MStats</td>
<td>Science*</td>
</tr>
<tr>
<td>Master of Surgery</td>
<td>MS</td>
<td>Medicine</td>
</tr>
<tr>
<td>Master of Surveying</td>
<td>MSurv</td>
<td>Engineering</td>
</tr>
</tbody>
</table>
**Title** | **Abbreviation** | **Calendar/Handbook**
--- | --- | ---
Master of Surveying without supervision | MSurv | Engineering
Master of Surveying Science | MSurvSc | Engineering
Master of Town Planning | MTP | Architecture

**Graduate Diplomas**

| Degree | Abbreviation | Faculty
--- | --- | ---
Graduate Diploma | GradDip | AGSM
GradDipHPEd | Medicine
GradDipClinEd | Medicine
GradDipPaed | Medicine
GradDipHEd | Professional Studies
DipEd | Professional Studies
DiplM-ArchivAdmin | Professional Studies
DiplM-Lib | Professional Studies
DipFDA | Science*

**Graduate Certificates**

| Certificate | Faculty
--- | ---
GradCertPhilT | Arts and Social Sciences
GradCertHEd | Professional Studies

*Faculty of Science.
†Faculty of Biological and Behavioural Sciences.

---

**Doctor of Philosophy (PhD)**

1. The degree of Doctor of Philosophy may be awarded by the Council on the recommendation of the Higher Degree Committee of the appropriate faculty or board (hereinafter referred to as the Committee) to a candidate who has made an original and significant contribution to knowledge.

**Qualifications**

2.(1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor with Honours from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment as a candidate for the degree.

**Enrolment**

3.(1) An application to enrol as a candidate for the degree shall be lodged with the Registrar at least one month prior to the date at which enrolment is to begin.

(2) In every case before making the offer of a place the Committee shall be satisfied that initial agreement has been reached between the School* and the applicant on the topic area.

*"School" is used here and elsewhere in these conditions to mean any teaching unit authorised to enrol research students and includes a department where that department is not within a school, a centre given approval by the Academic Board to enrol students, and an interdisciplinary unit within a faculty and under the control of the Dean of the Faculty. Enrolment is permitted in more than one such teaching unit.
supervision arrangements, provision of adequate facilities and any coursework to be prescribed and that these are in accordance with the provisions of the guidelines for promoting postgraduate study within the University.

(3) The candidate shall be enrolled either as a full-time or a part-time student.

(4) A full-time candidate will present the thesis for examination no earlier than three years and no later than five years from the date of enrolment and a part-time candidate will present the thesis for examination no earlier than four years and no later than six years from the date of enrolment, except with the approval of the Committee.

(5) The candidate may undertake the research as an internal student i.e. at a campus, teaching hospital, or other research facility with which the University is associated, or as an external student not in attendance at the University except for periods as may be prescribed by the Committee.

(6) An internal candidate will normally carry out the research on a campus or at a teaching or research facility of the University except that the Committee may permit a candidate to spend a period in the field, within another institution or elsewhere away from the University provided that the work can be supervised in a manner satisfactory to the Committee. In such instances the Committee shall be satisfied that the location and period of time away from the University are necessary to the research program.

(7) The research shall be supervised by a supervisor and where possible a co-supervisor who are members of the academic staff of the School or under other appropriate supervision arrangements approved by the Committee. Normally an external candidate within another organisation or institution will have a co-supervisor at that institution.

Progression

4. The progress of the candidate shall be considered by the Committee following report from the School in accordance with the procedures established within the School and previously noted by the Committee.

(i) The research proposal will be reviewed as soon as feasible after enrolment. For a full-time student this will normally be during the first year of study, or immediately following a period of prescribed coursework. This review will focus on the viability of the research proposal.

(ii) Progress in the course will be reviewed within twelve months of the first review. As a result of either review the Committee may cancel enrolment or take such other action as it considers appropriate. Thereafter, the progress of the candidate will be reviewed annually.

Thesis

5. (1) On completing the program of study a candidate shall submit a thesis embodying the results of the investigation.

(2) The candidate shall give in writing to the Registrar two months notice of intention to submit the thesis.

(3) The thesis shall comply with the following requirements:
(a) it must be an original and significant contribution to knowledge of the subject;
(b) the greater proportion of the work described must have been completed subsequent to enrolment for the degree;
(c) it must be written in English except that a candidate in the Faculty of Arts and Social Sciences may be required by the Committee to write a thesis in an appropriate foreign language;
(d) it must reach a satisfactory standard of expression and presentation;
(e) it must consist of an account of the candidate's own research but in special cases work done conjointly with other persons may be accepted provided the Committee is satisfied about the extent of the candidate's part in the joint research.

(4) The candidate may not submit as the main content of the thesis any work or material which has previously been submitted for a university degree or other similar award but may submit any work previously published whether or not such work is related to the thesis.

(5) Four copies of the thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of theses for higher degrees.

(6) It shall be understood that the University retains the four copies of the thesis submitted for examination and is free to allow the thesis to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968, the University may issue the thesis in whole or in part, in photostat or microfilm or other copying medium.
Examination

6. (1) There shall be not fewer than three examiners of the thesis, appointed by the Committee, at least two of whom shall be external to the University.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that one of the following:

(a) The thesis merits the award of the degree.
(b) The thesis merits the award of the degree subject to minor corrections as listed being made to the satisfaction of the head of school.
(c) The thesis requires further work on matters detailed in my report. Should performance in this further work be to the satisfaction of the higher degree Committee, the thesis would merit the award of the degree.
(d) The thesis does not merit the award of the degree in its present form and further work as described in my report is required. The revised thesis should be subject to re-examination.
(e) The thesis does not merit the award of the degree and does not demonstrate that resubmission would be likely to achieve that merit.

(3) If the performance at the further work recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners' reports and the results of any further work, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate be permitted to resubmit the thesis after a further period of study and/or research.

Fees

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (Honours) (MCom(Hons))

1. The degree of Master of Commerce (Honours) may be awarded by the Council on the recommendation of the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee) to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Committee.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.

(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.

(2) In every case, before permitting a candidate to enrol, the head of the school in which the candidate intends to enrol shall be satisfied that adequate supervision and facilities are available.

(3) An approved candidate shall be enrolled in one of the following categories:
(a) full-time attendance at the University;
(b) part-time attendance at the University;
(c) external - not in regular attendance at the University and using research facilities external to the University. Before permitting a candidate to enrol externally, the head of the school in which the candidate intends to enrol shall be satisfied that the candidate can be adequately supervised on an external basis. Formal subjects may not be taken externally.

(4) A candidate shall undertake such formal subjects and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed, and shall:
(a) submit a project report on a topic approved by the Committee, or
(b) demonstrate ability to undertake research by the submission of a thesis embodying the results of an original investigation on a topic approved by the Committee.

(5) A candidate shall maintain an average of credit or better in the formal subjects prescribed for the degree. A full-time candidate shall undertake not more than four subjects in any session. A part-time candidate shall undertake not more than two subjects in any session.

(6) A candidate may also be required to undergo such assessment and perform such other work as may be prescribed by the Committee.

(7) The work on the topic shall be carried out under the direction of a supervisor appointed by the Committee from the full-time academic members of the University staff.

(8) The progress of a candidate shall be reviewed annually by the Committee following a report by the candidate, the supervisor and the head of the school in which the candidate is enrolled and as a result of such review the Committee may cancel enrolment or take such other action as it considers appropriate.

(9) No candidate shall be awarded the degree until the lapse of four academic sessions from the date of enrolment in the case of a full-time candidate or six academic sessions in the case of a part-time or external candidate. In the case of a candidate who has been awarded the degree of Bachelor with Honours or a qualification considered equivalent or who has had previous research experience the Committee may approve remission of up to two sessions for a full-time candidate and three sessions for a part-time or external candidate.

(10) A project report shall be submitted not later than two sessions after the completion of the prescribed formal subjects and a thesis shall be submitted not later than five sessions after the completion of the prescribed formal subjects. In special cases an extension of these times may be granted by the Committee.

Project Report/Thesis

4. (1) On completing the program of study a candidate shall submit a project report or thesis embodying the results of the investigation.

(2) The candidate shall give in writing to the Registrar two months notice of intention to submit the project report or thesis.

(3) The project report or thesis shall present an account of the candidate's own research. In special cases work done conjointly with other persons may be accepted, provided the Committee is satisfied about the extent of the candidate's part in the joint research.

(4) The candidate may also submit any work previously published whether or not such work is related to the project report or thesis.

(5) Three copies of the project report or thesis shall be presented in a form which complies with the requirements of the University for the preparation and submission of project reports and theses for higher degrees.

(6) It shall be understood that the University retains the three copies of the project report or thesis submitted for examination and is free to allow it to be consulted or borrowed. Subject to the provisions of the Copyright Act, 1968 the University may issue the project report or thesis in whole or in part, in photostat or microfilm or other copying medium.

Examination of Project Report

5. (1) There shall be not fewer than two examiners of the project report, appointed by the Committee.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the project report and shall recommend to the Committee that:
(a) the project report be noted as satisfactory; or
(b) the project report be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school; or
(c) the project report be noted as unsatisfactory but that the candidate be permitted to resubmit it in a revised form after a further period of study and/or research, or
(d) the project report be noted as unsatisfactory and that the candidate be not permitted to resubmit it.

(3) The Committee shall, after considering the examiners' reports and the candidate's results of assessment in the prescribed formal subjects, recommend whether or not the candidate may be awarded the degree. If it is decided that the project report is unsatisfactory the Committee shall determine whether or not the candidate may resubmit it after a further period of study and/or research.

Examination of Thesis

6. (1) There shall be not fewer than two examiners of the thesis, appointed by the Committee, at least one of whom shall be external to the University unless the Committee is satisfied that this is not practicable.

(2) At the conclusion of the examination each examiner shall submit to the Committee a concise report on the thesis and shall recommend to the Committee that:

(a) the thesis be noted as satisfactory
(b) the thesis be noted as satisfactory subject to minor corrections as listed being made to the satisfaction of the head of the school
(c) the thesis requires further work on matters detailed in the report. Should performance in this further work be to the satisfaction of the Higher Degree Committee, the thesis would be noted as satisfactory; or
(d) the candidate be noted as unsatisfactory but that the candidate be permitted to resubmit the thesis in a revised form after a further period of study and/or research; or
(e) the thesis be noted as unsatisfactory and that the candidate be not permitted to resubmit the thesis.

(3) If the performance at the further examination recommended under (2)(c) above is not to the satisfaction of the Committee, the Committee may permit the candidate to re-present the same thesis and submit to further examination as determined by the Committee within a period specified by it but not exceeding eighteen months.

(4) The Committee shall, after consideration of the examiners' reports and the results of any further examination or prescribed course of study, recommend whether or not the candidate may be awarded the degree. If it is decided that the candidate be not awarded the degree the Committee shall determine whether or not the candidate may resubmit the thesis after a further period of study and/or research.

Fees

7. A candidate shall pay such fees as may be determined from time to time by the Council.

Master of Commerce (MCom)

1. The degree of Master of Commerce may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the degree shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereinafter referred to as the Committee). Except in exceptional circumstances a candidate who has completed a three-year course shall be expected to have had at least one year's appropriate experience subsequent to graduation.

(2) In exceptional cases an applicant who submits evidence of such other academic and professional qualifications as may be approved by the Committee may be permitted to enrol for the degree.
(3) If the Committee is not satisfied with the qualifications submitted by an applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as a candidate for the degree shall be made on the prescribed form which shall be lodged with the Registrar by 30 November of the year before the year in which enrolment is to begin.

(2) A candidate for the degree shall be required to undertake a course of formal study prescribed by the Committee as set out in the course requirements for the Master of Commerce degree and, except in exceptional circumstances, pass at the first attempt such assessment as prescribed.

(3) Except in exceptional circumstances a full-time candidate shall undertake three subjects in each session of enrolment and a part-time candidate shall undertake two subjects in each session of enrolment.

(4) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.

Graduate Diploma (GradDip)

1. A Graduate Diploma may be awarded by the Council to a candidate who has satisfactorily completed a program of advanced study.

Qualifications

2. (1) A candidate for the Graduate Diploma shall have been awarded an appropriate degree of Bachelor from the University of New South Wales or a qualification considered equivalent from another university or tertiary institution at a level acceptable to the Higher Degree Committee of the Faculty of Commerce and Economics (hereafter referred to as the Committee).

(2) An applicant who submits evidence of such other academic or professional attainments as may be approved by the Committee may be permitted to enrol for the diploma.

(3) If the Committee is not satisfied with the qualifications submitted by the applicant the Committee may require the applicant to undergo such assessment or carry out such work as the Committee may prescribe, before permitting enrolment.

Enrolment and Progression

3. (1) An application to enrol as candidate shall be made on the prescribed form which shall be lodged with the Registrar at least two calendar months before the commencement of the session in which enrolment is to begin.

(2) A candidate for the diploma shall be required to undertake such formal units and pass such assessment as prescribed.

(3) The progress of a candidate shall be reviewed at least once annually by the Committee and as a result of its review the Committee may cancel enrolment or take such other action as it considers appropriate.

(4) No candidate shall be awarded the diploma until the lapse of two academic sessions from the date of enrolment in the case of a full-time candidate or four sessions in the case of a part-time candidate. The maximum period of candidature shall be four academic sessions from the date of enrolment for a full-time candidate and six sessions for a part-time candidate. In special cases an extension of these times may be granted by the Committee.
Fees

4. A candidate shall pay such fees as may be determined from time to time by the Council.
Scholarships and Prizes

The scholarships and prizes listed below are available to students whose courses are listed in this book. Each faculty handbook contains in its Scholarships and Prizes section the scholarships and prizes available with that faculty. The General Information section of the Calendar contains a comprehensive list of scholarships and prizes offered throughout the University. Applicants should note that the awards and conditions are subject to review.

Key: V Value  T Year/s of Tenure  C Conditions

Scholarships

Undergraduate Scholarships

Listed below is an outline in summary form of undergraduate scholarships available to students. Full information may be obtained from the Student Centre located on the Lower Ground Floor of the Chancellery.

Unless otherwise indicated in footnotes, applications for the following scholarships should be made to the Registrar and Deputy Principal by 14 January each year. Please note that not all of these awards are available every year.

Sam Cracknell Memorial
V Up to $1500 pa payable in fortnightly instalments
T 1 year
C Prior completion of at least 2 years of a degree or diploma course and enrolment in a full-time course during the year of application; academic merit; participation in sport both directly and administratively; and financial need.

Girls Realm Guild
V Up to $1500 pa
T 1 year with the prospect of renewal subject to satisfactory progress and continued demonstration of need
C Available only to female students under 35 years of age who are permanent residents of Australia enrolling in any year of a full-time undergraduate course on the basis of academic merit and financial need.

W.S. and L.B. Robinson
V Up to $6500 pa
T 1 year renewable for the duration of the course subject to satisfactory progress
C Available only to students who have completed their schooling in Broken Hill or whose parents reside in Broken Hill; for a course related to the mining industry. Includes courses in mining engineering, geology,

General

John Crawford Scholarship Scheme
V Tuition fees. Some students maybe eligible for airfares and a stipend.
T Determined by normal course duration
C Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country. The closing date is normally early in the year before the year of study.
electrical and mechanical engineering, metallurgical process engineering, chemical engineering and science. Applications close 30 September each year. Apply directly to PO Box 460 Broken Hill NSW 2880

Alumni Association
V Up to $1500 pa
T 1 year with the possibility of renewal
C Available to students enrolled in any year of a full-time course. Candidates must be the children of Alumni of the University of NSW and may be either permanent residents of Australia or international students.

Sporting Scholarships
V $2000 pa
T 1 year with possibility of renewal
C Available to students who are accepted into a course of at least two years duration. Prospective applicants should have an outstanding ability in a particular sport and are expected to be an active member of a UNSW Sports Club. Apply directly to Sport and Recreation Section, PO Box 1, Kensington 2033.

Commerce and Economics

Finance/Accounting

CS First Boston Australia
V Up to $3000
T 1 year
C Permanent residence in Australia and in Year 4 of the degree course in Finance/Banking/Economics

Marketing/Economics

Procter and Gamble Australia Pty Ltd
V Up to $2500
T 1 year
C Permanent residence in Australia and in the final year of the degree course in Marketing and/or Economics

Australian Hotels Association Hospitality Management Scholarship
V Up to $3000
T 1 year
C Permanent residence in Australia and has completed Year 2 of the degree course in Marketing and Hospitality Management

The UNSW Co-op Program

The University of New South Wales has industry-linked education scholarships to the value of $9600 per annum in the following areas: Accounting (and Economics, Finance, Information Systems or Japanese Studies); Business Information Technology, Aeronautical, Bioprocess, Ceramic, Chemical, Civil, Electrical, Environmental, Materials, Mechanical, Metallurgical, Mineral, Mining and Petroleum Engineering; Food Science and Technology; Industrial Chemistry, Manufacturing Management, Textile Management, Textile Technology, and Wool and Pastoral Science.
Graduate Scholarships

Listed below is an outline in summary form of Graduate Scholarships available to students. Application forms and further information are available from the Scholarships Unit and Student Centre, located on the Ground Floor of the Chancellery, unless an alternative contact address is provided. Normally applications become available four to six weeks before the closing date. Information is also available on additional scholarships which may become available from time to time, mainly from funds provided by organizations sponsoring research projects.

The following publications may also be of assistance: 1. *Awards for Postgraduate Study in Australia and Awards for Postgraduate Study Overseas*, published by the Graduate Careers Council of Australia. PO Box 28, Parkville, Victoria 3052; 2. *Study Abroad*, published by UNESCO.

Details of overseas awards and exchanges administered by the Department of Employment, Education and Training can be obtained from: Awards and Exchanges Section, Department of Employment, Education and Training, PO Box 826, Woden, ACT 2606.

Where possible, the scholarships are listed in order of faculty. Applicants should note that the awards and conditions are subject to review.

*Available for reference in the University Library.

---

General

**University Postgraduate Research Scholarships**

- **T** 1-2 years for a Masters and 3-4 years for a PhD degree
- **V** Living allowance of $14,260 pa. Other allowances may also be paid. Tax free.
- **C** Applicants must be honours graduates or equivalent in the Medicine or Commerce faculties, or the University College, Australian Defence Force Academy. A limited number of scholarships are offered subject to the availability of funds. Information should be obtained from the Faculty office.

**Australian Postgraduate Research Awards**

- **T** 1-2 years for a Masters and 3-4 years for a PhD degree
- **V** $14,260 to $18,403
- **C** Applicants must be honours graduates or equivalent or scholars who will graduate with honours in current academic year, and who are domiciled in Australia. Application close with Registrar by 31 October.

**Australian Postgraduate Course Awards**

- **V** Living allowance of $11,214 pa. Other allowances may also be paid. Tax free.
- **T** 1-2 years; minimum duration of course
- **C** Applicants must be graduates or scholars who will graduate in current academic year, and who have not previously held a Commonwealth Postgraduate Award. Applicants must be domiciled in Australia. Preference is given to applicants with employment experience. Applications to the Registrar by 30 September.

**John Crawford Scholarship Scheme**

- **V** Tuition fees. Some students may be eligible for air fares and a stipend.
- **T** Determined by normal course duration
- **C** Information should be obtained from Australian Diplomatic Posts. Conditions and entitlements vary depending on the home country.

**Overseas Postgraduate Research Scholarships**

- **V** Tuition fees only
- **T** 2 years for a Masters and 3 years for a PhD degree
- **C** Eligibility is confined to postgraduate research students who are citizens of countries other than Australia or New Zealand. Applications to the Registrar by 30 September.

**Australian American Educational Foundation Fulbright Award**

- **V** Travel expenses and $A2000 as establishment allowance
- **T** 1 year, renewable
- **C** Applicants must be graduates who are domiciled in Australia and wish to undertake research or study for a higher degree in America. Applications close 30 September with the Secretary, DEET, AAEF Travel Grants, PO Box 826, Woden, ACT 2606. Application forms are available from the Associate Registrar, University of Sydney, NSW 2006, telephone (02) 692 2222.

**Australian Federation of University Women**

- **V** Amount varies, depending on award
- **T** Up to 1 year
- **C** Applicants must be female graduates who are members of the Australian Federation of University Women. Further enquiries may be directed to the Secretary of the Federation, (telephone (02) 232 5629).

**Commonwealth Scholarship and Fellowship Plan**

- **V** Varies for each country. Generally covers travel, living, tuition fees, books and equipment, approved medical expenses. Marriage allowance may be payable.
- **T** Usually 2 years, sometimes 3
- **C** Applicants must be graduates who are Australian citizens and who are not older than 35 years of age. Tenable in Commonwealth countries other than Australia. Applications close with the Registrar in early October.
The English-Speaking Union (NSW Branch)  
V $7000  
T 1 year  
C Applicants must be residents of NSW or ACT. Awarded to young graduates to further their studies outside Australia. Applications close mid-April with The Secretary, Ground Floor, Sydney School of Arts, 275c Pitt Street, Sydney, NSW 2000.

Frank Knox Memorial Stipend of Fellowships  
V $US7000 pa plus tuition fees  
T 1, sometimes 2 years tenable at Harvard University  
C Applicants must be British subjects and Australian citizens, who are graduates or near graduates of an Australian university. Applications close with the Academic Registrar mid October.

Robert Gordon Menzies Scholarship to Harvard  
V Up to $US15,000  
T 1 year  
C Tenable at Harvard University. Applicants must be Australian citizens and graduates of an Australian tertiary institution. Applications close 31 December with the Registrar, A.N.U., GPO Box 4, Canberra, ACT 2601

Gowrie Scholarship Trust Fund  
V $6000 pa. Under special circumstances this may be increased.  
T 2 years  
C Applicants must be members of the Forces or children of members of the Forces who were on active service during the 1939-45 War. Applications close with the Academic Registrar by 31 October.

Harkness Fellowships of the Commonwealth Fund of New York  
V Living and travel allowances, tuition and research expenses, health insurance, book and equipment and other allowances for travel and study in the USA  
T 12 to 21 months  
C Candidates must be Australian citizens and 1. Either members of the Commonwealth or a State Public Service or semi-government Authority. 2. Either staff or graduate students at an Australian university. 3. Individuals recommended for nomination by the Local Correspondents. The candidate will usually have an honours degree or equivalent, or an outstanding record of achievement, and be not more than 36 years of age. Applications close 29 August with the Academic Registrar. Forms available from Mr J Larkin, Bureau of Agriculture and Resource Economics, GPO Box 1563, Canberra, ACT 2601.

The Packer, Shell and Barclays Scholarships to Cambridge University  
V Living and travel allowances, tuition expenses  
T 1-3 years  
C Applicants must be Australian citizens who are honours graduates or equivalent, and under 26 years of age. Applications are available from The Secretary, Cambridge Commonwealth Trust, PO Box 252, Cambridge CB2 1TZ, England. The scholarship closes on 15 October.

The Rhodes Scholarship to Oxford University  
V Approximately £4862 stg pa  
T 2 years, may be extended for a third year.  
C Unmarried Australian citizens aged between 19 and 25 who have an honours degree or equivalent. Applications close in August each year with The Secretary, University of Sydney, NSW 2006.

Prizes

Undergraduate University Prizes

The following information summarizes undergraduate prizes awarded by the University. Prizes which are not specific to any School are listed under General. All other prizes are listed under the Faculty or Schools in which they are awarded.

Information regarding the establishment of new prizes may be obtained from the Examinations Section located on the Ground Floor of the Chancellery.

General

The Sydney Technical College Union Award  
V $400.00 and Bronze Medal  
C Leadership in student affairs combined with marked academic proficiency by a graduand
The University of New South Wales Alumni

V Statuette Association Prize
C Achievement for community benefit by a student in the final or graduating year

Faculties of Arts and Social Sciences, and Commerce and Economics

The W.J. Liu OBE Memorial Prize for Chinese Studies
V $100.00
C Best performance in a subject related to Chinese matters offered in the Department of Economic History, or in the Schools of Political Science or History

Faculty of Commerce and Economics

The Commerce Society Prize
V $50.00
C Participation in student activities, proficiency in sport, and excellence in the Bachelor of Commerce degree course

School of Accounting

The Accountancy Placements Prize
V $250.00
C The best performance in ACCT3708 or ACCT5908 Auditing in the Bachelor of Commerce or Bachelor of Economics or Master of Commerce degree course

The Australian Securities Commission Prize
V $100.00
C The best performance in ACCT4803/ACCT5903 Regulation of Accounting

The Australian Society of CPAs Prize for Year 1
V $500.00 and Inscribed Medal
C The highest aggregate in Accounting and Financial Management 1A and Accounting and Financial Management 2B by a student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance

The Australian Society of CPAs Prize for Year 2
V $500.00 and Inscribed Medal
C The highest aggregate in Accounting and Financial Management 2A and Accounting and Financial Management 2B by a student in the Bachelor of Commerce degree course in Accounting or the Bachelor of Commerce degree course in Accounting and Finance

The Australian Society of CPAs Prize for Year 3
V $500.00 and a Society Certificate, an inscribed medallion and two years free membership to the Australian Society of CPAs
C The highest aggregate in Accounting and Financial Management 3A or Accounting and Financial Management 3A (Hons) and Accounting and Financial Management 3B or Accounting and Financial Management 3B (Hons) by a graduating student in the Bachelor of Commerce degree course in Accounting or Bachelor of Commerce degree course in Accounting and Finance

The Coopers and Lybrand Prize
V $300.00
C The best performance in ACCT2542 Accounting and Financial Management 2B by a student majoring in the School of Accounting

The E.S. Wofenden Memorial Prize
V $200.00
C The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting

The Harry Levy Prize in Management Accounting
V $750.00
C The best performance in the Management Accounting course by a student proceeding to the award of the degree of Master of Commerce

The K.P.M.G. Peat Marwick Prize
V $250.00
C The best performance in ACCT3563 Accounting and Financial Management 3A by a student majoring in the School of Accounting

The Law Book Company Prize
V Books to the value of $100.00
C The best performance in ACCT1511 Accounting and Financial Management 1B by a student majoring in the School of Accounting
The Price Waterhouse Prize
V $500.00
C The highest aggregate in
- ACCT1501 Accounting and Financial Management 1A
- ACCT1511 Accounting and Financial Management 1B
- ACCT2522 Accounting and Financial Management 2A
- ACCT2542 Accounting and Financial Management 2B
by a student majoring in the School of Accountancy

The Rod Sinden Memorial Prize
V $250.00
C The best performance in ACCT4794 Honours Thesis on
an accounting topic by a student majoring in the School of
Accountancy

Legal Studies and Taxation

The Greenwood Challoner Prize
V $100.00
C The best performance in LEGT7741 Legal Organisation
of Commerce by a student majoring in the School of
Accounting

The John Menzies McKellar White Memorial
Prize
V $250.00
C The best performance in LEGT5581 Advanced
Taxation 1: Concepts and Systems by a student
majoring in the School of Accounting or the Department
of Legal Studies and Taxation

School of Banking and Finance

The Ernst and Young Prize
V $80.00
C The best performance in FINS2613 Business Finance
2 by a student majoring in the School of Accounting

The Australian Institute of Bankers Prize
V $250.00 and certificate
C The best performance in FINS3630 Bank Financial
Management by a student in the Bachelor of Commerce
or Bachelor of Economics degree course

The Commonwealth of Bank of Australia Prize
V $250.00 and framed certificate
C The best performance in FINS3616 International
Business Finance by a student in the Bachelor of
Commerce or Bachelor of Economics degree course

The NRMA Insurance Limited Prize
V $500.00
C The best performance in FINS3631 Risk and Insurance
by a student proceeding to the award of the degree of
Bachelor of Commerce or Bachelor of Economics

The R. C. Olsson Prize
V $300.00
C The best performance in FINS2614 Business 2B by a
student proceeding to the award of the degree of
Bachelor of Economics or Bachelor of Commerce

The Westpac Prize
V $250.00
C The best performance in FINS2612 Australian Capital
Markets by a student in the Bachelor of Commerce or
the Bachelor of Economics degree course

School of Economics

The Australian Finance Conference Prize
V $100.00
C The best performance in ECON3106 Public Economk»
B in the Bachelor of Commerce or Bachelor of
Economics course

The Economic Society Prize in Economics
V $100.00 and three years membership of the Society
C The best performance in the final year at honours level
of the Bachelor of Arts degree course in Economics,
Bachelor of Commerce degree course in Economics,
Economics and Econometrics, Economics and Finance
and Economics and Industrial Relations

The Statistical Society of Australia (NSW
Branch) Prize
V $100.00
C The best overall performance by a student in the
Bachelor of Economics degree course in Econometrics

School of Industrial Relations and
Organizational Behaviour

The ABEU Prize in Industrial Relations
V $100.00
C The best performance in IROB1502 Industrial Relations
1B in the Bachelor of Commerce, Bachelor of
SCHOLARSHIPS AND PRIZES 179

Economics, Bachelor of Arts or Bachelor of Social Science degree course

The Chamber of Manufactures Industrial Relations Prize
V $400.00
C The best performance in Industrial Relations 2A by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The FIME Industrial Relations Prize
V $400.00
C The best performance in Industrial Relations 2B (Social Organization of Work) by a student proceeding to the award of the degree of Bachelor of Arts, Bachelor of Social Science, Bachelor of Commerce or Bachelor of Economics

The Industrial Relations Society of NSW Prize
V Books to the value of $100.00
C The best performance in IROB1501 Industrial Relations 1A in the Bachelor of Commerce, Bachelor of Economics or Bachelor of Arts degree course

The Julia Moore Prize in Industrial Relations
V $500.00
C The best aggregate performance in
  - IROB3505 Industrial Relations 3A
  - IROB3506 Industrial Relations 3B
by a female final year student majoring in Industrial Relations

The NSW Labor Council Industrial Relations
V $400.00 Prize
C The best performance in Industrial Relations 1B (Trade Unionism) by a student proceeding to the award of the degree of Bachelor of Social Science or Bachelor of Commerce or Bachelor of Economics

School of Information Systems

The EDP Auditors Association Prize
V $300.00
C Best project in INFS4805/INFS5905 Information Systems Auditing in the Bachelor of Commerce or Master or Commerce degree course

The KPMG Peat Marwick Prize
V $250.00
C Best performance in INFS4805/INFS5905 Information Systems Auditing in the Master of Commerce degree course or the Bachelor of Commerce degree course at honours level

School of Marketing

The Australian Posters Outdoor Advertising Prize
V $250.00
C The best performance in MARK2042 Consumer Behaviour B or MARK7042 Consumer Behaviour BC (Honours)

The BP Marketing Prize
V $250.00
C The best aggregate mark in MARK3073 Brand Management or MARK7073 Brand Management (Honours) and MARK3083 Strategic Marketing Management or MARK7083 Strategic Marketing Management (Honours) in the Bachelor of Commerce/Economics degree course or the Bachelor of Commerce and Bachelor of Laws combined degree course

The Hoover Award for Marketing Studies
V $200.00 and inscription on the Hoover trophy held in the School and an individual trophy
C The best aggregate performance in the Bachelor of Commerce Course in Marketing in
  - MARK2012 Marketing Fundamentals
  - MARK2032 Consumer Behaviour A
  - MARK2042 Consumer Behaviour B or
  - MARK7042 Consumer Behaviour B (Honours)
  - MARK2052 Marketing Research or
  - MARK7052 Marketing Research (Honours)
  - MARK3073 Brand Management or
  - MARK7073 Brand Management (Honours)
  - MARK3083 Strategic Marketing Management or
  - MARK7083 Strategic Marketing Management (Honours)
  - MARK3093 Corporate Policy and Marketing Strategy or
  - MARK7093 Corporate Policy and Marketing Strategy (Honours)

The Ken Bentley Prize – awarded by the Market Research Society of Australia (NSW Division)
V $100.00
C The best performance in MARK2052 Marketing Research or MARK7052 Marketing Research (Honours) or MARK3093 Corporate Policy and Marketing Strategy or MARK7093 Corporate Policy and Marketing Strategy (Honours) in the Bachelor of Commerce/Economics course
The Lee Steinberg Prize
V $100.00
C The best performance in MARK3083 Strategic Marketing Management or MARK7083 Strategic Marketing Management (Honours) by a student in the Bachelor of Commerce or Bachelor of Economics course

The Nielsen Australia Prize
V $350.00
C The best aggregate performance in
- MARK3093 Corporate Policy and Marketing Strategy or
- MARK7093 Corporate Policy and Marketing Strategy (Honours)
- MARK2052 Market Research or
- MARK2052 Marketing Research (Honours)
- MARK3022 Computer Applications in Marketing or
- MARK7022 Computer Applications in Marketing (Honours)
by a student majoring in Marketing in the Bachelor of Commerce/Economics degree course

The Philips Industries Holdings Limited Prize
V $100.00
C The best performance in MARK2012 Marketing Fundamentals by a student in the Bachelor of Commerce/Economics or Bachelor of Commerce Bachelor of Laws degree course in Marketing

Graduate University Prizes
The following information summarizes graduate prizes awarded by the University.

Faculty of Commerce and Economics
The Universities Credit Union Prize
V $200.00
C The best performance by a full-time student in Year 1 of the Master of Commerce degree course

The Universities Credit Union Prize
V $200.00
C The best performance by a part-time student in Year 1 of the Master of Commerce degree course

School of Accounting
The Arthur Andersen and Company Prize
V $200.00
C The best performance in ACCT5949 Managerial Dynamics by a student in the Faculty of Commerce and Economics

School of Marketing
The Peter D. Walker Award for Industrial Marketing
V $250.00
C The best performance in MARK5022 Industrial Marketing by a student in the Master of Commerce degree course
The University of New South Wales, Kensington Campus

Theatres

Biomedical Theatres E27
Central Lecture Block E19
Chemistry Theatres (Dwyer, Mullor, Murphy, Nyholm, Smith) E12
Classroom Block (Western Grounds) H3
Fig Tree Theatre B14
Io Myers Studio D9
Keith Burrows Theatre J14
Mathews Theatre D23
Parade Theatre E3
Physics Theatre (Main Building) K14
Rex Vowels Theatre F17
Science Theatre F13
Sir John Clancy Auditorium 024

General

Aboriginal Student Centres:
47 Botany St, Randwick
Accommodation (off-campus) F15
Accounting F20
Admissions C22
Adviser for Prospective Students C22
Anatomy C27
Applied Bioscience D26
Applied Economic Research G14
Applied Geology F10
Applied Science (Faculty Office) F10
Architecture (Faculty Office) H14
Arts, University E21
Arts and Social Sciences
(Faculty Office) C20
Asia-Australia Institute:
34 Botany St, Randwick
Audio Visual Unit F20
Australian Graduate School of Management G27
Banking and Finance F20
Biochemistry and Molecular Genetics D28
Biological and Behavioural Sciences
(Faculty Office) D26
Biomedical Engineering F26
Biomedical Library F23
Biotechnology F26
Cashier's Office C22
Chaplains L12 & L13
Chemical Engineering and Industrial Chemistry F10
Chemistry E12
Civil Engineering H20
Co-op Bookshop G17
Commerce and Economics
(Faculty Office) F20
Communications Law Centre C15
Community Medicine D26
Computer Science and Engineering G17
Computing Services Department F25
Contact and Visual Communication Unit:
22-32 King St, Randwick

Economics F20
Education Studies G2
Educational Testing Centre K14
Electrical Engineering G17
Energy Research, Development & Informatics Centre F10
Engineering (Faculty Office) K17
English C20
Examinations C22
Examinations F22
Fees Office C22
Fibre Science and Technology G14
Food Science and Technology B8
French C20
Geography K17
German and Russian Studies C20
Graduate Office and Alumni Centre E4
Graduate School of the Built Environment H14
Groundwater Management and Hydrogeology F10
Health Service, University L14b
Health Services Management C22
History C20
House at Pooh Corner (Child Care) N8
Industrial Design G15
Industrial Relations and Organisational Behaviour F20
Information Systems F20
Institute of Languages:
14 Francis St, Randwick
International Student Centre F16
IPACE Institute F23
Japanese Economic and Management Studies F20
Kanga's House (Child Care) O14
Landscape Architecture K15
Law (Faculty Office) F21
Law Library F21
Legal Studies & Taxation F20
Liberal and General Studies C20
Library F23
Lost Property C22
Marine Science D26
Marketing F20
Materials Science and Engineering E8
Mathematics F23
Mechanical and Manufacturing Engineering J17
Medical Education C27
Medicine (Faculty Office) B27

Membrane and Separation Technology F10
Microbiology and Immunology D26
Mineral K15
Minor Works and Maintenance B14A
Music B11
News Service C22
New South Wales University Press:
22-32 King St, Randwick
Optometry J12
Pathology C27
Patrol and Cleaning Services C22
Performing Arts B10
Petroleum Engineering D12
Philosophy C20
Physics K15
Physiology and Pharmacology C27
Political Science C20
Printing Section C22
Professional Development Centre K13
Professional Studies (Faculty Office) G2
Property and Works C22
Psychology F23
Publications Section C22
Remote Sensing K17
Safety Science:
32 Botany Street, Randwick
Science (Faculty Office) F23
Science and Technology Studies C20
Social Science and Policy C20
Social Policy Research Centre F26
Social Work G2
Sociology C20
Spanish and Latin American Studies C20
Sport and Recreation Centre B6
Squash Courts B7
Staff Office C22
Student Centre (off Library Lawn) C22
Students' Union E4, C21
Student Services:
Counselling L13
Students' Union E4, C21
Surveying K17
Swimming Pool B4
Textile Technology G14
Theatre and Film Studies B10
Town Planning K15
WHO Regional Training Centre C27
Wool and Animal Sciences G14
This Handbook has been specifically designed as a source of detailed reference information for first year and re-enrolling undergraduate and postgraduate students. Separate handbooks are published for Applied Science, Arts and Social Sciences, Commerce and Economics, Engineering, Law, Medicine, Professional Studies, Science, the Australian Graduate School of Management, College of Fine Arts, University College (Australian Defence Force Academy) and the Centre for Liberal and General Studies.

For fuller details about the University – its organization, staff members, description of disciplines, scholarships and prizes and so on, consult the University Calendar (Summary Volume). For further information on student matters consult the University Student Guide.